

MONTH ENDING

7/31/79

TDR SA0011

CYPRUS INDUSTRIAL MINERALS SALES

LSMN A2 P W GREXA

***** MONTH *****
CURR FLAN VAP.

CUST# 97100 71 WHITTAKER CALK & DAN SO. PLAINFIELD, N.J.

PROD 1621 #1 LO MICRON TALC PC

P	0	0
P	0	0
I	0	0

PROD 1705 SUPRA

60	0	0
17,100	0	17,100
4,370	0	4,379

PROD 1706 SUPRAFINO

0	0	0
0	0	0
0	0	0

PROD 1775 MONSPAN

0	0	0
0	0	0
0	0	0

PROD 1780 LOGEN

0	0	0
1	0	1
1	0	1

PROD 1835 ALTALC 200

18	0	18
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[illegible]

0	40	0	40	0	TNS
0	2,582	0	2,582	0	SLS
0	2,582	0	2,582	0	G/P
0	300	0	300	0	TNS
0	78,060	0	78,060	0	SLS
0	8,051	0	8,051	0	G/P
0	20	0	20	0	TNS
0	5,550	0	5,550	0	SLS
0	530	0	530	0	G/P
0	2	0	2	0	TNS
0	288	0	288	0	SLS
0	288	0	288	0	G/P
0	0	0	0	0	TNS
0	24	0	24	0	SLS
0	24	0	24	0	G/P
0	18	0	18	0	TNS

**PLAINTIFF'S
EXHIBIT
CAM-75**

EXHIBIT 16
WIT: Mulryan
DATE: 7-17-15
G. LUCAS, RPR, RMR, CRR, CLR

ITA 110

MONTH ENDING 7/31/79 HIR 540011 CYPRUS INDUSTRIAL MINERALS SALES

SLSMN A2 R W GREXA

***** MONTH *****
CURR PLAN VAR.

CUST# 97100 Z1 WHITTAKER CALFE & DAN SO. PLAINFIELD, N.J.

3,723 0 3,723
825 0 825

PROD 1836 ALTALC 325

0 0 0
645 0 645
645 0 645

PROD 1846 ALTALC 300

70 0 70
15,087 0 15,087
3,408 0 3,408

PROD 1856 ALTALC 400

110 0 110
23,460 0 23,460
5,600 0 5,600

PROD 1866 ALTALC 500

11 0 11
3,197 0 3,197
1,362 0 1,362

TOTAL - CUST# 97100

269 0 269
63,713 0 63,713
16,228 0 16,228

TOTAL - SLSMN A2

2,891 1,533 558
283,362 227,922 155,440
126,456 87,824 40,632

*****	*****	Y	A	R	T	O	D	A	T	F	*****
PR/YR	CURR	PLAN	VAR.	PR/YR							PR/YR
0	3,723	0	3,723	0	SLS						
0	825	0	825	0	G/P						
0	35	0	35	0	TNS						
0	6,773	0	6,773	0	SLS						
0	3,836	0	3,836	0	G/P						
0	175	0	175	0	TNS						
0	35,499	0	35,499	0	SLS						
0	12,608	0	12,608	0	G/P						
0	471	0	471	0	TNS						
0	105,222	0	105,222	0	SLS						
0	46,322	0	46,322	0	G/P						
0	11	0	11	0	TNS						
0	3,197	0	3,197	0	SLS						
0	1,362	0	1,362	0	G/P						
0	1,072	0	1,072	0	TNS						
0	240,918	0	240,918	0	SLS						
0	77,628	0	77,628	0	G/P						
1,343	23,007	17,643	5,364	15,067	TNS						
166,313	3,735,023	2,516,619	1,218,404	1,945,401	SLS						
54,034	1,406,617	970,173	435,844	648,003	G/P						
52.7 % INCREASE FROM PRIOR YEAR TONS											
22.0 % INCREASE FROM PRIOR YEAR SALES											

MONTH END 12/31/80 ID# SA0032

PRODUCT SALES/CUSTOMER BY SALESMAN & REGION

PAGE

Q9-R.W.

**** EASTERN REGION

	* * * * * M O N T H * * * * *				* * * * * Y E A R T O D A T E * * * * *			
	CURR	PLAN	VAR.	PR/YR	CURR	PLAN	VAR.	PR/YR
*****0 TONS LAST YEAR	0	0	0	0	10,263	0	10,263	0 SLS

CUST# 97100 Z1 WHITTAKER CALRK & CAN SO. PLAINFIELD, N.J.

PROD 1615 BEAVERWHITE 200	0	0	0	0	0	0	0	0 TNS
*****0 TONS LAST YEAR	0	0	0	0	101-	0	101-	0 SLS
PROD 1621 #20 NITRON TALC BC	0	0	0	0	0	0	40 TNS	
*****40 TONS LAST YEAR	0	0	0	0	0	0	2,582 SLS	
PROD 1705 SUPRA	60	0	60	60	1,579	0	1,579	300 TNS
*****300 TONS LAST YEAR	23,976	0	23,976	17,100	531,342	0	531,342	78,060 SLS
PROD 1706 SUPRAFINE	40	0	40	0	375	0	375	20 TNS
*****20 TONS LAST YEAR	17,132	0	17,132	0	143,638	0	143,638	5,550 SLS
PROD 1755 SUPRA EXTRA FINE	0	0	0	0	0	0	0 TNS	
*****0 TONS LAST YEAR	0	0	0	0	18	0	18	0 SLS
PROD 1765 MONOBLEND	145	0	145	0	729	0	729	0 TNS
*****0 TONS LAST YEAR	44,917	0	44,917	0	200,047	0	200,047	0 SLS
PROD 1775 MONSPAN	0	0	0	0	0	0	2 TNS	
*****2 TONS LAST YEAR	0	0	0	0	0	0	288 SLS	

MONTH E' G 12/31/80 ID# SA0032

PRODUCT SALES/CUSTOMER

Q9-R.W. A

**** EASTERN REGION

* * * * * M O N T H * * * *
CURR PLAN VAR.

CUST# 97100 Z1 WHITTAKER CALRK & DAN	SG. PLAINFIELD, N.J.			
PROD 1780 LOGEB	0	0	0	
*****0 TONS LAST YEAR	0	0	0	
PROD 1835 ALTALC 200	18	0	18	
*****18 TONS LAST YEAR	4,128	0	4,128	
PROD 1836 ALTALC 325	18	0	18	
*****35 TONS LAST YEAR	4,290	0	4,290	
PROD 1846 ALTALC 300	35	0	35	
*****175 TONS LAST YEAR	8,418	0	8,418	
PROD 1856 ALTALC 400	151	0	151	
*****471 TONS LAST YEAR	37,587	0	37,587	
PROD 1866 ALTALC 500	0	0	0	
*****11 TONS LAST YEAR	0	0	0	
TOTAL - CUST# 97100	467	0	467	
	140,448	0	140,448	

CUST# 97102 Z1 WHITTAKER CLARK DANIEL	S. PLAINFIELD, NJ			
PROD 1775 MONSPAN	0	0	0	
*****81 TONS LAST YEAR	0	0	0	
PROD 1856 ALTALC 400	18	0	18	
*****71 TONS LAST YEAR	4,533	0	4,533	
PROD 1866 ALTALC 500	0	0	0	
*****0 TONS LAST YEAR	0	0	0	
TOTAL - CUST# 97102	18	0	18	
	4,533	0	4,533	

CUST# 97105 Z1 WHITTAKER CLARK & DANI	CHICAGO IL			
PROD 1846 ALTALC 300	0	0	0	
*****0 TONS LAST YEAR	0	0	0	

CUST# 97110 Z1 WHITTAKER CLARK & DAN	GARLAND TEXAS			
PROD 1705 SUPRA	0	0	0	
*****0 TONS LAST YEAR	0	0	0	
TOTAL - SLSPN Q9	1,036	1,595	559-	
	300,443	343,536	43,093-	

***** PR/YR	***** CURR	***** YEAR PLAN	T C C A T E VAR.	***** PR/YR	
0	C	0	0	C	TNS
1	0	0	0	24	SLS
18	130	0	130	18	TNS
3,723	28,386	0	28,386	3,723	SLS
0	130	0	130	35	TNS
646	28,864	0	28,864	6,773	SLS
70	421	0	421	175	TNS
15,087	93,777	0	93,777	35,499	SLS
110	949	0	949	471	TNS
23,960	228,212	0	228,212	105,222	SLS
11	17	0	17	11	TNS
3,197	4,973	0	4,973	3,197	SLS
269	4,330	0	4,330	1,072	TNS
63,713	1,259,156	0	1,259,156	240,918	SLS
17	0	0	0	81	TNS
3,358	0	0	0	12,574	SLS
0	342	0	342	71	TNS
0	79,980	0	79,980	16,407	SLS
0	68	0	68	0	TNS
0	20,512	0	20,512	0	SLS
17	410	0	410	152	TNS
3,358	100,492	0	100,492	28,981	SLS
0	88	C	88	0	TNS
0	19,503	0	19,503	0	SLS
0	80	0	80	C	TNS
0	23,310	0	23,310	0	SLS
1,219	17,375	20,700	3,325-	6,065	TNS
259,119	4,508,439	4,399,694	108,745	1,180,456	SLS
					186.5 % INCREASE FROM PRICE YEAR TCNS
					281.9 % INCREASE FROM PRICE YEAR SALES