

MAREMONT
CORPORATION

INTER-OFFICE CORRESPONDENCE

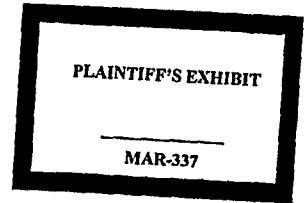
TO: See Distribution

DATE: Jan. 12, 1973

FROM: Ken Cornelius

COPIES TO:

LOCATION: N. C. C.



SUBJECT: 1973 Coding of Sales, Cost of Sales and Freight

In 1973, Brake Systems Division has three channels of distribution:

- (4) Passenger Car Channel
- (6) OEM Channel
- (C) Heavy Duty Channel

All sales items, cost of sales items and freight will have the appropriate channel designator on column 5 of the account number. Customers in each channel follow on the attached pages.

A handwritten signature in cursive script, appearing to read "Ken Cornelius".

Ken Cornelius

KC/cp

attachment

Distribution:

- T. Chubb
- D. Hager
- P. Heistand
- T. Lennon
- V. Steele
- M. Sullivan
- L. Webster

1/15/73

PASSENGER CARCUST. NO.CUST. NAMECHANNEL 4:

040045	Ace Brake Supply, Los Angeles
230062	Acme Brake, Kansas City, Mo.
411120	A.P.E., Fort Worth, Texas
120375	Asco Manufacturing, Auburn, Ind.
360725	Aument Brake Supply, Pennsylvania
141467	B & M Bonded, Kansas
081500	Bowen Company, Florida
142600	Brake Alignment, Kansas
121575	Brake Materials, Ft. Wayne
441580	Brake Supply, Virginia
052245	Clutch Exchange, Denver, Colorado
122485	D & D Brake, Noblesville, Indiana
132621	Dico Company, Des Moines, Iowa
302775	Economy Clutch, Deer Park, New York
043319	Friction Materials, Los Angeles
043320	Friction Materials, Oakland
043551	Glendale Brake, Glendale, Calif.
044030	Hawthorne Brake, Los Angeles
083880	The Horton Company, Jacksonville
113920	Hydraulic Research, Chicago
334275	Jordan Brake, Ohio
044640	L & W Equipment, Los Angeles
155345	Masco Supply, Kentucky
415400	Mountjoy Parts, Houston
045792	National Brake Service, L. Angeles
045797	National Spring & Brake, San Diego
205840	Nelson-Dykstra, Michigan
038400	Northeast Rebuilders
325960	Northern Brake, N. Dakota
216672	Osseo Brake, Osseo, Minn.
046390	Pasadena Brake Bond, Calif.
046482	Pep Boys, Los Angeles
476685	Praefke Brake, Milwaukee
356690	Premier Friction - Portland
377000	Rice City Engineering, Warrick, R.I.
367226	SMS
237235	Safety Grip, St. Louis
047278	San Jose Friction, Calif.
307322	Schiller & Dunn, Scotia, N. Y.
418582	Southwest Rebuilders
308441	Sure Stop Brake, Utica, N. Y.
418559	Texas Automotive, Ft. Worth
365482	Texas Rebuilders
360499	Tom Ashton, Erie, Pa.
308726	Transportation Industries, N. Y.
238720	Unit Service Exch., Missouri
049050	Unit Service, Exch., Calif.
099020	Unit Service Exch., Atlanta
209315	Warren Automotive
339336	Webb Brake
049357	Western Rebuilders
239550	Wheel & Brake Shoe, Kansas City
	Wm. Price Co., St. Petersburg
429925	Yorgason's, Utah