

Notes on Discussion with
Mr. Clyde R. Hutchcroft
Monday, 24th July 1967: yet considered.

PLAINTIFFS
EXHIBIT
CT-107

He advised me that it was most unlikely that they would be able to purchase any Rhodesian fibres in 1968.

Their tests with the initial 2-ton lot of Clinton CP were promising and the fibre ran very well; they are awaiting tests on the experimental pipes. Despite Mr. Christian's view that Clinton CP could be used on its own as a pipe blend, Certain-tyed feel that this is to be proved and initially they would use a mixture of CP and Crocidolite in the proportions of 81:19.

Their consumption of TA/X or other Crocidolite grades may exceed in 1968 the 6,400 tons for which they have bid. Mr. Hutchcroft could not be definite about the possible excess but thought that the maximum figure could be 8,400 tons. They might not know the final answer until the second quarter of 1968 by which time they would have tried out useful tonnages of CP. I said that we would not anticipate any difficulty in obtaining for them an additional 2,000 tons of TA/X or one of the other Crocidolites, if this should prove necessary.

Mr. Hutchcroft touched on the possibility of their encountering unexpected difficulties with CP, or alternatively of Clinton Creek not going into production at the stated time; he asked what we might do to help them. I said that there would be no great difficulty about increased quantities of Cassiar AK and that we would also do our utmost to supply any shortfall in HVL grades. Mr. Hutchcroft stated that, in such circumstances, they would prefer to take HVL to any substitute Canadian grades.

We talked briefly about HVL/1877 and we were both uncertain whether this grade had been submitted to them. If not, Mr. Hutchcroft would like a 1 lb. sample for laboratory tests. He stressed that their interest in HVL/1877 would be limited and would only develop if they encountered difficulties with Asbestos Corporation 6D which they are now using and if HVL/1877 had proved to be a satisfactory substitute.

The report on the 50-ton trial consignment of TA/X in woven polypropylene bags would be ready very soon and Mr. Hutchcroft promised to let us have it as soon as possible after his return. Clearly they do not like Griqualand S pressure-packed in 5-ply paper bags and he suggested that we might ask whether Griqualand

could make up their fibre in woven polypropylene rather than in paper bags. It was agreed that we would review this when the report on the woven polypropylene was received. In the meantime, Mr. Pemberton undertook to find out from Central Asbestos Co. Ltd. what form of packaging they were using at present for shipments to Certain-teed.

7. Mr. Hutchcroft said that they have not yet considered Amosites in pressure pipe production and thought they probably should. I agreed to let them have a 1 lb. sample of Cape GK grade and confirmation of price. We agreed that it would be best if this matter were handled through T.A.F.Ltd. and Cape Asbestos Fibres Ltd., rather than encouraging North American Asbestos Corporation to communicate with them. This will require rather delicate handling on our part. While it must be a part of our service to offer such alternative grades to Certain-teed, an excess of interest in this grade would be embarrassing if it reduced their demand for TA/K or Griqualand S. Mr. Hutchcroft thought that any future interest in Amosite for pressure pipe production would be very slow developing.

M. P. HOWE