

BOARD OF OPERATORS - 1099th MEETING

June 17, 1940

Present:

A. W. Steudel
F. E. Davis
E. E. Ware
N. E. Van Stone
V. Mills
S. B. Coolidge
F. A. Stanton
G. H. Griffiths
J. S. Prescott

Absent:

H. J. Hain
W. R. Sieplein
T. F. McDowell
E. C. Baldwin

Copies To:

G. A. Martin
H. D. Whittlesey
L. W. Wolcott
K. H. Wood
C. A. Campbell
Z. E. Martin
W. M. Stuart
D. A. Kohr
W. A. Gorrell
P. C. Grigsby
D. A. Whittaker
L. C. deMerrall
F. Allen

8889 - REPORT ON FACTORY OPERATIONS:

Demands on the factories were heavy. Total paint, varnish, and lacquer sales increased 13% over last year.

All plants operated a full 40-hour week.

The stock of finished goods at factory points was reduced 19,000 gallons for the week and is now only 51,000 gallons over the closing inventory of August 31st last year.

8890 - REPORT ON NUMBER OF HOURS PLANTS HAVE OPERATED:

Chicago	P&V	-	Operated at 40 hour week
Newark	P&V	-	" " 40 " "
Cleveland	P&V	-	" " 40 " "
Oakland	P&V	-	" " 48 " "
Los Angeles	P&V	-	" " 40 " "
Dallas	P&V	-	" " 46 $\frac{1}{2}$ " "
Chicago Lacquer		-	" " 40 " "
Dry Color		-	" " 40 " "
Flushed Color		-	" " 48 " "
Acme		-	" " 48 " "
Lowe Brothers Company		-	" " 40 " "
Lucas		-	" " 44 " "
Martin-Sencour Company		-	" " 40 " "
Chicago White Lead		-	" " 75% capacity
Lithopone		-	" " 0% "
Tin Can		-	" " 80% "
Coffeyville Lithopone		-	" " 100% "
Leaded Zinc		-	" " 66% "
Cleveland Linseed Oil		-	" " 100% "
Castor Oil		-	" " 0% "

N 5228

0007-SWP-000022089

8891 - PLANT REQUISITIONS:

Plant requisitions approved for the nine months this year totalled \$898,151 compared with \$688,000 for the entire year 1938-39.

8892 - INVENTORIES:

Mr. Stanton reviewed the preliminary inventory figures for May 31st. The institutional reduction under the previous month was approximately \$1,000,000. Detailed figures will be available next week.

We are still \$3,000,000 over the August 31st goal. It is expected that a sharp reduction in both raw materials and finished goods will be made during the month of June. The current figures do not reflect the reductions that have been put into effect since it was decided to liquidate inventories.

8893 - COLOR METERS:

Color Meter sales continued to show a gross profit of between 17% and 18%.

8894 - PIG LEAD:

The report from St. Joseph lead on the heavy sales of pig lead for the preceeding week indicate that these sales were general and no particular industry used any unusual quantities.

8895 - OILS:

Linseed Oil--A total of 23½ tanks of linseed oil was moved from the mill--10 to outside sales. It is estimated that the seed and oil stock will last until July 17. Messrs. Davis and Coolidge to re-check the figures reported.

To insure a supply of high iodine value 44 Circle to the plants, Mr. Coolidge to arrange to hold sufficient Argentina oil to mix with the low iodine domestic oil so as to keep the iodine value of 44 Circle at a minimum of 180.

Tung Oil--Prices have hardened slightly. Current quotations 22¢. Used by all factories 1-3/4 tanks.

8896 - LOS ANGELES PLANT:

It was decided to withhold the installation of thinner tanks and equipment until after September 1st.

8897 - H T S LEAD:

Mr. Stevens estimated that providing the new equipment is delivered on time the plant will be in production on H T S Lead by August 1st. Old Dutch stack will be emptied sometime during August. Operations to be curtailed so as to insure an adequate supply of white lead to the plants for September and October operations. Dr. Holley is writing specifications for the H T S material.

8898 - PRECIPITATED WHITE LEAD:

No commitments to be made for outside of precipitated lead as our requirements can be handled by the lead plant.

8899 - TIN CANS:

Mr. Cunningham reports that it is impractical to use black iron for small cans due to soldering difficulties. Copper plate is not satisfactory.

Mr. Davis has arranged for shipment of tin plate after September 1, which will carry us through to approximately April 1, 1941.

Mr. Coolidge to check the need for the relatively large stock of tin plate usually carried at the can plant.

8900 - SWP LABEL DIRECTIONS:

The Sales Department suggested a specific sticker for the one and five gallon packages to direct attention to the necessity of following label directions. The Board decided that this would be inadvisable at the present time.

8901 - GOVERNMENT BUSINESS:

It is anticipated that there will be a large volume of paint business on the re-armament program for sales both to governmental units and to private manufacturers handling government orders. Mainly this will be on United States specifications. Factories to arrange to handle this promptly as the placement of orders will be conditioned largely by the ability of the manufacturer to give fast service.

8902 - ARSENATE OF LEAD:

Pending receipt of more information from the Pacific northwest it was decided to continue with the current program of arsenate of calcium at Oakland. We have manufactured approximately 1800 tons of lead at Oakland which plus the carryover from last year at the consignment warehouses should be sufficient for this year's needs, having in mind the necessity for a clean up at inventory.

8903 - NEW GOODS:

Oil Primer Yellow - Rx 28006--Reinstating to the Automotive line to be carried only at automotive warehouses.

8904 - PUBLIC BID:

Since September 1, 1939, 1901 invitations to bid have been received. A total of 1612 amounting to \$4,220,874 have been placed and of this total we have received awards on 200 amounting to \$513,341.00.

8886 - FACTORY OPERATIONS, week ending June 11, 1940
HEAVY LIQUIDS - S-W PLANTS

Total orders received	-	206,111	Total production	-	191,604
Total factory stocks	-	800,770	Inventory Dec.	-	20,979
CHICAGO	-	Orders recd. 91,612	Production	90,009	Stocks 377,315 gals.
NEWARK	-	Orders recd. 43,694	Production	36,764	Stocks 181,856 gals.
CLEVELAND	-	Orders recd. 48,226	Production	49,833	Stocks 162,727 gals.
OAKLAND	-	Orders recd. 22,579	Production	14,998	Stocks 78,872 gals.

TOTAL PLANT OUTPUT

CHICAGO	P&V	-	132,906 gals.	Operated at	90%
NEWARK	P&V	-	61,761 "	" "	75%
CLEVELAND	P&V	-	72,499 "	" "	85%
OAKLAND	P&V	-	25,513 "	" "	136%
LOS ANGELES	P&V	-	17,242 "	" "	85%
DALLAS	P&V	-	15,210 "	" "	157%
CHICAGO LACQUER		-	49,116 "	" "	95%
DRY COLOR		-	133,911 <u>Lbs.</u>	" "	81%
FLUSHED COLOR		-	64,455 "	" "	84%
CHEM. PRODUCTS		-		" "	80%
BOUND BROOK INSECTICIDES		-	Lead Arsenate 136 tons		
			Arsenic Acid 123 "		
			Calcium Arsen. 101 "		
			Basi-Cop 47 "		
			Zinc Arsenite 20 "		
				<u>3 shifts--7 days.</u>	
OAKLAND INSECTICIDES		-	6 days--3 - 6 hrs. shifts.		
ACME		-	Produced 106,533 gals. Paint Dept. operated at 82%, Enamel & Lacquer at 39%, and Varnish & Thinner at 27%.		
LOWE BROTHERS COMPANY		-	Manufactured 45,929 gals. with Paint Depts. operating at 73%, Enamel Dept. at 73%, and Varnish Dept. at 28%.		
LUCAS		-	Manufactured 49,474 gals. Operated at 80%.		
MARTIN-SENOUR COMPANY		-	Manufactured 23,938 gals. Paint Dept. operated at 87%.		

June 17, 1940.

8887 - PLANT REQUISITIONS APPROVED:

RETAIL STORES:

<u>#1325 - Daytona Beach</u>	1 fire extinguisher	8.50
<u>#1465 - Youngstown</u>	1 - 4 drawer file cabinet	14.87
<u>#1466 - Champaign</u>	2 - fire extinguishers	17.00
<u>#1476 - Queens Village</u>	New installation	3,094.71
<u>#1477 - Lincoln</u>	Counter and cabinet for office	25.00
<u>#1478 - Cedar Rapids</u>	10 fan	22.50
<u>#1480 - Miami Beach</u>	20" fan	23.00
<u>#1482 - Cincinnati</u>	1 fan	27.00
<u>#1483 - Montgomery</u>	Cash cabinet	23.00
<u>#1484 - El Dorado</u>	Picture frame equipment	31.50
<u>#1485 - Daytona Beach</u>	Plymouth Roadking coupe	646.50
<u>#1486 - Asheville</u>	Rubber matting	23.00

WESTERN DIST.

<u>#5803 - Chicago</u>	1 stenographer's chair	12.50
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CLEVELAND ADMIN. OFFICES:

<u>#1503 -</u>	Noiseless typewriter for T.G. Murphey's office	71.85
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CHICAGO FACTORY

<u>#407</u>	Bates numbering machine for R & S	12.00
<u>#417</u>	Rubber tired wheels for 2 - 4 wheel trucks - R & S	62.64
<u>#421</u>	Fuel combustion course for 3 power plant men - Power	202.50
<u>#434</u>	Extra impeller shaft, etc. for water pump - Varnish	91.45
<u>#436</u>	New electric circuit for Hot Lacquer pump	84.54
<u>#437</u>	15 HP motor from Mech. Stock for air compressor-Tin Can	127.05
<u>#439</u>	Steel still for Tobias Acid	1,470.30
<u>#442</u>	Painting 2 recently purchased box cars	99.90

TOTAL PLANT REQUISITIONS APPROVED - - - - - \$		6,191.31
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#8888 - LARGE EXPENSE REQUISITIONS APPROVED:

RETAIL STORES:

#1479 - Wilkes-Barre

Repainting exterior of store and rubber matting 29.00

#1481 - Lincoln

Refinish display windows 15.00

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TEXAS DIST:

#504 - Houston Whse.

Rewiring 134.00

CHICAGO FACTORY

#329 Repair leaky superheater - Boiler #5 - Power 287.40

#413 - Repair fire doors throughout plant 228.60

#423 Replace 1 Murphy arch and 1 secondary arch - Power 890.30

#431 Repair condensers for #4 and #6 still - Fuchsine-C.P. 307.81

CLEVELAND FACTORY:

#3333 Relining combustion chamber of CO₂ gas unit 103.90

CLEVELAND LINSEED OIL MILL

#767 New foundations for four oil tanks 1,050.00

#769 Rewinding 25 HP motor 134.00

HAVENA FACTORY

#389 Repairs to 1 copper and 1 iron kettle 95.00

LUPUS, MO.

#753 66 ft. elevator belt 185.00

NEWARK FACTORY

#647 Cleaning 2 boilers 906.00

TOTAL LARGE EXPENSE REQUISITIONS APPROVED - - - - - \$ 4,436.51

Total Plant Requisitions approved to date \$ 966,616.93

Total Expense " " \$ 171,385.06

ACME - DETROIT:

ES 1002 Order rack 51.84

ES 1025 Paint 1st floor Bg. #3 196.00

ES 1026 Paint 1st floor Bg. #13 274.00

ES 1029 1000 gal. gasoline storage tank 59.00

ES 1037 Move large electric oven from Bg. 3 to Bg. 13 203.84

ES 1039 4 new gear guards Bg. #3 84.65

BE 370 Ford V-85 coach tudor for Craig Winters branch 505.60

BE 371 Plymouth Roadking coach - Muskogee branch 545.00

BE 372 Ford 3/4 ton truck - Greensboro branch 495.00

JOHN OUCAS CO.

#42 12" Underwood typewriter - Gibbsboro 97.82

#43 New foundation and supporting timbers in Bg. 29-Gibbsboro 250.00