

Philadelphia, Pa.,
October 18, 1943.

At a regular meeting of the Directors of John T. Lewis & Bros. Company, held this day at their offices in the Widener Building, there were present:

J. W. Gardiner, President
S. F. Reeves, Vice President
L. T. Beale, Director

The meeting was called to order by Mr. J. W. Gardiner, who presided, and also reported the minutes of the meeting.

The minutes of the meeting of October 11, were read and approved.

Mr. Reeves reported the following comparative figures for the first nine months of 1942 and 1943, including estimated taxes but without including New York overhead:

<u>September</u>	<u>First nine months</u>
1943 - profit \$19,111.61	1943 - profit \$199,194.61
1942 - profit 12,189.41	1942 - profit 154,928.14

It was unanimously approved to continue our practice of paying the expenses of Dr. Keerber to attend the Conference of the Industrial Hygiene Foundation of America, to be held in Pittsburgh November 10 and 11. It was also agreed to send Mr. Wheatley this time, at a total expense, for both, to be approximately one hundred dollars.

Some discussion was given to the comments which appeared in the Sunday papers, which indicated that Philadelphia will be declared a critical labor area.

We were glad to learn that the Cored Solder Department has been able to operate five presses for the last two weeks, which, owing to breakdowns, etc., had not previously been possible.

We were pleased to receive Mr. Watts' report that the Sun Shipbuilding and Dry Dock Company is now in the market for 580 tons of sheet lead - half to be delivered almost immediately and the balance within three to four months. Every possible effort will be made to secure this desirable business.

It was also gratifying to learn that Mr. Cannon, who is covering pretty much the same territory formerly covered by Mr. Zimmerman, is definitely proving that the change was worth while.

The regular report of the deliveries for the week ending October 15, was submitted by Mr. Gardiner.

There being no further business, upon motion the meeting adjourned.

