

MONTHLY REPORT: December, 1975

cc: RLS
WCT

TO: Dr. A. L. Zecha

cc: Mr. J. L. Myers

FROM: F. S. Wada

ASBESTOS

UCC Sales:

Unit: \$1,000

1975 ABB	December		Year-to-Date		
	Sales \$	% ABB	Sales \$	% ABB	% '74
992	76	92	518	52	79
=====	=====	=====	=====	=====	=====

Comments: The asbestos started with ABB of \$992M, but the outcome for 1975 has ended at \$518M or 52% of ABB. The poor performance is due to acute depression in Japan during 1975, especially in building industries for bath tubs and ceiling tile as well as for floor tiles.

Sales Progress:

The US demand for asbestos has been more than the King City production that the deliver for Japan has been delayed and Japanese customer supplies has been barely fulfilled that Mr. Fukuma had to fly to San Francisco to meet John Myers from Dec. 9 to 18, 1975 to request for a special deliveries to prevent customers supply shortage.

With John Myers' special consideration Mr. Fukuma has been receiving cargo without gap, but still not quite sufficient for safe inventory.

RECEIVED
RECEIVED
JAN 26 1976


F. S. Wada

FSW:ys

RECEIVED
JAN 29 1976
UCC-CALIFORNIA

UCC 008536

REB

LJG

WCT

RLS

RECEIVED

JAN 21 1976

Please note that TEC has

accepted your old quantities

for Feb. orders. We will

try to ship balances in March.

UNI CARBIDE NY

UNION CARBIDE CORPORATION

METALS DIVISION

NIAGARA FALLS, NY

TWX NO. 710-524-1664

JANUARY 14, 1976

PLEASE RELAY TO

H. FUKUMA

TOMOE ENGINEERING,

TOKYO

MESSAGE NO. TEC-9

SINCE OUR FEBRUARY PRODUCTION SCHEDULE IS ALREADY OVERFILLED, WE CANNOT PRODUCE T-135-P UNLESS WE REDUCE QUANTITY ON SOME OF YOUR OTHER ORDERS. MAY WE REDUCE QUANTITIES ON THE FOLLOWING ORDERS AS NOTED AND SHIP THE BALANCES IN MARCH:

GO-#	ORDER NO.	QUANTITY, LBS		PRODUCT
		ORDERED	PROPOSED	
8599	B-10291	225,000	150,000	HPP-EX
8600	B-10292	225,000	150,000	HPP-EX
8601	B-10293	225,000	112,500	SG-100
8602	B-10294	225,000	112,500	AS-200
8603	B-10295	36,800	18,400	HPP-EX
8608	B-10300	75,000	75,000	T-135-P

YOUR COOPERATION IS APPRECIATED. PLEASE REPLY AT YOUR EARLIEST CACZ<X

SIX CONTAINERS OF HPP-EX ON B-10255 ARE BOOKED AS YOU REQUESTED.

BEST REGARDS,

JOHN L. MYERS

MARKETING MANAGER

DID YOU RECEIVE OK

OK WELL RCD TKU

UNI CARBIDE NY

NY TWX 212 867-4155

J. L. MYERS NIAGARA FALLS

MESSAGE NO. JLM-14

REPL TLX JAN 14

ACCEPT OR PROPOSAL ASSUMING SHIPMENT OF JAN ORDER

CAN BE COMPLETED. HOWEVER AS WE LAY OFF SHIPMENT

IN FEB OF B-10293 SG-100, REQUEST SHIPMENT OF B-10300 T-135/P INSTEAD

BY LATE FEB. REGARDS,

FUKUMA TOMOE

UNICARBIDE NY

JLM

TECH METALS NY

UCC-008537