

PLAINTIFF'S
EXHIBIT
GP-1

out leaders. W. W. Hall - Paoli
E. A. McCaskill - Paoli
C. W. Wilson - Paoli
H. L. Smith - Paoli
H. I. Fredericks - Paoli
L. E. Meyer - Paoli
J. J. Jorgensen - Wilmington Plant

October 23, 1964

Mr. J. A. Larina
Cypress Products Manager
John-Manville Sales Corporation
22 East 16th Street
New York 16, New York

Re: October Shipments -
Wilmington Plant

Dear Jan:

For your information, shipments of gypsum board products to J-M accounts from the Wilmington Plant totaled 2,500,000 sq. ft. through October 15th. Shipments to J-M shipments have to 100,000 sq. ft. per day. If shipments continue at the present rate through the balance of October, they would exceed 3,000,000 sq. ft. whereas the monthly contract maximum is 3,000,000 sq. ft. at the Wilmington Plant.

The Wilmington Plant will ship J-M orders in excess of the contract maximum for the balance of October provided material and equipment are available after Duwall orders have been arranged for each day.

We will make every effort to attain maximum production at Wilmington to give both Duwall and J-M customers prompt service.

Your continued fine sales effort with respect to shipments from the Wilmington Plant is appreciated.

Very truly yours,

WILLIAM W. HALL

J. Fikes
Vice President

/s/