

May 23, 1965

Armstrong Contracting & Supply Corporation
120 North Lime Street
Lancaster, Pennsylvania

Attn: Mr. E. F. Larkin
Manager, Purchasing Department

Gentlemen:

The enclosed announcement was mailed to our Pabco Insulations customers on May 24. Also enclosed, for your information, are copies of our current Pabco Industrial Insulations Merchandising Policies and Discount Schedules, referred to in the first and fourth paragraphs.

Please accept this letter as notice of revision of our prices to you for "Armstrong LX Insulation", effective August 1, 1965. We shall furnish you with further details as soon as they have been worked out.

Very truly yours,

D. M. Nelson, General Manager
Pabco Industrial Products Division

DMN:jb
Enclosures

bcc: H. P. Hoopes
Legal Department ✓

MAY 23 1965