FORM 3 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC. YEAR: 1962 PAGE NO: 467

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC.
		10	6758 000 PYDRAUL AC															
2302		E	728321 TENN GAS TRANS CO															
2706		E	728321 TENN GAS TRANS CO	6		3				1	1		1	1	1			
2802		E	728321 TENN GAS TRANS CO	1		1	1											
1045		A	729740 TEXACO INC SNYDER TEX															
4101		G	729745 TEXACO INC CHIC ILL			1							1					
4302		G	729746 TEXACO INC LOS ANG CAL			2										2		
4402		A	729746 TEXACO INC LOS ANG CAL	1		1			1									
0849		A	729850 TEXACO INC HOUSTON TX	3		2	1	1										
2346		E	729850 TEXACO INC HOUSTON TX	2														
1045		A	729874 TEXACO MCLEANSBORO ILL															
0849		E	729877 TEXACO INC BELLAIRE TEX	2														
0804		G	729886 TEXAS EASTERN TRANSM ARK															
2308		E	729886 TEXAS EASTERN LITTLE ROCK															
0804		G	729887 TEXAS EASTERN TRANSMISSION															
2706		E	729889 TEXAS EAST TRANSM LEBANON															
1016		E	729890 TEXAS EAST TRANSM SHREVEP	1														
1502		E	729890 TEXAS EAST TRANSM SHREVEP	3	2													
1601		E	729890 TEXAS EAST TRANSM SHREVEP	2														
0804		A	730003 TEXAS EASTMAN CO	5	7	5			2							2		
4402		E	731557 THATCHER GLASS MFG NY NY	4		1					1							1
4448		A	735090 TIDEWATER OIL CO L A CALIF	4	1	2	2											
3001		E	738013 TONI CO DIV ST PAUL MINN															
0805		G	739651 TRANSCONTINENTIAL GAS															
1102		E	739651 TRANSCNTL GASPIPE HOUSTON	1		1												
4148		G	750200 UNION OIL CO OF CAL			2		1								1		
4348		E	750200 UNION OIL CO OF CAL	5		2			1									
4448		A	750200 UNION OIL CO OF CAL	4	4	5	1										2	1
0804		E	750950 UNION TEXAS NATURAL															
0849		G	750955 UNION TEXAS PETROLEUM DIV															
2704		E	752431 UNITED FUEL GAS CO	1		1												1
0609		G	755339 BENICIA ARSONAL BENICA CAL			1				1								
2308		E	757780 UNIVERSAL MATCH FERGUSON M															
0805		A	759209 UVALDE ROCK ASPHALT	1-														
0305		A	763744 VELSICOL CORP MEMPHIS															
2785		E	764220 VERNAY LAB INC															
0849		E	777741 WARREN PETROLEUM CORP	1														
2384		E	785556 WELL COMPLETIONS INC	4	4	3	1								2			
0303		E	786897 WESSON DIV HUNT FDS CHIC			1												
4402		E	787400 WEST COAST REFINING	1		1			1								1	

TRAN 08504

10 6758 000 PYDRAUL AC

COMPANY CONFIDENTIAL

Defendant's Exhibit No. 769

WATER_PCB-SD0000002933

FORM NO 7760

SALES S''MMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION
#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION
#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY

MONTH: DEC YEAR: 1963 PAGE NO: 400

10 6758 000 Pyrenul AC

			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
28 47 A 699600	STD OIL OF OHIO CLEVELAND		2,440	690	2,715	778		
44 02 J 704615	STEARNS ROGER MFG CO				110	46	220	88
08 49 J 716300	SUNRAY D-X OIL TULSA						1,220	384
08 49 J 716323	SUNRAY MID CONTINENT ABIL				1,830	576	610	192
28 02 G 728315	TENNESSEE GAS PIPELINE CO				610	192		
08 49 J 728321	TENN GAS TRANS CO			13-	3,045	966	1,440	461
11 06 J 728321	TENN GAS TRANS CO		610	192	3,050	960	1,830	576
16 47 G 728321	TENN GAS TRANS CO				610	192		
23 02 J 728321	TENN GAS TRANS CO				110	43	55	24
27 06 J 728321	TENN GAS TRANS CO				5,545	1,751	3,105	985
28 04 J 728321	TENN GAS TRANS CO				610	192	1,160	367
08 49 G 729738	TEXACO INCORPORATED				55	20		
08 49 G 729739	TEXACO INC LANESO TX				55	20		
41 01 J 729745	TEXACO INC CHIC ILL				1,220	394	1,220	383
08 49 G 729746	TEXACO INC L A CAL				12,200	3,943		
10 45 A 729746	TEXACO INC LOS ANG CAL				610	197		
43 02 J 729746	TEXACO INC LOS ANG CAL						2,440	780
44 02 A 729746	TEXACO INC LOS ANG CAL						1,220	394
08 49 A 729850	TEXACO INC HOUSTON TX		330	117	330	117	1,830	575
08 04 J 729886	TEXAS EASTERN TRANSM ARK		165	59	165	59	110	44
23 02 G 729886	TEXAS EASTERN TRANSMISSION				110	43		
23 08 G 729886	TEXAS EASTERN TRANSMISSION				55	20		
08 04 J 729887	TEXAS EASTERN TRANSMISSION						110	44
16 47 G 729887	TEXAS EASTERN TRANSMISSION		610	192	1,220	384		
08 04 A 730003	TEXAS EASTMAN CO				4,880	1,534	4,880	1,534
44 02 J 731557	THATCHER GLASS MFG NY NY				1,220	394	1,220	394
44 48 A 735090	TIDEWATER OIL CO L A CALIF		2,440	788	5,260	1,755	1,830	591
08 49 J 739651	TRANSCONTINENTAL GAS				660	236	165	59
11 06 J 739651	TRANSCNTL GASPIPE HOUSTON				660	252	715	283
41 48 J 750200	UNION OIL CO OF CAL						2,440	780
43 48 J 750200	UNION OIL CO OF CAL				830	281	1,550	532
44 48 A 750200	UNION OIL CO OF CAL		165	60	11,355	3,755	5,095	1,692
44 48 G 750204	UNION OIL CO PRODUCTION				110	46		
41 03 G 750305	UNION PACIFIC RR CO				275	100		
41 03 G 750309	UNION PACIFIC RAILROAD		275	100	275	100		
08 49 J 750955	UNION TEXAS PETROLEUM DIV				165	59	165	59
27 04 J 752431	UNITED FUEL GAS CO				605	216	990	352
06 09 G 754057	WRIGHT PATTERSON AFB				610	192		
06 09 J 755339	BENICIA ARSONAL BENICA CAL						610	177
23 08 J 757780	UNIVERSAL MATCH FERGUSON M				55	20	110	40
08 04 G 760968	VALVE MAINTENANCE CORP				330	117		

COMPANY CONFIDENTIAL

TRAN 085046

WATER_PCB-SD0000002934

SALES SUMMARY — BY ... NUMBER (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 464

DIST	SALES AREA	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES PERIOD LAST YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 PYDRAUL AC															
0	9		J716323 SUNRAY MID CONTINENT ABIL	2	1	8		1					1			1		
2	6		A728314 TENN GAS PIPELINE HAMBURG															
2	6		J728315 TENNESSEE GAS PIPELINE CO	1														
0	9		J728321 TENN GAS TRANS CO	3	5	7	1					1			1		1	
1	06		J728321 TENN GAS TRANS CO	3		8		1			1			1	-	1		1
1	07		J728321 TENN GAS TRANS CO	1														
0	9		J728321 TENN GAS TRANS CO															
1	06		J728321 TENN GAS TRANS CO	6	3	4			1	1				1	1			
2	04		J728321 TENN GAS TRANS CO	1		4			1					1	1	1	1	
0	9		J729738 TEXACO INC HARVEY LA															
2	09		J729739 TEXACO INC LANESO TX															
1	01		J729745 TEXACO INC CHIC ILL	1														
0	9		A729746 TEXACO INC L A CAL	13		9	1	-	-	-	-		5			-		1
0	9		A729850 TEXACO INC HOUSTON TX															
0	04		J729886 TEXAS EASTERN TRANSM ARK															
3	09		J729886 TEXAS EASTERN TRANSMISSION	-		-	-	-	-	-	-				-	-		
4	07		J729887 TEXAS EASTERN TRAN HOUSTON	1		1					1							
2	04		A730803 TEXAS EASTMAN CO	5	6	8					3				2			
4	4		J731557 THATCHER GLASS MFG NY NY	1														
4	4		A736890 TIDEWATER OIL CO L A CALIF	5														
0	9		J739451 TRANSCONTINENTAL GAS	1		1												
1	06		J739451 TRANSCNTL GASPIPE HOUSTON	1		1												
1	08		A748589 UNION CARBIDE SAN ANTONIO															
2	08		J750208 UNION OIL CO OF CAL		2													
4	06		A750208 UNION OIL CO OF CAL	1														
4	08		A750208 UNION OIL CO OF CAL	11														
4	08		J750208 UNION OIL CO PRODUCTION															
2	03		J750209 UNION PACIFIC RR LA															
2	03		J750209 UNION PAC RR BITTERCREEK															
2	04		J750958 UNION TEXAS PETROLEUM DIV															
4	04		J762431 UNITED FUEL GAS CO	1		1											1	
0	09		J764057 WRIGHT PATTERSON AFB	1		3		1							2			
4	09		J767780 UNIVERSAL MATCH FERGUSON M															
0	04		J760968 VALVE MAINTENANCE CORP															
1	04		A762702 VAN WATERS & ROGERS DENVER															
1	08		J764820 VERNAY LAB INC	1														
0	09		A777733 WARREN PETR PT BELVIEU															
0	09		J777741 WARREN PETROLEUM CORP	1														
1	09		A785856 WELLS COMPLETIONS AURORA			2							2					
2	04		J785856 WELL COMPLETIONS DENVER	2	3													
4	12		J785857 WELL COMPLETION LONG BEACH	2	2													

COMPANY CONFIDENTIAL

TRAN 085047

WATER_PCB-SD0000002935

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

DIRECT # 2 | #1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH DECEMBER YEAR 1965 PAGE NO. 453

DIST	SALES MAN	PROD GR	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 HYDRAU AC																
0832		A	691300 SOUTHWESTERN OIL & REF	0002	4	2	2			1						1			
2332		J	692810 SPEAROW CO INC KAN	0001	1	1	1										1		
0849		0	693518 SPENCER CHEMICAL COMPANY	0004		4													
2743		A	699040 STD OIL OF KENTUCKY	0000	20	3	6						1		1	1	1		
4344		A	699043 STD OIL OF SEATTLE WASH																
4444		A	699130 STD OIL OF CAL LA	0018	25	18	13		4				1	1	1	2	2		1
4101		A	699150 STD OIL OF CAL SAN FRAN																
4344		A	699150 STD OIL OF CAL SAN FRAN	0001	11	1	2				1								
4444		A	699150 STD OIL OF CAL SAN FRAN	0007	18	7	24	1		6	5		1	1	1	2	1		4
0832		0	699212 STD OIL OF TEXAS EL PASO	0002		2													
0849		0	699212 STD OIL OF TEXAS EL PASO																
2831		A	699600 STD OIL OF OHIO CLEVE		3		7	1	1	3	1	-		-	1	1	1	-	
0832		0	716298 SUNRAY DX OIL ABILENE TX				1								1				
0832		0	716302 SUN RAY DX CORPU CHRIS				2				2								
0832		0	716321 SUNRAY MID CONT TULSA	0001		1													
0832		J	716323 SUNRAY MID CONT ABILENE	0002	2	2	1	1											
2831		J	728314 TENN GAS PIPELINE HAMBUR																
0849		0	728316 TENNESSEE GAS PIPELINE C	0002		2													
0832		J	728321 TENN GAS TRANS CO	0001	3	1	4	-	-	-	1	-		1	-	-	1	1	1
1005		0	728321 TENN GAS TRANS CO																
1109		J	728321 TENN GAS TRANS CO		4		4	1		1			1		1			1	
1491		0	728321 TENN GAS TRANS CO				1		1										
2332		J	728321 TENN GAS TRANS CO																
2730		J	728321 TENN GAS TRANS CO	0005	4	5	2	1		1				1				1	
2831		J	728321 TENN GAS TRANS CO		4		1	-	-	-	-	-		-	-	-	-	1	
0832		0	729738 TEXACO INC HARVEY LA	0001		1													
0832		0	729739 TEXACO INC LANESO TX	0001		1													
0832		A	729746 TEXACO INC L A CAL		7		8	2	-	-	-	-		-	-	-	6	-	
0832		0	729850 TEXACO INC HOUSTON TX	0002		2													
0832		J	729886 TEXAS EASTERN TRANSM ARK					-	-	-									
1491		J	729887 TEXAS EASTERN TRAN HOUST		1		1			1									
0804		A	730803 TEXAS EASTMAN CO	0005	5	5													
0832		0	730894 TEXAS MARINE & IND SUP																
4444		0	735090 TIDEWATER OIL CO L A				3												3
0832		J	739651 TRANSCONTINENTAL GAS	0001	1	1													
1109		J	739651 TRANSCONTINENTAL GAS		1		1												
1005		0	747911 UNDERWATER SPORTS																
1010		J	748569 UNION CARBIDE SAN ANTONI																
4344		0	750200 UNION OIL CO OF CAL				1									1			1
4444		0	750200 UNION OIL CO OF CAL				3	-	-	-	-	-		-	-	-	1	1	1
0832		J	750955 UNION TEXAS PETROLEUM OI		-			-	-	-	-	-		-	-	-	-	-	
2730		J	752431 UNITED FUEL GAS CO	0001	1	1	1												1

COMPANY CONFIDENTIAL

TRAN 085048

WATER_PCB-SD0000002936

FORM NO. 776-0

SALES S''MMARY

ORGANIC #2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY

MONTH: DEC. | YEAR: 1966 | PAGE NO. 578

10 6758 000 HYDRAUL AC

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 32 J 729746	TEXACO INC L A CAL					8,540	2,759
08 32 A 729886	TEXAS EASTERN TRANSM ARK			110	39	275	98
08 32 A 729887	TEXAS EASTERN TRAN HOUST			110	41		
15 39 G 729887	TEXAS EASTERN TRAN HOUST			610	203		
16 31 A 729887	TEXAS EASTERN TRAN HOUST			610	192	610	192
08 32 A 730003	TEXAS EASTMAN CO DIV	3,660	1,215	10,980	3,492		
08 32 J 730094	TEXAS MARINE & IND SUP					55	23
44 36 G 731557				1,220	421		
44 36 A 735090	TIDEWATER OIL CO L A			14,265	4,681	3,050	986
08 32 J 739651	TRANSCONTINENTAL GAS			338	121	330	118
11 33 A 739651	TRANSCONTINENTAL GAS	220	82	886	320	880	312
10 37 A 747911	UNDERWATER SPT ROCHEL PK					55	27
27 30 G 748595	UNION CARBIDE CORPORATIO			57	21		
08 32 J 750195	UNION OIL LOVELADY TX			110	39		
23 32 J 750196	UNION OIL CASPER WYOMING			278	98		
44 36 A 750196	UNION OIL CASPER WYOMING			110	39		
08 32 J 750199	UNION OIL MIDLAND TX			2,440	766		
44 36 A 750200	UNION OIL LOS ANGELES	1,275	442	21,841	7,171	4,040	1,369
08 32 J 750955	UNION TEXAS PETROLEUM DI					220	78
27 30 A 752431	UNITED FUEL GAS CO	610	203	2,003	694	1,270	444
08 32 G 752580		278	103	278	103		
23 32 J 756316	U S PAINT LACQUER & CHEM					55	20
23 32 J 757780	UNIVERSAL MATCH FERGUSON			113	41	165	59
11 33 A 763741	VELSICOL CHE CHATT TENN					1,220	384
08 32 J 766152	VILLAGE SPORTING GOODS			55	17		
08 32 G 777739	WARREN PETROLEUM CORP			55	20		
08 32 J 777741	WARREN PET TULSA OKLA			3,380	1,093		
08 32 J 777743	WARREN PET KENEDY TEXAS					110	39
23 32 J 785556	WELL COMPLETIONS DENVER			565	195	825	293
08 32 G 786770	WES KEM CORP BORGER TEX	610	203	610	203		
16 31 A 788350	WEST PENN POWER GREENSB	610	203	3,050	971	1,830	575
16 31 G 788650	WEST VIRG PULP & PAPER			171	61		
23 32 J 791650	WESTERN TEXTILE					275	100
23 32 A 814448	WYCON CHEMICAL CHEYENNE					10	90
06 21 J 827740	CLAIM ACCOUNT				575	-	
06 21 J 829999				93		-	-
POTENTIAL 690	PRODUCT GRADE TOTAL	40,211	13,365	512,861	166,083	607,959	180,939
POTENTIAL 690	PRODUCT TOTAL	40,211	13,365	512,861	166,083	607,959	180,939

TRAN 085049

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002937

FORM S 010
REV 11-66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | 1 SALESMEN'S SALES BY CUSTOMER | 2 PRODUCT SALES BY CUSTOMER | 3 CUSTOMER PRODUCT SALES BY CUSTOMER | 4 CUSTOMER SALES BY PRODUCTS

MONTH DEC. YEAR 1967 PAGE NO. 499

DIST	SALES AREA	PLANT	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES THIS YEAR SAME PERIOD LAST YEAR	SALES THIS YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
0832	J		663260 SHAMROCK OIL AND GAS	10	7	10	7		1	1	1		1	1	1	1	1	1	1
0832	J		665099 SHELL OIL SHERIDAN TEXAS																
0832	J		665400 SHELL OIL HOUSTON TEXAS																
4436			665418 SHELL OIL VENTURA CAL	75		5													
4436	J		671272 SIGNAL OIL & GAS LA																
4436	A		671273 SIGNAL OIL & GAS HUNTGTN	1		1													
0832	A		673208 SINCLAIR OIL & GAS OKLA				1				1								
2332	J		673405 SINCLAIR REFINING CO.		2														
0832	J		674552 SKELLY OIL CO TULSA OKLA																
2332	J		677261 C D SMITH GRAND JUNCTION																
2332	J		679402 SMITH & LOVELESS INC																
2332	G		682489 SOHIO PETROLEUM CO				1										1		
4436	J		686628 SOUTHERN CALIF EDISON LA		2		1						1						
0832	J		690736 SOUTHWEST GAS PRODUCING		1														
0832	J		691300 SOUTHWESTERN OIL & REF	3	2	3	3	2											1
2332	J		692810 SPEARON CO INC KAN	1		1													
4436	A		699130 STD OIL OF CAL LA		6				–										
4436			699150 STD OIL OF CAL SAN FRAN		6	5													
2831	A		699600 STD OIL OF OHIO CLEVE																
1037	A		704070 STAUFFER CHEM BATON RO																
0832	A		716298 SUNRAY DX OIL ABILENE TX	6	2	6													
0832	A		716302 SUN RAY DX CORPU CHRIS	6	2	6													
0832	A		716303 SUNRAY DX OIL CO				2			1								1	
4436	J		716644 SUNSET INTERNATIONAL		1		2		–				1		1	1			
2906	J		720738 SWEDISH CRUCIBLE CO		1		4	1		1	1		1		1	1			
2906	G		720738 SWEDISH CRUCIBLE CO				1										1		
0832	G		728133 TENNECO MANUFACTURING CO				13									4	4		6
0832	G		728139 TENNECO MANUFACTURING				2										2		
0832	G		728141 TENNECO MFG COMPANY				2										2		
1133	A		728195 TENN CORP US PHOS DIV	4	2	4	3	1						1		1		1	
1037	G		728317 TENNESSEE GAS PIPE																
0832	A		728321 TENN GAS TRANS CO	17	22	17	24	2	2	1	2	3		2	1	1	4	4	2
1037	A		728321 TENN GAS TRANS CO																
0832	J		729751 TEXACO INC																
0832	A		729886 TEXAS EASTERN TRANSM ARK																
0832	J		729887 TEXAS EASTERN TRAN HOUST		1		1												1
1631	G		729887 TEXAS EASTERN TRAN HOUST				1											1	
0832	A		730003 TEXAS EASTMAN CO DIV	15	11	15	4						4						
0832	G		730005 TEXAS EASTERN																
4436			731550 THATCHER GLASS CO	4		4			–										
4436	J		731557 THATCHER GLASS MFG N Y		1		3		–		1					1		1	
4436			732051 THIOKOL CHEM BRIGH UTAH	1															
4436	A		735090 TIDEWATER OIL CO L A	20	14	20	16	3	3		4		3		3				
0832	J		739651 TRANSCONTINENTAL GAS																
1133	A		739651 TRANSCONTINENTAL GAS	1	1	1													

10 6258 000 Rydraul AC

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002938

FORM NO. 7769
REV. 5-67

SALES JMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	624

10 6758 000 Agrcul AC

				SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
				POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
19 32 A [illegible]	SCOTTISH STEEL OIL & REF	3				1,220	416	3,050	1,024
19 36 G [illegible]	STD OIL OF CAL EA					1,333	475	-	-
19 36 G [illegible]						226	85	-	-
19 32 A 704070	STAUFFER CHEM BATON RO							57	21
19 32 G [illegible]	STEWART WARNER CORP					57	21		
19 32 A [illegible]	SUNRAY DX OIL ABILENE TX	6							
19 32 A [illegible]	SUNRAY DX CORPU CHRIS	1							
19 32 A [illegible]	SUNRAY DX OIL CO					1,220	416	2,440	821
19 36 J [illegible]	SUNSET INTERNATIONAL					610	190	1,830	633
19 33 G [illegible]	SUPERIOR FURNITURE GA					610	208		
19 33 J [illegible]	SWEDISH CRUCIBLE CO		610	216		3,660	1,260	4,270	1,426
19 37 G [illegible]	TATE ENGINEERING					226	82		
19 32 A 728126	TENNECO CHEM HOUSTON					6,100	2,079		
19 32 A 728133	TENNECO MANUFACTURING CO							13,420	4,541
19 32 A 728139	TENNECO MANUFACTURING							2,440	810
19 32 J 728141	TENNECO MFG COMPANY							2,440	810
19 33 A 728195	TENN CORP US PHOS DIV	4				2,440	846	3,050	997
19 37 J 728317	TENNESSEE GAS PIPE					56	21	57	21
19 37 A 728321	TENN GAS PIPELINE TEXAS							339	123
19 32 A 728321	TENN GAS PIPELINE TEXAS	30				7,547	2,578	23,589	7,964
19 32 J [illegible]	TEXACO INC							57	21
19 37 G 729887	TEXAS EASTERN TRAN HOUST		610	216		610	216		
19 31 A 729887	TEXAS EASTERN TRAN HOUST							610	208
19 32 A 729887	TEXAS EASTERN TRAN HOUST					610	208	950	332
19 32 A [illegible]	TEXAS EASTMAN CO DIV	17						3,660	1,215
19 32 J [illegible]	TEXAS EASTERN							57	21
19 36 G [illegible]	TEXAS PACIFIC OIL CALIF					1,220	432		
19 36 [illegible]	THATCHER GLASS CO	4							
19 36 J [illegible]	THATCHER GLASS MFG IOWA					6,100	2,184	3,050	1,064
19 36 [illegible]	THIOKOL CHEM BRIGH UTAH	6							
19 36 A [illegible]	TIDEWATER OIL CO L A							15,860	5,476
19 33 A 739651	TRANSCONTINENTAL GAS	1				339	123		
19 32 J 739651	TRANSCONTINENTAL GAS	1				509	185	340	124
[redacted]		55	7,936	2,703		71,370	24,350	53,680	17,963
19 32 J [illegible]	UNION CARBIDE NUCLEAR CO					113	41		
19 32 J [illegible]	UNION OIL CO TEXAS					1,220	416		

TRAN 085051

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002939

FORM 5-918

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1962 | PAGE NO: 487

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC
[redacted]			11 GIRY 300 MOS TRS															
[redacted]49			G729887 TEXAS EASTERN TRANSMISSION			94									38	9	22	25
[redacted]4			A729890 TEXAS EAST TRANSM SHREVEP	67	33													
				67	33	103									38	18	22	25
			[redacted]															
2709			G284126 DELCO PRODUCTS DIV DAYTON															
2905			A284160 GENL MOTORS WARREN MICH			2			1					1				
						2			1					1				
[redacted]			[redacted]															
[redacted]05			E006363 AEROJET GENL AZUSA CALIF															
[redacted]01			A222200 E I DU PONT DE NEMOURS	1		2										2		
[redacted]02			A229450 EASTMAN KODAK CO															
[redacted]03			E352766 HUNTINGTON RUBBER PORTLAND															
[redacted]05			A530839 NORTH AMER AVIA CANOGA PAR															
[redacted]06			E530841 N AMERICAN AVIATION PIQUA															
[redacted]01			E531593 NO CAROLINA STATE COLL															
[redacted]05			E592019 PRATT & WHITNEY MIDD CONN															
[redacted]08			E645450 SANGAMO ELEC CO SPRGFD ILL															
[redacted]5			A715250 SUN OIL COMPANY															
[redacted]9			E755003 U S DEPT NA WASH DC															
				1		2										2		
[redacted]			[redacted]															
0804			E074013 BERRY HYDRAULICS DIV															
1505			E098143 THE BRIGGS FILTRA CO															
1601			G178292 COOPER BESSEMER INC															
2904			A216133 DOW CHEM PLAQUEMINE LA	3		2					1	1				1		
1102			G282795 GEN DYNAMICS GROTON CONN			4								1	1			1
0705			E282857 GENL ELEC FITCHBURG MASS	1														
0705			E283030 G E CO LYNN MASS	1		3					1			3				
0705			A283031 G E CO WEST LYNN MASS	6		12	4			1				2			1	
0905			G336644 HILLIARD CORPORATION															
2308			A365684 INTRNATL PAPR PINE BLFF AR			3									3			
0306			E449660 MARLAND ONE WAY CLUTCH CO															
1016			E596953 PUB SERV ELEC & GAS LINDEN	1														
0804			A729883 TEXAS EASTERN PENN JERSEY	35														
0849			A729888 TEXAS EASTERN TRANSM HOUST	36		35	35		3	3								
0804			A729890 TEXAS EAST TRANSM SHREVEP	34														

COMPANY CONFIDENTIAL

TRAN 085052

WATER_PCB-SD0000002940

FORM NO 7760

SALES S' MMARY

DIRECT 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION
#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION
#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1963 | PAGE (X): 484

11 6124 000 MCS 153

			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
29 05 A 284116	GENL MTRS CHEV DET MICH							
08 49 G 729883	TEXAS EASTERN PENN JERSEY				42,922	13,924		
08 49 A 729887	TEXAS EASTERN TRANSMISSION				76,157	25,327	94,289	30,641
	GRADE TOTAL				119,079	39,251	103,281	33,606
11 6125 000 MCS-154								
29 04 A 216150	DOW CHEM MILLAND MICH				164	327		
29 05 G 284156	GEN MOTORS WARREN MICH				41	93		
44 05 J 350606	HUGHES AIRCRAFT CO L A				8	23		
28 47 A 699600	STD OIL OF OHIO CLEVELAND				41	87		
	GRADE TOTAL				254	530		
11 6130 000 MCS 160								
27 09 J 284126	DELCO PRODUCTS DIV DAYTON						450	156
29 05 A 284160	GENL MOTORS WARREN MICH				450	158	1,800	624
	GRADE TOTAL				450	158	2,250	782
11 6380 000 [illegible]								
44 05 J 006363	AEROJET GENL AZUSA CALIF						123	246
43 02 A 006368	AEROJET GENL LR SACR CALIF				44	101		
15 01 A 222200	E I DU PONT DE NEMOURS				900-	1,799-	2,002	4,061
28 04 A 229450	EASTMAN KODAK CO				25	50		
29 05 G 284156	GEN MOTORS WARREN MICH				131	372		
44 05 J 350606	HUGHES AIRCRAFT CO L A				41	80		
41 01 A 352766	HUNTINGTON RUBBER PORTLAND						450	900
	GRADE TOTAL				659-	1,196-	2,578	5,207
11 6764 000 [illegible]								
11 76 A 104275	BRUNSWICK PULP & PAPER CO				643	193		
10 10 A 129011	CELANESE CORP SUMMIT NJ				12	7		
16 01 J 178292	COOPER BESSEMER INC						55	18
10 16 G 201557	DELAVAL STEAM TURBINE CO				3,215	1,084		
29 04 A 216133	DOW CHEM PLAQUEMINE LA				4,192	1,253	1,929	579
11 06 J 282795	GENERAL ELEC ATLANTA GA				3,858	1,249	3,858	1,302
07 05 A 283030	G E CO LYNN MASS						3,215	949
07 05 A 283031	G E CO WEST LYNN MASS				3,858	1,280	11,684	3,634
23 09 G 283112	G E CO N FOURTH ST LOUIS				3,215	1,044		
11 02 G 303924	GREAT SOUTHERN LAND & PAP				2,572	770		
10 05 J 336644	HILLIARD CORPORATION						110	35
03 05 G 363650	INLAND STEEL COMPANY				3,858	1,209		
08 04 A 365684	INTRNATL PAPR PINE BLFF AR						2,572	770

TRAN 085053

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002941

SALES SUMMARY — [illegible] (THOUSANDS)

DIRECT #2 | #1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #3 PRODUCT SALES BY CUSTOMER A TEXAS ORGANIC SALES B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY | MONTH DECEMBER | YEAR 1964 | PAGE NO. 489

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 4595 200 PYDRAUL A 200																	
4101	A699150		STD OIL OF CALIF SAN FRAN	89	45	45	1	6	3	3	3	6	6	3	8	4	1	3
4344	A699150		STD OIL OF CALIF SAN FRAN															
4444	A699150		STD OIL OF CALIF SAN FRAN			57	—	—	—	5	9	3	6	8	5	8	8	6
2804	A699600		STD OIL OF OHIO CLEVELAND	40	50													
0308	G781494		STANFORD UNIVERSITY															
4444	A784912		STEEL CITY DIV MIDLAND ROS	6												—		
0306	A787797		STEWART DIE CASTING CHICAG	5		10	2	2	6									
1401	J712563		STRUTHERS WELLS CORP															
0306	J715619		SUNDSTRAND HYDRAULICS DIV	1														
2309	J715982		SUNNEN PRODUCTS COMPANY		1	1	1											
1041	J722098		SWINGLINE INC	1		1				1								
1818	J748199		UNIMATIC MFG CORP	1														
4444	A758200		UNION OIL CO OF CAL															
0409	J754057		WRIGHT PATTERSON AFB			2										2		
1601	A763553		VEEDER ROOT INC	9	6	8				3	1			1	1		1	
2709	G770126		WABASH METAL PRODUCTS INC															
0306	G773874		WALKER MANUFACTURING C															
1801	G784456		WEINMAN PUMP AND SUPPLY			1	1											
1601	J788239		WEST PENN POWER CO	2														
1601	G788350		WEST PENN POWER GREENSB PA			3		1	1				1		1		1	
1601	A792300		WESTINGHOUSE ELEC PITTS															
4444	A808185		WITHROW DIE CASTING CO	12	9													
0821	J827384		CLAIM ACCOUNT															
0821	J827738		CLAIM ACCOUNT															
0821	J827879		CLAIM ACCOUNT															
0821	J828567		CLAIM ACCOUNT															
0821	J828808		SOUTHERN PACIFIC CO															
0821	J829999		CLAIM ACCOUNTS	1		1	1											
			GRADE TOTAL	3185	3522	3498	254	306	270	287	361	330	290	232	244	233	283	367
			PRODUCT TOTAL	3185	3522	3498	254	306	270	287	361	330	290	232	244	233	283	367
			[illegible] 880 PYDRAUL 880															
2806	J056614		BARBER-COLMAN COMPANY			3												3
2806	J420268		LESTER ENGINEERING CO			3								3				
			GRADE TOTAL			6								3				3
			PRODUCT TOTAL			6								3				3
			11 6124 000 MCS 153															
0804	G729883		TEXAS EASTERN PENN JERSEY															
0849	A729863		TEXAS EASTERN PENN JERSEY	43														
0849	A729887		TEXAS EASTERN TRAN HOUSTON	76		85	6	11		6	11		11	6	22		12	

TRAN 085054

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002942

FORM S 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2 | #1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 491

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6380 000 MONO ISOPROPYL ETHANOL															
0906			J284156 GEN MOTORS WARREN MICH															
1005			G284641 GEN PRECISION INC N J															
1005			A350606 HUGHES AIRCRAFT CO L A															
0412			A659164 PARKER SEAL CO-CULVER CITY															
0706			A559166 PARKER SEAL LEXINGTON KY															
1005			J676999 PHILCO CORPORATION															
1005			G815379 YALE UNIVERSITY															
			GRADE TOTAL	1		1												
			PRODUCT TOTAL	1		1												
			11 6760 000 0 6 44															
1176			A184275 BRUNSWICK PULP & PAPER CO	1	1													
1010			A129011 CELANESE CORP SUMMIT NJ															
1016			J281557 DELAVAL STEAM TURBINE CO	3														
2904			A216133 DOW CHEM PLAQUEMINE LA	4														
1106			J282795 GENERAL ELEC ATLANTA GA	4														
0705			A283031 G E CO WEST LYNN MASS	4	3													
2309			J283112 G E CO N FOURTH ST LOUIS	3	1													
1175			A303924 GREAT SOUTHERN LAND & PAP	3														
0303			A363650 INLAND STEEL COMPANY	4														
1005			A553867 PALL CORPORATION															
1005			J596957 PUBLIC SERV ELEC & GAS CO	1	1	1								1				
0849			G729887 TEXAS EASTERN TRANSMISSION			6							6					
0849			A729888 TEXAS EASTERN TRANSM HOUST	34	20	26				26								
0600			J999999 UNASSIGNED		199													
			GRADE TOTAL	61	225	33				26			6	1				
			PRODUCT TOTAL	61	225	33				26			6	1				
			11 6764 000 05 44															
2704			G284144 G M FRIGIDAIRE DIV			7										7		
			GRADE TOTAL			7										7		
			PRODUCT TOTAL			7										7		
			11 7795 000 SANTOWAX R															
1005			J022875 AM MACH & FDRY GREENWICH C															
0804			G127708 CATAPHATE CORP. MISS.															
2309			J262242 FLEX-O-LITE MFG CORP															
1106			G337667 JAMES HINTON															
0405			A350606 HUGHES AIRCRAFT CO L A	2														
1601			A585350 PITTS PLATE GLA PITTSBURGH															
1018			A608874 RAYBESTOS MANHAT BRIDGEPOR			10									5		2	3

COMPANY CONFIDENTIAL

TRAN 085055

WATER_PCB-SD00000294

FORM S 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2 | #1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER — YEAR: 1965 — PAGE NO. 482

DAT	SALES-MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT		LAST YEAR SALES	SALES FOR CASH FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 4595 200 HYDRAU/ A200																
0705			G740830 TRI-O CORPORATION				3											3	
0609			J754057 WRIGHT PATTERSON AFB		2		1												
1631			A763583 VEEDER ROOT INC	0000	8	5	10	-	-	-	-		1	3	3	-	1	1	
0730			J770126 WABASH METAL PROD INC																
0306			J773874 WALKER MANUFACTURING C																
1631			J784456 WEINMAN PUMP AND SUPPLY	0000	1	1													
1631			J788350 WEST PENN POWER GREENSB	0000	3	2	4		1		1			1	1		1		1
1631			A792300 WESTINGHOUSE PITTS																
1018			G814999 X L O AUTOMOTIVE ACCES				1		1										
1005			G815376 YALE & TOWNE CO				1									1			
0621			J827060 CLAIM ACCOUNT					-	-	-	-	-							
0621			J827095 CLAIM ACCOUNTS																
0621			G827137 COMMERCIAL TERM WHSE																
0621			J827879 CLAIM ACCOUNT																
0621			J828567 CLAIM ACCOUNT																
0621			J828808 SOUTHERN PACIFIC CO																
0621			J829999 CLAIMS ACCOUNT				1							1	1		1		
			3962 GRADE TOTAL		3489	3850	3752	253	253	317	425	3	380	350	312	406	338	195	222
			3962 PROD TOTAL		3489	3850	3752	253	253	317	425	3	380	350	312	406	338	195	222
*			11 4595 200 HYDRAU/ A200																
0306			J056614 BARBER-COLMAN COMPANY				1								1				
			GRADE TOTAL				1								1				
			PROD TOTAL				1								1				
			11 4598 800																
1008			A069006 BORDEN CHEM DIV ILLIPOLI				2											2	
			GRADE TOTAL				2											2	
			PROD TOTAL				2											2	
*			11 4780 041 HB 40 REACTOR GR																
4405			A510839 NORTH AM AVIA CANOGA PAR																
			GRADE TOTAL																
			PROD TOTAL																
*			11 6124 000 HDS 1000 A																
1052			G022874 AM MACH & FDY SPRGDLE CN																
1005			G102524 BROWN & ROOT INC				7											7	
1005			J596957 PUBLIC SERV ELEC & GAS				1										1		
1019			A681870 SOCONY PNT PRD METUCHEN																
0832			J729883 TEXAS EASTERN PENN JERSE	0040	-	40	-	-	-	-									
0832			A729887 TEXAS EASTERN TRAN HOUST	0070	85	120	56	8	-	-	12	-		11	-	6	7	11	

COMPANY CONFIDENTIAL

TRAN 085056

WATER_PCB-SD000002944

FORM 5 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS
#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY
#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS
#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO. 487

DIST	SALES MAN	PROD CLASS	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FOR LAST YEAR TO CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6775 000 05 [illegible]															
1562			J451991 MARTIN-MARI BALTIMORE			-			-		-							
2352			6461325 MC DONNELL AIRCRAFT															
1005			J656926 SCREEN PRODUCTS INC															
1505			J743462 TRW INC ROCKY MT VA															
4302			J796314 TYDEMAN MACHINE WKS INC															
0609			J754364 ACCTG & FIN OFF HILL AFB															
1505			A792314 WESTINGHOUSE BALTIMORE															
			GRADE TOTAL															
			PROD TOTAL															
			[illegible]															
0705			A283031 G E CO WEST LYNN MASS															
1052			A553887 PALL CORPORATION															
1005			J596957 PUBLIC SERV ELEC & GAS	1														
0852			A729887 TEXAS EASTERN TRAN HOUST	6		12								12				
0852			A729888 TEXAS EASTERN TRAN HOUST 0080	26														
		80	GRADE TOTAL	33		12								12				
		80	PROD TOTAL	33		12								12				
			[illegible]															
2704			J284144 G M FRIGIDAIRE DIV	7														
			GRADE TOTAL	7														
			PROD TOTAL	7														
			11 6775 000 05 12[illegible]															
4101			J030764 ANACONDA ALUMINUM CO															
1005			J031000 ANALABS HAMDEN CONN															
1851			J035003 APPLIED SCIENCE LAB INC															
0306			J036425 ARGONNE NATL LEMONT ILL															
2346			A061045 BATTENFELD GREASE OIL KC															
0306			A070251 BENDIX CORP S BEND IND 0002	1		1	-	-	-	-	-							
1005			0072154 BERG ELECTRONICS															
4405			0091347 BOURNS INC															
4344			J114395 CALIF RESEARCH SAN FRAN															
4305			J114579 U OF CALIF BERKELEY CAL															
4405			J114597 U OF CALIF LOS ALAMOS															
1008			J169250 COLUMBIA UNIVERSITY															
0705			0175680 CONSTRUCTION DEVELOPMENT															
2005			A216175 DOW CORNING MIDLAND MICH															
1501			A222200 E I DU PONT DE NEMOURS															
0306			0233164 R A EKSTROM COMPANY															
1706			A237500 EMERY IND CINCIN OHIO															

COMPANY CONFIDENTIAL

TRAN 085057

WATER_PCB-SD0000002945

FORM NO 7760

SALES SUMMARY

ORGANIC #2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY

MONTH: DEC. YEAR: 1966 PAGE NO: 612

11 6124 000 MCS 153

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 38 A 022874 AM MACH & FDY SPRGDLE CN					264	132
15 39 A 022876 AMER MACHINE YORK PENN			100	40		
10 37 A 102524 BROWN & ROOT HANOVER N J					7,230	2,513
41 36 A 215865 DOUGLAS UNITED NUCLEAR I			164	60		
29 34 A 265286 FORD MOTOR DEARBORN MICH			300	120		
10 37 A 596957 PUBLIC SERV ELEC & GAS			605	201	1,210	402
10 37 A 681870 SOCONY PNT PRD METUCHEN					55	27
08 32 A 729883 TEXAS EASTERN PENN JERSE						
08 32 A 729887 TEXAS EASTERN TRAN HOUST 70			66,550	22,012	55,660	18,470
15 39 G 729887 TEXAS EASTERN TRAN HOUST			4,235	1,405		
16 31 A 729887 TEXAS EASTERN TRAN HOUST			9,680	3,212		
27 30 G 729887 TEXAS EASTERN TRAN HOUST			26,620	8,834		
08 32 A 729888 TEXAS EASTERN TRAN HOUST						214-
06 21 J 826511 CLAIM ACCOUNT						214-
06 21 J 827511 FREEMAN TRUCK LINE						214
POTENTIAL 70 PRODUCT GRADE TOTAL			108,254	35,884	64,419	21,330
POTENTIAL 70 PRODUCT TOTAL			108,254	35,884	64,419	21,330
11 [illegible] 284						
29 34 G 284142 GEN MTRS WARREN MICH			456	216		
29 34 A 284163 GENERAL MOTORS CORP M S			912	432		
POTENTIAL PRODUCT GRADE TOTAL			1,368	648		
11 6126 327 MCS 327						
23 46 A 145675 CITIES SERV OIL BARTL-OK						
29 34 G 284112 GEN MTRS-BUICK DIV FLINT	7,488	3,456	8,892	4,104		
27 30 A 284142 GEN MTRS WARREN MICH			17,508	7,992		
28 31 A 284154 GENERAL MOTORS			7,472	3,456		
29 34 A 284163 GENERAL MOTORS CORP M S					4,674	2,160
27 30 A 284164 GENL MOTORS MUNCIE IND			2,806	1,296	1,872	864
06 21 J 829999			1			
POTENTIAL PRODUCT GRADE TOTAL	7,488	3,456	36,679	16,848	6,546	3,024
11 6126 352 MCS 352						
23 32 A 049592 AVIATION FLUIDS SERVICE	400	600	1,600	2,400		
POTENTIAL PRODUCT GRADE TOTAL	400	600	1,600	2,400		

COMPANY CONFIDENTIAL

TRAN 085058

WATER_PCB-SD0000002946

FORM NO. 7760

SALES SUMMARY

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION | #2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION | #4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY | MONTH: DEC. | YEAR: 1966 | PAGE NO. 621

11 6765 000 05 80

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
23 32 A 461325	MC DONNELL AIRCRAFT					8	21
10 37 A 553887	PALL CO-PORATION			103	283		
11 33 A 743462	TRW INC ROCKY MT VA			296	800		
15 39 A 743462	TRW INC ROCKY MT VA					30	82
06 09 J 754364	ACCTG & FIN OFF HILL AFB			30	82	37	100
15 39 G 760243	VITRO ELECTRONICS DIV			414	1,088		
15 39 A 792314	WESTINGHOUSE BALTIMORE	380	1,050	1,030	2,813	95	268
06 21 J 829999				34			
POTENTIAL	PRODUCT GRADE TOTAL	380	1,050	2,563	7,022	691	2,004
POTENTIAL	PRODUCT TOTAL	380	1,050	2,563	7,022	691	2,004

11 6764 000 05 81

10 37 A 596957	PUBLIC SERV ELEC & GAS					385	123
08 32 A 729887	TEXAS EASTERN TRAN HOUST 10					11,574	3,619
POTENTIAL 10	PRODUCT GRADE TOTAL					11,959	3,742
POTENTIAL 10	PRODUCT TOTAL					11,959	3,742

11 6775 000 05 134

10 37 G 000338	A G C INCORPORATED	10	165	40	660		
41 36 A 030764	ANACONDA ALUMINUM CO					1	17
10 37 A 031000	ANALABS HAMDEN CONN					2	34
16 31 A 035003	APPLIED SCIENCE LAB INC			1	17	5	83
03 34 A 036425	ARGONNE NATL LEMONT ILL			12	198	50	825
10 37 G 049439	AUTOMATION SERVICES INC			2	33		
08 32 J 065489	BECHTEL CORP SN FRANCSCO			60	994		
03 34 A 070251	BENDIX CORP S BEND IND			700	11,550	540	8,910
10 37 G 070270	BENDIX CORP S MONTROSE			10	165		
15 39 A 072154	BERG ELECTRONICS			20	331	2	33
44 36 A 091347	BOURNS INC					1	21
10 37 G 109100	BURNDY CORPORATION			5	84		
44 36 A 114579	U OF CALIF BERKELEY CALI					4	71
44 36 A 114597	U OF CALIF LOS ALAMOS					2	34
23 32 J 167427	COLORADO SCHOOL OF MINES			2	33		
28 31 G 179950	CORNING GLASS WORKS			3	50		
44 36 A 215835	DOUG AIRCRAFT SANTA MONI			1	25		
29 34 A 216175	DOW CORNING MIDLAND MICH					1	17
15 39 A 222200	E I DU PONT DE NEMOURS			5	83	10	170

TRAN 085059

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002947

FORM S 910
REV 11/66

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH DEC. YEAR 1967 PAGE NO. 535

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			114790-041 HB 40 REACTOR GR															
U738	A		170695 COMBUSTN ENG WDSOR CN	35	35	35												
2736	A		330839 NORTH AMERICAN ROCKWELL		39													
4435	A		330839 NORTH AMERICAN ROCKWELL	1	12	1												
2736	J		330841 NORTH AMER AVIA PIQUA O															
2736	A		581780 CITY OF PIQUA		11		22	13				8						
			PRODUCT GRADE TOTAL	36	97	36	22	13				8						
			PRODUCT TOTAL	36	97	36	22	13				8						
			116126 000 MCS 155															
1539	A		022876 AMER MACHINE YORK PENN															
2831	A		178293 COOPER BESSEMER CO			3			3									
4136	A		215865 DOUGLAS UNITED NUCLEAR I															
2906	A		265286 FORD MOTOR DEARBORN MICH								-							
1037	A		596957 PUBLIC SERV ELEC & GAS	1	1	1	1					-		1				
U832	J		729887 TEXAS EASTERN TRAN HOUST	80	107	80	109					6		13		59	10	20
U832	J		709886 W K M DIV TEXAS															
			PRODUCT GRADE TOTAL	81	108	81	113		3			6		14		59	10	20
			PRODUCT TOTAL	81	108	81	113		3			6		14		59	10	20
			116126 304 MCS 304															
2906	J		284142 GEN MTRS WARREN MICH															
2906	A		284163 GENL MOTORS WARREN MICH		1													
			PRODUCT GRADE TOTAL		1													
			116126 327 MCS 327															
2906	A		284112 GEN MTRS-BUICK DIV FLINT		9		15				7							7
2736	A		284142 GEN MTRS WARREN MICH		18													
2831	A		284154 GENL MOTORS BUFFALO N Y	7	7	7	6							6				
2736	A		284164 GENL MOTORS MUNCIE IND	1	3	1	6				2						4	
U821	J		829999								-		-					
			PRODUCT GRADE TOTAL	8	37	8	27				9			6			4	7
			116126 352 MCS 352															
2332	A		049592 AVIATION FLUIDS SERVICE		2		2									1		
			PRODUCT GRADE TOTAL		2		2									1		
			116126 358 MCS 358															
2736	J		282904 G E CO EVENDALE															
U736	J		731779 THERMO ELECTRON CORP							-								
			PRODUCT GRADE TOTAL															
			116126 395 MCS 395															

COMPANY CONFIDENTIAL

TRAN 085060

WATER_PCB-SD0000002948

FORM NO. 7769
REV. 3-67

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
				DEC.	1968	670

11 6124 000 MCS 153

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
[illegible]	CLARK [illegible] CLEAN N Y			2,400	847		
[illegible]	[illegible]	3,000	1,059	3,000	1,059	3,025	1,059
[illegible]	[illegible] INDUSTRIES INC			7,200	2,541		
[illegible]	PUBLIC [illegible] ELEC & GAS			1,200	416	665	208
19 32 A 729807	TEXAS EASTERN TRAN HOUST	21,590	7,436	339,170	112,466	108,659	35,764
19 32 G 739844	TRANSWESTERN PIPE LINE			39,740	13,211		
19 32 J [illegible]	W K M DIV TEXAS					61	21
POTENTIAL	PRODUCT GRADE TOTAL	24,590	8,495	392,710	130,542	112,346	37,052
POTENTIAL	PRODUCT TOTAL	24,590	8,495	392,710	130,542	112,346	37,052
[redacted]							
19 32 G 134726	[redacted] LAND TE			12	100		
POTENTIAL	PRODUCT GRADE TOTAL			12	100		
[redacted]							
[illegible]	GEN MTRS-BUICK DIV FLINT			14,992	6,916	14,960	6,912
15 53 A 2[illegible]	GEN-MOTORS DETROIT			14,040	6,480		
15 53 J 2[illegible]	GEN MTRS WARREN MICH			1,872	864		
15 36 G 2[illegible]	GEN MOTORS DIVISION DIV			936	432		
15 31 A 2[illegible]	GEN MOTORS BUFFALO N Y	7,488	3,456	59,904	27,648	6,072	2,808
15 36 A [illegible]	GENL MOTORS MUNCIE IND			3,744	1,728	5,874	2,712
POTENTIAL	PRODUCT GRADE TOTAL	7,488	3,456	95,488	44,068	26,906	12,432
[redacted]							
19 32 A [illegible]	AVIATION FLUIDS SERVICE	400	600	2,800	4,200	2,400	3,600
POTENTIAL	PRODUCT GRADE TOTAL	400	600	2,800	4,200	2,400	3,600
[redacted]							
15 36 J [illegible]	G E CO EVENDALE					1	15
19 37 G [illegible]	[illegible] ELECTRON CORP			100	925		
19 36 J [illegible]	[illegible] ELECTRON CORP			100	925	9	130
06 23 G [illegible]	[illegible] [illegible] VA			27	250		
POTENTIAL	PRODUCT GRADE TOTAL			227	2,100	10	145

[redacted] * MCS 395

TRAN 085061

COMPANY CONFIDENTIAL

WATER_PCB-SD0000002949

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IN THOUSANDS OF POUNDS AND DOLLARS-

MG	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV	DEC	CUST ID / MAJR GRD CD
		[redacted]																	7900-300-1
												3.30							00198161
					1..														00165670
		[redacted] PA		10.0	5..	52.2							5.4	5.6	13.1	25.3	5.4		00090131
				13.1		10.9											16.8		00143162
		[redacted]	1..	[redacted]	1..	[redacted]				.5	12.4				12.9	6.5			10085381
										1.50									00143286
															5.4		10.8		00214213
				6.20															00143294
				64.4	1..	13..				2.0	12.4		5.4	5.4	29.1	11.7	26.9		00047724
			1	5..	11	1.1				2.0	12.4	3.3	5.4	5.4	30.7	35.9	36.3		7900-300-1
			1..	11..	17.5	5..				.4	2.1	.7	1.2	1.2	6.3	7.4	11.1	1.2	
			5..	11.1	1..	177	103	92	117	120	155	127	132	147	197	224	141	161	
		[redacted] TURBIDITE 153		[redacted]		[redacted]													4126-000-1
		CLARK BROS OLEAN NY																	00048623
		COOPER BESSEMER MT VERNON OH										3.60							10019567
		DRESSER INDUSTRIES OLEAN [redacted]								9..									00116734
		DRESSER MFG BRADFORD PA					.05												00162116
		PUB SERV ELEC - GAS LINDEN [redacted]								.61									10065046
		PUBLIC SERV ELECTR LINDEN [redacted]												1.80					00213691
		TEXAS EASTERN TRAN BARTON AL																	00140325
		TEXAS EAST TRA GUINGSVILLE KY													41.6				00206830
		TEXAS EASTN TRANSM LA ROSA LA									18.4	13.2							00197017
		TEXAS EASTERN TRAN WHITE CA LA									6.0	12.0						7.2	00140333
		TEXAS EASTERN TRAN TRENTON [redacted]																	00140341
		TEXAS EASTERN TRAN CORONA NM																	00140368
		TEXAS EASTERN TRANSM LELLY PA										14.9							00205419
		TEXAS TEAST TRANSM PERULACK PA											39.4		66.4	33.3			00206822
		TEXAS EASTERN TRAN ROBESONI PA															43.2		00140384
		TEXAS EASTERN TRAN HOUSTON TX		10.8															00140392
		TEXAS EASTERN GLADEVILLE TENN				38.3										38.3			00217859
		TEXAS EASTERN TRAN PANVILLE KY		10.8		25.1				13.8					38.6	27.3			10079195
		TEXAS EASTERN TRAN KOSCIUSKO M		36.0		12.0								12.0					10079217
		TEXAS EASTERN TUSCAMBIA ALA.				18.0			18.0										00165506
		TEXAS EASTERN TUSCUMBIA ALA.				18.0				18.0									00177806
		TX EASTRN TRANSMISSI YAZOO MS		12.0		42.7				6.60	7.20	7.20	7.20		7.20	7.26			00151831
		TEXAS EASTN TRANS BERNVILLE PA				40.0		40.6											00163619
		TEXAS EAST TRANS GREENSBURG PA		9.60															00155181
		TEXAS EASTERN SHERMAN S DALEPA		[redacted]	17.														00155403

COMPANY CONFIDENTIAL

TRAN 085062

WATER_PCB-SD0000002950

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
.SYRACUSE DIE CAST SYRACUSE NY								10077761
SYRACUSE DIE CAST SYRACUSE NY							AR 723120	10077761
1130 PYDRAUL A 200	645	186	645	186	645	186	1,000	4595-200-11
.								00139831
TANNER MFG CO ERIE PA							AR 724712	00139831
1131 PYDRAUL 312	500	146	1,500	441				6760-312-11
.TAYLOR MFG CO DALLAS TEXAS								00221414
TAYLOR MFG CO DALLAS TEXAS							AR 999999	00221414
1132 PYDRAUL 312							20,000	6760-312-11
TAYLOR MFG CO GARLAND TX							AR 725620	00245488
1132 PYDRAUL 312	1,000	292	1,000	292				6760-312-11
TOT PAR TAYLOR MFG CO DALLAS TEXAS	1,000	292	1,000	292			20,000	00221414
.								00139882
TEC-AIR SERV EAST NORTHPORT NY							AR 726446	00139882
1130 PYDRAUL F-9					107	43		4590-009-11
.TEXAS EAST TRANS HOUSTON TX								00048186
TEXAS EAST TRANS HOUSTON TX							AR 729887	00048186
1132 TURBINOL-153	19,200	6,653	25,200	8,717				6124-000-11
TEXAS EASTERN TUSCAMBIA ALA							AR 729887	00165506
1132 TURBINOL-153			12,705	4,334	18,000	5,904		6124-000-11
TEXAS EASTERN TUSCUMBIA ALA							AR 729887	00177806
1132 TURBINOL-153					18,000	6,191		6124-000-11
TEXAS EASTERN TRAN DANVILLE KY							AR 729887	10079195
1132 TURBINOL-153			33,740	11,599	25,105	21,313		6124-000-11
TEXAS EAST RRA OMINGSVILLE KY							AR 729887	00206830
1132 TURBINOL-153			18,150	6,237	41,600	13,185		6124-000-11
TEXAS EASTN TRANSM LA ROSA LA							AR 729887	00197017
1132 TURBINOL-153			31,305	10,732	51,580	16,804		6124-000-11
TEXAS EASTERN TRAN WHITE CA LA							AR 729887	00140333
1132 TURBINOL-153			46,360	15,890	25,200	8,854		6124-000-11
TEXAS EAST TRAN KOSCIUSKO MS							AR 729887	10079217
1132 TURBINOL-153			25,305	8,668	12,000	4,120		6124-000-11
TX EASTRN TRANSMISSI YAZOU MS							AR 729887	00151031
1132 TURBINOL-153			18,150	6,218	42,660	14,650		6124-000-11

COMPANY CONFIDENTIAL

TRAN 085063

WATER_PCB-SD0000002951

-IN THOUSANDS OF POUNDS AND DOLLARS-

M.I. #	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC.	CUST ID / MAJR GRD GP
		SANTOSAFE 300															00791A		7900-300-11
		40 TOT MAJOR MISCELLANEOUS LB	193	380	193	226	41.4	17.7	30.0	29.1	3.7	19.9	28.0	50.7		5.1		1.0	
		$$	40.1	80.0	40.1	21.9	9.8	3.9	6.8	5.4	.9	4.8	6.8	11.6		1.4		.3	
		21 TOT SUB-CL SECOND GEN BYDR LB	17956	8386	10672	8450	917	695	741	843	467	666	840	761	792	569	659	520	
		$$	4177	2153	2446	2172	232	181	190	216	124	177	226	160	202	175	149	139	
X		[redacted]															00531A		6124-000-11
1178		.COLUMBIA GULF TRANS STANTON KY		23.0		21.2								6.1	42.4			27.2	00236438
1968		COLUMBIA GULF TRANS ALEXAND LA				15.1									16.9	15.1	16.9		00265144
1968		COLUMBIA GULF TRANS DELHI LA				24.2									33.9	9.7			00265152
1968		COLUMBIA GULF TRANS IVERNES MS				35.1									33.9	6.1		4.8	00265160
1968		COLUMBIA GULF TRANS HOUSTON TX	108		20.0														00221864
		PARENT CUST. TOT-COLUMBIA GAS NY	108	23.0	20.0	95.6								6	127	11	17	32	00047406
1133		.GARDNER DENVER CO QUINCY IL				.605									.605				00227730
1230		.PUB SERV ELEC - GAS LINDEN NJ	1.50	1.21	1.50	1.20												1.20	10065046
1968		.TEXAS EAST TRANS HOUSTON TX	100	25.2	100														00048186
1932		TEXAS EASTERN TUSCAMBIA ALA	18.0	12.7	18.0														00165506
1968		TEXAS EASTERN TRAN DANVILLE KY	20.0	33.7	20.0	22.9	16.8								6.1				10079195
1968		TEXAS EAST RRA OWINGSVILLE KY	30.0	18.2	30.0														00206830
1968		TEXAS EASTN TRANSM LA ROSA LA	40.0	31.3	40.0	48.4							12.1			12.1		24.2	00197017
1968		TEXAS EASTERN TRAN WHITE CA LA	35.0	46.4	35.0	12.1												12.1	00140333
1968		TEXAS EAST TRAN KOSCIUSKO MS	20.0	25.3	20.0	24.2				12.1								12.1	10079217
1968		TX EASTRN TRANSMISSI YAZOO MS	20.0	18.2	20.0	21.6	7.2	14.4											00151831
1968		TEXAS EASTERN FLORHAM PARK NJ	10.0	7.20	10.0														00225061
1968		TEXAS EASTERN TRANS ARMAGH PA				29.3									29.3				00264393
1968		TEXAS EAS TR BECHTELSVILLE PA				10.5									10.5				10079233
1230		TEXAS EAST TR EAST WATERFORD P				10.3												10.3	10079241
1968		TEXAS EAST TRANS GREENSBURG PA				6.00	6.00												00155381
1968		TEXAS EAST TRAN GRANTVILLE PA				3.03		3.03											10079268
1968		TEXAS EASTERN SHERMAN S DALEPA				31.8												31.8	00155403
1968		TEXAS EASTRN TRNSMSN LEBNON TN	10.0	12.0	10.0	12.1						12.1							00181951
1968		TEXAS EASTERN TRANS CONROE TX		7.20															00243116
1968		TEXAS EAST TRAN NEW WAVERLY TX	40.0	38.3	40.0	12.1												12.1	00233587
		PARENT CUST. TOT-TEXAS EAST TRAN	343	276	343	244	30	17		12		12	12		46	12		103	00048186
1968		.TRANSWESTERN PIPE CORONA NM	20.0	32.6	20.0														00094811
1932		.TENN VALLEY AUTHOR CHATTANO TN	300		15.0														00140279
1968		.H-K-M VALVE MISSOURI CITY TX		.050															00205494
		TOTAL PRODUCT * * * * * * * LB	773	333	400	342	30	17		12		12	12	6	173	24	17	72	6124-000-11
		00531A * * * * * * * $$	256	112	132	116	10.4	6.0		4.2		4.2	4.2	2.1	58.5	8.1	5.8	24.7	

COMPANY CONFIDENTIAL

TRAN 085064

WATER_PCB-SD0000002952

REPORT B147o-A NICC DIV-02 SPECIALTY PRODUCTS PAGE 561
21/05/73 NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
-TEXAS EASTERN TRANS HCUSTON TX								00048186
TEXAS EASTERN LA ROSA LA 1968 TURBINOL-153					48,400	16,632	AR 729887	00197017 6124-000-17
TEXAS EASTERN WHITE CASTLE LA 1968 TURBINOL-153					12,100	4,158	AR 729887	00140333 6124-000-17
TEXAS EASTERN PA ACCIDENT MD 1230 PYDRAUL AC-A WINTER GRADE			104	43			AR 729701	00274283 6757-000-17
TEXAS EASTERN KOSCIUSKO MS 1968 TURBINOL-153					24,200	8,316	AR 729887	10079217 6124-000-17
TEXAS EASTERN YAZOO MS 1968 TURBINOL-153					21,600	7,485	AR 729887	00151831 6124-000-17
TEXAS EASTERN LAMBERT NJ 1968 PYDRAUL AC-A					586	216	AR 729887	00263780 6756-000-17
TEXAS EASTERN ARMAGH PA 1968 TURBINOL-153					29,260	9,443	AR 729887	00264393 6124-000-17
TEXAS EASTERN BALLY PA 1968 PYDRAUL AC-A					272	106	AR 729887	00220477 6756-000-17
TEXAS EASTERN BECHTELSVILLE PA 1968 TURBINOL-153					10,300	3,390	AR 729887	10079233 6124-000-17
TEXAS EASTERN CRESSON PA 1968 PYDRAUL AC-A					586	216	AR 729697	00266191 6756-000-17
TEXAS EASTERN EAST WATERFORD P 1131 TURBINOL-153					10,320	3,271	AR 729887	10079241 6124-000-17
TEXAS EASTERN GREENSBURG PA 1968 TURBINOL-153					6,000	2,079	AR 729887	00155381 6124-000-17
TEXAS EASTERN GRANTVILLE PA 1968 TURBINOL-153					3,025	1,040	AR 729887	10079268 6124-000-17
TEXAS EASTERN SHERMANS DALE PA 1968 TURBINOL-153					31,820	10,986	AR 729887	00155403 6124-000-17
TEXAS EASTERN LEBANON TN 1968 TURBINOL-153					12,100	4,158	AR 729887	00181451 6124-000-17
TEXAS EASTERN TRANS HOUSTON TX 1968 TURBINOL-153							AR 729887 50,000	00048186 6124-000-17

COMPANY CONFIDENTIAL

TRAN 085065

WATER_PCB-SD0000002953

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - HOUSTON, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
Pydraul AC	110 lbs.
MCS 153	94,289 lbs.
1963	
Pydraul AC	1,220 lbs.
MCS 153	76,157 lbs.
1964	
Pydraul AC	1,000 lbs.
MCS 153	85,000 lbs.
O S - 81	6,000 lbs.
1965	
Pydraul AC	610 lbs.
MCS 153	55,660 lbs.
O S - 81	11,574 lbs.
1966	
Pydraul AC	
Pydraul AC	610 lbs.
Pydraul AC	610 lbs.
MCS 153	66,550 lbs.
MCS 153	4,235 lbs.
MCS 153	9,680 lbs.
MCS 153	26,620 lbs.
1967	
Pydraul AC	610 lbs.
Pydraul AC	950 lbs.
MCS 153	108,655 lbs.
1968	

WATER_PCB-SD0000002954

1968

Turbinol 153	10,800 lbs.

1969

No sales found.	0 lbs.

1970

Turbinol 153	25,200 lbs.

1971 - 1977

No sales found for these years.	0 lbs.

* Sales books for these years are rounded to the nearest thousand pounds.

\# Sale in 1968 are all recorded as Houston but are divided into other locations in the last years sales column of the 1969 book therefore they are listed in sales summaries by the 1969 book location that is given.

WATER_PCB-SD0000002955

Form 5 910

Sales Summary — Pounds By Month (Thousands)

DEC CAT	#1 Salesmen's Sales By Customer A General District B Rubber Accounts	#2 Product Sales By Customer A Total Organic Sales B Rubber Accounts Only	#3 District Product Sales By Customer A General District B Rubber Accounts	#4 Customer Sales By Products A All Organic Accounts B Rubber Accounts Only	Month: DEC	Year: DEC	Page No: 0001

DIST	SALES AREA	PROD CLASS	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR NO BASIS	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC.
		78	6758 000 PYDRAUL AC															

0004 0/29087 TEXAS EASTERN TRANSMISSION

			10 6758 000 PYDRAUL AC															

WATER_PCB-SD0000002956

FORM NO 7760

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 460

10 6758 000 Pyrenul AC

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 04 J 729887	TEXAS EASTERN TRANSMISSION						
16 47 G 729887	TEXAS EASTERN TRANSMISSION	610	192	1,220	384	110	44

WATER_PCB-SD0000002957

SALES SUMMARY — 5 YEAR BY MONTH (THOUSANDS)

DIRECT N2	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#3 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY		MONTH DECEMBER	YEAR 1964		PAGE NO 464

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES PERIOD FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 PYDRAUL AC															

2447 W29887 TEXAS EASTERN TRAN HOUSTON 1 2 1

WATER_PCB-SD0000002958

FORM 1210

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER YEAR: 1969 PAGE NO: 453

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 PYORAVI AC															
1631			729887 TEXAS EASTERN TRAN HOUST	1		1			1									

WATER_PCB-SD0000002959

FORM NO 7768

SALES S''MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY	MONTH: DEC.	YEAR: 1966	PAGE NO: 578

10 6758 000 MORAVI AC	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR		
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS	
08 32 A 729887 TEXAS EASTERN TRAN HOUST			110	41			98
15 39 G 729887 TEXAS EASTERN TRAN HOUST			610	203			
16 31 A 729887 TEXAS EASTERN TRAN HOUST			610	192	610		192

WATER_PCB-SD0000002960

FORM 1 [illegible]
REV [illegible]

SALES SUMMARY — PO[illegible]OS BY MONTH (THOUSANDS)

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS		PERIOD DEC.		YEAR 1967			PAGE NO. 499

DIST	SALES AREA	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
0032	A	729847	TEXAS EASTERN TRAN HOUST	1		1											1	1
0431	C	729847	TEXAS EASTERN TRAN HOUST			1												

[illegible]

WATER_PCB-SD0000002961

SALES JMMARY

	1 SALESMEN'S SALES BY CUSTOMER	2 PRODUCT SALES BY CUSTOMER	3 CUSTOMER PRODUCT SALES BY CUSTOMER	4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR		PAGE NO. 624
10 6758 000 Apraul AC			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
729887	TEXAS EASTERN TRAN HOUST				610			
729887	TEXAS EASTERN TRAN HOUST						610	
729887	TEXAS EASTERN TRAN HOUST				610		950	

WATER_PCB-SD000002962

FORM 1 918

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECTIVE	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 4417

DIST	SMAN'S NUMB	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
2	4	2	11 6127 000 MCS 1R5 6127067 TEXAS EASTERN TRANSMISSION			94									28	9	22	25

WATER_PCB-SD0000002963

FORM NO 7760

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC	1963	484

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 49 A 129887 TEXAS EASTERN TRANSMISSION			76,157	25,327	94,289	30,641

WATER_PCB-SD0000002964

SALES SUMMARY — [illegible] (HDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY		MONTH DECEMBER	YEAR 1964		PAGE NO 489

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC

h1 6124 000 NCS 153

0849	A	729887	TEXAS EASTERN TRAN HOUSTON	76		85	6	11		6	11		11	6	22		12	

WATER_PCB-SD0000002965

SALES SUMMARY — BY YEAR BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 491

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT.	NOV	DEC.

81 6766 000 0 S 81

0049	6729887	TEXAS EASTERN TRANSMISSION			6							6						

WATER_PCB-SD0000002966

FORM 5 P10

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N 2

1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT — B RUBBER ACCOUNTS

2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES — B RUBBER ACCOUNTS ONLY

3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT — B RUBBER ACCOUNTS

4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS — B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER — YEAR: 1965 — PAGE NO.: 482

DIST	SALES MAN	PROD LAB	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11 6124 000 MCS 183																		
0832	A	729887	TEXAS EASTERN TRAN HOUST 0070	85	120	56	8	-	-	12	-		11	-	6	7	11	

WATER_PCB-SD0000002967

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N 2 | 1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | 3 GEOGRAPHIC PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY | MONTH DECEMBER | YEAR 1965 | PAGE NO. 497

	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS YEAR TO CURRENT MONTH	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11 6766 000 05 81																
0832 A729887	TEXAS EASTERN TRAN HOUST	6		12								12				

WATER_PCB-SD0000002968

FORM NO 7760

SALES ? 'MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ALL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO 612

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 32 A 729887 TEXAS EASTERN TRAN HOUST TO			66,550	22,012	55,660	18,470
15 39 G 729887 TEXAS EASTERN TRAN HOUST			4,235	1,405		
16 31 A 729887 TEXAS EASTERN TRAN HOUST			9,600	3,212		
27 30 G 729887 TEXAS EASTERN TRAN HOUST			28,620	8,834		

WATER_PCB-SD0000002969

FORM NCS 7760

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO 621

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 008 BS 81						
OR 32 A 729887 TEXAS EASTERN TRAN HOUST 10					11,574	3,619

WATER_PCB-SD0000002970

SALES SUMMARY — POI[illegible]S BY MONTH (THOUSANDS)

ORGANIC 82 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | CONSOLIDATED PRODUCT SALES BY CUSTOMER | 4 CUSTOMER SALES BY PRODUCTS | MONTH DEC. | YEAR 1967 | PAGE NO. 535

		NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
		116124 000 MCS 153																	
06	32	J 729867 TEXAS EASTERN TRAN HOUST	80	107	80	109						6		13		59	10	20

WATER_PCB-SD0000002971

SALES SUMMARY

								1968	670
11 6124 000 MCS 153		SALES THIS MONTH		SALES THIS YEAR TO DATE					
		POUNDS	DOLLARS	POUNDS	DOLLARS			POUNDS	DOLLARS
729887	TEXAS EASTERN TRAN HOUST			339,170				108,655	

WATER_PCB-SD0000002972

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	FOREMAN	LAST YEAR SALES	SALES CON FOR CURR YEAR	SALES CURR Y.T.D.	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-150																	6124-000-11
TEXAS EASTERN TRAN HOUSTON TX		16.8															

WATER_PCB-SD0000002973

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EAST TRANS HOUSTON TX							AR 729887	00048186
1132 TURBINOL-153	19,200	6,653	25,200	8,717				6124-000-11

WATER_PCB-SD0000002974

=IN THOUSANDS OF POUNDS AND DOLLARS=

M	SLS REP	NAME OF PRODUCT/CUSTOMER	FORMUM	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC.	CUST ID / MAJR GRD GP
		[illegible]															00531A		6124-000-1
1	66	TEXAS EAST TRANS HOUSTON TX	100	25.2	100														00048186

WATER_PCB-SD0000002975

TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRU-GP

TEXAS EASTERN TRANS HOUSTON TX AR 729887 00048186
1968 TURBINUL-153 50,000 6124-000-17

WATER_PCB-SD0000002976

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

AIRCRAFT POROUS MEDIA INC - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
No sales found.	0 lbs.
1959	
Pydraul F-9	53 lbs.
1960	
O S - 81	0 lbs. *
1961 - 1977	
No sales found for these years.	0 lbs.

* Sales for this year are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000002977

FORM NO 7768

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DIRECT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCT A ALL ORGANIC ACCOUNTS B ALL INORGANIC ACCOUNTS C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59		PAGE NO 449
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 4590 009	PYDRAUL F 9							
7420 10 18	AIRCRAFT POROUS MEDIA INC				53	20		

WATER_PCB-SD0000002978

FORM S 610

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 441

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
*	1	1	104590 009 PYDRAUL F 9															
1005	D		7420 AIRCRAFT POROUS MEDIA INC															

WATER_PCB-SD0000002979

Sales Summary — Portions By Month (Thousands)

ORG 2 A	#1 Salesmen's Sales By Customer: A General District; B Rubber Accounts	#2 Product Sales By Customer: A Total Organic Sales; B Rubber Accounts Only	#3 District Product Sales By Customer: A General District; B Rubber Accounts	#4 Customer Sales By Products: A All Organic Accounts; B Rubber Accounts Only		Month: DEC	Year: 1960		Page No: 481

Item	Name Code	Name Key	Name of Customer or Product	Last Year Sales	Sales Same Year Current Year	Sales Current Year To Date	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.

116766 000 0 S 81
7420 AIRCRAFT POROUS MEDIA

WATER_PCB-SD0000002980

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

AM MACH & FDY - SPRGDLE CN

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1964	
No sales found for these years.	0 lbs.
1965	
MCS - 153	264 lbs.
1966 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000002981

FORM S 918

SALES SUMMARY — PO[illegible]NDS BY MONTH (THOUSANDS)

DIRECT # 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#7 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	[illegible] PRODUCT SALES BY CUSTOMER A [illegible] B RUBBER ACCOUNTS	#8 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1965	PAGE NO. 482

DIST	SALES MAN	PROD GP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6124 000 MCS 153															
1052			GU22874 AM MACH & FDY SPRGDLE CN															

WATER_PCB-SD0000002982

FORM NO 7764

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT (AGRICULTURAL CHEMICAL DISTRICT) C RUBBER ACCOUNTS B PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT (AGRICULTURAL CHEMICAL DISTRICTS) C RUBBER ACCOUNTS B PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6124 000	MCS 153						
10 38 A 022874	AM MACH & FDY SPRGDLE CN					264	132

WATER_PCB-SD0000002983

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

AMER MACHINE - YORK, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1965	
No sales found for these years.	0 lbs.
1966	
MCS - 153	100 lbs.
1967 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000002984

FORM NO 7764

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO 612

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 39 A 022876 AMER MACHINE YORK PENN			100	40		

WATER_PCB-SD0000002985

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 FINISHED PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS | MONTH DEC. | YEAR 1967 | PAGE NO. 535

DIV.	DEPT.	PROD. CLASS	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS YEAR TO CURRENT YEAR	SALES THIS YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			116124 000 MCS 153															
1339	N		022676 AMER MACHINE YORK PENN															

WATER_PCB-SD0000002986

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

BERRY HYDRAULICS DIV - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
No sales found.	0 lbs.
1959	
Pydraul F-9	53 lbs.
1960	
Pydraul F-9	0 lbs. *
1961	
O S - 81	0 lbs. *
1962 - 1977	
No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000002987

FORM NO 7760

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCT A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS ONLY	ACCOUNT DEC	YEAR 59		PAGE NO 450
10 4590 009 HYDRAUL F 9			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
74013 11 03 BERRY HYDRAULICS DIV					53	20		

WATER_PCB-SD0000002988

FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT. B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 442

DIST	SALES MAN	FEED BACK	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 4540 009 PYDRAUL F9															

1103 E 74013 BERRY HYDRAULICS DIV

WATER_PCB-SD0000002989

FORM 5 F10

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECTIVE	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 481

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV.	DEC
[redacted]																		
0804			EQ74011 JERRY HYDRAULICS DIV															

WATER_PCB-SD0000002990

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

THE BRIGGS FILTRA COMPANY - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1960	
No sales found for these years.	0 lbs.
1961	
O S - 81	0 lbs. *
1962 - 1977	
No sales found for these years.	0 lbs.

* Sales for this year are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000002991

FORM S-910

SALES SUMMARY — PO[illegible]S BY MONTH (THOUSANDS)

DISTRICT 2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		MONTH: DEC	YEAR: 1962		PAGE NO: 487

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV.	DEC.
[illegible]			[illegible] 000 0'S 81															
[illegible]			[illegible] THE DRIGGS FILTRA CO															

WATER_PCB-SD0000002992

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

BROWN & ROOT INC - HANOVER, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1964	
No sales found for these years.	0 lbs.
1965	
MCS - 153	7,230 lbs.
1966 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000002993

FORM S 910

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMAN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DIVISION PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER YEAR: 1965 PAGE NO: 482

DIV	SALES AREA	FIELD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	THIS YEAR TO DATE	LAST YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11	6124	000	NCS 159															
1005	6102524		BROWN & ROOT INC			7										7		

WATER_PCB-SD0000002994

FORM NO 7764

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER'S SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6124 000 MCS 153							
10 37 A 102524	BROWN & ROOT HANOVER N J					7,230	2,513

WATER_PCB-SD0000002995

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

BROWN AND ROOT INC - KOSCIUSKO, MS

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
MCS - 153	8,992 lbs.
1963 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000002996

FORM 5 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2 | #1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY | MONTH: DEC | YEAR: 1962 | PAGE NO: 4R6

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV.	DEC
*			116124 000 MAUL HCS 153															
0804			0102527 BROWN AND ROOT INC			9										9		

WATER_PCB-SD0000002997

FORM NO 7760

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 403

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6124 000 MCS 153 OA 04 J 102527 BROWN & ROOT KOSCIUSKO MIS					8,952	2,965

WATER_PCB-SD0000002998

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

BRUNSWICK PULP & PAPER CO - BRUNSWICK, GA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1962	
No sales found for these years.	0 lbs.
1963	
O S - 81	643 lbs.
1964 - 1967	
No sales found for these years.	0 lbs.
1968	
Pydraul F-9	1,770 lbs.
Trans Inerteen PPO	674 lbs.
Inerteen 100-42 Transf	600 lbs.
1969	
Inerteen 100-42 Transformer	600 lbs.
Inerteen 54201 CM	600 lbs.
1970	
No sales found.	0 lbs.
1971	
Inerteen 100-42	600 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000002999

FORM NO 7769

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 404

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81 11 76 A 10427> BRUNSWICK PULP & PAPER CO			643	193		

WATER_PCB-SD0000003000

SALES SUMMARY — [illegible] (THOUSANDS)

DIRECT #2	#1 SALESMEN & SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 491

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST NEXT CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
		21	0766 000 0 S 81															
1176		4186275	BRUNSWICK PULP & PAPER CO	1	1													

WATER_PCB-SD0000003001

FORM NO 7760
REV 3/67

SALES SUMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	597

10 4890 009 Rydeal F-9	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 33 G 1:4275 BRUNSWICK P & P			1,770	624		

WATER_PCB-SD0000003002

FORM NO. 7768
REV 3/67

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
				DEC.	1968	916

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16 1050 200 TRANS INERTEEN PPD						
13 33 6 134275 [illegible] P & P			674	127		

WATER_PCB-SD0000003003

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
				DEC.	1968	926

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
16 1050 215 THERTEEN 100-42 TRANSF						
104275 BRUNSWICK P & P	[illegible]	[illegible]	600	113		

WATER_PCB-SD0000003004

M. G.	SLS. REP.	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC	COST CD / MAJR GRD GP
		INERTEEN 100-42 TRANSFORMER																	1050-215-14
		BRUNSWICK P - P BRUNSWICK GA		.600	.600								.6						10012104

WATER_PCB-SD0000003005

M.C.	S.S. REP	NAME OF PRODUCT/CUSTOMER	PLOT PLAN	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB	MAR	APR.	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC.	CUSTOMER MANUFACTURER
		INEATEEN 54201 CM																	1050-216-14
		BRUNSWICK P - P BRUNSWICK GA				.600													10012104

WATER_PCB-SD0000003006

M G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER MAIN PRODUCT
		TRANSFORM INERTEEN PPD																	1[illegible]-200-1[illegible]
		BRUNSWICK P - P BRUNSWICK GA		.674															10012104

WATER_PCB-SD0000003007

FOR 1969 PAGE

M O	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST ID / MAIN CARD NO
		PYDRAUL F-9																	4593-009-11
		BRUNSWICK P - P BRUNSWICK GA		1.77															10012104

WATER_PCB-SD0000003008

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRO-GP
BRUNSWICK P - P BRUNSWICK GA							AR 104275	10012104
1637 INERTEEN 100-42					600	113	1,000	1050-215-16
1637 INERTEEN 54201 CM					600	113		1050-216-16

WATER_PCB-SD0000003009

-IN THOUSANDS OF POUNDS AND DOLLARS-

M I	SLS BRH	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		INERTEEN 100-A2															00394A		1050-215-10
		BRUNSWICK P - P BRUNSWICK GA			.600								.603						10012104

WATER_PCB-SD0000003010

REPORT B147G-A NICC DIV-02 SPECIALTY PRODUCTS PAGE 384
01/09/73 NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GCAL LBS	CUST ID MAJR-GRD-GP
BRUNSWICK P - P BRUNSWICK GA							AR 104275	10012104
1976 INERTEEN 100-42					600	132		1050-215-16

WATER_PCB-SD00000011

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

CELANESE CORP - SUMMIT, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1959	
No sales found for these years.	0 lbs.
1960	
Aroclor Distilled 1221	0 lbs. *
1961	
Aroclor Distilled 1254	0 lbs. *
Pydraul A-200	0 lbs. *
1962	
Aroclor Distilled 1254	50 lbs.
Pydraul A-200	59 lbs.
1963	
Aroclor Distilled 1242	55 lbs.
Aroclor Distilled 1248	55 lbs.
Pydraul F-9	11 lbs.
Pydraul 150	10 lbs.
Pydraul 625	11 lbs.
Pydraul AC	11 lbs.
O S - 81	12 lbs.
1964	
Pydraul F-9	0 lbs. *
Therminol 77	1,000 lbs. *
1965	
Therminol 77	1,000 lbs.
1966	
Aroclor Distilled 1232	50 lbs.
Aroclor Distilled 1242	55 lbs.
Aroclor Distilled 1248	55 lbs.
Therminol 77	500 lbs.

WATER_PCB-SD0000003012

1967	
Therminol 77	1,000 lbs.
1968	
Therminol 77	2,500 lbs.
1969 - 1970	
No sales found for these years.	0 lbs.
1971	
Therminol 77	1,260 lbs.
1972	
Therminol 77	2,300 lbs.
1973 - 1977	
No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DIVISION PRODUCTS SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO. 126

SALES MGR.	DIVISION	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES CONTRACT THIS YEAR	SALES CONTRACT LAST YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
04	1040	225 AROCLOR DIST NO 1221															
04	A	129011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD000003014

FORM 1910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DISTRICT #	#1 SALESMAN'S SALES BY CUSTOMER: A GENERAL DISTRICT; B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES; B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT; B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS; B RUBBER ACCOUNTS ONLY		MONTH: DEC	YEAR: 1962		PAGE NO: 157

MAP	SALES AREA	PRODUCT GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THROUGH LAST MONTH CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC

1414 A129011 CELANESE CORP SUMMIT NJ

04 1040 880 Acrylic Dist 1854

WATER_PCB-SD0000003015

FORM 1910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMAN'S SALES BY CUSTOMER: A ORIGINAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A ORIGINAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1962	PAGE NO: 483

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SAME PERIOD LAST YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1	4	0	A129011 CELANESE CORP SUMMIT NJ															

11 1035 100 Renaul A 100

WATER_PCB-SD0000003016

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 CUSTOMER PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963		PAGE NO. 138
04 1040 240 Akron Dist 1242			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
1 1 A 129011 CELANESE CORP SUMMIT NJ					55	19		

WATER_PCB-SD0000003017

SALES ? 'MMARY

PROJECT ?	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B ALL OTHER BUSINESS ACCOUNTS, C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963		TERRITORY: 141
C4 1040 260 Akoclor Dist 1248			SALES THIS MONTH: POUNDS / DOLLARS	SALES THIS YEAR TO DATE: POUNDS / DOLLARS		TOTAL SALES LAST YEAR: POUNDS / DOLLARS		

10 10 A 129011	CELANESE CORP SUMMIT NJ			55	15	

WATER_PCB-SD0000003018

FORM NO 7768

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 148

04 1040 880 Akoclor Dist 1254	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 10 A 129011 CELANESE CORP SUMMIT NJ					50	20

WATER_PCB-SD000003019

FORM NO 7760

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 443

10 4590 009 Pyranol E-9	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 10 A 129011 CELANESE CORP SUMMIT NJ			11	7		

WATER_PCB-SD0000003020

FORM NO 7768

SALES SUMMARY

DIRECT 2	#1 SALESMAN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B CONSOLIDATED CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 445

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 4591 150 Pyranol / 150						

10 10 A 129011 CELANESE CORP SUMMIT NJ | | | 10 | 7 | | |

WATER_PCB-SD000003021

OBM NO. 7760

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DIVISION C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO. 4 3 5
	1		SALES THIS MONTH	SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS DOLLARS	POUNDS DOLLARS		POUNDS DOLLARS	

10 4594 625 PYDRAUL-625

10 10 A 129011 CELANESE CORP SUMMIT NJ 11

WATER_PCB-SD0000003022

FORM NO 7768

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS Only	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS Only C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 455

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 625-8 000	Aydrawl AC						
10 10 A 129011	CELANESE CORP SUMMIT NJ			11	7		

WATER_PCB-SD0000003023

FORM NO 7760

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963		PAGE NO 480
11 4595 200 PYRRAN/A200			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 10 A 129011 CELANESE CORP SUMMIT NJ							59	23

WATER_PCB-SD000003024

FORM NO. 776 B

SALES S' VMARY

DIRECT 2	#2 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#3 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963		PAGE NO. 484
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81								
10 10 A 129631 CELANESE CORP SUMMIT NJ					12			

WATER_PCB-SD0000003025

SALES SUMMARY — [illegible] (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY [illegible] A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	[illegible]	#3 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 147

NAME OF CUSTOMER OR PRODUCT	LAST YEAR SAME PERIOD	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
04 1040 240 AROCLOR DIST 1242															

1040 AP9011 CELANESE CORP SUMMIT NJ

WATER_PCB-SD0000003026

FORM 1910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT H2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 151

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES POUNDS THIS MONTH FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			ON 1040 360 ARCTOR DIST 1249															
10	10	A	129011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD0000003027

SALES SUMMARY — [illegible] (CONTINUED)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B RUBBER ACCOUNTS ONLY	MONTH: DECEMBER	YEAR: 1964	PAGE NO: 453

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			[illegible] 4591 150 PYDRAUL 150															
1	0	0	A129011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD0000003028

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N2

MONTH: DECEMBER YEAR: 1964 PAGE NO: 456

NAME OF CUSTOMER OR PRODUCT	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
10 4594 625 PYURAUL-625												
10 10 AL29011 CELANESE CORP SUMMIT NJ												

WATER_PCB-SD0000003029

SALES SUMMARY — [illegible] (THOUSANDS)

DIRECT #2 | #1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY | #3 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B RUBBER ACCOUNTS ONLY | MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 459

NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
10 6758 000 PYDRAUL AC															
1018 A029011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD0000003030

SALES SUMMARY — [illegible] (PRODUCTS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH DECEMBER YEAR 1964 PAGE NO 491

NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
R1 6766 000 0 S 81															
A010 A129011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD0000003031

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2 | 2 & SALESMEN'S SALES BY CUSTOMER: A COMMON INTEREST, B RUBBER ACCOUNTS | 3 & PRODUCT SALES BY CUSTOMER: A TOTAL CHEMICAL SALES, B RUBBER ACCOUNTS ONLY | 1 & FUNCTIONAL PRODUCT SALES BY CUSTOMER: A GENERAL OFFICE, B RUBBER ACCOUNTS | 2 & 4 & CUSTOMER SALES BY PRODUCTS: A ALL CHEMICAL ACCOUNTS, B RUBBER ACCOUNTS ONLY | MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 493

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES			JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 8420 077 TAERMINOI 77															
1	0	1	0 A129011 CELANESE CORP SUMMIT NJ			1												1

WATER_PCB-SD000003032

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N 2 | DECEMBER | 1965 | 434

NAME OF CUSTOMER OR PRODUCT

10 4590 009 ADENU 1 F-9

1010 A129011 CELANESE CORP SUMMIT NJ

WATER_PCB-SD0000003033

Sales Summary — Pounds By Month (Thousands)

DIRECT # 2 | DECEMBER | 1965 | 491

		NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES		JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
	11	8420 077 THERMINOL 77														
10	10	A129011 CELANESE CORP SUMMIT NJ	1		1		1			1						

WATER_PCB-SD0000003034

FORM NO 7760

SALES SUMMARY

ORGANIC #2	1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966		PAGE NO 153
04 1040 230 Aroclor Dist 1232			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 10 G 129011	CELANESE CORP SUMMIT NJ		50	17	50	17		

WATER_PCB-SD0000003035

M-FNT 7/60

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 155

04 1040 240 Aroclor Dist 1242	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 10 G 129011 CELANESE CORP SUMMIT NJ	55	19	55	19		

WATER_PCB-SD0000003036

FORM NO 7760

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966		PAGE NO 159

04 1040 260 AROCLOR DIST 1248

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
LO 10 G 129011	CELANESE CORP SUMMIT NJ	55	19	55	19		

WATER_PCB-SD0000003037

FORM NO 7760

SALES SUMMARY

ORGANIC 82	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC.	YEAR: 1966	PAGE NO: 627

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 8420 077 THERMINOL 77						
10 37 G 129011 CELANESE CORP SUMMIT NJ			500	825	1,000	1,744

WATER_PCB-SD000003038

SALES SUMMARY POUNDS BY MONTH (THOUSANDS)

ORGANIC dc — CUSTOMER'S SALES BY CUSTOMER

NAME OF CUSTOMER OR PRODUCT

DEC. 1967 LAB

* 040 230 AROCLOR DIST-1232

[illegible] 129011 CELANESE CORP SUMMIT NJ

WATER_PCB-SD000003039

SALES SUMMARY — PERIODS BY MONTH (THOUSANDS)

ORGANIC #2 | = 1 SALESMAN'S SALES BY CUSTOMER | = 2 PRODUCT SALES BY CUSTOMER | = 3 CUSTOMER PRODUCT SALES BY CUSTOMER | = 4 CUSTOMER SALES BY PRODUCTS | DEC. | 1967 | 150

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES			JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1			P40040 240 AROCLOR DIST-1242															
1	0	0	J 129011 CELANESE CORP SUMMIT NJ															

WATER_PCB-SD0000003040

ORGANIC #2 | NAME OF CUSTOMER OR PRODUCT | JAN | FEB | MAR | APR | MAY | JUNE | JULY | AUG. | SEPT | OCT | NOV | DEC. | 1967 | 153

[illegible] 260 AROCLOR 0157-1248

[illegible] 129011 CELANESE CORP SUMMIT NJ

WATER_PCB-SD00000003041

SALES SUMMARY — PERIODS BY MONTH (THOUSANDS)

ORGANIC #2	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES		JAN	FEB	MAR	APR	MAY	JUNE	DEC.	1967		556
11	8420 077 THERMINOL 77												
11	37 J 129011 CELANESE CORP SUMMIT NJ	1		1		1							

WATER_PCB-SD000000003042

FORM NO. 7760
REV 3-67

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
				DEC.	19od	702

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
* 11 8420 077 [redacted]						
[redacted] CLEANESE CORP SUMMIT NJ			2,500	4,125	1,650	1,650

WATER_PCB-SD0000003043

REPORT B1476-A

01/15/71

ORGANIC DIV - FUNCTIONAL FLUIDS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1970
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
CELANESE CORP SUMMIT NJ							AR 129011	10014786
1052 THERMINOL II							1,000	8420-077-10

WATER_PCB-SD0000003044

-IN THOUSANDS OF POUNDS AND DOLLARS-

AA	SV MM	NAME OF PRODUCT/CUSTOMER	PERENNIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAIN CUST ID
		THERMINOL 77															00659A		8420-077-10
L	52	MITSUBISHI CORP SUMMIT NJ	1.00		1.00	1.26			.10								.10	1.06	10014786

WATER_PCB-SD0000003045

REPORT B1476-A

1/05/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRO-GP
CELANESE CORP SUMMIT NJ							AR 129011	10014786
1252 THERMOSET 77 T			2,300	5,256	1,260	2,990		8420-077-10

WATER_PCB-SD00000046

ME131-A DIRECT 02
01/09/74

NICC SPECIAL PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR Dec 1973

-IN THOUSANDS OF POUNDS AND DOLLARS-

N C	MS	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES THIS FOR CURR YEAR	CURR YTD	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
		[redacted]															00699A		6420-077-10
		JAPANESE CORP SUMMIT MJ		2.30															10014706

WATER_PCB-SD0000003047

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

CLARK BROTHERS CO. - OLEAN, NY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1965	
No sales found for these years.	0 lbs.
1966	
Pydraul AC	57 lbs.
1967	
No sales found.	0 lbs.
1968	
MCS - 153 *	2,400 lbs.
1969 - 1977	
No sales found for these years.	0 lbs.

* MCS - 153 a.k.a Turbinal 153 in 1969

WATER_PCB-SD0000003048

FORM NO 7760

SALES S''MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC.	YEAR: 1966		PAGE NO: 572
10 6758 000 PYORAUL AC			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

16 31 G 140915	CLARK BROTHERS CO				57	21		

WATER_PCB-SD0000003049

SALES SUMMARY — PO' 'DS BY MONTH (THOUSANDS)

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS		MONTH DEC.	YEAR 1967		PAGE NO 495

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6258 000 HYDRAUL AC															
1631	A		148915 CLARK BROTHERS CO															
			10 6258 000 Hydraul AC															

WATER_PCB-SD0000003050

FORM NO. 7764
REV 5/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	670

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6184 000 MCS 153						
15 31 G 148916 CLARK BROTHERS OLEAN N Y			2,400	847		

WATER_PCB-SD000003051

IN THOUSANDS OF POUNDS AND DOLLARS

M G	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR.	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER ANALYSIS CODE
		TURBINOL-150																	6124-000-11
		CLARK BROS OLEAN NY		2.40															[illegible]

WATER_PCB-SD0000003052

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COLUMBIA GULF TRN - STANTON, KY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Turbinol 153	23,000 lbs.
1971	
Turbinol 153	21,300 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003053

-(IN THOUSANDS OF POUNDS AND DOLLARS-

M G N	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL THIS CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER NUMBER
K		TURBINOL-153																	6124-000-11
A132		COLUMBIA GULFTRN STANTON KY				23.0										23.0			00236438

WATER_PCB-SD000003054

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	WK MVP	NAME OF PRODUCT/CUSTOMER	FOR MONTH	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y-T-D	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
*		EUROSIMUL-463															005	31A	6124-000-1
	12/8	.COLUMBIA GULF TRANS STANTON NY		23.0		21.2								6.1	42.4			27.2	00236438

WATER_PCB-SD0000003055

-IN THOUSANDS OF POUNDS AND DOLLARS-

PA G E	SYS NUM	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ITEM / MANF GRD GP
		TURBINOL-153																	
1	08	.COLUMBIA GULF CHAS STANDBY RT		21..															6124-000-17 J.236438

WATER_PCB-SD0000003056

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COLUMBIA GULF TRN - ALEXAND, LA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	15,100 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003057

-IN THOUSANDS OF POUNDS AND DOLLARS-

		NAME OF PRODUCT/CUSTOMER	PERENIAL	LAST YEAR SALES	CONTRACT FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		TUMBLEWEED-163															005	1A	6126-000-1
	968	COLUMBIA GULF TRANS ALEXAND LA				15.1									16.9	15.1	16.9		00265144

WATER_PCB-SD000003058

-IN THOUSANDS OF POUNDS AND DOLLARS-

MA G	SLS REP	NAME OF PRODUCT/CUSTOMER	PORMAN	LAST YEAR SALES	SALES COM FOR CURR YEAR PLAN	SALES CURR YEAR EST.	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID, MAJR LAB GP
		TERMINAL-153															0.5	.A'	6124-000-17
	[S][B]	COLUMBIA GULF TRANS ALEXAND LA		15.1															0.265144

WATER_PCB-SD0000003059

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COLUMBIA GULF TRN - DELHI, LA

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958 - 1970		
	No sales found for these years.	0 lbs.
1971		
	Turbinol 153	24,200 lbs.
1972		
	Turbinol 153	1,820 lbs. CR
1973 - 1977		
	No sales found for these years.	0 lbs.

WATER_PCB-SD0000003060

-IN THOUSANDS OF POUNDS AND DOLLARS-

		NAME OF PRODUCT/CUSTOMER	POUNDS	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y/D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRP CP
X		JUKBOMAL-488																005231A	6124-00U-1
1	468	COLUMBIA GULF TRANS DELHI LA				24.2									33.9	9.7			00265152

WATER_PCB-SD0000003061

-IN THOUSANDS OF BARRELS AND DOLLARS-

M G	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL CURRENT YEAR	SALES CURR YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST EST MAIN CMD CP
		TURBINOL-153															0.5	LA	6124-000-17
BSLA		COLUMBIA GULF TRANS DELHI LA		24.2		1.82	1.82												31265152

WATER_PCB-SD0000003062

MISSI-A DIRECT #2
01/05/74

PICC PETROLEUM ADDITIVES
PRODUCT/CUSTOMER SALES REPORT

FOR D 1973

-IN THOUSANDS OF POUNDS AND DOLLARS-

A C	MS INT	NAME OF PRODUCT/CUSTOMER	FORMUL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAIN GRD GP
		[redacted] TURBINOL 153															00531A		6124-000-11
		COLUMBIA GULF TRANS DELHI LA		1.82															00265152

WATER_PCB-SD0000003063

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COLUMBIA GULF TRANS - IVERNES, MS

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958 - 1970		
	No sales found for these years.	0 lbs.
1971		
	Turbinol 153	35,100 lbs.
1972		
	Turbinol 153	16,900 lbs. CR
1973 - 1977		
	No sales found for these years.	0 lbs.

WATER_PCB-SD0000003064

=IN THOUSANDS OF POUNDS AND DOLLARS=

M	SLS MTH	NAME OF PRODUCT/CUSTOMER	FORMAT	LAST YEAR SALES	SALES CODE FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
K		TUMBLEWEED-188															00591A		6124-000-1
1966		COLUMBIA GULF TRANS IVERNESS MS				35.1									33.9	6.1		4.8	00265160

WATER_PCB-SD0000003065

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G	MS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR THIS YEAR	SALES THIS YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER MANUFACTURING CO
		TURBINOL-153															0.5	.4	6124-000-14
	S	COLUMBIA GULF TRANS IVERNES PS		35.1		16.9											16.9		00265103

WATER_PCB-SD0000003066

-IN THOUSANDS OF POUNDS AND DOLLARS-

A/C	MS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y/D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
		[redacted] TURBINOL 153															005314		6124-000-11
		COLUMBIA GULF TRANS IVERNES MS		16.9															00265160

WATER_PCB-SD0000003067

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COLUMBIA GULF TRANS - HOUSTON, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	0 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003068

=IN THOUSANDS OF POUNDS AND DOLLARS=

M.. N	SLS REP	NAME OF PRODUCT/CUSTOMER	FORENUM	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
		TUNGANOL-100																	005 1A 6124-00U-1
1	60	COLUMBIA GULF TRANS HOUSTON TX	100		20.0														0022N04

WATER_PCB-SD0000003069

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COOPER BESSEMER INC. - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
Pydraul AC	55 lbs.
O S - 81	55 lbs.
1963 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003070

Form S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 461

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV.	DEC.
16	01	G	178292 COOPER BESSEMER INC															

10 6258 000 Pyobraul AC

WATER_PCB-SD0000003071

FORM 5916

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT #	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 487

DIST	SALES MAN	PROD DIST	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
[redacted]																		
1601			178292 COOPER BESSEMER INC															

WATER_PCB-SD0000003072

FORM NO. 7768

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO.
					DEC	1963	455

10 6758 000 Aydrau l AC	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

16 01 J 178292 COOPER BESSEMER INC 55 20

WATER_PCB-SD000003073

FORM NO 7768

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 404

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
16 01 J 178292 COUPER BESSEMER INC					55	16

WATER_PCB-SD0000003074

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

COOPER BESSEMER CO - MT. VERNON, OH

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1966	
No sales found for these years.	0 lbs.
1967	
MCS - 153	3,025 lbs.
1968	
MCS - 153	3,000 lbs.
1969	
Turbinol 153	3,600 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003075

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #4	1 SALESMEN'S SALES BY CUSTOMER	2 PRODUCT SALES BY CUSTOMER	3 INDIVIDUAL PRODUCT SALES BY CUSTOMER	4 CUSTOMER SALES BY PRODUCTS		MONTH DEC.	YEAR 1967		PAGE NO. 535
DIST	DIV	BR	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FROM JAN 1 TO CURRENT MO	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1	1	6	124 000 MCS 153															
2	1	4	178293 COUPLER BESSEMER CO			3			3									

WATER_PCB-SD0000003076

FORM NO 7760
REV 5/67

SALES SUMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	670

11 6124 000 M05 153		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 31 A 178293	COOPER BESSEMER CO	3,000	1,059	3,000	1,059	3,025	1,059

WATER_PCB-SD0000003077

ORGANIC DIVIS1 FUNCTIC & FLUIDS FOR 1969 PAGE 86

IN THOUSANDS OF POUNDS AND DOLLARS

		NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		COOPER BESSEMER MT VERNON OH		3.00		3.60													130-19567

WATER_PCB-SD0000003078

01131-A DIRECT NZ
01/14/71

ORGANEL DIVESTCO FUNCTION - FLUIDS
PRODUCT/CUSTOMER SALES REPORT

FOR 11 1970

-IN THOUSANDS OF POUNDS AND DOLLARS-

A/C	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CURR FISCAL YEAR	SALES CURR FISCAL YR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	SOCIAL SECURITY MAIN CUSTOMER
K		TURBINOL-153																	6124-000-11
		COOPER BESSEMER MT VERNON OH		3.60															10019567

WATER_PCB-SD0000003079

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

DE LAVAL STEAM TURBINE CO - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1959	
No sales found for these years.	0 lbs.
1960	
O S - 81	1,000 lbs. *
1961 - 1977	
No sales found for these years.	0 lbs.

* Sales for this year are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003080

Sales Summary — Por[illegible]s By Month (thousands)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 481

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST THIS CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC

1 | 116766 000 0 S 81

1016| G201557 DE LAVAL STEAM TURBINE CO | | | | 1 | | | 1 | | | | | | | | | |

WATER_PCB-SD0000003081

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

DOUGLAS UNITED NUCLEAR I - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1965	
No sales found for these years.	0 lbs.
1966	
MCS -153	164 lbs.
1967 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003082

FORM NO 7764

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6124 000	MCS 153						
41 36 A 215865	DOUGLAS UNITED NUCLEAR I			164	60		

WATER_PCB-SD0000003083

SALES SUMMARY — POSITIONS BY MONTH (THOUSANDS)

ORGANIC 84	1 SALESMEN'S SALES BY CUSTOMER	2 PRODUCT SALES BY CUSTOMER	3 DIVISION PRODUCT SALES BY CUSTOMER	4 ESTIMATED SALES BY PRODUCTS	MONTH DEC.	YEAR 1967	PAGE NO. 535

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES			JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			116124 000 MCS 153															
41	50	A	215865 DOUGLAS UNITED NUCLEAR 1															

WATER_PCB-SD0000003084

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

DOW CHEM - PLAQUEMINE, LA

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958 - 1959		
	No sales found for these years.	0 lbs.
1960		
	Pydraul AC	0 lbs. *
1961		
	O S - 81	2,000 lbs. *
1962		
	O S - 81	1,929 lbs.
1963		
	O S - 81	4,192 lbs.
1964 - 1977		
	No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003085

FORM S 910

SALES SUMMARY — Pr ‘ts BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1966	PAGE NO 657

DIST	SALES MAN	PROD GR	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 HYDRAUL AC															

b8b5| E|216133 DOW CHEM PLAQUEMINE LA

WATER_PCB-SD0000003086

FORM 5 918

Sales Summary — Po[illegible]s By Month (thousands)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO. 481

DIST	SALES MAN	SPEC REP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC
[redacted]																		
29	04	A	216133 DOW CHEM PLAQUEMINE LA	3		2					1	1				1		

WATER_PCB-SD0000003087

FORM NO 7760

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 464

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
29 04 A 216133 DOW CHEM PLAQUEMINE LA			4,192	1,253	1,929	579

WATER_PCB-SD0000003088

SALES SUMMARY — [illegible] (THOUSANDS)

DIRECT #2 | #1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | #3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | #4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY | MONTH DECEMBER | YEAR 1964 | PAGE NO 491

DIST	SALES MAN	PRO-D CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES CURRENT MONTH	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			82 6786 000 0 5 81															
			8904 A216133 DOW CHEM PLAQUEMINE LA	4														

WATER_PCB-SD0000003089

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

DRESSER OPERATIONS/INDUSTRIES INC - OLEAN, NY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
No sales found.	0 lbs.
1959	
O S - 81	3,215 lbs.
1960 - 1967	
No sales found for these years.	0 lbs.
1968	
MCS 153	7,200 lbs.
1969	
Turbinol 153	9,000 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003090

FORM NO 7169

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59		PAGE NO 476
	A		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 6766 000 217618 09 02		O B 81 DRESSER OPERATIONS INC			3,215	963		

WATER_PCB-SD0000003091

Sales Summary — Postings By Month (Thousands)

ORG 2 A	#1 Salesmen's Sales By Customer A General District B Rubber Accounts	#2 Product Sales By Customers A Total Organic Sales B Rubber Accounts Only	#3 District Product Sales By Customer A General District B Rubber Accounts	#4 Customer Sales By Products A All Organic Accounts B Rubber Accounts Only		Month DEC		Year 1960			Page No 481

Item	Item Group	Item Sub	Name of Customer or Product	Last Year Sales	Sales Forecast for Current Year	Sales Current Year to Date	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.

			0116766 000 0 S 81															
1992	E		217618 DRESSER OPERATIONS INC	3														

WATER_PCB-SD0000003092

FORM NO 7760
REV 3-67

SALES SUMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTINCT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1969	670

11 6184 000 MCS 153		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 31 G 217618	DRESSER INDUSTRIES INC			7,200	2,541		

WATER_PCB-SD0000003093

IN THOUSANDS OF POUNDS AND DOLLARS

M L	SLS REP	NAME OF PRODUCT/CUSTOMER	PURCHASE	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CLOSED MAJOR CUSTOMER
		TURBINOL-15D																	6124-000-1
		DRESSER INDUSTRIES OLEAN NY		7.20		9.00													7116734

WATER_PCB-SD0000003094

PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	ASSIGNED MAIN ENG GP
		TURBINOL-153																	6134-000-11
	151	CONESSER INDUSTRIES CLEAN NY		9.00															00116734

WATER_PCB-SD0000003095

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

DRESSER MFG - BRADFORD, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	50 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003096

ORGANIC DIVISI FUNCTEL & FLUIDS FOR 1969 PAGE 86

IN THOUSANDS OF POUNDS AND DOLLARS

M C	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES COMP FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST TO MAKE CURR YTD
		TURBINOL-150																	6124-000-11
		DRESSER MFG BRADFORD PA				.050													5163116

WATER_PCB-SD0000003097

PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF PKGS AND DOLLARS-

M G	SLS REP	NAME OF PRODUCT/CUSTOMER	FORMAT	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST NO / MAIN CUST ID
K		TURBINOL-153																	6134-000-11
K	31	DRESSLR MFG BRADFORD PA		.050															00162116

WATER_PCB-SD0000003098

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

FORD MOTOR - DEARBORN, MI

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1965	
No sales found for these years.	0 lbs.
1966	
MCS 153	300 lbs.
1967 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003099

ITEM NO 7768

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO 612

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
29 34 A 265286 FORD MOTOR DEARBORN MICH			300	120		

WATER_PCB-SD0000003100

IBM 5 810
10-11-66

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORGANIC #4 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS | MONTH DEC | YEAR 1967 | PAGE NO 535

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			[illegible]24 000 MCS 153															
2904	4		265286 FORD MOTOR DEARBORN MICH															

WATER_PCB-SD0000003101

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

FREEMAN TRUCK LINE - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1964	
No sales found for these years.	0 lbs.
1965	
MCS 153	0 lbs.
1966 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003102

FORM S-910

SALES SUMMARY — Pr ‘ODS BY MONTH (THOUSANDS)

DIRECT N 2

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER
YEAR: 1965
PAGE NO: 483

DIST	SALES MAN	PROD CD	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FOR LAST YEAR TO CURRENT MONTH	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6[illegible]4 000 MRS 1[illegible]3															
06	21		0827511 FREEMAN TRUCK LINE															

WATER_PCB-SD0000003103

FORM NO 7764

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
06 21 J 827511 FREEMAN TRUCK LINE						214

WATER_PCB-SD0000003104

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GARDNER DENVER CO - QUINCY, IL

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Pydraul AC	170 lbs.
1971	
Turbinol 153	605 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003105

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRP-CP
GARDNER DENVER CO QUINCY IL							AR	00227730
1132 PYDRAUL AC			170	64				6758-000-11

WATER_PCB-SD0000003106

-IN THOUSANDS OF POUNDS AND DOLLARS-

M...	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y TD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
*		SUBTOTAL-163															005	1A	6124-000-1
1133		GARDNER DENVER CO QUINCY IL				.605									.605				00227730

WATER_PCB-SD0000003107

-IN THOUSANDS OF POUNDS AND DOLLARS-

M G R	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CUM YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAIN GRD CD
		TURBINOL-153	.														0.5	A	6124-000-17
1593		.GARDNER DENVER CO QUINCY IL		.605															0L227736

WATER_PCB-SD00000003108

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GEN DYNAMICS - GROTON, CT*

1954 - 1977

1954 - 1957

Sales books are incomplete for these years.	0 lbs.

1958 - 1961

No sales found for these years.	0 lbs.

1962

O S - 81	3,858 lbs.

1963 - 1977

No sales found for these years.	0 lbs.

* Account receivable number identical to General Electric in Atlanta, GA. See General Elec - Atlanta for sales after 1962.

WATER_PCB-SD0000003109

FORM 1910

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 487

DIST	SALES MAN	FEED MAP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV.	DEC
[redacted]																		
1	02	G	282795 GEN DYNAMICS GROTON CONN			4							1	1				1

WATER_PCB-SD0000003110

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GENERAL ELEC - ATLANTA, GA*

1954 - 1977

1954 - 1957

Sales books are incomplete for these years. 0 lbs.

1958 - 1962

No sales found for these years. 0 lbs.

1963

O S - 81 3,858 lbs.

1964 - 1977

No sales found for these years. 0 lbs.

* Account receivable number identical to Gen Dynamics in Groton, CT. See Gen Dynamics - Groton, CT for sales before 1963.

WATER_PCB-SD0000003111

FORM NO 7760

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 484

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
11 06 J 282795 GENERAL ELEC ATLANTA GA			36850	18249	36850	18302

WATER_PCB-SD0000003112

SALES SUMMARY — BY [illegible] (THOUSANDS)

DIRECT N2

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 491

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			12 6746 000 0 5 81															
1104			282795 GENERAL ELEC ATLANTA GA	4														

WATER_PCB-SD0000003113

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GENERAL ELECTRIC COMPANY - FITCHBURG, MA

1954 - 1977

1954 - 1959	
No sales found for these years.	0 lbs.
1960	
Pydraul 150	1,020 lbs.
1961	
O S - 81	1,286 lbs.
1962 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003114

FORM NO 7769

SALES SUMMARY

4 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1960	PAGE NO: 413

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
C						
282857 GENL ELEC FITCHBURG MASS						
07 05 4591 150 LOG PYDRAUL 150			1,020	421		
CUSTOMER TOTAL	*		1,020 *	421	*	

1960

WATER_PCB-SD000003115

FORM NO 7760

SALES SUMMARY

DIRECT #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1961		PAGE NO 410
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
282857 GENL ELEC FITCHBURG MASS 07 05 4591 150 10E PYDRAUL 150 07 05 6766 000 11E O S 81					1,286	437	1,020	421

WATER_PCB-SD00000003116

FORM NO 7768

SALES SUMMARY

DIRECT #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT (CHEMICAL DISTRICT) C RUBBER ACCOUNTS B AGRICULTURAL B PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL (CHEMICAL DISTRICTS) D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY

MONTH	YEAR	PAGE NO
DECEMBER	1962	391

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
282857 GENL ELEC FITCHBURG MASS						
07 05 676A 000 116 0 9 81					1,286	437

1962

WATER_PCB-SD000003117

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

G E CO - LYNN, MA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1959	
No sales found for these years.	0 lbs.
1960	
O S - 81	2,000 lbs. *
1961	
O S - 81	1,000 lbs. *
1962	
O S - 81	3,215 lbs.
1963 - 1977	
No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003118

Sales Summary — Posting By Month (Thousands)

ORG 2 A	#1 Salesmen's Sales By Customer A General District B Rubber Accounts	#3 Product Sales By Customer A Total Organic Sales B Rubber Accounts Only	#2 District Product Sales By Customer A General District B Rubber Accounts	#4 Customer Sales By Products A All Organic Accounts B Rubber Accounts Only	Month DEC	Year 1960	Page No 481

Item	Salesman Group	Prod Grp	Name of Customer or Product	Last Year Sales	Sales Forecast for Current Year	Sales Current Year to Date	Jan.	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
			116766 000 0 5 01															
07	5	6	283030 G E CO LYNN MASS				2							1			1	

WATER_PCB-SD0000003119

FORM 5 918

SALES SUMMARY — POI···S BY MONTH (THOUSANDS)

DIRECT #	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY		MONTH DEC		YEAR 1962			PAGE NO 487

SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
[redacted]																	
705	E	283030 G E CO LYNN MASS	1		3			1					3				

WATER_PCB-SD0000003120

FORM NO 7769

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 404

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
07 05 A 283U30 G E CO LYNN MASS					39215	949

WATER_PCB-SD000003121

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GENERAL ELECTRIC COMPANY - WEST LYNN, MA

1954 - 1977

1954 - 1956	
No sales found for these years.	0 lbs.
1957	
Aroclor Distilled 1254 GE CP 1476	12 lbs.
1958	
No sales found.	0 lbs.
1959	
O S - 81	1,286 lbs.
1960	
Aroclor Pyranol 1470	1,440 lbs.
1961	
O S - 81	6,485 lbs.
1962	
O S - 81	11,684 lbs.
1963	
O S - 81	3,858 lbs.
1964	
Transformer Pyranol A13B3B	675 lbs.
O S - 81	55 lbs.
1965 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003122

DI - DISTRICT	SM - SALESMAN	B - CREDIT
CTY - COUNTRY	GP - GROUP	GD - GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

[illegible] DISTRICT NO. 4 REPORT 4 CUSTOMER BY DISTRICT, SALESMAN AND PRODUCT NUMBER DEC 1957 PAGE NO. 4

CUST.DIT.SM.PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
[illegible]	G E CO WEST LYNN MASS						
WIT 41 1111040290	AROCLOR 01 1254 GE LY 1978			12	7		

WATER_PCB-SD0000003123

FORM 6776

LEGEND

DI DISTRICT	SM SALESMAN	# CREDIT	
CTY COUNTRY	GP GROUP	DD GRADE	

ORG PEG 4

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

DECEMBER 1958 417

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283031 G E CO WEST LYNN MASS						
7 31 111040280 APOCLOR DI 1254 GE CP 1476					12	7

WATER_PCB-SD0000003124

FORM NO 7760

SALES SUMMARY

4 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL OFFICE B NORTH TURN CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL OFFICE B ACCELERATORS (CHEMICAL DISTRICT) C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B [illegible] C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1959	PAGE NO 21

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283031 G E CO WEST LYNN MASS						
07 01 6766 000 10 0 S 81			1,286		431	
CUSTOMER TOTAL			1,286		431	

WATER_PCB-SD000003125

FORM NO. 776-B

SALES SUMMARY

4 A	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B AGRICULTURAL CHEMICAL ACCOUNTS ONLY, C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1960	PAGE NO: 419

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
2						
283031 G E CO WEST LYNN MASS						
07 05 1050 110 16E AROCLOR PYRANOL 1470			1,440	276	1,286	431
07 05 6766 000 11E O S 81						
CUSTOMER TOTAL	*		1,440	* 276	1,286	* 431

WATER_PCB-SD0000003126

FORM NO 7768

SALES SUMMARY

DIRECT #4	#1 SALESMAN'S SALES BY CUSTOMER B CHEMICAL DISTRICT C RUBBER ACCOUNTS D AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A CHEMICAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1961		PAGE NO 415
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

283031 G E CO WEST LYNN MASS
07 05 1050 110 16E AROCLOR PYRANOL 1470 1,440 276

WATER_PCB-SD0000003127

FORM NO 7764

SALES SUMMARY

DIRECT #4	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS C. RUBBER ACCOUNTS D. PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC	1961	416

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
07 05 6766 000 11E 0 5 81	643	215	6,485	1,973		

WATER_PCB-SD0000003128

FORM NO 7768

SALES SUMMARY

DIRECT #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL (CHEMICAL DISTRICT) C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A FOAM ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL (CHEMICAL DISTRICT) C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1962	PAGE NO 397

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283031 G E CO WEST LYNN MASS						
07 05 6766 000 11A 0 5 81			11,684	3,634	6,485	1,973

WATER_PCB-SD0000003129

FORM NO 7760

SALES SUMMARY

ORGANIC	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DECEMBER	1964	397

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
263911 G E CO WEST LYNN MASS						
07 05 1050 300 11A TRANSFORM PYRALENE A13838			675	125		
07 05 4766 600 11A U S 81	55	18	55	18	3358	1200

WATER_PCB-SD000003130

FORM NO. 7760

SALES SUMMARY

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1965	PAGE NO 355

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
2#3031 G I C / WEST LYNN MASS						
07 05 1050 300 10A TRANSFORM PYRANOL A13B3R					675	125
07 05 6766 CCC 11A 15 RE					55	18

WATER_PCB-SD0000003131

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GENERAL ELECTRIC COMPANY - SCHENECTADY, NY

1954 - 1977

1954		
	Aroclor Distilled 4465	1,000 lbs.
	Aroclor Distilled 4465	3,000 lbs.
	Pydraul F-9	4,464 lbs.
1955		
	Aroclor Distilled 1248	150 lbs.
	Aroclor Distilled 4465	500 lbs.
	Aroclor Distilled 4465	1,000 lbs.
	Pydraul F-9	4,464 lbs.
	Pydraul F-9	7,543 lbs.
1956		
	Aroclor Distilled 1248	50 lbs.
	Aroclor Distilled 4465	500 lbs.
	Aroclor Distilled 4465	1,000 lbs.
	Aroclor Distilled 4465	4,000 lbs.
	Aroclor Pyranol 1470	2,700 lbs.
	Pyraul F-9	5,900 lbs.
1957		
	Pydraul F-9	3,540 lbs.
	Pydraul 150	1,036 lbs.
	Pydraul AC	2,400 lbs.
1958		
	Aroclor Distilled 1248	200 lbs.
	Pydraul F-9	7,080 lbs.
	Pydraul 150	1,036 lbs.
	Pydraul AC	4,270 lbs.
1959		
	Aroclor Distilled 1221	570 lbs.
	Aroclor Distilled 1232	550 lbs.
	Aroclor Distilled 1242	1,300 lbs.
	Aroclor Distilled 1254	100 lbs.
	Pydraul F-9	9,440 lbs.
	Pydraul 150	518 lbs.
	Pydraul AC	1,830 lbs.
	O S - 81	1,929 lbs.

WATER_PCB-SD0000003132

1960		
	Aroclor Distilled 1242	2,400 lbs.
	Pydraul A-200	17,415 lbs.
	Pydraul AC	1,220 lbs.
1961		
	Aroclor Distilled 1242	50 lbs.
	Pydraul A-200	25,800 lbs.
	Pydraul AC	1,830 lbs.
1962		
	Aroclor Distilled 1242	200 lbs.
	Aroclor Distilled 1254 GE COMP	50 lbs.
	Pydraul A-200	2,580 lbs.
	Pydraul AC	2,440 lbs.
1963		
	Aroclor Distilled 1242	110 lbs.
1964		
	Aroclor Distilled 1221	100 lbs.
1965		
	No sales found.	0 lbs.
1966		
	Aroclor Distilled 1242	110 lbs.
	Aroclor Distilled 1262	60 lbs.
1967		
	Pydraul AC	226 lbs.
1968		
	Pydraul AC	565 lbs.
1969		
	No sales found.	0 lbs.
1970		
	Transformer Pyranol A13B3B	675 lbs.
1971		
	Transformer Pyranol A13B3B	720 lbs.

WATER_PCB-SD0000003133

1972

Aroclor Distilled 1254	120 lbs.

1973 - 1977

No sales found for these years.	0 lbs.

WATER_PCB-SD0000003134

1954

506505

1005	283100	GENERAL ELECTRIC CO		
	1040430	AROCLOR 01S 4465	1000	215
	1040430	AROCLOR 01S 4465	3000	568
	4590009	PYDRAUL F 9	4464	1551
	4598000			

WATER_PCB-SD0000003135

[redacted]

MONSANTO CHEMICAL COMPANY

MONTHLY CUSTOMER SALES TABULATION

DIV	PRODUCT AND CODE	CUSTOMER AND PRODUCT	SALES THIS MONTH POUNDS	SALES THIS MONTH DOLLARS	SALES THIS YEAR TO DATE POUNDS	SALES THIS YEAR TO DATE DOLLARS	TOTAL SALES LAST YEAR POUNDS	TOTAL SALES LAST YEAR DOLLARS
1012	283100	G E CO SCHENECTADY						
	1040430	AROCLOR DISTILLED			1000	199		
	1230000	[redacted]NTHAL			10000	3326		
	3730000	[redacted]TYL PHTHALATE			9845	3241		
	3845000	[redacted]FTHYL PHTHALATE			8500	2380		
	4590009	PYDRAUL F 9	590	195	1542	2534		

WATER_PCB-SD0000003136

LEGEND

1 [illegible]
2 PAYMENT CUSTOMER
3 [illegible]
4 [illegible]
5 [illegible]
6 [illegible]

MONSANTO CHEMICAL COMPANY

MONTHLY CUSTOMER SALES TABULATION

PRODUCT AND CODE	CUSTOMER AND PRODUCT	SALES THIS MONTH POUNDS	SALES THIS MONTH DOLLARS	SALES THIS YEAR TO DATE POUNDS	SALES THIS YEAR TO DATE DOLLARS	TOTAL SALES LAST YEAR POUNDS	TOTAL SALES LAST YEAR DOLLARS
1005 283100	G E CO SCHENECTADY						
1040430	AROCLOR DIS 4465			500	107	1000	215
1040434	AROCLOR DIS 4465			1000	184	3000	568
4590009	PYDRAUL F-9			4464	1553	4464	1551

WATER_PCB-SD00000137

LEGEND

1 SALESMAN-CUSTOMER
2 PRODUCT-CUSTOMER
3 GROUP-PRODUCT-CUSTOMER
4 CUSTOMER-PRODUCT
5 SALESMAN-TRADE CLASS
6 TRADE CLASS-PRODUCT

MONSANTO CHEMICAL COMPANY

MONTHLY CUSTOMER SALES TABULATION

SYS PRICE	PRODUCT AND/OR CUSTOMER AND PRODUCT	SALES THIS MONTH POUNDS	SALES THIS MONTH DOLLARS	SALES THIS YEAR TO DATE POUNDS	SALES THIS YEAR TO DATE DOLLARS	TOTAL SALES LAST YEAR POUNDS	TOTAL SALES LAST YEAR DOLLARS
P 4 0 7 3 1	283100 G E CO SCHENECTADY						
	1040261 AROCLOR DISTILLED			150	47 47 47		

WATER_PCB-SD00000138

LEGEND
DT DISTRICT CTY COUNTRY | SM SALESMAN OP GROUP | D CROM QD GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

ORGANIC DIVISION ¤ NO. 4 REPORT ¤ CUSTOMER BY DISTRICT, SALESMAN AND PRODUCT NUMBER ¤ DECEMBER 1956 ¤ PAGE NO. 382

CUST.-DT.-SM.-PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100	G E CO SCHENECTADY N Y						
07 31 111040260	AROCLOR DIST - NO. 1248					150	47
07 35 111040430	AROCLOR DIST - NO. 4465			500	109		
10 17 041040430	AROCLOR DIST - NO. 4465			1,000	217	50	107

WATER_PCB-SD000003139

LEGEND
DI DISTRICT SM SALESMAN # CREDIT
CTY COUNTRY GP GROUP OB GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

ORGANIC DIVISION ¤ NO. 4 REPORT ¤ CUSTOMER BY DISTRICT, SALESMAN AND PRODUCT NUMBER ¤ DECEMBER 1956 ¤ PAGE NO. 383

CUST.DT.SM.PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 17 104590009	PYDRAUL F-9			5,900	1,945	12,006	4,087
10 17 111040260	AROCLOR DIST - NO. 1248			50	8		
10 17 111040430	AROCLOR DIST - NO. 4465			4,000	817	2,000	383
10 17 111050110	AROCLOR PYRANOL 1470			2,700	553		

WATER_PCB-SD0000003140

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

283100	G E CO SCHENECTADY NY					
+07 35 111040430	AROCLOR DIST # NO. 4465				800	109
+10 11 041040430	AROCLOR DIST # NO. 4465				1.000	217

WATER_PCB-SD00000314

FORM 877a

LEGEND

DT - DISTRICT	SM - SALESMAN	# - CREDIT
CTY - COUNTRY	GP - GROUP	GD - GRADE

ORG REG 4

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

DECEMBER 1958 418

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100	G E CO SCHENECTADY NY						
9 03 041040260	AROCLOR DIST # NO. 1248			200	68		
9 03 104590009	PYDRAUL F99	1,180	391	7,080	2,344	3,540	1,172
9 03 104591150	PYDRAUL 150			1,036	429	1,036	429
9 03 106758000	PYDRAUL AC			[illegible]	[illegible]	2,400	780

WATER_PCB-SD000003142

FORM NO 7760

SALES SUMMARY

A A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B ADMINISTRATIVE CHEMICALS AT ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY

MONTH	YEAR	PAGE NO
DEC	1959	22

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 A G E CO SCHENECTADY NY						
09 03 1040 225 04 AROCLOR DIST NO 1221			570	114		
09 03 1040 230 04 AROCLOR DIST NO 1232			550	107		
09 03 1040 240 04 AROCLOR DIST NO 1242	1,200	234	1,300	264		
09 03 1040 260 11 AROCLOR DIST NO 1248					200	68
09 03 1040 280 04 AROCLOR DISTILLED NO 1254			100	39		
09 03 4590 009 10 PYDRAUL F 9	1,180	391	9,440	3,127	7,080	2,344
09 03 4591 150 10 PYDRAUL 150			518	211	1,036	429

WATER_PCB-SD0000003143

FORM NO 7760

SALES SUMMARY

4 A	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1959		PAGE NO 23

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
09 03 6758 000 10 PYDRAUL AC			1,830	583	4,270	1,364

WATER_PCB-SD0000003144

FORM NO. 7764

SALES SUMMARY

4 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 420

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 G E CO SCHENECTADY NY						
09 01 1040 225 04A AROCLOR DIST NO 1221					570	114
09 01 1040 230 04A AROCLOR DIST NO 1232					550	107
09 01 1040 240 04A AROCLOR DIST NO 1242			2,400	503	1,300	264
09 01 1040 280 04A AROCLOR DISTILLED NO 1254					100	39
09 01 1040 480 04A AROCLOR DIST NO 5460 HSG					100	39
09 01 4590 009 10A PYDRAUL F 9					9,440	3,127
09 01 4591 150 10A PYDRAUL 150					518	211
09 01 4595 200 11A PYDRAUL A 200			17,415	4,591		
09 01 6758 000 10A PYDRAUL AC			1,220	384	1,830	583
09 01 6766 000 11A O S 81					1,929	639

WATER_PCB-SD000003145

FORM NO 7760

SALES SUMMARY

DIRECT #4

MONTH: DEC | YEAR: 1961 | PAGE NO: 417

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 G E CO SCHENECTADY NY						
09 01 1040 240 04A AROCLOR DIST NO 1242 ✓			50	15	2,400	503
09 01 4595 200 11A PYDRAUL A 200			25,800	6,802	17,415	4,591
09 01 6758 000 10A PYDRAUL AC			1,830	575	1,220	384

WATER_PCB-SD00000314G

FORM NO 7760

SALES SUMMARY

DIRECT #4

MONTH: DECEMBER | YEAR: 1962 | PAGE NO: 398

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 G E CO SCHENECTADY NY						
09 01 1040 240 04A AROCLOR DIST NO 1242			200	65	50	15
09 01 1040 280 04A AROCLOR DIST 1254 GE COMP			50	22		
09 01 4595 200 11A PYDRAUL A 200			2,580	680	25,800	6,802
09 01 6758 000 10A PYDRAUL AC	1,220	383	2,440	766	1,830	575

WATER_PCB-SD0000003147

FORM NO 3760

SALES SUMMARY

DIRECT 2	#3 PRODUCT SALES BY CUSTOMERS A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#2 INDIRECT PRODUCT SALES BY CUSTOMERS A CHEMICAL DISTRICT B ACCOUNTS VIA CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 138

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
Worker Dist NO 1202						
10 04 A 283100 G E CO SCHENECTADY NY			110	32	200	65

WATER_PCB-SD00000148

FORM NO 7968

SALES SUMMARY

DIRECT 2			MONTH: DEC	YEAR: 1963		PAGE NO: 151
	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
Arochlor Distilled 1254						
10 04 A 283100 GENERAL ELECTRIC					90	22

WATER_PCB-SD0000003149

FORM NO 7560

SALES SUMMARY

DIRECT 2					MONTH: DEC	YEAR: 1963	PAGE NO: 456
PYDKAVL AC			SALES THIS MONTH	SALES THIS YEAR TO DATE	TOTAL SALES LAST YEAR		
10 04 A 283100 G E CO SCHENECTADY NY					2,440	760	

WATER_PCB-SD0000003150

FORM NO 7760

SALES SUMMARY

DIRECT						MONTH	YEAR	PAGE NO
						DEC	1969	481

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
PYDRAUL A 200						
30 04 A 283100 G E CO SCHENECTADY NY					2,580	680

WATER_PCB-SD000003151

FORM NO 7760

SALES SUMMARY

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 33

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
[illegible]						
[illegible]	1	24	100	4	110	3
[illegible]						

WATER_PCB-SD000000315

FORM NO 7760

SALES SUMMARY

ORGANIC #4	1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1965	PAGE NO 156

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 G I CO SCHENECTADY NY						
80 69 2043 225 CAA AROCLOR 1221					100	48
61 01 4590 009 100 PYDRAUL F-9 2						

WATER_PCB-SD0000003153

FORM NO 7760

SALES SUMMARY

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC.	YEAR: 1966	PAGE NO: 481

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283100 G E CO SCHENECTADY NY						
10 19 04 A 1040 240 AROCLOR DIST-1242			110	38		
10 19 04 A 1040 300 AROCLOR DIST 1262			60	21		

WATER_PCB-SD0000003154

FORM NO 7760

SALES SUMMARY

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1967	PAGE NO 421

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
284100 G E CO SCHENECTADY NY						
10 19 04 A 1040 240 ARUCLOR DIST-1242					110	38
10 19 04 A 1040 300 ARUCLOR DIST 1262					60	21

WATER_PCB-SD0000003155

FORM NO. 7748
REV. 3-67

SALES SUMMARY

ORGANIC	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR		PAGE NO
					DEC.	1968		422

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

28 [illegible] CO [illegible] E CO./SCHENECTADY NY

WATER_PCB-SD000003156

FORM NO 7760
REV 3/67

SALES SUMMARY

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH DEC.	YEAR 1968	PAGE NO. 423

	SALES THIS MONTH		SALES THIS YEAR TO DATE		FORM SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 31 10 J 6758 000 PYURAUL AC			563	205	224	82

WATER_PCB-SD0000003157

REPORT B1476-A ORGANIC DIV - FUNCTIONAL FLUIDS PAGE 401
01/14/71 NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1970
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP

GEN ELEC SCHENECTADY NY AR 283100 10031850
1635 TRANSFORM PYRANOL A13838 675 136 1050-300-16

WATER_PCB-SD0000003158

ORGANIC DIV - TOTAL DIVISION
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1971
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRP-GP
GEN ELEC SCHENECTADY NY 1237 TRANSFER PYRANOL ALBANY			720	166	675	136	AR 283100	10031850 1060-300-16

WATER_PCB-SD0000003159

REPORT 01476-A

01/09/73

MICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRU-GP
GEN ELEC SCHENECTADY NY							AR 203100	10031850
1237 AROCLOR 1254			120	43				1040-280-16
1237 TRANSFORM PYRANOL A13838					720	166		1050-300-16
TOTAL CUSTOMER			120	43	720	166		10031850

WATER_PCB-SD0000003160

D74075

08131-A DISTRICT 82
01/09/74

PICC SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR DEC 1973

PAGE 173

-IN THOLSANDS OF POUNDS AND DOLLARS-

DA CL	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		ARCCLOR 1254															00361C	1040-280-16	
1237		GEN ELEC INS MATL-SCHECTADY NY		.120														10031850	

WATER_PCB-SD0000003161

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

GENERAL ELECTRIC COMPANY - ST. LOUIS, MO

1954 - 1977

1954	
Pyranol 1467	675 lbs.
1955 - 1956	
No sales found for these years.	0 lbs.
1957	
Aroclor Pyranol 1470	6,900 lbs.
1958	
Aroclor Pyranol 1470	3,735 lbs.
1959	
Aroclor Pyranol 1470	360 lbs.
1960 - 1962	
No sales found for these years.	0 lbs.
1963	
O S - 81	3,215 lbs.
1964 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003162

1954

2302 203112 GENERAL ELEC CO 675 114
1050100 PYRANOL NO 1467 114
114
114

WATER_PCB-SD0000003163

[redacted]

LEGEND

1 SALESMAN CUSTOMER
2 PRODUCT CUSTOMER
3 BUSINESS PRODUCT CUSTOMER
4 CUSTOMER PRODUCT
5 SALESMAN TRADE CREDIT
6 BUSINESS PRODUCT TRADE CREDIT

MONSANTO CHEMICAL COMPANY

MONTHLY CUSTOMER SALES TABULATION

DIV	BUS LINE	PRODUCT ANALYSIS CODE	CUSTOMER AND PRODUCT	SALES THIS MONTH POUNDS	SALES THIS MONTH DOLLARS	C R	SALES THIS YEAR TO DATE POUNDS	SALES THIS YEAR TO DATE DOLLARS	C R	TOTAL SALES LAST YEAR POUNDS	TOTAL SALES LAST YEAR DOLLARS	L O
2	4	2302	2B3112 G E CO ST LOUIS MO									
		105010	PYRANOL MD 1467							675	11	
											11	

WATER_PCB-SD0000003164

Form #775

DI. - DISTRICT	SM. - SALESMAN	# - CREDIT
CTY - COUNTRY	GP. - GROUP	GD. - GRADE

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

ORGANIC DIVISION # NO. 4 REPORT # CUSTOMER BY DISTRICT, SALESMAN AND PRODUCT NUMBER # DEC 1957 # PAGE NO. 460

CUST.DT.SM.PROD.	CUSTOMER AND PRODUCT NAME	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283112	G E CO ST LOUIS MO						
[illegible]	AROCLOR PYRANOL 1470			6,900	1,213		
	CUSTOMER TOTAL				1,213		

WATER_PCB-SD0000003165

FORM 8776

LEGEND

DT - DISTRICT	SM - SALESMAN	D - CREDIT
CTY - COUNTRY	GP - GROUP	GD - GRADE

ORG REG 4

SALES ANALYSIS

MONSANTO CHEMICAL COMPANY

DECEMBER 1958 419

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283112 G E CO ST LOUIS MO						
23 02 111050110 AROCLOR PYRANOL 1478			3,735	691	6,900	1,213
CUSTOMER TOTAL			3,735	691	6,900	1,213

WATER_PCB-SD0000003166

FORM NO 7760

SALES SUMMARY

					MONTH	YEAR	PAGE NO
A A	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B ADMINISTRATIVE CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	DEC	1959	23

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283112 G E CO N FOURTH ST LOUIS						
23 02 1050 110 11 AROCLOR PYRANOL 1470			360	68	3,735	691
CUSTOMER TOTAL			360	68	3,735	691

WATER_PCB-SD000003167

FORM NO. 7764

SALES SUMMARY

A A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1960	PAGE NO: 421

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
283112 G E CO N FOURTH ST LOUIS						
23 02 1050 110 16E AROCLOR PYRANOL 1470					360	68
CUSTOMER TOTAL	*		*		360 *	68

WATER_PCB-SD000003168

FORM NO 7769

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMERS	#2 PRODUCT SALES BY CUSTOMER	#3 DIRECT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC	1963	484

0766 000 11 0 5 81	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
23 09 G 283112 G E CO N FOURTH ST LOUIS			3,215	1,044		

WATER_PCB-SD0000003169

FORM NO 7760

SALES SUMMARY

ORGANIC	#1 SALESMEN'S SALES BY CUSTOMER B GENERAL DISTRICT E AGRICULTURAL CHEMICAL DISTRICT S RUBBER ACCOUNTS S PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER B GENERAL DISTRICT E AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS E AGRICULTURAL CHEMICAL ACCOUNTS ONLY S RUBBER ACCOUNTS ONLY	MONTH: DECEMBER	YEAR: 1964	PAGE NO: 193

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
28312 OE CO N FOR CIB AT LIDES 23 09 6766 CCC 113 U S 81					3215 3215	1054 1044

WATER_PCB-SD0000003170

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

HILLIARD CORPORATION - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
O S - 81	110 lbs.
1963 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003171

FORM S 910

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN & SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1962	PAGE NO: 487

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
[redacted]																		
0505			4336044 HILLIARD CORPORATION															

WATER_PCB-SD00000003172

FORM NO 7769

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 484

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
10 05 J 336644 HILLIARD CORPORATION					110	33

WATER_PCB-SD0000003173

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

INTRNATL PAPER - PINE BLUFF, AR

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
Pydraul F-9	53 lbs.
O S - 81	2,572 lbs.
1963	
Pydraul F-9	159 lbs.
1964 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003174

Form 5-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY		MONTH DEC	YEAR 1962		PAGE NO 450

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FOR CASE FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC
23	08	A	365684 INTL PAPER PINE BLUFF ARK															

10 4570 009 Pydraul F-9

WATER_PCB-SD0000003175

FORM 5 918

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECTIVE	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 487

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
[redacted]																		
2308			A365084 INTRNATL PAPR PINE BLFF AR				3								3			

WATER_PCB-SD0000003176

FORM NO 7768

SALES S' VMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 445

ID 1590 009 Hydrosil E-9

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 04 A 365684 INTL PAPER PINE BLUFF ARK			159	59	53	20

WATER_PCB-SD0000003177

FORM NO 7768

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 464

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6766 000 0 S 81						
OR 04 A 365684 INTRNATL PAPR PINE BLFF AR					2,572	170

WATER_PCB-SD0000003178

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

MARLAND ONE WAY CLUTCH CO. - UNKNOWN LOCATION

1954 - 1977

1954 - 1957

Sales books are incomplete for these years. 0 lbs.

1958 - 1960

No sales found for these years. 0 lbs.

1961

O S - 81 0 lbs. *

1962 - 1977

No sales found for these years. 0 lbs.

* Sales for this year are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003179

FORM S 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECTR	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY		MONTH DEC		YEAR 1962			PAGE NO 481
SHIP	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC

[redacted]

D306 E449660 MARLAND ONE WAY CLUTCH CO

WATER_PCB-SD0000003180

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

O'NEIL LUMBER CO - UNKNOWN LOCATION

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
No sales found.	0 lbs.
1959	
O S - 81	4 lbs.
1960 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003181

FORM NO 776 D

SALES S''MMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 59	PAGE NO: 476

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 6766 000 0 6 81						
543702 23 03 ONEIL LUMBER CO			4	2		

WATER_PCB-SD000003182

FORM 5 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1960 | PAGE NO: 482

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6766 000 0581															
23	08	L	543702 ONEIL LUMBER CO															

WATER_PCB-SD0000003183

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

PALL CORPORATION - GLEN COVE/CORTLAND, NY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1961	
No sales found for these years.	0 lbs.
1962	
Pydraul 150	48 lbs.
1963	
O S - 81	55 lbs.
1964	
O S - 81	0 lbs.
1965 - 1966	
No sales found for these years.	0 lbs.
1967	
Transformer Inerteen PPO	130 lbs.
1968	
No sales found.	0 lbs.
1969	
Pydraul A-200	1,290 lbs.
1970	
No sales found.	0 lbs.
1971	
Santovac 2	60 lbs.
Therminol FR-1	165 lbs.

WATER_PCB-SD0000003184

1972 - 1977

No sales found for these years. 0 lbs.

* Sales for this year are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003185

FORM S 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

LINE	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY		MONTH DEC	YEAR 1982		PAGE NO 456

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV	DEC

1005 A553687 FALL CORPORATION

10 4591 150 Hydraul 150

WATER_PCB-SD0000003186

FORM NO 7768

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS B PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 490

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 4591 150 Pyranol 150						

10 05 A 553887 PALL CORPORATION 48 25

WATER_PCB-SD0000003187

FORM NO 7769

SALES S' VMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC	1963	465

11 4266 000 05 81	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 05 A 553887 PALL CORPORATION			55	23		

WATER_PCB-SD0000003188

SALES SUMMARY — [illegible] MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 491

[illegible]	[illegible]	[illegible]	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THRU LAST MONTH CURRENT YEAR	SALES CURRENT MONTH TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			82 8766 808 0 S 81																
1005	A853887		PALL CORPORATION																

WATER_PCB-SD0000003189

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2 | 1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | 3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH DECEMBER YEAR 1965 PAGE NO. 487

	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES		JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV	DEC
	11 6766 000 05 81														
1052	A553087 PALL CORPORATION														

WATER_PCB-SD0000003190

FORM A-710
REV 11/66

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #4	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH DEC.	YEAR 1967	PAGE NO 712

DIST	SALES MAN	PROD CD	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			16 1050 200 Transformer Inertron RPD															
1037	G	553887	PALL CO-PURATION															
			16 1050 200 TRANS INERTRON RPD															

WATER_PCB-SD0000003191

FORM NO. 7760
REV. 3/67

SALES SUMMARY

CUST.	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
					DEC.	1968	920

4 1050 200 TRANSFORMER INSULATED FLU	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

13 38	J 553887	PALL CO-PORATION					130	38

WATER_PCB-SD0000003192

M G	YES NEW	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	COST TO / MAIR GRP GP
		HYDRAUL A 200																	4595-200-11
		PALL CORP GLEN COVE NY				1.29	.												

WATER_PCB-SD0000003193

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
.PALL CORP GLEN COVE NY								10060370
PALL CORP GLEN COVE NY							AR 553887	10060370
1130 PYURAUL A 200					1,290	373	100	4595-200-11

WATER_PCB-SD00000003194

-IN THOUSANDS OF POUNDS AND DOLLARS-

A/C	SLS REP	NAME OF PRODUCT/CUSTOMER	POIENIM	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CUM Y.T.D.	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD GP
		THERMINOL FR-1															0030	UA	1040-245-10
1252		.PALL CORP GLEN COVE NY				.165			.165										10060370

WATER_PCB-SD000003195

-IN THOUSANDS OF POUNDS AND DOLLARS-

M. G.	SLS MKT	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT	NOV	DEC.	CUST ID / MAJR GRD GP
		SANITUVAC 2															01815A		6776-002-1
123d		.PALL CORP CORTLAND NY				.060											.060		00272434

WATER_PCB-SD0000003196

REPORT B1476-A

01/09/73

PICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
PALL CORP CORTLAND NY							AR 553887	00272434 00272434
1273 SANTOVAC 2					60	75		6776-002-17

WATER_PCB-SD0000003197

REPORT B1476-A

01/09/73

PICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

PAGE

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRO-GP
.PALL CORP GLEN COVE NY								10060370
PALL CORP GLEN COVE NY							AR 553887	10060371
1252 THERMINOL FR-1					165	71		1040-245-17

WATER_PCB-SD00000003198

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

SOCONY PAINT PRODUCTS - METUCHEN, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
No sales found.	0 lbs.
1959	
Aroclor Distilled 1254	2,400 lbs.
1960	
Aroclor Distilled 1254	6,000 lbs. *
1961	
Aroclor Distilled 1254	14,000 lbs. *
Aroclor Distilled 1260	0 lbs. *
1962	
Aroclor Distilled 1254	6,000 lbs.
Aroclor Distilled 1260	100 lbs.
1963	
Aroclor Distilled 1254	8,400 lbs.
1964	
Aroclor Distilled 1254	17,000 lbs. *
1965	
Aroclor Distilled 1254	19,200 lbs.
MCS 153	55 lbs.
1966	
Aroclor Distilled 1254	7,200 lbs.
1967 - 1977	
No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003199

FORM NO 7760

SALES S''MMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B ALL GENERAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59		PAGE NO 168

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
04 1040 280 Aroclor Dist 1254						
6A1870 10 19 SOCONY PNT PRD METUCHEN N			2,400	539		

WATER_PCB-SD0000003200

FORM S 910

SALES SUMMARY — PO'''OS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN S SALES BY CUSTOMER — A GENERAL DISTINCT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTINCT PRODUCT SALES BY CUSTOMER — A GENERAL DISTINCT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1960 | PAGE NO: 156

DIST	SALES MAN	PROD GR	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			04 1040 280 Arochor DIST 1254															
10	19	A	681870 SOCONY PNT PRD METUCHEN N	2		6			1			1	2				1	1

WATER_PCB-SD00000003201

FORM S 910

SALES SUMMARY — PO[illegible]DS BY MONTH (THOUSANDS)

DIRECT#2	#1 SALESMAN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 161

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1419			A681870 SOCONY PNT PRD METUCHEN N	14	20	6			1			3			1		1	

Mail invoice for Douglas Dist 1254

WATER_PCB-SD0000003202

FORM S 910

SALES SUMMARY — PO[illegible]08 BY MONTH (THOUSANDS)

DIRECT#2	#1 SALESMEN S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 166

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1	1	9	A681870 SOCONY PNT PRD METUCHEN N															
			AN IND 293 Annular Dist 1961															

WATER_PCB-SD0000003203

FORM NO 776 0

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963		PAGE NO 157

04.1040.280 Aroclor Dist 125-4

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 19 A 681870	SOCONY PNT PRD METUCHEN N			8,400	1,908	6,000	1,193

WATER_PCB-SD0000003204

OBM NO 7760

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963		PAGE NO 162

04 1040 290 Aroclor 1260	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 19 A 681870 SOCONY PNT PRD METUCHEN N					100	35

WATER_PCB-SD0000003205

FORM S 810

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 165

DIST	SALES MAN	PROD GR	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			AROCLOR DIST 1254															
10	19	46	81870 SOCONY PNT PRD METUCHEN N	8	10	17	2		2		2		2			2	5	

04 1040 280 Aroclor Dist 1254

WATER_PCB-SD0000003206

FORM C-410

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DIRECT # 2

1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT — B RUBBER ACCOUNTS

2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES — B RUBBER ACCOUNTS ONLY

3 DISTRICT PRODUCT SALES BY CUSTOMER — A CLEVELAND DISTRICT — B RUBBER ACCOUNTS

4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS — B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER — YEAR: 1965 — PAGE NO. 159

DIST	SALESMAN	PRODUCT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES			JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			04 1040 280 Aroclor Dist 1254															
1019	A881870		SOCONY PNT PRD METUCHEN	0000	17	10	19	2	2	2	2		5	5				

WATER_PCB-SD0000003207

FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT — B RUBBER ACCOUNTS

2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES — B RUBBER ACCOUNTS ONLY

3 INDUSTRY PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT — B RUBBER ACCOUNTS

4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS — B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO: 482

UNIT	SALES AREA	PROD TYP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	[illegible]	[illegible]	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11	6124	000	MCS 153															
1019	A	61870	SOCONY PNT PRD METUCHEN															

WATER_PCB-SD0000003208

FORM NO 7760

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO 171

04 1040 280 Aroclor Dist 1254

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 19 A 681670 SOCONY PNT PRD METUCHEN 20			7,200	1,386	19,200	4,091

WATER_PCB-SD0000003209

FORM NO. 7760

SALES SUMMARY

ORGANIC #2	1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICT, C RUBBER ACCOUNTS, D PLASTICS DIVISION	2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	3 CUSTOMER PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B AGRICULTURAL CHEMICAL DISTRICTS, C RUBBER ACCOUNTS, D PLASTICS DIVISION	4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B [illegible], C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 112

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 37 A 681870 SCCONY PNT PRD METUCHEN	.				55	27

WATER_PCB-SD000003210

FORM S P10
REV 11/64

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORGANIC #2 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS

MONTH: DEC. YEAR: 1967 PAGE NO: 164

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
105	A	681870	SOCONY PNT PRD METUCHEN	14	7	14												

DY MAN FOR Bundle Dist 1854

WATER_PCB-SD0000003211

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

PUBLIC SERVICE ELEC & GAS - NEWARK, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
O S - 81	1,890 lbs.
1959 - 1960	
No sales found for these years.	0 lbs.
1961	
Pydraul A-200	1,000 lbs. *
Aroclor Distilled 1248	0 lbs. *
1962	
No sales found.	0 lbs.
1963	
Aroclor Distilled 1248	1,800 lbs.
O S - 81	643 lbs.
1964	
Aroclor Distilled 1248	0 lbs. *
O S - 81	1,000 lbs. *
1965	
Aroclor Distilled 1248	600 lbs.
MCS 153	1,210 lbs.
O S - 81	385 lbs.
1966	
Aroclor Distilled 1248	2,400 lbs.
MCS 153	605 lbs.
Pydraul 150	16,288 lbs.

WATER_PCB-SD0000003212

1967

Aroclor Distilled 1248	1,200 lbs.
MCS 153	605 lbs.
Pydraul 150	15,779 lbs.

1968

Aroclor Distilled 1248	1,200 lbs.
MCS 153	1,200 lbs.
Pydraul 150	7,635 lbs.

1969

SHIPPED TO: BRLNGTN, NJ

Aroclor Distilled 1248	1,800 lbs.

SHIPPED TO: HACKNSAK, NJ

Pydraul 150	1,530 lbs. CR

SHIPPED TO: LINDEN, NJ

Turbinol 153	600 lbs.
Turbinol 153	1,800 lbs.

1970

SHIPPED TO: LINDEN, NJ

Turbinol 153	1,210 lbs.

1971

SHIPPED TO: LINDEN, NJ

Turbinol 153	1,200 lbs.

1972 - 1977

No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003213

FORM NO 7760

SALES S''MMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59	PAGE NO 470

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 6766 000 0 5 81						
596957 10 18 PUBLIC SERVICE ELEC AND					1,890	

WATER_PCB-SD0000003214

SALES SUMMARY — FOUR MONTH (THOUSANDS)

DIRECT	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 473

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1	16		L596957 PUB SERV ELEC & GAS NEWARK	2														

11 1040 260 Akoclor Dist 1248

WATER_PCB-SD000000321S

FORM S 918

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DISTRICT	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 485

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 4595 200 HYDRAUL A200															
10	16	E	596957 PUB SERV ELEC & GAS NEWARK		1													
			11 4595 200 Hydraul A 200															

WATER_PCB-SD0000003216

FORM NO 7768

SALES SUMMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 1963	PAGE NO: 466

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
1(1010 260 AROCLOR DIST 1248	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

10 05 G 596957	PUBLIC SERV ELEC & GAS CO			1,800	405	

WATER_PCB-SD000000321 7

FORM NO 7748

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH Dec	YEAR 1963		PAGE NO 465
IL 4766 000 05 81			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 05 G 596957 PUBLIC SERV ELEC & GAS CO					643	434		

WATER_PCB-SD0000003218

FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1964	PAGE NO 470

DIST	SALES REP	PROD GRP	NAME OF CUSTOMER OR PRODUCT	BASE YEAR SALES	SALES THIS PERIOD LAST YEAR	SALES CURRENT PERIOD TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 1040 260 Aroclor Diet 1248															
1005	J		596957 PUBLIC SERV ELEC & GAS CO	2														

WATER_PCB-SD000000321

SALES SUMMARY — P[illegible] BY DIVISION (THOUSANDS)

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 491

[illegible]	[illegible]	[illegible]	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			21 6766 000 0 5 81															
1005			596957 PUBLIC SERV ELEC & GAS CO	1	1	1								1				

WATER_PCB-SD000003220

FORM S 910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO: 463

DIST	SALES MAN	PROD CLASS	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
		11	1040 260 Aroclor Dist.-1248															
1005	J	596957	PUBLIC SERV ELEC & GAS			1										1		

WATER_PCB-SD0000003221

FORM S 918

SALES SUMMARY — PERIODS BY MONTH (THOUSANDS)

DIRECT # 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DECEMBER	YEAR 1965	PAGE NO. 482

BASE	SALES MEN	FIELD CAP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS MONTH LAST YEAR	SALES THIS MONTH THIS YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11	6124	008	NCS 183															
1005	J596957		PUBLIC SERV ELEC & GAS			1										1		

WATER_PCB-SD0000003222

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT N 2 | 1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY | 3 CONSUMER PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS | 4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY | MONTH DECEMBER | YEAR 1965 | PAGE NO. 487

DIST	SALESMAN	PROD LINE	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES CURRENT YEAR	SALES LAST YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
21 6766 000 05 81																		
1005	J596957		PUBLIC SERV ELEC & GAS	1														

WATER_PCB-SD0000003223

FORM NO 7760

SALES S''MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC.	1966	562

10 4591 150 Ayaaui 150	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 37 A 596957 PUBLIC SERV ELEC & GAS	1,018	421	16,288	6,746		

WATER_PCB-SD0000003224

FORM NO 776-0

SALES S''MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B, AGRICULTURAL CHEMICAL DISTRICT B PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC.	1966	591

11 1040 240 AROCLOR DIST 1248

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 37 A 596957	PUBLIC SERV ELEC & GAS			2,400	463	600	116

WATER_PCB-SD0000003225

FORM NO 7769

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

11 6184 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 37 A 996957 PUBLIC SERV ELEC & GAS			605	201	1,210	402

WATER_PCB-SD0000003226

FORM NO 7760

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966		PAGE NO 621
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 37	11 4766 000 85 01 A 596957 PUBLIC SERV ELEC & GAS						385	123

WATER_PCB-SD0000003227

FORM S 910
REV 11/66

SALES SUMMARY — POSITIONS BY MONTH (THOUSANDS)

ORGANIC #4 | #1 SALESMEN'S SALES BY CUSTOMER | #2 PRODUCT SALES BY CUSTOMER | #3 DISTRICT PRODUCT SALES BY CUSTOMER | #4 CUSTOMER SALES BY PRODUCTS | MONTH: DEC. | YEAR: 1967 | PAGE NO: 487

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS PERIOD LAST YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
10	37	A	590957 PUBLIC SERV ELEC & GAS	12	16	12	16	4	1	5	1		1	1	3	1		1	1

WATER_PCB-SD0000003228

FORM S 936
REV 11/66

SALES SUMMARY — PO'''DS BY MONTH (THOUSANDS)

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS		MONTH DEC.	YEAR 1967	PAGE NO 515

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
11 1040 260 PRODUCTION DIST - 1948																		
1037	A	596957	PUBLIC SERV ELEC & GAS	5	2	5	1						1					

WATER_PCB-SD0000003229

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS							MONTH DEC.		YEAR 1967			PAGE NO. 535
DIST	SALES-MAN	PROD-UCT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS YEAR FOR CORRESPONDING PERIOD	SALES THIS YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1			116124 000 MCS 153															
1	37	A	596957 PUBLIC SERV ELEC & GAS	1	1	1	1						-	1				

WATER_PCB-SD0000003230

FORM NO. 7749
REV. 3/67

SALES SUMMARY

#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO.
				DEC.	1968	609

10 4591 150 Pydraul 150

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 37 A 56557	PEOPLES SERVICE & GAS	505	224	7,635	3,248	15,779	6,545

WATER_PCB-SD0000003231

FORM NO. 7749
REV. 5/67

SALES UMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	644

11 1040 260 Aroclor Dist 1248

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 37 A 596957	PUBLIC SERV ELEC & GAS			1,200	239	1,200	231

WATER_PCB-SD0000003232

FORM NO 7764
REV 3/67

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	670

11 6184 000 MCS 153

		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
13 37 A 596957	PUBLIC SERV ELEC & GAS			1,200	416	605	208

WATER_PCB-SD0000003233

M.U.	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST CTR / MAIN CAT CD
		PYDRAUL 150																	4501-150-11
		PUB ELEC - GAS HCKNSAK NJ				1.53													
		PUB SERV ELIZ NJ		1.53															
		PUB SERV ELEC NEWARK NJ		4.07															
		PUB SERV N BRWNS NJ		1.02															
		PUBLIC SERV ELEC & IRVINGTO NJ		1.02															

WATER_PCB-SD0000003234

ORGANIC DIVISI FUNCTIL L FLUIDS FOR 1969 PAGE 86

IN THOUSANDS OF POUNDS AND DOLLARS

M L	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER MANUFACTURER
		TURBINOL-150																	6124-000-11
		PUB SERV ELEC - GAS LINDEN NJ PUBLIC SERV ELECTR LINDEN NJ		1.20		.600 1.80								1.					1 [illegible] 1 213691

WATER_PCB-SD0000003235

M C N	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST DET / MAIN CMD CTR
		AROCLOR DIST-1248																	1140-260-1
		PUB SERV ELEC - GAS BRLNGTN NJ	1.20		1.80	.0			1.7										10166936

WATER_PCB-SD000003236

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
.PUB SERV ELEC - GAS NEWARK NJ								10065062
PUB SERV ELEC - GAS BRLNGTN NJ							AR 596957	10064996
1130 AROCLOR 1248					1,800	365		1040-260-11
PUB SERV ELEC-GAS HACKNSACK NJ							AR 596957	10065038
1130 PYDRAUL 150					1,527-	583-		4591-150-11
PUB SERV ELEC - GAS LINDEN NJ							AR 596957	10065046
1130 TURBINOL-153			1,210	424	2,400	836		6124-000-11

WATER_PCB-SD00000003237

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CORR FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST I.D. / MAJR GRD GP
*		TUMBLING-183															00581A		6124-000-1
1430		***** SERV ELEC - GAS LINDEN NJ	1.50	1.21	1.50	1.20											1.20		10065046

WATER_PCB-SD000000238

-IN THOUSANDS OF POUNDS AND DOLLARS-

NOTE	SLS REP	NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	SALES COMP FOR COMP YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COST TO / MARK GRD GP
		TURBINOL-153															0.5	.4	6124-000-17
	4280	PUB SERV ELEC - GAS LINDEN NJ		1.20															10065046

WATER_PCB-SD000003239

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

TENNESSEE VALLEY AUTORITY - CHATTANOOGA, TN

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Pydraul 135	0 lbs.
Turbinol 153	0 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003240

-$ IN THOUSANDS OF POUNDS AND DOLLARS-

M C N	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		PYJHAUL 135															00592A		4592-135-1
1932		TENN VALLEY AUTHOR CHATTANO TN	36.0		36.0														00140279

WATER_PCB-SD000003241

81131-A DIRECT #2
01/12/72

ORGANIC DIVISION SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

FOR DEC 1971

--IN THOUSANDS OF POUNDS AND DOLLARS--

M.	S/S REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y-T-D	JAN	FEB	MAR.	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC.	CUST ID / MAJR-GRD GP
*		[redacted]																00591A	6124-000-1
1932		TENN VALLEY AUTHOR CHATTANO TN	300		15.0														00140279

WATER_PCB-SD0000003242

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

VICKERS INC DIV - WATERBURY, NJ

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958		
	Pydraul F-9	318 lbs.
	Pydraul 150	1,036 lbs.
1959		
	No sales found.	0 lbs.
1960		
	Pydraul F-9	2,000 lbs. *
1961		
	O S - 81	1,000 lbs. *
	Pydraul F-9	1,000 lbs. *
1962 - 1977		
	No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003243

FORM NO 7764

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 59	PAGE NO: 459

10 4590 009 PYDRAUL F9	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

764986 10 18 VICKERS INC DIV WATERBURY | 318 | 117

WATER_PCB-SD0000003244

FORM NO 7760

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B ALL NUMBER 1 ORGANIC ACCOUNTS ONLY F RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59		PAGE NO 462
10 4591 150 PYDRAUL 150			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

764986 10 18 VICKERS INC DIV WATERBURY | | | | | 1.036 | 429

WATER_PCB-SD0000003245

FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A. GENERAL DISTRICT B. RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 450

PLANT	SALES AREA	ITEM OR GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SAME FORECAST FOR CURRENT YEAR	SAME CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT	OCT	NOV.	DEC.
		10	4590 009 PRODUCT F-9															

10071 E764986 VICKERS INC DIV WATERBURY | | | 2 | 2 | | | | | | | | | | | | |

WATER_PCB-SD0000003246

FORM 3-918

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC

YEAR: 1962

PAGE NO.: 454

DIST	SALES-MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV	DEC.
			10 4540 DCP HYDRAUL F-9															
10	18	E	764986 VICKERS INC DIV WATERBURY	1														

WATER_PCB-SD0000003247

FORM 1 P10

SALES SUMMARY — PO[illegible]98 BY MONTH (THOUSANDS)

DIRECTN2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1968	PAGE NO 488

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6766 006 0381															
10	1H	E	764286 VICKERS INC DIV WATERBURY	1														

WATER_PCB-SD0000003248

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

W K M DIV ACF IND INC - TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
Aroclor Distilled 1242	50 lbs.
Aroclor Distilled 1248	50 lbs.
Aroclor Distilled 1254 GE CP	50 lbs.
Aroclor Distilled 1260	50 lbs.
Aroclor Distilled 1262	50 lbs.
Pydraul F-9	53 lbs.
1959	
Pydraul F-9	107 lbs.
1960	
Pydraul F-9	0 lbs. *
1961 - 1962	
No sales found for these years.	0 lbs.
1963	
Pydraul F-9	159 lbs.
1964	
Pydraul F-9	0 lbs. *
1965 - 1966	
No sales found for these years.	0 lbs.
1967	
MCS 153	61 lbs.
1968 - 1977	
No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds. Sales less then 500 pounds are recorded as 0 pounds sold.

WATER_PCB-SD0000003249

FORM NO 7760

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 59	PAGE NO: 480

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 1040 240 Aroclor Distilled 1242						

769886 08 05 W K M DIV ACF IND INC					50	14

WATER_PCB-SD0000003250

FORM NO. 7764

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 59	PAGE NO: 485

11 1040 260 AROCLOR DIST 1248	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

769886 08 05 W K M DIV ACF IND INC 50 14

WATER_PCB-SD0000003251

FORM NO 7769

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC	59	491

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
11 1040 280 Aroclor Dist 1254 GE CP	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

769886 08 05 W K M DIV ACF IND INC | | | | | 50 | 14

WATER_PCB-SD0000003252

FORM NO 7/60

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B ALL INORGANIC ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH: DEC	YEAR: 59	PAGE NO: 492

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 1040 290 ARCLOR DIS 1260						

769886 08 05 W K M DIV ACF IND INC | | | | | 50 | 14

WATER_PCB-SD0000003253

FORM NO 776 B

SALES S''MMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59		PAGE NO 176
04 1040 300 Aroclor Dist 1262			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
769886 08 05 W K M DIV ACF IND INC							50	17

WATER_PCB-SD000000325

FORM NO 7760

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICT	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL D PLASTICS DIVISION CHEMICAL DISTRICTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC	59	459

10 4590 009 PYDRAUL F9	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
769886 08 05 W K M DIV ACF IND INC			107	40	53	20

WATER_PCB-SD0000003255

Form S-910

Sales Summary — Pounds By Month (Thousands)

ORG 2 A	#1 Salesmen's Sales By Customer: A. General District B. Rubber Accounts	#2 Product Sales By Customer: A. Total Organic Sales B. Rubber Accounts Only	#3 District Product Sales By Customer: A. General District B. Rubber Accounts	#4 Customer Sales By Products: A. All Organic Accounts B. Rubber Accounts Only	MONTH: DEC	YEAR: 1960	PAGE NO: 450

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR	APR.	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
		10	4590 009 Phenol F-9															

D8D5| E|769806 W K M DIV ACF IND INC

WATER_PCB-SD0000003256

FORM NO 7760

SALES S''MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICT D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTINCT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT C RUBBER ACCOUNTS B AGRICULTURAL CHEMICAL DISTRICTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 440

10 4590 009 PYRAUL F9

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 03 G 769886 W K M DIV ACF IND INC			159	59		

WATER_PCB-SD0000003257

FORM 5-910

SALES SUMMARY — Pr[illegible]DS BY MONTH (THOUSANDS)

DIRECT # 2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1965 | PAGE NO: 438

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 4590 009 Retrans F-9															

0832 J769886 W K M DIV ACF IND INC

WATER_PCB-SD0000003258

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

ORGANIC #2	1 SALESMAN'S SALES BY CUSTOMER	2 PRODUCT SALES BY CUSTOMER	3 DISTRICT PRODUCT SALES BY CUSTOMER	4 CUSTOMER SALES BY PRODUCTS	MONTH DEC.	YEAR 1967	PAGE NO. 535

DIST.	SALES-MAN	PROD-UCT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THRU LAST MONTH CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			116124 000 MCS 153															
			709886 M K M U1V TEXAS															

WATER_PCB-SD0000003259

FORM NO 7764
REV 3/69

SALES SUMMARY

ORGANIC #	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH	YEAR	PAGE NO
					DEC.	1968	670

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
11 6184 000 MCS 153						

19 32 J 769Eut	W K M DIV TEXAS					61	21

WATER_PCB-SD0000003260

SALES SUMMARY

ALL PCB CONTAINING PRODUCTS

W-K-M VALVE - MISSOURI CITY, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	50 lbs.
1970	
Turbinol 153	50 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003261

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-153																	175-300-11
W-K-M VALVE MISSOURI CITY TX				.050													00205494

WATER_PCB-SD0000003262

-IN THOUSANDS OF POUNDS AND DOLLARS-

M U	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	COMP ID / MAIN CMD GP
		TURBINOL-153																	6124-000-11
1	02	J-K-M VALVE MISSOURI CITY TX		.050		.050			.050										00205494

WATER_PCB-SD0000003263

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS REP	NAME OF PRODUCT/CUSTOMER	POINTMAN	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y.T.D.	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAIN GRD CP
X		SUNBRINK-463															00591A		6124-000-1
		[illegible] M-K-N VALVE MISSOURI CITY IX			.050														00205494

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - BARTON, AL

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	34,600 lbs.
1969 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003265

IN THOUSANDS OF POUNDS AND DOLLARS

		NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES COMM FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-11
		TEXAS EASTERN TRAN BARTON AL		34.6															

WATER_PCB-SD0000003266

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - KOSCIUSKO, AL

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	36,000 lbs.
1969	
Turbinol 153	12,000 lbs.
1970	
Turbinol 153	25,305 lbs.
1971	
Turbinol 153	24,200 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003267

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES COST FOR CURR YEAR	SALES CURR Y.T.D.	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-15B																	6124-000-11
TEXAS EASTERN TRAN KOSCIUSKO M		36.0	12.0														

WATER_PCB-SD0000003268

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EAST TRAN KOSCIUSKO MS							AR 729887	10079217
1132 TURBINOL-153	25,305	8,668	12,000	4,120				6124-000-11

WATER_PCB-SD00000326

-IN THOUSANDS OF POUNDS AND DOLLARS-

PA	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST I.D / MAJR GRD CP
		TUMBLEWEED LBS															00531A		6124-000-1
1466		TEXAS EAST TRAN KOSCIUSKO MS	20.0	25.3	20.0	24.2			12.1								12.1		10079217

WATER_PCB-SD0000003270

REPORT B1476-A

21/05/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN KOSCIUSKO MS							AR 729887	10079217
1948 TURBINOL-153					24,200	8,316		6129-000-11

WATER_PCB-SD00000327

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - TUSCUMBIA, AL

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	18,000 lbs.
Turbinol 153	18,000 lbs.
1970	
Turbinol 153	12,705 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003272

IN THOUSANDS OF POUNDS AND DOLLARS

M O	NS MP	NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-15B																	6124-000-1
		TEXAS EASTERN TUSCAMBIA ALA.				18.0													
		TEXAS EASTERN TUSCUMBIA ALA.				18.0													

WATER_PCB-SD000003273

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN TUSCAMBIA ALA							AR 729887	00165506
1132 TURBINOL-153			12,705	4,334	18,000	5,904		6124-000-11
TEXAS EASTERN TUSCUMBIA ALA							AR 729887	00177806
1132 TURBINOL-153					18,000	6,191		6124-000-11

WATER_PCB-SD000003274

=IN THOUSANDS OF POUNDS AND DOLLARS=

		NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		TUSCALOOSA ALA															00591A		6124-000-1
1	32	TEXAS EASTERN TUSCAMBIA ALA	10.0	12.7	10.0														00165506

WATER_PCB-SD0000003275

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - DANVILLE, KY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	10,800 lbs.
1969	
Turbinol 153	25,105 lbs.
1970	
Turbinol 153	33,740 lbs.
1971	
Turbinol 153	22,850 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003276

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-150																	6124-000-11
TEXAS EASTERN TRAN DANVILLE KY		10.8	15.1														

WATER_PCB-SD00000327

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN TRAN DANVILLE KY							AR 729887	10079195
1132 TURBINOL-153			33,740	11,599	25,105	21,313		6124-000-11

WATER_PCB-SD0000003278

ORGANIC DIVISION SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

A	SIC NUM	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		TUMBLING-LAB															00591A		6124-000-1
1464		TEXAS EASTERN TRAN DANVILLE KY	20.0	33.7	20.0	22.9	16.8								6.1				10079195

WATER_PCB-SD0000003279

REPORT B1476-A

01/05/73

MICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN DANVILLE KY							AR 729887	10079195
1968 TURBINOL-153			22,850	7,900				6124-000-17

WATER_PCB-SD0000003280

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - OWINGSVILLE, KY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	41,600 lbs.
1970	
Turbinol 153	18,150 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003281

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	INTERNAL	LAST YEAR SALES	VALUE COMP FOR CURR YEAR	SALES CURR F.I.D.	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
TURBINOL-150																6124-000-11
TEXAS EAST TRA OWINGSVILLE KY				41.6									41.6			

WATER_PCB-SD000003282

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRO-GP
TEXAS EAST RRA OWINGSVILLE KY							AR 729887	00206830
1132 TURBINOL-153			18,150	6,237	41,600	13,185		6124-000-11

WATER_PCB-SD0000003283

=IN THOUSANDS OF POUNDS AND DOLLARS=

M	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CORR FOR CURR YEAR	SALES CURR YTD	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
		TUMBLEWEED															00531A		6124-000-1
	968	ILLAS LAST RRA OWINGSVILLE KY	30.0	18.2	30.0														00206830

WATER_PCB-SD000003284

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - LA ROSA, LA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	51,580 lbs.
1970	
Turbinol 153	31,305 lbs.
1971	
Turbinol 153	48,400 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003285

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	PERPETUAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-15R																	6124-000-1
TEXAS EASTN TRANSM LA ROSA LA			51.6														

WATER_PCB-SD0000003286

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTN TRANSM LA ROSA LA							AR 729887	00197017
1132 TURBINOL-153			31,305	10,732	51,580	16,804		6124-000-11

WATER_PCB-SD0000003287

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	MS HEP	NAME OF PRODUCT/CUSTOMER	FORMAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		[redacted]															00531A		6124-000-1
1	68	TEXAS EASTN TRANSM LA MUSA LA	40.0	31.3	40.0	48.4							12.1			12.1		24.2	00197017

WATER_PCB-SD0000003288

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN LA ROSA LA							AR 729887	00197017
1968 TURBINOL-153					98,400	14,632		6124-000-17

WATER_PCB-SD0000003289

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - SHREVEPORT, LA

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958		
	O S - 81 (sold to Houston, Tx)	2,544 lbs.
1959		
	O S - 81	32,700 lbs.
1960		
	No sales found.	0 lbs.
1961		
	Pydraul AC	1,000 lbs. *
	Pydraul AC	2,000 lbs. *
	Pydraul AC	3,000 lbs. *
	O S - 81	34,000 lbs. *
	MCS 153	67,000 lbs. *
1962 - 1963		
	No sales found for these years.	0 lbs.
1964		
	MCS 153	12,000 lbs. *
1965 - 1977		
	No sales found for these years.	0 lbs.

* Sales for these years are rounded to the nearest thousand pounds.

WATER_PCB-SD0000003290

FORM NO 7760

SALES S''MMARY

2 A	1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 59	PAGE NO 47a

	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
10 6766 000 0 8 81						
729890 08 04 TEXAS EAST TRANSM SHREVEP			32,700	8,952		
729890 09 02 TEXAS EASTERN TRANSM HOUST					2,544	834

WATER_PCB-SD0000003291

FORM S 918

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

ORG 2 A	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1960	PAGE NO 482

DIST	SALES MAN	PROD GR	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6766 000 0581															
2	11	24	A 729890 TEXAS EAST TRANSM SHREVEP	33														

WATER_PCB-SD0000003292

FORM S 918

SALES SUMMARY — POINTS BY MONTH (THOUSANDS)

DISTRICT	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1962	PAGE NO 437

DIST	SALES MAN	PROD GRP	NAME OF CUSTOMER OR PRODUCT	BASE YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 2729 000 MOS 1R9															
[redacted]4			A/29690 TEXAS EAST TRANSM SHREVEP	67	33													
			11 6766 000 0 S 81															
[redacted]4			A/29690 TEXAS EAST TRANSM SHREVEP	34														

WATER_PCB-SD0000003293

SALES SUMMARY — FORMED BY MONTH (THOUSANDS)

DIRECT #2	#1 SALESMEN'S SALES BY CUSTOMER: A GENERAL DISTRICT, B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER: A TOTAL ORGANIC SALES, B RUBBER ACCOUNTS ONLY	#3 DISTINCT PRODUCT SALES BY CUSTOMER: A GENERAL DISTRICT, B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS: A ALL ORGANIC ACCOUNTS, B RUBBER ACCOUNTS ONLY	MONTH: DECEMBER	YEAR: 1964	PAGE NO: 490

DIV.	SALES AREA	PROD. LINE	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6124 100 MCS 153																
0804			G729890 TEXAS TEASTEN TRANSMISSION			12								12					

WATER_PCB-SD0000003294

SALES SUMMARY — PC NDS BY MONTH (THOUSANDS)

DIRECT # 2

=1 SALESMAN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

=2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

=3 DIVISION PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

=4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER
YEAR: 1965
PAGE NO: 483

DIST	SALES MAN	PROD LINE	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES THIS YEAR TO CURRENT MONTH	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	NINE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 4124 000 MPS 153															
0432		J729090	TEXAS EASTERN SHREVEPORT	12														

WATER_PCB-SD0000003295

FORM S 910

SALES SUMMARY — PERIODS BY MONTH (THOUSANDS)

ORG 2 A

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DEC YEAR: 1960 PAGE NO: 667

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			10 6758 000 PYDRAUL AC															
D	0	4	A729890 TEXAS EAST TRANSM SHREVEP															

WATER_PCB-SD0000003296

FORM S 918

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIST	SALES MAN	PROD GP	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
		78	6758 000 HYDRAUL AC															
1016	E	729890	TEXAS EAST TRANSM SHREVEP	1														
1012	E	729890	TEXAS EAST TRANSM SHREVEP	3	2													
1011	E	729890	TEXAS EAST TRANSM SHREVEP	2														
			10 6258 000 HYDRAUL AC															

WATER_PCB-SD0000003297

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - WHITE CASTLE, LA

1954 - 1977

1954 - 1957		
	Sales books are incomplete for these years.	0 lbs.
1958 - 1967		
	No sales found for these years.	0 lbs.
1968		
	Turbinol 153	35,200 lbs.
1969		
	Turbinol 153	25,200 lbs.
1970		
	Turbinol 153	46,360 lbs.
1971		
	Turbinol 153	12,100 lbs.
1972 - 1977		
	No sales found for these years.	0 lbs.

WATER_PCB-SD0000003298

IN THOUSANDS OF POUNDS AND DOLLARS

M C	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
	TURBINOL-152																	6124-000-1
	TEXAS EASTERN TRAN WHITE CA LA		38.2	28.2													7.	

WATER_PCB-SD0000003299

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN TRAN WHITE CA LA							AR 729887	00140333
1132 TURBINOL-153			46,360	15,890	25,200	8,854		6124-000-11

WATER_PCB-SD00000300

ORGANIC DIVISION SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

PM	YR/MTH	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		[illegible]																00531A	6124-000-1[illegible]
1964		TEXAS EASTERN TRANS WHITE CA LA	35.0	46.4	35.0	12.1												12.1	00140333

WATER_PCB-SD0000003301

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN WHITE CASTLE LA							AR 729887	00140333
1960 TURBINOL-153					12,100	4,158		6124-000-17

WATER_PCB-SD00000330

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - YAZOO, MS

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	12,000 lbs.
1969	
Turbinol 153	42,660 lbs.
1970	
Turbinol 153	18,150 lbs.
1971	
Turbinol 153	21,600 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003303

IN THOUSANDS OF POUNDS AND DOLLARS

M C	SIS M H	NAME OF PRODUCT/CUSTOMER	PERENNIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		TX EASTRN TRANSMISSI YAZOO PS		32.0	42.7														

WATER_PCB-SD00000304

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TX EASTRN TRANSMI$$I YAZOO MS							AR 729887	00151831
1132 TURBINOL-153	18,150	6,218	42,660	14,650				6124-000-11

WATER_PCB-SD000003305

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS MKT	NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	SALES CURR FORECAST YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		TUNGSTEN-183															00531A		6124-000-1
		1964 IX EASTERN TRANSMISSI YAZOO MS	20.0	18.2	20.0	21.6	7.2	14.4											00151831

WATER_PCB-SD00000306

RLPURT R1476-A

:1/29/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-CP
TEXAS EASTERN YAZOO MS							AR 729887	00151831
1968 TURBENOL-153			21,400	7,485				6129-000-11

WATER_PCB-SD00000330?

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - FLORHAM PARK, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Turbinol 153	7,200 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003308

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GUAL LBS	CUST ID MAJR-GRP-GP
TEXAS EASTERN FLORHAM PARK NJ							AR 729887	00225061
L632 TURBINOL-153			7,200	2,476				6124-000-11

WATER_PCB-SD000003309

-IN THOUSANDS OF POUNDS AND DOLLARS-

	NAME OF PRODUCT/CUSTOMER	FORMULA	LAST YEAR SALES	ADJUSTED FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
	[redacted]															00591A		6124-000-1
1968	TEXAS EASTERN FLORHAM PARK NJ	10.0	7.20	10.0														00225001

WATER_PCB-SD000003310

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - TRENTON, NJ

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	7,200 lbs.
1969 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003311

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-150																	6124-000-11
TEXAS EASTERN TRAN TRENTON NJ		7-20															[illegible]

WATER_PCB-SD0000003312

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - CORONA, NM

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	66,000 lbs.
1969 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003313

IN THOUSANDS OF POUNDS AND DOLLARS

NAME OF PRODUCT/CUSTOMER	BIENNIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
TURBINOL-152																	6124-000-11
TEXAS EASTERN TRAN CORONA. NH		66.0															[illegible]

WATER_PCB-SD00000314

SALES SUMMARY

ALL PCB PRODUCTS

TRANSWESTERN PIPELINE - CORONA, NM

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
MCS 153	27,700 lbs.
MCS 153 (Shipped to Roswell, NM)	12,200 lbs.
1969	
Turbinol 153	148,880 lbs.
1970	
Turbinol 153	32,620 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003315

SALES SUMMARY

							1968		670
11 6124 000 MCS 153		SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL LAST YEAR			
		POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS		DOLLARS	
739844	TRANSWESTERN PIPE LINE			39,740					

WATER_PCB-SD0000003316

NAME OF PRODUCT/CUSTOMER		LAST YEAR SALES	SALES FOR CURR YEAR	SALES CURR YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	
TURBINOL-153														
TRANSWESTERN PIPE CORONA NM		27.7		149										
TRANSWESTERN PIPE ROSWELL NM		12.0												

WATER_PCB-SD0000003317

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
.TRANSWESTERN PIPE CORONA NM								00094811
TRANSWESTERN PIPE CORONA NM							AR 739844	00094811
1132 TURBINOL-153	16,660	5,580	32,620	10,639	148,880	47,565		6124-000-11

WATER_PCB-SD00000318

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CURR FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
		TUMBLEWEED [illegible]															00591A		6124-000-1
		1960 , TRANSWESTERN PIPE COMPANY AM	20.0	12.0	20.0														00094811

WATER_PCB-SD0000003319

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - ARMAGH, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	29,260 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003320

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS MAP	NAME OF PRODUCT/CUSTOMER	FORECAST	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		[illegible]															00591A		6124-000-1
	1406	TEXAS EASTERN TRANS ARNAGH PA				29.3									29.3				00264393

WATER_PCB-SD0000003321

REPORT B147a-A

01/09/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN ARMAGH PA							AR 729807	00264393
1968 TURBINOL-153			29,240	9,443				6124-000-11

WATER_PCB-SD00000322

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - BECHTELSVILLE, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	10,500 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003323

ORGANIC DIVISION SPECIALTY PRODUCTS
PRODUCT/CUSTOMER SALES REPORT

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	NO MER	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CORR FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRP CP
		[illegible]															00531A		6124-000-1
1	468	TEXAS EAS TR BECHTELSVILLE PA				10.5									10.5				10079233

WATER_PCB-SD000003324

REPORT B147B-A

01/09/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRP-GP
TEXAS EASTERN BECHTELSVILLE PA							AR 729887	10079233
1960 TURBINUL-153			10,500	3,390				6124-000-11

WATER_PCB-SD00000325

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - BERNVILLE, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	40,000 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003326

IN THOUSANDS OF POUNDS AND DOLLARS

M.	NEW	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		TEXAS EASTN TRANS BERNVILLE PA				40.0													163619

WATER_PCB-SD00000003327

ORGANIC DIV - FUNCTIONAL FLUIDS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1970
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRO-GP
TEXAS EASTN TRANS BERNVILLE PA							AR 729887	00163619
1132 TURBINOL-153					40,000	12,677		6124-000-11

WATER_PCB-SD000003328

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - EAST WATERFORD, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	10,320 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003329

-IN THOUSANDS OF DOLLARS-

SA	SLS REP	NAME OF PRODUCT/CUSTOMER	FORENOM	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
		SUMMARY-USA															005.1A		6124-000-1
1131		TEXAS EAST IN EAST WATERFORD P				10.3												10.3	10079241

WATER_PCB-SD0000003330

REPORT B1476-A

01/05/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GCAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN EAST WATERFORD P							AR 729887	10079241
1131 TURBINOL-153			10,320	3,271				6124-000-17

WATER_PCB-SD00000331

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - GRANTVILLE, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Pydraul AC	610 lbs.
1969 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	3,025 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003332

		NAME OF PRODUCT/CUSTOMER	FUNCTIONAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT
		PYDRAUL AC														
		TEXAS EAST TRAN GRANTVILLE PA		610												

WATER_PCB-SD0000003333

-IN THOUSANDS OF POUNDS AND DOLLARS-

M K	SLS MGR	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		TURBINOL-46B															00591A		6124-000-1
144		TEXAS EAST IRAN GRANTVILLE PA				3.03		3.03											1007920

WATER_PCB-SD0000003334

REPORT B1476-A

1/29/73

MICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN GRANTVILLE PA							AR 729887	10079268
1968 TURBINOL-153			1.025	1.040				6124-000-17

WATER_PCB-SD00000335

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - GREENSBURG, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	9,600 lbs.
1969 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	6,000 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003336

IN THOUSANDS OF POUNDS AND DOLLARS

M L	SU MM	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-11
		TEXAS EAST TRANS GREENSBURG PA		9.60															15591

WATER_PCB-SD0000003337

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	MS MP	NAME OF PRODUCT/CUSTOMER	PERENNIAL	LAST YEAR SALES	SALES CURR FOR CURR YEAR	SALES CURR Y.T.D.	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRD CP
		[illegible]																00591A	6124-000-1
1464		TEXAS EAST TRANS GREENSBURG PA				6.00	6.00												00155381

WATER_PCB-SD0000003338

REPORT B147a-A

1/09/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN GREENSBURG PA							AR 729887	00155181
1968 TURBINOL-153			6,000	2,079				6124-000-17

WATER_PCB-SD00000339

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - LILLY, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	34,880 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003340

IN THOUSANDS OF POUNDS AND DOLLARS

M C	NS MP	NAME OF PRODUCT/CUSTOMER	PORTFOLIO	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		TEXAS EASTERN TRANSM LILLY PA				24.9													

WATER_PCB-SD00000341

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR QUAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN TRANSM LILLY PA							AR 729887	00205419
1132 TURBINOL-153					34,880	10,985		6124-000-11

WATER_PCB-SD00000342

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - PERULACK, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1968	
No sales found for these years.	0 lbs.
1969	
Turbinol 153	72,720 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003343

IN THOUSANDS OF POUNDS AND DOLLARS

N. C.	NEW	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES COMP FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-11
		TEXAS TEAST TRANSN PERULACK PA				72.7													

WATER_PCB-SD00000344

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS TEAST TRANSN PERULACK PA							AR 729887	00206822
1132 TURBINOL-153					72,720	23,088		6124-000-11

WATER_PCB-SD00000345

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - SHERMANS DALE, PA

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1967	
No sales found for these years.	0 lbs.
1968	
Turbinol 153	83,600 lbs.
1969 - 1970	
No sales found for these years.	0 lbs.
1971	
Turbinol 153	31,820 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003346

IN THOUSANDS OF POUNDS AND DOLLARS

M T	NEW	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		TEXAS EASTERN SHERMAN S DALEPA		83.6															

WATER_PCB-SD000003347

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SALES REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
		TURBINOL-4B3															00581A		6124-000-1
1968		TEXAS EASTERN SHERMAN S DALEPA			31.8												31.8		00155403

WATER_PCB-SD00000348

REPORT B1476-A

1/25/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GLAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN SHERMANS DALE PA							AR 729807	0D155463
1968 TURBINOL-153			81,020	10,086				6124-000-11

WATER_PCB-SD00000349

IN THOUSANDS OF POUNDS AND DOLLARS

		NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	
		TURBINOL-150																	6124-000-1
		TEXAS EASTERN GLADEVILLE TENN			38.3														

WATER_PCB-SD0000003350

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRP-GP
TEXAS EASTERN GLADEVILLE TENN							AR 729887	00217859
1132 TURBINOL-153					38,300	12,141		6124-000-11

WATER_PCB-SD00000335

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - LEBANON, TN

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Turbinol 153	12,000 lbs.
1971	
Turbinol 153	12,100 lbs.
1970 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003352

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTRN TRNSMSN LEBNON TN							AR 730481	00181951
1132 TURBINOL-153			12,000	4,127				6124-000-11

WATER_PCB-SD00000353

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	XS REP	NAME OF PRODUCT/CUSTOMER	PDENNAM	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR YTD	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO CP
		TUMBLEWEED 403															00531A		6126-000-1
																			831
																			601
																			393
																			233
																			241
																			381
																			2aa
																			403
1966		TEXAS EASTRN TRNSMSN LEONGA TN	10.0	12.0	10.0	12.1						12.1							60181951

WATER_PCB-SD00000354

REPORT B1476-A

1/25/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	DOLLARS	Y-T-D SALES POUNDS	DOLLARS	TOTAL LAST YEAR SALES POUNDS	DOLLARS	TOTAL YEAR GCAL LBS	CUST ID MAJR-GRU-GP
TEXAS EASTERN LEBANON TN								AR 729867 00161951
1968 TURBINOL-153					12,100	4,158		6124-000-17

WATER_PCB-SD000003355

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - CONROE, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Turbinol 153	7,200 lbs.
1971 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003356

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN TRANS CONROE TX							AR 729887	00243116
1132 TURBINOL-153	7,200	2,495	7,200	2,495				6124-000-11

WATER_PCB-SD00000335?

-IN THOUSANDS OF POUNDS AND DOLLARS-

M	SLS MAP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y-T-D	JAN.	FEB.	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST ID / MAJR GRO GP
		TURBINOL-55																00581A	6124-000-1
1968		TEXAS EASTERN TRANS CORPUS TX		7.20															00243116

WATER_PCB-SD00000358

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - HOUSTON, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1960	
No sales found for these years.	0 lbs.
1961	
O S - 81	36,000 lbs. *
1962	
O S - 81	35,160 lbs.
1963	
O S - 81	33,500 lbs.
1964	
O S - 81	26,000 lbs. *
1965 - 1977	
No sales found for these years.	0 lbs.

* Sales books for these years are rounded to the nearest thousand pounds.

WATER_PCB-SD0000003359

FORM S 918

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DISTRICT	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B RUBBER ACCOUNTS	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1962	PAGE NO 417

SLS	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
1	1	6	786 000 0 S 81															
1	1	6	786 000 0 S 81	36		35	33		34	3								

WATER_PCB-SD0000003360

FORM NO 7760

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 405

11 6766 000 05 81			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
UR 49 A 729888	TEXAS EASTERN TRANSM HOUST				33,500	9,162	35,160	8,795

WATER_PCB-SD000003361

SALES SUMMARY — BY [illegible] (THOUSANDS)

DIRECT N2

#1 SALESMEN'S SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A ALL ORGANIC ACCOUNTS B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 491

			NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC

01 6766 000 0 S 01

D			A729688 TEXAS EASTERN TRANSN HOUST	34	20	26				26									

WATER_PCB-SD0000003362

Form 710

Sales Summary — Products By Month (Thousands)

DIRECT # 2

1 Salesmen's Sales By Customer — A General District B Rubber Accounts

2 Product Sales By Customer — A Total Chemical Sales B Rubber Accounts Only

3 District Product Sales By Customer — A General District B Rubber Accounts

4 Customer Sales By Products — A All Chemical Accounts B Rubber Accounts Only

Month: DECEMBER

Year: 1965

Page No.: 483

Div.	Area	Dist.	Name of Customer or Product	Last Year Sales	Year to Date This Year	Year to Date Last Year	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 1/2 24 IND AIR: 153															
D	8	32	0729088 TEXAS EASTERN TRAN HOUST															

WATER_PCB-SD0000003363

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT # 2

DECEMBER 1965 487

	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
01	6796 000 05 81													
0032	A729888 TEXAS EASTERN TRAN HOUST 0080	26												

WATER_PCB-SD000000364

FORM NO 7768

SALES ? 'MMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH	YEAR	PAGE NO
					DEC.	1966	612

11 4124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS

08 32 A 729888 TEXAS EASTERN TRAN HOUST 214

WATER_PCB-SD00000365

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - NEW WAVERLY, TX

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958 - 1969	
No sales found for these years.	0 lbs.
1970	
Turbinol 153	38,320 lbs.
1971	
Turbinol 153	12,100 lbs.
1972 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003366

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GUAL LBS	CUST ID MAJR-GRD-GP
TEXAS EAST TRAN NEW WAVERLY TX							AR 729807	00233587
1132 TURBINOL-153			38,320	12,145				6124-000-11

WATER_PCB-SD0000003367

-IN THOUSANDS OF DOLLARS AND DOLLARS-

*	SS MP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES CUR FOR CURR YEAR	SALES CURR Y T D	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUST I D / MAJR GRD CP
		FUMARONE-103															00591A		6124-000-1
		TEXAS EAST TRAN NEW HAVENLY TX	40.0	38.3	40.0	12.1											12.1		00233587

WATER_PCB-SD0000003368

REPORT B1476-A

01/09/73

NICC DIV-02 SPECIALTY PRODUCTS
NO.4 CUSTOMER/PRODUCT SALES REPORT FOR DEC 1972
-IN ACTUAL POUNDS AND DOLLARS-

	TOTAL MONTH SALES POUNDS	TOTAL MONTH SALES DOLLARS	Y-T-D SALES POUNDS	Y-T-D SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS	TOTAL LAST YEAR SALES DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
TEXAS EASTERN NEW HAVERLY TX							AR 729087	00233587
1968 TURBINOL-193			270	12,100		4,158		6124-000-11

WATER_PCB-SD00000369

-IN THOUSANDS OF POUNDS AND DOLLARS-

M L	WS REP	NAME OF PRODUCT/CUSTOMER	POTENTIAL	LAST YEAR SALES	SALES GOAL FOR CURR YEAR	SALES CURR Y T D	JAN.	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	CUSTOMER MANUFACTURING CODE
S		[redacted] TURBOFLO 153															005 11A		6124-000-1
		.TEXAS EASTERN NEW WAVERLY TX																	00233587

WATER_PCB-SD0000003370

SALES SUMMARY

ALL PCB PRODUCTS

TEXAS EASTERN TRANSMISSION - PENN JERSEY

1954 - 1977

1954 - 1957	
Sales books are incomplete for these years.	0 lbs.
1958	
O S - 81	185,509 lbs.
1959 - 1960	
No sales found for these years.	0 lbs.
1961	
O S - 81	35,000 lbs.*
1962	
No sales found.	0 lbs.
1963	
MCS 153	42,922 lbs.
1964 - 1977	
No sales found for these years.	0 lbs.

WATER_PCB-SD0000003371

FORM NO 7768

SALES S''MMARY

2 A				MONTH DEC	YEAR 59		PAGE NO 470
			SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
			POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
* 10 6766 000	0 8 81							
729883 08 04	TEXAS EASTERN PENN JERSEY						185,509	65,256

WATER_PCB-SD000003372

FORM S 910

Sales Summary — Points By Month (Thousands)

District	#1 Salesmen's Sales By Customer: A General District B Rubber Accounts	#2 Product Sales By Customer: A Total Organic Sales B Rubber Accounts Only	#3 District Product Sales By Customer: A General District B Rubber Accounts	#4 Customer Sales By Products: A All Organic Accounts B Rubber Accounts Only	Month: DEC	Year: 1962	Page No: 4857

Dist	Sales Man	Prod Grp	Name of Customer or Product	Last Year Sales	Sales Forecast for Current Year	Sales Current Year to Date	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			116766 000 0 S 81															
0604			A729861 TEXAS EASTERN PENN JERSEY	35														

WATER_PCB-SD000003373

FORM NO 7764

SALES S' MMARY

DIRECT 2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC	YEAR 1963	PAGE NO 484

11 6124 000 MCS 653	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
OH 49 G 729883 TEXAS EASTERN PENN JERSEY			4[illegible]922	13,924		

WATER_PCB-SD0000003374

DIRECT #2

#1 SALESMEN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER | YEAR: 1964 | PAGE NO: 489

DIST	SALES MAN	PROD CAT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
			11 6124 000 MCS 153															
0004			AT29883 TEXAS EASTERN PENN JERSEY															
0009			AT29883 TEXAS EASTERN PENN JERSEY	43														

WATER_PCB-SD000003375

FORM 5-910

SALES SUMMARY — PRODUCTS BY MONTH (THOUSANDS)

DIRECT # 2

A-1 SALESMAN'S SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

A-2 PRODUCT SALES BY CUSTOMER
A TOTAL ORGANIC SALES
B RUBBER ACCOUNTS ONLY

A-3 INCREASE PRODUCT SALES BY CUSTOMER
A GENERAL DISTRICT B RUBBER ACCOUNTS

A-4 CUSTOMER SALES BY PRODUCTS
A ALL ORGANIC ACCOUNTS
B RUBBER ACCOUNTS ONLY

MONTH: DECEMBER

YEAR: 1965

FILE NO.: 482

DIST.	SALES-MAN	PROD-UCT	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	THIS YEAR TO DATE	LAST YEAR TO DATE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
11	6124	000	MCS 153															
08	32	J729083	TEXAS EASTERN PENN JERSE 0040					40										

WATER_PCB-SD0000003376

FORM NO 7760

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICT C RUBBER ACCOUNTS D PLASTICS DIVISION	#2 PRODUCT SALES BY CUSTOMER A TOTAL ORGANIC SALES B RUBBER ACCOUNTS ONLY	#3 DISTRICT PRODUCT SALES BY CUSTOMER A GENERAL DISTRICT B AGRICULTURAL CHEMICAL DISTRICTS C RUBBER ACCOUNTS D PLASTICS DIVISION	#4 CUSTOMER SALES BY PRODUCTS A ALL ORGANIC ACCOUNTS B AGRICULTURAL CHEMICAL ACCOUNTS ONLY C RUBBER ACCOUNTS ONLY	MONTH DEC.	YEAR 1966	PAGE NO. 612

11 6124 000 MCS 153	SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
	POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
08 32 A 729083 TEXAS EASTERN PENN JERSE						

WATER_PCB-SD0000003377