

Name of Company: The Sherwin-Williams Company Address: 201 Prospect Ave., N.W., Cleveland

Name of Plant: _____ Address: _____

Date Fiscal Year Closes: August 31

ITEM	1939	1940	1941
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SECTION A - PAINT AND PAINT PRODUCTS ONLY:

1. Materials Consumed	8,906,770	10,765,166	12,954,327
2. Labor	507,826	546,597	624,995

MANUFACTURING EXPENSE:

3. Power	106,218	116,041	132,304
4. Fuel	20,552	25,951	36,454
5. Maintenance and Repair of Machinery	98,320	153,465	170,377
6. Superintendence	603,999	715,671	723,203
7. Maintenance of Buildings	17,472	17,269	23,280
8. Laboratory Research			
9. Taxes	72,389	64,399	66,395
10. Insurance	67,849	70,129	74,256
11. Payroll Taxes	72,046	78,978	90,871
12. Depreciation	146,449	151,184	158,299
13. Rent	18,184	22,492	24,724
14. Cost of Royalties	2,167	5,335	6,652
15. General Factory Expense	82,663	101,670	117,090
16. Total Manufacturing Cost	1,308,308	1,522,584	1,627,905
17. Administration	180,539	163,729	192,785
17. Bulk Cost (Total of Lines 1, 2, 16 and 16a)	1,090,344	1,299,876	1,550,012

PACKAGE AND PACKAGING COST:

18. Containers	1152,285	1270,990	1428,122
19. Labels	51,695	57,417	125,542
20. Packing Cases	190,959	218,724	202,292
21. Labor	725,087	794,768	918,882
22. Other Packaging Expense	61,497	75,085	94,355
23. Total Package and Packaging Cost (Total of Lines 18 to 22)	2181,523	2416,984	2769,197
24. Factory Filled Cost (Total of Lines 17 to 23)	1,308,367	1,541,560	1,826,207
25. Net Change in Inventory of Work in Process			
25a. Manufactured Merchandise Purchased	793,127	789,176	2190,391
26. Cost of Production (Line 24 adjusted by Line 25 & 25a)	1,387,894	1,620,236	2,045,901
27. Net Change in Inventory of Finished Goods	(150,096)	(25,355)	(133,911)
28. Cost of Paint and Paint Products Sold (Line 26 adjusted by Line 27)	1,372,798	1,617,881	2,032,569
29. Net Sales of Paint and Paint Products	22445,712	24921,906	30916,29
30. Gross Margin on Sales of Paint and Paint Products (Line 29 minus Line 28)	8717,714	8743,025	10590,66
31. Total Gallons of Paint and Paint Products Produced	Not Available		
32. Total Gallons of Paint and Paint Products Sold	Not Available		
33. Potential Mill Hours Capacity	579,700	586,759	744,30
34. Actual Mill Hours Worked	373,894	397,395	478,35

SECTION B - ALL OTHER PRODUCTS THAN PAINT:

35. Cost of Goods Sold Other Than Paint	7038,411	8050,817	10445,83
36. Total Cost of Goods Sold (Line 28 plus Line 35)	20766,439	24229,698	30771,50
37. Current Working Schedule:			

* Shifts of 8 Hours

* Departments varying from 1 to 3 shifts.

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