

THE DOW CHEMICAL COMPANY



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MIDLAND, MICHIGAN, U.S.A.

BRANCH SALES OFFICES
NEW YORK CITY
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November 11, 1937

IN REPLY PLEASE REFER TO

D. D. Irish
Biochemical Research
Laboratory

Dr. W. A. Kehoe
Kettering Laboratories for Applied Physiology
College of Medicine
Eden and Bethesda Avenues
Cincinnati, Ohio

Dear Dr. Kehoe:

You are acquainted, I understand, with the fact that the Dow Chemical Company is using tetraethyl lead in a chemical process. We had the privilege of having Mr. Colvin visit our laboratories here at Midland and make valuable suggestions in handling this material.

Our Sales Manager, Mr. Doan, has referred to me a letter from the Ethyl Gasoline Company suggesting that you should contact us in regard to our method of handling tetraethyl lead. I am immensely pleased that this suggestion has been made and I can assure you we shall do everything in our power to take advantage of your advice in the matter.

I expect to be in St. Louis for a conference with Mr. Watt and others of the Monsanto Chemical Company at which I understand you will be present. I would be very pleased to talk our situation over with you at that time, if convenient, and make whatever arrangements you deem necessary for the future handling of the matter.

I shall look forward to seeing you in St. Louis next week.

Very sincerely yours,

D. D. Irish

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Biochemical Research Laboratory

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