

ACME PLANT
JOINT SYSTEM STATEMENT OF GROSS PROFIT

	PERCENT NET SALES UNITS			-----CURRENT MONTH-----			ANNUAL STANDARD	-----YEAR TO DATE-----		
	MO	STD	YTD	UNITS	AMOUNT	AVERAGE		UNITS	AMOUNT	AVERAGE
NET SALES										
READY MIX	65	58	65	860	\$ 90,361	\$ 105.07	\$ 102.30	12,686	\$ 1,277,544	\$ 100.71
ALL PURPOSE	20	24	21	271	27,705	102.23	95.00	4,163	400,595	96.23
CEILING TEXTURE	5	8	6	69	10,258	148.67	140.77	1,158	165,954	143.31
TRIPLE DUTY	6	9	5	79	9,107	115.28	112.00	1,009	114,949	112.92
ALL OTHER	4	1	3	48	16,500	343.75	815.00	536	206,968	386.13
SALES DEDUCTIONS				1,327	(11,587)	(8.73)	(2.50)	19,552	(58,030)	(2.97)
INTER PLANT SALES				396	42,280	106.77	105.60	3,096	337,876	109.13
TOTAL NET SALES				1,723	\$ 184,624	\$ 107.15	\$ 109.49	22,648	\$ 2,445,656	\$ 107.99
COST OF GOODS SOLD										
RAW MATERIAL COST				1,650	\$ 92,682	\$ 56.17	\$ 48.51	22,819	\$ 1,170,342	\$ 51.29
BAGS AND PAILS				1,650	35,903	21.76	20.62	22,819	524,044	22.57
PROCESSING COST				1,650	29,912	18.13	17.28	22,819	387,703	16.99
TRANSFERS-RECEIPTS				(48)	(9,661)	201.27	-	(446)	(98,263)	220.32
REJECTS				1	-	-	-	(63)	-	-
TAPE				17	10,589	622.88	620.00	226	143,964	637.01
INVENTORY - BEGINNING				370	38,515	104.09	-	379	35,638	94.03
INVENTORY - ENDING				(267)	(29,484)	110.43	-	(267)	(29,484)	110.43
TOTAL COST OF GOODS SOLD				1,723	\$ 168,456	\$ 97.77	\$ 91.83	22,648	\$ 2,133,944	\$ 94.22
GROSS PROFIT				1,723	\$ 16,168	\$ 9.38	\$ 17.66	22,648	\$ 311,912	\$ 13.77
ANALYSIS AT STANDARD MONTH AND YTD				1,515	\$ 27,000			19,700	\$ 348,000	

PLAINTIFF'S EXHIBIT

GP-581

SGP 0002389