


THE
YEAR BOOK
1944



*(Including Summaries of 1940, 1941, 1942 and 1943
Annual Conventions and Conventions at Home) and*

SUMMARY OF WAR SERVICE OF
National Paint, Varnish and Lacquer
Association, Inc.

Organized Nov. 1, 1933.

Incorporated Dec. 1, 1933.

(Superseding Prior Organizations Dating from 1888)



"Your Washington Office"

1500 Rhode Island Avenue N. W.

Washington 5, D. C.

"PAINT PROTECTS AMERICA"

1944

National Paint, Varnish and Lacquer Association, Inc.

1944

Summary of
**PROCEEDINGS of the 1940 AND 1941
CONVENTIONS AND THE 1942 AND 1943
"CONVENTIONS AT HOME"**

(52nd, 53rd, 54th and 55th Annual Meetings of the Organized Industry)
**WITH A DIGEST OF THE WARTIME SERVICES OF THE
National Paint, Varnish and Lacquer Association, Inc.**

Organized November 1, 1933
Incorporated December 1, 1933

SUPERSEDING:

National Paint, Oil and Varnish Association
(Organized September 11, 1898)

Paint Grinders' Association of the U. S.
(Organized May 8, 1899)

Paint Manufacturers' Association of the U. S.
(A change of name by the Paint Grinders' Association in 1907)
National Varnish Manufacturers' Association
(Organized November 9, 1903)

American Paint and Varnish Mfrs.' Association
(Organized October 11, 1926)

National Association of Paint Jobbers
(Organized March 10, 1914)

National Association of Paint Distributors, Inc.
(Organized January 24, 1923)

National Wholesale Paint Association, Inc.
(Organized October 31, 1933)

52nd ANNUAL MEETING

MAYFLOWER HOTEL, WASHINGTON, D. C.

October 30, 31, November 1, 1940

53rd ANNUAL MEETING

**DRAKE AND KNICKERBOCKER HOTELS,
CHICAGO, ILL.**

October 29, 30, 31, 1941

54th ANNUAL MEETING (Statutory Meeting, October 29, 1942)
"CONVENTION-AT-HOME" BY MAIL FROM

Association Headquarters, Washington, D. C.

October 28, 29, 30, 1942

55th ANNUAL MEETING (Statutory Meeting, October 28, 1943)
"CONVENTION-AT-HOME" BY MAIL FROM

Association Headquarters, Washington, D. C.

October 27, 28, 29, 1943

WITH OTHER FUNDAMENTAL ASSOCIATIONAL INFORMATION

Executive Headquarters

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.
1500 Rhode Island Avenue, N. W., Washington 5, D. C.

Printed in U.S.A.

INDEX

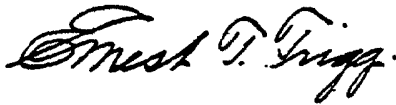
Anti-Bribery Agreement	39
Army-Navy "E" and Maritime "M" Awards to Members	81-82
Award by A.T.A.E.	13
By-Laws	24-38
Certificate of Incorporation	22-23
Chronology of Local Paint Associations	18-20
Code of Ethics	37
Committee Chairmen, 1941	45-46
Committee Chairmen, 1942	47-48
Committee Chairmen, 1943	50-51
Committee Chairmen, 1944	60-62
Committees, 1944	63-68
Convention Cities and Hotels, 1888-1943	14-15
Convention Summary, 1940	41-43
Convention Summary, 1941	43-44
Convention Summary, 1942	48-49
Convention Summary, 1943	51-54
Definitions	40-41
Estimated Value of Property Protected by Paint in U. S.	20
Executive Committee, 1942	46-47
Executive Committee, 1943	49-50
Executive Committee, 1944	54-55
"A Feeble Voice in the Wilderness"	12
Foreword	3
Growth of the Paint, Varnish & Lacquer Industry in the U. S., 1849-1939	21
History	10-12
"Lest We Forget!"	39-40
Local Associations, Membership Lists	122-160
Manufacturing & Wholesale Members, N. P. V. & L. A.	90-121
Members of Association Staff in Armed Forces	82
Non-Exchange Agreement	38-39
Officers, N.P.V. & L.A., 1933-1940	17-18
Officers, N. P. V. & L. A., 1941	44-45
Officers, N.P.V. & L. A., 1942	46-47
Officers, N.P.V. & L. A., 1943	49-50
Officers, N.P.V. & L.A., 1944	54-55
"The Open Door"	6
"Paint at War" Exhibit	83-89
Paint Protects Half the Nation's Wealth	22
Postwar Need for Strong Trade Associations	6
President's Address, 1943 "Convention-at-Home"	69-72
Presidents, American Paint & Varnish Manufacturers' Assn., 1926-1932	16-17
Presidents, National Varnish Manufacturers' Association, 1903-1925	17
Presidents, National Paint, Oil & Varnish Association, 1888-1933	15
Presidents, Paint Grinders' Assn. of U. S. and Paint Manufacturers' Association of U. S., 1899-1925	16
Secretaries & Treasurers, National Paint, Oil & Varnish Association, Inc., 1888-1933	15-16
Staff at Association Headquarters (folded insert)	
Statement by Jesse H. Jones, Secretary of Commerce	84
Statement by Donald M. Nelson, Chairman of War Production Board	82
War Service of the Paint, Varnish and Lacquer Association, Inc.	73-81
Your Association Headquarters Building	4- 9
Your President	56

FOREWORD

In this "Wartime Year Book," while it includes condensed resumes of the four annual meetings of our organized industry for the four years 1940-1943, inclusive (including the "Conventions-at-Home" and statutory meetings of 1942 and 1943), no general attempt has been made to include the texts of the presentations and addresses, with the exception of the President's address and summary in connection with the 1943 "Convention-at-Home" which summarizes the cumulative war service of the Association for the four-year period, beginning with the breaking out of war in Europe in September, 1939. Texts of most of the major presentations and Committee reports for the conventions in 1940 and 1941 were published in pamphlet form following the respective conventions and were mailed to members. They were also published in the "Convention Daily" and other trade journals of the industry. The presentations and Committee reports for the "Conventions-at-Home" in 1942 and 1943 were published in the "Convention Daily" and other trade papers, and are available for reference in the files of those publications.

The purpose of this Year Book is to provide in convenient form a condensed reflection of the service of the paint, varnish and lacquer industry to the Nation, the public, and its members during the greatest war in the world's history, in addition to important chronology of the organization's development of the industry, the by-laws as amended to date, and the membership list of the Association as it stands at the date of this publication, with as much other tributary data as it is practical to include in the present publication.

PAINT PROTECTS AMERICA



President



THE CELEBRATED MORTON MANSION AT 1500 RHODE ISLAND AVENUE, N. W., WASHINGTON 5, D. C.—NOW RE-NAMED AS GREGG MEMORIAL BUILDING—HOME OF YOUR NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC

NPCA/RI 019164

YOUR ASSOCIATION HEADQUARTERS BUILDING

DUE to the taking over by the government of the original Gregg Memorial Building, former headquarters of your National Paint, Varnish & Lacquer Association at 2201 New York Avenue, N. W., in Washington, D. C., for part of the site of a new War Department building, your National Association purchased one of the finest and most stately of Washington's historic mansions, made necessary alterations and improvements, and transferred the Association Headquarters and the designation of Gregg Memorial Building to the new location, 1500 Rhode Island Avenue, N. W., in March, 1940.

The building, pictured on the preceding page, is on a plot bounded by Rhode Island Avenue on the North, N Street on the South, 15th Street on the East, and Scott Circle on the West. It is situated directly on U. S. Route No. 1, the main artery of automobile travel from Van Buren, Maine on the Canadian border, to Key West, Florida, and is very convenient for many who travel to Washington by motor.

This edifice has been long known in the Nation's Capital as the Morton Mansion because of its long time ownership and occupancy by the late Levi P. Morton, Vice-President of the United States in the administration of President Benjamin Harrison, Ambassador to France, 1881-1885, a member of Congress in 1878 and founder of the famous old banking firm of Levi P. Morton & Company, which later became Morton, Bliss & Company, in New York.

The mansion, which is massive, was built by Gardiner Greene Hubbard, founder of the National Geographic Society, in 1888, for his daughter who married Alexander Graham Bell, inventor of the telephone. Mr. Morton purchased the property from Mr. Bell. Later it was leased to Senator Sprague of Massachusetts, and in 1903 to the Russian Government as an embassy. The famous diplomat Comte Cassini, was Ambassador at the time. Acting as hostess for Comte Cassini was his charming and vivacious foster-daughter, Marguerite, on whom the Czar had bestowed the title of Countess. The Countess, a close friend of "Princess Alice" Roosevelt, held brilliant court in the great mansion.

After departure of the Russian Embassy, Elihu Root, then Secretary of State, rented the house. John Hays Hammond, close friend of President Taft, also occupied the house at one time.

In 1911, Mr. Morton, the owner, closed his Fifth Avenue home in New York City and undertook extensive alterations on the house in Washington, remodeling it to plans drawn by the celebrated architect, John Russell Pope. During this alteration the building was faced with white granite.

After the death of Mr. Morton in 1920, the house was occupied by his daughter, Mrs. William Corcoran Eustis until 1923. In 1923 another nationally known figure—Secretary of the Treasury Ogden Mills—took the house over for two years. The National Democratic Club, otherwise known as the "Donkey Club," occupied "1500" in 1933. Your National Association purchased the property from Mrs. Miriam J. Keller.

The building is of massive construction, far beyond the concept of most modern architects. It has three main floors and a fourth floor with windows in the coping, which do not show conspicuously in a photograph, a basement and a sub-basement. The available space is considerably greater than it was in the Association's previous headquarters.

Noted for the architectural beauty of its rooms which are high ceilinged and spacious, and some of which are paneled with rare woods, the mansion is famed for its handsome mantels. Three of them, in particular, can be ranked as museum pieces. Two of these—both of marble, with gold medallions—were presented to Vice-President Morton by the French Government. The third, of carved Carrara marble, was the gift of the Government of Italy.

Your National Association has great regard for the tradition of the Mansion and continues to do everything possible to retain and emphasize its architectural charm. It is felt that the building constitutes an ideal setting for the headquarters of an industry that represents color and beauty. Careful consideration has been given to the planning of the color schemes for each room. In many rooms principles of the new art of Paint Styling as advocated by the Council for Paint Styling are illustrated by their practical application.

***"The
Door
Is
Open"***



***"Your
Washington
Office"***

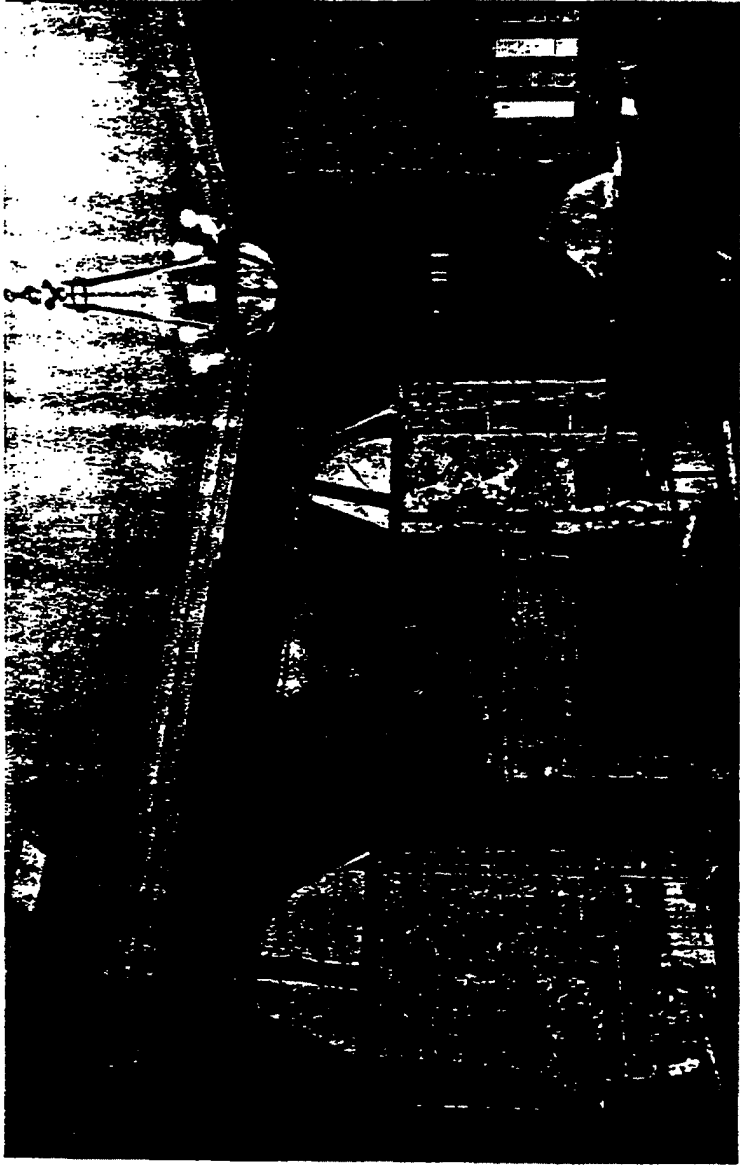
"THE OPEN DOOR"

IN THIS Association, "The Open Door" (which incidentally is the name of the official monthly bulletin of our organization) when applied to the headquarters offices in Washington, means just what it says. It is a cordial and urgent invitation to our members to make your Association's national headquarters in Washington "Your Washington Office," and to call upon your President and your headquarters staff to help you to solve those many important problems which arise in every business organization, and in which a properly organized trade association can be of valuable assistance.

Your Association and its staff does not claim to know everything and to do everything, but it can find out a surprising number of things to help you—if you will just accept this invitation and enter "The Open Door"—by letter, telegram or personally!

POST-WAR NEED FOR STRONG TRADE ASSOCIATIONS

"As we approach the post-war transition, the need for strong trade associations becomes greater than ever. Many new problems incident to re-conversion to peacetime production, including the liquidation of government surpluses, relaxation of production, and price restrictions, personnel relations, disposal of government plants and enactment of new legislation affecting industry must be tackled. Trade associations that can speak for a united industry are bound to exercise an important influence on the decisions and policies that will be adopted. Also, trade associations can play an important part in the planning of post-war sales expansions."—New York Journal of Commerce, Dec. 6, 1943.



OFFICE OF THE PRESIDENT, ERNEST T. TRIGG—The portrait of the late Norris B. Gregg is above the fireplace.

NPCAR/RI 019168

8

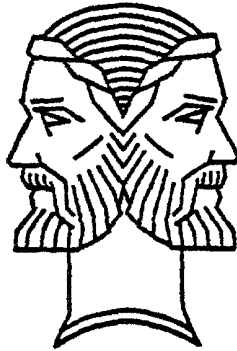


A CORNER OF THE ANALYTICAL LABORATORY IN THE SCIENTIFIC SECTION



SCIENTIFIC SECTION OF THE LIBRARY

HISTORY



THE old National Paint, Oil and Varnish Association of which our present National Paint, Varnish and Lacquer Association, Inc., is the immediate successor, and also the successor of the other national organizations of the paint, varnish and lacquer industry, hereinafter listed, was organized at the Grand Union Hotel, Saratoga, New York, September 11, 1888, and was the first national organization of the paint, varnish and allied industries. The national organization was antedated by several paint clubs which were strictly local or regional in scope, and which represented the first "get together" consciousness within what previously had been an utterly unorganized industry.

The first and oldest of these clubs was and is the Paint and Oil Club of New England, organized February 23, 1854. The St. Louis Paint, Oil and Drug Club, now the St. Louis

Paint, Varnish & Lacquer Association, held its first meeting on December 18, 1886. The first meeting of the Chicago Club was held on February 25, 1887. The New York Club was organized February 25, 1887, which was the day following that of the Chicago meeting, and the Philadelphia Club was organized October 1, 1887. George B. Heckel, in his history of the American paint and varnish industry, "The Paint Industry," calls attention to the fact that the paint clubs in Cincinnati and Pittsburgh, also had been organized by 1888, the year of the first national meeting.

At the beginning of 1944, there were thirty-four local paint, varnish and lacquer associations affiliated with the National Paint, Varnish and Lacquer Association, Inc. A list of the local associations and the names of their members will be found in the concluding pages of this Year Book.

In the decades following the organization of the National Paint, Oil and Varnish Association, the manufacturers in the industry, while almost invariably retaining their membership in the National Paint, Oil and Varnish Association, formed separate organizations which developed as follows:

Paint Grinders' Association of the U. S., organized May 8, 1899.

Paint Manufacturers' Association of the U. S. (A change of name by the Paint Grinders' Association in 1907).

National Varnish Manufacturers Association, organized November 9, 1903.

The American Paint & Varnish Manufacturers Association, which superseded the two previously named organizations of manufacturers, which was organized October 11, 1926.

As time went on, it became customary for the manufacturers' organization to hold its annual meeting at the same hotel and in the same week, as the convention of the old National Paint, Oil & Varnish Association—a procedure which helped to pave the way for the final, definite unification of the organization of the industry in the National Paint, Varnish and Lacquer Association, Inc., November 1, 1933, at the annual convention of the industry held in Chicago. The energetic entry of the Federal Government into supervision of business was an immediate and powerful factor in bringing about the consolidation, by reason of the fact that the new conditions clearly demonstrated the interdependence of the various factors of the industry in cooperating with the Government through a single powerful organization of their own, with maximum prestige and benefit for the individual members and the industry as a whole.

On August 1, 1935, the National Wholesale Paint Association, Inc., which was organized October 31, 1933, and was successor to the National Association of Paint Jobbers, organized March 10, 1914, and the National Association of Paint Distributors, Inc., which was organized January 24, 1923, became the Wholesale Division of the National Paint, Varnish and Lacquer Association, Inc.

Including the organization meeting on September 11, 1888, and the Statutory Meetings held at Association Headquarters in Washington, D. C.,

in 1942 and 1943, when "Conventions-at-Home" (by mail) were held, your National Association under the old name of the National Paint, Oil and Varnish Association and under its present name, has held a total of fifty-five "annual" meetings.

SOME HIGHLIGHTS OF ASSOCIATION PROGRESS

- 1888
1. National Paint, Oil and Varnish Association founded. During last fifty-five years number of wage earners of the industry increased approximately four times. Money volume of business, approximately 12 times.
- 1891
2. Initiated national effort to establish U. S. Department of Commerce, which was accomplished in 1903.
- 1899
3. Paint Grinders Association of the United States was created. (Name changed to Paint Manufacturers Association in 1907). Non-Exchange Agreement adopted, permanently eliminating a vicious and growing evil.
- 1900
4. Established Trade Mark Bureau—now lists over 25,000 names. No other such complete record exists.
- 1903
5. National Varnish Manufacturers' Association organized.
- 1904
6. Educational Bureau created, becoming one of the most constructive agencies in the history of our industry.
- 1905
7. First state formula labeling law passed in North Dakota. Beginning of scientific development of industry's production.
- 1907
8. Scientific Section established. Its many diversified scientific circulars constitute a record of technical progress unequalled by any industry.
- 1912
9. Allen W. Clark (deceased) launched National Clean Up and Paint Up Campaign, which long since became nationally recognized and accepted.
- 1914
10. Paint Manufacturers Association resolved to sell all products net weight and measure.
- 1917
11. War Service Committee appointed; cooperated closely with Government through entire war period.
- 1918
12. Unfair Competition Bureau born. Has played conspicuous part in establishing and elevating ethics of industry. Anti-Bribery Agreement adopted. Its acceptance has long been a membership requirement of this Association.
- 1919
13. Inaugurated Save the Surface advertising campaign to sell greater paint consciousness to the public. Generally acclaimed as greatest collective publicity effort ever conducted by a whole industry.
- 1922
14. Federation of Paint and Varnish Production Clubs organized.
- 1923
15. Adopted Code of Ethics which expresses broad principles of fair, honorable, and decent relations with the public and with competitors. Generally accepted and complied with by all members of the industry.
- 1926
16. Paint Manufacturers and National Varnish Manufacturers Associations consolidated into American Paint and Varnish Manufacturers Association.
- 1929
17. In recognition of long and valuable service to the industry by Norris B. Gregg, who died in 1927, the members of the industry contributed to a fund to purchase and enlarge the Association's national headquarters in Washington, known as the Norris B. Gregg Memorial. All departments of the Association were moved to completed headquarters and their activities consolidated in 1931.

1932

18. Association given American Trade Association Executives award "for successfully operating a comprehensive, well-coordinated and effective program in the interest both of the public and of the industry."

1933

19. National Paint, Oil and Varnish Association and American Paint and Varnish Manufacturers Association consolidated into present organization to deal with existing and new problems of the industry, including National Industrial Recovery Act. Created two main divisions, Trade and Industrial Sales, which divisions are fully justified by accomplishments.

1935

20. At the request of the National Wholesale Paint Association, it was merged into this organization as a Division.

1936

21. Began active participation with members of the industry to assist in understanding of and compliance with provisions of the Robinson-Patman law, the purpose of which is to prevent discrimination in prices, services, etc., among competitive buyers. Also completed arrangements to provide partial payment financing for manufacturers desiring it.

1937

22. Organized Council for Paint Styling to educate public to recognize changing styles in painting, thereby increasing the frequency with which the products of our industry will be used.

1938

23. The executive committee recognizing the desirability of a wider dissemination of information to aid the public in the selection of suitable paints, formally expressed the opinion that formula labeling of certain generally used products, in simple terms, should be universally adopted by members of the industry.

1939-1944

From the start of the war in Europe in September, 1939, up to and including the date of the present publication, has consistently geared itself to serve the government, the public, and the members of the industry in its relationship to the war's developments and our country's involvement in the conflict, as outlined in President Trigg's 1943 Annual Message and its supplement, published on Pages 68-89 of this Year Book.

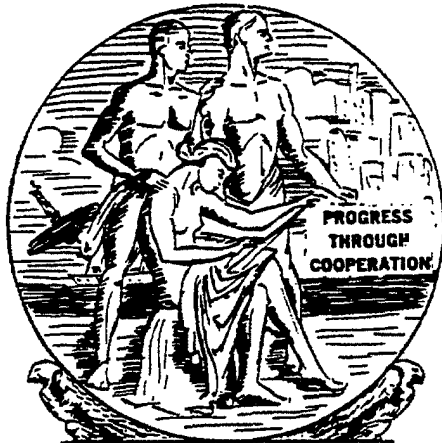
"A Feeble Voice in the Wilderness"



Hon. Wright Patman

TH**E**R**E** has never been a time in the history of this country when there was such a necessity for good organization as today. People have realized more than ever before that in order to have a voice in the affairs of your State or in the affairs of your Federal Government, it is necessary that you have your voice join in with hundreds and thousands of others, in order that your voice may be heard. Just one voice is like a feeble voice in the wilderness. It is not heard. No one pays any attention to you, but if you want to have a voice in the affairs of this great Government of ours, it is necessary

that you become a member of some association or organization that can speak for you, and in that way your voice will be heard and your voice will be respected."—Honorable Wright Patman, in an address to the 1936 Convention of the National Paint, Varnish & Lacquer Association, Inc., in Chicago.



"For successfully operating a comprehensive, well coordinated and effective program in the interest both of the public and of the industry."

Awarded April 5, 1932

IN THE SERVICE OF THE PUBLIC

AND THE

PAINT, VARNISH AND LACQUER INDUSTRY

The Bronze Medallion, the work of a distinguished artist, pictured above, represents the official insignia of honor presented each year by a jury of Award of the American Trade Association Executives, the Chairman being the Honorable Secretary of Commerce.

Recognition is thus bestowed on the trade association which is adjudged to have rendered the most valuable service to its members, to industry at large and to the public.

A Certificate of Honor also was awarded to the National Paint, Varnish and Lacquer Association, Inc., September 24, 1937, by American Trade Association Executives—

"For making its Clean Up and Paint Up Campaign in thousands of localities so all-appealing as to enlist the cooperation of business generally in creating a demand for paint, and all other facilities needed to make homes and surroundings more attractive."

Honorable Mention, for the year 1929, also was given to your National Association for—

"Progressive leadership in the fields of public education, introduction of raw materials, cost finding, suppression of trade abuses, with special emphasis on the 'Save the Surface' Campaign."

CONVENTIONS—1888-1943

National Paint, Oil & Varnish Association, Inc., and National Paint, Varnish
and Lacquer Association, Inc.

Year	Place	Hotel
1888	Saratoga	Grand Union
1889	Detroit	Cadillac
	Cleveland	Hollenden
1890	Cincinnati	Grand
1891	St. Louis	Planters'
1892	New York	Park Avenue
1893	Pittsburgh	Monongahela
1894	Boston	Parker
1895	Chicago	Auditorium
1896	Philadelphia	Walton
1897	Kansas City	Savoy
1898	New York	Waldorf-Astoria
1899	Cleveland	Hollenden
1900	Old Point Comfort	Chamberlin
1901	Niagara Falls	International
1902	Washington	Arlington
1903	St. Louis	Southern
1904	Buffalo	Iriquois
1905	Chicago	Auditorium
1906	Pittsburgh	Schenley
1907	Cincinnati	Sinton
1908	Boston	Somerset
1909	Philadelphia	Bellevue Stratford
1910	Denver	Brown Palace
1911	Richmond	Jefferson
1912	New York	Waldorf-Astoria
1913	Minneapolis	Radisson
1914	Louisville	Seelbach
1915	Cleveland	Statler
1916	Atlantic City	Traymore
1917	Chicago	Congress
1918	Boston	Copley-Plaza
1919	White Sulphur Springs	Greenbrier
1920	St. Louis	Statler
1921	Atlantic City	Traymore
1922	Atlantic City	Ritz-Carlton
1923	Chicago	Drake
1924	Atlantic City	Ambassador
1925	Cleveland	Cleveland
1926	Washington	Mayflower
1927	Atlantic City	Ambassador
1928	Detroit	Book-Cadillac
1929	Washington	Mayflower
1930	Toronto	Royal York
1931	Atlantic City	Ambassador
1932	Washington	Mayflower
1933	Chicago	Edgewater Beach
1934	Washington	Mayflower
1935	Washington	Mayflower
1936	Chicago	Drake
1937	Cincinnati	Netherland-Plaza
1938	Atlantic City	Ambassador
1939	San Francisco	Fairmont
1940	Washington	Mayflower
1941	Chicago	Drake and Knickerbocker
1942	"Convention at Home" by Mail from Washington, D. C. (Statutory Meeting at National Headquarters)	
1943	"Convention at Home" by Mail from Washington, D. C. (Statutory Meeting at National Headquarters)	

*Conventions, 1888-1933, were of the National Paint, Oil & Varnish Association, Inc. The 1933 Convention marked the organization of that organization's successor, the present National Paint, Varnish & Lacquer Association, Inc., and Conventions since that date have been those of the National Paint, Varnish and Lacquer Association, Inc.

**NATIONAL PAINT, OIL & VARNISH ASSOCIATION, INC.
PRESIDENTS**

- 1888-1889-1890 *Charles Richardson, Charles Richardson & Co., Boston.
1891 *Oscar L. Whitelaw, Whitelaw Bros., St. Louis.
1892 *M. D. Eger, Ansbacher & Co., New York.
1893 *W. W. Lawrence, W. W. Lawrence & Co., Pittsburgh.
1894 *John D. Morton, Carpenter-Morton Co., Boston.
1895 *George H. Vrooman, Bradley & Vrooman Co., Chicago.
†*Geo. E. Watson, Geo. E. Watson & Co., Chicago.
1896 *Howard B. French, S. H. French & Co., Philadelphia.
1897 *H. D. Cutler, Cutler & Neilson, Kansas City.
1898 *A. B. Garner, Murphy Varnish Company, New York.
1899 *F. H. Glidden, Glidden Varnish Co., Cleveland.
1900 *Charles E. Adams, Chas. E. Adams & Co., Lowell.
1901 *Geo. M. Vial, Chicago White Lead & Oil Co., Chicago.
1902 *W. H. Andrews, Pratt & Lambert, Inc., Buffalo.
1903 *A. A. Ebersson, A. A. Ebersson Paint Co., St. Louis.
1904 *John M. Peters, National Lead Co., New York.
1905 Charles E. Field, National Lead Co., Chicago.
1906 C. D. Wettach, W. W. Lawrence & Co., Pittsburgh.
1907 *Ira D. Washburn, Ira D. Washburn Co., Cincinnati.
1908 *George L. Gould, Gould & Cutler Corp., Boston.
1909 *William Waterall, Wm. Waterall & Co., Philadelphia.
1910 *M. S. Clapp, Warren Paint Co., Warren, Ohio.
1911 *L. T. Minehart, The Minehart-Traylor Co., Denver.
1912 *Arthur S. Somers, Fred L. Lavanburg Co., New York.
1913 *J. W. Daniels, Archer-Daniels Linseed Co., Minneapolis.
1914 *P. H. Callahan, Louisville Varnish Co., Louisville.
1915 *W. D. Foss, Wooster Brush Co., Wooster, Ohio.
1916 *F. P. Cheesman, Cheesman-Elliott Co., Inc., New York.
1917 Howard Elting, Heath & Milligan Mfg. Co., Chicago.
1918 *George C. Morton, Carpenter-Morton Co., Boston.
1919 *Edward J. Cornish, National Lead Co., New York.
1920 *Richard Moore, Benj. Moore & Co., St. Louis.
1921 *S. Marshall Evans, Eagle-Picher Lead Co., Chicago.
1922 Ernest T. Trigg, John Lucas & Co., Inc., Philadelphia.
1923 *L. R. Atwood, Peaslee-Gaulbert Co., Louisville.
1924 *Norris B. Gregg, National Lead Co., New York.
1925 E. V. Peters, New Jersey Zinc Co., New York.
1926 *R. E. Robinette, Tropical Paint & Oil Co., Cleveland.
1927 D. W. Figgis, American Can Co., New York.
1928 James B. Keister, National Lead Co. of Calif., San Francisco.
1929 Charles J. Caspar, Pittsburgh Plate Glass Co., Pittsburgh.
1930 *Henry S. Chatfield, Mac-Lac-Kasebier-Chatfield Corp., New York.
1931 P. C. Frayser, Mound City Paint & Color Co., St. Louis.
1932 *Willard E. Maston, Eagle-Picher Lead Co., Cincinnati.
1933 *Samuel R. Matlack, George D. Wetherill & Co., Inc., Philadelphia.

*Deceased.

†Elected to fill unexpired term of Geo. H. Vrooman, deceased.

**SECRETARIES AND TREASURERS OF NATIONAL
PAINT, OIL & VARNISH ASSOCIATION, INC.**

SECRETARY-TREASURER

- 1913-1914 *Frank P. Cheesman, New York.
1914-1915-1916 Charles J. Caspar, Pittsburgh.

SECRETARIES

- 1888-1890 *George H. Vrooman, Chicago.
1891 *P. P. Senour, Chicago.

1892-1903 *D. Van Ness Person, Chicago.
 1904-1911 *Louis L. Drake, Chicago.
 1911-1913 *Frank P. Cheesman, New York.
 1914-1916 Charles J. Caspar, Pittsburgh.
 1916-1917 (to November 15) *George V. Horgan, New York.
 1917 (November 15 to February 1, 1919) Henry A. Sawyer, New York.
 1919 (from February 1, 1919) *George V. Horgan, New York.

TREASURERS

1888 *M. D. Eger, New York.	1912 *I. D. Waggener, Kansas City.
1889-1890 *P. P. Senour, Chicago.	1913 H. F. Lodge, St. Louis.
1891 *M. D. Eger, New York.	1914-1916 Charles J. Caspar, Pitts-
1892 *Thos. Neal, Detroit.	burgh.
1893 *A. A. Sherwood, Cleveland.	1917 *Frank Waldo, New York.
1894 *William Boydell, Detroit.	1918-1919 *H. S. Chatfield, New
1895-1896 *William Agge, Boston.	York.
1897-1902 *A. A. Sherwood, Cleve-	1920 R. O. Walker, New York.
land.	1921 L. T. Beale, Philadelphia.
1903 *Daniel G. Tyler, Boston.	1922 D. E. Breinig, New York.
1904-1907 *J. Frank Boydell, De-	1923 *John H. Pine, Chicago.
troit.	1924-1926 D. W. Figgis, New York.
1908-1909 *R. F. Rainey, Pittsburgh.	1927 *March G. Bennett, Boston.
1910 *J. Gordon Taylor, Cincinnati.	1928-1933 Charles J. Roh, Newark.
1911 *F. P. Cheesman, New York.	*Deceased.

PRESIDENTS

PAINT GRINDERS' ASSOCIATION OF U. S. and PAINT MANUFACTURERS' ASSOCIATION OF U. S.

1899 *Wm. L. Davies, Acme White Lead & Color Works, Detroit, Michigan.
 1900 *Ernest W. Heath, Heath & Milligan Mfg. Co., Chicago, Illinois.
 1901 *A. G. Cox, Rubber Paint Co., Chicago, Ill.
 1902 *John Dohse, John W. Masury & Son, Brooklyn, N. Y.
 1903 *Nathaniel D. Chapin, Billings-Chapin Co., Cleveland, Ohio.
 1904 *Norris B. Gregg, Mound City Paint & Color Co., St. Louis, Mo.
 1905 *Fred S. Elliott, John Lucas & Co., Philadelphia, Pa.
 1906-1907 *Ludington Patton, Patton Paint Co., Milwaukee, Wis.
 **1907-1908 *William E. Lucas, John Lucas & Co., New York, N. Y.
 1908 *Merriweather J. Waugh, Lincoln Paint & Color Co., Lincoln, Nebr.
 1909 *Christopher T. Wetherill, Geo. D. Wetherill & Co., Philadelphia, Pa.
 1910 Z. E. Martin, Martin-Senour Co., Chicago, Ill.
 1911 Ernest T. Trigg, John Lucas & Co., Philadelphia, Pa.
 1912 *E. H. Dyer, Mound City Paint & Color Co., St. Louis, Mo.
 1913 *Wm. H. Phillips, Devco & Reynolds Co., New York, N. Y.
 1914 *Lewis Rogers Atwood, Peaslee-Gaulbert Co., Louisville, Ky.
 1915 *H. R. Gibbs, T. H. Nevin Co., Pittsburgh, Pa.
 1916 *Soloman L. Sulzberger, Enterprise Paint Mfg. Co., Chicago, Ill.
 1917 *Howard J. Greene, Oliver Johnson & Co., Providence, R. I.
 1918 *Arthur Munroe Heath, Heath & Milligan Mfg. Co., Chicago, Ill.
 1919 *Herbert W. Rice, U. S. Gutta Percha Paint Co., Providence, R. I.
 1920 *Samuel Rosenthal, Bradley & Vrooman Co., Chicago, Ill.
 1921 *Samuel R. Matlack, Geo. D. Wetherill & Co., Philadelphia, Pa.
 1922 Charles R. Cook, Cook Paint & Varnish Co., Kansas City, Mo.
 1923 *L. P. Moore, Benjamin Moore & Co., New York, N. Y.
 1924 D. A. Kohr, Lowe Brothers Co., Dayton, Ohio.
 1925 J. Sibley Felton, Felton, Sibley & Co., Philadelphia, Pa.
 *Deceased.

**Name changed from Paint Grinders' Association of U. S. to Paint Manufacturers' Association of U. S.

PRESIDENTS

AMERICAN PAINT AND VARNISH MANUFACTURERS' ASSOCIATION— 1926-1932

1926 *Frank P. Cheesman, Cheesman-Elliott Co., New York, N. Y.
 1927 F. L. Sulzberger, Enterprise Paint Mfg. Co., Chicago, Ill.
 1928 Elliot S. Phillips, Devco & Reynolds Co., New York, N. Y.
 1929 Wells Martin, Martin Varnish Co., Chicago, Ill.
 1930 William C. Dabney, Jones-Dabney Co., Louisville, Ky.

1931 Horace S. Felton, Felton-Sibley Co., Philadelphia, Pa.
1932 James F. Kurfees, J. F. Kurfees Paint Co., Louisville, Ky.
*Deceased.

PRESIDENTS

NATIONAL VARNISH MANUFACTURERS' ASSOCIATION—1903-1925

1903 *W. S. Potwin, Chicago Varnish Co., Chicago, Ill.
1904 *William H. Andrews, Pratt & Lambert, Buffalo, N. Y.
1905 *W. S. Potwin, Chicago Varnish Co., Chicago, Ill.
1906-1907 *N. B. Arnold, Keystone Varnish Co., Brooklyn, N. Y.
1908-1909-1910 *S. V. V. Huntington, Edward Smith & Co., New York, N.Y.
1911 *W. H. Phillips, Devco & Reynolds Co., New York, N. Y.
1912-1913 Randall O. Walker, Thibaut & Walker Co., Long Island City,
N. Y.
1914 *James H. McNulty, Pratt & Lambert, Buffalo, N. Y.
1915-1916-1917 James B. Lord, Boston Varnish Co., Everett, Mass.
1918 Adrian D. Joyce, The Glidden Co., Cleveland, Ohio.
1919-1920 Carl J. Schumann, Hilo Varnish Corp., Brooklyn, N. Y.
1921 Elmer H. Hancock, Louisville Varnish Co., Louisville, Ky.
1922 *Henry L. Calman, Emil Calman & Co., Long Island City, N. Y.
1923 Charles J. Roh, Murphy Varnish Co., Newark, N. J.
1924 S. B. Woodbridge, E. I. du Pont de Nemours & Co., Wilmington, Del.
1925 *Arthur D. Graves, Pratt & Lambert, Buffalo, N. Y.
*Deceased.

OFFICERS

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC., 1933-1940

Officers, 1941-1942-1943-1944 Are Listed in Summaries of 1940-1941-1942-1943
Annual Conventions and Conventions at Home on Succeeding Pages

President:

1933—Ernest T. Trigg

Vice-Presidents and Regional Vice-Presidents:

*1934—H. A. Melum

New England—Frank Bownes
Eastern—R. H. Everett
Southern—Harold N. Cooledge
Central—Dwight P. Joyce
Western—O. S. Orrick

*1935—Wallace F. Bennett

New England—Wilbur L. Rice
Eastern—James S. Wolf
Southern—D. C. Burnham
Central—Dwight P. Joyce
Western—R. H. Oakley

*1936—Wallace F. Bennett

New England—E. E. Morton
Eastern—Harry C. Soffer
Southern—W. T. Arrington
Central—Werner G. Smith
Western—Garrett M. Goldberg
Representing Wholesale Division—T. A. Flynn

*1937—C. N. Seidlitz

New England—C. K. Stodder
Eastern—Harry C. Soffer
Southern—R. B. Primm
Central—Frank Clarke
Western—J. Langdon Root
Representing Wholesale Division—T. A. Flynn

*1938—Val Wurtele

Central—Milton K. Pine
Eastern—H. R. Hillman
New England—Renshaw Smith, Jr.
Southern—V. P. Warren
Western—J. Langdon Root
Representing Wholesale Division—W. B. Elwang

- *1939—Frank L. Sulzberger
Central—Milton K. Pine
Eastern—D. H. Litter
New England—Wilbur L. Rice
Southern—E. P. Kelly
Western—R. P. Prentys
Representing Wholesale Division—L. S. Wernli
- *1940—Frank L. Sulzberger
Central—James A. Reardon
Eastern—Roy B. Anderson
New England—Franklin J. Lane
Southern—A. J. Anderson
Western—H. C. McClellan
Representing Wholesale Division—L. S. Wernli

Secretaries:

- 1934—Reuel W. Elton
Secretary Emeritus—George B. Heckel (deceased)

Treasurers:

- 1933-1938—Charles J. Roh
 1939-1940—S. R. Matlack (deceased)

*Elected and took office at annual convention in preceding calendar year.

CHRONOLOGY OF LOCAL PAINT ASSOCIATIONS

- NEW ENGLAND PAINT, VARNISH & LACQUER ASSOCIATION.** Boston Massachusetts
 Organized February 23, 1884, as the "Paint & Oil Club of New England." September 24, 1942, adopted its present name.
- ST. LOUIS PAINT, VARNISH & LACQUER ASSOCIATION.** St. Louis, Missouri
 Organized December 18, 1886. Originally the "St. Louis Paint, Oil and Drug Club." January 27, 1918 name changed to "St. Louis Paint, Oil and Varnish Club." January 24, 1934, adopted its present name.
- CHICAGO PAINT, VARNISH & LACQUER ASSOCIATION.** Chicago, Illinois
 Organized February 25, 1887 as the "Chicago Paint, Oil and Varnish Club." December 30, 1933, adopted its present name.
- NEW YORK PAINT, VARNISH & LACQUER ASSOCIATION.** New York, New York
 Organized February 25, 1887 as the "New York Paint, Oil and Varnish Club." January 14, 1934, adopted its present name.
- PITTSBURGH PAINT, VARNISH & LACQUER ASSOCIATION.** Pittsburgh, Pennsylvania
 Organized May 24, 1887 as the "Pittsburgh Paint and Drug Club." Later the name was changed to "Pittsburgh Paint, Oil and Varnish Club." March 22, 1934, adopted its present name.
- PHILADELPHIA PAINT, VARNISH & LACQUER ASSOCIATION.** Philadelphia, Penna.
 Organized October 1, 1887 as "The Paint Manufacturers Club of Philadelphia." Later the name was changed to "Philadelphia Paint, Oil and Varnish Club." January 24, 1934, adopted its present name.
- CINCINNATI PAINT, VARNISH & LACQUER ASSOCIATION.** Cincinnati, Ohio
 Organized December 21, 1888, as the "Cincinnati Paint Club." Later the name was changed to "Cincinnati Paint, Oil and Varnish Club," and on December 15, 1935, adopted its present name.
- DETROIT PAINT, VARNISH & LACQUER ASSOCIATION.** Detroit, Michigan
 Organized in 1889 as the "Detroit Paint, Oil and Varnish Club." February 18, 1934, adopted its present name.
- CLEVELAND PAINT, VARNISH & LACQUER ASSOCIATION.** Cleveland, Ohio
 Organized in August, 1891, as the "Cleveland Paint, Oil and Varnish Club." In May 1934, adopted its present name.
- BALTIMORE PAINT, VARNISH & LACQUER ASSOCIATION.** Baltimore, Maryland
 Organized in 1902 as the "Paint Manufacturers Club of Baltimore." Later the name of the Club was changed to "Paint, Oil and Varnish Club of Baltimore," and on November 16, 1934, adopted its present name.
- BUFFALO PAINT, VARNISH & LACQUER ASSOCIATION.** Buffalo, New York
 Organized in 1903 as the "Buffalo Paint, Oil and Varnish Club." On January 19, 1934, adopted its present name.
- COLORADO PAINT, VARNISH & LACQUER ASSOCIATION.** Denver, Colorado
 Organized in 1903. Was active until 1907 when the Club, then the "Paint, Oil and Varnish Club of Colorado" disbanded. In 1910 the Club was reorganized. January 10, 1934, adopted its present name.
- KANSAS CITY PAINT, VARNISH & LACQUER ASSOCIATION.** Kansas City, Missouri
 Organized in 1903 as the "Kansas City Paint, Oil & Varnish Club." In October, 1934, adopted its present name.
- LOUISVILLE PAINT, VARNISH & LACQUER ASSOCIATION.** Louisville, Kentucky
 Organized in 1903 as the "Louisville Paint, Oil and Varnish Club." January 18, 1934, adopted its present name.
- PAINT, OIL & GLASS ASSOCIATION OF IOWA.** Des Moines, Iowa
 Organized in 1905, and was in existence until 1914.
- NEW ORLEANS PAINT, VARNISH & LACQUER ASSOCIATION.** New Orleans, Louisiana
 Organized in 1907 as the "New Orleans Paint, Oil and Varnish Club." In September, 1934, adopted its present name.
- NEWARK PAINT, OIL AND VARNISH CLUB.** Newark, New Jersey
 Organized in 1908, and was in existence until 1914, when it became consolidated with the New York Club.

NASHVILLE PAINT, VARNISH & LACQUER ASSOCIATION, Nashville, Tennessee
Organized December 20, 1919 as the "Nashville Paint, Oil & Glass Association." In June, 1934, name changed to "Nashville Paint Dealers Association," and in March, 1938, adopted its present name.

PAINT, OIL & VARNISH CLUB OF DULUTH, Duluth, Minnesota
Organized in 1910, and was in existence until 1927.

MINNEAPOLIS-ST. PAUL PAINT, VARNISH & LACQUER ASSOCIATION, Minneapolis and St. Paul, Minnesota
Organized in 1919. Originally the "Minneapolis Paint Club." In 1911 became the "Minneapolis-St. Paul Paint, Oil and Varnish Club" and on February 14, 1934, adopted its present name.

UTAH PAINT, VARNISH & LACQUER ASSOCIATION, Salt Lake City, Utah
Organized in 1910 as the "Utah Paint and Glass Club." Later the name was changed to the "Utah-Igaho Paint, Oil and Varnish Club." May 2, 1936, adopted its present name.

NEBRASKA PAINT, OIL AND VARNISH CLUB, Omaha, Nebraska
Organized July 25, 1911 as the "Nebraska Paint Club." In 1916 the Club disbanded, and was reorganized under its present name in 1919.

CENTRAL NEW YORK PAINT, OIL & VARNISH CLUB, Syracuse, New York
Organized in April, 1912, and was in existence until April 10, 1934.

PAINT CLUB OF DELAWARE, Wilmington, Delaware
Organized in 1912, and was in existence until 1916.

PORTLAND (ORE.) PAINT, VARNISH & LACQUER ASSOCIATION, Portland, Oregon
Organized May 12, 1914 as the "Paint, Oil and Varnish Club of Portland, Ore." May 4, 1934, adopted its present name.

ATLANTA PAINT, VARNISH & LACQUER ASSOCIATION, Atlanta, Georgia
In 1909, men in the paint business in Atlanta had a get-together, but there was no formal organization until 1914, when the "Paint Club" was formed. Later the name was changed to the "Atlanta Paint, Oil and Varnish Club," and April 21, 1937, adopted its present name.

INDIANAPOLIS PAINT, VARNISH & LACQUER ASSOCIATION, Indianapolis, Indiana
Organized in 1914 as the "Paint, Oil and Varnish Club of Indianapolis." January 18, 1934, adopted its present name.

TOLEDO PAINT, VARNISH & LACQUER ASSOCIATION, Toledo, Ohio
Organized in 1914 as "Toledo Paint, Oil and Varnish Club." October, 1934, adopted its present name.

MILWAUKEE PAINT, VARNISH & LACQUER ASSOCIATION, Milwaukee, Wisconsin
Organized April 25, 1918 as "Milwaukee Paint, Oil and Varnish Club." January 13, 1934, adopted its present name.

LOS ANGELES PAINT, VARNISH & LACQUER ASSOCIATION, Los Angeles, Calif.
Organized in May, 1916, and was originally "Los Angeles Paint Club." Later the name was changed to "Los Angeles Paint, Oil and Varnish Club," and May 1, 1934, adopted its present name.

EASTERN NEW YORK PAINT, OIL & VARNISH CLUB, Troy, Albany and Schenectady, New York
Organized in 1916, and was in existence until 1920.

RICHMOND PAINT, VARNISH & LACQUER ASSOCIATION, Richmond, Virginia
Organized June 1, 1917 as "Richmond Paint, Oil and Varnish Club." May 3, 1937, adopted its present name.

COLUMBUS PAINT, VARNISH & LACQUER ASSOCIATION, Columbus, Ohio
Organized in 1917 as "Columbus Paint, Oil and Varnish Club." Later name changed to present name.

ROCHESTER PAINT & GLASS CLUB, Rochester, New York
Organized in 1917, and was in existence until 1933.

MEMPHIS PAINT, VARNISH & LACQUER ASSOCIATION, Memphis, Tennessee
Organized in 1918 as "Memphis Paint, Oil and Varnish Club." January 9, 1934, adopted its present name.

PAINT, OIL & VARNISH CLUB OF TORONTO, Toronto, Canada
May 29, 1919, held first regular and organization meeting.

PORTLAND (ME.) PAINT & OIL CLUB, Portland, Maine
Organized in 1919 and was in existence until 1924.

WASHINGTON PAINT CLUB, Washington, D. C.
Organized in 1919 and disbanded in 1927. In 1930 the Club was reorganized and was in existence until 1934. Reorganized, 1940 as Washington Paint Club.

DALLAS PAINT, OIL & VARNISH CLUB, Dallas, Texas
Organized in 1920, and was in existence until 1924.

DAYTON PAINT, VARNISH & LACQUER ASSOCIATION, Dayton, Ohio
Organized in 1920 under name of "Dayton Paint, Oil and Varnish Club," which was later changed to its present name.

FORT WORTH PAINT, OIL & VARNISH CLUB, Fort Worth, Texas
Organized in 1920, and was in existence until 1927.

HOUSTON PAINT, VARNISH & LACQUER ASSOCIATION, Houston, Texas
Organized in 1920 as the "Houston Paint, Oil & Varnish Club." June 12, 1939, adopted its present name.

PUGET SOUND PAINT, VARNISH & LACQUER ASSOCIATION, Seattle, Washington
Organized in 1920 as "Seattle Paint Club." Name later changed to "Seattle Paint, Oil and Varnish Club" and in 1922 became "Puget Sound Paint, Oil and Varnish Club." April 17, 1934, adopted present name.

ST. JOSEPH PAINT CLUB, St. Joseph, Missouri
Organized in 1920.

WICHITA PAINT, OIL & VARNISH CLUB, Wichita, Kansas
Organized in 1920, and was in existence until 1924.

GOLDEN GATE PAINT, VARNISH & LACQUER ASSOCIATION, San Francisco, California
Organized May, 1921 as "Golden Gate Paint Club." Name later changed to "Golden Gate Paint, Oil and Varnish Club," and March 23, 1934, adopted its present name.

BIRMINGHAM PAINT, VARNISH & LACQUER ASSOCIATION, Birmingham, Alabama
Organized in 1921 as "Birmingham Paint, Oil and Varnish Club." In 1934 the Club disbanded, and October 20, 1938 was reorganized under its present name.

CHATTANOOGA PAINT, OIL & VARNISH CLUB, Chattanooga, Tennessee
Organized in 1921, and was in existence until 1927.

JACKSONVILLE PAINT, OIL & VARNISH CLUB, Jacksonville, Florida
Organized in 1921, and was in existence until 1925. Reorganized August 10, 1938 as Jacksonville Paint Dealers Association.

SAVANNAH PAINT CLUB, Savannah, Georgia
Organized in 1921, and was in existence until 1933.

BRITISH COLUMBIA PAINT MANUFACTURERS ASSOCIATION, Vancouver, B. C., Can.
Organized in 1922 and was in existence until 1924.

GRAND RAPIDS PAINT, OIL & VARNISH CLUB, Grand Rapids, Michigan
Organized in 1922, and was in existence until 1924.

MOBILE PAINT, OIL & VARNISH CLUB, Mobile, Alabama
Organized in 1922, and was in existence until 1925.

TERRE HAUTE PAINT, OIL & VARNISH CLUB, Terre Haute, Indiana
Organized in 1922, and was in existence until 1926.

SAN DIEGO PAINT, OIL & VARNISH CLUB, San Diego, California
Organized in 1923, and was in existence until 1929.

CHARLOTTE PAINT CLUB, Charlotte, North Carolina
Organized in 1924, and was in existence until 1928.

MACON PAINT, OIL & VARNISH CLUB, Macon, Georgia
Organized in 1924. Disbanded in 1926, and reorganized in 1933.

MONTGOMERY PAINT, OIL & VARNISH CLUB, Montgomery, Alabama
Organized in 1924, and was in existence until 1925.

KNOXVILLE PAINT CLUB, Knoxville, Tennessee
Organized in 1925 "Knoxville Paint Oil & Varnish Club," and was in existence until 1937. Reorganized July 10, 1940, and adopted its present name.

MIAMI PAINT, OIL & VARNISH CLUB, Miami, Florida
Organized in 1925, and was in existence until 1928.

OAKLAND PAINT, OIL & VARNISH CLUB, Oakland, California
Organized in 1925, and was in existence until 1932, when it consolidated with the Golden Gate Paint & Varnish Association.

PENSACOLA PAINT, OIL & VARNISH CLUB, Pensacola, Florida
Organized in 1925, and was in existence until 1929.

ESTIMATED VALUE OF PROPERTY PROTECTED BY PAINT IN UNITED STATES

(The analysis upon which this estimate is based is chiefly derived from and credited to "The Anatomy of American Wealth" by Robert S. Deane (Harper & Bros., 1940). Certain of the items were credited by Mr. Deane to the United States Census of 1938, while other of his computations were based on other deductions. In a few items, Mr. Deane's collective figures, which did not attempt to separate paintable property from other property, have been discounted in order to arrive at a paintable breakdown.

AS OF 1939:

Non-Farm Residential Buildings	\$ 51,388,000,000
Farm Dwellings	7,884,000,000
(The items above are estimated at \$59,272,000,000 as of Jan. 1, 1942)	
Farm Business Buildings	5,668,000,000
Agricultural Implements	3,382,000,000
Industrial and Commercial Buildings	36,895,000,000
Industrial Machinery and Tools	23,924,000,000
Tax Exempt Buildings (Est. 37 1/2% of combined land and building value of \$23,924,000,000) Publicly and Semi-Publicly Owned	11,326,000,000
Railroad Buildings	16,459,000,000
Railroad Equipment	5,126,000,000
Public Utilities Buildings	12,889,000,000
Public Utilities Equipment (Item above estimated at \$10,117,500,000 in 1941)	3,298,000,000
Motor vehicles	5,877,000,000
Chattel Goods (Furniture, etc.), Household Equipment, etc. (Est. 25% of total estimated value of \$24,449,000,000)	14,612,000,000
U. S. Navy	1,560,000,000
U. S. Merchant Marine (Based on \$100 per Gross Tonnage insurable value) (Item above estimated at \$1,167,917,700 in 1941)	1,394,684,000
TOTAL	\$295,862,684,000

OVERALL ESTIMATE OF PROPERTY PROTECTED BY PAINT IN THE UNITED STATES AS OF JANUARY 1, 1942

1939 Total	\$295,862,684,000
Additional Residential Values—(\$24,449,000,000—\$44,444,000,000)	41,516,000,000
Additional Public Utility Equipment Values—(\$10,117,500,000—\$12,889,000,000)	2,771,500,000
Additional Motor Vehicle Values in 1941—(\$10,117,500,000—\$5,877,000,000)	4,440,500,000
	\$253,728,684,000
Less Decrease in Merchant Marine from 1939 to 1941—(\$1,394,684,000—\$1,167,917,700)	226,766,300
Total Estimate of Property Protected by Paint in U. S. as of Jan. 1, 1942	\$253,601,917,700

GROWTH OF THE PAINT, VARNISH & LACQUER INDUSTRY IN THE UNITED STATES—18
FIGURES FROM U. S. BUREAU OF THE CENSUS, DEPARTMENT OF COMMERCE (REVISED)

Paint & Varnish	No. of Establishments	Wage Earners Average for Year	Wages & Salaries		Cost of Materials	Cost of Materials, Containers, Fuel Purchased Electrical Energy	Value of Products	Value Added (b) by Manufacture	Primary Horse Power
			Wages	Salaries					
1840 (a)	4	22	35,000	.....	36,000	.....	\$77,000	\$71,000	.....
1850	93	878	340,000	.....	2,116,000	.....	4,978,000	1,862,000	.....
1859	202	3,866	1,819,000	.....	14,786,000	.....	21,923,000	7,143,000	7,487
1879	315	5,056	2,499,000	.....	20,758,000	.....	28,122,000	8,346,000	.....
1889	522	8,159	4,392,000	.....	22,737,000	.....	34,284,000	11,497,000	24,440
1898	690	9,697	4,926,000	.....	44,738,000	.....	69,542,000	24,624,000	50,443
1904	890	11,638	6,263,000	.....	69,826,000	.....	90,540,000	31,014,000	41,288
1909	791	14,340	8,371,000	.....	79,618,000	.....	124,889,000	48,874,000	58,162
1914	890	16,083	10,180,000	.....	98,468,000	.....	146,624,000	67,169,000	70,411
1919	919	21,867	24,118,000	.....	217,312,000	.....	340,346,000	122,234,000	85,199
1921 (c)	104	18,016	22,393,000	.....	171,399,000	.....	274,810,000	102,912,000	.....
1922	928	22,818	29,871,198	.....	.....	\$248,844,692	404,134,231	165,176,580	.....
1925	928	25,490	35,419,852	.....	.....	393,943,040	470,786,264	178,793,224	.....
1927	1,004	28,061	40,184,732	527,463,000	.....	307,724,370	519,089,842	211,286,472	.....
1929	1,062	29,211	42,344,685	56,923,000	.....	324,132,065	568,976,838	234,246,773	.....
1931	1,099	29,521	29,424,846	.....	.....	192,786,737	360,725,832	160,958,615	.....
1933	961	22,880	29,790,537	.....	.....	162,028,427	289,441,956	139,418,819	.....
1935	1,022	27,684	32,186,867	24,471,790	.....	232,183,828	416,999,666	186,919,614	.....
1937	1,124	31,664	42,769,662	29,622,903	.....	312,686,415	536,460,029	228,376,214	.....
1939 (d)	1,258	39,173	56,916,147	24,929,561	.....	389,959,219 (e)	619,646,787	289,207,468	.....

21

(a) Data for 1840 is for paints only. (b) Value of products less cost of materials, etc.
(c) Figures since 1919 do not include data for establishments reporting products at less than \$5,000, as their total volume is considered relatively small.
(d) Figures for 1929 obtained by adding figures for establishments primarily manufacturing paints, varnishes and lacquers to figures for establishments primarily manufacturing colors and pigments, to obtain uniform basis of comparison with previous biennial census years. 1929 is the first year for which a Biennial Census was taken. The Biennial Census, which is considered a 100% coverage of volume should not be confused with monthly statistics, which are on a voluntary basis and are now estimated to represent 90% of the volume of the finished products of the Paint, Varnish and Lacquer Industry. (e) Includes contract work. NOTE: 1935 figure "Cost of Materials, etc.," revised in the 1937 census.

1949-1942 Sales of Finished Products Only, From Monthly Reports of 680 Paint, Varnish & Lacquer Manufacturers, Now Estimated to Cover the Total Volume, With Projections to Cover Missing Percentages, and Inclusion of Projected Plastic Paint, Cold Water Paint and Calcium Figures in Grand Total.

Year	Sales Reported	With Missing 10% Added	Plastic, Cold Water & Calcium Sales (Projected)	Grand Total (Including Projections)
1943	\$665,626,939	\$626,481,038	\$ 11,429,772	\$687,121,870
1942	529,746,027	686,719,529	11,708,320	698,424,849
1941	555,290,619	619,938,700	12,462,097	622,520,797
1940	412,518,512	469,747,393	10,612,789	482,280,173

PAINT PROTECTS HALF OF NATION'S WEALTH

(Revelation on Page 20)

Total physical assets in the U. S. in 1932 were estimated by Mr. Doane at \$423,343,000,000. Adding only the 1940 and 1941 items for which increases have been determined as shown above, the total estimated value of our Nation's physical assets, prior to Pearl Harbor, would approach \$500 billion, half of which is protected by paint.

Sales of finished paint products in 1941 exceeded 600 million dollars, and were less than 1/4 of 1% above the estimated \$250 billion of property protected, indicating the relatively small cost of protecting and maintaining the property with paint.

It is emphasized that the foregoing estimate should be conservative, for it does not include wartime armament and other items which are huge in the aggregate, but are largely considered military secrets, and does not include figures comparable with 1939 for many of the items, new data on which is not available.

CERTIFICATE OF INCORPORATION

of

NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

FIRST. The name of the Corporation is NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, Inc.

SECOND. Its principal office in the State of Delaware is located at No. 100 West Tenth Street, in the City of Wilmington, County of New Castle. The name and address of its resident agent is The Corporation Trust Company, No. 100 West Tenth Street, Wilmington, Delaware.

THIRD. The nature of the business or objects or purposes to be transacted, promoted or carried on are: To promote the welfare of the Paint, Varnish, Lacquer, Water Paint and Kindred Products Industry, to engage in education and scientific research, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, to safeguard the interests of the public, to administer and abide by the Code of Fair Competition of the Paint, Varnish and Lacquer Manufacturing Industry as approved by the President of the United States and any amendments thereof, and to possess and exercise all of the authorities, powers and duties, including powers of delegation, conferred by said Code or any approved supplement thereof.

To purchase or otherwise acquire, own, mortgage, pledge, sell, convey, assign and transfer, or otherwise dispose of real and personal property of every class and description and wheresoever situate; and to assume the whole or any part of the obligations or liabilities of any association.

To enter into, make and perform contracts; to borrow money and execute evidences of indebtedness; to acquire, hold, use, sell, assign, lease, grant licenses in respect of, or otherwise dispose of letters patents, patent rights, licenses or privileges, copyrights, trade-marks and trade names relating to or useful in connection with the business of this corporation.

To have one or more offices, and to carry on all or any of its operations, activities, and business in any of the States, Districts, and Territories of the United States and in foreign countries subject to the laws of such places; and, in general, to do everything necessary, suitable and proper for the accomplishment of the purposes or the attainment of any of the objects or the furtherance of any of the powers hereinbefore set forth, either alone or in association with other corporations, firms or individuals, and to do any or all of the things hereinbefore set forth and referred to, to the same extent as natural persons might do.

The powers, objects and purposes above specified shall be in no-wise limited or restricted by reference to, or inference from the terms of any other clause in this certificate, but they shall in each case be regarded as independent powers, objects, and purposes.

FOURTH. This corporation shall be a membership corporation and shall have no capital stock. The corporation shall not be conducted for profit and no part of its revenues or earnings shall inure to the benefit of any member as such.

FIFTH. The By-Laws may provide that the property and the business of the Corporation shall be governed or managed by the Executive Committee, and shall provide the number, qualifications, powers, terms of office, classifications and duties of the members of said Committee, and for the method of election of said members. The By-Laws shall also provide for conditions of membership in the Corporation and for classification of such

membership, based on the nature, kind, or amount of business done by members, their group affiliations, or geographical location, and other bases for classification; for dues based on classifications of membership or otherwise; for the election or appointment, terms of office, powers, and duties of officers of the Corporation; for the method of establishing committees, filling vacancies, appointing employees; for the methods of voting by members, including representation of certain groups or classes of members by delegates or alternates; for annual and other meetings of the Corporation or its officers or committees; for the admission and expulsion of members and the forfeiture of memberships; and for the amendment and method of amendment of such By-Laws. The By-Laws may also contain any other provision or provisions which may be desirable to insert from time to time for the regulation and/or conduct of the business of the Corporation.

SIXTH. The Corporation is to have perpetual existence.

SEVENTH. The private property of the members shall not be subject to the payment of corporate debts to any extent whatsoever.

EIGHTH. In furtherance and not in limitation of the powers conferred by statute, the Corporation is expressly authorized to carry on its business and to hold annual or special meetings in any of the States, Districts or Territories of the United States; and to have one or more offices or branches therein, subject to the laws of the State of Delaware, to keep the books of the Corporation at such places as may be from time to time designated by the Corporation; to receive contributions, and to assess and collect fees, dues and other payments, as may be provided for in rules and regulations adopted by the Corporation.

NINTH. The Corporation reserves the right to amend, alter, change or repeal any provision contained in this Certificate of Incorporation in the manner now or hereafter prescribed by the laws of the State of Delaware for the amendment of Certificates of Incorporation; but only on the vote of at least two-thirds of the members entitled to vote.

TENTH. The names and places of residence of the Incorporators are as follows:

Names	Residences
M. Q. MACDONALD	Washington, D. C.
T. S. MOULTON	Washington, D. C.
C. S. PEABLES	Wilmington, Delaware

WE, THE UNDERSIGNED, being each of the Incorporators hereinbefore named for the purpose of forming a corporation to do business both within and without the State of Delaware, and in pursuance of the General Corporation Law of the State of Delaware, being Chapter 65 of the Revised Code of Delaware, and the acts amendatory thereof and supplemental thereto, do make this certificate, hereby declaring and certifying that the facts herein stated are true, and accordingly have hereunto set our hands and seals this 1st day of December, A. D. 1933.

M. Q. MACDONALD	[SEAL]
T. S. MOULTON	[SEAL]
C. S. PEABLES	[SEAL]

In the presence of
HAROLD E. GRANTLAND.
 STATE OF DELAWARE
 COUNTY OF NEW CASTLE } ss:

BE IT REMEMBERED, That on this 1st day of December, A. D. 1933, personally came before me, Harold E. Grantland, a Notary Public for the State of Delaware; M. Q. Macdonald, T. S. Moulton, and C. S. Peables, all of the parties to the foregoing Certificate of Incorporation, known to me personally to be such, and severally acknowledged the said Certificate to be the act and deed of the signers respectively and that the facts therein stated are truly set forth.

GIVEN under my hand and seal of office the day and year aforesaid.

HAROLD E. GRANTLAND
 Notary Public
 Appointed Jan. 11, 1933
 State of Delaware
 Term Two Years.

HAROLD E. GRANTLAND,
 Notary Public

BY-LAWS

(ADOPTED NOVEMBER 2, 1933)
(Revised November 2, 1934)
(Revised November 1, 1935)
(Revised November 20, 1936)
(Revised October 29, 1937)
(Revised November 1, 1940)
(Revised October 31, 1941)
(Revised October 20, 1943)

of the
**NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, INC.**

Organized November 1, 1933
Incorporated December 1, 1933
(Superseding Prior Organizations Dating from 1888)

ARTICLE I

TITLE

The name of this organization shall be the National Paint, Varnish and Lacquer Association, Inc.

OBJECT

The object of this Association shall be to promote the welfare of the Industry, to strengthen business and fraternal relations among its members, to remove evils and customs contrary to sound business principles and ethics, and to safeguard the interests of the public. The Association shall not directly or indirectly restrict free and lawful competition.

ARTICLE II

MEMBERSHIP

SECTION 1. Membership in this Association shall consist of individuals, firms, corporations who are manufacturers or wholesalers of paints, varnishes, lacquers, water paints and kindred products; and individuals, firms, corporations who are manufacturers or wholesalers of materials used in connection with the manufacture or application of paints, varnishes, lacquers, water paints and kindred products.

There shall be classes of membership as follows:

REGIONAL OR CITY ASSOCIATIONS

SECTION 2. Any Association with five or more members eligible to join the National Paint, Varnish and Lacquer Association, Inc., may become a member upon approval of the President, Treasurer and Chairman of the Committee on Membership, and after subscribing to the By-Laws and Code of Ethics and payment of dues.

CLASS A MEMBERSHIP

SECTION 3. Class A membership shall consist of individuals, firms, or corporations who are manufacturers of paints, varnishes, lacquers, water paints, or kindred products and who shall pay dues based on domestic sales of Paints, Varnishes, Lacquers, Water Paints and Kindred Products manufactured by them, as provided for in the following schedule:

Class	Under	to	Amount	Amount
1		\$50,000		\$25.00
2	\$50,000	100,000		50.00
3	100,000	150,000		100.00
4	150,000	250,000		150.00
5	250,000	500,000		300.00
6	500,000	750,000		450.00
7	750,000	1,000,000		600.00
8	1,000,000	1,750,000		1,000.00
9	1,750,000	2,500,000		1,500.00
10	2,500,000	5,000,000		2,500.00
11	5,000,000	7,500,000		3,750.00

Class				Amount
12	\$7,500,000	"	\$10,000,000	\$4,750.00
13	10,000,000	"	12,500,000	5,750.00
14	12,500,000	"	15,000,000	6,750.00
15	15,000,000	"	20,000,000	9,000.00
16	20,000,000	"	25,000,000	11,000.00
17	25,000,000	"	30,000,000	13,000.00
18	30,000,000	"	35,000,000	15,000.00
19	35,000,000	"	40,000,000	17,000.00
20	40,000,000	"	45,000,000	19,000.00
21	45,000,000	"	50,000,000	21,000.00
22	1-25th of 1% over 50,000,000 plus			21,000.00

Dues are payable quarterly in advance on the first of January, April, July and October, based on sales to be reported by the member in accordance with Article II, Section 12 of the By-Laws. New members shall pay from the date nearest the date of their acceptance into the membership of this Association. Each Class A member is entitled to one vote at the Association meetings and to receive copies of all publications of the Association, including Scientific Section Circulars. They are entitled to membership in Regional or City Associations on payment of the Regional or City Association's dues, not including the National dues.

CLASS B MEMBERSHIP

SECTION 4. Class B membership shall consist of individuals, firms, or corporations who are manufacturers of materials used in connection with the manufacture or application of paints, varnishes, lacquers, water paints or kindred products who shall pay dues based on the Domestic Sales to Manufacturers of Paints, Varnishes, Lacquers, Water Paints and Kindred Products, of products manufactured by them, as provided for in the following schedule:

Class				Amount
1	Under		\$50,000	\$20.00
2	\$50,000	to	100,000	40.00
3	100,000	"	150,000	60.00
4	150,000	"	250,000	120.00
5	250,000	"	500,000	220.00
6	500,000	"	1,000,000	440.00
7	1,000,000	"	1,750,000	800.00
8	1,750,000	"	2,500,000	1,200.00
9	2,500,000	"	5,000,000	2,200.00
10	5,000,000	"	7,500,000	3,200.00
11	7,500,000	"	10,000,000	4,400.00
12	10,000,000	"	12,500,000	5,400.00
13	12,500,000	"	15,000,000	6,400.00
14	15,000,000	"	20,000,000	8,500.00
15	1-25th of 1% over 20,000,000 plus			8,500.00

Dues are payable quarterly in advance on the first of January, April, July and October, based on sales to be reported by the member in accordance with Article II, Section 12 of the By-Laws. New members shall pay from the date nearest the date of their acceptance into the membership of this Association.

Class B members shall have representation at the Association meetings through Regional or City Association delegates as provided in the By-Laws and shall be entitled to receive copies of all publications of the Association, including Scientific Section Circulars. They are entitled to membership in each Regional or City Association on payment of the Regional or City Association dues, not including National dues.

CLASS C MEMBERSHIP

SECTION 5. Class C membership shall consist of individuals, firms or corporations who are not eligible for Class A membership or who are not Class B members, but who are members of Regional or City Associations affiliated with the National Association and pay National dues and dues as prescribed by the Regional or City Associations. They shall have representation at the National Convention through Regional or City Association delegates.

On October 1st of each year each Regional or City Association shall, through its Secretary, furnish to the Secretary of this Association a complete list of its Class C members, and such Regional or City Associations shall pay as annual dues the sum of \$20.00 for each eligible member so reported and \$1.70 per month for each new Class C member elected after October 1st until the following October 1st. Regional or City Associations located outside of the United States shall pay as annual dues the sum of \$10.00 for each member in United States funds, or its equivalent, except as provided in Article II, Section 6, of the By-Laws.

CLASS D MEMBERSHIP

SECTION 6. Class D membership shall consist of individuals, firms or corporations who are manufacturers of paints, varnishes, lacquers, water paints and/or kindred products located in Canada. Such individuals, firms, or corporations may become members of the National Paint, Varnish and Lacquer Association, Inc., and are entitled to receive copies of all publications of the Association, including the Scientific Section Circulars. They shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class A members, but not in excess of \$150.00. Class D membership shall also be available to individuals, firms or corporations who are manufacturers in Canada of materials used in the manufacture and/or application of paints, varnishes, lacquers, water paints and/or kindred products. Such concerns shall pay dues in United States funds, or its equivalent, in amounts paid by corresponding classes of Class B members, but not in excess of \$120.00 per year, and shall be entitled to receive copies of all publications of the Association, including Scientific Section Circulars. Any concern eligible for membership in this Association, located in Canada, who is not a Class D member, shall be entitled to affiliate with a local Association as a Class C member, by paying \$10.00 annual national dues, in addition to the dues of the Regional or City Associations in Canada. If admissions are made during the fiscal year, the dues shall be pro-rated.

CLASS E MEMBERSHIP

SECTION 7 (a) Class E membership shall consist of individuals, firms or corporations, or a division thereof, definitely organized to render and rendering a general wholesale service, which buy and maintain at their place of business a stock of paints, varnishes, lacquers, white lead, turpentine, linseed oil and related products used in the painting business, and which sell to retailers or to institutions, or commercial or industrial users; it being recognized that it is not the character of a concern's buying but the character of its selling which marks it as a wholesaler.

No wholesaler qualified for Class E membership shall be taken into the membership of a local organization without first becoming a Class E member of the National Association. After becoming a Class E member he may join a local association, or associations, without payment of the \$20 dues going to the National Association, but only upon payment of the local association assessment. If a Class A member of the Association manufactures less than 50% of his total volume of business in the products of the industry, such membership shall be transferred to Class E membership and he shall pay dues accordingly, provided further that if such member so desires he may also continue as a Class A member by paying additional dues of \$25.

(b) Class A members of this Association, performing wholesaling functions through branch warehouses, shall designate one representative to the Wholesale Division.

(c) Class E members shall be organized as the Wholesale Division of this Association which, except as provided by Article III, Section 4, shall elect its own officers, and shall act independently in all matters, subject, however, to the By-Laws and not in conflict with the principles of the Association. Activities involving the expenditure of funds shall first be approved by the Executive Committee of the Association. The President ex-officio shall be a member of the Division and the Executive Committee thereof.

(d) Class E members shall pay dues at the rate of \$25.00 per year. Dues are payable quarterly in advance on the first of January, April, July and October. New members shall pay from the date nearest the date of their acceptance into the membership of this Association.

APPLICATION FOR MEMBERSHIP

SECTION 8. All applications for Class A, Class B and Class D memberships, after approval by the Chairman of the Membership Committee, shall be referred to the Secretary, who shall submit them at once to the Executive Committee of the Association for election. All applications for Class E membership shall first be referred to the Executive Committee Wholesale Division for approval, and upon approval shall be submitted to the Executive Committee of the Association for election. If the vote of the Executive Committee is favorable, the Secretary shall notify the applicant. Upon payment of dues, the applicant shall be enrolled by the Secretary in the membership of the Association.

SECTION 9. No individual, firm or corporation shall be admitted to Class A or Class E membership until they have signed the agreement relative to Non-Exchange of Products and the Anti-Bribery Agreement of this Association.

HONORARY MEMBERS

SECTION 10. Any individual who has rendered distinguished service to the industry or to the Association may, upon unanimous nomination by the Executive Committee, be elected an Honorary member by two-thirds vote at any regular meeting of the Association.

Honorary members shall be exempt from the payment of dues.

EXPULSION

SECTION 11. Expulsion: The Executive Committee, at its discretion, may declare forfeited any membership for good and sufficient reasons, or for non-payment of dues that may be in arrears six (6) months.

ANNUAL DUES

SECTION 12. Annual Dues: The fiscal year of this Association shall commence October 1, and end September 30, but dues of Class A, Class B, Class D and Class E members shall be based on such members' sales for their last fiscal year, which are to be reported to Association Headquarters as soon as available after January 1st. All other membership dues shall be paid in advance to the National Treasurer after October 1.

SCIENTIFIC SECTION CIRCULARS

SECTION 13. Scientific Section Circulars: Scientific organizations at home and abroad, or foreign manufacturers of Paints, Varnishes, Lacquers, Water Paints and Kindred Products, may receive the Scientific Section Circulars on payment of \$100.00 per annum.

ARTICLE III

OFFICERS

SECTION 1. The officers of the Association shall consist of a President, Vice-President, Vice-President Wholesale Division, six (6) Regional Vice-Presidents, Treasurer and Secretary.

SECTION 2. The President shall be elected by the members of the Association for a term not to exceed three years.

SECTION 3. The Vice-President shall be elected from Class A members, for one year or until his successor is elected and shall qualify.

SECTION 4. The Wholesale Division Vice-President shall be elected by the Association from Class E members for one year or until his successor is elected. He shall be Chairman of the Wholesale Division. The Vice-Chairman of the Wholesale Division shall be elected by said Division as hereinafter provided.

SECTION 5. Six (6) Regional Vice-Presidents shall be elected from either Class A, B or C members of the Association, one from each of the six (6) zones as designated in Article XVII. They shall be elected for one year or until their successors shall be elected and shall qualify.

SECTION 6. Treasurer: The Treasurer shall be elected from Class A members of the Association for one year or until his successor is elected and shall qualify.

SECTION 7. There shall be a Secretary of the Association, who shall be elected or appointed by the Executive Committee as provided in Article IV, Section 17, of these By-Laws.

SECTION 8. Wholesale Division: The officers of the Wholesale Division shall consist of:

Vice-President, Wholesale Division, who shall be elected by the Association and shall be the Chairman of the Division, as provided in Article III, Section 4.

Vice-Chairman, Wholesale Division, who shall be elected by the Division and shall serve for one year or until his successor is elected.

Secretary, The Executive Committee of the Wholesale Division shall recommend to the Executive Committee of the Association, the individual it desires to act as Secretary of the Wholesale Division and of its Executive Committee.

SECTION 9. Honorary Officers: Other offices of honorary character may be conferred upon any member by the unanimous vote of the Executive Committee.

EXECUTIVE COMMITTEE

SECTION 10. Executive Committee: The Executive Committee shall consist of the President, Vice-President, Treasurer, the retiring President and eighteen elected members, twelve of whom must be Paint, Varnish or Lacquer manufacturers; three must be Class A members, but not necessarily manufacturers of Paint, Varnish or Lacquer; and three to be Class B, Class C or Class E members. The Class B, Class C or Class E members will have all the rights of other members on the Executive Committee, except that they shall not be eligible to election as chairman or vice-chairman thereof, and they shall not vote on the subjects which directly affect the Paint, Varnish, Lacquer, Water Paint and/or kindred products manufacturing industry.

SECTION 11. Any individual representative of a Class A member of the National Paint, Varnish and Lacquer Association who has rendered distinguished service to the Association or to the industry may upon unanimous nomination by the Executive Committee be elected an Advisory Member of the Executive Committee by a two-thirds vote at any regular meeting of the Committee. Such election shall be for the term of one year and no Advisory Member shall be eligible for re-election as an Advisory member for more than three consecutive years.

Advisory members of the Executive Committee shall have full privileges of discussion at all meetings of the Committee and shall be eligible for appointment to any sub-committees of the Executive Committee. Advisory members shall not have the privilege of vote. At no time shall there be more than six Advisory members.

SECTION 12. Members of the Executive Committee shall hold office for three years. No member who has served a full three-year term shall be eligible for reelection until at least one year shall have elapsed.

SECTION 13. The officers of the Executive Committee shall consist of a Chairman and a Vice-Chairman who shall be elected annually at the organization meeting of the Executive Committee from its membership. In no case shall such officers of the Executive Committee be allowed to serve for a longer term than three consecutive years.

SECTION 14. Election and Terms of Office: The officers and incoming members of the Executive Committee of the Association shall be elected by ballot at the last session of the annual convention in accordance with the By-Laws. Those receiving a majority of the votes cast shall be declared elected. They shall enter upon their duties at the close of said meeting, and shall serve until their successors are elected.

WHOLESALE DIVISION

SECTION 15. Executive Committee, Wholesale Division: The Executive Committee, Wholesale Division, shall consist of the President, ex-officio, and the Vice-President, Wholesale Division, ex-officio, and nine members elected by the Wholesale Division who shall hold office for 3 years. No member who has served a full three-year term shall be eligible for reelection until at least one year shall have elapsed.

The incoming members of the Executive Committee, Wholesale Division, shall be elected by ballot at Annual Meeting of the Wholesale Division. Those receiving a majority of the votes cast shall be declared elected. They shall enter upon their duties at the close of said meeting and shall serve until their successors are elected.

The officers of the Executive Committee, Wholesale Division, shall consist of a Chairman and Vice-Chairman, who shall be elected annually from

its membership at its organization meeting, and shall serve until their successors are elected.

ARTICLE IV DUTIES OF OFFICERS

SECTION 1. Duties of the President: He shall be the chief executive officer and shall be an ex-officio member of all Committees. It shall be the duty of the President to preside at all meetings of the Association, to make such appointments as are provided for in the By-Laws, also those required by action of the Association and Executive Committee. He shall present at the first session of the Annual Convention a report upon the affairs of the Association, together with such matters and recommendations as may be of interest. He shall perform such other executive duties as the Executive Committee of the Association may direct.

SECTION 2. Duties of the Vice-President: He shall perform all of the duties of the President in his absence and such other duties as may be assigned to him by the Executive Committee.

SECTION 3. Duties of the Regional Vice-Presidents: The Regional Vice-Presidents shall perform such duties as may be delegated to them by the President and/or Executive Committee. At the request of the President it shall be the duty of the Regional Vice-President of each Zone to officially visit any Regional or City Association in his Zone.

SECTION 4. Presiding Officer: In the case of inability of the President to preside at any meeting of the Association, the Vice-President shall preside, or in the absence of both, the Chairman of the Executive Committee, or in his absence, the Vice-Chairman of such Committee, shall be the presiding officer.

SECTION 5. Duties of the Treasurer: It shall be the duty of the Treasurer to open such bank accounts in such banks as may be approved by the Executive Committee; and to provide for the receipt of all moneys due the Association. Disbursement shall be made by voucher signed by the Secretary, or, in his absence, by a representative, authorized by the Executive Committee, as coming within the Budget, and countersigned by the Treasurer.

SECTION 6. Under the authorization of the Executive Committee, the Treasurer shall be empowered to invest the funds of the Association; to sell, convert or exchange securities or property owned by the Association, and to execute any necessary documents in connection therewith.

SECTION 7. In the case of the death, illness, disability or absence from his office of the Treasurer, any one of the following officers of the Association is hereby authorized to countersign checks and otherwise to perform, ad interim, the necessary duties of the Treasurer; the President, Vice-President or Chairman of the Executive Committee.

SECTION 8. The Treasurer shall keep an accurate account of all receipts and disbursements and shall submit quarterly a financial statement and operating statement covering the period from the last financial statement to the Executive Committee and an annual statement to the last day of September. This annual report to be audited and certified by a Certified Public Accountant and submitted to the Executive Committee at its annual meeting and by them presented to the annual convention. He shall also submit to the Secretary thirty (30) days before the annual convention, a complete list of the Regional or City Associations holding membership in the National Association with the number of their members in good standing on his books, which list shall be the basis of representation at the annual convention. He shall also furnish a complete list of all delinquents.

SECTION 9. It shall be the duty of the Treasurer to render bills to Regional or City Associations for members elected as soon as he is notified by the Secretary of such election in accordance with the By-Laws.

SECTION 10. Duties of the Secretary: The Secretary shall perform such duties as may be delegated to him by the President and/or by the Executive Committee in the interest of the Association and the general interest of the industry.

SECTION 11. It shall be the duty of the Secretary to provide Minutes of all meetings of the Association and Executive Committee, and to preserve all records belonging to the Association and to perform such other duties incident to his office as may not otherwise be provided for.

SECTION 12. It shall be the duty of the Secretary to approve or provide for the approval for payment of all proper expenditures of the Association

as provided for in the approved budget. He shall report to the Chairman of the Membership Committee all applications for membership, and shall notify the Treasurer and new members of their election to membership, and further, shall notify the Treasurer of the names and addresses of all members elected in Regional or City Associations as soon as he receives such notice from Regional or City Association secretaries.

SECTION 13. The Secretary of the Association shall be sworn to the faithful discharge of his duties. He shall be custodian of the seal of the Association and may affix the same to any instrument requiring it, and when so affixed it shall be attested to by his signature or by the signature of the Treasurer.

DUTIES OF EXECUTIVE COMMITTEE

SECTION 14. Duties of the Executive Committee: The Executive Committee shall receive for consideration and action at their meetings all reports, resolutions and communications presented by the Officers, Chairmen of Committees and members, which in the judgment of the Executive Committee require immediate action, the benefits and effectiveness of which, if held over for the action of the Convention, would be seriously impaired or entirely destroyed; except changes in the By-Laws as provided for in the By-Laws. The Executive Committee shall consider all reports, resolutions and communications received prior to a meeting of the Association, and shall, through the Secretary, submit them to the meeting with their recommendations.

SECTION 15. The Executive Committee shall consider and take action upon the expenditure of any funds of the Association.

SECTION 16. The Executive Committee shall have the power to authorize the Treasurer to open bank accounts; to buy, sell, convert or exchange securities and property of the Association as provided by these By-Laws.

SECTION 17. The Executive Committee shall elect or appoint a Secretary of the Association as provided by these By-Laws.

SECTION 18. Bond: The Association shall provide indemnity bonds for the President, Vice-President, Chairman of the Executive Committee, Treasurer, Secretary, and such employees as the Executive Committee may direct. The Executive Committee shall designate the amount of the bonds. The bonding expense shall be paid by the Association.

DUTIES OF OFFICERS AND EXECUTIVE COMMITTEE WHOLESALE DIVISION

SECTION 19. Duties of Officers and Executive Committee, Wholesale Division:

(a) The Wholesale Division Vice-President shall submit through the President to the Executive Committee of the Association at least 3 days in advance of each regular meeting of said Committee a report of the actions of said Division and/or its Executive Committee; and before each annual meeting of the Executive Committee of the Association he shall submit through the President to said Committee his annual report of the activities of the Division, which said report shall be reviewed by the Committee and returned with its comments to the Wholesale Division Vice-President for his presentation to the Association at the Annual Convention.

He shall be the Chairman of the Wholesale Division.

(b) The Chairman of the Wholesale Division shall preside at all meetings of said Division, appoint committees and make other necessary appointments, receive and present reports of Committees, make recommendations, and perform such executive duties as the said Division or its Executive Committee may direct.

(c) The Vice-Chairman of the Wholesale Division shall perform the duties of the Chairman in his absence.

(d) The Secretary shall perform the usual duties, subject to the direction of the Executive Committee of the Division and the President.

(e) The Executive Committee, Wholesale Division shall have power to act for said Division between its meetings.

It shall report to the Nominating Committee of the Association at least six weeks in advance of each annual meeting of the Association, a name or names of candidates for election by the Association as Divisional Vice-President.

It shall appoint annually a Committee to present to each annual meeting of the Wholesale Division nominations for election of Vice-Chairman of said Division and of members of Executive Committee of said Division.

It shall submit to the President such recommendations for action by the Association or any committee thereof as may be considered necessary or appropriate.

The Chairman, Executive Committee, Wholesale Division, shall preside at all meetings of said Committee, make such reports to the Division as may be appropriate, and perform such duties as the Committee may direct.

The Vice-Chairman of the Executive Committee, Wholesale Division, shall perform the duties of the Chairman in his absence.

ARTICLE V VACANCIES IN OFFICES

SECTION 1. President: In the event of the office of the President becoming vacant by death or by action of the Executive Committee, the Vice-President shall act as President until the next annual convention when a successor shall be elected.

SECTION 2. Vice-President and Regional Vice-Presidents: In the event of the office of the Vice-President and/or any Regional Vice-President becoming vacant by death or by action of the Executive Committee, the Regional Vice-President's successor shall be appointed from the same Zone and the Vice-President from any Zone within thirty (30) days by a majority vote of the Executive Committee.

SECTION 3. Executive Committee: All offices or memberships of the Executive Committee which have been declared vacant by death or by action of the Executive Committee shall be filled by a majority vote of the Executive Committee.

ARTICLE VI MEETINGS

SECTION 1. Date: The Association shall hold annual conventions during the third week of October subject to change of date as provided for in Section 2 of this Article.

SECTION 2. Time and Place of Annual Convention: The place of the annual convention of this Association shall be at Washington, D. C., unless otherwise determined by the Executive Committee. This Committee may change the date of the annual convention if in their judgment such change is of benefit to the Association. Notice of time and place of annual convention shall be sent to the secretaries of all Regional or City Associations and trade papers at least two months prior to the date of the annual convention.

SECTION 3. Special Association Meetings: The President shall call special meetings upon written application of not less than thirty (30) Class A members if and when approved by the Executive Committee.

SECTION 4. Executive Committee Meetings: The Executive Committee shall meet immediately following adjournment of the annual convention or at the call of the President for the purpose of organizing, and such other business as may properly come before it, and thereafter quarterly within twenty (20) days before or after January 1st, April 1st, and July 1st, and immediately preceding the Convention. A report of the quarterly meeting may be made to the membership through the Association publication, or otherwise, as directed by the Executive Committee.

SECTION 5. Special Executive Committee Meetings: The Chairman shall call special meetings of the Executive Committee when in his judgment it is necessary or upon the written request of not less than nine members of the Executive Committee.

SECTION 6. Quorum: Fifty (50) Class A members and delegates shall constitute a quorum at any meeting of the Association. Twelve members shall constitute a quorum at any meeting of the Executive Committee.

One-third of the members, including representatives of Class A members, in good standing, shall constitute a quorum at any meeting of the Wholesale Division. Five shall constitute a quorum at any meeting of its Executive Committee.

SECTION 7. Representation at Meetings: Class A members shall have full privilege of the floor and one vote at all meetings of the Association.

All class E members shall be entitled to the privilege of the floor and all other privileges of full membership, with voting privileges by delegates as provided in Section 12. Honorary members shall be entitled to the

privilege of the floor without voting power. The privilege of the floor at any meeting may be extended to delegates or representatives from other organizations or to any other individuals by authority of the Executive Committee, or upon favorable vote by two-thirds of the voting members present.

SECTION 8. Delegates: Each Regional or City Association in good standing shall elect delegates to meetings of this Association, as follows:

One (1) delegate for each ten (10) members or less.

Two (2) delegates for more than ten (10) and not more than twenty (20) members.

One (1) delegate for each additional ten (10) members over twenty (20) members.

SECTION 9. Alternates: Each Regional or City Association shall elect an alternate for each delegate, who shall act for such delegate during his absence, and whose vote shall be binding the same as if cast by such delegate.

SECTION 10. Delegates or Alternates to the Annual Convention shall be members of the National Advisory Committee and shall attend the meeting of that Committee called prior to the Annual Convention for the discussion of Association problems.

SECTION 11. The Wholesale Division at its annual meeting immediately preceding each annual meeting of the Association shall elect delegates to meetings of the Association, as follows:

One (1) delegate for every ten (10) members in good standing, including representatives of Class A members. Representatives of Class A members shall not be eligible for election as delegates from the Wholesale Division.

SECTION 12. Voting Power: At all meetings of the Association Class A members and delegates of local Associations and the Wholesale Division present shall be entitled to one vote each.

SECTION 13. A qualified member or delegate may demand a vote by roll call of Class A members and delegates. Said vote may be taken at once or during the next regular business session. The result of such roll call vote shall supersede the result of any previous vote on the same question by the membership at large.

SECTION 14. Delinquents: No member or delegate or alternate representing a Regional or City Association who may be delinquent in payment of dues shall be allowed voting privileges.

SECTION 15.

(a) The Wholesale Division shall hold its annual meeting within three (3) days in advance of the annual convention of the Association and at the same place.

Upon due notice the Chairman, Wholesale Division, may call special meetings and shall call special meetings upon written request of five members of the Executive Committee of the Division.

(b) The Executive Committee, Wholesale Division, shall meet not less than four (4) times each year. The annual meeting shall be held immediately preceding the annual meeting of the Division as provided in paragraph (a) above. The Executive Committee shall meet immediately following the annual meeting of the Division or at the call of the Vice President of the Division for the purpose of organizing and such other business as may properly come before it, and thereafter meetings shall be held after due notice approximately three (3) months apart.

Upon due notice the Chairman, Executive Committee, may call special meetings, and shall call special meetings upon written request of a majority of its members.

(c) At all meetings of the Wholesale Division, Class E members shall be entitled to all privileges of membership, including full privilege of the floor and one vote. At such meetings representatives of Class A members shall be entitled to the privilege of the floor and one vote.

ARTICLE VII VOTING BY MAIL

SECTION 1. Executive Committee: When necessary, the Executive Committee shall vote by mail on questions presented by the President or Chairman and a majority of the votes received within fifteen (15) days shall be decisive.

SECTION 2. Members: Questions, which in the judgment of the Executive Committee are of sufficient importance for the consideration of the Association, and are not important enough for a special meeting, may be voted upon by mail, and a majority of the votes received within thirty (30) days from the voting membership of the Association shall be decisive.

SECTION 3.

(a) Executive Committee, Wholesale Division: When necessary the Executive Committee of the Wholesale Division shall vote by mail on questions presented by the President or Chairman of the Executive Committee, and a majority of the votes received within fifteen (15) days shall be decisive.

(b) Members: Questions which in the judgment of the Executive Committee of the Wholesale Division are sufficiently important for consideration of Class E members including representatives of Class A members and not important enough for a special meeting, may be voted upon by mail. A majority of the votes received within thirty (30) days shall be decisive.

ARTICLE VIII
COMMITTEES

SECTION 1. Trade Sales: There shall be a National Trade Sales Committee, the Chairman of which shall be appointed annually by the President.

SECTION 2. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of trade sales in his district. It shall be the duty of the Chairman of each Regional or City Trade Sales Committee to organize thoroughly those interested in trade sales in his district, including those manufacturers who sell lacquer to auto accessory wholesalers, or dealers. The reactions of these Regional or City Associations shall be presented by their Chairmen to the National Trade Sales Committee.

The President shall request the Presidents of Regional or City Associations to appoint a Class E member on the Regional or City Trade Sales Committee.

SECTION 3. Industrial Finishes: There shall be a National Industrial Finishes Committee, the Chairman of which shall be appointed annually by the President.

SECTION 4. The President of this Association, in collaboration with the President of each Regional or City Association, shall appoint to this Committee a Regional or City Association member having a thorough knowledge of Industrial Sales in his district. It shall be the responsibility of this Committee member, as local Chairman, to organize thoroughly those members interested in industrial sales of paints, lacquers, etc. The reactions of these Regional or City Associations shall be presented by their Chairmen to the National Industrial Finishes Committee.

SECTION 5. National Advisory Committee: This Committee shall consist of the officers of the National Association, the Regional Vice Presidents, the Divisional Vice Presidents, the Chairman of the Regional or City Association Program Committee, the Presidents and Secretaries of the Regional or City Associations, and the Delegates or Alternates appointed by Regional or City Associations to attend the Annual Convention of the Association. This Committee shall meet annually prior to the National Convention at the call of the President. The President of the National Association shall preside at such meeting.

SECTION 6. Budget and Finance Committee: This Committee shall consist of three or more members and shall be appointed by the Chairman of the Executive Committee who shall be ex-officio a member thereof. They shall fix the compensation of the President and shall have charge of the allocation of all income of the Association.

SECTION 7. Unfair Competition Committee: This Committee shall be appointed by the President, in collaboration with the Chairman of the Executive Committee, subject to approval by the Executive Committee.

SECTION 8. The President shall, when practicable, appoint members of the Wholesale Division to general committees of the Association and such members shall from time to time report on such matters to their Division.

SECTION 9. The following Committees shall consist of three or more members each, to be appointed by the President:

By-Laws Committee
Clean Up and Paint Up Committee
Credits and Collections Committee
Kindred Products Committee
Legislative Committee
Membership Committee

Memorial Committee
Production Clubs Committee
Scientific Section Committee
Simplification Committee
Tariff Committee
Traffic Committee

SECTION 10. Arrangements and Entertainment Committee: The President shall appoint each year an Arrangements and Entertainment Committee of three or more members who shall arrange for the ensuing annual convention. They shall receive the assessments for the same as provided in the By-Laws, and shall make all the necessary disbursements from said fund, rendering report to the Executive Committee within thirty (30) days after the close of the annual convention. The President shall also appoint a Ladies' Reception Committee of three or more ladies.

SECTION 11. Chamber of Commerce of the United States of America Committee: The President shall appoint annually a Chamber of Commerce of the United States of America Committee, composed of a Chairman, who shall be the National Councillor, as provided for in the By-Laws of the Chamber, and the number of delegates to which our membership may entitle us, and as provided for in the By-Laws of the Chamber. The National Councillor and the delegates are empowered to represent this Association in accordance with the By-Laws of the Chamber, and to cast their votes for this Association upon any subjects presented to them. The National Councillor shall present to the Chamber, upon approval of the Executive Committee, such subjects as the Association may submit, and no proposition, resolution or question shall be presented by the National Councillor to the Chamber without the approval of the Executive Committee.

SECTION 12. Regional or City Association Program Committee: The President shall appoint a Regional or City Association Program Committee of not less than five (5) members to prepare at the beginning of the fiscal year a series of programs which shall be sent to each Regional or City Association for the suggested use by such Association during the year.

SECTION 13. Nominating Committee: At least three (3) months preceding the annual Convention, the President shall appoint, subject to the approval of the Executive Committee a Nominating Committee of seven (7) members, as follows:

Four to be selected from Class A membership, two to be selected from Class B, Class C or Class E membership (none of whom shall be officers) and the President. The Nominating Committee shall report at the end of the first business session of the Convention.

SECTION 14. Publicity and Press: The President may appoint annually a Publicity and Press Committee, consisting of five members, who, together with the Secretary, shall edit material for the Press and shall edit all reports of the annual Convention or other meetings of the Association. There shall be made a stenographic report of the business proceedings of the annual Convention. Upon application, such report shall be furnished as edited and approved by the Publicity and Press Committee, to any of the Trade Papers subscribing. The expense of the stenographic report shall be divided pro-rata between the Association and each of the Trade Papers making application for the report.

SECTION 15. Arbitration Committee: To be composed of six members of the Association, four of whom shall be Class A members, and two of whom shall be Class B, C or E members. All members are cordially invited in cases of dispute, to avail themselves of the services of this committee and thus avoid the expense, delay and ill-feeling of litigation.

SECTION 16. Public Relations Committee: The President shall appoint a Committee of three or more members to be known as the Public Relations Committee authorized to function on all matters heretofore handled by the Save the Surface Committee.

RULES OF PROCEDURE FOR ARBITRATION

1. At the time of asking for an arbitration, the parties shall forward to the Chairman of the Committee on Arbitration their written agreement to abide by the decision of the Arbitration Committee. They shall deposit.

with the Treasurer of the National Paint, Varnish and Lacquer Association, Inc., a sum of money designated to defray the expenses of the Committee on Arbitration, including traveling expenses, to the place where hearing is to be held and all expenses incident to the hearing. The amount of this deposit in excess of such expenses will be returned pro-rata. If first deposit is insufficient, the parties to the controversy shall pay the additional amount, same to be divided equally between them.

2. When the parties to the controversy have complied with Rule 1, the Chairman of the Committee on Arbitration shall confer with his Associates and fix a time and place where the arbitration is to be held and notify both parties.

3. Unless otherwise agreed between the parties of the controversy, each party shall submit to the Arbitration Committee his side of the case in form of a typewritten statement, which shall present his position and contain his arguments in support of same and cite any precedents bearing on the case. This shall be accompanied by original papers or exhibits referred to in the statement.

4. No person shall sit as a member of the Committee on Arbitration at a hearing who is interested in any manner in the subject matter of the dispute or who has previously expressed an opinion on the merits of the particular controversy or who would be subject to any common law disqualification of a judge to hear and determine such controversy.

5. A majority of the Committee on Arbitration shall be necessary to constitute a quorum empowered to hear and determine the matter in dispute, and such majority may, if it desires, select substitutes for other members of the Committee who are unable to attend. Such substitutes shall be members of the Association and qualify under Rule 4 and shall serve only in connection with the controversy for which they have been selected.

6. The record of the action of the Committee shall be made in triplicate, one copy of which shall be given to each of the contending parties, and one copy sent to the Secretary of the National Paint, Varnish and Lacquer Association, Inc., but no report of the same shall be published or made a matter of permanent record.

SECTION 16. Resolutions Committee: The President shall appoint from the membership of the Executive Committee at its annual meeting a Committee of three to be known as the Resolutions Committee. This Committee shall consider all reports, resolutions or recommendations which may be referred to them in session of the annual Convention pertaining to matters that have not been before the Executive Committee. They shall submit to the Convention such resolutions or reports with their recommendations. When necessary, they shall draft and submit to the Convention resolutions on subjects requiring action.

SECTION 17. Trade-Mark Committee: This Committee shall direct the work of the Trade-Mark Bureau, as provided in the By-Laws.

SECTION 18. Special and Sub-Committees: The President shall appoint upon the request of the Executive Committee and when the exigency may arise, or when in his judgment it may be required, additional special or sub-committees, to whom the President shall refer or delegate to investigate, support or confer on subjects not within the scope of the duties assigned to other committees, as provided for in this Article.

SECTION 19. Duties of Committees: It shall be the duty of all Committees, unless otherwise specified, to receive for consideration, all subjects involving the interests represented by said Committees; to formulate such recommendations as may seem to serve the best interests of the Association, for presentation in the form and manner prescribed for Committee reports in the By-Laws.

SECTION 20. Communications: All communications relating to or affecting any interests covered by Committees, shall be referred by the Secretary, upon the approval of the President, to the Chairman of such Committee, who shall make reply or return to the Secretary such recommendations as his Committee may indicate.

Section 21. Wholesale Division Committees:

There shall be such committees appointed within the Wholesale Division as may be necessary or desirable. Standing Committees shall submit reports and recommendations through the Secretary of the Division thirty (30) days prior to the Annual Meeting.

**ARTICLE IX
REPORTS, RESOLUTIONS AND COMMUNICATIONS**

All Committees shall submit, through their Chairman, to the Secretary at least thirty (30) days before the annual Convention for presentation through the Executive Committee to the Convention, a written report accompanied by recommendations, if any, on the subjects assigned to said Committees. All resolutions, special reports or communications received by the Secretary in advance of the annual Convention, shall be referred by him to the Executive Committee for consideration and by them referred, with their recommendations, to the Convention for consideration and appropriate action. All resolutions, reports or communications presented in convention sessions pertaining to matters which have not been before the Executive Committee, may be referred to the Resolutions Committee for consideration and recommendations; reports of such considerations and recommendations shall be made prior to the adjournment of the Convention.

**ARTICLE X
BUREAU OF TRADE-MARKS**

SECTION 1. A Trade-Mark Bureau shall be maintained by the Association for the purpose of keeping records and giving information as to Marks in our Industry, also giving information on Trade-Mark matters in general.

SECTION 2. The Trade-Mark Committee shall, subject to the approval of the Executive Committee, make such rules and regulations as may seem desirable, with regard to the registration of Trade-Marks in the Trade-Mark Bureau, the furnishing of reports and publication to members and non-members relating to Trade-Marks and the fees to be collected therefor.

**ARTICLE XI
EXPENSES OF OFFICERS**

As may be authorized by the Budget and Finance Committee and approved by the Executive Committee, the necessary expenses of the President, Secretary or duly accredited agents or representatives shall be paid.

**ARTICLE XII
ANNUAL CONVENTION REGISTRATION**

The assessment at the Annual Convention shall not exceed twenty dollars (\$20.00) for each person attending the Convention; the amount to be determined by the Executive Committee prior to opening of the Convention.

**ARTICLE XIII
PRESS AND NON-MEMBER REPRESENTATION**

At the annual Convention, representatives of the local daily press and others may be admitted to preliminary opening sessions. All subsequent sessions shall be executive in their character and none but members shall be admitted except by approval of the Executive Committee or by a two-thirds vote of voting members present. The President may appoint a Sergeant-at-Arms whose duty it shall be to exclude all visitors except as herein provided for.

**ARTICLE XIV
NOMINATIONS**

SECTION 1. Nominating Committee: The report of the Nominating Committee shall be presented at the end of the first business session of the annual Convention, and shall be voted upon at the last business session of the Convention.

SECTION 2. Six weeks prior to the Annual Convention, the Nominating Committee shall mail to all members, entitled to vote, the names of six candidates to be elected to the Executive Committee, showing the names of their Companies. If twenty-five members, entitled to vote, wish to place other candidates in nomination, they may do so by filing the names of said candidates with the Nominating Committee three weeks prior to the Convention, provided only one name be filed from any one Regional or City Association.

SECTION 3. Other Nominations: Other qualifying nominations may be made from the floor, by any one having voting privileges, at the first business session succeeding that at which the Nominating Committee makes its report, and shall be voted upon at the last session of the Convention.

**ARTICLE XV
RULES**

SECTION 1. Parliamentary: The proceedings of all meetings of this Association and its Executive Committee shall be subject to parliamentary rules as indicated in Roberts' Rules of Order.

SECTION 2. Order of Business:

1. Opening of Convention
2. Roll Call
3. President's Address
4. Treasurer's Report
5. Auditor's Report
6. Committee Reports
7. Resolutions
8. Unfinished Business
9. New Business
10. Election of Officers and Members of the Executive Committee
11. Installation of Officers and Members of Executive Committee.

**ARTICLE XVI
CODE OF ETHICS**

We, members of the National Paint, Varnish and Lacquer Association, Inc., recognizing our responsibilities and obligations to promote the public welfare, and to maintain honorable, fair and friendly relations among men, do pledge ourselves:

1. To compete always with fairness and honesty, seeking patronage on merit and service; to refrain from false derogatory reference, written, oral or printed, to competitors or their products; and from the circulation of harmful rumors regarding such competitor's products, or their personal or financial reputation; to strive, by sincere and intelligent cooperation with our competitors, in all lawful ways to increase the efficiency and service to the public of the industry as a whole; to base our advertising exclusively on the merit of our own products and the value of our own service, without false, derogatory reference to the products of competitors or misleading comparisons therewith.
2. To be guided by a spirit of justice, honor and fairness, in all our relations with members of the allied trades, realizing that the standard of ethics maintained in our industry must vitally affect the standard observed in associated industries; to encourage the adoption by the allied trades of similar codes as guides to govern their practices; and to discourage unfair trade practices in those trades, even though such practices might at times be to our own immediate advantage.
3. To represent our products truthfully in advertising, labeling and branding; avoiding therein all false or misleading statements or descriptions.
4. To avoid and actively strive to prevent all forms of commercial bribery and corruption by members of this Association and by the industry in general; and to this end we pledge our support to the Federal Trade Commission and any other enforcement agency in locating and prosecuting individuals guilty of such practices.
5. To recognize the right of employees to use all honorable and reasonable efforts to better their conditions, but to refrain from directly or indirectly soliciting or bidding for the services of the employee of another member.
6. To recognize that only when an employee shall take the initiative shall we have the right to negotiate with such an employee of another member.
7. To refrain from the unethical practice of taking in exchange or in any manner assisting in the exchange of, the paints, varnishes or other kindred products of another manufacturer, distributor or dealer.
8. To adhere faithfully to the rules of conduct herein set forth and to inspire our fellow members to do likewise, believing that the Golden Rule is the only safe guide of conduct in the relations among men.
9. Any violation of this Code shall be referred by the President of the National Paint, Varnish and Lacquer Association, Inc., to the Executive Committee for consideration and action.

**ARTICLE XVII
ZONE CLASSIFICATION**

For the purpose of administration, the Association is divided into six zones comprised of the following States:

New England Zone: Massachusetts, Maine, Vermont, New Hampshire, Rhode Island, Connecticut.

Eastern Zone: New York, Pennsylvania, New Jersey, Maryland, District of Columbia, Delaware.

Southern Zone: Virginia, Mississippi, West Virginia, North Carolina, South Carolina, Georgia, Florida, Alabama, Louisiana, (except that part which lies west of the Kansas City Southern Railway between Rodessa and Starks), Kentucky, Tennessee.

Central Zone: Arkansas, Illinois, Indiana, Ohio, Iowa, Kansas, Missouri, Michigan, Minnesota, Nebraska, North Dakota, South Dakota, Wisconsin.

Southwestern Zone: Texas, Oklahoma, New Mexico and that part of the State of Louisiana including towns on the west of the Kansas City Southern Railway between Rodessa and Starks.

Western Zone: Arizona, California, Colorado, Idaho, Montana, Nevada, Oregon, Utah, Wyoming, Washington.

**ARTICLE XVIII
AMENDMENTS**

SECTION 1. These By-Laws may be amended or revised at any Annual Convention of the Association by an affirmative vote of not less than two-thirds of the voting power present as provided for in the By-Laws. However, no such amendment or revision shall be considered unless the same has first been submitted to the Committee on Constitution and By-Laws in writing, who shall present it with their recommendation to the Executive Committee, and by them presented with their recommendation to the Association at a regular session prior to the session at which final vote is taken.

Section 2. Any portion of the By-Laws may be suspended for a definite purpose by unanimous vote at any meeting of the Association.

NON-EXCHANGE AGREEMENT

(Revised 1936)

"Whereas, the taking of the products of one manufacturer by another in exchange for his own products—commonly known as the 'Exchange of Paints, Varnishes or Lacquers'—is unethical, an unfair form of competition, and demoralizing:

"1. We hereby agree for ourselves, our distributing agents, jobbers, representatives and traveling salesmen, that we will not take or allow to be taken in exchange for our own products any paints, varnishes, lacquers or other products of any other manufacturers; nor will we give or permit the giving of any advice or assistance in facilitating such exchange or replacement or the disposal of competitive products in the hands of others; nor will we make or permit to be made any concessions, allowances or gifts of any kind to promote or facilitate such exchange.

"2. We agree to report promptly to the National Paint, Varnish and Lacquer Association, Inc., any violation of this agreement coming to our knowledge.

"3. We agree to cooperate with the National Paint, Varnish and Lacquer Association, Inc., in the investigation of such report.

"4. The National Paint, Varnish and Lacquer Association, Inc., shall investigate such report, and if found correct shall report the facts to the Executive Committee, who shall notify the accused of the charges, and provide due opportunity for hearing. The undersigned agrees that if the Executive Committee shall find that such charges against it are sustained, it will pay into the Treasury of the Association an amount computed by the Executive Committee which shall be twice the value of the goods exchanged or displaced, said value to be fixed on the basis of the regular invoice prices of the manufacturer, distributor or dealer making such exchange, at the time of the transaction, and agrees further to accept the decision of the Executive Committee in all such cases.

"5. We agree to maintain this Agreement fully in spirit as well as in letter; to inform all of our salesmen, jobbers and other distributing agents

or agencies of the purport and scope of this Agreement and to advise them that any effort or assistance on their part to effect or promote the exchange through sale or otherwise of the products of any other manufacturer for the purpose of replacement in whole or in part by our own products, or to assist in the disposal of competitive products in the hands of others constitutes a direct violation of this Agreement.

"6. We accept responsibility for any violation of this Agreement by our salesmen, jobbers and other distributing agents, and will require of them that they shall not negotiate, arrange, or in any way participate in the replacement or transfer of any products other than those of our own manufacture.

"7. We agree that in all cases where the application of this Agreement is in doubt we will submit the facts to the Executive Committee of the National Paint, Varnish and Lacquer Association, Inc., before taking action, and will abide by their decision."

ANTI-BRIBERY AGREEMENT

WHEREAS, *The Federal Trade Commission*, at Washington, has decided that the practice in trade of manufacturers or dealers, secretly giving commissions, gratuities, or other things of value to employees of concerns to whom they sell is unfair competition; and

WHEREAS, The members of the National Paint, Varnish and Lacquer Association, Inc., are in full sympathy with the purpose and wish to cooperate with the *Federal Trade Commission* to eliminate the practice:

Therefore, We hereby agree for ourselves individually, our respective companies, salesmen and employees, not to permit the gift of any commission, gratuities, or other things of value to employees of concerns to whom we sell; and we further agree not to allow our salesmen expense money for any other purpose than for legitimate expenses, and not to permit any funds to be dispensed in any illegal way to influence business.

We are signing this agreement irrespective of our membership in the National Paint, Varnish and Lacquer Association, Inc., or contemplated membership or because signing it is compulsory in order to become members or to continue membership in said Association.

LEST WE FORGET!

(An editorial on your Association's Code of Ethics, from the American Paint Journal, March 29, 1937)

During the period which is rapidly approaching a half-century of honorable existence, the National Paint, Varnish and Lacquer Association and its predecessor organizations have consistently taken cognizance of and attempted to eliminate certain trade practices which, because properly considered as unethical, rather than illegal, hit below the belt and inflict damage incompatible with the principles of fair play, leaving the injured party without legal recourse and utterly defenseless unless he yields to the temptation to fight back in the same unprincipled manner.

While such a course may result in a degree of temporary satisfaction in individual instances, it can contribute nothing in the way of a permanent solution; indeed, if such unethical practices were condoned even when practiced only in self defense, they would be bound to spread to such an extent as to become the rule rather than the exception, and to create a state of chaos characterized by a degree of suspicion and ill feeling which would tend to degrade, rather than to elevate, the standards of the industry.

The success of the cooperative efforts for which this industry has won signal recognition is independent upon a feeling of good will and mutual respect which can exist only when the rules of fair play are jealously observed. These rules are set forth in the Code of Ethics of the National Paint, Varnish and Lacquer Association, which appears as a section of the By-Laws. They antedate the Code of Fair Competition adopted under NRA and also the earlier agreements emanating from the trade practice conferences held under the auspices of the Federal Trade Commission.

One of the apparently inescapable penalties of regulation is that the incentive to adhere to voluntary principles which have been readily accepted is removed and that a premium is placed upon evasion. The weakness of

the rules of the trade practice conferences was that they were legally binding only upon signatories. When the same principles were later incorporated in the NRA code, they were legally binding upon all members of the industry. But with the passing of NRA, they became legally binding upon no one. Perhaps it is because of the many newcomers into the industry who have never been made familiar with the Code of Ethics as such; perhaps it is because its existence has been forgotten during the recent years of rapid change in which one new form of governmental regulation has superseded another in its demands upon the attention of members of the industry—but there has been some evidence that its principles are being disregarded in certain quarters.

It is for the purpose of reminder that the Code of Ethics still exists and to call attention to its provisions that it is reproduced here as incorporated in the by-laws of the National Paint, Varnish and Lacquer Association. It provides the basis for honorable competition which permits competitors to band together in their cooperative efforts to expand the market for the industry's products, in competition with those of other industries, to their mutual benefit. If it is to be "either a closed season or an open season," as suggested by one member recently in professing his inability to suffer in silence through adherence to principles unobserved by his competitors, by all means let us make it a closed season; the other alternative is a cat and dog fight which can benefit no one in the long run, while threatening the security of the structure erected for the advancement of a united industry. (Text of the Code of Ethics is contained in Article XVI of the By-Laws on Page 37 of this Year Book).

DEFINITIONS

(From Article II of the old NRA Code of Fair Competition for the Paint, Varnish and Lacquer Industry. Reprinted because of historical interest and definite terminology.)

The term "The Industry" means all persons in the continental United States engaged in the manufacture of paint, kalsomine and water paint, varnish (including shellac varnish), lacquer and kindred products, including putty, semi-finished base materials for lacquers, thinners, and diluents (when such semi-finished base materials are sold or offered for sale in competition with the finished products of this Industry), liquid and plastic roof coatings and roof cements, and artists' colors; and/or such branches or sub-divisions thereof as may from time to time be included under the provisions of this Code, provided that if any member of the Industry also manufactures products of any other industry, the provisions of this Code shall apply only to that part of his business which is included in this Code. The term "Export Trade" means any business transacted with any purchaser for shipment of products of the Industry outside of the continental United States.

The term "Artists' Colors" means artists' oil colors, or artists' paints, water colors including poster and showcard colors, tempera colors, and artists' pastels, prepared canvases and panels, artists' mediums and varnishes, artists' drawing and lettering inks, artists' block printing inks of oil and water base, charcoal, modelling tools and all types of artists' woodenware, such as easels, palettes, color boxes, and such kindred materials and articles ordinarily used in schools and by art students, artists, commercial artists, etchers, modellers, sculptors and craftsmen.

The term "employee" as used herein includes any person engaged in any phase of the Industry in any capacity in the nature of employee irrespective of the method of payment of his compensation. The term "employer" as used herein includes anyone for whose benefit such an employee is so engaged. The term "member of The Industry" includes any manufacturer who shall be subject to this Code. The term "member of the Code" includes any member of The Industry who shall expressly signify assent to this Code. The term "Association" herein means the American Paint and Varnish Manufacturers' Association, Inc., and the National Paint, Oil and Varnish Association, Inc., or their successor or successors. The term "Association Headquarters" means the office maintained jointly by the Associations at 2201 New York Avenue, N. W., Washington, D. C. The term "Trade Sales" as used herein means all sales to jobbers, dealers, painters, automotive refinishing shops, and sales made directly to the consumer, with the exception of such sales as are herein-

after defined as "Industrial Sales." The term "Industrial Sales" as used herein means all sales to the following classes of buyers, covering products of The Industry used by such buyers on their products or for the finishing of their equipment and for the painting, upkeep and maintenance of their plants, equipment, tenements, and for any other purpose:

Industrial plants of all kinds (such as automobile manufacturers, implement manufacturers, furniture manufacturers, etc., etc.)

Transportation companies (including street railways, bus and air transportation companies)

Car and locomotive builders

Public service companies

Oil refiners and pipe line companies

Packing houses

Steel manufacturers and those who fabricate their own products

Bridge builders and bridges

Coal or other mining operations

Steamship lines, shipyards, wharves and docks

All departments of any State, County, Municipal or other political subdivisions, but only for the following products: traffic paint; road paint; products used on bridges, trucks and machinery; automobile license tag coatings; or materials for finishing furniture, or any other products manufactured in prisons or reformatories. All other business from State, County, Municipal and other political subdivisions, such as products used on buildings, institutions, etc., to be classified as "Trade Sales."

All Departments of the United States Government regardless of usage.

1940 CONVENTION SUMMARY

(52nd Annual Convention—Marysewer Hotel, Washington, D. C.)
October 29, 31, November 1, 1940

Committee Meetings

Meetings of Executive Committee, Budget and Finance Committee, Advertising Committee, Putty Division, Roof Coating Division, and National Advisory Committee (dinner meeting) were held Tuesday, October 29, 1940, the day preceding the formal opening of the Convention. The Clean Up and Paint Up Committee, the Calcimine and Water Paint Division Steering Committee, and the Fifty Year Club (dinner meeting) met Wednesday, October 30. The Unfair Competition Committee and Advisory Board Cincinnati Agreement held a breakfast meeting Thursday, October 31, 1940.

OFFICIAL BUSINESS PROGRAM

Wednesday, October 30, 1940—9:30 A. M.

Joint Session—Open Forum, National Paint, Varnish & Lacquer Association, Inc., and Federation of Paint and Varnish Production Clubs, at which a number of production and technical problems were discussed by speakers and from the floor.

1:00 P. M.

Opening Business Session—This session was held at the new Association Headquarters, the Norris B. Gregg Memorial Building, 1500 Rhode Island Avenue, N. W., Washington, D. C.

PRESIDENT ERNEST T. TRIGG, *Presiding*

Preliminary Report of By-Laws Committee—H. M. Howard, Chairman. Report of the Treasurer—S. R. Matlack. Preliminary Report of Nominating Committee—E. V. Peters, Chairman. Welcome to Delegates: Federation of Paint and Varnish Production Clubs—Robert J. Smith, Retiring President; R. E. Prince; Kenneth J. Howe. Painting and Decorating Contractors of America—Ben Wickberg, President; Frank C. Myer, Jr., Vice-President; R. F. Brueggemann; George S. Stuart, Executive Director. National Paint Salesman's Association—James D. McDonald, President; Harry H. Loewenstein, Secretary. National Retail Lumber Dealers Association—H. R. Northup, Secretary.

1:00 P. M.

NORRIS B. GREGG MEMORIAL DEDICATION

Held at 1500 Rhode Island Avenue, N. W., Washington, D. C.

PRESIDENT ERNEST T. TRIGG, *Presiding*

James W. Young, Director of the Bureau of Foreign and Domestic Commerce of the Department of Commerce, delivered an address in which he

reviewed the development and service of the Paint, Varnish and Lacquer Industry, on behalf of Secretary Jesse H. Jones of the Department of Commerce, who had been scheduled to speak, but was prevented by urgent official business entailed by the Defense Program, from being present at the dedication.

President Trigg delivered a dedicatory address, stated that the building "is your Washington Headquarters and a physical expression of solidarity of purpose in the industry and the permanence of the industry itself."

Other speakers included Fletcher W. Rockwell, president of the National Lead Company, an intimate friend of the late Norris B. Gregg, and Norris B. Gregg, Jr., son of the pioneer paint association leader in whose honor and in recognition of whose generous contribution to the industry the building was named.

The dedication ceremonies were followed by a reception and inspection of the building, following a Ladies' Luncheon.

INDUSTRIAL SALES CONFERENCE

Thursday, October 31, 1940—9:30 A. M.—B. Hiram, Mayflower Hotel

CHAIRMAN PAUL S. KENNEDY, Presiding

Opening Address—Paul S. Kennedy, Chairman. "The Value of Association Work to Members of the Industrial Division"—Norman W. Kelley. "Unfair Competition and the Cincinnati Agreement"—H. F. Schaefer. "The Handling of Small Industrial Orders"—Silvanus Smith. "Fair Prices and Just Profits"—Charles H. Reed. "Competitive Bidding"—Fred A. Brown. "Producing and Selling Industrial Finishes Is a Technical Business"—Leo Roon. "Selling Industrial Finishes"—Garrett Goldberg. An amusing feature of the meeting was interruption and heckling by a certain Carl Bendovic, allegedly from Czechoslovakia, who had been "planted" in the audience.

GENERAL CONVENTION SESSION

Thursday, October 31, 1940—12:00 Noon—B. Hiram, Mayflower Hotel

PRESIDENT ERNEST T. TRIGG, Presiding

Address, "Our House in Order" by President Ernest T. Trigg, who surveyed the service of the Paint, Varnish and Lacquer Industry in relation to the Defense Program.

2:00 P. M.

"Economic Consequences of National Defense"—Edwin B. George, Dun & Bradstreet, Inc. "China and Tung Oil"—S. D. Ren, Executive Vice President, University Trading Corporation. "Agriculture and Our Industry"—Wheeler McMillen, President, National Farm Chemurgic Council. "National Finance and National Defense"—Ellsworth C. Alvord. "National Defense—A Co-operative Job"—Frank Bane, Director, Division of Cooperation, Advisory Commission to Council of National Defense.

TRADE SALES CONFERENCE

Friday, November 1, 1940—9:30 A. M.—B. Hiram, Mayflower Hotel

CHAIRMAN E. J. CASSADY, Presiding

"The Trade Sales Division"—E. J. Cassidy, Chairman. "Asbestos Cement Siding"—Dr. H. A. Gardner, Director, Scientific Section; "The Conquest of Color"—W. M. Barr. "Styling with Paint"—M. Rea Paul, Chairman, Technical and Fact-Finding Committee—Ivor Kenway, Chairman, Publicity Committee. "Dealer-Clerk Training"—Roy B. Anderson, Chairman, Local Association Program Committee.

FINAL CONVENTION SESSION

Friday, November 1, 1940—11:45 A. M.

PRESIDENT ERNEST T. TRIGG, Presiding

Final Report of By-Laws Committee—H. M. Howard, Chairman. "In Memoriam"—R. F. Adams, Chairman. Consideration of Committee Reports and Resolutions. "This Changing World"—James A. Emery, General Counsel, National Association of Manufacturers. Final Report of Nominating Committee—E. V. Peters, Chairman. Election and Installation of Officers and Members of the Executive Committee. Unfinished Business. New Business. Adjournment—1:00 P. M.

ENTERTAINMENT AT 1940 CONVENTION

Concurrent with the business sessions, a program of entertainment was prepared for the ladies by the Entertainment Committee, of which Arthur V. Crary of New York, was Chairman, with Mrs. N. W. Kelley of Roanoke, Virginia, as Chairman of the Ladies' Reception Committee. The special ladies' program included a luncheon at the Norris B. Gregg Memorial Building, the new Association Headquarters, 1500 Rhode Island Avenue, N. W.,

Washington, D. C., on Wednesday, October 30, and on Thursday, October 31, a ladies' luncheon and special tour of the United States Naval Academy at Annapolis.

"Hallowe'en Nite on the Farm" was the Party Night Entertainment for 1940 and was held in the ballroom of the Mayflower Hotel. The Annual Banquet was held Thursday evening, October 31, 1940, at the Mayflower Hotel, followed by dancing.

1941 CONVENTION SUMMARY

(53rd Annual Convention—Drake & Keichackerler Hotels, Chicago, Ill.)

October 29, 30, 31, 1941

Committee Meetings

Meetings of Executive Committee, Budget and Finance Committee, National Advisory Committee were held on Tuesday, October 28, the day preceding the formal opening of the Convention. The Putty Division, Calcimine and Water Paint Division, the Industrial Advisory Committee and the Fifty Year Club met on Wednesday, October 29. The Clean Up and Paint Up Committee and the Roof Coating Division held meetings on Thursday, October 30, 1941.

Credit Conference

10:00 A. M.

A Credit Conference, followed by a group luncheon, was held on Tuesday, October 28, preceding the Convention, with William L. Lang presiding, and greeting and opening remarks by President Ernest T. Trigg.

The following "Present Day Problems for the Credit Man" were discussed: "Strict vs. Lenient Credit Methods—Which Today?"—Discussion Leader, Leo E. Schroeder. "Priorities—Effects"—Discussion Leader, E. N. Ronnau. "New Accounts and Our Obligations to Existing Customers"—Discussion Leader, Frank E. Stolte. "Are We Making Our Customers Better Merchants?"—Discussion Leader, D. H. Driver. "Is There a Need for an Industry Interchange?"—Discussion Leader, F. J. Hamerin. "Where Do We Go From Here?"—A Summary.

OPENING BUSINESS SESSION

Drake Hotel, Wednesday, October 28, 1941—10:30 A. M.

VICE-PRESIDENT CARL J. SCHUMANN, *Presiding*

Convention Called to Order by President Ernest T. Trigg. Preliminary Report of By-Laws Committee—H. M. Howard, Chairman. Report of Treasurer—S. R. Matlack. Preliminary Report of the Nominating Committee—R. W. Lindsay, Chairman. Welcome to Delegates: Federation of Paint and Varnish Production Clubs—R. E. Prince, President; Robert J. Smith, Past President; A. E. Stauderman, Past President. National Retail Lumber-Dealers Association—John Alexander, Jr., Vice-President. Painting and Decorating Contractors of America—Charles B. Hart; Charles H. Schmitz; Henry W. Bonnama. National Paint Salesmen's Association of the U. S.—Howard A. Tallon, President; James E. Day; A. H. Schroeder. "Paint in the National Crisis" by Ernest T. Trigg, President.

2:00 P. M.

GOVERNMENT CONTROLS—OPM

PRESIDENT ERNEST T. TRIGG, *Presiding*

"The Functioning of OPM"—A. I. Henderson, Deputy Director, Materials Section, OPM. "Teamwork—Government and Business"—D. G. Clark, Former Assistant Director, Division of Purchases, OPM. "The Protective Coatings Division of OPM"—J. B. Davis, Chief, Protective Coatings Section, OPM. "Imported Materials for Civilian Supplies"—Colonel George S. Brady, Coordinator of Imports and Substitute Materials, Civilian Supply Division, OPM. "Drying Oils"—Werner G. Smith. "Pigments"—Paul E. Sprague. "Resins"—A. J. Wittenberg.

Thursday, October 29, 1941—9:30 A. M.

PRESIDENT ERNEST T. TRIGG, *Presiding*

(CONTINUATION OF GOVERNMENT CONTROLS—OPM)

"Driers"—David H. Litter. "Cellulose Ester and Other Cellulose"—J. B. Wiesel. "Solvents"—Arthur E. Petersen, Consultant, Chemical Branch, OPM. "Cans"—Arthur V. Cravy. "Drums"—T. W. Floyd. "Wood Containers"—J. Edward Tyler, III.

2:00 P. M.

PRESIDENT ERNEST T. TRIGG, *Presiding*

"Products Our Industry Can Make and How"—Dr. H. A. Gardner, Director, Scientific Section, National Paint, Varnish & Lacquer Association.

"Priorities in the Paint Industry"—George H. Priest, Jr., Priorities Consultant, National Paint, Varnish & Lacquer Association. Balance of afternoon devoted to Round Table Discussion.

FINAL CONVENTION SESSION

Friday, October 31, 1941—Drake Hotel

VICE-PRESIDENT CARL J. SCHUMANN, *Presiding*

Final Report of By-Laws Committee—H. M. Howard, Chairman. In Memoriam—W. S. Auchincloss, Chairman. Consideration of Committee Reports and Resolutions. (Southwestern Zone was created by amendment of by-laws). Trade Sales Division, Thurlow J. Campbell—Chairman. Industrial Finishes Division, Paul S. Kennedy, Chairman. "World Conditions—and the Part We Play"—(followed by Open Forum) General Hugh S. Johnson. Final Report of Nominating Committee—R. W. Lindsay, Chairman. Election and Installation of Officers and Members of the Executive Committee. Unfinished Business. New Business. Adjournment.

ENTERTAINMENT AT 1941 CONVENTION

The Entertainment Committee for the 1941 Convention, of which Robert O. Clark was Chairman, with Mrs. Clark as Chairman of the Ladies Reception Committee, provided a program of entertainment for the ladies, in addition to staging "Pan-American Nite", an evening of good fellowship and fun at the Knickerbocker Hotel, Wednesday evening, October 29, 1941. The 53rd Annual Banquet was held Thursday evening, October 30, 1941, at the Drake Hotel, followed by dancing.

OFFICERS—1941

National Paint, Varnish and Lacquer Association, Inc.

Election, except for President, who was serving a 3-year term, was at 1940 Convention in Washington, D. C.

PRESIDENT—Ernest T. Trigg, 1500 Rhode Island Avenue, N. W., Washington, D. C.

VICE-PRESIDENT—1-Year Term—Carl J. Schumann, Hilo Varnish Corp., Brooklyn, N. Y.

TREASURER—1-Year Term—S. R. Matlack, Geo. D. Wetherill & Co., Philadelphia, Pa.

REGIONAL VICE-PRESIDENTS—1-Year Term:—

New England—Harry Hall, Jr., Boston Varnish Company, Everett, Mass.

Eastern—Wm. H. Jarden, Jr., McCloskey Varnish Co., Philadelphia, Pa.

Central—W. A. Alpers, Cleveland Paint & Color Co., Cleveland, Ohio.

Southern—A. P. Mills, DeSoto Paint & Varnish Co., Memphis, Tenn.

Western—H. S. Margetts, W. P. Fuller and Co., San Francisco, Calif.

DIVISIONAL VICE-PRESIDENT—Wholesale—1-Year Term:—

Harry W. Constant, United Sash & Door Co., Wichita, Kansas.

EXECUTIVE COMMITTEE—1941

ERNEST T. TRIGG, President, Association Headquarters, 1500 Rhode Island Ave., N. W., Washington, D. C.

CARL J. SCHUMANN, Vice-President, Hilo Varnish Corp., Brooklyn, N. Y.

S. R. MATLACK, Treasurer, George D. Wetherill & Co., Philadelphia, Pa.

T. J. CAMPBELL, The Valspar Corporation, New York, N. Y.

HORACE S. FELTON, Felton, Sibley and Co., Philadelphia, Pa.

D. W. FIGGIS, American Can Company, New York, N. Y.

W. H. GERKE, Sargent-Gerke Company, Indianapolis, Ind.

E. D. GRIFFIN, Pittsburgh Plate Glass Co., Pittsburgh, Pa. (Elected to fill the unexpired term of H. S. Wherrett).

M. L. HAVEY, New Jersey Zinc Co., Cleveland, Ohio.

N. W. KELLEY, Southern Varnish Corp., Roanoke, Va.

W. I. LONGSWORTH, Lilly Varnish Co., Indianapolis, Ind.

L. P. MOORE, Benjamin Moore and Co., New York, N. Y.

E. E. MORTON, Carpenter-Morton Co., Boston, Mass.

JOHN G. PENNIMAN, Wesco Waterpaints, Inc., East Boston, Mass.

E. S. PHILLIPS, Devoe & Reynolds Co., New York, N. Y.

WILLIAM RICHTER, E. I. du Pont de Nemours and Co., Wilmington, Del.

FLETCHER W. ROCKWELL, National Lead Company, New York, N. Y.

CHARLES J. ROH, Murphy Varnish Co., Newark, N. J.

A. W. STEUDEL, Sherwin-Williams Co., Cleveland, Ohio.

FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., Chicago, Ill.
H. S. WHERRETT, Pittsburgh Plate Glass Co., Pittsburgh, Pa. (Resigned
July 11, 1941).
VAL WURTELE, Minnesota Linseed Oil Paint Co., Minneapolis, Minn.
ADVISORY MEMBER—(1 Year)
WALLACE F. BENNETT, Bennett Glass and Paint Co., Salt Lake City,
Utah.

1941 COMMITTEE CHAIRMEN

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.
ARBITRATION—R. O. Walker, Chairman, Thibaut & Walker Co., Long
Island City, N. Y.
BUDGET & FINANCE—S. R. Matlack, Chairman, Geo. D. Wetherill & Co.,
Philadelphia, Pa.
BY-LAWS—H. M. Howard, Chairman, Thibaut & Walker Co., Long Island
City, N. Y.
CALCIMINE & WATER PAINT DIVISION (Steering Committee)—Carl
Iddings, Chairman, Prescott Paint Co., New York, N. Y.
CHAMBER OF COMMERCE OF U. S. A.—F. J. Sampson, Chairman and
National Councillor, Sampson Paint & Color Co., Richmond, Va.
CLEAN UP & PAINT UP—R. A. Plumb, Chairman, Truscon Laboratories,
Detroit, Mich.
CREDITS & COLLECTIONS—Wm. L. Lang, Chairman, Devco & Reynolds
Co., New York, N. Y.
LEGISLATIVE—E. A. Foy, Jr., Chairman, Foy Paint Company, Cincin-
nati, Ohio.
LOCAL ASSOCIATION PROGRAM—Frank Clarke, Chairman, Pittsburgh
Plate Glass Co., St. Louis, Mo.
MEMBERSHIP—
CLASS A STEERING COMMITTEE—H. B. Almond, Chairman, Mc-
Closkey Varnish Co., Philadelphia, Pa.
CLASS B STEERING COMMITTEE—A. G. Schumann, Chairman,
Hilo Varnish Co., Brooklyn, N. Y.
MEMORIAL—W. S. Auchincloss, Chairman, Oil, Paint & Drug Reporter,
New York, N. Y.
NATIONAL INDUSTRIAL FINISHES—Paul S. Kennedy, Chairman,
Murphy Varnish Co., Newark, N. J.
STEERING COMMITTEE—Paul S. Kennedy, Chairman, Murphy
Varnish Co., Newark, N. J.
ADVISORY BOARD—Paul S. Kennedy, Chairman, Murphy Varnish
Co., Newark, N. J.
PRODUCT GROUPS:—
AUTOMOBILE FINISHES—C. W. Oliver, Chairman, Wyandotte
Paint Products Co., Wyandotte, Mich.
WOOD FINISHES—W. I. Longworth, Chairman, Lilly Varnish Co.,
Indianapolis, Ind.
RAILROAD FINISHES—C. L. Sullivan, Jr., Chairman, Thresher
Varnish Co., Dayton, Ohio.
MARINE & MAINTENANCE FINISHES—W. M. Stanley, Chair-
man, Socony Paint Products Co., New York, N. Y.
AT LARGE—W. J. Pitt (Spray Painting), Chairman, DeVilbiss Mfg.
Co., Toledo, Ohio.
TOXIC MATERIALS—L. F. Theurer, Chairman, Pittsburgh Plate
Glass Co., Milwaukee, Wis.
NATIONAL TRADE SALES—T. J. Campbell, Chairman, The Valspar
Corp., New York, N. Y.
STEERING COMMITTEE—T. J. Campbell, Chairman, The Valspar
Corp., New York, N. Y.
COUNCIL FOR PAINT STYLING—M. Rea Paul, Chairman, National
Lead Co., New York, N. Y.
DEALER CLERK TRAINING COMMITTEE (Sub-Committee Trade
Sales Steering)—Roy B. Anderson, Chairman, Brooklyn, N. Y.
ROOF COATING DIVISION (Executive Committee)—R. A. Gaines, Chair-
man, Philip Carey Co., Cincinnati, Ohio.
SAVE THE SURFACE—Charles W. Eastwood, Chairman, U. S. Gutta
Percha Paint Co., Providence, R. I.

SCIENTIFIC SECTION—Frank L. Sulzberger, Chairman, Enterprise Paint Mfg. Co., Chicago, Ill.
SIMPLIFICATION—E. D. Peck, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
TARIFF—T. J. Campbell, Chairman, The Valspar Corp., New York, N. Y.
TRADE MARK—Charles J. Caspar, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
TRAFFIC—E. A. Leveille, Chairman, Transportation Bldg., Chicago, Ill.
UNFAIR COMPETITION—Carl J. Schumann, Chairman, Hilo Varnish Corp., Brooklyn, N. Y.

SPECIAL COMMITTEES

CHINA WOOD OIL—deLancey Kountze, Chairman, Devoe & Reynolds Co., New York, N. Y.
DRYING OILS—Ernest T. Trigg, Chairman, National Paint, Varnish & Lacquer Assn., Washington, D. C.
FORMULA LABELING—deLancey Kountze, Chairman, Devoe & Reynolds Co., New York, N. Y.
MACHINERY & EQUIPMENT—N. W. Kelley, Chairman, Southern Varnish Co., Roanoke, Va.
PUBLIC SERVICE—
(Representing National Paint, Varnish & Lacquer Assn.)
ERNEST T. TRIGG, Chairman, National Paint, Varnish & Lacquer Assn., Washington, D. C.
(Representing Painting & Decorating Contractors of America),
R. F. BRUEGGEMANN, Chairman of Painters Group, 5209 Prospect Ave., Cleveland, Ohio.

OFFICERS—1942

National Paint, Varnish and Lacquer Association, Inc.
Election (except for President, who was serving a three-year term)
was at 53rd Annual Convention, Drake Hotel, Chicago, Illinois,
October 31, 1941

PRESIDENT—Ernest T. Trigg, 1500 Rhode Island Ave., N. W., Washington, D. C.
VICE-PRESIDENT—1-Year Term—Charles W. Eastwood, U. S. Gutta Percha Paint Co., Providence, R. I.
TREASURER—1-Year Term—E. A. Foy, Jr., Foy Paint Company, Cincinnati, Ohio.
REGIONAL VICE-PRESIDENTS—1-Year Term:—
New England—E. E. Morton, Carpenter-Morton Co., Cleveland, Ohio.
Eastern—M. J. Merkin, M. J. Merkin Paint Co., Inc., New York, N. Y.
Central—E. J. Forth, The Gibson-Homans Co., Cleveland, Ohio.
Southern—Raymond A. Perry, Warren Paint & Color Co., Nashville, Tenn.
Southwestern—Frank A. Pratt, Pratt Paint & Varnish Co., Inc., Dallas, Texas.
Western—David M. Schindler, National Lead Co., San Francisco, Calif.
DIVISIONAL VICE-PRESIDENT—Wholesale—1-Year Term:—
Harry W. Constant, United Sash & Door Co., Wichita, Kansas.
EXECUTIVE COMMITTEE—1942
ERNEST T. TRIGG, President, Association Headquarters, 1500 Rhode Island Ave., N. W., Washington, D. C.
CHARLES W. EASTWOOD, Vice-President, U. S. Gutta Percha Paint Co., Providence, R. I.
E. A. FOY, JR., Treasurer, Foy Paint Company, Cincinnati, Ohio.
A. V. CRARY, Continental Can Co., New York, N. Y.
HORACE S. FELTON, Felton, Sibley & Co., Philadelphia, Pa.
W. H. GERKE, Sargent-Gerke Co., Indianapolis, Ind.
E. D. GRIFFIN, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
M. L. HAVEY, New Jersey Zinc Co., New York, N. Y.
DWIGHT P. JOYCE, The Glidden Company, Cleveland, Ohio.
N. W. KELLEY, Southern Varnish Corp., Roanoke, Va.
FRANKLIN J. LANE, Boston Varnish Co., Boston, Mass.
S. R. MATLACK, Geo. D. Wetherill and Co., Philadelphia, Pa. (Died August 16, 1943.)
L. P. MOORE, Benjamin Moore and Co., New York, N. Y.

JOHN G. PENNIMAN, Wesco Waterpaints, Inc., East Boston, Mass.
 WILLIAM J. PHELAN, Phelan-Faust Paint Mfg. Co., St. Louis, Mo.
 E. S. PHILLIPS, Devoe & Reynolds Co., Inc., New York, N. Y.
 WILLIAM RICHTER, E. I. du Pont de Nemours and Co., Wilmington, Del.
 FLETCHER W. ROCKWELL, National Lead Co., New York, N. Y.
 A. W. STEUDEL, Sherwin-Williams Co., Cleveland, Ohio.
 FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., Chicago, Ill.
 J. HEATH WOOD, Standard Varnish Works, Chicago, Ill.
 ADVISORY MEMBERS—(1 Year)
 WALLACE F. BENNETT, Bennett Glass & Paint Co., Salt Lake City, Utah.
 C. J. ROH, Murphy Varnish Company, Newark, N. J.

1942 COMMITTEE CHAIRMEN

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.
 ARBITRATION—R. O. Walker, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
 BUDGET & FINANCE—E. A. Foy, Jr., Chairman, Foy Paint Co., Inc., Cincinnati, Ohio.
 BY-LAWS—H. M. Howard, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
 CALCIMINE & WATER PAINT DIVISION (Steering Committee)—Carl Iddings, Chairman, Prescott Paint Co., New York, N. Y.
 CHAMBER OF COMMERCE OF U. S. A.—F. J. Sampson, Chairman and National Councillor, Sampson Paint & Color Co., Richmond, Va.
 CLEAN UP & PAINT UP—R. A. Plumb, Chairman, Truscon Laboratories, Detroit, Mich.
 CREDITS & COLLECTIONS—Wm. L. Lang, Chairman, Devoe & Reynolds Co., New York, N. Y.
 LEGISLATIVE—William J. Pitt, Chairman, DeVilbiss Mfg. Co., Toledo, Ohio.
 MEMBERSHIP—
 CLASS A STEERING COMMITTEE—H. B. Almond, Chairman, McCloskey Varnish Co., Philadelphia, Pa.
 CLASS B STEERING COMMITTEE—T. J. Campbell, Chairman, The Valspar Corporation, New York, N. Y.
 MEMORIAL—A. F. Voss, Chairman, American Paint Journal, St. Louis, Mo.
 NATIONAL INDUSTRIAL FINISHES—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
 STEERING COMMITTEE—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
 ADVISORY BOARD—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
 NATIONAL TRADE SALES—T. J. Campbell, Chairman, The Valspar Corp., New York, N. Y.
 STEERING COMMITTEE—T. J. Campbell, Chairman, The Valspar Corp., New York, N. Y.
 COUNCIL FOR PAINT STYLING—M. Res Paul, Chairman, War Production Board, Washington, D. C.
 DEALER-CLERK EDUCATION (Sub Committee, Trade Sales Committee)—Roy B. Anderson, Chairman, Brooklyn Varnish Mfg. Co., Brooklyn, N. Y.
 ROOF COATING DIVISION (Executive Committee)—R. A. Gaines, Chairman, Philip Carey Mfg. Co., Cincinnati, Ohio.
 SAVE THE SURFACE—Charles W. Eastwood, Chairman, U. S. Gutta Percha Paint Co., Providence, R. I.
 SCIENTIFIC SECTION—Frank L. Sulzberger, Chairman, Enterprise Paint Mfg. Co., Chicago, Ill.
 SIMPLIFICATION—E. D. Peck, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
 TARIFF—J. V. Thompson, Chairman, Thompson & Co., Pittsburgh, Pa.
 TRADE MARK—Charles J. Caspar, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
 TRAFFIC—E. A. Leveille, Chairman, Transportation Bldg., Chicago, Ill.
 UNFAIR COMPETITION—Charles J. Roh, Chairman, Murphy Varnish Co., Newark, N. J.

SPECIAL COMMITTEES

CHINA WOOD OIL—deLancey Kountze, Chairman, Devco & Reynolds Co., New York, N. Y.
DRYING OILS—Ernest T. Trigg, Chairman, National Paint, Varnish & Lacquer Assn., Washington, D. C.
FORMULA LABELING—deLancey Kountze, Chairman, Devco & Reynolds Co., New York, N. Y.
MACHINERY & EQUIPMENT—N. W. Kelley, Chairman, Southern Varnish Corp., Roanoke, Va.
PUBLIC SERVICE—

(Representing National Paint, Varnish and Lacquer Assn.)
ERNEST T. TRIGG, Chairman, National Paint, Varnish & Lacquer Assn., Washington, D. C.
(Representing Painting & Decorating Contractors of America)
R. F. BRUEGGEMANN, Chairman of Painters Group, 5209 Prospect Ave., Cleveland, Ohio.

1942 "CONVENTION-AT-HOME" SUMMARY

("Convention-at-Home" By Mail, October 28, 29, 30, 1942. With Statutory Meeting Held at Association Headquarters, 1500 Rhode Island Avenue, N. W., Washington, D. C., October 29, 1942. Which Constituted the 54th Annual Meeting)

PROGRAM BY MAIL

Dates indicate schedule of mailings of printed presentations to members.
Wednesday, October 28, 1942

Greetings from: National Retail Lumber Dealers Association, H. R. Northrup, Secretary. Painting and Decorating Contractors of America, M. W. McCarthy, President. Federation of Paint and Varnish Production Clubs, J. F. McMenamin, Retiring President. "Address"—Ernest T. Trigg, President. "The Control of Critical Materials"—Dr. D. P. Morgan, Deputy Chief, Chemicals Branch, War Production Board. "Priorities and Allocations"—George H. Priest, Jr., Priorities Consultant, National Paint, Varnish and Lacquer Association. "The Salvage and Conservation of Chemicals in Industry"—S. Donald Perlman, Executive Chemical Director Industrial Salvage Section, WPB. "Protective Coatings in the War Effort"—E. H. Bucy, Chief, Protective Coatings Section, WPB. Reports of Committees: Arbitration—R. O. Walker, Chairman. By-Laws—R. M. Howard, Chairman. Calcimine and Water Paint—Dr. Carl Iddings, Chairman. Clean Up and Paint Up—Dr. R. A. Plumb, Chairman. Memorial—A. F. Voss, Chairman. Questions and Answers.

Thursday, October 29, 1942

"Containers"—Laurence Kiefer, Secretary, Trade Sales Division, N. P. V. & L. A.—E. E. Hoffman, Director, Industrial Finishes Division, N. P. V. & L. A. "Transportation—A Factor in Concentration"—E. A. Leveille, Chairman, Traffic Committee. "The Scientific Section—Technical Developments in 1942"—Dr. H. A. Gardner, Director, Scientific Section, N. P. V. & L. A. "Price Stabilization"—Neil Staebler, Price Executive, Building Materials Branch, Office of Price Administration. "Procurement Policy in the War Effort"—Dewey L. Pierce, Procurement Policy Division, WPB. "Manpower in the War"—Collis Stocking, Deputy Chief, Industrial and Agricultural Employment Division, War Manpower Commission. Reports of Committees: Chamber of Commerce, U. S. A.—F. J. Sampson, Chairman. Legislative—William P. Pitt, Chairman. Roof Coatings—R. A. Gaines, Chairman. Simplification—E. D. Peck, Chairman. Tariff—J. V. Thompson, Chairman. Traffic—E. A. Leveille, Chairman. Questions and Answers.

Friday, October 30, 1942

"The Conservation of Industry"—L. E. Holland, Chairman, Smaller War Plants Corp. "Improved Materials in the Paint Industry"—Colonel George S. Brady, Materials Section, Board of Economic Warfare. "Our Largest Customer"—Paul S. Kennedy, Chairman, National Industrial Finishes Committee, N. P. V. & L. A. "Trade Sales Trends"—T. J. Campbell, Chairman, National Trade Sales Committee, N. P. V. & L. A. "Your Contribution to Victory"—Reuel W. Elton, Secretary, N. P. V. & L. A. "Leadership in Service"—Frank L. Sulzberger, Chairman, Executive Committee, N. P. V. & L. A. Reports of Committees: Credits and Collections—Wm. L.

Lang, Chairman. Membership—H. B. Almond, Chairman, Class A—T. J. Campbell, Chairman, Class B. Save the Surface—C. W. Eastwood, Chairman. Trade Marks—Charles J. Caspar, Chairman. Unfair Competition—Charles J. Roh, Chairman. Questions and Answers. Report of Nominating Committee.

54th ANNUAL MEETING (STATUTORY MEETING)

National Paint, Varnish and Lacquer Association, Inc.

Pursuant to a notice mailed to members of the Association under date of October 17, 1942, the 54th Annual Meeting of the National Paint, Varnish & Lacquer Association was held at its headquarters, 1500 Rhode Island Avenue, N. W., Washington, D. C., Thursday, October 29, 1942. President Ernest T. Trigg presided in accordance with the by-laws, and Reuel W. Elton, secretary of the Association, acted as secretary of the meeting. The secretary reported 271 Class A members present in person or by proxy. The chairman declared a quorum present and ordered that the proxies be filed with the secretary.

The president submitted a report on the affairs of the Association and stated that the report was printed in the October 28, 1942 issue of the "Convention at Home Daily" which had been mailed to all members of the Association. The treasurer's report for the fiscal year ending September 30, 1942, was presented and on motion duly seconded was approved for distribution to the members of the Association. (It was also published in The Open Door of November 9, 1942.) The secretary reported that the accounts of the treasurer had been audited by Ernst & Ernst and that the report of the auditors was available at Association Headquarters for review. The reports of the respective committees of the Association were received, and the president advised that all committee reports were being printed in the "Convention at Home Daily" for distribution to Association members.

ELECTION OF OFFICERS

The President reported that the Report of the Nominating Committee had been mailed to all members of the Association.

On motion duly made and seconded the meeting then proceeded to the election of officers and members of the Executive Committee. Opportunity was afforded to members present in person or represented by proxy, to offer further nominations. No further nominations were made and none had been suggested on any proxy form. On motion duly made and seconded the secretary cast a unanimous ballot for the election of the nominees as presented by the Nominating Committee whereupon the President declared said persons duly elected to said offices to serve as provided by the By-laws.

OFFICERS—1943

National Paint, Varnish and Lacquer Association, Inc.

Elected at Statutory Meeting "Convention at Home", Washington, D. C.
October 29, 1942

PRESIDENT—3-Year Term—Ernest T. Trigg, 1500 Rhode Island Ave., N. W., Washington, D. C.

VICE-PRESIDENT—1-Year Term—E. D. Griffin, Pittsburgh Plate Glass Company, Pittsburgh, Pa.

TREASURER—1-Year Term—E. A. Foy, Jr., Foy Paint Co., Cincinnati, Ohio.

REGIONAL VICE-PRESIDENTS—1-Year Term:—

New England—J. Dwight Morton, Carpenter-Morton Co., Boston, Mass.

Eastern—M. J. Merkin, M. J. Merkin Paint Co., New York, N. Y.

Central—R. O. Clark, Jewel Paint & Varnish Co., Chicago, Ill.

Southern—Ralph F. Schaefer, Schaefer Varnish Co., Louisville, Ky.

Southwestern—Frank A. Pratt, Pratt Paint & Varnish Co., Dallas, Tex.

Western—Oliver S. Orrick, General Paint Corp., San Francisco, Calif.

DIVISIONAL VICE-PRESIDENT—Wholesale—1-Year Term:—

A. F. Winstel, Saeger-Winstel Co., Cincinnati, Ohio.

EXECUTIVE COMMITTEE—1943

ERNEST T. TRIGG, President, Association Headquarters, 1500 Rhode Island Ave., N. W., Washington, D. C.

E. D. GRIFFIN, Vice-President, Pittsburgh Plate Glass Co., Pittsburgh, Pa.

E. A. FOY, JR., Treasurer, Foy Paint Company, Cincinnati, Ohio.

T. J. CAMPBELL, The Valspar Corporation, New York, N. Y. (Elected to fill the unexpired term of S. R. Matlack).

A. V. CRARY, Continental Can Company, New York, N. Y.
 HORACE S. FELTON, Felton, Sibley and Co., Philadelphia, Pa.
 W. H. GERKE, Sargent-Gerke Company, Indianapolis, Ind.
 DWIGHT P. JOYCE, The Glidden Company, Cleveland, Ohio.
 N. W. KELLEY, Southern Varnish Corp., Roanoke, Va.
 D. A. KOHR, Lowe Brothers Company, Dayton, Ohio.
 de LANCEY KOUNTZE, Devco & Reynolds Co., Inc., New York, N. Y.
 FRANKLIN J. LANE, Boston Varnish Co., Boston, Mass.
 S. R. MATLACK, Geo. D. Wetherill and Co., Philadelphia, Pa. (Died August 16, 1943).

H. A. MELUM, Benjamin Moore and Co., Chicago, Ill.
 RALPH M. NEUMANN, New Jersey Zinc Co., New York, N. Y.
 JOHN G. PENNIMAN, Wesco Waterpaints, Inc., East Boston, Mass.
 WILLIAM J. PHELAN, Phelan-Faust Paint Mfg. Co., St. Louis, Mo.
 FLETCHER W. ROCKWELL, National Lead Co., New York, N. Y.
 CHARLES J. ROH, Murphy Varnish Co., Newark, N. J.
 FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., Chicago, Ill.
 J. HEATH WOOD, Standard Varnish Works, Chicago, Ill.
 WILLIAM ZINTL, E. I. du Pont de Nemours and Co., Wilmington, Del.

ADVISORY MEMBERS—(1 Year)

C. W. EASTWOOD, U. S. Gutta Percha Paint Co., Providence, R. I.
 WALLACE F. BENNETT, Bennett Glass & Paint Co., Salt Lake City, Utah.

1943 COMMITTEE CHAIRMEN

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.
ARBITRATION—R. O. Walker, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
BUDGET AND FINANCE—E. A. Foy, Jr., Chairman, Foy Paint Co., Inc., Cincinnati, Ohio.
BY-LAWS—H. M. Howard, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
CALCIMINE & WATER PAINT DIVISION (Steering Committee)—Carl Iddings, Chairman, Prescott Paint Co., New York, N. Y.
CHAMBER OF COMMERCE OF U. S. A.—F. J. Sampson, Chairman, Sampson Paint & Color Company, Richmond, Va.
CLEAN UP AND PAINT UP—M. M. Zoller, Chairman, Eagle-Picher Sales Co., Cincinnati, Ohio.
CREDITS & COLLECTIONS—Wm. L. Lang, Chairman, Devco & Reynolds Co., New York, N. Y.
LEGISLATIVE—Wm. J. Pitt, Chairman, DeVilbiss Mfg. Co., Toledo, Ohio.
MEMBERSHIP (Steering Committee)—H. B. Almond, Chairman, McCloskey Varnish Co., Philadelphia, Pa.
MEMORIAL—E. V. Peters, Chairman, St. Joseph Lead Co., New York, N. Y.
NATIONAL INDUSTRIAL FINISHES—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
STEERING COMMITTEE—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
ADVISORY BOARD—Paul S. Kennedy, Chairman, Murphy Varnish Co., Newark, N. J.
SPECIAL LACQUER—E. H. Bucy, Chairman, Zapon Div., Atlas Powder Co., Stamford, Conn.
NATIONAL TRADE SALES—Thurlow J. Campbell, Chairman, The Valspar Corp., New York, N. Y.
STEERING COMMITTEE—Thurlow J. Campbell, Chairman, The Valspar Corp., New York, N. Y.
PUBLIC RELATIONS—Charles W. Eastwood, Chairman, U. S. Gutta Percha Paint Co., Providence, R. I.
ROOF COATING DIVISION (Executive Committee)—R. A. Gaines, Chairman, Philip Carey Mfg. Co., Cincinnati, Ohio.
SCIENTIFIC SECTION—F. L. Sulzberger, Chairman, Enterprise Paint Mfg. Co., Chicago, Ill.
SIMPLIFICATION—E. D. Peck, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
TARIFF—C. N. Seidlitz, Chairman, Seidlitz Paint & Varnish Co., Kansas City, Mo.

TRADE MARK—D. W. Edgerly, Chairman, Titanium Pigment Corp., Chicago, Ill.
TRAFFIC—E. A. Leveille, Chairman, 843 Transportation Bldg., Chicago, Ill.
UNFAIR COMPETITION—Charles J. Roh, Chairman, Murphy Varnish Co., Newark, N. J.

SPECIAL COMMITTEES

ADVISORY COMMITTEE ON GOVERNMENT QUESTIONNAIRES—Robert W. Matlack, Chairman, Geo. D. Wetherill & Co., Philadelphia, Pa.
CHINA WOOD OIL—deLancey Kountze, Chairman, Devco & Reynolds Co., New York, N. Y.
COST ACCOUNTING—Ralph H. Everett, Chairman, M. J. Merkin Paint Co., New York, N. Y.
DRYING OILS—Ernest T. Trigg, Chairman, National Paint, Varnish & Lacquer Association.
FORMULA LABELING—deLancey Kountze, Chairman, Devco & Reynolds Co., New York, N. Y.
MACHINERY & EQUIPMENT—N. W. Kelley, Chairman, Southern Varnish Co., Roanoke, Va.
POST-WAR PLANNING COMMITTEE—E. S. Phillips, Chairman, Devco & Reynolds Co., Inc., New York, N. Y.
POSTWAR SUBCOMMITTEES:
EDUCATION—Charles J. Roh, Chairman, Murphy Varnish Co., Newark, N. J.
PRODUCTION—Kenneth J. Howe, Chairman, Thibaut & Walker Co., Long Island City, N. Y.
PLANS FOR A MARKET SURVEY—W. H. Mathews, Chairman, Devco & Reynolds Co., Inc., New York, N. Y.
PLANS TO FINANCE AN ADVERTISING CAMPAIGN—Ernest T. Trigg, Chairman, National Paint, Varnish and Lacquer Association.
PUBLIC SERVICE—Ernest T. Trigg, Chairman, National Paint, Varnish and Lacquer Association.
WAR ADVISORY—Ernest T. Trigg, Chairman, National Paint, Varnish and Lacquer Association.

1943 "CONVENTION-AT-HOME" SUMMARY

("Convention-at-Home" by Mail, October 27, 28, 29, 1943, with Statutory Meeting Held at Association Headquarters, 1506 Rhode Island Avenue, N. W., Washington, D. C., October 28, 1943, which constituted the 55th Annual Meeting.)

PROGRAM BY MAIL

Dates indicate schedule of mailings of printed presentations to members.
Wednesday, October 27, 1943

Greetings From: Chamber of Commerce of the United States—Eric Johnston, President. National Association of Manufacturers—F. C. Crawford, President. Painting and Decorating Contractors of America—M. W. McCarthy, President. National Paint Salesman's Association—H. A. Tallon, President. Federation of Paint and Varnish Production Clubs—W. F. Kuster, President. "Paint at War"—Ernest T. Trigg, President, National Paint, Varnish and Lacquer Association. "Paint Fights . . . At Sea . . . On Land . . . In the Air . . . Thru Production." "Bridge of Ships." Reports of Committees: Arbitration—E. O. Walker, Chairman. By-laws—H. M. Howard, Chairman. Calcimine and Water Paint—Dr. Carl Iddings, Chairman. Clean Up and Paint Up—M. M. Zoller, Chairman. Memorial—E. V. Peters, Chairman. Scientific Section—Frank L. Sulzberger, Chairman—H. A. Gardner, Director. Traffic—E. A. Leveille, Chairman.

Thursday, October 28, 1943
"The Oil Situation"—C. T. Prindeville, Chief, Fats and Oils Branch, Food Distribution Administration. "What About Containers." "Priorities and Allocations"—George H. Priest, Jr., Priorities Consultant. "Industrial Finishes at War"—Paul S. Kennedy, Chairman, National Industrial Finishes Committee. "The Home Front"—Thurlow J. Campbell, Chairman, National Trade Sales Committee. "Paint and the Smaller War Plants Corporation"—M. Rea Paul, Smaller War Plants Corporation. "The Chemical Branch (W.P.B.) Relations With the Paint Industry"—J. W. Reynolds,

Dep. Director, Chemicals Branch, WPB. "Protective Coatings in the Year Ahead"—T. J. Craig, Chief, Protective Coatings Section, WPB. Reports of Committees: Chamber of Commerce, U.S.A.—F. J. Sampson, Chairman. Legislative—William J. Pitt, Chairman. Roof Coatings—R. A. Gaines, Chairman. Simplification—E. D. Peck, Chairman. Tariff—C. N. Seidlitz, Chairman.

Friday, October 29, 1943

"U. S. Department of Commerce Factual Aids in Postwar Planning"—Hon. Jesse H. Jones, Secretary of Commerce. "Postwar Planning for the Paint Industry"—E. S. Phillips, Chairman, Postwar Planning Committee. "Postwar Packages"—C. H. Black. "Postwar Technical Developments"—H. A. Gardner, Director Scientific Section. "Bold Plans Are Smart Plans"—Paul Hoffman, Chairman, Committee for Economic Development. "When Johnny Comes Marching Home"—(Postwar Employment)—N. W. Kelley. Reports of Committees: Credits and Collections—Wm. L. Lang, Chairman. Membership—H. B. Almond, Chairman. Public Relations—C. W. Eastwood, Chairman. Trade Marks—D. W. Edgerly, Chairman. Unfair Competition—Charles J. Roh, Chairman.

STATUTORY MEETING, OCTOBER 28, 1943— 55th ANNUAL MEETING

Pursuant to a notice mailed to members of the Association under date of October 16, 1943, the fifty-fifth annual meeting of the National Paint, Varnish and Lacquer Association was held at its headquarters, 1500 Rhode Island Avenue, N. W., Washington, D. C., on October 28, 1943.

CALLED TO ORDER—The meeting was called to order at 10 A. M., by President Ernest T. Trigg who presided at the meeting as provided by the By-Laws. The Association Secretary acted as Secretary of the meeting.

ROLL CALL—The Secretary reported 295 Class A members present in person or by proxy and nineteen delegates of local affiliated associations present in person or by proxy. The Chairman declared a quorum present and ordered that the proxies be filed with the Secretary.

REPORT OF PRESIDENT—The President submitted a report on the affairs of the Association and stated that the report is printed in the Wednesday, October 27, issue of the "Convention-at-Home Daily," which has been mailed to members of the Association.

TREASURER'S REPORT—The Treasurer's report for the fiscal year ending September 30, 1943, was presented and on motion duly seconded was approved for distribution to the members of the Association, as follows:

Your Treasurer is again pleased to report that the finances of the Association are in excellent condition.

A full year of war's trials and tribulations have been met by the members of our industry since our last "Convention-at-Home" but in spite of all of the handicaps of price regulations—priorities and allocations—scarcities of vital materials—transportation restrictions and the like your Association has been able to carry on its constructive program without increasing its budget and without drawing upon its reserve.

You will note that receipts exceed expenditures by substantial amount.

The Association has enjoyed a substantial net increase in membership during the year.

Our Association has a great responsibility, not alone in assisting members to perform successfully under war restrictions but also to plan for the unknown in the postwar period. It is comforting to be able to report a substantial reserve fund which may be called upon to enable the Association to render an even greater service when the need may arise.

Following is a statement of the finances of the Association for the fiscal year ended September 30, 1943:

Income for Fiscal Year October 1, 1942 to September 30, 1943	
From dues	\$270,793.77
Interest Earned on Securities	3,440.76
Discounts Taken	357.69
Miscellaneous Receipts	80.50
Recovery on Accounts Previously Written Off	23.75
	\$274,696.47

Expense for Fiscal Year October 1, 1942 to September 30, 1943	
Administration	\$58,791.92
Building Maintenance	11,733.33
Scientific Section	47,942.38
Public Relations	7,949.81
Clean Up and Paint Up	12,844.95
Unfair Competition	11,843.15
Wholesale Division	1,337.99
Traffic Bureau	6,099.19
Industrial Finishes	10,014.68
Technical Field Service	10,551.25
Trade Sales	7,976.04
Postwar Planning	4,718.97
Trade Mark	7,251.26
Legislative and Legal	5,224.54
Publicity and Publications	10,803.21
Cooperation With Government and Other Public Agencies	15,116.84
	230,699.51
Excess Income Over Expense	\$ 43,996.96
Surplus	378,345.69
	\$422,342.65*

*A substantial part of this item is invested in building and equipment and in Government War Bonds.

AUDITOR'S REPORT—The Secretary reported that the accounts of the Treasurer had been audited by Ernst and Ernst and that the report of the Auditors is available at Association headquarters for review.

COMMITTEE REPORTS

BY-LAWS COMMITTEE—President Trigg reported that the Save the Surface Committee had recommended that in view of the fact that activities other than Save the Surface such as "Paint Protects America" and "Paint at War" are now being referred to the Save the Surface Committee, the name of this Committee be changed to "Public Relations Committee." President Trigg stated that the Executive Committee of the Association has approved the proposed change and the By-Laws Committee recommends the following amendment to the By-Laws:

Exclude "Save the Surface" Committee from Section 9.

Article VIII. Add new Section 16 to Article VIII, as follows:

"Section 16. Public Relations Committee: The President shall appoint a Committee of three or more members to be known as the Public Relations Committee authorized to function on all matters heretofore handled by the Save the Surface Committee."

On motion duly seconded the recommendation of the By-Laws Committee was approved.

OTHER COMMITTEES—The Secretary read a resume of the following committee reports and stated that the reports in full are printed in the "Convention at Home Daily":—Arbitration—Calcimine and Water Paints—Chamber of Commerce, U. S. A.—Paint Up and Clean Up—Credits and Collections—Legislative—Membership—Memorial—National Industrial Finishes—National Trade Sales—Public Relations—Roof Coatings—Scientific Section—Simplification—Tariff—Trade Mark—Traffic—Unfair Competition. Members present expressed keen satisfaction with the work of the Association and expressed the hope that all members of the Association would read the Committee reports as printed in the "Convention at Home Daily." President Trigg outlined in some detail Committee operation and pointed out in particular the benefit which had accrued as the result of operation of the "Cincinnati Agreement." On motion duly seconded the Committee Reports were received for distribution to the membership.

RESOLUTIONS—The Secretary reported that no resolution had been presented for consideration at the annual meeting.

UNFINISHED BUSINESS—The Secretary reported that there was no unfinished business for attention at this meeting.

NEW BUSINESS—On motion duly seconded the actions of the Executive Committee and of the Officers of the Association since the last annual meeting were approved, ratified and confirmed.

ELECTION OF OFFICERS—The President reported that the report of the Nominating Committee had been mailed to all members of the Association.

On motion duly made and seconded the meeting then proceeded to the election of officers and members of the Executive Committee. Opportunity was afforded to members present in person or represented by proxy to offer further nominations and one further nomination for member of the Executive Committee was presented by proxy.

A thorough discussion of the entire situation followed, and on motions duly made and seconded, officers and members of the Executive Committee were elected to serve for the terms indicated in the sub-joined complete list of the 1944 officers and Executive Committee which also includes those members of the Executive Committee whose terms had not expired and who automatically continued in office.

ADJOURNMENT—There being no further business to come before the session, the meeting adjourned at 1 P. M.

REUEL W. ELTON,
Secretary.

OFFICERS—1944

NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.

PRESIDENT—Ernest T. Trigg, 1500 Rhode Island Ave., N. W., Washington 5, D. C. (Elected at 1942 Convention for three-year term).
(Elected at 1943 Convention)
(For One-Year Term)

VICE-PRESIDENT—N. W. Kelley, Southern Varnish Corporation, Roanoke, Va.

REGIONAL VICE-PRESIDENTS:

New England Zone—Frank Bownes, Frank Bownes Company, 311 Eastern Ave., Boston, Mass.

Eastern Zone—A. E. Horn, A. C. Horn Co., Horn Bldg., Long Island City, N. Y.

Central Zone—Mitchel Goldsmith, Armstrong Paint & Varnish Works, 1330 S. Kilbourn Ave., Chicago, Ill.

Southern Zone—Frank J. Sampson, Sampson Paint & Color Co., 1413 E. Main Street, Richmond, Va.

Southwestern Zone—Harry M. Kuhn, Kuhn Paint & Varnish Works, Box 2218, Houston, Texas.

Western Zone—H. S. Margetts, W. P. Fuller & Co., 301 Mission St., San Francisco, Calif.

TREASURER—E. A. Foy, Jr., Foy Paint Company, 1775 Mentor Avenue, Cincinnati, Ohio.

SECRETARY—Reuel W. Elton, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

GENERAL COUNSEL—M. Q. Macdonald, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

DIVISIONAL VICE-PRESIDENT (Wholesale Division)—A. F. Winstel, Saeger-Winstel Company, 1148 Main Street, Cincinnati, Ohio.

EXECUTIVE COMMITTEE—AS OF JANUARY 19, 1944

THURLOW J. CAMPBELL (Chairman), The Valspar Corporation, 11 E. 36th St., New York, N. Y. (Term expires 1944).

HELMER A. MELUM (Vice-Chairman), Benjamin Moore & Co., 415 N. Green St., Chicago, Ill. (Term expires 1945).

R. O. CLARK, Jewel Paint & Varnish Co., 345 N. Western Ave., Chicago, Ill. (Term expires 1946).

W. M. CLARK, The Muralo Company, 570 Richmond Terrace, Staten Island, N. Y. (Term expires 1946).

A. V. CRARY, 30 Sutton Place, New York, N. Y. (Term expires 1944).

E. A. FOY, JR., Foy Paint Company, 1775 Mentor Ave., Cincinnati, Ohio. (Term expires 1944).

E. D. GRIFFIN, Pittsburgh Plate Glass Co., Grant Bldg., Pittsburgh, Pa. (Term expires 1946).

WM. H. JARDEN, JR., McCloskey Varnish Co., Holmesburg Junction, Philadelphia, Pa. (Term expires 1946).
DWIGHT P. JOYCE, The Glidden Company, Cleveland, Ohio. (Term expires 1944).
NORMAN W. KELLEY, Southern Varnish Corporation, Roanoke, Va. (Term expires 1944).
D. A. KOHR, Lowe Brothers Company, 424 Third St., Dayton, Ohio. (Term expires 1945).
deLANCEY KOUNTZE, Devco & Reynolds Company, 787 First Ave., New York, N. Y. (Term expires 1945).
FRANKLIN J. LANE, Boston Varnish Company, Everett Station, Boston, Mass. (Term expires 1944).
RALPH M. NEUMANN, New Jersey Zinc Company, 160 Front St., New York, N. Y. (Term expires 1945).
WM. J. PHELAN, Phelan-Faust Paint Mfg. Co., 932 Loughborough Ave., St. Louis, Mo. (Term expires 1944).
CHARLES J. ROH, Murphy Varnish Company, 224 McWhorter St., Newark, N. J. (Term expires 1945).
HAROLD ROWE, National Lead Company, 111 Broadway, New York, N. Y. (Term expires 1946).
E. J. SHANNON, Edward J. Shannon Co., Box 40, Norwood Sta., Cincinnati, Ohio. (Term expires 1946).
ERNEST T. TRIGG, Association Headquarters, 1500 Rhode Island Ave., N. W., Washington, D. C. (Term expires 1945).
J. HEATH WOOD, Standard Varnish Works, 2600 Federal St., Chicago, Ill. (Term expires 1944).
W. M. ZINTL, E. I. du Pont de Nemours & Co., Wilmington, Del. (Term expires 1945).
ADVISORY MEMBERS:
WALLACE F. BENNETT, Bennett Glass & Paint Co., 61 West 1st South St., Salt Lake City, Utah. (Term expires 1944).
CHARLES W. EASTWOOD, U. S. Gutta Percha Paint Co., Providence, R. I. (Term expires 1944).
FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., 331 S. Peoria St., Chicago, Ill. (Term expires 1944).



ERNEST T. TRIGG
President, National Paint, Varnish & Lacquer Association, Inc.

Officers and Executive Committee—As o



THURLOW J. CAMPBELL
Chairman



ERNEST T. TRIGG
President



E. A. FOY, JR.
Treasurer



REUEL W. ELTON
Secretary



ROBERT O. CLARK



WALTER M. CLARK



A. V. CRAY



E. D. GRIFFIN



WM. H. JARDEN, JR.

Committee—As of January 19, 1944 (Cont'd)



D. A. KOHE



LANCEY KOUNTZE



FRANKLIN J. LANE



RALPH M. NEUMANN



WILLIAM J. PHELAN



CHARLES J. ROE



HAROLD ROWE



J. HEATH WOOD



WILLIAM ZINTL

Advisory Members—Executive Committee—1944



WALLACE F. BENNETT



C. W. EASTWOOD



F. L. SULZBERGER

Regional Zone Vice-Presidents—1944



A. E. HORN
Eastern Zone



FRANK J. SAMPSON
Southern Zone



MITCHEL GOLDSMITH
Central Zone



FRANK DORNES
New England Zone



H. M. KUEN
Southwestern Zone



E. S. MARGITTS
Western Zone

Wholesale Division Vice-President



A. F. WINSTEL

Committee Chairmen for 1944



E. O. WALKER, Chairman
Arbitration Committee
 Sits as Court of Arbitration in cases submitted for decisions. Both parties to the controversy agree to accept and abide by such decisions as may be rendered.



E. A. FOY, JR., Chairman
Budget and Finance Committee
 Allocates all income of the Association, subject to approval of the Executive Committee, to provide for financing the various activities sponsored by the organization.



H. M. HOWARD, Chairman
By-Laws Committee
 Considers changes and amendments to the Constitution and By-Laws of the Association and presents them with recommendations to the Executive Committee which in turn places them before the convention for final action.



CARL IDDINGS, Chairman
Steering Committee
Calcimine and Water Paint Division
 Has charge of the problems of the Calcimine and Water Paint Division of the industry, in their relation to the function and activities of the National Association.



FRANK J. SAMPSON, Chairman
Chamber of Commerce U. S. A. Committee
 Represents the Association at the Annual Meeting of the Chamber of Commerce, U. S. A., and is empowered to cast votes for the Association.



M. M. ZOLLER, Chairman
Clean Up and Paint Up Committee
 Supervises the work and activities of the National Clean Up and Paint Up Campaign Bureau, which inspires and guides local Clean-Up Paint-Up Fix-Up Campaigns.



R. H. EVERETT, Chairman
Cost Accounting (Special Committee)
 Appointed to make certain studies in connection with current cost trends including materials and operations.



WILLIAM L. LANG, Chairman
Credits and Collections Committee
 Encourages the formation of local credit groups to work in the collection and dissemination of credit information through the National Association of Credit Men.

Committee Chairmen for 1944 (Cont'd)



W. J. PITT, Chairman
Legislative Committee
Watches proposed laws, many of which are unwisely conceived, and would impose unjustified regulations on our products. Presents the actual facts in such situations in order to protect the interests of our members.



W. H. CRAWFORD, Vice-Chairman



D. H. LITTER, Chairman
Membership Steering Committee
Directs membership activities with view of having all manufacturing concerns affiliated with the Association as Class A members.



GRANVILLE M. BREINIG, Chairman, Memorial Committee
Presents obituaries of those members of the Association who died during the previous year, to the Annual Convention, to memorialize their services and activities to the industry.



PAUL S. KENNEDY, Chairman, National Industrial Finishes Committee
Concerned exclusively with problems of Specialized Production Finishes. Committee is composed of representatives from local organizations throughout the country and is divided into sub-committees handling the various phases of the work.



J. HEATH WOOD, Vice-Chairman



FRANKLIN J. LANE, Chairman, National Trade Sales Committee
Handles problems peculiar to Trade Sales in the Industry. Is constantly studying current problems, and making recommendations for betterment and strengthening of Trade Sales conditions.



E. S. PHILLIPS, Chairman, Postwar Planning Committee
C. W. EASTWOOD, Vice-Chairman
(Photo in another capacity at right)
Will undertake to plan and chart a practical and common sense course for the Paint Industry to follow postwar.



C. W. EASTWOOD, Chairman, Public Relations Committee
Functions on all matters previously handled by the Save the Surface Committee. Guides the activities of the Public Relations Campaign, which is constantly issuing educational material through the press and radio, and by other means.

Committee Chairmen for 1944 (Cont'd)



E. A. GAINER, Chairman
Executive Committee
Roof Coating Division
Handles the special problems of manufacturers of Roof Coatings in relation to the activities and functions of the National Association. Disseminates information to manufacturers of Roof Coatings in further cooperation between them and the National Association.



F. L. SULZBERGER, Chairman
Scientific Section Committee
Has supervision over the Scientific Section of the Association, and is constantly conferring with it on ways and means of increasing the effectiveness of this research service to members of the Association.



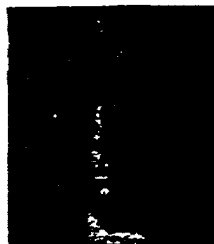
E. D. PECK, Chairman
Simplification Committee
Makes recommendations for reducing the number of tints and colors marketed for various lines of products, and the numbers and sizes of containers used. Its activities have proved to be of distinct benefit to the industry.



C. F. BEATTY, Chairman
Tariff Committee
Handles tariff matters affecting products of the industry; presents briefs to Congressional Committees and Tariff Commissions properly setting forth the industry's position on matters under advisement.



D. W. EDGERLY, Chairman
Trade-Mark Committee
Supervises the work and activities of the Trade-Mark Bureau, and is constantly in touch with the various phases of its work to increase its usefulness and benefit to our members.



E. A. LEVEILLE, Chairman
Traffic Committee
Contacts the Interstate Commerce Commission and other regulatory bodies in the interest of our members. Presents full and accurate information setting forth the position of the industry.



CHARLES J. ROH
Unfair Competition Committee
Guides the policies of the Unfair Competition Bureau which operates independently and confidentially. The Committee deals with means of eradicating all forms of unfair competition within the industry.

1944 COMMITTEES—NATIONAL PAINT, VARNISH AND LACQUER ASSOCIATION, INC.

(Committee Acceptances Received as of July 1, 1944. A Few Committees Remained to Be Completed)

ARBITRATION

R. O. WALKER, Chairman, The Thibaut & Walker Co., Long Island City, N. Y.
J. SIBLEY FELTON, Felton, Sibley & Co., Philadelphia, Pa.
J. F. KURPEES, J. F. Kurpees Paint Co., Louisville, Ky.
Z. E. MARTIN, Martin-Senour Co., Chicago, Ill.
A. F. WINSTEL, Seager-Winstel Co., Cincinnati, Ohio.

BUDGET AND FINANCE

E. A. POY, JR., Chairman, Poy Paint Co., Inc., Cincinnati, Ohio.
THURLOW J. CAMPBELL, ex-officio, The Valspar Corp., New York, N. Y.
E. D. GRIFFIN, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
H. A. MELUM, Benjamin Moore & Co., Chicago, Ill.
CHARLES J. BOH, Murphy Varnish Co., Newark, N. J.
HAROLD ROWE, National Lead Co., New York, N. Y.
FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., Chicago, Ill.
J. HEATH WOOD, Standard Varnish Works, Chicago, Ill.
KENNETH T. TRIGG, ex-officio, National Paint, Varnish & Lacquer Assn., Washington, D. C.

BY-LAWS

E. M. HOWARD, Chairman, The Thibaut & Walker Co., Long Island City, N. Y.
FRANK CLARKE, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
E. FRENCH REEVE, John T. Lewis & Bros. Co., Philadelphia, Pa.
C. E. STODDER, The Savogran Co., Boston, Mass.

CALCIMINE AND WATER PAINT DIVISION (Steering Committee)

CARL HIDDINGS, Chairman, Prescott Paint Co., New York 1, N. Y.
E. A. BUEGTORF, The Glidden Co., Cleveland, Ohio.
WALTER M. CLARK, The Muraco Co., Staten Island, N. Y.
NORMAN DANIEL, National Chemical & Mfg. Co., Chicago, Ill.
LOUIS V. FOX, M. Ewing Fox & Co., New York, N. Y.
R. M. GREENE, Sonas Products, Inc., Miami, Fla.
GEORGE W. JENKIN, Benjamin Moore & Co., New York, N. Y.
J. G. PENNIMAN, Waco Waterpaints, Inc., East Boston, Mass.
JAMES A. REARDON, The Beardon Co., St. Louis, Mo.
C. E. WYMAN, Medusa Products Co., Cleveland, Ohio.

CHAMBER OF COMMERCE, U. S. A.

FRANK J. SAMPSON, Chairman, Sampson Paint & Color Co., Richmond, Va.
D. C. ARNOLD, Keystone Varnish Co., Brooklyn, N. Y.
C. F. BEATTY, Socony Paint Products, New York, N. Y.
C. F. GARBECH, Titanium Pigment Corp., New York, N. Y.
HARRY SOPPEK, Paragon Paint & Varnish Corp., Long Island City, N. Y.
E. L. WILKINSON, The Debevoise Co., Brooklyn, N. Y.

CLEAN UP AND PAINT UP

M. M. ZOLLER, Chairman, Eagle-Picher Sales Co., Cincinnati, Ohio.
W. T. ABBINGTON, Harry C. Smith Co., Inc., Memphis, Tenn.
R. J. CASSADY, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
R. J. FERREE, National Lead Co., St. Louis, Mo.
JOHN E. MACGREGOR, John E. MacGregor Lead Co., Chicago, Ill.

CREDITS AND COLLECTIONS

WM. I. LANG, Chairman, Devco & Barnolds Co., New York 17, N. Y.
ARTHUR L. FRANKLIN, Pittsburgh Plate Glass Co., Baltimore, Md.
W. W. GILMOUR, Boston Varnish Co., Everett, Mass.
FRED J. HAMERIN, Lily Varnish Co., Indianapolis, Ind.
T. H. KLEINE, Milo Varnish Corp., Brooklyn, N. Y.
A. H. MacNAB, Acme White Lead & Color Works, Detroit, Mich.
HARRY E. REEHL, John T. Lewis & Bros. Co., Philadelphia, Pa.
E. N. RONNAU, Cook Paint & Varnish Co., Kansas City, Mo.
G. H. ROTHWELL, Murphy Varnish Co., Newark 5, N. J.
CHAS. E. SONDEHAUS, National Lead Co., San Francisco, Calif.
F. E. STOLTE, International Smelting and Refining Co., East Chicago, Ind.
R. C. UTLEY, Ditzler Color Div., Pittsburgh Plate Glass Co., Detroit, Mich.
H. J. WACHTER, Jewel Paint & Varnish Co., Chicago, Ill.

LEGISLATIVE

WM. J. PITT, Chairman, DeVibiss Mfg. Co., Toledo, Ohio.
W. H. CRAWFORD, Vice-Chairman, Wilmer H. Crawford Chemicals Co., Cincinnati, Ohio.
D. J. DEVLIN, Marine Paint & Varnish Co., New Orleans, La.
E. W. HOCK, Hock Paint & Chemical Co., Phoenixville, Pa.
M. J. MERKIN, M. J. Merkin Paint Co., New York, N. Y.

J. LANGDON ROOT, W. P. Fuller & Co., San Francisco, Calif.
SILVANUS SMITH, Carpenter-Morton Co., Boston, Mass.
H. L. WAKEFIELD, Minnesota Linseed Oil Paint Co., Minneapolis, Minn.
T. M. WALSH, Southport Paint Co., Savannah, Ga.

MEMBERSHIP (Steering Committee)

D. H. LITTER, Chairman, D. H. Litter Co., New York, N. Y.
SAMUEL KLEIN, Calco Chemical Div., American Cyanamid Co., Chicago, Ill.
ROBERT W. MATLACK, Geo. D. Wetherill & Co., Philadelphia, Pa.
J. G. PENNINGMAN, Wesco Waterpaints, Inc., East Boston, Mass.
Baltimore—FRANK A. WARNER, JR., Wm. Graham & Co.
Buffalo—JAMES O. MEYERS, James O. Meyers Co.
Chicago—E. T. McCLELLAND, c/o Fred A. Jensen.
Colorado—L. H. HERR, Gas & Electric Bldg., Denver.
Golden Gate—A. L. HILLMAN, W. P. Fuller & Co.
Indianapolis—GEORGE GABLE, Perfection Paint & Color Co.
Kansas City—F. C. BATTENFELD, Battenfeld Grease & Oil Corp.
Los Angeles—E. S. IRWIN, National Lead Co.
Louisville—SEVIER BONNIE, Kentucky Color & Chemical Co.
Chelsea, Mass.—FLOYD E. LEVER, JR., Frank Bowens Co.
New York—HAROLD L. DAVIS, D. H. Litter Co.
Philadelphia—J. A. MORRIS, Spencer Kellogg & Sons.
Pittsburgh—E. E. ZIMMERMAN, E. E. Zimmerman Co.
Portland, Ore.—C. E. VAN HOUTEN, W. P. Fuller & Co.
Richmond—FRANK J. SAMFSON, Sampson Paint & Color Co.
Seattle—FRANK ROY, W. P. Fuller & Co.
St. Louis—O. J. BIDDLE, The Biddle Co.
Tulsa—E. J. AHRENDT, Superior Paint Co.
Washington, D. C.—E. D. JONES, Watson-Standard Co.

MEMORIAL

G. M. BREINIG, Chairman, Pratt & Lambert, Inc., Buffalo, N. Y.
E. F. ADAMS, Paint, Oil and Chemical Review, Chicago, Ill.
W. S. AUCHINCLOSS, Schnell Publishing Co., New York, N. Y.
G. B. HECKEL, JR., Paint Industry Magazine, Philadelphia, Pa.
A. F. VOSS, American Paint Journal, St. Louis, Mo.

NATIONAL INDUSTRIAL FINISHES DIVISION (Steering Committee)

PAUL S. KENNEDY, Chairman, Murphy Varnish Co., Newark, N. J.
J. HEATH WOOD, Vice-Chairman, Standard Varnish Works, Chicago, Ill.
O. J. S. deBRUN, Egyptian Lacquer Mfg. Co., New York, N. Y.
ED. H. BUCY, Zapon Div., Atlas Powder Co., Stamford, Conn.
J. R. ESPOSITO, Ault & Wiborg Corp., New York, N. Y.
A. C. HORN, A. C. Horn Co., Long Island City, N. Y.
N. W. KELLEY, Southern Varnish Corp., Roanoke, Va.
W. L. LONGWORTH, Lilly Varnish Co., Indianapolis, Ind.
T. E. MURPHY, Pratt & Lambert, Inc., Buffalo, N. Y.
G. H. ROBERTSON, Sherwin-Williams Co., Cleveland, Ohio.
LEO ROON, Rozalin Flexible Finishes, Inc., Elizabeth, N. J.
C. L. SULLIVAN, JR., Thresher Varnish Co., Dayton, Ohio.

ADVISORY BOARD

PAUL S. KENNEDY, Chairman, Murphy Varnish Co., Newark, N. J.
J. HEATH WOOD, Vice-Chairman, Standard Varnish Works, Chicago, Ill.
DAVID ANDREW, Ferbert-Schorndorfer Co., Cleveland, Ohio.
C. F. BEATTY, Socony Paint Products, Div. of Socony-Vacuum Oil Co., New York, N. Y.
FRED A. BROWN, Jones-Dabney Co., Louisville, Ky.
ED. H. BUCY, Zapon Div., Atlas Powder Co., Stamford, Conn.
L. H. CONKLIN, Flood & Conklin Mfg. Co., Newark, N. J.
CHAR. E. COOK, Cook Paint & Varnish Co., Kansas City, Mo.
W. C. DABNEY, Jones-Dabney Co., Louisville, Ky.
O. J. S. deBRUN, Egyptian Lacquer Mfg. Co., New York, N. Y.
J. R. ESPOSITO, Ault & Wiborg Corp., New York, N. Y.
GROVER M. HERMANN, American-Marietta Co., Chicago, Ill.
A. C. HORN, A. C. Horn Co., Long Island City, N. Y.
H. M. HOWARD, Talburt & Walker Co., Long Island City, N. Y.
DWIGHT P. JOYCE, The Glidden Co., Cleveland, Ohio.
N. W. KELLEY, Southern Varnish Corp., Roanoke, Va.
ARTHUR KIERNAN, Berry Brothers, Detroit, Mich.
W. L. LONGWORTH, Lilly Varnish Co., Indianapolis, Ind.
W. L. McFADDEN, Lawrence-McFadden Co., Philadelphia, Pa.
HERBERT S. MARGETTS, W. P. Fuller & Co., San Francisco, Calif.
H. M. MASON, Binsbed-Mason Co., Detroit, Mich.
T. E. MURPHY, Pratt & Lambert, Inc., Buffalo, N. Y.
J. L. NOON, The Glidden Co., Cleveland, Ohio.
J. D. PATTON, O'Neil Duro Co., Milwaukee, Wis.
E. E. POST, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
CHARLES H. REED, Forbes Varnish Co., Cleveland, Ohio.
G. H. ROBERTSON, Sherwin-Williams Co., Cleveland, Ohio.
LEO ROON, Rozalin Flexible Finishes, Inc., Elizabeth, N. J.
CARL J. SCHUMANN, Hilo Varnish Corp., Brooklyn, N. Y.
CHAS. L. SULLIVAN, JR., Thresher Varnish Co., Dayton, Ohio.

R. S. SUYDAM, M. B. Suydam Co., Pittsburgh, Pa.
 D. J. TIGET, R. N. Nason & Co., San Francisco, Calif.
 WM. I. UTLEY, Ditzler Color Div., Pittsburgh Plate Glass Co., Detroit,
 Mich.
 J. D. WATSON, Watson-Standard Co., Pittsburgh, Pa.
 E. E. WISE, The Arco Co., Cleveland, Ohio.

SPECIAL LACQUER

(Sub-Committee, Advisory Board, National Industrial
 Finishes Division)

E. H. BUCY, Chairman, Zapon Div., Atlas Powder Co., Stamford, Conn.
 O. J. S. DE BRUN, Egyptian Lacquer Mfg. Co., New York, N. Y.
 HENRY W. DENNY, Commercial Solvents Co., New York, N. Y.
 PAUL S. KENNEDY, Murphy Varnish Co., Newark, N. J.
 F. E. LANG, Sherwin-Williams Co., Chicago, Ill.
 CHARLES H. REED, Forbes Varnish Co., Cleveland, Ohio.
 LEO ROON, Roxalin Flexible Finishes, Inc., Elizabeth, N. J.
 D. J. TIGET, R. N. Nason & Co., San Francisco, Calif.
 N. E. VAN STONE, Sherwin-Williams Co., Cleveland, Ohio.
 J. B. WIESEL, Hercules Powder Co., Wilmington, Del.

Baltimore—K. N. YELLOTT, Farboil Paint Co.
 Buffalo—T. E. MURPHY, Pratt & Lambert, Inc.
 Chicago—CASPER APELAND, Zapon Division, Atlas Powder Co.
 Cincinnati—H. E. BOND, Ault & Wiborg Corp.
 Cleveland—G. E. BARTHOLOMEW, Ferber-Schorndorfer Co.
 Colorado—FRANK A. TRAYLOR, Benjamin Moore & Co., Denver.
 Golden Gate—KNOX PRICE, American Marine Paint Co.
 Houston—J. F. CROUCE, Pittsburgh Plate Glass Co.
 Indianapolis—W. I. LONGSWORTH, Lilly Varnish Co.
 Los Angeles—H. E. WILSON, W. P. Fuller & Co.
 Louisville—HARRY P. SCHAEFER, Schaefer Varnish Co.
 Milwaukee—H. D. BENTZEN, Wisconsin Paint Mfg. Co.
 Minn.-St. Paul—MILTON NEWMAN, Speed-O-Lac Products Co.
 New England—CHARLES L. RAFFI, Rath & Swanson, Inc., Chelsea, Mass.
 New York—ED. H. BUCY, Zapon Div., Atlas Powder Co., Stamford, Conn.
 Philadelphia—ROBERT W. MATLACK, Geo. D. Wetherill & Co., Inc.
 Pittsburgh—D. D. MUNROE, Thompson & Co., Oakmont, Pa.
 Richmond—HAROLD WEATHERFORD, Harwood Bros.
 St. Louis—D. L. RUMMEL, Cook Paint & Varnish Co.
 Seattle—R. E. VAN HORN, Solistic Products Co.
 Toledo—F. F. WEALEN, JR., Buckeye Paint & Varnish Co.

NATIONAL TRADE SALES

(Steering Committee)

FRANKLIN J. LANE, Chairman, Boston Varnish Co., Boston, Mass.
 ROY B. ANDERSON, Brooklyn Varnish Mfg. Co., Brooklyn, N. Y.
 L. J. BORGANON, Sciditz Paint & Varnish Co., Kansas City, Mo.
 T. J. CAMPBELL, Valpar Corp., New York, N. Y.
 L. F. COLLISTER, John Lucas & Co., Philadelphia, Pa.
 A. E. DE VOS, Breinig Brothers, Hoboken, N. J.
 C. W. EASTWOOD, U. S. Gurtz Percha Paint Co., Providence, R. I.
 G. W. FREDERICK, Smith-Alcop Paint & Varnish Co., Terre Haute, Ind.
 L. S. FULTON, The Glidden Co., Cleveland, Ohio.
 MITCHEL GOLDSMITH, Armstrong Paint & Varnish Works, Chicago, Ill.
 WM. H. JARDEN, JR., McCloskey Varnish Co., Philadelphia, Pa.
 GEORGE W. JENKIN, Benjamin Moore & Co., New York, N. Y.
 ROY W. LINDSAY, Pratt & Lambert, Inc., Buffalo, N. Y.
 H. S. MARGETTS, W. P. Fuller & Co., San Francisco, Calif.
 W. E. MATHEWS, Devos & Reynolds Co., New York, N. Y.
 FRED J. MCCARTHY, National Lead Co., New York, N. Y.
 E. C. MCCLELLAN, Old Colony Paint & Chemical Co., Los Angeles, Calif.
 E. E. MORTON, Carpenter-Morton Co., Boston, Mass.
 E. D. PECK, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
 J. V. REARDON, The Reardon Co., St. Louis, Mo.

Atlanta—R. G. MARTIN, Tripod Paints, Inc.
 Baltimore—H. BRANTH DAVIS, H. B. Davis Co.
 Buffalo—R. W. LINDSAY, Pratt & Lambert, Inc.
 Chicago—MITCHEL GOLDSMITH, Armstrong Paint & Varnish Works.
 Cincinnati—GEO. W. SCHNEIDER, JR., Foy Paint Co.
 Cleveland—RALPH CUNNINGHAM, Pittsburgh Plate Glass Co.
 Colorado—FRANK McLISTER, Kohler-McLister Paint Co., Denver.
 Detroit—A. J. BLANCHARD, Dibble Color Co.
 Golden Gate—S. C. RASMUSSEN, General Paint Corp.
 Houston—J. BARRY YORK, James Bute Co.
 Indianapolis—E. J. SMITH, Indianapolis Paint & Color Co.
 Kansas City—CHARLES H. STONER, Cook Paint & Varnish Co.
 Los Angeles—R. J. SWENSON, Pittsburgh Plate Glass Co.
 Louisville—J. F. KURFEES, JR., J. F. Kurfees Paint Co.
 Minn.-St. Paul—H. L. WAKEFIELD, Minnesota Linseed Oil Paint Co.
 New England—EUGENE E. MORTON, Carpenter-Morton Co., Boston.
 New York—LEO SILVERSTEIN, Benjamin Moore & Co.
 Philadelphia—L. F. COLLISTER, John Lucas & Co., Inc.

Pittsburgh—LORING S. JONES, Penn Paint Co.
 Portland, Ore.—W. M. TROSEN, Fisher-Thomson & Co.
 Richmond—W. B. ELWANG, Sanders Brothers Co.
 Seattle—E. C. KRUEGER, National Lead Co.
 St. Louis—E. G. SOMMERLATH, JR., Mound City Paint & Color Co.
 Toledo—P. A. KETCHUM, Pittsburgh Plate Glass Co.
 Washington, D. C.—MANNING DYER, Dyer Bros.

PUBLIC RELATIONS

CHARLES W. EASTWOOD, Chairman, U. S. Gutta Percha Paint Co.,
 Providence 1, R. I.
 E. J. ALLEE, Pittsburgh Plate Glass Co., Pittsburgh 19, Pa.
 M. L. HAVET, New Jersey Zinc Co., New York 1, N. Y.
 E. D. HORGAN, Roxall's Flexible Finishes, Inc., Elizabeth, N. J.
 CARL HIDDINGS, Prescott Paint Co., New York 1, N. Y.
 WILLIAM KNUST, National Lead Co., New York 6, N. Y.
 GEORGE W. JENKIN, Benjamin Moore & Co., New York, N. Y.
 C. M. LEMPELY, The Sherwin-Williams Co., Cleveland 1, Ohio.
 A. H. MOHRHUSEN, Devco & Reynolds Co., New York, N. Y.
 CHARLES J. BOE, Murphy Varnish Co., Newark, N. J.
 W. K. WINSLOW, W. R. Winslow Co., Washington 1, D. C.

ROOF COATING DIVISION (Executive Committee)

R. A. GAINES, Chairman, Philip Carby Mfg. Co., Cincinnati, Ohio.
 RONALD BROWN, Tremco Mfg. Co., Cleveland, Ohio.
 E. J. FORTÉ, Gibson-Romans Co., Cleveland, Ohio.

SCIENTIFIC SECTION

F. L. SULZBERGER, Chairman, Enterprise Paint Mfg. Co., Chicago, Ill.
 A. B. BINGHAM, Pittsburgh Plate Glass Co., Newark, N. J.
 RALPH S. EVERETT, M. J. Merkin Paint Co., New York, N. Y.
 E. W. FASIG, The Lowe Brothers Co., Dayton, Ohio.
 JOSEPH MATTIELLO, Hilo Varnish Corp., Brooklyn, N. Y.
 CHARLES H. REED, Forbes Varnish Co., Cleveland, Ohio.
 VAL WURTELE, Minnesota Linseed Oil Paint Co., Minneapolis, Minn.

SIMPLIFICATION

E. D. PECK, Chairman, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
 O. J. BIDDLE, The Biddle Co., St. Louis, Mo.
 E. C. BISHOP, Premier Oil & Lead Works, Los Angeles, Calif.
 A. E. BURT, The Sherwin-Williams Co., Cleveland, Ohio.
 H. W. CONSTANT, United Sash & Door Co., Wichita, Kansas.
 A. V. CEAR, New York, N. Y.
 L. M. DeCOMMUN, Pacific Paint & Varnish Co., San Francisco, Calif.
 T. A. FLYNN, Butler-Flynn Paint Co., Washington, D. C.
 E. W. LINDLEY, Pratt & Lambert, Inc., Buffalo, N. Y.
 H. A. MELUM, Benjamin Moore & Co., Chicago, Ill.
 M. J. MERKIN, M. J. Merkin Paint Co., New York, N. Y.
 J. VINCENT REARDON, The Reardon Co., St. Louis, Mo.
 WILBUR L. RICE, U. S. Gutta Percha Paint Co., Providence, R. I.

TARIFF

C. F. BEATTY, Chairman, Socony Paint Products Div., Socony-Vacuum
 Oil Co., New York, N. Y.
 T. L. DANIELS, Archer-Daniels-Midland Co., Minneapolis, Minn.
 A. C. EIDE, American Zinc Sales Co., Columbus, Ohio.
 E. G. BASCALL, Tropical Paint & Oil Co., Cleveland, Ohio.
 O. S. ORRICK, General Paint Corp., San Francisco, Calif.
 M. D. SWARTZ, Farnell Paint Co., Baltimore, Md.
 E. E. WISE, The Arco Co., Cleveland, Ohio.
 E. E. ZIMMERMAN, E. E. Zimmerman Co., Pittsburgh, Pa.

TRADE MARK

D. W. EDGERLY, Chairman, Titanium Pigment Co., Chicago, Ill.
 W. F. BENNETT, Bennett Glass & Paint Co., Salt Lake City, Utah.
 CHARLES J. CASPAR, Royal York Apartments, Pittsburgh, Pa.
 W. W. CONANT, The Glidden Co., Cleveland, Ohio.
 HARRY C. SMITH, Southern Shellac Mfg. Co., Memphis, Tenn.

TRAFFIC

E. A. LEVELLE, Chairman, Transportation Building, Chicago, Ill.
 E. J. BOWMAN, S. C. Johnson & Son, Racine, Wis.
 E. W. COURTNEY, Cook Paint & Varnish Co., Kansas City, Mo.
 A. B. GARTNER, Ferry & Derrick Co., Cincinnati, Ohio.
 B. C. HART, Tropical Paint & Oil Co., Cleveland, Ohio.
 F. R. HYSSELL, The Glidden Co., Cleveland, Ohio.
 E. R. LANG, Benjamin Moore & Co., New York, N. Y.
 J. P. NOLAN, Pratt & Lambert, Inc., Buffalo, N. Y.
 JOHN S. SANFORD, The Sherwin-Williams Co., Cleveland, Ohio.
 E. R. SPANGENBERG, Pittsburgh Plate Glass Co., Milwaukee, Wis.
 J. J. A. WINZENRIED, Devco & Reynolds Co., Inc., New York, N. Y.

UNFAIR COMPETITION

CHARLES J. ROE, Chairman, Murby Varnish Co., Newark, N. J.
FRED A. BROWN, Jones-Dabney Co., Louisville, Ky.
W. C. DABNEY, Jones-Dabney Co., Louisville, Ky.
O. J. S. DE BRUN, Egyptian Lacquer Mfg. Co., New York, N. Y.
E. D. GRIFFIN, Pittsburgh Plate Glass Co., Pittsburgh, Pa.
W. I. LONGSWORTH, Lilly Varnish Co., Indianapolis, Ind.
CARL J. SCHEWMANN, Elie Varnish Corp., Brooklyn, N. Y.
H. E. WEBSTER, Pratt & Lambert, Inc., Buffalo, N. Y.
W. M. ZINTL, E. I. duPont de Nemours & Co., Wilmington, Del.

SPECIAL COMMITTEES

(Cost Accounting)

RALPH H. EVERETT, Chairman, M. J. Merkin Paint Co., New York, N. Y.
MAURICE BLAIR, A. C. Horn Co., Long Island City, N. Y.
A. E. HOWELL, Boston Varnish Co., Boston, Mass.
A. E. LEWRY, Socony Paint Products, Div. of Socony-Vacuum Oil Co., New York, N. Y.
EARL PANGBORN, Devco & Reynolds Co., New York, N. Y.
OTTO STEEGE, Egyptian Lacquer Mfg. Co., New York, N. Y.

SELF-PRICING PLAN

(Special Sub-Committee—National Industrial Finishes Steering Committee)

O. J. S. DE BRUN, Egyptian Lacquer Mfg. Co., New York, N. Y.
A. E. HORN, A. C. Horn Co., Long Island City, N. Y.
N. W. KEELLY, Southern Varnish Corp., Roanoke, Va.
PAUL S. KENNEDY, ex-officio, Murby Varnish Co., Newark, N. J.
W. I. LONGSWORTH, Lilly Varnish Co., Indianapolis, Ind.
GORDON E. ROBERTSON, The Sherwin-Williams Co., Cleveland, Ohio.

WAR ADVISORY

ERNEST T. TRIGG, Chairman, 1500 Rhode Island Ave., N. W., Washington, D. C.
CHARLES W. EASTWOOD, U. S. Gutta Percha Paint Co., Providence 1, R. I.
HORACE S. FELTON, Felton, Sibley & Co., Inc., Philadelphia 6, Pa.
E. A. FOY, JR., Foy Paint Co., Cincinnati, Ohio.
DWIGHT P. JOYCE, The Glidden Co., Cleveland, Ohio.
E. S. PHILLIPS, Devco & Reynolds Co., Inc., New York 1, N. Y.
WM. RICHTER, E. I. duPont de Nemours & Co., Wilmington 98, Del.
CHARLES J. ROE, Murby Varnish Co., Newark 3, N. J.
A. W. STUEBEL, The Sherwin-Williams Co., Cleveland 1, Ohio.
FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., Chicago 7, Ill.

PAINT INDUSTRY COMMITTEE

to cooperate with

MILITARY REPLACEMENT PARTS GOVERNING BOARD

of the

AUTOMOTIVE COUNCIL FOR WAR PRODUCTION

E. W. FARMER, Dibble Color Co., Detroit, Mich.
E. W. MASON, Rinsbed-Mason Co., Detroit, Mich.
C. W. OLIVER, Wyandotte Paint Products Co., Wyandotte, Mich.

ADVISORY COMMITTEE ON GOVERNMENT QUESTIONNAIRES

(Sub-committee on Paints, Plastics, and Coated Fabrics Questionnaires)

ROBERT W. MATLACK, Chairman, Geo. D. Wetherill & Co., Philadelphia, Pa.
NORMAN Y. ARNOLD, Bakelite Corp., Bound Brook, N. J.
E. H. BUCY, Zapon Div., Atlas Powder Co., Stamford, Conn.
F. J. BURNETT, Egyptian Lacquer Mfg. Co., S. Kearny, N. J.
CARL T. KING, Monsanto Chemical Co., Springfield, Mass.
L. C. REESE, The Sherwin-Williams Co., Cleveland, Ohio.

COMMITTEE ON GOVERNMENT SURPLUS SUPPLIES

E. H. BUCY, Zapon Div., Atlas Powder Co., Stamford, Conn.
T. J. CAMPBELL, The Valpar Corp., New York, N. Y.
H. S. FELTON, Felton, Sibley & Co., Philadelphia, Pa.
M. J. MERKIN, M. J. Merkin Paint Co., New York 18, N. Y.
LEO ROON, Rosain Plastics Finishes, Inc., Elizabeth, N. J.
C. L. SULLIVAN, JR., Thrasher Varnish Co., Dayton, Ohio.

POSTWAR PLANNING COMMITTEE

E. S. PHILLIPS, Chairman, Devco & Reynolds Co., N. Y.
C. W. EASTWOOD, Vice-Chairman, U. S. Gutta Percha Paint Co., Providence, R. I.
W. M. CLARK, The Mural Co., Inc., 370 Richmond Terrace, Staten Island, N. Y.
C. E. COOK, Cook Paint & Varnish Co., P. O. Box 359, Kansas City, Mo.

A. R. DE VOS, Breinair Brothers, Inc., 1st & Harrison Sts., Hoboken, N. J.
 C. W. EASTWOOD, U. S. Gutta Percha Paint Co., 12 Dudley St., Providence 1, R. I.
 GEORGE W. JENKIN, Benjamin Moore & Co., 511 Canal St., New York 13, N. Y.
 PAUL S. KENNEDY, Murphy Varnish Co., 224 McWhorter St., Newark 5, N. J.
 E. D. PECK, Pittsburgh Plate Glass Co., Grant Building, Pittsburgh 19, Pa.
 CARL J. SCHUMANN, Hilo Varnish Corp., 42 Stewart Ave., Brooklyn, N. Y.
 A. W. STEUDEL, Sherwin-Williams Co., 101 Prospect Ave., N. W., Cleveland 1, Ohio.

POSTWAR SUBCOMMITTEES
 (Education)

CHARLES J. ROE, Chairman, Murphy Varnish Co., 224 McWhorter St., Newark 5, N. J.
 ROY B. ANDERSON, Brooklyn Varnish Mfg. Co., 35 Nostrand Ave., Brooklyn, N. Y.
 W. M. CLARK, The Muralo Co., 570 Richmond Terrace, Staten Island, N. Y.
 FRANK L. SULZBERGER, Enterprise Paint Mfg. Co., 131 S. Peoria St., Chicago 7, Ill.
 J. B. WIESEL, Hercules Powder Co., Wilmington, Del.

(Production)

KENNETH J. HOWE, Chairman, Thibaut & Walker Co., 46th Road, Long Island City, N. Y.
 ROY B. ANDERSON, Brooklyn Varnish Mfg. Co., 35 Nostrand Ave., Brooklyn, N. Y.
 V. C. BIDLACE, McCloskey Varnish Co., Philadelphia.
 G. E. HAMILTON, The Glidden Co., 1856 N. LeClaire Ave., Chicago, Ill.
 E. I. HASKINS, Benjamin Moore & Co., 350 Roosevelt Ave., Carteret, N. J.
 J. J. MATTEILO, Hilo Varnish Corp., 42 Stewart Ave., Brooklyn, N. Y.
 H. A. GARDNER, ex-officio, 1500 Rhode Island Ave., N. W., Washington 5, D. C.

(Plans For A Market Survey)

E. W. LINDSAY, Chairman, Pratt & Lambert, Inc., Buffalo, N. Y.
 DAVID ANDREW, Ferbert-Schorndorfer Co., 12815 Elmwood Ave., Cleveland, Ohio.
 C. W. BEEI, Hercules Powder Co., Wilmington, Del.
 E. D. HOEGAN, Rozalin Flexible Finishes, Inc., 800 Magnolia Ave., Elizabeth, N. J.
 L. E. LOGAN, Paint Dept., Sears, Roebuck & Co., Chicago, Ill.
 W. E. MATHEW, Devco & Reynolds Co., Inc., 44th St. & First Ave., New York 17, N. Y.

(Plans to Finance An Advertising Campaign)

ERNEST T. TRIGG, Chairman, 1500 Rhode Island Ave., N. W., Washington 5, D. C.
 C. W. EASTWOOD, U. S. Gutta Percha Paint Co., 12 Dudley St., Providence 1, R. I.
 E. S. FELTON, Felton, Sibley & Co., 136 N. Fourth St., Philadelphia 4, Pa.
 E. S. PHILLIPS, Devco & Reynolds Co., Inc., New York, N. Y.
 LEO ROON, Rozalin Flexible Finishes, Inc., 800 Magnolia Ave., Elizabeth, N. J.

WOOD FINISHES GROUP

W. I. LONGSWORTH, Chairman, Lilly Varnish Co., Indianapolis, Ind.
 W. L. McFADDEN, Vice-Chairman, Lawrence-McFadden Co., Philadelphia, Pa.

(Advisory Committee of the Cincinnati Signers Agreement)

FRED A. BROWN, Chairman, Jones-Dabney Co., Louisville, Ky.
 E. L. GRANT, Vice-Chairman, Rockford Varnish Co., Rockford, Ill.
 W. R. CAMPBELL, The Lilly Co., High Point, N. C.
 W. S. HANNA, JR., Columbus Varnish Co., Columbus, Ohio
 G. M. HERMANN, American-Marietta Co., Chicago, Ill.
 C. L. SULLIVAN, JR., Thrasher Varnish Co., Dayton, Ohio

(Finance Committee)

W. S. HANNA, JR., Chairman, Columbus Varnish Co., Columbus, Ohio
 W. R. CAMPBELL, The Lilly Co., High Point, N. C.
 G. M. HERMANN, American-Marietta Co., Chicago, Ill.

SURVEY OF THE
WARTIME EXPERIENCE
OF THE
NATIONAL PAINT, VARNISH & LACQUER
ASSOCIATION, INC.

"PAINT AT WAR"

Address By

ERNEST T. TRIGG,

President, National Paint, Varnish & Lacquer Association

to

"Convention-at-Home" October 27, 1943

WITH your permission, I am going to take advantage of this opportunity to have a "heart-to-heart" talk with the members of our industry. We have been at war now for nearly two years and for approximately a year before that we were in the throes of a defense program—a prelude to war itself.

Necessary Controls

Defense preparations followed by tremendous war requirements made necessary control of materials, manpower, transportation, and everything else affecting production. Production of military materials of proper quality and their delivery wherever needed was the number one job of everybody. The only way it could be done was through central control, which meant a certain degree of regimentation, something which always has to happen in war-time.

It is not surprising that organizations to control production which had been thrown together almost overnight, made some mistakes, but by and large the production job has been, in my opinion, well done and it is a tribute to the ability and patriotism of American business that the factories of this country were able to convert so quickly to war production and to turn out the unbelievable quantities of essential materials they have. Business not only swung over immediately to war requirements, but American business organizations were called upon for key men to come to Washington to direct the government programs in all of the different production fields involved. The list of active men who have given up their own personal businesses to come here to Washington and devote their time and ability to the government service is really a "Blue Book" of American business.

Real Co-operation

When this war is over and the history of the part which business has played on the home front in winning it is written, it will be a finer story of real co-operation than has ever before been put on paper.

No industry has escaped the impact of this world war. Our industry together with all others has been affected by it. Here in the center of things, I have seen conditions rapidly changing day by day and I and all of my associates have been and are conscious of the anxiety felt by paint manufacturers all over the country in connection with current difficulties and future uncertainties.

Satisfaction in Our Part

As we look back over this critical period, I am sure that the members of the industry have a feeling of deep and lasting satisfaction in the part they have played and the way it has been done. We have had to make sacrifices. We have had to do many things which under normal conditions we would not have considered. But recognizing the necessities we have put our shoulder to the wheel and have given an excellent account of ourselves.

It has required ingenuity and plenty of imagination to surmount some of our problems, particularly with respect to adjustment of formulas to replace critical or unavailable raw materials and to be patient with unavoidable delays in securing approval of priority requests, and frequently in getting materials, containers, etc. at the time we needed them.

As a result of these trials and difficulties new methods have been developed and valuable experience has been gained which will render the industry stronger and more efficient when peace returns.

National Organization

Your organization at National Headquarters, working under the direction of the Executive Committee and working with a War Advisory Committee, appointed by the Executive Committee, has been constantly co-operating with the government on all of the various matters having to do with all branches of the industry. It consistently has in mind the best interests of the members of the industry and has left and will leave nothing undone to protect and promote these interests subject to the exigencies of war.

Each member of our organization is particularly experienced in some one or more phases of the industry's operations and all are broadly familiar with the various problems.

We can understand and appreciate the difficulties of the individual manufacturers from the standpoint of experience and not theory.

Have Fared Well

Reviewing the past 3 years and comparing our industry with many others, we have fared well. We have suffered inconveniences and hardships, as have others, but so far as is known, no casualties attributable to the war. Our oil shortage, due in no small degree to the demands from Russia and to the crisis in shipping, would have been even more acute but for the resourcefulness of the industry. The recent increase in our industry quota to 60% is of great benefit and it is expected that there will be a further increase if the war time requirements permit.

Manpower

One of the problems of the immediate future is manpower. The situation is undeniably threatening. It cannot be ignored. Without the classification of production of certain protective coatings as "essential activities" our situation would have been much worse. Again, the resourcefulness of our members may be taxed to the utmost.

War Orders Promptly Filled

Without question we have given war requirements the right of way. And we have yet to hear a serious complaint with regard to inability on the part of any war agency to purchase paint or to get delivery of it on time. We have all heard complaint about ability to produce in many other fields and talk about slow deliveries,—that has not been so in the paint industry. Neither has there been criticism of prices charged by paint manufacturers for government requirements. As a matter of fact, practically all of the government business has been on a bid basis and in the main the business has gone to the lowest bidder and at prices which completely dispel any charge of profiteering.

When the record is written after "the smoke of battle clears away," the paint industry will stand at the top of the list of those giving complete co-operation to the Government.

Civilian—Too

The industry is particularly fortunate to have been able in these difficult times not only adequately and promptly to supply all government requirements, but to produce substantial quantities of protective coatings for civilian maintenance purposes. Preservation of property, better lighting, and sanitation are some of the purposes for which our products are so commonly used that we take them as a matter of course, but these are all intimately related to the maintenance of morale on the home front.

Government Directs Policy

Thru force of war necessity, government is today directing the policies of all business. The cold-blooded fact of the matter is that the paint business today (as well as all other business) is being directed in an over-all way by WPB which tells us what raw materials we can or cannot have. OPA regulates our prices. WMC more and more dictates our labor supply. ODT is regulating transportation to an extent and will probably do more if transportation problems become more acute. And finally under increased taxes brought about thru huge military expenses our profits must largely be paid over to the government.

War Time Policies for Business

The government needs the best brains available from various industries to give direction to all agencies which are laying down the war-time policies for business operation. In this respect our industry has made some valuable contributions to the war effort and I take this opportunity on behalf of the industry as a whole to express appreciation to those companies who have generously supplied men of ability and experience to serve the government. Frankly, however, there has not been enough of this kind of cooperation. We are frequently asked to obtain men for various kinds of work and have experienced a great deal of difficulty in getting those of the type which the government desires and the industry should be able to supply. To the extent our industry fails to make available selected types of men for important executive work for the government in time of war, to that extent we fail to co-operate as we should, and fail to insure from the industry's standpoint the most intelligent and effective common sense handling of war-time paint problems.

Conflicting Ideas

Little thought will convince anyone that in an industry as big as ours, it is impossible to satisfy everybody. We frequently are confronted with diametrically opposed ideas and demands from different members. This is not to be wondered at; probably it is a natural condition. I am referring to this because there does not seem to be any magic way in which conflicting ideas or demands can always be harmonized.

Sometimes members of the industry, not in close touch with the way things are done by the Government here in Washington, feel that certain orders which have been issued are all wrong and that we should have prevented their issuance. We have consistently used our influence with respect to various orders from different agencies to make sure, first, that they are necessary and for the best interest of the government, and that they are not more restrictive nor difficult in the matter of compliance than is absolutely essential. We do not know of any government department which is not willing, in fact, glad, to have our ideas and suggestions, but in the final analysis the writing of the orders is up to the government authority itself. Viewing the situation in its entirety, it will be conceded, I believe, that under no other system would the war be as well prosecuted, and that no other system would satisfy the American people.

Your Clearing House

Your National Headquarters is in close touch with all of the many activities affecting your industry in Washington. This is your clearing house. We urge once more that you keep in touch with us, that you let us know of problems which are bothering you, and that you give us the benefit of your suggestions and ideas just as frequently as you can, and we assure you that we will help you with your problems just as far as it is humanly possible and that earnest and constructive consideration will be given to all suggestions at all times.

Some War Time Activities

I am making a part of this statement a memorandum showing in detail some of the war-time activities of your National organization. This is by no means complete and does not, of course, cover many situations which have been dealt with in confidence. Frequently information which comes to us as a result of contacts is given in confidence and we are under strict injunction to release nothing in connection therewith. Obviously, we must keep such confidence. Without this, our services both to the government and the industry would fail. There have been many times when questions have been raised about the matters with which we were thoroughly familiar but because of restrictions placed upon us, we have been unable at that time to discuss them as frankly as we would like. In such cases, there is nothing for us to do, but continue to follow thru and depend upon accomplishing the end result for the benefit of the government and of the industry.

Appreciation to War Agencies

Referring again to the several war agencies in Washington, the experience of the last two years or more has brought about improved conditions and many of their activities, for which there was no precedent have now been established on a good working basis and a more orderly routine. I take

this opportunity to express the industry's appreciation to all government agencies with whom we do business and particularly the Chemicals Branch of WPB and the Protective Coatings Section thereof and the Containers Branch of OPA and to the Fats and Oils Branch of the Food Distribution Administration. All of the men connected with the several organizations with which we have occasion to work are constructive, earnest, able men devoted sincerely to the task of doing the best kind of a job for the government during this emergency and at the same time doing it so far as possible in a way which creates the least disturbance to industry.

Looking Ahead

Looking ahead to the time when the war is over, business conditions will, of course, be affected by the kind of administrative philosophy which will underlie America's future. Free enterprise and a continuance of the policies on which we have grown to be the greatest industrial nation of the world, insuring unlimited opportunity to those who desire it and have the willingness to work for success, will result, I believe, in a volume of business for America greater than we have ever visioned in the past. From the standpoint of the paint industry, there is every reason to believe that pending a short period of readjustment, our business should reach new heights of volume and service.

Tremendous Demands

There will be few businesses, if any, which will not face tremendous demands. We need new houses, new roads, new automobiles, household appliances, furniture, refrigerators, gas and electrical appliances. These are only a few of the items. Remodeling and reconditioning of homes, buildings, and equipment of all kinds will represent in itself a vast market. It is estimated that the delayed housing program will make necessary the building of at least one million new homes (or home units) annually for the next ten years, and it is estimated that the annual cost of these new facilities will be approximately seven billion dollars.

Fortunately, our industry as well as most of the other industries having to do with building will not face a reconversion problem after the war, and consequently it should be possible very promptly after peace is assured for a tremendous housing program to get under way. Fortunately, too, money will be available for purchasing the many necessities, including new homes, as evidenced by the large increase in the total saving deposits thruout the country, plus the savings affected thru the purchase of War Bonds. Thus we see ahead of us the markets, the materials, and the money for an industrial expansion of great magnitude.

What I have just said applies to our domestic situation in America. The destruction of equipment and structures in many of the other countries of the world represents an additional market for American engineers, architects and manufacturers of materials.

We all realize that optimism should be properly tempered with caution. We have seen a surplus of today turned almost overnight into a shortage of tomorrow, and no one is able to foresee all the difficulties which may result from the use of the materials needed during the period of world reconstruction and rehabilitation. No one can foresee the limitations and restrictions which may be placed upon us by the Government. Nevertheless, if we continue to meet our problems as courageously and resourcefully in times of peace as we have in time of war, I believe that the future of our industry is most encouraging, and it is possible that the demands for our products may tax our ability to produce.

Another New "High" in Membership

In conclusion, we are glad to be able to again report to the industry another increase in the Association's total membership. In the year just ended, there has been a net increase of fifty-nine (59) members, making an all-time high total of 1027 manufacturing and wholesale members. Each year since the organization of the National Paint, Varnish & Lacquer Association in 1933, there has been an increase in the Association membership over the preceding year.

WAR SERVICE OF THE NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION, INC.

The following summary constitutes the memorandum to which reference is made in the Annual Address of President Ernest T. Trigg of the National Paint, Varnish and Lacquer Association for 1943. "Paint at War," and is intended to reflect broadly some of the war-time services of the National Paint, Varnish and Lacquer Association from the Associational standpoint.

The specific war-time uses of the products manufactured and furnished to the armed forces and other Government war agencies by the members of the Paint, Varnish and Lacquer Industry will be found summarized separately in an illustrated brochure issued by the National Association, entitled "Paint at War."

The war service of the National Paint, Varnish & Lacquer Association to the Government and to the Industry dates back to the very beginning of the present world conflict when Germany invaded Poland in September, 1939. It was continued through our own "defense" period to the attack on Pearl Harbor in December, 1941, and has been accelerated in an increasing and sustained tempo throughout the approximately two years of our own Nation's actual fighting in the war.

Reference to "Your Weekly Letter" of September 11, 1939, reveals that in that issue the Association transmitted to the Industry a Department of Commerce report re import licenses required in the United Kingdom and France, almost immediately after those countries had met the challenge of Germany. Other paragraphs in that same issue of "Your Weekly Letter," which inaugurated the Association's war information service to the Industry, included a paragraph on "War Paints!—Paints for Camouflage and Blackout"—"Business Withstands War Shock"—and "Business Is 'Bucking the Barrage of War Worries'."

For the remainder of 1939, and for the first months of 1940, against a background of "Business as Usual" the National Association was vigilant in keeping the Industry informed regarding both foreign and domestic developments affecting their business, including the tung oil and other paint material imports. By mid-spring of 1940, the latent consciousness of the American people, which from the very outset of the war had sensed that ultimately there was grave likelihood that history would be repeated and that the United States would find itself in extreme peril if it did not prepare for the grim eventuality of being forced into active belligerency, brought the launching of the great national preparedness campaign for national defense which, from the industrial standpoint, practically precipitated actual war conditions.

Organized Paint Industry Among First to Pledge Aid to Government

In "Your Weekly Letter" of May 27, 1940, at the request of the War Department, a message was transmitted to members of the Industry, asking them to include in their printed or radio advertising recommendations for the enlistment in the armed forces of eligible young men, with the inclusion of recruiting posters, etc. Following this significant development and the further defining of the Government's resolution to adequately arm the Nation, President Ernest T. Trigg of the National Paint, Varnish and Lacquer Association, under date of June 3, 1940, addressed to President Roosevelt the following letter which formally enlisted the National Association as an active participant in the program of national defense:

"We respectfully offer the services of this Association representing the Paint and Varnish Manufacturing Industry for whatever may be needed in the Nation's Defense work. This Association has in its membership approximately 90% of the industry's production representing all sections of the country and producing all types of finishing materials. During the previous war this organization was able to render considerable service and we want you to know that we are available again to do whatever may be in our power and to give it preference over anything else. Believing you would wish this referred to your new National Defense Commission we are sending a copy of this letter to Mr. Edward R. Stettinius and Mr. William S. Knudsen."

The following reply from the White House was recorded in "Your Weekly Letter" of June 24, 1940:

"The President has directed me to thank you for your letter of June third. At the present time, as you are of course aware, the program of national defense has not yet reached the concrete stage where your organization is needed. However, your offer of service will be kept on file for possible need. I am sure you know how much the President appreciates your courtesy in writing to him. Will you kindly express to the members of your organization his appreciation?" (Signed) JAMES ROWE, JR., Administrative Assistant to the President.

Another War Pledge

Approximately 18 months after the offer to President Roosevelt, and only three days after Pearl Harbor, in a telegram dated December 10, 1941, to Albert W. Hawkes, then President of the Chamber of Commerce of the United States, President Trigg made this added pledge of devotion of the Industry's service to the Nation:

"The entire Paint Industry thru the National Paint, Varnish and Lacquer Association pledges itself to an effort to achieve even 'the impossible' in doing its part to bring speedy and complete victory in this war. Every resource and facility and all the manpower of our Industry is at the immediate service of our Government. At the very beginning of the national emergency, we pledged our utmost aid to the Government and now that the Defense Program has become the Victory Program we renew and emphasize that pledge."

That message was given official publication by the Chamber of Commerce of the United States in recording the transmission of the service of American industry from the defensive to the aggressive phase in the world conflict.

Practical Service to All Members of the Industry

From the beginning of its war service, the National Paint, Varnish and Lacquer Association, with the purpose of being of the broadest possible aid to the Government in helping to meet both current and anticipated problems growing out of the war conditions, has consistently followed the policy and practice of making its service available as freely to non-members as to members of the Association.

Prior to the receipt of the letter of June 24, 1940, from the White House, the Association had, in "Your Weekly Letter" of June 10, 1940, the same letter in which announcement had been made of the dispatch of its letter to President Roosevelt, sent to members of the Industry a list of field procurement offices of the Army supply arms and services to which military requirements had been apportioned, and offered, upon request, a list of names of officers then in charge. From that date, the Association developed and intensified its efforts to facilitate contact between members of the Paint, Varnish and Lacquer Industry, utterly regardless of their membership or non-membership in the National Association or the size of their establishments, with the Government agencies and individuals concerned with the letting of contracts which logically would involve the use of protective coatings produced by the Industry.

Selected Lists or Copies of Lists of Contracts

Beginning August 12, 1940, the Association made available to its members copies of all lists of Navy Department contracts or War Department contracts which logically seemed to entail the use of paint, varnish, lacquer or other products of the Industry. This service was continued as long as it remained permissible within the scope of the steadily tightening Government regulations.

Valuable Bulletins Made Available

The Association also inaugurated the making available to members of the Paint, Varnish and Lacquer Industry valuable war bulletins of the Chamber of Commerce of the United States, of which organization the Association is a member and which is a source of an immense volume of carefully compiled information of high value to industry, although it does not separate the paint, varnish and lacquer factors as is done by the Association in its own bulletins, the Association is continuing this service. Also many other bulletins, etc., obtained from other sources have been and are being made available to the Industry upon request.

Members of the Industry Put on Regular Mailing List for War Contract Information

While the Association announced to the entire Industry that any of the contract information would be sent upon receipt of requests, many members of the Industry requested that they be put on a regular mailing list to receive the material. This form of request was acceded to in all cases in which such requests were received, and a regular service continues to those members to the full extent to which the Association has been enabled and permitted to make such information available.

Immediately following the opening of contract distribution offices by the Government in the principal industrial cities of the country, the Association announced in "The Open Door" of October 6, 1941, that it would send any member of the Industry the address of his nearest contract distribution office if he would ask the Association for it, and also offered lists of offices established through "Your Weekly Letter." Available lists of defense housing critical areas also were offered to the members of the Industry and were supplied upon request within the limits of Government regulations.

Liaison Service with Government Agencies

It was realized from the beginning that the products of the Paint, Varnish and Lacquer and allied industries of the Nation would be indispensable for a myriad of war uses and that the Government concern in them would be bound to have many ramifications. It was also recognized that the Government offices in Washington constitute a vast labyrinth in which any one who is not trained by years of cumulative familiarity with them and personal acquaintance with their hundreds of executives could become hopelessly lost. Furthermore, new offices were springing into being like mushrooms and a great new Government personnel, a good part of which was undergoing rapid shifts, was being added to the regular peacetime organization. This resulted in a new confusion which only day-to-day contact and systematic observation could establish and maintain in perspective.

Personal Contacts—Much More Than Just a Desk Job

In order to maintain all necessary Government contacts, President Trigg early in the war emergency delegated individual members of the staff familiar with the Government's setup to regularly visit no less than 32 Government agencies, talk with their executives weekly, and report to him on all developments in their offices tending to be of interest to the paint, varnish and lacquer industry. This intensive procedure has been productive of a great deal of valuable information which in various forms has been passed on by the Association to its members, and in addition to the original regular visiting list has been expanded to cover other Government agencies, which are visited as frequently as is necessary to keep in mesh with their operations.

41 Government Agencies Now Personally Contacted

Government agencies now personally contacted by members of your Association staff include 41, but various others also are contacted when necessary.

Close Co-operation with War Production Board and Office of Price Administration

Reciprocal working relations with the War Production Board and the Office of Price Administration have constituted a major activity of your Association from the beginning of those organizations. Similarly close attention has been given to the workings of those agencies of the Department of Agriculture concerned with crop control and the distribution of food stuffs which have a bearing upon the available supply of paint oils.

It has been thoroughly recognized, both by the Government agencies and by your Association, that the Government at all times must have first call upon the protective coatings manufactured by the Industry, and that the formulation and issuance of the greater part of the regulations and orders controlling the distribution and use of those paint, varnish and lacquer materials found to be critical or scarce largely were without precedents and subject to frequent revisions and amendments. Extensive research for the obtaining of basic information requisite for the intelligent preparation and

application of the many orders has been, in many instances, a joint endeavor of your Association and the Government agencies. Government officials generally have realized that they required information which the Association was best qualified to assemble and have welcomed the Association's unstinted efforts to provide the Government with any information which was requested and which the Association was in a position to furnish.

Many Personal Conferences Held

This close co-operation has entailed many personal conferences between Government officials, committees of the Industry and members of the Association's staff. Daily personal contacts between WPB and OPA officials and members of the Association's staff continue.

Much Traveling Involved

Co-operation with the Government and the Industry in war services has entailed a great deal of traveling on the part of the National Association's staff for meetings with the Government agencies at Army and Navy bases, arsenals and other locations of war-time activity. Someone from the Association, almost constantly, has been on the road in furtherance of this service.

Mr. Trigg Flies to Army Base

An outstanding example was a flight made by President Trigg to the Army Air Base at Greenville, South Carolina, March 29, 1943, with a group of seven other executives of leading trade associations conspicuous in war activities, at the invitation of the War Department. That trip was preceded by a dinner at the National Press Club in Washington, at which the Undersecretary of War, Robert P. Patterson was host, and at which Col. Ginsburgh, Chief of the Industrial Service Division of the War Department, and aide to Undersecretary Patterson, presided. An account of the trip and the very interesting observations made was recorded in the trade press.

National Association Is Sieve for Important Information

In addition to personally contacting the many Government war agencies, the National Association subscribes to and daily combs a large number of selected publications, special letter services and bulletins which often carry information of current interest and value to the Paint, Varnish and Lacquer industry. All such information of immediate application is digested and made available to the members of the Industry through the Association's letters, bulletins and raw material surveys.

Raw Material Surveys of High Value

The raw material surveys which have been and are continuing to be issued at intervals have necessitated a great deal of painstaking research and the sifting and compiling of information from many sources. They represent an earnest effort to present a true perspective of the situation and apparent outlook in principal raw materials used by the Industry at the time they are issued. In addition to the raw material surveys, many special separate bulletins are issued in respect to specific changes in the supply and distribution picture relating to the respective oils and other materials of vital importance to the Industry.

Collects and Uses Statistics

The National Association also collects many valuable statistics, from the Government and other sources, and makes use of them in its publications for members and in answering special inquiries.

Maintains a Library

A library of information of value to the Industry is maintained at Association Headquarters and is of daily service to members.

Priorities Service a Vital Function

The Association's cooperation with the Government and the Industry in the vital matters arising out of the war emergency was no impromptu or hasty contrivance. It was established in operation months before Pearl Harbor, during the defense phase of the Nation's preparation for war, and was emphasized by a special priorities clinic in Chicago at the Association's 1941 convention, which was only a few weeks prior to December 7, 1941, when the Japanese opened the attack and were immediately joined against the United States by Germany and Italy. At that convention, Government

representatives were in attendance and collaborated in making the clinics of such outstanding practical value that in the succeeding weeks, the Association sponsored a series of priorities clinics in paint centers from coast to coast, with the cooperation of local paint associations—another example of the Association's effort to do everything within its power to help the Government and the members of the Industry to synchronize their efforts.

Members and Non-Members Invited

In all of these endeavors, the first thought of the Association has been to lend every possible aid to the Government to help win the war. With this end in view, all members of the Paint, Varnish, Lacquer and Allied Industries, regardless of membership or non-membership in the Association, were invited to the conventions and to the other meetings, and following the meetings, priorities information was given to non-members as freely as to members. The Association is continuing this "open house" policy and practice.

Association Has Over 1,000 Manufacturing Members

The number of manufacturing concerns which are members of the National Association now exceeds 1,000—the largest number of manufacturing members on the rolls in the Association's entire history.

Much Individual Service Rendered

It has been the consistent practice of the Association to give individual service when requested by letter or by telegraph, although earnest effort has been made to anticipate and minimize such requests by mailing as promptly as they have become available, important rulings and interpretations of rulings affecting the relations of the members of the industry with the Government.

Over 1,300 Bulletins, Circular Letters, Specifications, Etc. Since War Started in Europe in September, 1939

Since the war in Europe started in September, 1939, the National Association has issued directly or participated with the Government in the preparation of approximately 1,300 publications for the information of the Industry. These include approximately 500 special letters and bulletins mailed to members of the Industry, 200 issues of "Your Weekly Letter" and "The Open Door" largely devoted to carrying wartime information, 100 scientific publications and participation in the production or review of about 500 paint, varnish and lacquer specifications.

The foregoing represents direct service to members of the Industry to help in the conduct of their businesses, and does not include literally hundreds of Save the Surface and Public Relations releases sent to newspapers and radio stations—another form of the Association's service.

Scientific Section Heavily Engaged in War Service

The Scientific Section has had an exceedingly important job in the production and dissemination of those types of information which come within the technical classification. In the period covered by this survey, the Scientific Section has issued the approximately 100 scientific publications and has participated in the production or review of the approximately 500 paint, varnish and lacquer specifications—many of which were issued by the Government. The 100 scientific publications alone have aggregated about 1200 printed pages.

The Scientific Section has maintained constant liaison with the War and Navy Departments, the National Bureau of Standards, the Bureau of Mines, the Maritime Commission and other Government agencies concerned with paint and has participated in almost daily conferences with Government specialists, either at Association Headquarters or in Government offices.

Much Must Be Held Confidential

The subject matter of these conferences largely has been of a highly confidential nature which does not lend itself to publicity under war conditions. However, the record of the Scientific Section is one of unstinting service to the Government and to the Industry in the furtherance of the Association's basic aim to do its utmost to help win the war. It is hoped that the time may soon arrive when it will be permissible to describe its service in more detail.

Laboratory Space and Facilities Made Available to the Government
The Scientific Section has followed the practice of making available to any Government agency space and facilities in its laboratory at National Association Headquarters in Washington, whenever requests are received for special service vital to the war effort.

The Corps of Engineers, Ordnance Department, Quartermaster Corps, Bureau of Ships, Bureau of Yards and Docks, the Maritime Commission, War Production Board and Federal Specifications Board are among the Government agencies which continue to obtain advice from the Scientific Section regarding problems of paint and color.

Luminous Paint Exhibit

A luminous paint exhibit maintained by the Scientific Section at Association Headquarters was prompted by wartime blackouts. It has attracted many visitors.

Clean Up and Paint Up Campaign Meshed with Government's Conservation Requirements

The National Clean Up and Paint Up Campaign Bureau, operating from Association Headquarters in Washington, has been found ideally adapted to help promote and carry out the Government's aims for the conservation of existing property, the salvage of critical materials, the promotion of public health, fire prevention and morale on the home front.

Aid of Campaign Requested by Government

Early in 1942, the Clean Up and Paint Up Campaign Bureau at Association Headquarters was directly requested by the Government, through the Division of Information, War Production Board, in addition to its basic service for the conservation and protection of existing property, to give special emphasis to its long-established factor of salvaging of waste materials as one of the normal activities of the Clean Up—Paint Up—Plant Up—Light Up—Fix Up and Salvage Campaign. In response to the request, the Bureau intensified its efforts to inspire local Campaign Committees throughout the country to help find, collect and utilize to the fullest possible extent all discarded or scrap materials—especially metals, rubber and paper. In implementing this intensified cooperation, with the Government, the Bureau issued a special "Salvage for Victory" manual, on which it was authorized to state that its publication was in cooperation with the Division of Information, War Production Board.

Material Prepared Jointly by WPB and the Bureau

WPB also specifically requested the issuance of a special proof sheet of newspaper subjects, which was prepared jointly by the staff of the WPB agency and the National Clean Up and Paint Up Campaign Bureau, and authorized for issuance as part of the Clean Up—Paint Up—Plant Up—Light Up—Fix Up and Salvage Campaign service in wartime. This policy of emphasizing conservation and salvage has been continued through 1943 and has received a warm welcome and specific cooperation from local Clean Up and Paint Up Campaign organizations generally.

Public Relations Program Expanded and Geared to War

Concurrently, the Save the Surface activities were geared to the Government's needs by deliberate and specific emphasis upon the utilitarian service of paint, with a temporary subordination of the merely decorative factor, and with fundamental attention to paint's great wartime job as a fighting factor in the war.

Name of Save the Surface Committee Changed to Public Relations Committee

As a measure to expand the Association's service to the Government and to the Industry, the name of the old Save the Surface Committee was changed to the Public Relations Committee, with the approval of the Executive Committee, as of July 28, 1943, and its membership expanded to include some of the outstanding specialists in the Industry in publicity, advertising and sales promotion. It was realized that the Paint, Varnish and Lacquer Industry, cumulatively, was doing a tremendous job of war service with so many ramifications that a deliberate, organized effort was in order to bring the many different factors of its service into focus in order to give Govern-

ment officials, the public and the Industry itself a more complete and balanced perspective of what the paint, varnish and lacquer industry, through its National Association, is actually doing in the war.

"Paint at War" Exhibit

In carrying out this concept, a special appropriation was requested and obtained from the Executive Committee for the preparation of a "Paint at War" exhibit at the Statler Hotel, in Washington, D. C., October 19-20-21, 1943, the preparation of a special "Paint at War" brochure on the theme of "Paint Fights!" to record the service of the products of the Industry to the armed forces and other Government war agencies, and the public, and an expanded publicity program.

Priceless "Save the Surface" Asset Fully Preserved

The purpose of the Public Relations Committee is establishment and advancement of general understanding of and respect for the public service and social and economic usefulness of the Industry through the National Association and its members, first, in connection with the war, and second, looking forward to resumption and expansion of normal peacetime activities in the postwar period. All of the priceless Save the Surface assets are definitely retained and the Public Relations Committee is looking forward to the vigorous revival of the so-called "luxury" services of paint, varnish and lacquer being again added to the strictly utilitarian factors when war gives way to peace.

650 Members Now Receive Public Relations Releases Weekly

A step forward in expanding the Public Relations program of the National Association was an offer to the members of the Association, upon request, to put them on the Association's mailing list to receive the weekly Public Relations releases which regularly go forward to a list of newspapers which have requested them. Approximately 650 members have signified their acceptance of that offer and are receiving the releases weekly. Many of the releases are highly valuable for use by members in their local newspapers and for data for use in the preparation of their sales promotion literature and advertising.

Maintaining Paint Consciousness of the Public

Throughout the entire war period, the National Association has constantly recognized the absolute necessity of maintaining the paint consciousness of the public through its publicity and promotional campaigns, both for the war period and looking forward to after the war. Even though the major portion of the products of the industry have been and are going to war uses, the public is being kept alive to the necessity of conserving and maintaining civilian properties.

Postwar Planning

Association Headquarters in Washington has been systematically assembling data on postwar planning affecting the industry for approximately a year and a half. A Postwar Planning Committee has been appointed and has held a preliminary meeting. While it is too early to attempt to go into detail on this subject, the Committee is resolved upon vigilant anticipation of postwar conditions and the formulation of such measures to meet those conditions when they arrive, as will be to the best interests of the industry in helping it to maintain and advance itself in keeping with such scientific and industrial changes which may occur, and in proper competition with other industries.

Conversion Survey

As a measure of prudence, in order not to overlook any important service to the industry which might be feasible, the National Association, in the autumn of 1942, employed Herbert Wachsmann, who was granted leave from the Office of Price Administration, to investigate and report on the practical possibility of devoting specific types of equipment used in the industry to other than their normal use, and, if practical, to classify the respective types of equipment and their respective possibilities for aiding other industries which might need help in their own war effort.

Mr. Wachsmann, an engineer with a very comprehensive experience, which had earned for him scientific distinctions, did the job with the coopera-

tion of members of the Association staff as a frankly exploratory project. Mr. Wachsmann's report showed that although a few specialized opportunities largely dependent upon locations and temporary conditions were found, the adaptability of the paint industry for conversion to the manufacture of other than its own products was relatively limited.

The effort and the report were considered well worthwhile in that they provided an answer to a question which otherwise would have been bound to persist and perplex the industry. Incidentally, and importantly, the survey confirmed the fact that the Paint, Varnish and Lacquer Industry, unlike many other kinds of industry, was fully tooled up when the war started and will not have to change its mechanical setup to meet peacetime conditions.

Two Regular Annual Conventions Called Off and "Conventions at Home" Substituted

In deference to the expressed attitude of the Office of Defense Transportation in regard to wartime conventions of industries, the National Association has foregone the holding of a regular convention for two successive years, 1942 and 1943, and has substituted "Conventions at Home" in which the addresses and reports which customarily would be delivered in person to the assembled members of the industry, have been transmitted through the columns of the "Convention Daily" and the trade press, every unit of which has cooperated in a way which has richly earned the gratitude of the National Association and the industry.

100% War Savings Record of Association Staff

The staff at Association Headquarters has achieved a 100% record in subscriptions to War Bonds and Stamps, and in many instances, individual members have volunteered to exceed their normal quotas by substantial amounts relative to their means.

National Association Made Heavy Purchases of War Bonds on Its Own Account

As indicated by the Treasurer's report to the 1943 "Convention at Home," the National Association has purchased very substantial amounts of War Bonds from funds which were available in its treasury.

A Telegram from the Secretary of the Treasury

Under date of May 11, 1943, the following telegram was received from the Secretary of the Treasury:

"Ernest T. Trigg, Pres., National Paint, Varnish & Lacquer Ass'n., 1500 Rhode Island Ave., Washington, D. C.—My attention has been called from time to time, and especially during the Second War Loan Drive, to the splendid work that your Association and its members have done for the Treasury Department's war finance program. Your help has been a material factor in the outstanding success of the Drive. Please accept and express to your members my sincere thanks. We still have a tremendous task ahead and must count on your continued and continuous help.—Henry Morgenthau, Jr., Secretary of the Treasury."

Another Letter from the U. S. Treasury Department

Under date of November 10, 1943, Walter H. Wuerdeman, Chief, Business and Trade Association Section, War Finance Division, U. S. Treasury Department, wrote to your Association:

"In behalf of the Secretary of the Treasury, may I thank you for the generous and loyal way your association has participated in the Third War Loan. We are justly proud of the aid which you have given us, and shall continue to rely upon your capable assistance."

Service of the Industry's Committees

Every activity in the National Association, and the corresponding committees composed of members of the industry, have constantly directed their aims with the single object of being of maximum service in the war. A very large number of committee meetings have been held at Association Headquarters in Washington and in other cities, to which, under war conditions, it was not deemed advisable to give publicity at the time. The members of those committees unselfishly have made and are making long and arduous trips to serve on their committees as often as the need arises, and the concrete results of their deliberations, often in company with Government officials, has been the clarification and revision of many complex Gov-

ernment orders, intelligent formulation of which was dependent upon information collected and presented by the National Association.

Association's Committees Have Given "Yeoman Service"

The War Advisory Committee, appointed by the Executive Committee, the Committee in charge of the Industrial Finishes Division, including the Wood Finishing Group; Trade Sales Division, the Calcimine and Waterpaint Division, the Scientific Section Advisory Committee and the Simplification and Traffic Committees have been and are coping with new problems of vital importance to the Industry, which are constantly arising. The Unfair Competition Bureau has been and is maintaining wartime vigilance to help prevent or correct any abuses detrimental to the Industry which may develop in connection with wartime business, and all of the other divisions and committees of the National Association have joined in the one purpose—to help win the war!

War Business Done with Narrow Profits

The National Association has just cause to be proud of the war record of its members in their transactions with the Government, based upon the information which it has received to date. As far as the Association's information extends, war paint contracts, with the exception of a relatively few emergency negotiations, have been let on a competitive basis and not on a non-competitive or a fixed fee basis, with the result that the Government has obtained our Industry's products at the lowest possible price.

Reason to Be Justly Proud

The paint industry has reason to be justly proud of this non-profiteering, patriotic record.

ARMY-NAVY "E" AND MARITIME "M" AWARDS TO PLANTS OF MEMBERS OF NATIONAL PAINT, VARNISH & LACQUER ASSOCIATION

Army-Navy "E" Awards (As Far As Information Received)

The Army-Navy "E" has been awarded to the employees and managements of the following plants of members of the National Paint, Varnish & Lacquer Association, Inc.:

ALLIED CHEMICAL & DYE CORP., (Barrett Div.), Frankford, Pa.
ALUMINUM INDUSTRIES, INC., Cincinnati, Ohio. (Star also added).
AMERICAN CAN CO., Amertorp Corp., Plant, St. Louis, Mo.
AMERICAN CYANAMID CO., (Calco Chemical Div.), Bound Brook, N. J.
BAKELITE CORP., Bound Brook, N. J. (Two stars also added).
BERRY BROTHERS, INC., Detroit, Mich. (Star also added).
COOK PAINT & VARNISH CO., North Kansas City, Mo.
DEVILBISS CO., Toledo, Ohio. (Star also added).
DOW CHEMICAL CO., Bay City, Mich.; Freeport, Tex.; Midland, Mich.;
Pittsburg, Calif. (Great Western Div.); Velasco, Tex.
duPONT deNEMOURS & CO., E. I., Belle, W. Va.; Pryor, Okla.
FERRO ENAMEL CORP., (Liquid Plastics Div.), Cleveland, Ohio. (Star
also added).
FRISCH & CO., Bronx, N. Y.
HILTON-DAVIS CHEMICAL CO., Cincinnati, Ohio.
IMPERIAL PAPER & COLOR CORP., (Pigment-Color-Chemical Div.),
Glens Falls, N. Y. (Star also added).
JOHNS-MANVILLE, Lompoc, Calif.; Manville, N. J.
LAUCKS, INC., I. F., Seattle, Wash. (Star also added).
MAGNETIC PIGMENT CO., (Columbian Carbon Co.), Trenton, N. J.
MONSANTO CHEMICAL CO., St. Louis, Mo.; Monsanto, Ill. (2 plants).
NEW JERSEY POWDER CO., (subsidiary of Hercules Powder Co.), Bel-
videre, N. J.
OWENS-ILLINOIS CAN CO., McKees Rocks, Pa. (Awards to two plants).
PORTER CO., H. K., Pittsburgh, Pa. (Star also added).
RESINOUS PRODUCTS & CHEMICAL CO., Bridesburg, Pa.
ST. JOSEPH LEAD CO. OF PA., Josephstown, Pa. (Star also added).
SHARPLES CHEMICALS, INC., Wyandotte, Mich.
THRESHER VARNISH CO., Dayton, Ohio.
U. S. BRONZE POWDER WORKS, Closter, N. J.

Maritime "M" Awards

BALTIMORE COPPER PAINT CO., Baltimore, Md. (Star also added).
DEVOE & RAYNOLDS CO., INC., New York, N. Y. (Star also added).

LUCAS & CO., INC., JOHN, Gibbsboro, N. J. (Star also added).
SOCONY PAINT PRODUCTS, Long Island City, N. Y. (Two stars also
added).

Army Ordnance Flag
WISCONSIN PAINT MFG. CO., Milwaukee, Wis.

**MEMBERS OF YOUR ASSOCIATION HEADQUARTERS
ORGANIZATION IN THE ARMED FORCES**



CAPT. A. W. VAN NEUCKEROTHE



LT. T. B. MOULTON



SGT. JOHN B. WHITE

A Statement to the Paint Industry by Donald M. Nelson, Chairman of the War Production Board: "We are now at what may be called the third stage of our war production drive—the stage at which we are constantly striving to make more out of less. The first two stages were our pre-Pearl Harbor preparation for defense, followed by wholesale conversion of our industries for total war.

"Now our main task is to try in every way to get the best possible use out of our facilities, our machines, our labor supply and materials. We must bend every effort to make all available resources yield maximum dividends. This means increasing production through simplification of products and substitution of the relatively plentiful for the acutely scarce, and through increasingly effective conservation.

"The paint and allied industries are an important part of this program. There are few segments of the war production picture which paint does not touch and to which it does not make some contribution.

"Today, it is more vital than ever for us to press forward with unrelenting determination. Our gigantic production is finally giving us the initiative on every front. I am confident the paint industry will continue to give its whole-hearted cooperation and support so that we can maintain this initiative until victory is won." (October, 1943).



**GOVERNMENT OFFICIALS LUNCHEON GUESTS OF N. P. V. & L. A. EXECUTIVE COMMITTEE
AT "PAINT AT WAR" EXHIBIT IN WASHINGTON**

Among Government officials who were guests of the Executive Committee at a luncheon at the "Paint at War Exhibit" at the Statler Hotel in Washington, October 20, 1943, were Secretary of Commerce Jesse H. Jones, Undersecretary of the Navy, J. B. Forrestal, Chester Bowles, the General Manager, but since appointed head of the Office of Price Administration, Paul V. McNutt, Chairman, War Manpower Commission, D. P. Morgan, Chief, Chemicals Division, War Production Board, and C. W. Slocum, Director, Industrial Manufacturing Price Division, Office of Price Administration. Other distinguished visitors to the exhibit included Admiral Emory S. Land, Chairman, Maritime Commission, and John B. Blandford, Jr., Administrator, National Housing Agency, and members of the Senate and the House of Representatives.



84

ENTRANCE VIEW OF "PAINT AT WAR" EXHIBIT, N. P. V. & L. A., IN COOPERATION WITH THE ARMED FORCES, STATLER HOTEL, WASHINGTON, D. C., OCTOBER 19-20-21, 1943

Exhibits in foreground included camouflage display, soldiers' jungle camouflage equipment, jeep, radio, collapsible life raft with full equipment, container display, sections of fighter planes ammunition, shell cases, fuel drums, droppable gasoline tanks, captured enemy equipment, and a section of the "Big Inch" pipeline, as examples of material protected by products of the paint, varnish and lacquer industry.

The 15 panels of the Exhibit, with the texts of their messages, are shown separately on succeeding pages of this year book. On the frames below each panel, were the words "In War as in Peace"—with the "Save the Surface" emblem.

A Statement to the Paint Industry by Jesse H. Jones, Secretary of Commerce: "We have seen the stupendous victory won by private enterprise. The achievements of American industry have made possible the conquering march of our armed forces.

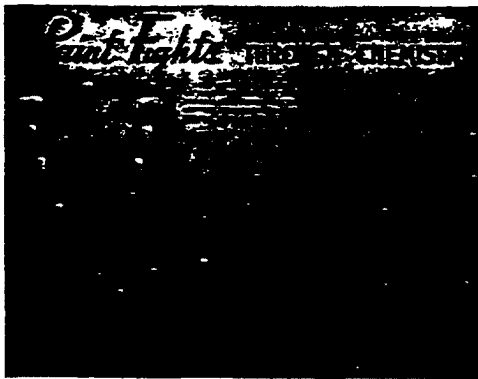
"These achievements represent the ingenuity, the efforts and the patriotism of a people nurtured in the philosophy of free enterprise, and trained in the school of private business.

"This magnificent contribution by private industry shows what we can do when forced into war, and what we must do in returning to peace.

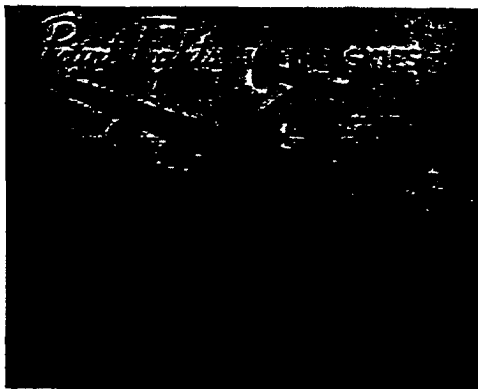
"This is the challenge that industry and government will face in the post-war period. We are confident that the paint industry will respond to this challenge for the future as it has always done in the past." (October, 1943).



PAINT AT WAR: Airplanes, Castles, Coal, Corn, Copper, Cotton, Dairy Products, Iron Ore, Lead, Lumber, Meat Packing, Petroleum, Ships, Steel, Wheat, Zinc, Agriculture, Heavy Armament, Ship Building, Tank Manufacture, Ship Manufacture, Transportation, Petroleum, Automobile & Truck Manufacturing, Feed Packing, Building Construction, Aviation, Ammunition. "Products of the Paint Industry are Essential to War Production in Every Corner of the Land."



PAINT FIGHTS THROUGH CHEMISTRY: Here are Three out of Hundreds of Instances Where Chemically Derived Raw Materials Make for Better Protective Coatings and Faster Production (Three panels of chemicals).



PAINT FIGHTS IN THE SKIES— Our War Planes are Literally Encased in an Envelope of Special Technical Paints—(Captions indicating some items on Plane): Dulling Paint, Surface Paint Prevents Corrosion, Provides Camouflage, Engine Enamel to Withstand Extremes of Temperature, Non-Reflective Instrument Panel Coating, Flame Retardant Dopes, Six Miles of Electrical Cable Insulation Protected by Lacquer, Abrasion Resistant Propeller Coatings, Gas Tanks With Solvent Proof Lining.



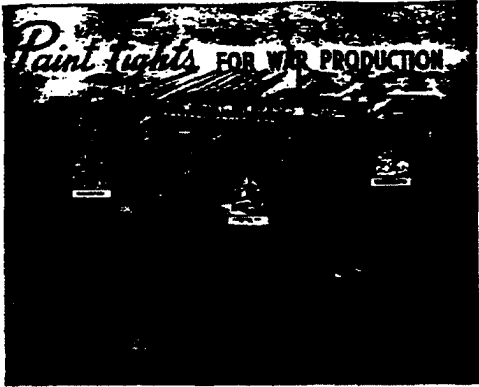
PAINT FIGHTS ON THE SEVEN SEAS: Prevents Corrosion. Corrosion Could Defeat Any Fleet Before It Got Into Battle.



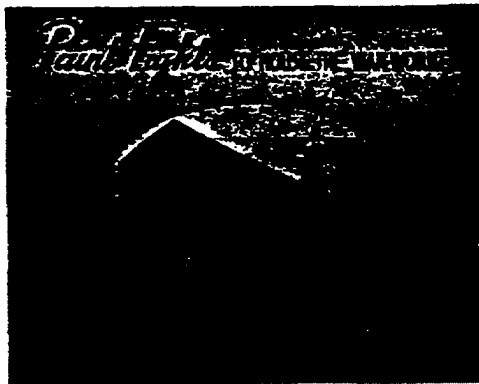
PAINT FIGHTS WITH OUR TROOPS IN THE FIELD: More than 50 Items of our Troop's Equipment Must Have Protective Coatings. (Captions of equipment on figure of Soldier): Mess Kit, Special Enamel on all Military Hardware, Guns, Pack Straps, Canteens, Cartridges, Shoe Lining & Eyelets, Helmet, Raincoat (Impregnated), Tropic Matches, First Aid Kit, Food Batches Containers, Gas Mask, Ammunition Belt, Loadings (Impregnated).



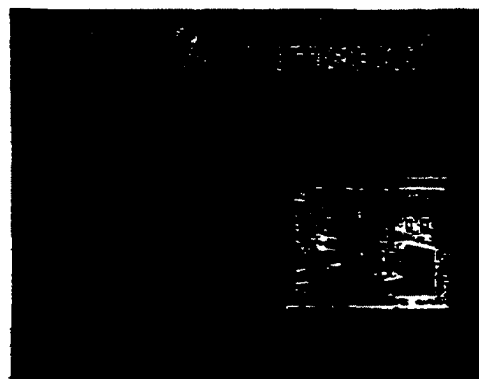
PAINT FIGHTS WITH THE MERCHANT MARINE—Millions of tons of cargo shipping must be protected with Paint: Hull Paint, Camouflage, Anchor Chains, Non-Skid Paint, Cabin Woodwork, Armament Paints, Smoke Stack Paint, Furniture & Fittings, and Special Interior Coating for Tankers.



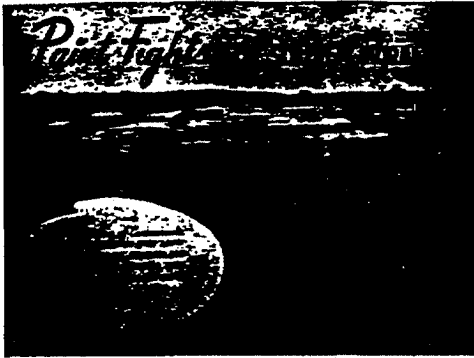
PAINT FIGHTS FOR WAR PRODUCTION—Proper Use of Paint Increases Output by (Captions on inset symbols); Reduction of Glare, Marking Traffic Lanes, Marking Safety Lanes and Arrows—Reducing Accidents Through Color Contrast, Protecting Employee Health Through Sanitation, Light Reflections Through Properly Painted Floors, etc.



PAINT FIGHTS TO HOUSE THE WAR-WORKER—(Caption on Small picture): Before Conversion. (Caption on large picture): After Conversion into Living Quarters. (Text at lower right): Thousands of units of NEW war housing require paint.



PAINT FIGHTS INEFFICIENCY: Cheerful, Clean Home Surroundings Build Strength for the Next Day's Work.



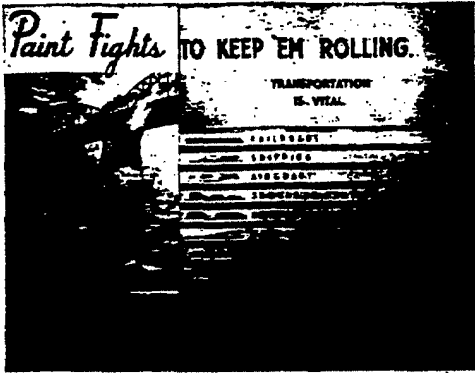
PAINT FIGHTS FOR SOLDIER MORALE: The Painting of Cantonments was Ordered by the Army Because it was Believed Bad for Morale to House Men in Unpainted World War I Type Barracks.



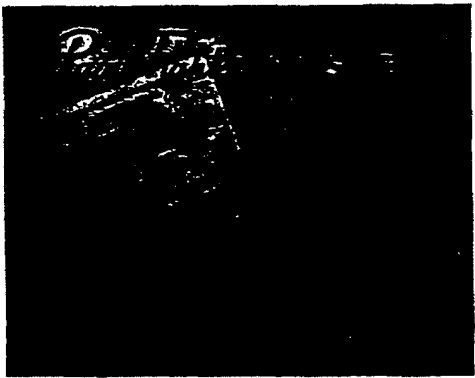
PAINT FIGHTS TO KEEP THE WIRES CLEAR: Communications in all Branches Rely on Protective Coatings to Insure Performance of Equipment.



PAINT FIGHTS FOR HEALTH AND REHABILITATION: In Hospitals too. Penicillin Experience Pays Wartime Dividends. Protective Coatings in the Right Colors Promote Sanitation and the Restoration of Health. (Captions of symbols at bottom): Operating Theatres, Clinics, Nurseries, Diet Kitchens, Blood Donor Rooms.



PAINT FIGHTS TO KEEP 'EM ROLLING: Transportation is Vital. Railroads. Shipping. Aircraft. Trucks & Trailers. Buses and Streetcars. Bridges and Highways. Automobiles. Pipelines. All rely on Protective Coatings to insure continuous performance.



PAINT FIGHTS WASTE— Paint Saves Billions of Dollars Annually by Property Protection. Conserve Property. Save. Buy Bonds. (On strip below picture of bond): 4,500 \$100 Bonds will buy 1 Flying Fortress. 1,450 \$100 Bonds will buy 1 Heavy Tank. 125 \$100 Bonds will buy 1 Anti-Aircraft Gun. 110 \$100 Bonds will buy 1 Aircraft Torpedo.



PAINT FIGHTS FOR FOOD: For the Battlefield and the Home Front. Farm Equipment is War Equipment. It MUST LAST.

MANUFACTURING AND WHOLESALE MEMBERS
of the
NATIONAL PAINT, VARNISH AND LACQUER
ASSOCIATION, Inc.

(Revised as of July 1, 1944)

- "A" member
- "B" member
- ** "E" member
- *** "D" member

A

A. & S. Paints, Inc. 105 North Robertson Blvd., Beverly Hills, Cal.
Jack Stockton, *President*

Aalfts Paint & Glass Co.** 1011 Fourth St., Sioux City 3, Iowa
Nitzer Aalfts.

Abbe, Inc., Paul O.* 283 Center Ave., Little Falls, N. J.
Paul O. Abbe, *President*

Abelman & Co., M. 90 N. Washington St., Boston 14, Mass.
Max Abelman, *Treasurer*

Abesto Mfg. Co. 131 No. Wabash, Michigan City, Ind.
I. S. Purcell.

Ace Laboratories 1614 Contant Ave., Lakewood 7, Ohio
P. J. Zuris.

Acorn Refining Company 8001 Franklin Ave., Cleveland 2, Ohio
Edw. Katz, *President*

Adams & Company, A. G. 201 N. Wells St., Chicago 6, Ill.
A. G. Adams, *President*

Adams & Elting Co. 1833 So. Normal Ave., Chicago 16, Ill.
Z. G. Peck.

Adelphi Paint & Color Works, Inc. 86-00 Dumont Ave., Ozone Park 17, N. Y.
S. Einhorn, *President*

Advance Paint Co. 545 W. Abbott St., Indianapolis 7, Ind.
Robert E. Kelly, *Secretary*

Advance Solvents & Chemical Corp.* 245 Fifth Ave., New York 16, N. Y.
A. L. Mullaly.

Agate Lacquer Mfg. Co., Inc. 11-13 Forty-Third Rd., L. I. City 1, N. Y.
A. N. Braun, *President*

Ainslie Varnish Co. 4600 High St., Ecorse 18, Mich.
Harold Ainslie.

Akron Paint & Varnish Co. Firestone Parkway, Akron 1, Ohio
C. F. Beck, *President*

Alabama Paint Company P. O. Box 2269, Birmingham 1, Ala.
John Cleage, Jr., *President*

Alcatraz Company, Inc., The North Blvd. & Ellen Ave., Richmond 20, Va.
T. A. Armitage, *President*

Alkydol Laboratories, Inc.* 50th Ave. at 32nd Place, Cicero 50, Ill.
Dr. Adolph Heck, *President*

Allen Mfg. Co., Edward E. 334 N. Bell Ave., Chicago 12, Ill.
James O. Saylor, *President*

Allentown Paint Mfg. Co., The E. Allen & Graham Sts., Allentown, Pa.
W. T. Frankenfield.

Allied Asphalt & Mineral Corp.* 217 Broadway, New York 7, N. Y.
G. J. O'Sullivan.

Allied Companies 101 Prospect Ave., N. W., Cleveland 1, Ohio

Allied Paint Co. Drawer 1088, Tulsa, Okla.
Arthur T. Saunders, *Vice-President*

Alston-Lucas Paint Co. 7701 West 47th St., Lyons, Ill.
Charles W. Ptacek, *President*

Alumleaf Company* 5127 West Blvd., Los Angeles 43, Calif.
 C. S. Fleming.
 Aluminum Co. of America* 801 Gulf Bldg., Pittsburgh 19, Pa.
 John D. Stevens.
 Aluminum Flake Co., The* 3722 Kenmore Sta., Akron 14, Ohio
 F. I. Weber, *Secretary*.
 Aluminum Industries, Inc. 2438 Beekman St., Cincinnati 14, Ohio
 M. M. Carmody.
 American Agricultural Chemical Co.* P. O. Box 2458, Detroit, Mich.
 G. B. DeLaney.
 American Asphalt Roof Corp. 7514 East 15th St., Kansas City 3, Mo.
 E. E. Venrick, *Secretary-Treasurer*.
 American Brake Shoe Co., Kellogg Div. Rochester 9, N. Y.
 H. O. Holland, *Vice-President*.
 American Can Co.* 230 Park Ave., New York 17, N. Y.
 D. W. Figgis, *Vice-President*.
 American Cyanamid & Chem. Corp.* .. 30 Rockefeller Plaza, New York, N. Y.
 W. T. MacAdam.
 American Decalcomania Company 4336 Fifth Ave., Chicago 12, Ill.
 Geo. M. Eisenberg, *President*.
 American Home Paint, Inc. 407 Watkins St., Brooklyn 12, N. Y.
 Mrs. Elizabeth I. Rosenson, *Vice-President*.
 American Lacquer Co., The 2700 Highland Ave., Norwood 12, Ohio
 W. A. Levison, *President*.
 American Lacquer Solvents Co. Perkiomen Junction, P. O. Box 288,
 H. E. Stone, *General Manager*. Phoenixville, Pa.
 American Lead and Color Works .. 2135 East 1st St., Los Angeles 33, Calif.
 Harry Lipshitz, *Factory Superintendent*.
 American-Marietta Company 43 East Ohio St., Chicago 16, Ill.
 Grover M. Hermann, *President*.
 American Marine Paint Co. 311 California St., San Francisco 4, Calif.
 John Parker.
 American Oil & Paint Co. 9915 Harvard Ave., Cleveland 5, Ohio
 C. D. Rogers, *President*.
 American Oil & Supply Co.* 238 Wilson Ave., Newark 5, N. J.
 Edgar F. Hoffmann, *Vice-President*.
 American Paint Corporation 3001 West Superior St., Duluth 6, Minn.
 R. H. Barnell.
 American Paint Mfg. Co. 911 North Fifth Ave., Birmingham 4, Ala.
 L. V. Stabler, *President*.
 American Paint Works 424 Josephine St., New Orleans, La.
 W. G. Smart.
 American Resinous Chemicals Corp. 103 Foster St., Peabody, Mass.
 William Lewis, *General Manager*.
 American Zinc Sales Co.* P. O. Box 327, Columbus 16, Ohio
 Thornton Emmons, *Vice-President*.
 Anaconda Sales Company* 151st St. & McCook Ave., East Chicago, Ind.
 F. O. Case.
 Anders Chemical Co. 26 Poplar St., East Rutherford, N. J.
 Dr. Alex F. W. Olze, *President*.
 Anderson-Pritchard Oil Corp.* Ramsey Tower, Oklahoma City, Okla.
 C. H. Dresser.
 Anglo-American Varnish Co. 55 Johnson St., Newark 5, N. J.
 Thos. F. McManus, *President*.
 Ansbacher Siegle Corp.* Rosebank, Staten Island, N. Y.
 S. S. Thail.
 Anthony Manufacturing Company 7205 Central St., Kansas City 5, Mo.
 W. R. Anthony, *President*.
 Apex Color Works, Inc. 394 Claremont Ave., Jersey City 4, N. J.
 A. Liedeker.
 Archer-Daniels-Midland Co.* Roanoke Building, Minneapolis 2, Minn.
 T. L. Daniels, *President*.
 Arco Co., The 7301 Bessemer Ave., Cleveland 4, Ohio
 H. E. Wise, *President*.

Arizona Paints & Chemicals, Ltd. 2431 E. Van Buren St., Phoenix 5, Ariz.
 V. F. Mueller, *President*.
 Arlington Paint & Varnish Co. 882 Marietta St., N. W., Atlanta, Ga.
 Alfred B. Stellwagon, *Vice-President*.
 Armitage & Co., John L. 245 Thomas St., Newark 5, N. J.
 J. W. Armitage, *President*.
 Armour & Company,* Neo-Fat Division 1355 West 31st St., Chicago 8, Ill.
 E. W. Freundt.
 Armstrong Company, The 241 S. Post Ave., Detroit 17, Mich.
 J. Harry Ebbert, *Vice-President*.
 Armstrong Paint & Varnish Works 1330 S. Kilbourn Ave., Chicago 23, Ill.
 Mitchel Goldsmith, *President*.
 Arnesto Paint Co., Inc. 550 West 46th St., New York 19, N. Y.
 Moritz Arnstein, *President*.
 Arto Manufacturing Co., The Roberts Ave. & Stokely St., Philadelphia, Pa.
 Arthur A. Sternberger.
 Athey Paint Company, C. M. 500-504 S. Hanover St., Baltimore 1, Md.
 C. B. Athey, *President*.
 Atlanta Paint Co. 71 Walton St., N. W., Atlanta, Ga.
 L. R. Hunter.
 Atlantic Calcimine Co., Inc. 21-29 Belvidere St., Brooklyn 6, N. Y.
 Henry Monasch, *Treasurer*.
 Atlantic Research Associates, Inc., 763 Washington St., Newtonville 60, Mass.
 F. C. Atwood, *President*.
 Atlantic Research Products, Inc., 763 Washington St., Newtonville 60, Mass.
 N. J. Reilly, *President*.
 Atlantic Varnish & Paint Co., Inc. 2829 Lester St., Richmond 23, Va.
 James A. Saunders, *President*.
 Atlas Electric Devices Co.* 361 W. Superior St., Chicago 10, Ill.
 C. W. Jameson, *President*.
 Atlas Paint & Varnish Co., Inc. 1922 E. Gage Ave., Los Angeles 1, Calif.
 W. H. Teson, *President*.
 Atlas Powder Company, Zapon Division Stamford, Connecticut
 M. J. Creighton.
 Atlas Powder Company* Delaware Trust Bldg., Wilmington, Delaware
 Antl & Wiborg Division Interchemical Corp., 350 Fifth Ave., New York, N. Y.
 Joseph R. Esposito, *President*.

B

B B Paint Corp. 1023 North Saginaw St., Flint 4, Mich.
 John Brahre, *Manager*.
 Badger Paint & Hdwe. Stores, Inc. 5001 W. State St., Milwaukee 1, Wis.
 Eric A. Erdman, *President*.
 Baer Brothers 438 W. 37th St., New York 18, N. Y.
 Abe Baer.
 Bailey Paint Co., The Hudson 607 North 17th St., Richmond 2, Va.
 W. Hudson Bailey.
 Bakelite Corp.* 247 Park Ave., New York, N. Y.
 Baker Brothers Pt. & Var. Co. 227 No. Sovereign Ave., Atlantic City, N. J.
 Benjamin Baker.
 Baker Castor Oil Co., The* 120 Broadway, New York 5, N. Y.
 Kendall Marsh, *President*.
 Baker Paint & Varnish Co. 218 Suydam Ave., Jersey City 4, N. J.
 Charles J. Hoffmann, *President*.
 Baltimore Copper Paint Co., Key Highway & Covington St., Baltimore 30, Md.
 O. H. Reeder, *Treasurer*.
 Baltimore Paint & Color Works, Inc., 150 S. Calverton Rd., Baltimore 23, Md.
 Herman H. Shuger.
 Bamberger & Robbins, Inc.** 204-08 W. 7th St., Wilmington 22, Del.
 James P. Robbins, *President*.
 Banner Supply Company 1804 So. Jefferson Ave., St. Louis 4, Mo.
 J. C. Hoffmeister, *President*.
 Barber Co., W. H. P. O. Box 630, Minneapolis 14, Minn.
 W. F. Holen.

Barrett Division The, Allied Chemical & Dye Corp.* 40 Rector St.,
 Leon W. Miller. New York 6, N. Y.

Barrett Varnish Co. 1532 South 50th Court, Cicero 50, Ill.
 M. F. Barrett, *President*.

Battenfeld Grease & Oil Corp., W. P. Div. 3138 Roanoke Rd.,
 P. C. Battenfeld, *General Manager*. Kansas City 8, Mo.

Bauer Co., J. E. 1021 North Mission Rd., Los Angeles 33, Calif.
 J. E. Bauer.

Beacon Paint Company 2833 Army St., San Francisco 10, Calif.
 Archie Houle.

Becker Co., R. A. Langdon Rd. & Penn R. R., Norwood, Cincinnati 12, Ohio
 Lawrence Becker, *President*.

Beckwith-Chandler Co. Delancey & Rutherford Sts., Newark 5, N. J.
 Clarence W. Slocum.

Beedle Paint Products Co. 501 Sixth St., San Francisco 3, Calif.
 E. J. Beedle.

Belknap Hardware & Mfg. Co.** 111 East Main St., Louisville 2, Ky.
 Clifton Rodes.

Benjamin Company, Mendall 122 Gold St., Worcester, Mass.
 Mendall Benjamin.

Bennett Glass & Paint Co. 61-65 W. First South St., Salt Lake City 1, Utah
 Wallace F. Bennett, *President*.

Bennett Mfg. Co.* 14600 Princeton Ave., Riverdale P. O., Chicago 27, Ill.
 S. A. Bennett, *President*.

Benton Roof & Paint Co. 2136 Kettner Blvd., San Diego, Calif.
 Chas H. Benton.

Berry Brothers 211 Leib St., Detroit 7, Mich.
 Arthur Kiernan, *President*.

Better Finishes & Coatings, Inc. 100 Cornell Blvd., Somerville, N. J.
 A. R. Forgie, *President*.

Biddle Company, The 612-614 S. Main St., St. Louis 2, Mo.
 O. J. Biddle.

Bigelow Varnish Co., The 87 Oliver St., Newark, N. J.
 L. H. Conklin.

Bihn & Wolf Company* Ash & Almond Sts., Philadelphia 37, Pa.
 Miss Ida M. Hoffman.

Binks Manufacturing Company* 3114 Carroll Ave., Chicago 12, Ill.
 E. F. Watts, *Vice-President*.

Binney & Smith Co. 41 East 42nd St., New York 17, N. Y.
 John T. Kealy.

Bird & Co., Inc., Wm. M.** 205 E. Bay St., Charleston, S. C.
 F. D. C. Kracke, *Secretary*.

Bisbee Linseed Company* Lincoln-Liberty Bldg., Philadelphia 7, Pa.
 E. C. Bisbee, *President*.

Bissell Varnish-Co., The 277 Mountain Grove St., Bridgeport 5, Conn.
 George N. Bissell, *President*.

Black Diamond Paint & Varnish Works, Inc. 1217 Bank St.,
 J. R. Sullivan. Cincinnati 14, Ohio

Blatz Paint Co., Inc. 319 So. Shelby St. Louisville 2, Ky.

T. L. Blood & Co. 1901 East Hennepin Ave., Minneapolis, Minn.
 W. C. Hencke.

Bloomfield Chemical Co., The South Third St., Harrison, N. J.
 H. R. Bennett, *President & Secretary*.

Blue Ribbon Paint Co. 2321 Main St., Wheeling, W. Va.
 G. W. Vogt.

Blue Ridge Talc Co., Inc. P. O. Box 7, Henry, Va.
 C. O. Kitson.

Boatwright Paint & Varnish Works, Inc. 82 Central Ave., Atlanta 3, Ga.
 T. B. Boatwright, *President*.

Boehmer Paint Co., A. L. The 114 Pike St., Covington, Ky.
 Albert B. Boehmer, *President*.

Boston Varnish Co. 2d & Boston Sts., Everett 49, Mass.
 James B. Lord, *President*.

Bowles Printing Corporation* 75 Third St., San Francisco 3, Calif.
 S. O. Bowles, *President*.

Bownes Company, Frank 311 Eastern Ave., Chelsea 50, Mass.
Frank Bownes, *President*.

Boydell Bros. White Lead & Color Co. 432 East Lafayette Ave.,
Clarence W. Boydell, *Secretary*. Detroit 26, Mich.

Boyle Manufacturing Co., Division U. S. Steel Corp.,* 5100 Santa Fe Ave.,
L. M. Boyle, *Vice-President*. Los Angeles 11, Calif.

Boysen Company, Walter N. 42nd & Linden Sts., Oakland 8, Calif.
Walter N. Boysen.

Bradford, James, Div. Devco & Raynolds Co. 212 Market St.,
Wilmington 1, Del.

Bradley & Company, L. R.* 25 West 45th St., New York 19, N. Y.
L. R. Bradley.

Bradley Laboratories, Inc., C. E. 35 Elm St., Brattleboro, Vt.
I. C. Bradley, Jr., *President*.

Bradley Paint Co., E. A. 3208 Union Pacific Ave., Los Angeles 23, Calif.
E. A. Bradley, *President*.

Bradley & Vrooman Co. 2682 S. Dearborn St., Chicago 16, Ill.
M. E. Handke.

Bradshaw-Praeger & Co. 3248-62 W. 47th Place, Chicago 32, Ill.
John J. Rutherford, *Secretary*.

Brady Palmer Printing Co.* 226 No. 6th St., Brooklyn 11, N. Y.
Neil A. Brady.

Bramley Machinery Corp.* 15 Park Row, New York 7, N. Y.
B. M. Halpern, *Vice-President*.

Brazil Otticica, Inc.* 80 Broad St., New York 4, N. Y.
D. Bregman, *Vice-President*.

Breinig Brothers, Inc. First & Harrison Sts., Hoboken, N. J.
A. R. DeVos, *President*.

Bridges, Smith & Co. 229 W. Market St., Louisville 2, Ky.
F. M. Schmidt, *President*.

Briggs Brothers Paint Mfg. Co., Inc. 301 Second Ave., N., Nashville, Tenn.
Aaron C. Briggs, *President*.

Briggs Maroney Co., Inc. 85 Paris St., Everett Sta., Boston 49, Mass.
W. K. Maroney.

Brighton Copper Works* 2159 Kindel Ave., Cincinnati 14, Ohio
Alvin Hock, *President*.

Briner-MacLaren Paint Mfg. Co. 3713 Agnes Ave., Corpus Christi, Texas
George A. Briner.

British America Paint Co., Ltd.*** Box 70, Victoria, B. C., Canada
J. C. Pendray.

Brooklyn Varnish Mfg. Co. 35 Nostrand Ave., Brooklyn 5, N. Y.
Roy B. Anderson.

Brown Co., Andrew 5431 S. Riverside Dr., Los Angeles 22, Calif.
Andrew Brown, *General Partner*.

Brown Company, The E. J.* 1418 Wittenberg Ave., St. Louis 10, Mo.
T. M. Scherer, *Vice-President*.

Brown-Lindsay Paint Co. 2639 West Grand Ave., Chicago 12, Ill.
A. A. Schwartz, *Proprietor*.

Bruce Company, E. L. No. Thomas St., Memphis 1, Tenn.
W. W. Partee.

Bruder & Sons, M. A. 52nd & Grays Ave., Philadelphia 43, Pa.
Thos. A. Bruder.

Bruning Brothers, Inc. 4209 E. Chase St., Baltimore, Md.
Irvin Ebaugh, *Secretary*.

Buckeye Paint & Varnish Co. 715 S. 15th St., Toledo 2, Ohio
P. F. Whalen, Jr.

Budeke, George M.** 418 S. Broadway, Baltimore 31, Md.
Geo. M. Budeke.

Bullington Paint Company 400 1/2 East Broad St., Richmond, Va.
Robt. Bullington.

Burdal Co., The A. 206 S. Capitol Ave., Indianapolis 4, Ind.
J. A. Mitchell.

Burgess-Fobes Co. 106 Commercial St., Portland 6, Maine
Theodore B. Fobes, *Treasurer*.

Burt Machine Company* 401 East Oliver St., Baltimore 2, Md.
H. A. Miller, *General Manager*.
Buschman & Co., Inc., A. C. 410 Frelinghuysen Ave., Newark 5, N. J.
Rufus Busch, *President*.
Bute Company, James** 1301 McKinney Ave., Houston 2, Texas
W. J. Bullock.
Butler Co., C. E. 2868 Hannah St., Oakland 8, Calif.
C. E. Butler.
Butler Co., John G. Congress & Whitaker Sts., Savannah, Ga.
John G. Butler.
Butler-Flynn Paint Co.** 607-609 C St., N. W., Washington 4, D. C.
T. A. Flynn.

C

Cabot, Inc., Godfrey L.* 77 Franklin St., Boston 10, Mass.
Owen J. Brown, Jr.
Cabot, Inc., Samuel 141 Milk St., Boston 9, Mass.
Calbar Paint & Varnish Co. 2620-26 N. Martha St., Philadelphia 25, Pa.
V. E. Dewees.
Calcium Carbonate Company* 43 East Ohio St., Chicago 11, Ill.
Marlon Brando, *General Manager*.
Calco Chemical Division, American Cyanamid Co.* Turnpike Road,
S. Klein, Bound Brook, N. J.
Caldow Paint Co. 1401 E. 14th St., Oakland 6, Calif.
N. Caldow, *Office Manager*.
California Ink Co., Inc., The 545 Sansome St., San Francisco 11, Calif.
H. L. Miner.
Campbell Finishing Products Co., Inc., M. L. 708 E. 19th St.,
M. L. Campbell, Kansas City 8, Mo.
Campbell Paint & Varnish Co. Main & Gratiot Sts., St. Louis, Mo.
L. S. Fulton.
Canada Varnish Company, Ltd.*** 58 Laird Drive (Leaside),
R. E. Edwards, *President*, Toronto, Canada
Canadian Industries, Ltd.*** Laughton Ave., Toronto, Ontario, Canada
Paint & Varnish Division
B. F. Twining, *Acting Division Manager*.
Cans, Incorporated* 3217 West 47th Place, Chicago 32, Ill.
R. S. Solinsky, *President*.
Capitol Chemical Co. 2320 N. Sealey Ave., Chicago 47, Ill.
Capitol Paint & Varnish Works, Inc. 1346 W. Concord Pl., Chicago 22, Ill.
Leon Zimmerman, *President*.
Capitol Wall Paper Co.** 1200 Eye St., N. W., Washington 5, D. C.
Chas. E. Gibson.
Carbit Paint Co., The 2942 West North Ave., Chicago 47, Ill.
G. H. Westerman.
Carbola Chemical Company, Inc.* Natural Bridge, N. Y.
H. T. Koenig, *Secretary*.
Carbsil Pigment Co.* 120 Broadway, New York 5, N. Y.
J. B. Van Veen, *President*.
Carey Company, The Philip Wayne Ave., Lockland, Cincinnati 15, Ohio
R. A. Gaines.
Carlson & Sons, F. J. 1006 Crane St., Schenectady, N. Y.
F. Fred Carlson.
Carpenter-Morton Company 77 Sudbury St., Boston 14, Mass.
E. E. Morton, *President*.
Carter Paint Co. 310 No. Main St., Liberty, Ind.
C. D. Porter.
Carter White Lead Co.* 12042 South Peoria St., Chicago, Ill.
Celanese Celluloid Corp* 180 Madison Ave., New York 16, N. Y.
E. W. Ward.
Central Can Company* 2415-45 West 19th St., Chicago 8, Ill.
O. S. Witherell, *Vice-President*.
Central Paint & Varnish Works 69 Prospect St., Brooklyn 1, N. Y.
L. Francis Case, *Proprietor*.

Chase Varnish Co., Inc. 48-16 Fifth St., Long Island City 2, N. Y.
E. J. Fleckenstein, *Treasurer*.

Cheesman-Elliott Co., Inc. 639 Kent Ave., Brooklyn 11, N. Y.
Gilbert J. Ward, *Secretary*.

Chemical & Pigment Co., Inc.* The Collinsville, Ill.

Chemical Products Company 1601 Warner St., Baltimore 2, Md.
L. J. Schiff, *President*.

Chemical Products Corp. 55 Pawtucket Ave., Rumford, R. I.
C. V. Nylan, *Treasurer*.

Chicago Paint Works, Inc. 4500 W. 14th St., Chicago, Ill.

Chilton Paint Co. 109 Fifteenth Ave., College Point, N. Y.
William C. Martens, Jr., *President*.

Chisholm-Ryder Co., Inc., New Way Division Hanover, Pa.
A. G. Moul.

Cincinnati Varnish Co., Inc., The Mentor & Huston Aves.,
E. A. Foy, Jr. Norwood, Cincinnati, Ohio

Clark & Co., Inc., George H.** 191 Commercial St., Worcester, Mass.
Russell M. Gustafson, *Treasurer*.

Clark Paint & Varnish Co., Inc. 966 Union St., West Springfield, Mass.
F. B. Clark, *President*.

Claronex Products, Inc. 239 Java St., Brooklyn 22, N. Y.
R. R. Fay, *President*.

Clement "Coverall" Co. 611 Van Hook St., Camden, N. J.
W. S. Clement.

Cleveland Paint & Color Co. 1200 Bolivar Rd., S. E., Cleveland, Ohio
W. A. Alpers, *President*.

Clinton Company, The 1210 Elston Ave., Chicago 22, Ill.
D. L. Clinton, *Vice President*.

Clover Leaf Paint & Varnish Corp. 43-43 Vernon Blvd.,
James H. Abraham, *President* Long Island City 1, N. Y.

Coatings Materials Laboratories, Inc. 689 Main St., Belleville 9, N. J.
Henry A. DePhillips, *President*.

Collins-Davoust Paint Mfg. Co. 941 Terminal St., Dallas 1, Texas
William Davoust, Sr.

Collins Paint Co., Inc., F. P.** 225 W. Fayette St., Syracuse, N. Y.
Wm. E. Collins, *President*.

Colonial Works, Inc. 223 Norman Ave., Brooklyn 22, N. Y.
C. W. Griffin, *President*.

Colorado Paint Co. 3551 Blake St., Denver 5, Colo.
D. M. Lemen.

Columbia Wood & Metal Preservative Co. 1485 Fourth St.,
Chas. W. Andrews Berkeley 2, Calif.

Columbus Varnish Company 95 West Long St., Columbus 15, Ohio
Walter S. Hanna, Jr., *President*.

Commercial Solvents Corp.* 230 Park Ave., New York 17, N. Y.
Henry W. Denny, *Vice-President*.

Commonwealth Varnish Company 4124 West Parker Ave., Chicago 39, Ill.
John R. Derwent, *Secretary*.

Con-Ferro Paint & Varnish Co. 3228 North Broadway, St. Louis 7, Mo.
S. M. Koplar, *Vice-President*.

Conlin Co., The** 70 Elm St., Bridgeport 3, Conn.
J. Waxgiser, *President*.

Connors Paint Mfg. Co., The Wm. 689 River St., Troy, N. Y.
R. S. Tucker.

Consumers Paint Factory, Inc. 1607 Broadway, Gary, Ind.
Louis Deutsch, *President*.

Continental Can Co.* 100 East 42nd St., New York 17, N. Y.
F. J. O'Brien, *Vice-President*.

Continental Products Co., The 1150 East 222nd St., Euclid 17, Ohio
A. H. Mattmueller, *Vice-President*.

Cook & Dunn Paint Corp. 109-115 St. Francis St., Newark 5, N. J.
Charles Cook, *President*.

Cook Paint & Varnish Co. P. O. Box 389, Kansas City 10, Mo.
Charles R. Cook, *President*.

Cooledge & Sons, Inc., F. J. 1314 Murphy Ave., S. W., Atlanta, Ga.
 Harold N. Cooledge, *President*.
 Co-Operative Chemical Co.* 3400 Gratiot St., St. Louis, Mo.
 C. J. Lippert.
 Cooperative G. L. F. Farm Supplies, Inc.** Ithaca, N. Y.
 Clifford E. Brew.
 Cowman-Campbell Paint Co., Inc. 514 Virginia St., Seattle 1, Wash.
 E. Arthur Cowman, *President*.
 Craigie Paint Co. 2512 Grand River Ave., Detroit 11, Mich.
 Robert E. Craigie, *President*.
 Creo-Dipt Company, Inc. 986 Oliver St., North Tonawanda, N. Y.
 H. P. Kendall, Jr., *President*.
 Crescent Bronze Powder Co. 116 West Illinois St., Chicago 10, Ill.
 Myron Hexter.
 Crose, Chester B. 154 LaBrea Ave., Inglewood, Calif.
 Crown Can Co.* Erie Ave. & H St., Philadelphia 34, Pa.
 Curtis L. Barnes.
 Crown Cork & Specialty Corp.* 60 East 42nd St., New York 17, N. Y.
 Carl A. Goltermann, *Vice-President*.
 Cudner & O'Connor Co. 4035 West Kinzie St., Chicago 24, Ill.
 H. E. Cudner, *President*.
 Curtis Drug & Paint Co., Inc., F. W.** 125 Congress St., Troy, N. Y.
 Fred W. Curtis, *President*.

D

D. P. W. Company, The** 73 East Mill St., Akron, Ohio
 N. F. Wyatt.
 Dad and Lad Company, The Third St., New Lenox, Ill.
 C. R. Miller, *President*.
 Dages Paint Co., Inc.** 400 East Broadway, Louisville 2, Ky.
 R. C. Dages, *President*.
 Dampney Company of America, The 1243 River St., Hyde Park,
 W. H. Leverack, *President*. Boston 36, Mass.
 Dannenbaum Paint Mfg. Co. 2046 Market St., San Francisco 14, Calif.
 C. Dannenbaum, *President*.
 Dau Paint Company, Frank** 929 N. Third St., Milwaukee 3, Wisc.
 Emil F. Schwab, *President*.
 Davis Company, Don V. 1535 N. 8th St., St. Louis 6, Mo.
 Don V. Davis.
 Davis Co., H. B. 1600 Bayard St., Baltimore 30, Md.
 H. Braith Davis, *President*.
 Davis Paint Company, Inc. 14th & Iron Sts., North Kansas City 16, Mo.
 B. J. Davis, *President*.
 Day & Co., James B. 1872 Clybourn Ave., Chicago 14, Ill.
 R. E. Prince.
 Day, J. H. Company, The* 1144 Harrison Ave., Cincinnati 14, Ohio
 M. R. Sentman.
 Dean & Barry Co. 296 No. Marconi Blvd., Columbus 15, Ohio
 R. S. McKay, *President*.
 Debevoise Co., The 968 Grand St., Brooklyn 6, N. Y.
 Horatio L. Wilkinson.
 DeBoom Paint Co. 1060 Bryant St., San Francisco 3, Calif.
 Claude R. Witzel, *Partner*.
 Deep Rock Oil Corporation* 155 N. Clark St., Chicago 1, Ill.
 W. J. Carthaus.
 DeLaval Separator Co., The* 165 Broadway, New York 6, N. Y.
 G. F. Wheelwright, Jr.
 DeLore Division, Nat'l. Lead Co.* P. O. Box 2808, Carondelet Sta.,
 C. P. DeLore, *Manager*. St. Louis, Mo.
 Densol Paint Co., The 9808 Meech Ave., Cleveland, Ohio
 E. V. Ladd, *Vice-President*.
 DeSoto Paint & Varnish Co. 1115 Southern Ave., Memphis 5, Tenn.
 W. M. Barr, *Sales Manager*.
 Detroit Graphite Co. 550 12th St., Detroit Mich.
 E. C. Roberts, *Vice-President*.
 DeVilbiss Company, The* Detroit & Phillips Aves., Toledo 12, Ohio
 Wm. J. Pitt.

Devine Paint & Varnish Co. 8810 Bessemer Ave., Cleveland 4, Ohio
 Geo. E. Pearce, *President*.

Devoe & Reynolds Co., Inc. 1st Ave. & 44th St., New York 17, N. Y.
 Elliot S. Phillips, *President*.

Dewey & Almy Chemical Co.* 62 Whittemore Ave., Cambridge 40, Mass
 D. L. Shanklin.

Dexter Brothers Company 105 Broad St., Boston 16, Mass.
 Frank H. Nutting, *Treasurer*.

Diamond Products Company 2750 N. Wolcott Ave., Chicago 14, Ill.
 John W. Ogren, *President*.

Dibble Color Company 1497 East Grand Blvd., Detroit, Mich.
 R. A. Fulfer.

Dicalite Co., The* 120 Wall St., New York 5, N. Y.
 C. A. Frankenhoff.

Dicks-Pontius Co., The 131 Wayne Ave., Dayton 2, Ohio
 J. N. Dicks, *Vice-President*.

Diemont-Levy Company** 57 Portland St., Boston 14, Mass.
 H. Diemont, *Treasurer*.

Distillation Products, Inc.* 755 Ridge Rd., West, Rochester 13, N. Y.
 E. S. Barnitz, *Chemical Engineer*.

Dixie Paint & Varnish Co., Inc. Brunswick, Ga.
 J. O. Rice, *General Manager*.

Dixon Crucible Company, Joseph 167 Wayne St., Jersey City 3, N. J.
 R. E. Horner.

Doe & Ingalls, Inc.** 56 Garden St., Everett 49, Mass.
 Willis H. Doe, *Treasurer*.

Doidge-Koren Paint Co. 70 Alemany Blvd., San Francisco 24, Calif.
 R. W. Koren, *Owner*.

Dolan & Co., V. J. 1832 N. Laramie St., Chicago 39, Ill.
 V. J. Dolan, *President*.

Dolphin Paint & Varnish Co., The 922 Locust St., Toledo 3, Ohio
 Julius Blum.

Donahue Varnish Co., The F. J. 10586 Knodell Ave., Detroit 13, Mich.
 Thomas F. Danahey, *President*.

Donohos & Son 143 S. New St., Dover, Del.
 H. B. Donohos.

Dow Chemical Co., The* Midland, Mich.
 S. W. Putnam.

Downey Box Co., C. F.* 1400 Iron St., North Kansas City 16, Mo.
 R. A. Brooks, *Vice-President*.

Dozier & Gay Paint Co. Box 3176, Station F, Jacksonville 6, Fla.
 Linwood Jeffreys, *Treasurer*.

Dragert Company, Inc., C. H. Eagle Ford Road, Route 6, Dallas 4, Texas

Drakenfeld & Co., Inc., B. F. 45-47 Park Place, New York 7, N. Y.
 Horatio E. Firth, Jr., *Treasurer*.

Drew and Co., Inc., E. F.* 15 East 26th St., New York 10, N. Y.
 Lionel Parrott, *Vice-President*.

Duncan Paint Company 4246 S. E. Belmont St., Portland 15, Ore.
 Kenneth R. Duncan.

Dunham, Inc., Thomas C. 8-05 43rd Ave., Long Island City 1, N. Y.
 Marion MacDonald, *President*.

Dunne Co., Frank W. 1001 41st St., Oakland 8, Calif.
 Wm. L. Turner, *President*.

duPont de Nemours & Co., E. I., Finishes Division. DuPont Bldg.,
 Wm. Richter: Wilmington 98, Del.

duPont de Nemours & Co., E. I.,* Pigment Dept. DuPont Bldg.,
 C. H. Rupprecht: Wilmington 98, Del.

Duralac Chemical Corp. 84 Lister Ave., Newark 5, N. J.
 Benson Leister, *President*.

Durez Plastics & Chemicals, Inc.* North Tonawanda, N. Y.

Dwelle-Kaiser Co., The** 253 Elm St., Buffalo 3, N. Y.
 C. A. Lowrie, *President*.

Dyer Bros., Inc.** 734 13th St., N. W., Washington 5, D. C.
 Manning Dyer, *President*.

E

Eagle Paint & Varnish Works, Inc., 49-20 Fifth St., Long Island City 1, N. Y.
H. R. Hillman, *President*.

Eagle Paint Works 110 N. Waterman Ave., Detroit 9, Mich.
Robert S. Catlin.

Eagle-Picher Sales Co.* 30 East Central Parkway, Cincinnati 2, Ohio
W. H. Hayt.

Eakins, Inc., J. S. & W. R.* 55 Berry St., Brooklyn 11, N. Y.
F. J. Van Vranken.

Eason-Morgan Co., Inc.** 312 Second Ave. North, Nashville 3, Tenn.
J. Q. Eason, *Vice-President*.

Eastern Lacquer Corp. 225 Broadway, Malden 48, Mass.
C. H. Tannenbaum, *President*.

Eastern Paint & Varnish Works 115 Parker Ave., Hawthorne, N. J.
William H. Parr.

Eastman Kodak Company* 343 State St., Rochester 4, N. Y.
A. B. Corey.

Eberson-Lindsley Paint Co. 1601 N. Broadway, St. Louis 6, Mo.

Ederly & Company, J. W.** 120-124 West Main St., Ottumwa, Iowa
W. T. Harper, *President*.

Egan & Hausman Co., Inc. 43rd Rd. & 9th St., Long Island City 1, N. Y.
Talbot Uehlinger.

Egyptian Lacquer Mfg. Co., The R. K. O. Bldg., 1270 6th Ave.,
New York 20, N. Y.
O. J. S. de Brun.

Elder & Jenks* 411 Vine St., Philadelphia 6, Pa.
H. B. Maxwell.

Elk Paint Co. 3418 Gratiot St., St. Louis, Mo.

Ellicott Paint Co., Inc.** 356-360 Elm St., Buffalo 3, N. Y.
Carl H. Nagel, *President*.

Elliott Paint & Varnish Co. 4525 Fifth Ave., Chicago 24, Ill.
H. A. Rowland, *President*.

Ellis Paint Co. 805 West Anaheim, Long Beach, Calif.
J. S. Ellis.

Empire State Varnish Co., Inc. 38 Varick St., Brooklyn 22, N. Y.
Michael Doniger, *President*.

Empire Varnish Co., The 2638 East 76th St., Cleveland 4, Ohio
R. L. Hawkins.

English Mica Co.* 220 East 42nd St., New York 17, N. Y.
James B. Preston, Jr., *Executive Vice-President*.

Enterprise Paint Mfg. Co. 333 S. Peoria St., Chicago 7, Ill.
Frank L. Sutzberger, *President*.

Esser Co., T. C. 8107 W. Galena St., Milwaukee 8, Wisc.
A. W. Esser.

Essex Chemical Co. 438 Riverside Ave., Newark 4, N. J.
George N. Bick.

Euston Lead Company* Scranton, Pa.

Evans Lead Corp.* Charlestown, W. Va.
R. M. Evans.

Everseal Mfg. Co., Inc. 250 W. 57th St., New York 19, N. Y.
Rudy Green.

Excelsior Varnish Works, Inc., The 1242 W. 74th St., Cleveland 2, Ohio
G. C. Vick, *President*.

F

Factory-Consumer Paint Corp. 2128 Niagara St., Buffalo 7, N. Y.
Harry B. Fleming, *President*.

Fales Company, The W. H.* Clinton & Centre Sta., Brooklyn 31, N. Y.
Wm. H. Fales, *President*.

Falk & Co.* P. O. Box 1075, Pittsburgh, Pa.
L. J. Reizenstein.

Farboil Paint Company, Inc. 801 Key Highway, Baltimore 30, Md.
M. D. Swartz, *President*.

Fargo Glass & Paint Co.** 648 North P. Ave., Fargo, N. D.
 E. J. Schonberg, *President*.
 Farnow Varnish Works 4-80, 47th Rd., Long Island City 1, N. Y.
 Benjamin Farber.
 Farrell-Calhoun Co. 22-24 South 2nd St., Memphis 3, Tenn.
 E. L. Monteverde, *Secretary*.
 Farwell, Ozmun, Kirk & Co. 2nd & Jackson Sts., St. Paul, Minn.
 B. F. Robertson.
 Far West Paint Manufacturing Co. 2004 First Ave., Seattle 1, Wash.
 H. W. Cuff, *President*.
 Federal Color Laboratories, Inc.* 4633 Forest Ave., Norwood 12, Ohio
 Theodore C. Kiesel, *Salesman*.
 Federal Varnish Co. 333 S. Peoria St., Chicago 7, Ill.
 John H. Lawson, *President*.
 Felton, Sibley & Co., Inc. 136 N. 4th St., Philadelphia 6, Pa.
 Horace S. Felton, *Vice-President*.
 Ferbert-Schorndorfer Co., The 12815 Elmwood Ave., Cleveland, Ohio
 David Andrew, *President*.
 Feroleum Products, Inc. 445 Wilson Ave., Newark 5, N. J.
 F. J. Radel, *President*.
 Ferrell Paint Co. 3912 El Cajon Blvd., San Diego, Calif.
 Russell W. Ferrell, *General Manager*.
 Ferro Drier & Chemical Co.* Union Commerce Bldg., Cleveland 14, Ohio
 W. B. Lawson.
 Ferro Enamel Corp., Liquid Plastics Div. 4150 East 56th St.,
 L. H. Miller, *Manager*. Cleveland 5, Ohio
 Ferrubron Metal Paint Co., Inc. 528 W. Highland Ave., Milwaukee 3, Wis.
 Walter A. Leyboldt, *Secretary*.
 Fezandis & Sperris, Inc. 205 Fulton St., New York 7, N. Y.
 Oscar E. Sperris, *President*.
 Finch, Ltd., Leon 750 E. 59th St., Los Angeles 1, Calif.
 Leon S. Finch.
 Finishine Laboratories 319 So. Clinton St., Syracuse, N. Y.
 E. W. Hagadorn.
 Finnaren & Haley, Inc. 1300 N. 60th St., Philadelphia 31, Pa.
 J. A. Finnaren, *President*.
 Fisher-Thorsen & Co., Inc. 2100 N. W. 22nd Ave., Portland 10, Ora.
 Warren M. Thorsen, *President*.
 Fisher Wall Paper Co.** 514 Randolph St., Detroit 26, Mich.
 E. W. Geller, *President*.
 Flint Paint & Varnish Co. 425 Detroit St., Flint 3, Mich.
 T. A. Wade, *Secretary-Treasurer*.
 Flood & Conklin Mfg. Co. 136 Chestnut St., Newark 5, N. J.
 L. H. Conklin.
 Florman Manufacturing Co., The 190 Central Main, Pueblo, Colo.
 J. Florman, *Secretary*.
 Forbes Varnish Company, The 3800 West 143rd St., Cleveland 11, Ohio
 Charles H. Reed, *President*.
 Ford Paint & Varnish Co. 601 Crosby N. W., Grand Rapids 4, Mich.
 G. E. Ford, *President*.
 Forest City Paint & Varnish Co. 11001 Madison Ave., Cleveland, Ohio
 Forman, Ford and Co. 111 South Second St., Minneapolis 1, Minn.
 L. A. Potter, *President*.
 Fort Worth Paint Co. 2200 West 6th St., Fort Worth 7, Texas
 A. B. Chambers, *Owner*.
 Foss & Co. 723 Landis Ave., Vineland, N. J.
 W. B. Pastorfield.
 Foster Company, Inc., Benjamin 1411 Walnut St.,
 Benj. Foster, Jr. Philadelphia 2, Pa.
 Foster Pump Works, Inc.* 50 Washington St., Brooklyn 1, N. Y.
 Clark C. Thompson, *President*.
 Fox Co., Inc., M. Ewing 240 E. 136th St., New York 51, N. Y.
 Louis V. Fox, *President*.
 Foy Paint Company, Inc., The Mentor & Huston Aves., Norwood,
 Geo. W. Schneider, Jr. Cincinnati 12, Ohio

Franklin Mineral Products Co.* 1 Menlo St., Brighton, Mass.
 John Davenport, *President*.
 Franklin Paint & Varnish Co., Benjamin 4820 Langdon St.,
 G. T. Elser. Philadelphia 24, Pa.
 Franklin Research Co.* 5134 Lancaster Ave., Philadelphia 31, Pa.
 Richards Jarden, *President*.
 Franks Chemical Products Co., Inc.* 55 33rd St., Brooklyn 32, N. Y.
 Joseph M. Franks, *President*.
 Frazer Paint Co. 2475 Hubbard Ave., Detroit 9, Mich.
 W. E. Haynes, *Vice-President*.
 French Paint Co., Samuel H. 4th & Callowhill Sts., Philadelphia, Pa.
 Edgar S. McKaig, *President*.
 Frey-Yenkin Paint Co. 249 Sandusky St., Columbus 8, Ohio
 B. A. Yenkin.
 Friedman Paint Co., Inc., M. 1816 San Pablo Ave., Oakland 12, Calif.
 M. Friedman.
 Fries, Beall & Sharp Co.** 734 10th St., N. W., Washington 1, D. C.
 Robert R. Kenyon.
 Frisch & Co., Inc. 565 Barry St., New York 59, N. Y.
 A. M. Frisch, *President*.
 Fuld Bros. 702 S. Wolfe St., Baltimore 31, Md.
 Melvin Fuld.
 Fulghum & Company 2309 East 15th St., Los Angeles 21, Cal.
 Fred W. Hinrichs, 3rd, *President*.
 Fuller & Co., W. P. 301 Mission St., San Francisco 19, Calif.
 W. P. Fuller, Jr., *President*.
 Fuller Displays, Inc.* 5-29 48th Ave., Long Island City 1, N. Y.
 William Marsh, *President*.
 Fyn Paint & Lacquer Works, Inc. 979 Franklin Ave., Brooklyn 25, N. Y.
 Henry Feinstein, *President*.

G

Gagnier Paint Co.** 166 East Congress St., Detroit 26, Mich.
 N. H. Doughty, *Secretary*.
 Garden City Paint & Varnish Co. 3135 W. 25th St., Chicago 23, Ill.
 Rudolph Nepil, *Secretary*.
 Garland Company, The 3748 East 91st St., Cleveland 5, Ohio
 V. L. Wise, *President*.
 General Carbon Company* 7542 Maie Ave., Los Angeles, Calif.
 R. R. Goode, *President*.
 General Color Co., Inc.* 24 Avenue B, Newark 5, N. J.
 Samuel C. Shearer, *President*.
 General Dyesuff Corporation* 435 Hudson St., New York 14, N. Y.
 E. K. Halbach, *President*.
 General Electric Co., Paint Division* 1285 Boston Ave., Bridgeport, Conn.
 C. K. Mead, *Sales Manager*.
 General Finishes, Inc. 111 Second St., South, Minneapolis, Minn.
 E. I. Morse, *Treasurer*.
 General Industrial Finishes Div. 100 Sixth Ave., New York 13, N. Y.
 General Printing Ink Corp.
 W. A. McKim, *Assistant General Manager*.
 General Mills Inc.* Vegetable Oil & Protein Div., Chamber of Commerce
 Whitney Eastman, *President*. Bldg., Minneapolis 15, Minn.
 General Paint Corporation 2627 Army St., San Francisco 19, Calif.
 O. S. Orrick.
 General Paint & Varnish Co. 2001 Mendell St., Chicago 14, Ill.
 K. I. Songe, *Secretary*.
 George Co., The P. D. 5200 N. Second St., St. Louis 7, Mo.
 J. E. George.
 Georgia Kaolin Co.* 433 N. Broad St., Elizabeth 3, N. J.
 Everett W. Newcomb, *Treasurer*.
 Gettemuller Company, Inc., H. J.** 514-516 Ensor St., Baltimore 2, Md.
 H. H. Gettemuller.

Gibbs Paint Mfg. Co., The 1456 Chardon Rd., Euclid 17, Ohio
 Fred Gibbs.
 Gibson-Homans Co., The 2366 Woodhill Rd., Cleveland 6, Ohio
 E. J. Forth, *President*.
 Gill Co., Frank 160 2nd St., No., Wisconsin Rapids, Wis.
 Frank Gill.
 Gillespie-Rogers-Pyatt Co., Inc. 80 John St., New York 7, N. Y.
 Louis Gillespie.
 Gillespie Varnish Company 131 Dey St., Jersey City 6, N. J.
 W. H. DeCamp.
 Gilman Paint & Varnish Co. 8th & Pine Sts., Chattanooga 1, Tenn.
 W. D. Gilman, Jr., *President*.
 Givaudan-Delawanna, Inc.* 330 West 42nd St., New York 13, N. Y.
 Robert A. Engel.
 Glidden Company, The 11001 Madison Ave., Cleveland 2, Ohio
 Dwight F. Joyce, *Vice-President*.
 Glidden Company of California, The 7th & Hubbell Sts., San Francisco, Cal.
 Globe Paint Co., Inc. 604 Rockaway Ave., Brooklyn 12, N. Y.
 Louis Feinberg, *President*.
 Globe Paint Works, Inc. 202-208 Market St., Williamsport, Pa.
 G. B. Spicer, *President*.
 Globe Varnish Co., Inc. Kelly & LaSchall Sts., Pittsburgh, Pa.
 Sidney Hirsh.
 Goldberg Paint Co., Garrett M. 1019 Mission St., San Francisco 3, Calif.
 G. M. Goldberg, *President*.
 Goldschmitt, Charles 618 West Randolph St., Chicago 1, Ill.
 Charles Goldschmitt.
 Goodyear Tire & Rubber Co., Inc.* Akron 16, Ohio
 H. R. Thies.
 Gorr Printing Co., Carl* 1801 Byron St., Chicago 13, Ill.
 Carl Gorr, *President*.
 Gorton Co., The 2455 N. W., 29th St., Portland 10, Ore.
 A. B. Gorton.
 Gould & Cutler Corp.** 11 Stillings St., Boston 10, Mass.
 Charles W. Brown, *Treasurer*.
 Grand Rapids Paint & Enamel Co. 565 Godfrey Ave., S. W.,
 Grand Rapids, Mich.
 Grand Rapids Varnish Corp. 565 Godfrey Ave., S. W.,
 Charles F. Anderson, *Treasurer*. Grand Rapids 2, Mich.
 Grand Rapids Wood Finish Co. 53-71 Granville Ave., S. W.,
 Miss J. E. Cowlishaw, *Treasurer*. Grand Rapids 2, Mich.
 Great Lakes Varnish Works, Inc. 2215 N. Crawford Ave., Chicago 39, Ill.
 Miss Karla J. Hows, *President*.
 Great Western Paint Mfg. Co. 1207 West 11th St., Kansas City 7, Mo.
 F. N. Redheffer, *President*.
 Gregg Co., Inc., The 1418 Walnut St., Philadelphia 2, Pa.
 A. Pierce Gregg, *President*.
 Grossman Paint Mfg. Co. 1118 E. Sprague Ave., Spokane, Wash.
 Manuel Grossman, *Owner-Manager*.
 Grumbacher, M. 460 W. 34th St., New York 1, N. Y.
 Walter Grumbacher, Sr.
 Gypsy Paint & Varnish Co., Inc. 529-31 Columbia St., Brooklyn 31, N. Y.
 Irving I. Berg, *Secretary*.

H

Hall Co., Inc., The R. M.** 77 Arch St., New Britain, Conn.
 R. M. Hall.
 Hallemitte Mfg. Co., The 2446 W. 25th St., Cleveland 13, Ohio
 George Ostendorf, *President*.
 Hammar Bros. White Lead Co.* 305 St. Clair Ave., East St. Louis, Ill.
 Hammill and Gillespie, Inc.* 225 Broadway, New York 7, N. Y.
 Edward Letzler.
 Hammond Lead Products, Inc.* 723 First Trust Bldg., Hammond, Ind.
 W. Wilke, Jr., *President*.

Hammond Protective Coating Materials... North Main St., Boonton, N. J.
Philip Delano Untersee, *Proprietor*.

Hancock Paint & Varnish Co., 53 W. Squantum St., North Quincy 71, Mass.
Samuel E. Cutler.

Hanline Brothers... Warner & Alluvion Sts., Baltimore 30, Md.
Leon S. Hanline.

Hanna Paint Mfg. Co., The... 95 W. Long St., Columbus 15, Ohio
Walter Hanna, Jr., *President*.

Hansen Glass & Paint Co.*... 504 Douglas St., Sioux City 1, Iowa
L. S. Wernli, *President*.

Hardig, Charles J. 1111 Harrison Ave., Cincinnati 14, Ohio
Chas. J. Hardig.

Hardwood Chemical Co., Inc.*... 2 Jersey St., Buffalo 1, N. Y.
A. Stevens, *President*.

Hardy Company, Paul W.*... 271 Madison Ave., New York 16, N. Y.
Paul W. Hardy.

Harlan Associates... 11 Duboca Ave., San Francisco 3, Calif.

Harmon Color Works, Inc.*... P. O. Box 1158, Paterson, N. J.
V. J. Chartrand, *President*.

Harrington Paint Co., Inc. 1630 Collamer Rd., East Cleveland 10, Ohio
Dr. W. M. Goldwyn, *Vice-President*.

Harris Co., The J. E. South Spruce St., Wooster, Ohio
W. G. Saunders, *Vice-President*.

Harrison Paint & Varnish Co. 1329 Harrison Ave., S. E., Canton, Ohio
G. G. Walters, *Owner*.

Harshaw Chemical Co., The*... 1945 East 97th St., Cleveland 6, Ohio
W. W. Lawson.

Harwood Bros., Inc.**... 1009 E. Canal St., Richmond 19, Va.
H. B. Weatherford, *Vice-President*.

Haynes Laboratories, Inc., C. W. 61 Chandler St., Springfield 4, Mass.
Thomas G. Carr, *Treasurer*.

Hays-Taylor, Inc. 171 Filmore Ave., Tonawanda, N. Y.
Carter B. Rich, *President*.

Hase, Inc., Harry*... 2701 Tribune Tower, 435 N. Michigan Ave.,
Harry S. Hase, *President* Chicago 11, Ill.

Headquarters Paint & Varnish Co. 24 Commerce St., Brooklyn 31, N. Y.
C. H. A. Bungart.

Heath & Milligan Mfg. Co. 1833 South Normal Ave., Chicago 16, Ill.
Z. G. Peck.

Henderson & Johnson, Inc. 121 Duncan St., Gloucester, Mass.
Walter Henderson, *Treasurer*.

Henry Asphalt Co. 6327 Wilmington Ave., Los Angeles 1, Calif.
Warner W. Henry, *Owner*.

Hercules Powder Co.*... Delaware Trust Bldg., Wilmington 99, Del.
J. B. Wisnal.

Hermetite Corp. 482 River Rd., Nutley 10, N. J.
Ernest H. Oliver, *Secretary*.

Heyden Chemical Corporation*... Garfield, N. J.
Harry Burrell.

Heyward Paint & Varnish Co., The... 110 Wallabout St., Brooklyn 11, N. Y.
Julius Z. Bernard, *General Manager*.

Hilo Varnish Corp. 42-60 Stewart Ave., Brooklyn 6, N. Y.
Carl J. Schumann, *President*.

Hilton-Davis Chemical Co., The*... P. O. Box 8, Pleasant Ridge Sta.,
L. A. Hoffman, *President* Cincinnati 12, Ohio

Hirshberg Paint Co. Warner & Alluvion Sts., Baltimore, Md.
Milton Hirshberg.

Hirst & Begley Linseed Works*... 900 W. 18th St., Chicago, Ill.

Hoboken White Lead & Color Works, Inc., 1300 Willow Ave., Hoboken, N. J.
L. J. Myer.

Hock Paint & Chemical Works, Inc. Phoenixville, Pa.
H. W. Hock.

Hockaday Paint Co., The... 166 W. Jackson Blvd., Chicago 4, Ill.
O. R. Conrad, *President*.

Holladay & Chase, Inc. 3308 East Pico Blvd., Los Angeles 23, Calif.
Clair Nolan, *General Manager*.

Holland Color & Chemical Co.* 337 College Ave., Holland, Mich.
C. Tiesinga, *Secretary-Treasurer*.

Holmes Brothers 109 East McMackin St., Salem, Ill.
W. R. Holmes, *Partner*.

Holtz, F. J.** 2309 Gratiot St., Detroit 7, Mich.

Hooker Glass & Paint Mfg. Co. 659 W. Washington Blvd., Chicago 6, Ill.
Arthur Dole, Jr., *Vice-President and Secretary*.

Hoover, C. E.* 1250 Sixth Ave., New York 20, N. Y.
C. D. Froelick, *Secretary*.

Horn Co., A. C. Horn Bldg., 43-42 Tenth St., Long Island City 1, N. Y.
A. C. Horn, *President*.

Horn, Jeffreys & Co.* 916 W. Lake St., Burbank, Calif.
J. G. Jeffreys.

Hotopp Varnish Co., The 108-112 Marshall St., Hoboken, N. J.
F. E. McCourt, *Secretary-Treasurer*.

Howe & French, Inc. Washington & Middle Sta., Weymouth 88, Mass.
C. W. Ten Broeck, *Vice-President*.

Hub Paint & Varnish Co., Inc. 47-38 Fifth St., Long Island City 1, N. Y.
Joseph S. Chusid, *President*.

Huck Paint Co., M. O.** 602 Laura St., Jacksonville 2, Fla.
M. O. Huck.

Hudson Paint & Varnish Co., Inc. 240-252 Wright St., Newark 5, N. J.
N. J. Fagan, *President*.

Hunt Putty Mfg. Co., H. R. 1203 East 79th St., Los Angeles, Calif.
E. A. Mahin.

I

Illinois Paint Works 1034 S. Kostner Ave., Chicago 24, Ill.

Imperial Oil & Gas Products Co.* Grant Bldg., Pittsburgh 19, Pa.
Paul A. Hartman, *Vice-President*.

Imperial Paper & Color Corp.* Glens Falls, N. Y.
Arthur F. Brown.

Imperial Varnish & Color Co., The Ltd.*** 8 Morse St., Toronto, Ont., Can.
T. F. Monypany, *President*.

Impervious Paint & Varnish Co. S. W. Corner Kinsey & Hedge Sta.,
S. L. Garfinkel Philadelphia 24, Pa.

Impervious Varnish Co. P. O. Box 146, Rochester, Pa.
Edw. H. Fay, Sr., *President*.

Independent Can Co.* 1301 S. Howard St., Baltimore 30, Md.
E. W. Parker, *Vice-President*.

Inderhees-Trarbach Co., The 1941 Central Ave., Cincinnati 14, Ohio
Harry Inderhees.

India Paint & Lacquer Co. 5894 S. Central Ave., Los Angeles 1, Calif.
O. B. Pennington, *President*.

Indianapolis Paint & Color Co. 640 N. Capitol Ave., Indianapolis 6, Ind.
Byrom J. Smith, *Secretary*.

Industrial Coatings Co. 395 Northeast 79th St., Miami, Fla.
Harry S. Pickering, *Technical Director*.

Industrial Marine Co., Inc. Railroad Ave., New Smyrna Beach, Fla.
R. D. Kuhlhoff, *Vice-President*.

Industrial Paint Co. Ohio River Blvd., Haysville, Pa.
C. H. Fink, *President*.

Industrial Products Mfg. Co. 1208 Iron St., N. Kansas City 16, Mo.
George C. Henson, *Vice-President*.

Inertal Co., Inc. 470 Frelinghuysen Ave., Newark 5, N. J.
G. W. Rupp, *Treasurer*.

Inland Steel Container Co.* 6532 South Menard Ave., Chicago 38, Ill.
H. D. Ellis, *President*.

Innis, Speiden & Co.* 117 Liberty St., New York 6, N. Y.
Thos. G. Flavell.

Insl-X Company, Inc., The 857 Mecker Ave., Brooklyn 22, N. Y.
Howard E. Smith.

Integrity Paint Co., The 294 State St., New Haven 7, Conn.
John G. Legg.

Interchemical Corporation 75 Varick St., New York 1, N. Y.
 R. H. Jack, *Secretary*.
 Inter-Coastal Paint Corp. 13th St. & Southern Rwy., E. St. Louis, Ill.
 G. B. Dunford.
 Intermountain Glass Co., Inc. 1417-1423 Main St., Boise, Idaho
 E. B. Atkinson, *Manager*.
 International Laboratories, Ltd.*** Rue De Meuron, St. Boniface,
 J. A. Brodie, *Manager*. Manitoba, Can.
 International Paints (Canada), Ltd.*** 6700 Park Ave., Montreal,
 J. H. Davey, *Vice-President and Managing Director*. Quebec, Can.
 International Smelting & Refining Co.* 151st St. & McCook Ave.,
 E. Chicago, Ind.
 Iowa Paint Manufacturing Co. 118 8th St., Des Moines, Iowa
 L. F. Hamborg.
 Irvin, Jewel & Vinson Co. 17 E. 3rd St., Dayton 2, Ohio
 J. B. Irvin, *Vice-President*.
 Irvington Varnish & Insulator Co. 6 Argyle Terrace, Irvington 11, N. J.
 F. M. Miller.
 Irwin Paint Co. 4th & Addison Sts., Berkeley 2, Calif.
 C. E. Irwin.

J

Jamestown Finishing Products, Inc. Blackstone & Angove Aves.,
 J. H. Sauerbrun, *President*. Jamestown, N. Y.
 Jamestown Paint & Varnish Co. Jamestown, Pa.
 W. W. Ehrhart, *Vice-President*.
 Jewel Paint & Varnish Company 845 N. Western Ave., Chicago 12, Ill.
 R. O. Clark, *President*.
 Jey Arr Lead Co. 515 Bryant Ave., Bronx 59, N. Y.
 Bernard Rubenstein, *Co-Partner*.
 Johns-Manville* 22 East 40th St., New York 16, N. Y.
 C. J. O'Neil.
 Johnson & Co., Inc., Oliver 169 Richmond St., Providence, R. I.
 Denison W. Green, *Secretary*.
 Johnson & Son, Inc., S. C. 1012 Sixteenth St., Racine, Wisc.
 M. H. Bruce.
 Jones-Blair Paint & Varnish Co. P. O. Box 533, Dallas 1, Texas
 E. W. Blair, Jr., *President*.
 Jones-Dabney Co., Inc. 1481 S. 11th St., Louisville, Ky.
 Wm. C. Dabney, *President*.
 Jones Paint Co., The Rome, N. Y.
 R. V. Jones, *Secretary-Treasurer*.

K

K and W Paint Products, Inc. 938 Northeast First Ave., Miami, Fla.
 J. S. Walker, *President*.
 Kansas Paint & Color Co., The 182 N. Mosley St., Wichita 2, Kan.
 W. P. Holly, *Secretary*.
 Kay & Ess Co., The 820 Kiser St., Dayton 4, Ohio
 H. G. Kittredge, *President*.
 Keeler & Long, Inc. P. O. Box 1466, Waterbury, Conn.
 Henry C. Long, *President*.
 Kellogg & Sons, Inc., Spencer* 98 Delaware Ave., Buffalo 2, N. Y.
 Howard Kellogg, *President*.
 Kelloggs & Miller* Hermitage Road, Richmond, Va.
 A. C. Young.
 Kent Machine Works, Inc.* 39 Gold St., Brooklyn 1, N. Y.
 James W. Kent, *President*.
 Kentucky Color & Chemical Co.* 34th & Tyler Sts., Louisville, Ky.
 R. P. Bonnie, *Secretary-Treasurer*.
 Kepec Chemical Corp. P. O. Box 782, Milwaukee 12, Wisc.
 A. J. Nachtsheim, *Treasurer*.
 Keystone Albumen Paint Co. 1346 N. Marston St., Philadelphia 21, Pa.
 Rocco A. Di Dio, *Treasurer*.

Keystone Refining Co., Inc. 4821 Garden St., Bridesburg,
 Fred H. Detrick, *President*. Philadelphia 37, Pa.
 Keystone Varnish Co., Inc. 71 Otsego St., Brooklyn 31, N. Y.
 D. C. Arnold, *President*.
 King & Co., Inc., E. & F. 405 Atlantic Ave., Boston 10, Mass.
 Gelston T. King.
 Kirby Paint Co., George, Jr. 14 Wall St., New Bedford, Mass.
 George A. Kirby.
 Klinger Paint Company 119 Second Ave., S. E., Cedar Rapids, Iowa
 W. Klinger.
 Kohler-McLister Paint Co., The 1275 Osage St., Denver 1, Colo.
 Frank McLister.
 Kohnstamm & Company, Inc., H.* 87 Park Place, New York 7, N. Y.
 Lothair S. Kohnstamm.
 Kolbe Paint Co. 229 W. 5th St., Cincinnati, Ohio
 Gene Geisting.
 Kreuter-Fassen Co. 100 Stevens St., Grand Rapids 2, Mich.
 R. T. Schutt, *Secretary*.
 Krumbhaar Chemicals, Inc.* Jacobus Ave., South Kearny, N. J.
 Wm. Krumbhaar, *President*.
 Kuhn Paint & Varnish Works P. O. Drawer 2218, Houston 1, Texas
 H. J. Kuhn, *President*.
 Kurfees Paint Co., J. F. 201 E. Market St., Louisville 2, Ky.
 J. F. Kurfees, Jr., *President*.

I.

LaCiede Manufacturing Co., Inc.* 500 Northland Ave., Buffalo 11, N. Y.
 B. W. Burling, *President and Treasurer*.
 Lacquer & Chemical Corp. 214-40th St., Brooklyn 32, N. Y.
 I. Flamenhaft, *President*.
 Lacquer Products, Inc. 2258 South Union Ave., Chicago 16, Ill.
 E. C. Barker, *President*.
 Lacquer Products, Inc. 9001 Kinsman Rd., Cleveland 4, Ohio
 L. O. Hassler, *Secretary*.
 Lacquer Rhode Island Co. P. O. Box 591, Providence, R. I.
 E. F. McCartney, *President*.
 Lacquer Specialties, Inc. Allegheny Ave. & Ave. P, Newark 5, N. J.
 Ernest Frohboese.
 Lake Shore Paint Company 225 Huron Street, Toledo, Ohio
 T. F. Coulter.
 Lancaster Paint & Glass Co. 235 N. Prince St., Lancaster, Pa.
 L. R. M. Herr.
 Landen Putty Works 45 Irving St., Malden 48, Mass.
 C. J. Landen, *Owner*.
 Landzettel & Sons 1303 4th St., Fair Lawn, N. J.
 William Landzettel.
 Lastik Products Co., Inc. Keenan Bldg., Pittsburgh 22, Pa.
 D. S. Steinfrst.
 Lasting Products Co. 202 S. Franklinton Rd., Baltimore 23, Md.
 A. I. Rankin, *Manager*.
 Laucks, Inc., I. F. 314 Maritime Bldg., Seattle, Wash.
 L. W. Ellertsen.
 Lawrence-McFadden Co., The 7430 State Rd., Holmesburg,
 W. Scott McFadden. Philadelphia 36, Pa.
 Lee Hardware Co.** Salina, Kans.
 Ward L. Harris.
 Leaby Co., Victor H.** 1345 Second Ave., North, Fargo, N. Dak.
 Lehman Bros., Inc. 22 Halladay St., Jersey City 4, N. J.
 Alvin Lehman, *President*.
 Lehmann Co., Inc., J. M.* 550 New York Ave., Lyndhurst, N. J.
 E. E. Mueser, *President*.
 Leighton-Hurt Paint Co.** 1708 Wylie St., Philadelphia 30, Pa.
 Walter Leighton, *President*.
 Lenoir Wood Finishing Co., Inc. 284 E. Harper Ave., Lenoir 3, N. C.
 A. E. Verbyla, *President-Treasurer*.

Lewis & Bros. Co., John T.* 910 Widener Bldg., Philadelphia, Pa.
 S. French Reeves.
 Lewis Paint Products Co. 3240 Mines Ave., Los Angeles 23, Calif.
 Geo. W. Lewis, *Owner*.
 Liberty Paint Co., Inc. 39 Tenth St., Long Island City, N. Y.
 Lilly Co., The** 466 Union Ave., Memphis 3, Tenn.
 R. J. Kendrick, *Secretary*.
 Lilly Company, The High Point, N. C.
 W. R. Campbell, *General Manager*.
 Lilly Varnish Co. 666 S. California St., Indianapolis 7, Ind.
 W. I. Longworth, *President*.
 Lindeman Wood-Finish Co. P. O. Box 414, Indianapolis, Ind.
 Harry Gompf, *Secretary-Treasurer*.
 Lino Paint Co., The 16908 Waterloo Rd., Cleveland 10, Ohio
 A. E. Climo.
 Locto Company* 791 Hamden Ave., St. Paul 4, Minn.
 John L. Locke, *President*.
 Loken & Co., Chris 2806 Rockefeller St., Everett, Wash.
 L. W. Loken.
 Long Company, Chas. R., Jr. 1630-1644 West Hill St., Louisville 10, Ky.
 Wiley E. Bryan.
 Longman & Martinez, Inc. 46 Roebing St., Brooklyn 11, N. Y.
 H. Amrhein, *Treasurer*.
 Lord & Burnham Co. 2 Main St., Irvington, N. Y.
 Burnham Bowden, *President*.
 Louisiana Tung Corporation* c/o Bowring & Co., 17 Battery Pl.
 G. F. Murray, *Director*. New York 4, N. Y.
 Louisville Paint Mfg. Co. 1112 W. Main St., Louisville 2, Ky.
 Lloyd E. First, *President*.
 Louisville Varnish Co. 1406 Maple St., Louisville 10, Ky.
 E. H. Hancock.
 Lowe Bros. Paint Store Co., The** 110 E. 3rd St., Dayton 2, Ohio
 Lowell & Co., Inc., C. C.** 31 Pearl St., Worcester, Mass.
 H. E. Potreck, *Vice-President*.
 Lynch, E. P., Inc.** 92 Weybosset St., Providence, R. I.
 E. P. Lynch, *President*.

M

McCabe Paint and Varnish Co. 16 Melville Pl., Irvington 11, N. J.
 J. J. McCabe, Jr., *President*.
 McCann Shields Paint Co. 27 Alexander St., W. E., Pittsburgh 20, Pa.
 J. E. Shields.
 McCloskey Varnish Co. Holmesburg Junction, Philadelphia 36, Pa.
 Wm. H. Jarden, Jr., *President*.
 McCloskey Varnish Co. of the West 5501 E. Slauson Ave., Los Angeles, Cal.
 S. Ken Tyson, *General Manager*.
 McDaniel Paint & Varnish Co. 1500 West Kinzie St., Chicago 22, Ill.
 Giles McDaniel.
 McDougall-Butler Co., Inc. 6 Evans St., Buffalo 5, N. Y.
 H. Vernon Smith.
 Mellhenny Paint & Varnish Co. P. O. Box 235, Lake, Miss.
 G. N. Mellhenny.
 McMurty Mfg. Co., The 1583 Arapahoe St., Denver 2, Colo.
 Wm. R. McFarland, *President*.
 McQuade & Co., Inc., John 182-186 Clason Ave., Brooklyn 5, N. Y.
 T. M. McQuade.
 Maas & Waldstein Co. 438 Riverside Ave., Newark 4, N. J.
 Gustave Klinckenstein, *Vice-President*.
 MacGregor, John R., Lead Co.* 4520 West 15th St., Chicago 23, Ill.
 John R. MacGregor, *President*.
 Mac-Lac Co., The, Inc. 127 Maiden Lane, New York 7, N. Y.
 R. W. McClintock.
 Made-Rite Products, Inc. 2719 So. Second St., St. Louis, Mo.
 John H. Meyer, *President*.

Maendler Brush Mfg. Co.* 138 E. Ninth St., St. Paul 1, Minn.
 F. M. Frenzel, *Vice-President*.
 Magnetic Pigment Co.* 601 Cass St., Trenton, N. J.
 K. E. Burgess.
 Mahoning Paint & Oil Co., The 653 Jones St., Youngstown 1, Ohio
 H. P. Daugherty, *President*.
 Major Paint & Varnish Co., 1426 East Slauson Ave., Los Angeles 22, Calif.
 E. L. Boehme.
 Malden Paint Co. 227 Pleasant St., Malden 48, Mass.
 C. C. Fowler, *Manager*.
 Mallinckrodt Chemical Works* 2nd & Mallinckrodt Sts., St. Louis 7, Mo.
 A. C. Boylston, *President*.
 Mammale, Inc., Canby C.** 13-15 E. 4th St., Wilmington, Del.
 Canby C. Mammale.
 Mamolith Carbon Paint Co. 2111 44th Ave., Long Island City, N. Y.
 Mantrose Corporation, The 136 41st St., Brooklyn 32, N. Y.
 M. A. Rosen, *President*.
 Manufacturers' Varnish Co., Inc. 74-80 Lorraine St., Brooklyn 31, N. Y.
 Everitt J. Cole, *Treasurer*.
 Marcus Paint Co., Edw. H. 237 E. Market St., Louisville 2, Ky.
 C. H. Marcus, *Treasurer*.
 Marietta Paint & Color Co. Marietta, Ohio
 George LaVallee.
 Marine Paint & Varnish Co., Inc. 8301 Fig St., New Orleans 18, La.
 D. J. Devlin.
 Maritime Laboratories 339 West Rosecrans Ave., Compton, Calif.
 John S. Cameron, *Owner*.
 Mar-Kay Mfg. Co. 2715 S. Second St., St. Louis 18, Mo.
 Chas. F. McKay.
 Martin Co., Inc., The L.* 45 E. 42nd St., New York 17, N. Y.
 George A. Lewis, *Vice-President*.
 Martin Varnish Co. 900 W. 49th Pl., Chicago 9, Ill.
 Wells Martin, *President*.
 Masco Chemical Co., Inc. 257 Duke St., Kearny, N. J.
 Alvin A. Sobel.
 Master Mechanics Company, The 2087 Columbus Rd., Cleveland 13, Ohio
 W. G. Evans, *Secretary*.
 Masury & Son, Inc., John W. Sharp & Ostend Sts., Baltimore, Md.
 Leonard Hall.
 Mathews Paint Company, Inc. 600 San Fernando Rd., Los Angeles 31, Cal.
 J. W. Kelleher. (P.O.B. No. 208, Sta. A.)
 Matson Bros. 835 W. 49th St., Seattle 7, Wash.
 T. C. Matson.
 Mautz Paint & Varnish Co. 839 E. Washington Ave., Madison, Wisc.
 B. Mautz, Jr.
 Medusa Products Co. (Div. of Medusa Portland Cement Co.),
 1000 Midland Bldg., Cleveland 15, Ohio
 C. E. Wyman, *Assistant Manager*.
 Mee Co., Thomas C. P. O. Box 8, Pawtucket, R. I.
 Thomas C. Mee, *Owner*.
 Melvin Supply Co., The** 233 Main St., Cincinnati 2, Ohio
 W. H. Melvin, *President*.
 Mepham Corp., George S.* 2001 Lynch Ave., East St. Louis, Ill.
 L. K. Ayers.
 Merchant's & Mfg'r's. Paint Co. 108-10 S. 2nd St., Louisville 2, Ky.
 J. T. Menefee, *President*.
 Merkin Paint Co., Inc., M. J. 1441 Broadway, New York 18, N. Y.
 M. J. Merkin, *President*.
 Mer-Q-Rec, Inc. 4723 Elm St., Bethesda 14, Md.
 Paul N. Gardner, *President*.
 Merrimac Chemical Co.* Everett Sta., Boston, Mass.
 Metalead Products Corporation* 901 Balfour Blvd., San Francisco 4, Cal.
 Leonard G. Heller, *Vice-President*.
 Metals Refining Company* P. O. Box 1318, Hammond, Ind.
 W. C. Roddy.

Metasap Chemical Company*..... First & Essex Sts., Harrison, N. J.
 O. E. Loehrke.
 Meyer & Sons, J.*..... 4321 North 4th St., Philadelphia 40, Pa.
 Fred L. Meyer.
 Miami Paint Co., The..... 132 E. Third St., Dayton 2, Ohio
 G. E. Bailey, *President*.
 Michel & Co., C. A.**..... 840 Smithfield St., Pittsburgh 22, Pa.
 Geo. J. Michel, *President*.
 Michigan Paint Mfg. Co..... 15 Library St., N. E., Grand Rapids 2, Mich.
 R. H. McFarland.
 Midland Paint & Varnish Co..... 9115 Reno Ave., Cleveland 5, Ohio
 F. S. Glueck.
 Miller Paint Co..... 317 S. East Grand Ave., Portland 14, Ore.
 Walter M. Miller, *Owner*.
 Miller Paint Mfg. Co..... 641 Jackson Ave., Huntington, W. Va.
 E. W. Miller.
 Milltown Coopersage Co., Inc.*..... Washington Ave., Milltown, N. J.
 E. Earl Richards, *President*.
 Minehart-Traylor Co..... 25th & Walnut Sts., Denver, Colo.
 Frank A. Traylor.
 Mineralite Sales Corp.*..... 9 Rockefeller Plaza, New York 20, N. Y.
 W. S. Thomas, *President*.
 Minn. Linseed Oil Paint Co..... 1007-1120 S. Third St., Minneapolis 15, Minn.
 V. Wurtele, *President*.
 Minnesota Mining & Manufacturing Co..... 1623 Pine St., St. Paul 6, Minn.
 John M. Olson.
 Minwax Co., Inc..... 11 West 42nd St., New York 18, N. Y.
 Allrich S. Harrison, *Vice-President*.
 Missouri Paint & Varnish Co..... 5125-39 No. Second St., St. Louis 7, Mo.
 J. P. Frank, *President*.
 Mitchell-Mayer Co., Inc., The..... 3506 Market St., St. Louis 10, Mo.
 Leo J. Mitchell.
 Mixing Equipment Co., Inc.*..... 1026 Garson Ave., Rochester 9, N. Y.
 E. S. Bissell, *Vice-President*.
 Mohns Broc. Company**..... 1751 No. Third St., Milwaukee 12, Wis.
 John P. Mohns, *President*.
 Moline Paint Manufacturing Co..... 101-105 Sixteenth St., Moline, Ill.
 C. D. Horton, *President*.
 Monroe, Lederer & Tausig, Inc..... 606 N. American St., Philadelphia 23, Pa.
 S. Lederer.
 Monroe Sander Corp., The..... 10-18 46th Ave., Long Island City 1, N. Y.
 M. H. Sander.
 Monsanto Chemical Co.*..... 1700 S. Second St., St. Louis 4, Mo.
 Charles Belknap, *President*.
 Moore & Co., Benjamin..... 511 Canal St., New York 13, N. Y.
 H. A. Bonyun, *President*.
 Moore Paint & Oil Co., Leland..... 284 East Bay, Charleston 9, S. C.
 Edward H. McIver.
 Moran Paint Co., The..... 131 Pine St., Station D, Box 8; Dayton 10, Ohio
 M. F. Moran, *President*.
 Mound City Paint & Color Co..... 202 So. 9th St., St. Louis 2, Mo.
 S. E. Casey, *Vice-President*.
 Mountain & Plain Paint Co..... Box 359, 1624 Arapahoe St., Denver, Colo.
 B. M. Barton.
 Mundo Products, Inc..... 229 E. 42nd St., New York, N. Y.
 C. E. Raaba.
 Muralo Co., Inc., The..... 570 Richmond Terrace, New Brighton 1, S. I., N. Y.
 C. W. Mapes, *Vice-President*.
 Murphy Varnish Co..... 224 McWhorter St., Newark 5, N. J.
 Charles J. Roh, *President*.
 Murray Oil Products Co.*..... Margaret, Pearce & Bermuda Sts.,
 Fred E. Loud, *President*. Philadelphia 37, Pa.
 Muskegon Paint & Varnish Co..... 717 North Terrace St., Muskegon, Mich.
 Leigh E. Strong.
 Muth & Co., Geo. F.**..... 710 13th St., N. W., Washington 5, D. C.
 Herbert F. McCall, *Treasurer*.

N

Napko Paint & Varnish Works..... 406 N. 79th St., Houston, Texas
 Ed. D. Konken.
 Nason & Co., R. N..... 151 Potrero Ave., San Francisco, Calif.
 D. J. Tight, *President*.
 National Can Corp.*..... 110 E. 42nd St., New York 17, N. Y.
 Edward D. Murphy, *Vice-President*.
 National Carbon Co., Inc.*..... Madison Ave. & W. 117th St., Cleveland, Ohio
 C. G. Ollinger.
 National Chemical & Mfg. Co..... 3617 S. May St., Chicago 9, Ill.
 B. F. Roman.
 National Lacquer & Paint Co., Inc..... 7419 S. Green St., Chicago 21, Ill.
 Paul A. Meyers, *General Manager*.
 National Lead Co.*..... 111 Broadway, New York, N. Y.
 F. W. Rockwell, *President*.
 National Paint & Varnish Co..... 2935 E. Washington Blvd.,
 A. Meyer, *Vice-President*. Los Angeles 23, Calif.
 National Paint Products, Inc..... 500 Chancellor Ave., Irvington, N. J.
 E. Frank Helwig, *President*.
 National Varnish Co..... 2690 Richmond Terrace, Staten Island, N. Y.
 National Varnished Products Corp. 211 Randolph Ave., Woodbridge, N. J.
 Frederick M. Damitz, *President*.
 Naz-Dar Company..... 489 Milwaukee Ave., Chicago 10, Ill.
 W. L. Parmelee.
 Neil's**..... P. O. Box 154, Elgin, Ill.
 Jos. F. Neil, *President*.
 Nelson Co., The..... 1232 Prospect Ave., Iron Mountain, Mich.
 Charles J. Nelson, *Partner*.
 Nelson Mfg. Co., E. F..... 401 Main St., N. E., Minneapolis 13, Minn.
 H. E. Atwood, *Vice-President*.
 Neville Co., The*..... Grand Ave., Neville P. O., Pittsburgh, Pa.
 H. W. Dauler.
 Nevin Company, T. H..... Island & Proble Ave., Pittsburgh 12, Pa.
 L. C. Morehouse, *Sales Manager*.
 Newark Varnish Works..... Newark, N. J.
 New England Lacquer Co., Inc..... P. O. Box 862, Providence, R. I.
 Fred N. Howard, *President*.
 New Jersey Paint Works..... 229 East 42nd St., New York, N. Y.
 T. F. Mack.
 New Jersey Zinc Company, The*..... 160 Front St., New York 7, N. Y.
 Marshall L. Havey, *Vice-President*.
 New Orleans Paint & Color Co..... 700 Baronne St., New Orleans 13, La.
 E. R. Bernhardt.
 Newport Industries, Inc.*..... 230 Park Ave., New York 17, N. Y.
 Richard J. Spitz, *Manager*.
 New York Woodfinishers' Supply Co., Inc. 109 Imlay St., Brooklyn 31, N. Y.
 Bernard Meier.
 Nicholas-Gray Paint Corp.**..... 325 W. Broad St., Richmond 20, Va.
 C. A. Nicholas, *President*.
 Niles Steel Products Div.,* Republic Steel Corp. 465 Walnut St., Niles, Ohio
 Theo. Humphrey.
 Nonweiler Company, A. P..... Box 1007, Oshkosh, Wis.
 A. P. Nonweiler.
 North American Clay Co.*..... 230 Park Ave., New York 17, N. Y.
 E. W. Boughton.
 North Jersey Paint Co., Inc..... 27 Orchard St., Wallington, N. J.
 Bernard Malzig.
 North Star Varnish Co..... 608 Vandalia St., St. Paul 4, Minn.
 S. A. Hough, *Treasurer*.
 Nubian Paint & Varnish Co..... 1856 Leclair Ave., Chicago, Ill.
 C. C. Johnson.
 Nuodex Products, Inc.*..... 830 Magnolia Ave., Elizabeth F, N. J.
 Harold M. Johnson.

O

O'Brien Paint Mfg. Co., Inc. 1039 Constance St., New Orleans 13, La.
 Tim O'Brien, Jr., *President*.
 O'Brien Varnish Co. 101 N. Johnson St., South Bend 21, Ind.
 O. A. Fulkerson, *Secretary*.
 Old Colony Paint & Chemical Co. 620 Lamar St., Los Angeles 31, Cal.
 H. C. McClellan.
 Old Quaker Paint Co., Inc. 2322 South Hoover St., Los Angeles 7, Calif.
 Max Goodman, *Vice-President*.
 O'Neil Duro Co. 2156 S. 4th St., P. O. Box 1166, Milwaukee 1, Wisc.
 Joseph D. Patton, *President*.
 Osage Paint & Varnish Co. 720 Kansas Ave., Kansas City, Kans.
 H. E. Koehn.
 Owens-Illinois Can Co.* Ohio Building, Toledo, Ohio
 S. L. Bairdon.
 Ozark Smelting & Mining Co.* Coffeyville, Kan.

P

Pacific Paint & Varnish Co. 544 Market St., San Francisco 4, Calif.
 L. M. DuCommun, *President*.
 Pacific Vegetable Oil Corporation* 62 Townsend St., San Francisco 7, Cal.
 B. T. Rocca, *President*.
 Paintcraft Co., The 983 S. Henderson St., Galesburg, Ill.
 W. D. A. Potts.
 Paint Engineers, Inc. 11 Park Place, New York 7, N. Y.
 M. A. Nehemiah.
 Palmer-Price Co., The Newark, N. J.
 Franklin Conklin, Jr.
 Paraffine Cos., Inc., The 475 Brannan St., San Francisco 19, Cal.
 L. Greenville.
 Paragon Paint Co., Inc. 76 Heights Blvd., Houston 7, Texas
 A. L. Huntley, *Vice-President*.
 Paragon Paint & Varnish Corp. 5-49 46th Ave., Long Island City 1, N. Y.
 Harry C. Soffer, *Vice-President*.
 Paramet Chemical Corp.* 44th Ave. & 10th St., Long Island City, N. Y.
 C. Homer Flynn.
 Paramount Paint & Varnish Co., Inc. 141 League St., Philadelphia 20, Pa.
 David P. Ramsay.
 Parker Paint & Varnish Mfg. Corp. Cor. Locust & Poplar Sts.,
 R. G. Bowman, *President and General Manager*. Valparaiso, Ind.
 Parker & Sons Co., Ira 250 Main St., Oshkosh, Wisc.
 Ira Parker, Jr.
 Parsons, M. W., Imports & Plymouth Organic Laboratories, Inc.*
 Herbert Bya, *President*. 59 Beekman St., New York 7, N. Y.
 Passonno-Hutcheon Co., The 9808 Mesch Ave., Cleveland 5, Ohio
 R. L. Hutcheon, *President*.
 Passonno-Hutcheon Co., The, of Boston 218 West First St., Boston, Mass.
 Walter Corcoran.
 Patek Brothers, Inc. 226 N. Water St., Milwaukee 2, Wisc.
 W. O. Schwarz, *President*.
 Patterson Foundry & Machine Co., The* 1250 St. Geo. St., E. Liverpool, O.
 E. M. Underwood, *Vice-President*.
 Patterson Sargent Co., The 1325 E. 38th St., Cleveland 14, Ohio
 J. E. Patterson, *Vice-President*.
 Payson Paint & Varnish Corp. 804 E. 141st St., New York 54, N. Y.
 H. R. Prior, *President*.
 Peaslee-Gaulbert Paint & Varnish Co., Inc. 223 No. 115th St.,
 E. P. Kelly. P. O. Box 323, Louisville, Ky.
 Pecora Paint Co., Inc. 3501 N. 4th St., Philadelphia 20, Pa.
 S. E. Bowen, Jr., *President*.
 Peerless Paint & Varnish Corp. 28 Court St., Brooklyn 2, N. Y.
 Harry Minkoff, *President*.
 Pennsylvania Industrial Chemical Corp.* 120 State St., Clairton, Pa.
 R. W. Ostermayer, *President*.

Perfection Paint & Color Co. 715-19 E. Maryland St., Indianapolis 2, Ind.
George Gable.

Permanent Pigments..... 2700 Highland Ave., Norwood Station,
Henry W. Levison, *President*. Cincinnati 12, Ohio

Perry & Derrick Co., The..... P. O. Box 1031, Cincinnati 1, Ohio
F. J. Derrick, *President*.

Perry Paint & Glass Co..... Washington & Brush Sts., Tampa, Fla.
N. H. Geiger.

Pervo Co., The..... 6624 Stanford Ave., Los Angeles 1, Cal.
Henry De Ruiter, *Owner*.

Pettit Paint Co., Inc..... 507 Main St., Belleville, N. J.
John L. Pettit, *President*.

Pfizer & Co., Inc., Chas.*..... 81 Maiden Lane, New York 7, N. Y.
Elmer C. Otto, *Secretary*.

Phelan Faust Paint Mfg. Co..... 932 Loughborough Ave., St. Louis 11, Mo.
William J. Phelan, *President*.

Piedmont Paint Mfg. Co..... P. O. Box 984, Greenville, S. C.
Hugh Aiken, *President*.

Pierce & Stevens, Inc..... 710 Ohio St., Buffalo 3, N. Y.
J. J. Davis.

Pinellas Lumber Co.**..... 1400 Central Ave., St. Petersburg, Fla.
W. H. Goodwin.

Pinol Mfg. Co., Inc..... S. W. Cor. Hancock & Berks Sts., Philadelphia, Pa.
Leon Weisberg, *President*.

Pioneer Mfg. Co., The..... 3053 East 87th St., Cleveland 4, Ohio
O. C. Weba, *President*.

Pioneer Paint & Varnish Co..... 438 West Congress St., Tucson, Ariz.
H. T. Bacal, *President*.

Pittsburgh Paint Supply, Inc.**..... 55 Water St., Pittsburgh 22, Pa.
J. Wm. Johnston, *President*.

Pittsburgh Plate Glass Co..... Grant Building, Pittsburgh 19, Pa.
E. D. Griffin.

Plastic Products Co..... 6475 Georgia Ave., Detroit 11, Mich.
R. S. Collins, *Vice-President*.

Plaunt Paint Co.**..... 1109 Central Ave., Fort Dodge, Iowa
John J. Plaunt, *Secretary*.

Pockels Drug, Glass & Paint Co..... 2344 Gravois Ave., St. Louis 4, Mo.
Sidney Pockels.

Pockrandt Paint Mfg. Co., The..... 14 N. Howard St., Akron 8, Ohio
C. H. Pockrandt, *Secretary-Treasurer*.

Point Milling & Mfg. Co.*..... 20th & Lynch Ave., East St. Louis, Ill.
H. F. Lodge, *Secretary*.

Pontiac Paint Mfg. Co., Inc..... 17-19 So. Perry St., Pontiac, Mich.
E. A. Tubbs.

Pontiac Varnish Co..... 30 Brush St., Pontiac L2, Mich.
C. H. Hutchins, *President*.

Porter Co., Inc., H. K.*..... 49th & Harrison Sts., Pittsburgh, Pa.
Wm. W. Callihan, *Manager Process Division*.

Power Oil Co., The*..... Caldwell Lane, Conshohocken, Pa.
C. S. A. Henry.

Pratt & Lambert, Inc..... 73-79 Tonawanda St., Buffalo 7, N. Y.
H. E. Webster, *President*.

Pratt Paint & Varnish Co., Inc..... P. O. Box 1134, Dallas 1, Texas
Frank A. Pratt, *President*.

Premier Oil & Lead Works..... 3950 Medford St., Los Angeles, 33, Cal.
E. C. Bishop.

Prescott Paint Co., Inc..... 445 West 31st St., New York 1, N. Y.
Dr. Carl Iddings.

Preservative Paint Co..... 5410 Airport Way, Seattle 8, Wash.
E. B. Mackenzie.

Price Hill Paint & Glass Co.**..... 3631 Warsaw Ave., Cincinnati 5, Ohio
Chas. E. Yeager, *President*.

Price Varnish Co..... 3rd & Marshall Aves., Valley Park, Mo.
Thompson Price, Jr.

Prillaman Co., The..... Bassett, Va.
Nick Prillaman, *Owner*.

Prince Manufacturing Co.* Bowmanstown, Pa.
 E. E. Sander, *President*.
 Prince Paint Co., Jas. H. 146 High St., Boston, Mass.
 Pritchard Paint & Glass Co.** 112 W. 5th St., Charlotte 1, N. C.
 T. W. Pritchard, *Treasurer*.
 Progress Paint Mfg. Co. 826 W. Main St., Louisville 2, Ky.
 Clifford Luskay, *President*.
 Progressive Varnish Works 3137 E. 26th St., Los Angeles 23, Calif.
 Porter M. Waldron, *President*.
 Publicker Commercial Alcohol Co.* 1800 W. Lehigh Ave.,
 John H. Griffin. Philadelphia 32, Pa.
 Pure Calcium Products Division, Diamond Alkali Co.* P. O. Box 407,
 W. C. Bates, *President*. Painesville, Ohio
 Pure Oil Company, The 35 East Wacker Dr., Chicago 1, Ill.
 M. E. Chittick.
 Pure Paint Mfg. Co., The 900 West Lake St., Minneapolis, Minn.
 Laron E. Honn.
 Pyroxilin Products, Inc. 4851 S. St. Louis Ave., Chicago 32, Ill.
 C. E. Fawkes.

Q

Qualatone Products, Inc. 21 Gay St., New York 14, N. Y.
 William F. Behlen.
 Quandt Chemical Co. 374 Guerrero St., San Francisco 3, Calif.
 T. W. Quandt, *Vice-President*.
 Quinn's Wallpaper & Paint Store** 55-59 Union St., North Adams, Mass.
 George L. Quinn.

R

R-B-H-Dispersions, Inc.* L 5 Factory Lane, Bound Brook, N. J.
 H. J. Hemingway, *President*.
 Raffi & Swanson, Inc. 311 Eastern Ave., Chelsea 50, Mass.
 Chas. L. Raffi.
 Raker Paint Factory 595 Market St., Kingston, Pa.
 Lester Raker.
 Raker Paint & Varnish Co. 850 Providence Rd., Scranton, Pa.
 Milford Raker.
 Randolph Finishing Products Co. Caristadt, N. J.
 W. G. Randolph.
 Raymond Bag Co., The* Tytus Ave. & Enoch Drive, Middletown, Ohio
 George Brown, *Treasurer*.
 Reardon Co., The 2200 N. Second St., St. Louis 6, Mo.
 J. Vincent Reardon, *President*.
 Reardon Co. of California, The 1731 East Olympic Blvd., Los Angeles, Calif.
 L. A. McLean.
 Red Spot Paint & Varnish Co., Inc. 110-12 Main St., Evansville 8, Ind.
 W. M. Parmale.
 Reichard-Coniston, Inc.* 15 East 28th St., New York 10, N. Y.
 J. W. Bossert.
 Reichhold Chemicals, Inc.* 601 Woodward Heights Blvd.,
 P. L. Swisher. Ferndale Sta., Detroit, Mich.
 Reifschneider Paint & Glass Co. 918 Dodge St., Omaha 2, Neb.
 John Reifschneider.
 Reilly Co., Hugh** 1334 New York Ave., N. W., Washington 5, D. C.
 Hugh Reilly, Jr., *President*.
 Reliance Varnish Co. 915 E. Kentucky St., Louisville 4, Ky.
 Ben Robertson.
 Re-Nu-It Corporation 2152 West 8th South St., Salt Lake City 4, Utah
 R. H. Doellie.
 Republic Paint & Varnish Works 14th St. & S. Kilbourn Ave., Chicago, Ill.
 S. Kolmar.
 Resinous Products & Chemical Corp.* 222 W. Washington Sq.,
 Otto Haas. Philadelphia, Pa.
 Reynolds Metals Co., Inc.* Aluminum Powder & Paste Division,
 R. S. Reynolds, *President*. 155 East 4th St., New York, N. Y.
 Ricketson Mineral Color Works* 229 East Wisconsin Ave.,
 R. L. Ferguson, *Vice-President*. Milwaukee 2, Wisc.

Binshed-Mason Co. 5935 Milford Ave., Detroit 10, Mich.
 E. W. Mason, *President*.
 Riverside Paint & Varnish Co., Inc. 87 Rumford Ave., Waltham 54, Mass.
 C. W. Kurrelmeyer.
 Roach Paint Co. 417 N. Harwood St., Dallas 1, Texas
 Fred M. Roach.
 Robbins Varnish Co. 1535 N. 8th St., St. Louis 6, Mo.
 Clarence Robbins, *President*.
 Roberts-Davis Co.* 1104 No. Detroit St., Los Angeles 46, Calif.
 Frank D. Davis.
 Robins & Co., G. S.* 126 Chouteau Ave., St. Louis 2, Mo.
 Marvin A. Schneller.
 Rockford Paint Mfg. Co. 201 N. Madison St., Rockford, Ill.
 R. J. Baudhuin, *President*.
 Rockford Varnish Co. 1620 Harrison Ave., Rockford, Ill.
 R. L. Grantz, *President*.
 Rodda Paint Company 1108 S. E. Grand Ave., Portland 14, Ore.
 A. Rodda, *President*.
 Roemhildt Company, The** 127 East Third St., Dayton 2, Ohio
 Rudolph Roemhildt, *President*.
 Ronan Co., Inc., T. J. 749 E. 135th St., New York 54, N. Y.
 Arthur T. Ronan, *President*.
 Roos & Son Company, Chas.* 148-156 Classon Ave., Brooklyn 5, N. Y.
 M. G. Roos, *President*.
 Roth Co., Frederick** 2516 N. Third St., Milwaukee 12, Wisc.
 Fred Roth.
 Roth Paint Co., Z. E. Front St., Meridian, Miss.
 Zoltan E. Roth, *Owner*.
 Rowe Paint & Varnish Co., Inc. Niagara Falls, N. Y.
 Ray T. Crowell, *President*.
 Roxalin Flexible Finishes, Inc. 800 Magnolia Ave., Elizabeth F, N. J.
 R. V. Kirk, *Secretary*.
 Rudd Lacquer Corp. 1280 Lawrence St., Rahway, N. J.
 J. F. Rudd, *Vice-President*.
 Rudd Paint & Varnish Co. 1608 15th Ave., West, Seattle 99, Wash.
 Harold Rudd, *President*.

S

Saeger-Winstel Co.** 1148 Main St., Cincinnati 10, Ohio
 A. F. Winstel.
 Saginaw Paint Mfg. Co. Gratiot & Harrison Sts., Saginaw, Mich.
 R. R. Campan, *President*.
 St. Germain Bros., Inc. 5 West 1st St., Duluth, Minn.
 Raymond Blais, *Treasurer & General Manager*.
 St. Joseph Lead Co.* 250 Park Ave., New York 17, N. Y.
 E. V. Peters, *Vice-President*.
 St. Louis Paint Mfg. Co. 301-311 Barry St., St. Louis, Mo.
 S. T. Steiner, *President*.
 St. Louis Surfacor & Paint Co. 4200 Arlington Ave., St. Louis 20, Mo.
 H. C. Avis.
 St. Paul White Lead & Oil Co. Water & Starkey Sts., St. Paul 1, Minn.
 W. H. Sweeney, *President*.
 Salt Lake Glass & Paint Co.** 33 E. 1st South St., Salt Lake City 1, Utah
 Harry Shepherd, *President*.
 Salt Lake Hardware Co., The** 101 N. Third West St.,
 H. J. Martin, Salt Lake City 9, Utah
 Sampson Paint & Color Co., Inc. 1415 E. Main St., Richmond 19, Va.
 F. J. Sampson, *President*.
 Sanders Brothers Co., Inc.** P. O. Box 615, Richmond 5, Va.
 W. B. Elwang, *Secretary*.
 Sapolin Co., Inc. 229 East 42nd Sts., New York 17, N. Y.
 C. E. Raabe.
 Sargent-Gerke Co., The 323 W. 15th St., Indianapolis 6, Ind.
 Fred B. Keuthan, *President*.
 Sargent Paint Co., Harry G. 35 North East St., Indianapolis 4, Ind.
 Harry G. Sargent, *President*.

Savogran Company, The 28 India Wharf, Boston 10, Mass.
C. K. Stodder.
Schaefer Varnish Co., Inc., The 15th and Magnolia Sts., Louisville 10, Ky.
H. F. Schaefer, *Vice-President*.
Schalk Chemical Company* 351 East 2nd St., Los Angeles 12, Calif.
H. C. Lieben.
Schermerhorn Paint Products, Inc. 1521 Hilton Road, Ferndale 20, Mich.
D. Harman, *Secretary*.
Schorn Paint Mfg. Co. 1128 W. Spokane St., Seattle 4, Wash.
Lester B. Schorn, *President*.
Schrack & Co., C. 152 No. 4th St., Philadelphia 6, Pa.
J. R. Stulb.
Schroeder Paint & Glass Company** 5914 Twelfth St., Detroit 8, Mich.
O. J. Finsland, *Manager*.
Schulte Paint & Lacquer Mfg. Co. 639-41 East Holly Ave., St. Louis 15, Mo.
Frank T. Schulte, *Proprietor*.
Scriver & Quinn, Inc. 1366 Willow St., Los Angeles 13, Calif.
P. J. Tomkins.
Seaboard Asphalt Products Co. 3545 Fairfield Rd., East Brooklyn,
I. L. Nelson, *Secretary*. Baltimore 26, Md.
Sears, Roebuck & Co. Chicago, Ill.
Sec Manufacturing Co. 261 N. W. 22nd St., Miami 37, Fla.
J. K. Shinn, *President*.
Seibert Varnish Company 6455 Strong Ave., Detroit 11, Mich.
Geo. M. Seibert, *Treasurer*.
Seidlitz Paint & Varnish Co. 18th & Garfield Sts., Kansas City 10, Mo.
C. N. Seidlitz, *President*.
Sewall Paint & Varnish Co. 1009 West 8th St., Kansas City 7, Mo.
E. R. Kyger.
Sewall Paint & Varnish Co. of Texas 1306 River St., Dallas, Texas
C. O. Johnson.
Sexton Can Co., Inc.* 31 Cross St., Everett 49, Mass.
G. A. Sexton, *Vice-President*.
Shannon Co., Edw. J., The P. O. Box 40, Norwood Sta., Cincinnati 12, Ohio
E. J. Shannon.
Sharples Chemicals, Inc.* 123 South Broad St., Philadelphia 9, Pa.
Paul Kendall, *General Manager*.
Shaw Co., The George H. East Grove St., Middleboro, Mass.
Lewis F. Harding.
Sheboygan Paint Company 908 N. 12th St., Sheboygan, Wisc.
W. A. Knilana.
Shelby Paint & Enamel Co. 739 Virginia Ave., Indianapolis 3, Ind.
Frank B. Stickney, *Owner*.
Shell Oil Co., Inc.* 50 West 50th St., New York 20, N. Y.
F. Freu.
Shellmar Products Co.* Mt. Vernon, Ohio
Oscar De Sylva.
Shepard Paint Corp., The 338 W. Broad St., Columbus 8, Ohio
S. Ornstein, *Treasurer*.
Shepherd Chemical Co., The* Highland Ave., Norwood, Cincinnati 12, Ohio
Lee Shepherd, *President*.
Shiller & Co., M. 87 N. 12th St., Brooklyn 11, N. Y.
M. Shiller, *President*.
Sicca-Soya Paint Co., Inc. 3400 S. Washington St., Peoria, Ill.
Fred J. Stark, *President*.
Sierra Talc Co.* 428 Union League Bldg., Los Angeles 12, Calif.
E. J. Ellsworth, *Vice President*.
Sillers Paint & Varnish Co. 831 E. 61st St., Los Angeles 1, Calif.
Dean Morgan.
Sinclair Refining Company 630 Fifth Ave., New York 19, N. Y.
Elbert C. Isom.
Sinclair Supply Co. 901 E. 61st St., Los Angeles 1, Calif.
Max Sinclair.
Sipe & Co., James B. Box 87, South Hills Branch, Pittsburgh 16, Pa.
O. K. Price, *President*.
Skelly Oil Company* 605 West 47th St., Kansas City 2, Mo.
Dr. A. Ernest MacGee.

Smith Alsop Paint & Varnish Co., The. 3rd St. & Big Four R. R.,
 G. W. Frederick, *President*. Terre Haute, Ind.
 Smith Co., C. I.** 2437 18th St., N. W., Washington 9, D. C.
 C. I. Smith, *Proprietor*.
 Smith-Corwin, Inc. 125 So. 20th St., Irvington 11, N. J.
 W. Sherman Corwin.
 Smith & Co., Edward. 47-38 Fifth St., Long Island City, N. Y.
 George M. Bralla, *Treasurer*.
 Smith Paint & Wall Paper Co.** 523 W. State St., Rockford, Ill.
 R. W. Stroker.
 Smith, Warner G., Co., The,* Division of Archer-Daniels-Midland Co.,
 Werner G. Smith. 2191 W. 110th St., Cleveland, Ohio
 Snyder & Son, M. L.* Jasper and York Sts., Philadelphia, Pa.
 F. M. Greene.
 Socony Paint Products Div. of Socony-Vacuum Oil Co., Inc., 26 Broadway,
 C. F. Beatty, *General Manager*. New York 4, N. Y.
 Solar Varnish Corp. West Blancke St., Linden, N. J.
 F. J. Maguire, *President*.
 Solastic Products Co. 5232 Shilshole Ave., Seattle 7, Wash.
 R. E. Van Horn, *Vice-President*.
 Solfo Paint & Chemical Co. 821 Pennington Ave., Trenton, N. J.
 N. O. Winkler, *Treasurer*.
 Somay Products, Inc. 1302 N. W. 6th Ave., Miami, Fla.
 S. M. Greene, *President*.
 Sonneborn Sons, Inc., L. 88 Lexington Ave., New York 16, N. Y.
 J. Schneider.
 Southern Lacquer Co. 1426 Philpot St., Baltimore 31, Md.
 A. A. Eisenberg, *President*.
 Southern Paint Products Co., The. 1135 Sylvan Road S. W.,
 T. Clinton Huguley, *President*. Box 35, Atlanta, Ga.
 Southern Paint & Varnish Co. 561 Mulberry St., Macon, Ga.
 H. Wm. Polley.
 Southern Pine Chemical Company* P. O. Box 389, Jacksonville, Fla.
 R. L. Diggs.
 Southern Shellac Mfg. Co. 556 Suzette St., Memphis 1, Tenn.
 W. T. Arrington, *Vice-President*.
 Southern Varnish Corp. P. O. Box 1004, Roanoke 5, Va.
 N. W. Kelley, *President*.
 Southport Paint Co., Inc., Div. of Wesson Oil & Snowdrift Co.,
 T. M. Walsh. P. O. Box 280, Savannah, Ga.
 South Texas Cotton Oil Co.* P. O. Box 337, Houston 1, Texas
 Ben Cash.
 Southwark Mfg. Co.* Foot of Winslow St., Camden, N. J.
 A. B. Carpenter.
 Sparkler Mfg. Co.* Mundelein, Ill.
 A. C. Kracklauer, *Partner*.
 Speed-O-Lac Products Co. 2386 Wycliff St., St. Paul 4, Minn.
 Milton Newman.
 Spencer-Adams Paint Co. Box 98, Station D, Atlanta, Ga.
 E. G. Spencer, *President*.
 Spray Engineering Co.* 114 Central St., Somerville 43, Mass.
 Augustus S. True.
 Sproull Company, Inc., Geo. 522 Common St., Shreveport 6, La.
 Geo. Sproull, *President*.
 Spruance Co., The Gilbert. Richmond & Tioga Sts., Philadelphia 34, Pa.
 Stacoat Paint & Varnish Co. 2021 Day St., Los Angeles 31, Calif.
 L. H. Freeman, *General Manager*.
 Standard Alcohol Co.* 26 Broadway, New York, N. Y.
 James G. Park, *Vice-President*.
 Standard Can Company* 855 California Ave., N. S., Pittsburgh 12, Pa.
 Albert McGhee, *President*.
 Standard-Detroit Paint Co. 8138 Lyndon St., Detroit 21, Mich.
 Bert Goebel.
 Standard Glass & Paint Co.** 517 Hubbell Bldg., Des Moines 9, Iowa
 R. J. Clemens, *President*.

Standard Insulation Co. 74 Paterson Ave., East Rutherford, N. J.
L. G. Lange.
Standard-Knapp Corporation* Portland, Conn.
Geo. Ingham.
Standard Oil Co. of N. J.* 25 Broad St., New York 4, N. Y.
J. C. Frendlich.
Standard Ultramarine Co.* P. O. Box 2166, Huntington 18, W. Va.
Wm. A. Ritchie.
Standard Varnish Works 2600 Richmond Terrace, Staten Island 3, N. Y.
James S. Wolf, *Treasurer*.
Stanley Chemical Co., The East Berlin, Conn.
Ed. Christ, *Vice-President*.
Stebbins and Roberts, Inc. 217 West 6th St., Little Rock, Ark.
A. H. Stebbins, *President*.
Stealcote Manufacturing Co. 3400 Gratiot St., St. Louis 3, Mo.
Anthony E. Niedt.
Steen Varnish Co., John A. 327 W. 37th St., Chicago 9, Ill.
L. B. Logan, *Treasurer*.
Sterling Paint & Varnish Co. 184 Commercial St., Malden 48, Mass.
Albert E. Cole, *President*.
Stewart Bros. Paint Co. 1010 N. Union Ave., Alliance, Ohio
J. S. Stewart, *President*.
Stewart Mowry Co. 3218 Shields Ave., Chicago 16, Ill.
F. L. Gundrum, *Treasurer*.
Stewart Paint Mfg. Co. 1729 North Second St., Minneapolis 11, Minn.
E. W. Stewart, *President*.
Stille-Young Corporation 2300-32 N. Ashland Ave., Chicago 14, Ill.
H. B. Young, *Vice-President*.
Straw Products Paint & Chemical Co. 1220 Pioneer Bldg., St. Paul 1, Minn.
Morse Brink, *General Manager*.
Stressen Reuter, Inc., Fred'k. A. 2113 Medill St., Chicago 47, Ill.
T. J. Adams, *Vice-President*.
Stroock & Wittenberg Corp.* 60 East 42nd St., New York, N. Y.
Subox, Inc. 348 River Road, North Arlington, N. J.
T. J. Eberhardt, *Secretary*.
Sundure Paint Corp. 619 W. Fayette St., P. O. Box 944, Syracuse 1, N. Y.
P. Suskind, *Treasurer*.
Superior Paint & Varnish Co. 238 Hickory St., Scranton, Pa.
A. N. Loudon, *President*.
Superior Varnish & Drier Co. Clements Ave. & Crescent Blvd.,
Merchantville, N. J.
J. S. Stevens, *Partner*.
Sutcliffe Co., Inc., W. J. Currie Ave., East Rutherford, N. J.
Walter J. Sutcliffe, *President*.
Suydam Co., M. B. Island & Preble Ave., Pittsburgh 12, Pa.
R. S. Suydam, *President*.
Synthetic Iron Color Co.* P. O. Box 1147, Richmond, Calif.
M. M. Zoph.

T

Tamms Silica Co.* Builders Building, 228 N. LaSalle St., Chicago 1, Ill.
T. J. Peterson, *President*.
Tampa Paint & Varnish Co. 104 Washington St., Tampa, Fla.
Chas. I. Stover, Jr., *Manager*.
Taylor-Lowenstein Co.* 58 N. Commerce St., Mobile, Ala.
A. W. Lowenstein.
Testor Chemical Company Rockford, Ill.
L. E. Bowles.
Texon Industrial Corp. 5-49 49th Ave., Long Island City 1, N. Y.
H. L. Eulencamp, *President*.
Thibaut & Walker Co., The 5-48 48th Road, Long Island City 1, N. Y.
R. O. Walker.
Thomas Paint Co., A. H. 456 Broad St., Waverly, N. Y.
L. C. Hardy, *Proprietor*.
Thompson & Co. 1085 Allegheny Ave., Oakmont, Allegheny Co., Pa.
J. V. Thompson, *President*.

Thompson Co., Inc., Anson R. 403 River St., Troy, N. Y.
A. J. Allan, *Treasurer*.
Thompson, Weinman & Co., Inc.* 52 Vanderbilt Ave., New York 17, N. Y.
H. W. Smith.
Thomson-Porcelite Paint Co. 829 N. 3rd St., Philadelphia 23, Pa.
L. Binswanger, *President*.
Thorpe Paint Co., R. H. 423 S. 12th St., Omaha 8, Nebr.
H. O. Lundgren.
Thresher Varnish Co., The 1100 E. Monument Ave., Dayton, Ohio
C. L. Sullivan, Jr., *President*.
Tibbitts Corporation 1614-24 East 14th St., Los Angeles 21, Cal.
A. Vernon Green, *President*.
Tibbetta-Westerfield Pt. Co., Inc. 8901 S. Stanford Ave., Los Angeles 1, Cal.
C. E. Westerfield, *President*.
Timeproof Paint Products, Inc. 40 Richards St., Brooklyn 31, N. Y.
Dr. Marks Neidle, *President*.
Titanina, Inc. Morris & Elmwood Aves., Union, Union County, N. J.
E. G. Davis, *President*.
Titanium Pigment Corporation* 111 Broadway, New York, N. Y.
C. F. Garesche, *President*.
Tnsmec Company, Inc. 3122 Roanoke Road, Kansas City 8, Mo.
Aca Bean, *President*.
Toch Bros., Inc. 2600 Richmond Terrace, Staten Island, N. Y.
Toledo Paint & Chemical Co. 33 Blucher St., Toledo 1, Ohio
Martin C. Peters, *General Manager*.
Tomlinson Paint & Varnish Co. 4000 W. North Ave., Chicago 39, Ill.
E. W. Tomlinson, *President*.
Touney Varnish Co. 520 West 25th St., Chicago 16, Ill.
C. R. Heagstedt.
Trainer Co., Walter L. 3328 Germantown Ave., Philadelphia 40, Pa.
Miss K. E. Werner, *President*.
Trask Co., Arthur C.* 4103 S. LaSalle St., Chicago 9, Ill.
Arthur C. Trask.
Tredennick Paint Mfg. Co., The 464 Pract St., Meriden, Conn.
Edward Tredennick, *President*.
Tranco Mfg. Co., The 8701 Kinsman Road, Cleveland 4, Ohio
Ronald Brown.
Triangle Paint Company 2222 Third St., Berkeley 2, Calif.
W. H. Ferguson.
Tripod Paints, Inc. 61 Pryor St., N. E., Atlanta 3, Ga.
R. G. Martin, *Secretary-Treasurer*.
Trojan Lacquer Co. 4090 E. Washington Blvd., Los Angeles 23, Cal.
R. T. V. Lindanger.
Tropical Paint & Oil Co., The 1246 West 70th St., Cleveland 2, Ohio
R. G. Hascall, *President*.
True-Tagg Paint Co. Box 273, Memphis, Tenn.
M. G. Heins, Jr., *Treasurer*.
Truscon Laboratories Caniff & G. T. R. R., Detroit, Mich.
Dr. R. A. Plumb, *General Manager*.
Trussler Paint Co. 1301 Park St., Paso Robles, Cal.
A. F. Trussler, *Partner*.
Tungalite Co., of America, The Wooster, Ohio
Turco Paint & Varnish Co. 315 Market St., Philadelphia 6, Pa.
V. B. Fitch.
Turpentine & Rosin Factors, Inc.* Savannah, Ga.
Frank E. Gallagher.
Tuttle Paint & Glass Co. 1616 Bassett Ave., El Paso, Texas
Chas. L. Byrne, *President*.
Twin City Varnish Company . 1901 East Hennepin Ave., Minneapolis, Minn.
W. C. Henke.

U

Union Paint & Varnish Co. 1225 Shore Ave., N. S., Pittsburgh 12, Pa.
Herman T. Blank, *President*.
United Carbon Company* Box 1475, Charleston, W. Va.
A. G. Treadgold.

United Chromium, Inc. Waterbury, Conn.
T. H. Webersinn.
United Color & Pigment Dept. Calco Chemical Div., American Cyanamid Co.*
John Allegaert, *President*. McClellan St., Newark 5, N. J.
United Lacquer Mfg. Corp. 1001 West Elizabeth Ave., Linden, N. J.
H. H. Cantor, *President*.
United Sash & Door Co.** 251 S. Rock Island Ave., Wichita, Kans.
Harry W. Constant, *Vice-President*.
U. S. Bronze Powder Works* 220 West 42nd St., New York 18, N. Y.
Thos. J. Mullen, *President*.
U. S. Color Card Company* 1445 West Jackson Blvd., Chicago 7, Ill.
Arthur H. Stanton.
U. S. Gutta Percha Paint Co. 12 Dudley St., Providence 1, R. I.
Wilbur L. Rice, *President*.
U. S. Industrial Chemicals, Inc.* 60 East 42nd St., New York 17, N. Y.
L. A. Keane, *Vice-President*.
U. S. Lacquer & Chemical Co. 2115 Singleton St., St. Louis 3, Mo.
J. M. Dilschneider, *President*.
U. S. Lacquer Corp. Loretta Ave., Irvington 11, N. J.
P. Golat, *President*.
United States Refining Co. 1295 W. 11th St., Cleveland 13, Ohio
B. Adelson.
Universal By-Products Co.* 225 Bush St., San Francisco, Cal.
H. F. Kolb.
Upco Co., The 4805 Lexington Ave., Cleveland 3, Ohio
Dr. F. Selden, *General Manager*.
Utley Paint Company, Inc. P. O. Box 389, New Orleans 1, La.
Waldo B. Utley, *President*.

V

Valentine & Co. 11 E. 36th St., New York 16, N. Y.
T. J. Campbell, *President*.
Valspar Corp., The 11 East 36th St., New York 16, N. Y.
T. J. Campbell, *President*.
Vane-Calvert Paint Co. 1601 N. Broadway, St. Louis 6, Mo.
Vanguard Paints & Finishes, Inc. State St., East Norwood, Marietta, Ohio
D. F. Haddox, *Treasurer*.
Van Schaack Bros. Chemical Works* Chicago, Ill.
Van Sickle Glass & Paint Co. 143 South 10, Lincoln 8, Nebr.
Wilton Van Sickle, *President*.
Varcraft Works, Inc. Keim & Cross Sts., Pottstown, Pa.
F. W. Wertz, *Vice-President*.
Varecum Chemical Corp.* Packard Rd., Niagara Falls, N. Y.
G. E. Lewis, *President*.
Varnish Products Co., The 5208 Howard Ave., Cleveland 5, Ohio
R. S. Brintnall, *Secretary*.
Vaughan Paint Co., The 2915 Independence Rd., Cleveland 13, Ohio
Leonard Smith, *President*.
Velsicol Corporation* 120 E. Pearson St., Chicago 11, Ill.
J. Hyman, *Vice-President*.
Vita-Var Corp. 46 Albert Ave., Newark 5, N. J.
C. J. Robison, *President*.
Voltax Co., Inc., The 5 Reservoir Ave., Bridgeport, Conn.
Clair Barnum, *Secretary*.
Von Hoffmann Press* 101 South 9th St., St. Louis 2, Mo.
G. J. Boesch.
Vortex Mfg. Co., The 1978 West 77th St., Cleveland 2, Ohio
J. E. String, *General Manager*.
Vulcan Stamping & Mfg. Co.* 3000 Madison St., Bellwood, Ill.
Vern I. McCarthy, *Secretary*.
Vulcan Varnish Co. 1112 W. Main St., Louisville, Ky.
L. E. First.

W

Wadsworth Howland & Co., Inc. 139 Federal St., Boston, Mass.
Wagenman Paint Stores Co., The S. C. 4420 Superior Ave., Cleveland 3, O.
S. C. Wagenman.

Waggener Paint Co. 10th Ave. & Burlington St., North Kansas City, Mo.
 A. W. Cook.
 Wailes Dove Hermiston Corp. Westfield, N. J.
 Harold Crane.
 Walker Co., H. V. 714 Division St., Elizabeth 4, N. J.
 Geo. H. Lonergan, *President*.
 Wanderman & Co., Inc., E. M. 750 Humboldt St., Brooklyn 22, N. Y.
 E. M. Wanderman, *President*.
 Warren Co., Inc., The 905 Memorial Blvd., S. E., Atlanta, Ga.
 J. N. Causey.
 Warren Paint & Color Co. P. O. Box 1307, Nashville 2, Tenn.
 Raymond A. Perry.
 Washburn Co., T. F. 2244 Elston Ave., Chicago 14, Ill.
 C. C. Smith, *President*.
 Waterall & Co., Inc., Wm. 118 North Front St., Philadelphia 6, Pa.
 Wm. L. Forsythe, *Treasurer*.
 Waterproof Paint & Varnish Co. 446 Arsenal St., Watertown 72, Mass.
 Elmer G. Smith, *President*.
 Watkins-Whitney Co. of Md., Inc., The 1432 P St., N. W.
 Ralph Flint, *Vice-President*. Washington 5, D. C.
 Watson Co., George E. 164 W. Lake St., Chicago 1, Ill.
 Watson-Standard Co. P. O. Box 1825, Pittsburgh 30, Pa.
 J. D. Watson.
 Waukegan Paint & Lacquer Co., Inc. P. O. Box 438, Waukegan, Ill.
 Louis Diamond, *Secretary-Treasurer*.
 Webb & Sons, A. L. 1424-26 Philpot St., Baltimore 31, Md.
 Charles A. Webb, *Owner*.
 Weber Company, F. 1220 Buttonwood St., Philadelphia 23, Pa.
 E. G. Weber.
 Webster Cement Co., W. F. 224 Thorndike St., Cambridge 41, Mass.
 Frank L. Steven.
 Wesco Waterpaints, Inc. 268 Border St., East Boston 28, Mass.
 J. G. Penniman, *Vice-President*.
 Wesley Lacquer Company 95 Fourth St., Brooklyn 31, N. Y.
 Frank J. Wesley.
 Western Dry Color Co. 608 West 52nd St., Chicago 9, Ill.
 Lawrence Reed, *President*.
 Western Glass & Paint Co. 211 South 11th St., Lincoln, Nebr.
 Mr. Footvoy.
 Western Paint & Varnish Co. Duluth, Minn.
 Allan K. Adams, *Vice-President*.
 Western Wood Preserving Co. 7006 Stanford Ave., Los Angeles 1, Cal.
 F. E. Schwed, *Vice-President*.
 West Paint & Varnish Co. 1760 Parkway, Everett, Mass.
 J. S. Ward, *Vice-President*.
 Wetherill & Bro., Inc. 30th Street below Chestnut, Philadelphia, Pa.
 W. H. Fisher, *Secretary-Treasurer*.
 Wetherill & Co., Inc., Geo. D. 113 Arch St., Philadelphia 6, Pa.
 Robert W. Matlack, *President*.
 Wheeler, Asahel 12-14 Columbia St., Boston 11, Mass.
 Wm. R. Ewing, *Manager*.
 Wheeling Corrugating Co. Wheeling Steel Corp. Bldg., Wheeling, W. Va.
 R. L. Brammer.
 White Company, The 3200 E. Biddle St., Baltimore 13, Md.
 E. A. Constam.
 White & Co., W. J. 467 Amsterdam Ave., Detroit 2, Mich.
 S. C. Robbins, *Owner*.
 Whitlam Mfg. Co., J. C. W. Walnut St., Wadsworth, Ohio
 J. C. Whitlam, *General Manager*.
 Wilbur & Williams Co., The 829 Park Square Bldg., Boston 16, Mass.
 Donald E. Wilbur, *Treasurer*.
 Wilcox Co., M. I. 210 Water St., Toledo 4, Ohio
 Harry W. Parke.
 Wilhelm Company, The A. 3rd & Bern Sts., Reading, Pa.
 P. B. Fehl.
 Willey Company, C. A. 10-29 44th Rd., Long Island City 1, N. Y.
 C. H. Mellor, *President*.

Williams & Co., C. K.* 640 N. 13th St., Easton, Pa.
 C. K. Williams.
 Williams & Co. of Calif., C. K.* 4650 Shellmound St., Emeryville 8, Calif.
 Verne Frazee.
 Williamson Paint Mfg. Co. Watts St. & N. Y. C. R. R., Charleston, W. Va.
 K. F. Brockell, *President*.
 Wilson-Imperial Co. 115 Chestnut St., Newark 5, N. J.
 Joseph Kempf.
 Wilson Paint Co., The 410 Reading Rd., Cincinnati 2, Ohio
 A. W. Schreiner.
 Windsor Wax Co., Inc. 611 Newark St., Hoboken, N. J.
 Jacob Kahn, *President*.
 Winslow Co., W. R.* 922 New York Ave., N. W., Washington 1, D. C.
 W. R. Winslow.
 Wipe-On Corp. 105 Hudson St., New York, N. Y.
 Robert G. Dooling.
 Wisco Hardware Co.* 15 South Brearly St., Madison, Wisc.
 J. A. Fitschen.
 Wisconsin Paint Mfg. Co. 3710 N. Richards St., Milwaukee 12, Wisc.
 Erwin A. Hentzen.
 Witco Chemical Co.* 295 Madison Ave., New York 17, N. Y.
 R. I. Wisniewick, *President*.
 Witte & Sons, John H. 206 Jefferson St., Burlington, Iowa
 William A. Witte.
 Woburn Chemical Corp. (N. J.)* Chemical Division, 1200 Harrison Ave.,
 J. Edmund Good, *Vice-President*. Harrison, N. J.
 Woodfinishing Products Co. 34 Industrial St., New York 61, N. Y.
 J. A. Ledwith.
 Woodhouse, Inc., Samuel F. Unity & Griscom Sts., Frankford,
 Eugene F. Woodhouse, *Treasurer*. Philadelphia 24, Pa.
 Woolsey Paint & Color Co., C. A. 229 East 42nd St., New York 19, N. Y.
 A. G. Fairweather, *General Manager*.
 Wooster Brush Company* Madison Ave., Wooster, Ohio
 C. P. Foss, *Vice-President*.
 Wooster Sealkote Co. Wooster, Ohio
 Wornow Process Paint Co. 2489 Hunter St., Los Angeles 21, Cal.
 E. R. Fitzgerald, *Partner*.
 Wurdack, Inc., Walter 4927 Connecticut Ave., St. Louis 9, Mo.
 Walter Wurdack, *President*.
 Wyandotte Chemical Corp.* Biddle Ave., Wyandotte, Mich.
 Howard F. Roderick.
 Wyandotte Paint Products Co. 1430 Sycamore St., Wyandotte, Mich.
 C. W. Oliver.

Y

Yarnall Paint Co. Grays Ave., West of 54th St., Philadelphia 43, Pa.
 Wm. MacKnight, *Vice-President*.
 Yates & Smart Paint Co. 460 Fifth St., San Francisco 10, Cal.
 James G. Yates.
 Yoder & Gordon, Inc. 623 W. 24th St., P. O. Box 66, Norfolk, Va.
 W. W. Yoder, *President*.

Z

Zenith Paint & Varnish Co. 130-23 121st St., So., Ozone Park, N. Y.
 George J. Drankwalter.
 Zimmerman Co., E. E. 526 Fulton Bldg., Pittsburgh 22, Pa.
 E. E. Zimmerman, *President*.
 Zinsser & Co., Inc., William* 516 W. 59th St., New York 19, N. Y.
 William Zinsser.
 Zinsser & Company, Inc.* Railroad Ave., Hastings-on-Hudson, N. Y.
 H. T. Staber.
 Zummach, Inc., Wm. F. East Mineral St., Milwaukee 4, Wisc.
 Miles W. Leep, *Vice-President*.

LOCAL ASSOCIATIONS

(Affiliated with the National Paint, Varnish and Lacquer Association, Inc.,
as of July 1, 1944)

ATLANTA PAINT, VARNISH AND LACQUER ASSOCIATION

Atlanta, Georgia

President	(John Lucas & Co.)	F. P. SLEDGE
Vice-President	(Pittsburgh Plate Glass Co.)	J. FRANK STROZIER
Secretary-Treasurer	(Devco & Reynolds Co.)	W. I. JOHNSON
<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B) ..	Rhodes Haverly Bldg.	F. W. Conrade
American Can Company (B)	410 Marietta Street, N. W. P. O. Box 1635	G. L. McBrien
Atlanta Paint Company (A)	71 Walton Street, N. W.	L. R. Hunter
Campbell Coal Co. (C)	238 Marietta St., N. W.	H. W. Camp
Coolidge & Sons, F. J. (A)	1314 Murphy Ave., S. W.	H. N. Coolidge
Devco & Reynolds Company (A) ..	78 Broad St., N. W.	M. E. McGregor
duPont de Nemours & Co., E. I. (A)	619 Peachtree St., N. E.	H. L. Rhorer
Eagle-Picher Lead Co. (B)	1210 Lowerline St., New Orleans, La.	Tom Grace
Glidden Company, The (A)	82 Broad St., N. W.	A. T. Baumgartner
Hercules Powder Company (B) ..	415 Rhodes-Haverly Bldg.	H. M. Thompson
Lowe Brothers Company (A)	383½ Whitehall St., S. W.	W. C. Murden
Lucas & Company, Inc., John (A) ..	233 Peachtree St., N. E.	F. P. Sledge
National Lead Company (B)	Bishop & Mccaslin Sts.	Bill Reaves
Newport Industries, Inc. (B)	C. & S. National Bank Bldg.	Sidney Schell
Peaslee-Gaulbert Corp. (C)	438 Marietta St., N. W.	G. G. Walker
Peaslee-Gaulbert Paint & Varnish Co. (A)	362 Fair St., S. W.	M. T. Moncrief
Pittsburgh Plate Glass Company (A)	172 Marietta St., N. W.	J. Frank Strozier
Rearson Company, The (A)	205 Lamont Drive, Decatur, Ga.	C. B. Robinette
Sears, Roebuck & Co. (A)	675 Glen Iris Drive	R. W. Infinger
Sherwin-Williams Co., Inc. (A) ..	70 North Broad St., N. W.	S. W. Cato
Southern Paint Products Co. (A) ..	1135 Sylvan Road, S. W.	Sam Lang
Southern Shellac Mfg. Co. (A) ..	Memphis, Tenn.	
Thibaut & Walker Company, The (A)	2416 Woodward Way.	W. E. Sigafosse
Tripod Paints, Inc. (A)	61 Pryor St., N. E.	E. G. Martin
Warren Company, Inc. (A)	905 Fair St.	John Causey
Wesco Waterpaints, Inc. (A)	2840 Peachtree St., N. E.	B. A. Brown
Williams Co., C. K. (B)	377 Whitehall St., S. W.	R. T. Hopkins

BALTIMORE PAINT, VARNISH AND LACQUER ASSOCIATION

Baltimore, Maryland

President	(Independent Can Co.)	ENWIN W. PARKER
Vice-President	(Pittsburgh Plate Glass Co.)	ARTHUR L. FRANKLIN
Secretary	(John T. Lewis & Bros., Co.)	S. A. SALTSMAN
Treasurer	(Spencer Kellogg & Sons)	ALFRED S. DAY
<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	Room 604, First National Bank Bldg.	W. L. Scott
Athey Paint Co., C. M. (A)	500 South Hanover St.	C. Burch Athey

Firm	Address	Representative
Baltimore Copper Paint Co. (A) (Oliver Reeder & Sons, Inc. Proprietor)	500 Key Highway	V. W. Davis, Jr.
Baltimore Paint & Color Works, Inc. (A)	105 South Calverton Road,	Herman H. Shuger
Bruning Bros. (A)	4209 E. Chase St.	Irvin Ebaugh
Budeke, George M. (E)	418 South Broadway,	George M. Budeke
Casco Brokerage Co. (C)	1027 South Howard St.,	Henry Gilner
Chemical & Pigments Co. (B)	St. Helena, Dundalk, Md.	
Continental Can Co. (B)	O'Sullivan Bldg.	A. S. Jackson
Crown Can Company (B)	Eastern Ave. & Kresson St.,	James DeLargy
Crown Cork Specialty Co. (B)	60 East 42nd St., New York, New York	Wm. R. Fox
Davis Co., H. B. (A)	1600 Bayard Street	H. B. Davis
Dowdy Brothers (C)	23rd & Arch Street, Philadelphia 3, Pa.,	H. R. Dowdy, Jr.
duPont de Nemours & Co., E. I. (B)	35th & Grays Ferry Ave., Philadelphia, 46, Pa.,	W. J. Beasten
Eagle Picher Lead Co. (B)	420 Lexington Avenue, New York, New York	W. F. Bergner
Farboil Paint Co. (A)	Key Highway & Montgomery St.,	M. D. Swartz
Fuld Brothers (A)	702 South Wolfe St.	Melvin A. Fuld
H. J. Gettemuller & Co. (E)	514 Ensor St.	H. J. Gettemuller
Glidden Co., The (A)	21 North Liberty St.	R. W. Kilcollins
Graham & Co., William (C)	N.W. Corner President & Fawn Sts.	F. A. Warner, Jr.
Hanline Brothers (A)	Warner & Aluvion Sts.	Leon S. Hanline
Independent Can Company (B)	Howard & Ostend Sts.,	Edwin W. Parker
Inter-Coastal Paint Corp. (A)	Dundalk, Maryland	O. L. Hartman
Keillogg & Sons, Inc., Spencer (B)	707 American Bldg.	Alfred S. Day
Leidy Chemical Co., John J. (C)	920 Eutaw St.	John J. Leidy
Lewis & Bros. Co., John T. (B)	P. O. Box 1815	S. A. Saltsman
McGill, William (C)	311 East Falls Ave.	William McGill
National Can Co. (B)	811 South Wolfe St.	L. M. Jones
New Jersey Zinc Co., The (B)	160 Front St., New York, New York	R. J. Peters
Owens-Illinois Can Co. (B)	Boston & Lindwood Sts.	Earl Burns
Pittsburgh Plate Glass Co. (A)	8 South Paca Street	M. C. Ackerman
Rennous-Kleinle Division, Pitts- burgh Plate Glass Co. (A)	3221 Frederick Ave.	Kent D. Currie
Rheem Mfg. Co. (C)	Sparrows Point	G. G. Tucker
Sherwin-Williams Co. (A)	112 North Liberty St.,	G. L. McConnell
Titanium Pigment Corporation (B)	1328 Chestnut St., Philadelphia, Pa.,	Wyatt Schoonmaker
U. S. Industrial Chemicals, Inc. (B)	P. O. Box 326	J. F. Whitescarver
Webb & Sons, A. L. (A)	1424 Philpot St.	Charles A. Webb
White Company, The (A)	3200 East Biddle St.	E. A. Constans

BIRMINGHAM PAINT, VARNISH AND LACQUER ASSOCIATION
Birmingham, Alabama

President	ROBLEY C. MUNGER, JR. (Armstrong Paint & Varnish Works)
Vice-President	F. L. HAMBOUGH (The Glidden Company)
Secretary	A. E. ROWLAND (Devos & Reynolds Co.)
Treasurer	CHAR. L. ROBERTSON (1910 First Ave., No.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead and Color Works (A)	2015 Third Ave., North	John W. Allen
Alabama Paint Company (A)	3601 Tenth Ave., North	J. W. Cleage, Jr.
American Paint Mfg. Co. (A)	911 North Fifth Ave.	L. Vastine Stabier
Armstrong Paint & Varnish Works (A)	2014 Fourth Ave., North,	Robley C. Munger, Jr.
Devos & Reynolds Co., Inc. (A)	2024 Third Ave., North	A. E. Rowland
duPont de Nemours & Co., Inc., E. I. (A)	2013 Third Ave., North	R. D. Durham
Lucas & Co., Inc., John (A)	2212 Second Ave., North	Joe Gingold
Glidden Company, The (A)	2016 First Ave., North,	Frank Hambough
Moore & Company, Benjamin (A)	2107 Second Ave., North	Geo. L. Pierce
Pittsburgh Plate Glass Co., Inc. (A)	912 North 20th St.	E. S. Bohannon
Sherwin-Williams Co., Inc. (A)	2016 Third Ave., North	E. A. Caroland

BUFFALO PAINT, VARNISH AND LACQUER ASSOCIATION
Buffalo, New York

President	CHARLES T. O'CONNOR (Durez Plastics & Chemicals, Inc.)
Vice-President	GEORGE F. PARKER, JR. (Pittsburgh Plate Glass Co.)
Secretary	RICHARD B. MATHER (Pratt & Lambert, Inc.)
Treasurer	H. VERNON SMITH (McDougall-Butler Co., Inc.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1880 Elmwood Ave.	Neale J. Hammond
American Can Co. (B)	Lincoln-Alliance Bldg., Rochester, New York	T. D. Holder
Archer-Daniels-Midland Co. (B)	1142 Marine Trust Bldg.	R. E. Endress
Carpenter-Morton Co., Inc. (A)	"Larcoloid" Division	Leslie F. Thompson
Commercial Chemical Co. (C)	1190 Ellicott Square Bldg.,	Charles H. Throm
Cooperative G.L.F. Mills, Inc. (E)	Ithaca, New York	Clifford Brew
Coppins Co., Inc., F. T. (C)	667 Main St.	F. G. Gansz
Devos & Reynolds Co., Inc. (A)	690 Main St.	Harry G. Burke
Durez Plastics & Chemicals, Inc. (B)	North Tonawanda, New York,	C. T. O'Connor
Dwelle-Kaiser Company (E)	251 Elm St.	H. W. Lowmie
Eagle-Picher Sales Co. (B)	601 E. Robinson St., N. S., Pittsburgh, Pa.	J. S. Nordyke
Ellicott Paint Co., Inc. (E)	356-360 Elm Street	C. H. Nagel
Glidden Company, The (A)	235 Genesee St.	R. H. Stofer
Imperial Paper & Color Corp. (B)	533 Bulkley Bldg., Cleveland, Ohio	T. E. H. Stuart
Kellogg & Sons, Inc., Spencer (B)	98 Delaware Avenue	R. C. Boggess
LaCiede Mfg. Co., Inc. (B)	500 Northland Avenue	G. L. Ginther
McDougall-Butler Co., Inc. (A)	6 Evans Street	H. Vernon Smith
National Lead Company (B)	116 Oak Street	W. R. Melville
National Manufacturing Corp. (A)	171 Fillmore Ave., Tonawanda, New York	Carter B. Rich
New Jersey Zinc Co. (B)	160 Front Street, New York, New York	H. Hedden
Newport Industries, Inc. (B)	34 Wardman Road, Kenmore, New York	J. O. Meyers
Pierce & Stevens, Inc. (A)	710 Ohio Street	R. D. Stevens
Pittsburgh Plate Glass Co. (A)	119 Erie St.	G. F. Parker, Jr.
Pratt & Lambert, Inc. (A)	73 Tonawanda St.	Robert C. Stark

Firm	Address	Representative
Rowe Paint & Varnish Co. (A)	Niagara Falls, New York,	J. Gordon Rowe
Schuele & Company (C)	12 Summer Street	W. R. Birch
United Color & Pigment Co. (B)	500 Northland Ave.	Lloyd Drake
United Glazing Co. (C)	255 East Genesee St.	H. J. Buchholtz
Varcum Chemical Corp. (B)	Packard Road, Niagara Falls, New York	Geo. Lewis

CHICAGO PAINT, VARNISH AND LACQUER ASSOCIATION
Chicago, Illinois

President	K. W. ERICSON
	(Titanium Pigment Corp.)
Vice-President	MITCHEL GOLDSMITH
	(Armstrong Paint & Varnish Works)
Secretary	OSCAR BISHOP
	(Imperial Paper & Color Corp.)
Treasurer	E. G. MARSH
	(Enterprise Paint Mfg. Co.)

Advance Solvents & Chemical Corp. (B)	589 East Illinois St.	C. A. Lechner
Aluminum Co. of America (B)	520 North Michigan Ave.	W. O. Gairns
American Can Co. (B)	104 South Michigan Ave.	H. A. Pinney
American Cyanamid & Chemical Corp. (B)	20 North Wacker Drive	E. F. Heizer
American-Marietta Co. (A)	43 East Ohio Street	Grover Hermann
American Mineral Spirits Co. (C)	230 North Michigan Ave.	C. C. McInnes
American Zinc Sales Co. (B)	77 West Washington St.	W. J. Reidy
Anderson-Prichard Oil Corp. (B)	3921 North Ravenswood Ave.	D. D. Rubek
Ansbacher-Siegle Corp. (B)	820 South Clinton St.	Harry M. Cotey
Armstrong Paint & Varnish Works (A)	1330 South Kilbourn Ave., Mitchel Goldsmith	
Baker Castor Oil Co. (B)	105 West Adams St.	H. H. Fritts
Barber Co., W. H. (A)	3650 South Homan Ave.	T. J. Callahan
Barrett Varnish Co. (A)	1532 South 50th Court, Cicero, Illinois	M. F. Barrett
Bennett Mfg. Co. (B)	14600 Princeton Ave.	S. A. Bennett
Berry Bros., Inc. (A)	300 West Hubbard St., Norman H. Jasmer	
Binks Mfg. Co. (B)	3124-40 Carroll Ave.	E. F. Watts
Bisbee Linseed Company (B)	Chicago Heights, Illinois,	Carl H. Schinke
Boston Varnish Co. (A)	1524 South Western Ave., A. G. Ballester	
Bradley & Vrooman Co. (A)	2629 South Dearborn St.	M. E. Handke
Bradshaw-Praeger & Co. (A)	3248 West 47th Place	R. Y. Bradshaw
Brooks, Fred L. (C)	228 North LaSalle St.	Fred L. Brooks
Brown Company, R. J. (B)	1418 Wittenberg Ave., St. Louis, Missouri	A. H. Wallace
Calcium Carbonate Co. (B)	43 East Ohio St.	Marion Brando
Calco Chemical Division, American Cyanamid Co. (B)	146 West Kinzie St.	Kenneth A. Coats
Calo Co., John H. (C)	3 E. Ohio St.	J. J. Funsch
Cans, Inc. (B)	3217 West 47th Place	R. S. Solinsky
Cary & Son, Inc., Geo. B. (C)	228 North LaSalle St.	Robert Cary
Central Can Company, Inc. (B)	2415 West 19th St.	O. S. Witherell
Chemical By-Products Co. (C)	135 S. LaSalle St.	W. E. Evans
Chicago By-Products Corp. (C)	122 South Michigan Ave.	H. H. Schnoor
Chicago Pail Mfg. Co. (C)	3233 West Grand Ave.	M. Rosenbloom
Clinton Co., The (A)	1210-1230 Elston Ave.	D. L. Clinton
Commerce Petroleum Co. (C)	2923 Lock St.	Julius Loeffler
Commercial Solvents Corp. (B)	1817 West Fullerton Ave.	J. C. Browning
Commonwealth Varnish Co. (A)	4124 West Parker Ave.	T. C. Thorsness
Continental Can Co., Inc. (B)	4622 West North Ave.	John F. Fenn

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Crescent Bronze Powder Co. (A)	116 West Illinois St.	Myron Hexter
Crown Cork Specialties Co. (B)	4343 West Fifth Ave.	V. R. Hoffman
Cudner & O'Connor Co. (A)	4035 West Kinzie St.	H. E. Cudner
Day & Co., James B. (A)	1872 No. Clybourn Ave.	Arthur T. Day
Deep Rock Oil Corp. (B)	155 North Clark St.	W. J. Carthaus
DeLaval Separator Co., The (B)	427 West Randolph St.	C. B. Schmidt
DeMert & Dougherty, Inc. (C)	3001 West 47th St.	W. W. Dougherty
DeVilbiss Co., The (B)	1280 West Washington Blvd.	B. S. Morrill
Devos & Reynolds Co., Inc. (A)	825 West Chicago Ave.	Geo. P. Gray
Diamond Products Co. (A)	100 West Monroe St.	M. N. Frykman
Dicalite Co., The (B)	520 North Michigan Ave.	E. T. Frankenhoff
Dolan & Co., V. J. (A)	1830 North Laramie St.	V. J. Dolan
duPont de Nemours & Co., E. I. (A)	2100 Elston Ave.	G. A. Biesecker
duPont de Nemours & Co., E. I. (B)	2101 Canalport Ave.	H. E. Schreiber
Eagler-Fischer Sales Co. (B)	1 North LaSalle St.	E. J. Seabach
Elliott Paint & Varnish Co. (A)	4525 Fifth Ave.	H. A. Rowland
England & O'Toole (C)	10 South LaSalle St.	Edward L. England
Enterprise Paint Mfg. Co. (A)	831 South Peoria St.	Frank L. Sulsberger
Falk & Company (B)	600 South Michigan Ave.	David Lewis
Federal Varnish Co. (A)	337 South Peoria St.	J. H. Lawson
Furman Co., Jas. H. (C)	310 South Michigan Ave.	E. L. Furman
General Electric Co. (B)	840 South Canal St.	J. E. Russell
General Paint & Varnish Co. (A)	2001 Mendell St.	K. I. Songe
Gerts, Lumbar & Co. (C)	2100 West Grand Ave.	Herbert Fleischhauer
Glidden Co., The (A)	1833 Seward St.	Z. G. Peck
Goldschmitt Co., Chas. (A)	618 West Randolph St.	Chas. Goldschmitt
Gorr Printing Co., Carl (B)	1801 Byron St.	E. Karlsson
Great Lakes Varnish Works (A)	2215 North Pulaski Rd.	Miss K. Howe
Haines, E. H. (C)	107 West 81st St.	E. F. Wilson
Harmon Color Works (B)	310 South Michigan Ave.	J. F. Hays
Harshaw Chemical Co. (B)	445 Lake Shore Drive	F. K. Folsom
Hastings & Co. (C)	1332 West Grand Ave.	I. L. Shaffrey
Haze, Inc., Harry (B)	485 North Michigan Ave., Suite 2105	Harry S. Haze
Hercules Powder Co. (B)	332 South Michigan Ave.	L. P. Killilea
Hilo Varnish Corp. (A)	2420 Washburn Ave.	A. Z. Kahn
Hockaday Paint Co., The (A)	166 West Jackson Blvd.	T. L. Dahlberg
Holland & Son, Inc., Harry (C)	400 West Madison St.	Robt. L. Holland
Hooker Glass & Paint Mfg. Co. (A)	651 Washington Blvd.	G. W. Lerch
Hough Co., Wm. J. (C)	2545 West Congress St.	W. J. Hough
Illinois Paint Works (A)	1034 South Kostner Ave.	L. E. Morgan
Imperial Paper & Color Corp., Pigment Color Division (B)	3801 South Ashland Ave.	Oscar Bishop
Inland Steel Container Co. (B)	6532 South Menard Ave.	H. Le Pan
International Smelting & Refin- ing Co., Anaconda Zinc Oxide Dept. (B)	East Chicago, Ind.	L. G. Street
Jensen, Fred A. (C)	510 North Dearborn St.	Fred A. Jensen
Jewel Paint & Varnish Co. (A)	345 North Western Ave.	Robert O. Clark
Jones-Dabney Co. (A)	622 Sixth St., Wilmette, Ill.	P. H. Cathcart
Kellogg & Sons, Inc., Spencer (B)	105 West Adams St.	H. A. Swales
Kohnstamm & Co., Inc., H. (B)	11-13 East Illinois St.	Hugo Pulver
Leveille, E. A. (C)	608 South Dearborn St.	Edward A. Leveille

Firm	Address	Representative
Lucas & Co., Inc., John (A)	689 East Kensington Ave.	G. E. Nolte
MacGregor Lead Co., John R. (B)	4520 West 15th St.	John R. MacGregor
Martin-Senour Co., The (A)	2520 Quarry St.	W. M. Stuart
Martin Varnish Co., The (A)	900 West 49th Pl.	R. P. Edmonds
McCloskey Varnish Co. (A)	1857 North LeClaire Ave.	E. T. Drake
Mepharm & Co., Geo. S. (B)	400 West Madison St.	C. W. Willis
Monsanto Chemical Co. (B)	435 North Michigan Ave.	F. M. Lockett
Moore & Co., Benjamin (A)	415 North Green St.	H. A. Melum
Muralo Co., Inc., The (A)	2624 West Lake St.	Milton K. Pine
Murphy Varnish Co. (A)	6540 South Laramie Ave.	H. H. Pratt
National Chemical & Mfg. Co. (A)	3617 South May St.	B. F. Roman
National Lacquer & Paint Co. (A)	7415 S. Green St.	P. A. Meyer
National Lead Co. (B)	900 West 18th St.	John L. Beque
New Jersey Zinc Sales Co. (B)	221 North LaSalle St.	D. P. Brannin
Newport Industries, Inc. (B)	180 N. Michigan Ave.	R. C. Roy
O'Brien Varnish Co. (A)	South Bend, Ind.	J. M. McCarthy
Olsen & Tilgner Mfg. Co. (C)	215 S. Peoria St.	I. B. Green
Owens Illinois Can Co. (B)	221 North LaSalle St.	G. E. Kummerow
Paint, Oil and Chemical Review (C)	537 South Dearborn St.	R. F. Adams
Pittsburgh Plate Glass Co. (A)	451 St. Clair St.	L. B. Huguenor
Pratt & Lambert, Inc. (A)	820 West 28th St.	C. D. Sproule
Procter & Johnson (C)	520 North Michigan Ave.	Thomas R. Procter
Reardon Company, The (A)	1444 West 37th St.	C. H. Smiley
Reichard-Conlston, Inc. (B)	1530 S. Halsted St.	G. H. Casey
Reichhold Chemicals, Inc. (B)	122 South Michigan Ave.	Oscar F. Johnson
Remien & Kuhnert Co. (C)	63 West Grand Ave.	Chas. J. Remien
Rheem Mfg. Co. (B)	7600 S. Kedzie St.	R. A. Hoefle
Rosenbloom Barral & Drum Co. (C)	3233 West Grand Ave.	R. S. Rosenbloom
Scientific Oil Compounding Co., Inc. (C)	1637 South Kilbourn Ave.	Otto Eisenachimi
Shell Oil Corporation (B)	624 S. Michigan Ave.	T. N. Bath
Sherwin-Williams Co. (A)	115th and Cottage Grove Aves.	J. K. Stewart
Standard Oil Co. of Indiana (C)	20 North Wacker Drive	H. G. Stiles
Standard Ultramarine Co. (B)	510 North Dearborn St.	Harry A. Davenport
Standard Varnish Works (A)	2600 Federal St.	E. E. Day
Steen Varnish Co., John A. (A)	327 West 37th St.	M. L. Jones
Stewart-Mowry Co. (A)	3218 Shields Ave.	F. N. Gundrum, Jr.
Stille-Young Corp., The (A)	2300 North Ashland Ave.	E. T. Stille
Stresen-Reuter, Inc., Fred'k A. (A & B)	2118 Medill St.	F. A. Stresen-Reuter
Sunnyside Oil Co. (C)	2212 W. Sunnyside Ave.	C. G. Lueders
Tamms-Silica Co. (B)	228 N. LaSalle St.	Preston Fox
Thompson-Hayward Chemical Co. (C)	1838 West 35rd St.	James T. Leavitt
Titanium Pigment Corp. (B)	104 S. Michigan Ave.	K. W. Ericson
Touzey Varnish Co. (A)	520 West 25th St.	C. E. Heagstedt
United Carbon Co., Inc. (B)	3217 West 47th Pl.	C. M. Baldwin
United Color & Pigment Co., Inc. (B)	219 N. Water St.	Paul J. Cuenot
U. S. Bronze Powder Works, Inc. (B)	15 N. Jefferson St.	J. F. McDonald
United States Color Card Co. (B)	1445 W. Jackson Blvd.	Allen B. Ripley
U. S. Industrial Chemicals, Inc. (B)	624 S. Michigan Ave.	J. F. Rudolph

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Vanderbilt Co., Inc., R. T. (C)	757 Revere Rd.	Glen Ellyn, Ill. F. C. Wright
Velsicol Corp. (B)	120 E. Pearson St.	A. R. Jameson
Vulcan Stamping & Mfg. Co. (B)	3000 West Madison St. Bellwood, Ill.	Vern I. McCarthy
Washburn Co. T. F. (A)	2244 N. Elston Ave.	Claude C. Smith
Waukegan Paint & Lacquer Co., Inc. (B)	Terminal Bldg., Market St.	Louis Diamond
Wesco Waterpaints, Inc. (A)	Matteson, Ill.	F. A. Wilkinson
Western Dry Color Co. (B)	52nd & Wallace Sts.	Fred A. Beer
Witco Chemical Co. (B)	435 N. Michigan Ave.	Jos. Tumpeer
Zapon-Brevolite Lacquer Co., Div. of Atlas Powder Co. (A)	Marquette Road, North Chicago, Ill.	Casper Apeland

CINCINNATI PAINT, VARNISH AND LACQUER ASSOCIATION
Cincinnati, Ohio

President	W. H. LESSMANN (National Lead Co.)
Vice-President	C. J. WEYDMAN (Spencer Kellogg & Sons)
Secretary	E. M. CHANCE (Eagle-Picher Sales Co.)
Treasurer	C. F. PROCTOR (American Can Company)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	Times Star Bldg., 800 Broadway	M. C. Davis
Aluminum Industries, Inc. (A)	2438 Beekman St.	M. M. Carmody
American Can Co. (B)	306 Second National Bank Bldg.	C. F. Proctor
American Cyanamid & Chemical Corp. (B)	St. Bernard, Ohio	W. B. Lambert
American Mineral Spirits Co. (C)	4619 Reading Road	M. A. Williams
Anderson Prichard Oil Co. (B)	Losantville Road & P. R. R.	J. F. Fessler
Associated Paint Stores, Inc. (C)	Mentor & Houston Aves., Norwood	Geo. Voll
Ault & Wiborg Div., Inter- Chemical Corp. (A)	Box 17, Evanston Station	Henry B. Bond
Becker Co., The R. A. (A)	Langdon Farm Road & P. R. R., Norwood	Lawrence Becker
Black Diamond Paint & Varnish Wks. (A)	1219 Bank St.	J. Ralph Sullivan
Boehmer Paint Co., A. L. (A)	114 Pike St., Covington, Ky.	Louis G. Boehmer
Philip Carey Co., The (A)	Anthony Wayne Ave., Lockland	R. A. Gaines
Cincinnati Varnish Co. (A)	Mentor & Houston Aves., Norwood	E. A. Foy, Jr.
Commercial Solvents Corp. (B)	49 Central Ave.	P. M. Broderick
Crawford Chemical Co., Wilmer H. (C)	712 Dixie Terminal Bldg.	Wilmer H. Crawford
Day Co., The J. H. (C)	1144 Harrison Ave.	Chas. Lippleman
Devos & Reynolds Co. (A)	308 E. Ninth St.	Clayton Rinderknecht
Durbin Co., C. M. (C)	1107 Traction Bldg.	Lawrence Mitchell
Eagle-Picher Lead Co. (B)	American Bldg.	Joseph Hummel, Jr.
Federal Color Laboratories, Inc. (B)	4633 Forest Ave., Norwood	Theodore C. Kiesel

Firm	Address	Representative
Foy Paint Co., The (A)	Mentor & Houston Aves., Norwood	G. W. Schneider, Jr.
Glenny Glass Co., The Wm. (C)	10 W. Commerce St.	G. S. Stewart
Hardig, Charles J. (A)	1111 Harrison Ave.	Chas. J. Hardig
Harmeyer & Co., Henry (C)	617 Monmouth St., Newport, Ky.	F. J. Harmeyer
Harshaw Chemical Co., The (B)	American Bldg.	H. E. Nies
Hilton-Davis Chemical Co. (B)	Langdon Road & P. R. R., Norwood	Taylor C. Greenwald
Imperial Paper & Color Corp. (B)	1302 American Bldg.	Richard B. Gobie
Inderbees, Trarbach Co. (A)	1941 Central Ave.	Harry Inderbees
Kellogg & Sons, Inc., Spencer (B)	1209 First National Bank Bldg.	C. J. Weydman
Kolbe Paint Co. (A)	231 West Fifth St.	Gene Geisting
Melvin Supply Co. (E)	233 Main St.	W. H. Melvin
National Lead Co. (B)	859 Freeman Ave.	H. W. Hundley
New Jersey Zinc Sales Co. (B)	604 Guardian Bldg., Cleveland, Ohio,	C. A. Berger
Newport Industries, Inc. (B)	American Bldg.	J. L. Slattery
Owens-Illinois Can Co. (B)	508 Chamber of Commerce	L. C. Bohs
Perry & Derrick Co., The (A)	908 Central Ave.	F. J. Derrick
Pittsburgh Plate Glass Co. (A)	405 E. Court St.	W. E. Parker
Price Hill Paint & Glass Co. (E)	3631 Warsaw Ave.	Chas. C. Yeager
Reichard-Coulston, Inc. (B)	608 First National Bank Bldg.	Fred C. Sanders
Reichhold Chemicals, Inc. (B)	717 First National Bank Bldg.	William J. Deeks
Roettker Co., The B. H. (C)	2409 Union Central Bldg.	B. H. Roettker
Saeger-Winstel Co. (E)	1148 Main St.	A. F. Winstel
Shannon Co., The Edw. J. (A)	P. O. Box 40, Norwood Sta.	E. J. Shannon
Shepherd Chemical Co. (B)	Highland Ave. near Orchard, Norwood	Lee Shepherd
Sherwin-Williams Co. (A)	P. O. Box 852	A. J. Bitzer
Standard Ultramarine Co. (B)	P. O. Box 2168, Huntington, W. Va.	
Taylor, Lowenstein & Co., The (B)	605 Gerke Bldg.	M. J. Daly
United Color & Pigment Co. (B)	608 First National Bank Bldg.	
U. S. Industrial Chemicals, Inc. (B)	621 Evans St.	Elmer Bulthaup
Wilson Paint Co., The (A)	410 Reading Road	A. Schreiner, Sr.
Zimmerman, C. L. (C)	N. 204 Union Terminal Bldg.	C. L. Zimmerman

CLEVELAND PAINT, VARNISH AND LACQUER ASSOCIATION
Cleveland, Ohio

President	J. DEAN TRACEY (Davis Paint Company)
Vice-President	CLIFTON M. KOLS (The Glidden Company)
Secretary	A. K. TRAYER (C. K. Williams & Co.)
Treasurer	A. A. MAEKKA (Pittsburgh Plate Glass Co.)
Aluminum Co. of America (B)	2210 Harvard Ave. E. L. Cheyney
American Can Co. (B)	1677 E. 40th St. F. L. Truxal
American Cyanamid & Chemical Co. (B)	Leader Bldg. Carl Byron
American Oil & Paint Co. (A)	9915 Harvard Ave. C. D. Rogers
Anderson-Prichard Oil Co. (B)	31 N. Summit St., Akron, Ohio H. E. Easterday

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Ansbacher-Siegle Corp (B)	Bulkley Bldg.	W. E. Hansen
Arco Company (A)	7301 Bessemer Ave.	Howard Wise
Bakelite Corp. (B)	1501 Euclid Ave.	R. B. Waters
Barrett Division, Allied Chemical & Dye Corp. (B)	1730 Walworth Ave.	E. H. Shaw
Binney & Smith Co. (B)	Ohio Bldg., Akron,	Alan W. Bryant
Byerlyte Corp. (C)	2484 W. Fourth St.	F. K. Egarmyer
Cleveland Paint & Color Co. (A)	1200 Bolivar Road.	W. A. Alpers
Colledge, GSA, Inc., E. W. (C)	616 Guardian Bldg.	S. S. Skelton
Commercial Solvents Corp. (B)	1200 W. Ninth St.	A. W. Luedeka
Continental Products Co. (A)	1150 E. 222nd St.	A. H. Mattmueller
Davis Paint Co. (A)	3509 King Ave.	J. D. Tracey
Devine Paint & Varnish Co. (A)	8810 Bessemer Ave.	Geo. E. Pearce
Drouillard Co., J. C. (C)	674 Rockefeller Bldg.	J. C. Drouillard
duPont de Nemours & Co., E. I. Pigments Dept. (B)	1221 Guardian Bldg.	J. W. Cronin
Eagle-Picher Lead Co. (B)	1222 Standard Bldg., John Livingstone	
Empire Varnish Co. (A)	2638 E. 76th St.	R. L. Hawkins
Evans Lead Corp. (B)	1200 W. Ninth St.	J. A. Stratton
Excelsior Varnish Works, Inc. (A)	1223 W. 74th St.	Geo. C. Vick
Ferbert-Schorndorfer Co. (A)	12815 Elmwood Ave.,	G. E. Bartholomew
Ferro Drier & Chemical Co. (B)	Union Commerce Bldg.,	David L. Cable
Forbes Varnish Co. (A)	3800 W. 143rd St.	C. H. Reed
Fuller Associates, Ralph L. (C)	616 St. Clair Ave., N. E.,	Carl W. Fuller
General Electric Co. (B)	1032 Elmwood Road, Lakewood, Ohio,	Philip E. Doell
Gibson-Homans Co. (A)	2366 Woodhill Road.	E. J. Forth
Glidden Co., The (A)	11061 Madison Ave.	R. J. Cusick
Grund Co., H. L. (C)	Bulkley Bldg.	H. L. Grund
Hallemitte Mfg. Co. (A)	2446 W. 25th St.	Geo. Ostendorf, Sr.
Harrington Paint Co. (A)	1630 Collamer Ave.	N. S. Harrington
Harrison Paint & Varnish Co. (A)	1329 Harrison Ave., S. E., Canton, O.,	G. G. Walters
Harshaw Chemical Co. (B)	1945 E. 97th St.	L. F. Ahlman
Hilton-Davis Chemical Co. (B)	P. O. Box 8, Pleasant Ridge Station, Cincinnati, O.	Taylor Greenwald
Hins Co., J. H. (C)	Rockefeller Bldg.	J. H. Hins
Imperial Paper & Color Corp. (B)	535 Bulkley Bldg.	Albert T. Nanovic
Kallogg & Sons, Inc., Spencer (B)	3039 Berea Road.	Chas. E. Lacey
Line Paint Co. (A)	16908 Waterloo Road.	A. H. Climo
Moore & Co., Benjamin (A)	4400 E. 71st St.	F. C. Wrede
National Lead Co. (B)	1213 W. Third St.	E. E. Busse
New Jersey Zinc Sales Co. (B)	1531 Guardian Bldg.,	P. P. Tillinghast
Nuodex Products, Inc. (B)	1213 W. Third St.	A. C. Mueller
Ohio Mineral Spirits Co. (C)	3520 W. 140th St.	Robt. A. Weppner
Owens-Illinois Can Co. (B)	804 Standard Bldg.	I. F. Roberson
Palmer-Schuster Co. (C)	975 Front Ave.	Fred H. Palmer
Passonno-Hutcheon Co. (A)	9808 Meech Ave.	E. L. Hutcheon
Patterson Sargent Co. (A)	1325 E. 38th St.	W. T. Clark
Pioneer Mfg. Co. (A)	3053 E. 87th St.	O. C. Wehe
Pittsburgh Plate Glass Co. (A)	3849 Hamilton Ave.,	R. G. Cunningham
Pure Calcium Products Div., Diamond Alkali Co. (B)	Painesville, Ohio.	W. C. Bates
Reichhold Chemicals, Inc. (B)	1902 Terminal Tower.	R. H. Coerdts
F. W. Schill Co. (C)	Rockefeller Bldg.	F. W. Schill
Schnell Publishing Co. (C)	17717 Lomond Blvd.	H. G. Seed
Shell Oil Company, Inc. (B)	W. 25th & Lorain.	J. G. Gilbert
Sherwin-Williams Co. (A)	1800 Guildhall Bldg.	L. T. Statham

Firm	Address	Representative
Smead and Small, Inc. (C)	1630 Hanna Bldg.	C. L. Small
Smith Co., Division, Werner G., Archer-Daniels-Midland Co. (B)	2191 W. 110th St.	Fred H. Eberman
Titanium Pigment Corp. (B)	1213 W. Third St.	E. L. Eliot
Tremco Mfg. Co. (A)	8701 Kinsman Rd.	W. C. Treuhart
Tropical Paint & Oil Co. (A)	1200 W. 70th St.	H. C. Gregg
United Carbon Co. (B)	308 Akron Savings & Loan Bldg., Akron, Ohio	Wm. A. Maguire
United Color & Pigment Co. (B)	4500 Euclid Ave.	S. T. Dimlich
Upco Co. (A)	4805 Lexington Ave.	Dr. F. Selden
Vanderbilt Co., R. T. (C)	619 Guardian Bldg.	R. S. Radcliffe
Vortex Mfg. Co. (A)	1978 W. 77th St.	J. E. String
Wagenman Paint Stores Co., S. C. (A)	4420 Superior Ave.	S. C. Wagenman
Watt Co., A. G. (C)	Keith Bldg.	
Wesco Waterpaints, Inc. (A)	12485 Cedar Road	G. G. Jones
Whitiam Mfg. Co., J. C. (A)	West Walnut St., Wadsworth, Ohio	J. C. Whitiam, Jr.
Williams & Co., C. K. (B)	1501 Euclid Ave.	Allyn K. Thayer
Witco Chemical Co. (B)	616 St. Clair Ave., N. E., Akron, Ohio	C. A. Hemmingway
Wooster Brush Co. (B)	Wooster, Ohio	Clifford P. Foss

COLORADO PAINT, VARNISH AND LACQUER ASSOCIATION
Denver, Colorado

President	.....	DON M. LEMEN
	(Colorado Paint Co.)	
Vice-President	.....	A. WILL MATER
	(Florman Mfg. Co.)	
Secretary	.....	H. C. FARNHAM
	(Thompson-Hayward Chemical Co.)	
Treasurer	.....	H. M. BARTON
	(Mountain & Plain Paint Co.)	

American Can Company (B)	2425 Blake St.	W. A. Landgraf
Cassidy-Hicks Wall Paper Co. (C)	1721 Lawrence St.	Charles Cassidy
Colorado Paint Co. (A)	3551 Blake St.	Don M. Lemen
Continental Can Co. (B)	241 S. Cherokee St.	J. B. Gray
Denver Fire Clay Co. (C)	2301 Blake St.	J. Claire Evans
Devoe & Reynolds Co. (A)	1640 Arapahoe St.	Walter N. Ramer
duPont de Nemours & Co., E. I. (A)	.....	W. A. Jungk
Florman Mfg. Co. (A)	919 Bannock St.	A. Will Mayer
Herr Co., Louis H. (C)	670 Gas & Electric Bldg.,	Louis H. Herr
Judy & Co., Wm. C. (C)	1700 15th St.	Wm. C. Judy
Kohler-McLister Paint Co. (A)	1620 Stout St.	Frank McLister
McMurtry Mfg. Co. (A)	1533 Arapahoe St.	Wm. R. McFarland
Moore & Co., Benjamin (A)	P. O. Box 1888	Frank A. Traylor
Mountain & Plain Paint Co. (A)	1624 Arapahoe St.	H. M. Barton
National Lead Co. (B)	670 Gas & Electric Bldg.,	W. B. Sale
Pittsburgh Plate Glass Co. (A)	2519 Walnut St.	A. G. Hardy
Sherwin-Williams Co. (A)	1632 Arapahoe St.	R. J. Foley
Thompson-Hayward Chemical Co. (C)	2232 Blake St.	Kenneth E. Dunham
Wesco Waterpaints, Inc. (A)	.....	Larry Fraley

DETROIT PAINT, VARNISH AND LACQUER ASSOCIATION
 Detroit, Michigan

President FREDERICK G. WOOD
 (Rinsbed-Mason Co.)
 Vice-President C. H. HUTCHINS
 (Pontiac Varnish Co.)
 Secretary A. L. HARTUNG
 (American Can Co.)
 Treasurer E. H. DUNN
 (Berry Brothers)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead & Color Works (A)	8250 St. Aubin Ave.	C. A. Campbell
Aluminum Co. of America (B)	3311 Dunn Road	S. H. Knowlton
American Agricultural Chemical Co. (B)	204 S. Forman Ave.	G. B. Delaney
American Can Co. (B)	623 New Center Bldg.	A. L. Hartung
American Cyanamid & Chemical Corp. (B)	981 Fisher Bldg.	G. B. Horstful
Armstrong Company, The (A)	241 Post Ave.	F. M. McNerney
B-B Paint Corporation (A)	1023 N. Saginaw St., Flint, Mich.	John Brahm
Baker & Collinson (C)	6545 Georgia Ave.	Verner Collinson
Barrett Division, Allied Chemical & Dye Corp. (B)	1200 Zug Island Rd.	C. Gisle
Berry Bros., Inc. (A)	211 Leib St.	A. Kiernan
Boydell Brothers White Lead & Color Co. (A)	432 E. Lafayette Blvd.	C. W. Boydell
Brown Co., R. J. (B)	6525 Georgia Ave.	Charles Berry
Commercial Solvents Corp. (B)	1900 E. Jefferson Ave.	C. R. Sutton
Continental Can Co. (B)	1900 E. Jefferson Ave.	A. H. Green
Cook Paint & Varnish Co. (A)	3301 Bourke St.	
Detroit Assn. of Credit Men (C)	9th Floor, Detroit Bank Bldg.	
Detroit Graphite Co. (A)	550 Twelfth St.	L. E. Phelan
DeVilbiss Company (B)	2885 E. Grand Blvd.	E. C. Roberts
Devos & Reynolds Co. (A)	3632 Woodward Ave.	Harold Cunningham
Dibble Color Co. (A)	1497 E. Grand Blvd.	P. E. Cole
Ditzler Color Div., Pittsburgh Plate Glass Co. (A)	8000 W. Chicago Blvd.	E. W. Farmer
Donahue Varnish Co., F. J. (A)	10586 Knodell Ave., Thomas P. Danahy	W. T. Utley
Dow Chemical Co. (B)	Midland, Mich.	Thomas P. Danahy
duPont de Nemours & Co., E. I. (A)	5238 General Motors Bldg.	Don Williams
duPont de Nemours & Co., E. I., Pigments Dept. (B)	1221 Guardian Bldg., Cleveland, Ohio.	R. C. Williams
Eagle Paint Works (A)	110 Waterman Ave.	D. H. Parker
Eagle-Fischer Sales Co. (B)	1627 W. Fort St., Detroit, Mich.	Dan Krieg
Ecclestone Chemical Co. (C)	2875 Guoin St.	E. B. Taylor
Epworth Mfg. Co. (C)	6587 Epworth Bldg.	E. C. Ecclestone
Fisher Wall Paper Co. (E)	514 Randolph St.	C. W. Zink
Flint Paint & Varnish Co. (A)	425 Detroit St., Flint, Mich.	E. W. Geller
Frazer Paint Co. (A)	2475 Hubbard Ave.	T. A. Wade
Gage Products Co. (C)	22356 Woodward Ave., Ferndale, Mich.	W. E. Hanes
Gagnier Paint Co. (E)	164 E. Congress St.	G. W. Dahl
Gehle Theodore F. (C)	618 Fisher Bldg.	N. H. Doughty
Glidden Co., The (A)	7502 Woodward Ave.	Theodore F. Gehle
Grow Solvent Co., The (C)	14100 Stansbury Ave.	J. B. Gillespie
Harshaw Chemical Co. (B)	9420 Hubbel Ave., Detroit, Mich.	R. E. Grow
Hercules Powder Co. (B)	628 Fisher Bldg.	E. A. Steeger
		P. F. Robb

Firm	Address	Representative
Hess Co., Chas. W. (C)	1900 E. Jefferson Ave.	Chas. W. Hess
Hinde & Dauch Paper Co. (C)	13870 W. Chicago Blvd.,	C. U. Harvey
Holland Color & Chemical Co. (B)	337 College Ave., Holland, Mich.	C. R. Trueblood
Holtz, F. J. (E)	2309 Gratiot Ave.	F. J. Holtz
Howell, E. R. (C)	3478 Bewick Ave.	E. R. Howell
Hueston, C. L. (C)	1998 Glendale	C. L. Hueston
Imperial Paper & Color Corp., Pigment Color Division (B)	2842 W. Grand Blvd.	A. F. de Ravignon
Industrial Coating Engineers (C)	7-141 General Motors Bldg.,	John Zolad
Inland Steel Container Co. (B)	529 Fisher Bldg.	T. J. McIntosh
Kellogg & Sons, Inc., Spencer (B)	1025 Dime Bank Bldg.	J. A. Miller
McKenzie Cooperage Co. (C)	6100 Buchanan Ave.	W. R. McKenzie
Macolac Paint & Varnish Works (A)	5400 E. Nevada Ave.	W. L. Field
Matteson, M. R. (C)	403 W. Baltimore Ave.	M. R. Matteson
Minnesota Mining & Mfg. Co. (A)	411 Piquette	D. A. Justus
Monsanto Chemical Co. (B)	427 Fisher Bldg.	Wm. Russell
Moser & Son, Inc., George E. (C)	2363 Penobscot Bldg.	Hilton D. Moser
National Aniline Div., Allied Chemical & Dye Corp. (C)	16839 Baylis Ave.	S. D. Cottrell
National Lead Co. (B)	1807 Howard St.	Ray Trickey
Patterson Foundry & Machine Co. (B)	East Liverpool, Ohio	E. M. Underwood
Petroleum Iron Works (C)	411 New Center Bldg.	C. R. Harvey
Pittsburgh Plate Glass Co. (A)	6045 Hamilton Ave.	A. J. Roche
Plastic Products Co. (A)	6475 Georgia Ave.	R. S. Collins
Pontiac Varnish Co. (A)	30 Brush St., Pontiac, Mich.	C. H. Hutchins
Production Accessories Co. (C)	1426 East Ferry Ave.	R. J. LeVeque
Reichard-Coulston Co. (B)	213 Michigan Terminal Whse., 8747 Brandt St., Dearborn, Mich.	W. W. Van Wey
Reichhold Chemicals, Inc. (B)	601 Woodward Heights Blvd., Ferndale Station	F. L. Swisher
Resinous Products & Chemical Co. (B)	8819 Intervals Ave.	K. P. Alcorn
Rinshed Mason Co. (A)	5935 Milford St.	H. W. Mason
Saginaw Paint Manufacturing Co. (A)	344 W. Genesee St., Saginaw, Mich.	E. R. Campau
Schermerhorn Paint Products, Inc. (A)	1521 Hilton Road, Ferndale, Mich.	Geo. Schermerhorn
Schmieg Sheet Metal Works (C)	320 Piquette St.	John Schmieg
Schroeder Paint & Glass Co. (E)	5930 Twelfth St.	O. J. Finland
Schumacher, J. W. (C)	17559 Pennington Drive	J. W. Schumacher
Seibert Varnish Co. (A)	6455 Strong Ave.	G. M. Seibert
Sharples Chemicals, Inc. (B)	Wyandotte, Mich.	H. H. Nelson
Shell Oil Company, Inc. (B)	904 Griswold Bldg.	C. W. Irwin
Sherwin-Williams Co. (A)	1960 E. Milwaukee Ave.	K. Y. Benson
Socony Vacuum Oil Co. (C)	903 W. Grand Blvd.	V. A. Smith
Standard-Detroit Paint Co. (A)	8138 Lyndon Ave.	B. J. Goeel
Standard Oil Co. of Indiana (C)	1011 Fourth St.	J. M. Miller
Stark Co., J. W. (C)	804 New Center Bldg.	E. Stark
Terminal Sales (C)	P. O. Box 406, Northwestern Sta.	E. W. Jamieson
Truscon Laboratories (A)	Caniff & G. T. R. R.	Dr. E. A. Plumb
United Color & Pigment Co. (B)	4500 Euclid Ave., Cleveland, Ohio	S. Dimlich

Firm	Address	Representative
U. S. Industrial Chemical Co. (B)	1448 Wabash Ave.	Fred Henley
Valentine & Co. (A)	560 12th St.	E. J. Koldhoff
Western Rosin & Turpentine Co., The (C)	6472 Selkirk Ave.	David Nethercot
Wyandotte Paint Products Co. (A)	1430 Sycamore St., Mich.	Wyandotte, C. W. Oliver

GOLDEN GATE PAINT, VARNISH AND LACQUER ASSOCIATION
San Francisco, California

President	(Paraffine Companies, Inc.)	SAMUEL K. COOK
Vice-President	(Walter N. Boysen Co.)	D. M. SCHINDLER
Secretary-Treasurer	(Griffin Chemical Co.)	V. A. STROM
Executive Secretary	(Hearst Building)	GEORGE WORRELL

Abbot, Jr. Co., S. L. (C)	135 King St.	S. L. Abbot, Jr.
Aluminum Co. of America (B)	Russ Bldg.	H. W. Flye
American Can Co. (B)	111 Sutter St.	H. E. Lindsay
American Cyanamid & Chemical Corp. (B)	116 New Montgomery St.	Paul E. Ochs
American Marine Paint Co. (A)	311 California St.	John Parker
American Sponge & Chamois Co., Inc. (C)	245 Mission St.	Samuel C. Ness
Ansbacher-Siegle Corp. (B)	417 Market St.	J. H. Jeffery
Atkins, Kroll & Co. (C)	230 California St.	Wm. C. Hofen
Barrett Company, The (B)	116 New Montgomery St.	Earl J. Willis
Beacon Paint Co. (A)	2833 Army St.	Archie Houle
Bowles Printing Corp. (B)	75 Third St.	Sam O. Bowles
Boysen Co., Walter N. (A)	42nd and Linden Sts., Oakland, Calif.	Walter N. Boysen
Braun-Knecht-Heimann Co. (C)	1400 Sixteenth St.	A. M. Oppedal
Browning Co., Edgar C. (C)	1515 Third St.	Edgar S. Browning
Butcher Co., L. H. (C)	15th & Vermont Sts.	A. E. Schwartz
California Ink Co., Inc., The (A)	545 Sansome St.	H. L. Miner
Carbide & Carbon Chemicals Corp (C)	114 Sansome St.	Matthew H. Scott
Chemical & Pigments Co., Inc., The (B)	766 Fiftieth Ave., Oakland, Calif.	E. L. Ralston
Commercial Solvents Corp. (B)	110 Sutter St.	E. W. Bacigalupi
Continental Can Co., Inc. (B)	155 Montgomery St.	R. H. Lee, Jr.
Dannenbaum Paint Co. (A)	2046 Market St.	C. Dannenbaum
DeBoom Paint Co. (A)	1060 Bryant St.	C. R. Witzel
DeVilbiss Co., The (B)	831 Howard St.	C. E. Foster
Dill, Marshall (C)	24 Bluxome St.	Marshall Dill
Doidge-Koren Paint Co. (A)	Alemany & Bayshore Blvds.	R. M. Koren
Dorward & Sons Co. (C)	64 Pine St.	D. C. Dorward
Duncan Co., C. L. (C)	1001 Seventeenth St.	C. L. Duncan
Dunne Co., Frank W. (A)	41st & Linden Sts., Oakland, Calif.	W. L. Turner
duPont de Nemours & Co., E. I. (A)	235 Second St.	John T. Edgerly
Friedman Paint Co., Inc., M. (A)	563 Fourteenth St., Oakland, Calif.	Maurice Friedman
Fuller & Co., W. P. (A)	301 Mission St.	W. P. Fuller, Jr.
Gilbreath Chem. Co. (C)	383 Brannon St.	R. I. Gilbreath
Goldberg Paint Co., Garrett M. (A)	1019 Mission St.	G. M. Goldberg

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
General Paint Corp. (A)	2827 Army St.	S. C. Rasmussen
Glidden Co. of California, The (A)	1300 Seventh St.	E. L. Ehrke
Griffin Chemical Co. (C)	1000 Sixteenth St.	Everett Griffin
Harlan Associates (A)	11 Duboce Ave.	Hal R. Harlan
Hawkes, Frank E. (C)	681 Market St.	Frank E. Hawkes
Hawthurst Co., The (C)	Mills Tower	L. S. Hawthurst, Jr.
Hercules Powder Co. (B)	Standard Oil Bldg., 225 Bush St.	D. M. Houston
Horn Products Co., A. C. (A)	252 Townsend St.	Fred Sumner
Imperial Paper & Color Corp., Pigment Color Division (B)	85 Second St.	F. A. Anderson
Inland Steel Container Co. (B)	2512 Florida Ave., Richmond, Calif.	E. T. Statler
Lynch & Co., A. J. (C)	170 Division St.	Henry P. Jones
Martin, Hoyt & Milne (C)	Merchants Exchange Bldg.,	W. J. Hoyt
Mathews Paint Co. (A)	1118 Mission St.	Chester W. Bensch
Monsanto Chemical Co. (B)	100 Bush St.	J. G. Hicks
Muralo Co., Inc., The (A)	447 Hampshire St.	W. E. Causbrook
Murphy Varnish Co. (A)	1073 Howard St.	W. M. Powers
Nason, R. N. & Co. (A)	151 Potrero Ave.	W. W. Holt
National Lead Co. (B)	2240 24th St.	J. L. Caruth
New Jersey Zinc Sales Co. (B)	1205 Merchants Exchange Bldg., Calif.	R. S. Beall
Northwestern Barrel Co. (C)	Box 276, Pleasanton, Calif.	T. J. Verden
Pacific Paint & Varnish Co. (A)	544 Market St.	L. M. DuCommun
Pacific Vegetable Oil Corp. (B)	62 Townsend St.	Peter Angius
Paraffine Co., Inc. (A)	475 Brannan St.	L. K. Bishop
Peabody & Co., Henry W. (C)	230 California St.	G. A. Gumbrecht
Pitts & Loughlin (C)	311 California St.	W. C. Loughlin
Pittsburgh Plate Glass Co. (A)	1125 Castro St., Oakland, Calif.	Harold H. Sheldon
Pittsburgh Plate Glass Co., Rennous-Kleinle Division (A)	420 Market St.	H. M. Gray
Reardon Co. of California, The (A)	1505 Wood St., Oakland, Calif.	J. G. Hoehn
Reichhold Chemicals, Inc. (B)	Linden Ave., S.	M. W. Reece
Rheem Manufacturing Co. (C)	Chesley Ave. & S. Pacific R.R., Richmond, Calif.	E. N. Bartlett, Jr.
Roesling & Co., The R. J. (C)	244 California St.	R. J. Roesling
Schmidt Lithograph Co. (C)	461 Second St.	Herbert J. Cardosa
Shell Chemical Co. (B)	100 Bush St.	S. E. Lawrence
Shell Oil Co. (B)	Third & Army Sts.	N. H. Wulff
Sherwin-Williams Co. (A)	Emeryville, Calif.	E. T. Housekeeper
Socony Paint Products Co. (A)	417 Montgomery St.	A. M. Christianer
Standard Oil Co. of California (C)	225 Bush St.	J. D. Tahaney
Stauffer Chemical Co. (C)	624 California St.	Richard N. Nason, Jr.
Synthetic Iron Color Co. (B)	P. O. Box 1147, Richmond, Calif.	L. L. Bradson
Tide Water Associated Oil Co., Associated Division (C)	79 New Montgomery St.	J. M. Evans
Titanium Pigment Corp. (B)	350 Townsend St.	R. L. Wharton
Tweedy, Cole & DeGraf (C)	16 California St.	Roy P. Cole
Union Oil Co. of California (C)	425 First St.	A. R. Craddock
United Color & Pigment Dept., American Cyanamid Co. (B)	1535 Willow St., Oakland, Calif.	L. C. Green
Wesco Waterpaints, Inc. (A)	5th and Grayson Sts., Berkeley, Calif.	C. D. Gifford
Western Can Co. (C)	17th & Rhode Island Sts.	Harold Schaefer
Williams & Co., C. K. (B)	4650 Shellmound St., Emeryville, Calif.	Verne Frazee
Wood Co., Paul W. (C)	350 Townsend St.	Paul W. Wood
Yates and Smart Paint Co. (A)	450 Fifth St.	Dave Smart

HOUSTON PAINT, VARNISH AND LACQUER ASSOCIATION
Houston, Texas

President A. J. KNAPP
 (Napko Paint & Varnish Works)
 Vice-President H. R. WELLS
 (E. I. duPont deNemours & Co.)
 Secretary-Treasurer D. W. SKILLERN
 (Thompson-Hayward Chemical Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	Clinton Drive	J. M. Breckenridge
American Zinc Sales Co. (B)	1201 Commerce Ave.	A. J. Coulson
Bute Co., James (E)	1300 McKinney Ave.	J. B. York
Cook Paint & Varnish Co. (A)	1816 Main St.	M. S. Fellers
duPont de Nemours & Co., E. I. (A)	2219 McKinney Ave.	R. H. Wells
Finch, Ltd., of Texas, Leon (A)	1816 Weber St.	Jack Goddard
Glidden Co., The (A)	702 Travis St.	Harvey Pace
Horn Co., A. C. (A)	P. O. Box, 1686	C. E. Lambert
Kuhn Paint & Varnish Works (A)	4020 Center St.	Robert Fly
Napko Paint & Varnish Works (A)	406 N. 79th St.	Ed. Konken
National Lead Co. (B)	1912 Sul Ross	Robt. Underwood
Paragon Paint Co. (A)	72 Heights Blvd.	A. L. Huntley
Pittsburgh Plate Glass Co. (A)	P. O. Box 2555	J. F. Crouch
Ribelin Distilling Co., Roy A.	2301 Commerce Ave.	E. B. McCollough
Sherwin-Williams Co. (A)	1400 Main St.	J. A. Till
South Texas Cotton Oil Co. (B)	P. O. Box 337, 2405 Collingsworth	C. M. Buhler, Jr.
Thompson-Hayward Chemical Co. (C)	2600 Crockett St.	K. A. Frambach
Woolsey Paint & Color Co., C. A. (A)	43 Sag Jacinto St.	A. M. Goodyear

INDIANAPOLIS PAINT, VARNISH AND LACQUER ASSOCIATION
Indianapolis, Indiana

President C. W. QUEISSER
 (Advance Paint Co.)
 Vice-President C. H. CARPENTER
 (A. Burdall Co.)
 Secretary-Treasurer H. E. HOWE
 (American Can Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Advance Paint Co. (A)	514 Abbott St.	Carl Queisser
Aluminum Co. of America (B)	1004 Merchants Bank Bldg.	G. L. Brinkworth
American Can Co. (B)	417 Occidental Bldg.	H. E. Howe
Anderson-Prichard Oil Corp. (B)	3206 Martindale Ave.	D. A. Fay
Burdall Co., The A. (A)	206 South Capitol Ave.	Charles Carpenter
Carter Paint Co. (A)	310 North Main St., Liberty, Ind.	C. D. Porter
Commercial Solvents Corp. (B)	49 Central Ave., Cincinnati, Ohio	P. M. Broderick
Eagle-Picher Lead Co. (B)	4112 Otterbein Ave.	J. Growcock
Hatfield Paint Co. (C)	29 E. Maryland St.	W. H. Steinbarger
Hoffman, August (C)	407 Majestic Bldg.	August Hoffman
Indiana Naval Stores Co. (C)	403 W. 17th St.	Theodore Corbin
Indianapolis Paint & Color Co. (A)	640 N. Capital Ave.	B. J. Smith
Lilly Varnish Co. (A)	666 S. California St.	Watson Brigham
National Lead Co. (B)	R. E. 16, Box 314-G	C. J. Surman
Perfection Paint & Color Co. (A)	715-19 E. Maryland St.	George Gable

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Pittsburgh Plate Glass Co. (A)	59 S. State St.	H. D. Bishop
Reichhold Chemical Co., Inc. (B)	717 First National Bank Bldg., Cincinnati, O.	W. J. Deeks
Sargent-Gerke Co., The (A)	323 W. 15th St.	W. H. Gerke
Sargent Paint Co., Harry G. (A)	33-35 N. East St.	H. G. Sargent
Schaefer Varnish Co., Inc., The (A)	6001 Central Ave.	J. B. McGuire
Sherwin-Williams Co. (A)	115th & Cottage Grove Ave., Chicago, Ill.	D. G. Hereley

JACKSONVILLE PAINT DEALERS ASSOCIATION
Jacksonville, Florida

President	K. R. LEIPOLD (Leipold's Paint Service)
Vice-President	J. P. WHITTLESLEY (S. B. Hubbard Company)
Secretary-Treasurer	J. W. RICHARDSON (Richardson Paint Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Buckland Paint Co. (E)	10 East Church St.	H. C. Buckland
Cameron Barkley Co. (E)	605 E. Forsyth St.	W. M. Anderson
Dozier & Gay Paint Co. (A)	46 West Bay St.	R. O. Foster
Glidden Paint Store (A)	50 West Bay St.	W. F. Schwab
Huck Paint Co., M. O. (E)	P. O. Box 13, Station G, 602 Laura St.	M. O. Huck
Masury Paint Store, The (E)	126 West Bay St.	G. D. Lamb
Pittsburgh Plate Glass Co. (A)	601 N. Myrtle Ave.	J. S. Liddell
Sherwin-Williams Co. (A)	130 West Bay St.	Charlie Rock

KANSAS CITY PAINT, VARNISH AND LACQUER ASSOCIATION
Kansas City, Missouri

President	H. H. McLUCAS (Cook Paint & Varnish Co.)
Vice-President	R. K. WARD (Seiditz Paint & Varnish Co.)
Secretary	L. B. SMITH (Continental Can Co.)
Treasurer	C. S. ROSS (Abner-Hood Chemical Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Abner-Hood Chemical Co. (C)	507-517 North Montgall Ave., Chas. R. Ross	
Aluminum Co. of America (B)	2306 Power & Light Bldg., Charles E. Watson	
American Asphalt Roof Corp. (A)	15th and Blue River	J. T. Van Hook
American Can Co. (B)	911 East 14th St., North Kansas City	Tom Kennedy
Anthony Mfg. Co. (A)	7205 Central St.	Mr. Anthony
Battenfeld Grease & Oil Corp., Waterproofing Division (A)	3138 Roanoke Road	P. C. Battenfeld
Bertram Naptha Co. (C)	3333 Roanoke Road	Bert Bertram
Campbell Co., M. L. (A)	708 East 19th St.	M. L. Campbell
Continental Can Co., Inc. (B)	1400 Guinotte Ave.	N. M. Potts
Cook Paint & Varnish Co. (A)	P. O. Box 389	J. J. Jordan
Davis Paint Co. (A)	14th & Iron Sts., North Kansas City	L. O. Hawkinson
DeVilbiss Co. (B)	606 City Bank Bldg.	A. A. Lafuer
Devoe & Reynolds Co. (A)	3358 Main St.	George Merwin
Eagle-Picher Sales Co. (B)	1721 Minnesota Ave.	C. N. Lovene
Great Western Paint Mfg Co. (A)	1207 West 11th St.	F. N. Redheffer
Industrial Products Co. (A)	1208 Iron St., North Kansas City	D. G. Marler

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Kansas City Barrel & Package Co., The (C)	1336 Jasper St., North Kansas City	Ed C. Hauber
Kennedy Sales Co., John T. (C)	2539 Southwest Blvd.	Thos. Kennedy
Mephram Corp., Geo. S. (B)	2001 Lynch Ave., East St. Louis, Illinois	W. D. Nichols
National Lead Co. (B)	1406 West 13th St.	Jess Henrie
Owens-Illinois Can Co. (B)	1516 St. Louis Ave.	J. Raney
Pittsburgh Plate Glass Co. (A)	125 West Fifth St.	Frank E. Dugan
Reynolds Metals Co. (B)	4521 Roanoke Road	C. N. Sutton
Seidlitz Paint & Varnish Co. (A)	18th & Garfield Sts.	C. N. Seidlitz
Sewall Paint & Varnish Co. (A)	1009 West 8th St.	E. Ross Kyger
Sherwin-Williams Co. (A)	1520 Grand Ave.	A. W. Everett
Taylor-Morton Co. (C)	922 Walnut St.	D. L. Morton
Thompson-Hayward Chemical Co. (C)	2915 Southwest Blvd.	Frank Cavanaugh
Tnemec Co., Inc. (A)	3122 Roanoke Road	A. C. Bean
Waggener Paint Co. (A)	10th Ave. & Burlington St., North Kansas City	A. W. Cook

KNOXVILLE PAINT CLUB
Knoxville, Tennessee

President	MURRAY WILSON (Pittsburgh Plate Glass Co.)
Vice-President	HARRY MONROE (R. F. Johnston Paint Co.)
Secretary-Treasurer	FRED C. CRUZE (Spencer Kellogg & Sons, Inc.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
duPont de Nemours and Co., E. I. (A)	416 North Broadway,	Claude W. Franklin
Glidden Co., The (A)	319 Wall Ave.	Mr. Gundler
Johnston Paint Co., R. F. (A)	515 Market St.	Harry Monroe
Kellogg & Sons, Inc., Spencer (B)	700 Empire Bldg.	Fred C. Cruze
Pittsburgh Plate Glass Co. (A)	207 Hume St.	H. G. Kentzel
Sears, Roebuck and Co. (A)	322 South Gay St.	Juel H. Sterchi
Sherwin-Williams Co. (A)	314 South Gay St.	F. B. Terrell

LOS ANGELES PAINT, VARNISH AND LACQUER ASSOCIATION
Los Angeles, California

President	JACK QUENELL (Continental Can Co.)
Vice-President	R. J. SWENSON (Pittsburgh Plate Glass Co.)
Secretary	SOL SMITH (2714 South Hill St.)
Treasurer	S. Y. PITTS (Pitts & Loughlin)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
A. & S. Paints, Inc. (A)	105 North Robertson, Beverly Hills, California	Jack Stockton
Abbot Co., S. L. (C)	800 Santa Fe Ave.	Milton Dyke
American Can Co. (B)	4871 Santa Fe Ave.	Tom Creswick
American Cyanamid & Chemical Corp. (B)	Arms, California	John Stone
Arco Co. of California, Ltd. (A)	745 East Gage Ave.	T. J. Phipps
Atlas Paint & Varnish Co. (A)	1922 East Gage Ave.	Wm. Teson
Bakelite Corp. (B)	2305 East 52nd St.	H. W. Greenwood
Bauer Co., J. E. (A)	1021 North Mission Road	J. E. Bauer
Binks Manufacturing Co. (B)	239 West 15th St.	J. E. Roche
Boston Varnish Co. (A)	418 East Third St.	Henry A. Hendriksen
Bradley Paint Co., E. A. (A)	3208 Union Pacific Blvd.	E. A. Bradley
Braun Corp. (C)	2280 East 15th St.	H. J. Bensinger

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Brown Co., Andrew (A)	5431 South Riverside Drive,	Andrew Brown
Butcher Co., L. H. (C)	2030 Bay St.	Ray Kramer
California Ink Co., Inc. (A)	2939 East Pico Blvd.	C. D. Leigh
Carbide & Carbon Chemical Corp. (C)	2305 East 52nd St.	A. C. Ross
Continental Can Co. (B)	3820 Union Pacific Blvd.	Jack Quenell
Dahl Co., S. T. (C)	2445 Hunter St.	S. T. Dahl
Dill, Marshall (C)	2465 Porter St.	E. F. Strakosch
Duncan Co., C. L. (C)	840 East 60th St.	W. S. Johnson
duPont de Nemours & Co., E. I., Pigments Dept. (B)	840 East 60th St.	J. Shrawder, Jr.
Finch, Ltd., Leon (A)	728 East 59th St.	Leon Finch
Fulghum & Co. (A)	2309 East 15th St.	M. J. Weidman
Fuller & Co., W. P. (A)	135 North Los Angeles St.,	H. B. Wilson
General Paint Corp. (A)	544 Mateo St.	L. F. Perrine
Henry Asphalt Co. (A)	6327 Wilmington Ave.	Wm. Henry
Hercules Powder Co. (B)	530 West 6th St.	R. S. Glover
Imperial Paper & Color Corp. (B)	85 Second St., San Francisco, California	Fred A. Anderson
India Paint & Lacquer Co. (A)	5894 South Central Ave.,	O. B. Pennington
Industrial Oil Products Corp. (B)	5641 South Riverside Drive,	Warren Loud
Inland Steel Container Co. (B)	724 Wilson St.	Paul R. Kuhn
Kellogg & Sons, Inc., Spencer (B)	555 South Flower St.	R. G. Bennet
Laucks, Inc., I. F. (A)	859 East 60th St.	C. C. Chaffer
Lewis Paint Products Co. (A)	3240 Mines Ave.	Geo. W. Lewis
Linley Publishing Co. (C)	3917 Denker Ave.	R. W. Linley
Lynch & Co., A. J. (C)	2424 Enterprise St.	Wesley Cadwallader
McCloskey Varnish Co. (A)	5501 East Slauson Ave.	M. J. Bonham
Mathews Paint Co., Inc. (A)	P. O. Box 208, Station A, 219 South Los Angeles St.	J. H. Kelleher
Mefford Chemical Co. (C)	1026 Santa Fe Ave.	H. A. Mefford
Muralo Co. (A)	4890 Pacific Blvd.	E. H. Avent
Nason & Co., E. N. (A)	2201 Barranca St.	Elmer B. Pearson
National Lead Co. of California (B)	932 Wilson St.	H. S. Irwin
National Paint & Varnish Co. (A)	2935 East Washington Blvd.,	S. C. Spellans
New Jersey Zinc Co. (B)	1807 East Olympic Blvd.	Art Wolff
Old Colony Paint & Chemical Co. (A)	620 Lamar St.	H. C. McClellan
Paraffine Companies, Inc., The (A)	4231 E. Firestone, South Gate,	Ellerd F. Pless
Pervo Co., The (A)	6624 Stanford Ave.	Henry de Ruiter
Pitta & Laughlin (C)	718 East 60th St.	S. Y. Pitts
Pittsburgh Plate Glass Co. (A)	P. O. Box 5, Florence Branch, 7312 Maie Ave.	R. J. Swenson
Premier Oil & Lead Works (A)	3950 Medford St.	E. C. Bishop
Progressive Varnish Works (A)	3137 East 26th St.	Porter M. Waldron
Reardon Co. of California, The (A)	East Olympic Blvd.	L. A. McLean
Reichhold Chemical Co. (B)	1855 Industrial St.	Robert Black
Rheem Manufacturing Co. (C)	714 W. Olympic Blvd.	W. M. Hine
Roberts-Davis Co., (C)	1104 North Detroit St., Hollywood, California	Frank D. Davis
Rubberset Co. (C)	1148 W. Washington Blvd.,	Gordon N. Peay, Jr.
Schalk Chemical Co. (B)	351 East Second St.	H. C. Lieben
Scriver & Quinn (A)	1366 Willow St.	C. E. Burge
Sherwin-Williams Co. (A)	3170 East Pico Blvd.	F. W. Wansner
Sierra Tale Co. (B)	333 West 2nd St.	Joe. Ellsworth
Sillers Paint & Varnish Co. (A)	831 East 61st St.	Dean Harrel
Socony Paint Products Co. (A)	2525 East 37th St.	Arthur C. White

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Stacoat Paint & Varnish Co. (A)	1821 Daly St.	L. H. Freeman
Standard Oil Co. of California (C)	2630 Zoa St., Huntington Park	R. E. Bernhardt
Stay & Day Paint Materials		
Co. (C)	2132 Sacramento St.	John Day
Tibbetts Corp. (A)	1616 East 14th St.	E. Vernon Green
Titanium Pigment Co. (B)	2472 Enterprise St.	E. G. Burling
Union Hardware & Metal Co. (C)	411 East 1st St.	T. D. Parker
Union Oil Co. (C)	560 Mateo St.	Jack Gordon
United Color & Pigment Co. (B)	1535 Willow St., San Francisco, California	L. C. Green
Wesco Waterpaints, Inc. (A)	3263 E. 26th St.	Sam Gladney
Western Press, The (C)	740 West 10th Place	Scott Mace
Wood Co., Paul W. (C)	2415 East 14th St.	Harold Colgrove

LOUISVILLE PAINT, VARNISH AND LACQUER ASSOCIATION
Louisville, Kentucky

President	E. P. KELLY (Peaslee-Gaulbert Paint & Varnish Co.)
Vice-President	H. K. STRASSER (Progress Paint Manufacturing Co.)
Secretary-Treasurer	WM. B. TABLER (922 Heyburn Building)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	301 Columbia Bldg., 4th & Main Sts.	J. F. Sullivan
Anaconda Sales Co. (BY)	East Chicago, Ind.	L. G. Street
Belknap Hardware & Mfg. Co. (E)	111 East Main St.	Clifton Rhodes
Blatz Paint Co. (A)	319 South Shelby St.	R. V. Board
Bridges-Smith & Co. (A)	227 West Market St.	P. M. Schmidt
Commercial Solvents Corp. (B)	1278 Bassett Ave.	Thos. Gillessey
Dages Paint Co., Inc. (E)	400 East Broadway	Russell C. Dages
Devco & Raynolds Co. (A)	P. O. Box 323	Marvin Scobee
Eagle-Picher Sales Co., Pigments Division (B)	Temple Bar Bldg., Cincinnati, Ohio	John Clark
General Box Co. (C)	816 South 16th St.	C. L. Bruchert
Jones-Dabney Co. (A)	1481 South 11th St.	C. J. Myers
Kellogg & Sons, Inc., Spencer (B)	Republic Bldg.	C. A. Tabb
Kentucky Color & Chemical Co. (B)	600 N. 34th St.	W. R. Fritsch
Kurtees Paint Co., J. F. (A)	201 East Market St.	J. F. Kurtees, Jr.
Lewis & Co. (C)	108 West Main St.	Harry Carnighan
Long Jr. Co., Chas. R. (A)	1830 West Hill St.	Otto J. Mileti
Louisville Varnish Co. (A)	14th & Maple St.	M. H. Kleier
Marcus Paint Co., Edw. H. (A)	235 East Market St.	Calvin Marcus
Merchants & Mfrs. Paint Co. (A)	108 South Second St.	J. T. Menefee
National Lead Co. (B)	659 Freeman Ave., Cincinnati, Ohio	John Campbell
Peaslee-Gaulbert Corp. (C)	226 North 15th St.	Chas. Burge
Peaslee-Gaulbert Paint & Varnish Co. (A)	P. O. Box 323	William W. Major
Pittsburgh Plate Glass Co. (A)	1601 West Main St.	W. A. Fogle
Progress Paint Mfg. Co. (A)	828 West Main St.	Clifford Lussky
Reliance Varnish Co. (A)	915 East Kentucky St.	M. J. Pearce
Robertson Co. (A)	1315 West Kentucky St.	W. W. Sharp
Schaefer Varnish Co. (A)	15th & Magnolia Sts.	R. F. Schaefer
Sherwin-Williams Co. (A)	317 West Jefferson St.	R. Cheatham
Speed, Thomas B. (C)	Todd Bldg.	Thomas B. Speed
Tabler Co., Wm. B. (C)	Heyburn Bldg.	Wm. B. Tabler
U. S. Industrial Chemicals, Inc. (B)	P. O. Box 665, 1373 Lexington Road	L. E. Hogan

MEMPHIS PAINT, VARNISH AND LACQUER ASSOCIATION
 Memphis, Tennessee

President WALTER K. HOFFMAN
 (Pittsburgh Plate Glass Co.)
 Vice-President W. T. ARRINGTON
 (Harry C. Smith Co.)
 Secretary OWEN LILLY
 (Lilly Company)
 Treasurer C. HARRY PUJOL
 (Phelan's Paints, Inc.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Continental Can Co. (B)	265 West Trigg Ave.	D. C. Statler
De Soto Paint & Varnish Co. (A)	1115 Southern Ave.	A. P. Mills
DeVilbiss Co., The (B)	Lake View Blvd.	R. S. Frieb
duPont de Nemours & Co., E. I. (A)	667 Union Ave.	K. H. Snyder
Farrell-Calhoun Co. (A)	24 South Second St.	John Farrell
Horn Co., A. C. (A)	Main & Jefferson	A. L. Gardner
Lilly Co., The (E)	466 Union Ave.	Thos. F. Lilly
Minnesota Special Products Co. (A)	3132 Carnes	M. P. Gallup
National Lead Co. (B)	722 Chestnut St., St. Louis, Missouri	Ray Farce
Newport Industries (B)	Sterick Bldg.	Frank Haver
Pittsburgh Plate Glass Co. (A)	435 Madison Ave.	J. E. Hooks
Sears, Roebuck & Co. (A)	— — — — —	J. W. Normant
Sherwin-Williams Co. (A)	181 Madison Ave.	W. F. Turner
Smith Co., Inc., Harry C. (C)	556 Suzette Street	Harry C. Smith
Southern Shellac Manufacturing Co. (A)	556 Suzette St.	W. T. Arrington
True-Tagg Paint Co. (A)	442 North Third St.	M. G. Heins, Jr.

MILWAUKEE PAINT, VARNISH AND LACQUER ASSOCIATION
 Milwaukee, Wisconsin

President T. O. TALBERT
 (The Sherwin-Williams Co.)
 Vice-President E. A. HENTZEN
 (Wisconsin Paint Mfg. Co.)
 Secretary-Treasurer CHAS. OLSON
 (National Lead Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	735 North Water St.	L. A. Gordon
Badger Paint Stores (A)	5001 West State St.	E. A. Erdman
Continental Can Co., Inc. (B)	4530 North Cramer St.	Wilson B. Larkin
Dau Paint Co., Frank (E)	929 North 3rd St.	Emil F. Schwab
Eagle-Picher Lead Co. (B)	1 N. LaSalle St., Chicago, Ill.	H. B. Taylor
Economic Laboratory (C)	1710 East Newton Ave.	L. A. Royce
Esser Co., T. C. (A)	3107 W. Galena St.	Ambrose Esser
Geuder, Paeschke & Frey Co. (C)	324 North 15th St.	— — — — —
Goodrich Co., Wm. O. (C)	3003 W. Hopkins St.	Eugene Bartman
Griswold, P. J. (C)	212 West Wisconsin Ave.	P. J. Griswold
Hercules Powder Co., Inc. (B)	5228 N. Hopkins St.	Lloyd Greiner
Hooker Glass & Paint Mfg. Co. (A)	602 N. Broadway	T. A. Andeway
Illing Co., Harold T. (C)	4200 W. Monarch Place	H. T. Illing
Knudten Bros., Inc. (C)	1630 North 12th St.	Harold Knudten
Mautz Paint & Varnish Co. (A)	3829 W. North Ave.	Arthur Barnard
Metro-Nite Co. (C)	3523 West Silver Spring	Edmund J. Copps, Jr.
Milwaukee Paint Products Co. (C)	3201 West North Ave.	Pat McGee
Mohns Bros. Co. (E)	1751 North Third St.	John P. Mohns

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
National Lead Co. (B)	744 N. Fourth St.	Charles Olson
O'Neil Duro Co. (A)	2156 South Fourth St.	Jos. D. Patton
Parker & Sons Co., Ira (A)	250 Main St., Oshkosh, Wisconsin	Ira Parker, Jr.
Patek Bros., Inc. (A)	228 North Water St.	Walter O. Schwarz
Pittsburgh Plate Glass Co. (A)	820 N. Market St.	W. T. Dortch
Pratt & Lambert, Inc. (A)	261 East Erie St.	Frank B. Cooper
Pritzlaff Hardware Co. (C)	333 North Plankinton Ave.	F. S. Huntoon
Reichhold Chemicals, Inc (B)	1624 N. 69th St.	W. W. Klug
Ricketson Mineral Color Works (B)	229 East Wisconsin Ave.	R. L. Ferguson
Roth Co., Frederick (E)	2516 North Third St.	Fred Roth
Sherwin-Williams Co. (A)	2101 North Third St.	T. O. Talbert
Wisconsin Mineral Spirits Co. (C)	1719 S. 83rd St.	C. E. Fisher
Wisconsin Paint Mfg. Co. (A)	3710 North Richards St.	E. A. Hentzen
Zummach Co., Inc., Wm. F. (A)	120 East Mineral St.	M. W. Leep

MINNEAPOLIS-ST. PAUL PAINT, VARNISH & LACQUER ASSOCIATION
 Minneapolis-St. Paul, Minnesota

President	ALLEN K. ADAMS (Western Paint & Varnish Co.)
Vice-President	I. I. STRUBLE (Forman, Ford & Co.)
Secretary	W. F. HOLEN (W. H. Barber Co.)
Treasurer	T. HOMER MCMAHON (St. Paul White Lead & Oil Co.)

MINNEAPOLIS

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1060 N. W. Bank Bldg.	J. J. Harris
Archer-Daniels-Midland Co. (B)	600 Roanoke Bldg.	S. O. Sorenson
Arco Co. (A)	334 North First St.	M. R. Woodrow
Barber Co., W. H. (A)	P. O. Box 630, 825 Thornton St., S. E.	W. F. Holen
Day Co., James B. (A)	815 National Bldg.	O. J. Friend
DeVilbiss Co., The (B)	533 S. Seventh St.	C. G. Gracely
Eagle-Picher Sales Co. (B)	437 N. E. Harding St.	J. H. Schulte
Forman, Ford & Co. (A)	111 South Second St.	Lee Potter
Ghilden Co., The (A)	1901 East Hennepin Ave.	T. J. Wiegand
Hall Hardware Co. (C)	618 North Third St.	E. A. Buckmaster
Kellogg & Sons, Inc., Spencer (B)	1054 Chamber of Commerce Annex, H. C. Cowan	
Mautz Paint & Varnish Co. (A)	903 Hennepin Ave.	A. E. Bergstedt
Minnesota Linseed Oil Paint Co. (A)	1101 South Third St.	V. Wurtels
Newport Industries, Inc. (B)	756 North Fourth St.	
Pittsburgh Plate Glass Co. (A)	616 South Third St.	Geo. Lindquist
Pure Paint Co. (A)	900 West Lake St.	Larry E. Honn
Shell Oil Co., Inc. (B)	15 North Eighth St.	R. O. Erickson
Sherwin-Williams Co. (A)	701 North Third St.	J. P. Coleman
Stewart Paint Mfg. Co. (A)	1729 North Washington Ave.	E. W. Stewart

ST. PAUL

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	747 Prior Ave., North	Paul Jacobson
Brandt, Inc., Geo. C. (C)	740 Vandalia St.	George Brandt
Commercial Solvents Corp. (B)	794 Hampden Ave.	T. Worum
Continental Can Co. (B)	739 Pillsbury Ave.	R. H. Cotter
Devoe & Reynolds Co., Inc. (A)	236 East Ninth St.	O. Pearson
Elvgren Paint Supply Co. (C)	139 Eighth St.	A. A. Elvgren
Farwell, Ozmun, Kirk & Co. (A)	283 Jackson St.	B. F. Robertson
Fuller Co., H. B. (C)	175 South Franklin Ave.	E. O. Anderson

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Maendler Brush Mfg. Co. (B)	138 East Ninth St.	F. M. Frenzel
Minnesota Special Products Co. (A)	791 Forest St.	J. M. Olson
National Lead Co. (B)	102 Fairfield Ave., West	D. M. White
North Star Varnish Co. (A)	608 Vandalia St.	S. A. Hough
Pittsburgh Plate Glass Co. (A)	459 Jackson St.	A. P. Ladd
St. Paul White Lead & Oil Co. (A)	43 East Water St.	T. Homer McMahon
Speed-O-Laq Products Co., The (A)	2386 Wycliff St.	Milton Newman
Western Paint & Varnish Co. (A)	Duluth, Minnesota	A. K. Adams

NASHVILLE PAINT, VARNISH AND LACQUER ASSOCIATION
Nashville, Tennessee

President MACK RAGSDALE
(Keith-Simmons Co.)
Vice-President HARRY RICHARDS
(Lowe Brothers Paint Co.)
Secretary-Treasurer

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead & Color Works (A)	1154 Broad St.	Sam Aaron
duPont de Nemours & Co., E. I. (A)	1406 Broad St.	W. F. Finger
Eason Morgan Co., Inc. (E)	312 Second Ave., North	J. T. Eason
Lowe Brothers Co. (A)	422 Union St.	Harry Richards
Pittsburgh Plate Glass Co. (A)	1102 Grundy St.	H. B. Magee
Sears, Roebuck Co. (A)	8th & Church Sts.	James Wiley
Sherwin-Williams Co. (A)	711 Church St.	E. J. W. Schmidt
Warren Paint & Color Co. (A)	700 Wedgewood St.	Joseph M. Warren, III

NEBRASKA PAINT, VARNISH AND LACQUER ASSOCIATION
Omaha, Nebraska

President E. A. FRENCH
Secretary
(French Brokerage Co.)
Treasurer L. E. NORFLEET
(National Lead Company)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Continental Can Co. (B)	8th & Dodge Sts.	S. R. Gordon
Cook Paint & Varnish Co. (A)	15th & Davenport Sts.	A. E. Swanson
National Lead Co. (B)	2810 A St.	L. E. Norfleet
Pittsburgh Plate Glass Co. (A)	15th & Jones Sts.	Jim Brady
Waggener Paint Co. (A)	2034 Farnam St.	G. M. Hansen
Western Glass & Paint Co. (A)	211 South Eleventh St., Lincoln, Nebraska	S. Gurney

NEW ENGLAND PAINT, VARNISH AND LACQUER ASSOCIATION
Boston, Massachusetts

President L. B. BURNHAM
(Sherwin-Williams Co.)
Vice-President CHAS. L. RAFFI
(Raff & Swanson, Inc.)
Secretary-Treasurer J. RALPH STOUT
(Chamber of Commerce Bldg.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
A. & P. Corrugated Box Corp. (C)	11 Lancaster Road, Newton Massachusetts	Joseph B. Simberg
Aluminum Co. of America (B)	903 Statler Bldg.	Harry L. Dodge
American Can Co. of Mass. (B)	31 Binford St., Boston, Mass.	H. H. Williamson
American Cyanamid & Chemical Corp. (B)	89 Broad St.	Dana H. Harris

Firm	Address	Representative
American Resinous Chemicals Corp. (B)	103 Foster St., Peabody, Mass.	Ray C. Martin
Anaconda Sales Co. (B)	420 Lexington Ave., New York, New York	L. H. Donaldson
Ansbacher-Siegle Corp. (B)	34 Midway St., South Boston, Mass.	Eric N. Blackstead
Archer-Daniels-Midland Co. (B)	263 Fifth St., Cambridge, Mass.	Ralph W. Hupfer
Atlantic Research Associates, Inc. (A)	763 Washington St., Newtonville, Mass.	Francis C. Atwood
The Barrett Division, Allied Chemical & Dye Corp. (B)	378 Commercial St., Malden, Mass.	Charles J. Smith
Berry Brothers, Inc. (A)	205 A St., South Boston, Mass.	Evert W. Hinckley
Binney & Smith Co. (B)	41 East 42nd St., New York, New York	J. Roy Keating
Bonded Oil System, Inc. (C)	108 Massachusetts Ave., Boston	A. E. Shore
Boston Varnish Co. (A)	Second St., Everett, Mass.	James B. Lord
Bownes Co., Inc., Frank (A)	Rear 305 Eastern Ave., Chelsea, Mass.	Frank Bownes
Briggs-Maroney Co., Inc. (A)	85 Paris St., Everett, Mass.	Walter K. Maroney
Brooklyn Varnish Mfg. Co. (A)	535 Albany St., Boston	T. F. Engel
Burton Brush Co. (C)	292 Main St., Cambridge, Mass.	William Q. Gardner
Butcher Polish Co., The (C)	84 Broad St., Boston	William L. Butcher
Cabot, Inc., Godfrey L. (B)	77 Franklin St., Boston	O. J. Brown, Jr.
Cabot, Inc., Samuel (A)	141 Milk St., Boston	Thomas W. Blades
Carpenter-Morton Co. (A)	77 Sudbury St., Boston	Eugene E. Morton
Chemical & Pigment Co. (B)	177 Everett Ave., Chelsea, Mass.	Herbert M. Federhen, 3rd
Clark & Co., Inc., George H. (E)	191 Commercial St., Worcester, Mass.	Russell M. Gustafson
Clark-Lurton Corp. (C)	40 Water St., East Cambridge, Mass.	Oscar Dale Clark
Coburn Co., C. E. (C)	63 Market St., Lowell, Mass., H. C. Gerlach	
Colonial Beacon Oil Co. (B)	378 Stuart St., Boston	Robert P. Anderson
Commercial Solvents Corp. (B)	50 Terminal St., Charlestown, Mass.	A. Mosher Cooke
Continental Can Co. (B)	141 Federal St., Boston	Stanley E. Harris
The Dampney Co. of America (A)	1243 River St., Hyde Park, Mass.	Clarence J. Hunter
Devco & Reynolds Co., Inc. (A)	161 Federal St., Malden, Mass.	Stanley E. Harris
Dexter Brothers Co. (A)	105 Broad St., Boston	Frank E. Nutting
Diamond-Levy Co. (E)	57 Portland St., Boston	Hyman Diamond
Dings & Schuster, Inc. (B)	44 Carver Rd., E. Watertown, Mass.	Paul T. Wiswell
Doe & Ingalls, Inc. (E)	56 Garden St., Everett, Mass.	Joseph A. Venedam
Dow Chemical Co. (B)	20 Providence St., Boston, Mass.	Alfred A. Lawrence
Downer Hunnewell & Co., Inc. (C)	131 State St., Boston	Townsend H. Cushman
Eagle-Picher Lead Co. (B)	205 A St., Boston	T. O. Stuart
Eastern Lacquer Corp. (A)	225 Broadway, Malden, Mass.	C. H. Tannenbaum
Ferdinand & Co., Inc., L. W. (C)	Mica Lane, Newton Lower Falls, Mass.	L. C. Herring, Jr.
Gale Co., C. E. (C)	131 State St., Boston	C. E. Gale

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Glidden Co. of Mass, The (A)	650 Beacon St.	Raymond J. Cushman
Gould & Cutler Corp. (E)	11 Stillings St., South Boston, Mass.	Charles W. Brown
Hall & Knight Hardware Co. (C)	53 Lisbon St., Lewiston, Maine.	A. R. Knight
Hancock Paint & Varnish Co. (A)	53 West Squantum St., North Quincy, Mass.	Samuel B. Cutler
Hastings & Co. (C)	75 Birds Hill Ave., Needham, Mass.	John F. Rice
Haynes, C. W. Laboratories, Inc. (A)	61 Chandler St., Springfield, Mass., Chester W. Haynes	
Hercules Powder Co. (B)	705 Statler Bldg.,	Homer C. Simmons, Jr.
Hird & Connor, Inc. (C)	88 Broad St.	G. W. Abbott
Houghton, Inc., Philip A. (C)	30 Huntington Ave.	P. A. Houghton
Howe & French, Inc. (A)	99 Broad St.	C. P. Seaverns
Huber, R. B. (C)	216 Tremont St.	Ralph B. Huber
Imperial Paper & Color Corp. (B)	1004 Statler Bldg.	Benj. J. Mayo, Jr.
Integrity Paint Co., Inc. (A)	294 State St., New Haven, Connecticut	John G. Legg
Johnson & Co., Inc., Oliver (A)	167 Richmond St., Providence, Rhode Island	Denison W. Greene
Kellogg & Sons Sales Corp., Spencer (B)	1108 Statler Bldg.	E. J. Knittel
King & Co., Inc., E. & F. (A)	405 Atlantic Ave.	Harold D. Chase
Koppers Co., Tar & Chemical Division (C)	P. O. Box 56, Barrington, Rhode Island	Charles T. Drummond
Lewis & Co., Inc. (C)	131 State St., Boston	Ben F. Sands
Litter Co., Inc., D. H. (C)	60 Cambridge St., Allston, Mass., Howard C. Cookingham	
C. C. Lowell & Co., Inc. (E)	10 Hartshorn Ave., Worcester, Mass.	Herman B. Potreck
Lucas & Co., Inc., John (A)	73 Sudbury St.	Monroe J. Dyson
Mee Co., Thomas C. (A)	P. O. Box 8, Pawtucket, Rhode Island	Thomas C. Mee
Merkin Paint Co., M. J. (A)	24 Pilgrim Road, Wellesley, Mass.	H. W. Pearson, Jr.
Monsanto Chemical Co., Merrimac Division (B)	Chemical Lane, Everett, Mass.	Richard C. Fernandez
Mulcahy & Griffin (C)	141 Milk St.	Joseph W. Mulcahy
Mursalo Co., Inc., The (A)	175 W. 188th St., New York 63, N. Y.	Nelson L. Wardwell
National-Boston Lead Co. (B)	800 Albany St.	Roderick J. Peters
National Can Corp. (B)	71 Locust St., Dorchester, Mass.	Robert B. Ganung
New Can Co., The (C)	200 Commercial St., Malden, Mass., Julian A. Marzynski	
New Jersey Zinc Sales Co., Inc., The (B)	137 Kneeland St.	George W. Harragan
Nispel, A. C. (C)	131 Beverly St.	Alfred C. Nispel
Passonno-Hutcheon Co. of Boston (A)	218 West First St., South Boston, Mass.	James P. Keddy
Philipp Bros., Inc. (C)	176 Federal St.	Wm. H. Smith
Pittsburgh Plate Glass Co. (A)	300 Babcock St., Allston, Mass.	Wallace R. Harper
Prince Paint Co., James H. (A)	146 High St.	Ernest J. Lyons
Raff & Swanson, Inc. (A)	311 Eastern Ave., Chelsea, Mass.	Charles L. Raff
Reardon Company (A)	1638 Commonwealth Ave., Boston, Ira W. Cartoof	
Reed Co., Roger A. (C)	25 Ship Ave., Medford, Mass., R. A. Reed	
Reichard-Coulston, Inc. (B)	88 Broad St.	Robert Grant
Reichhold Chemicals, Inc. (B)	1324 Statler Bldg.	J. J. Bradley, Jr.

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Robie, M. F. (C)	30 Pittsburgh St.	Milton F. Robie
Savogran Co., The (A)	28 India Wharf	C. K. Stodder
Sexton Can Co., Inc. (B)	31 Cross St., Everett, Mass.,	George A. Sexton
Shaw Co., The George H. (A)	P. O. Box 50, Middleboro, Mass.	Lewis F. Harding
Sherwin-Williams Co. (A)	19 Pittsburgh St.	Ralph M. Bennett
Socony-Vacuum Oil Co., Inc. (A)	205 Sixth St., Cambridge,	Thomas J. McGrath
Standard Ultramarine Co. (B)	131 State St.	O. C. Kees
Staples, H. F. Co., Inc. (C)	33 Ship Ave., Medford, Mass.,	Ray C. Martin
Sterling Paint & Varnish Co. (A)	184 Commercial St., Malden, Mass.	Samuel W. Lunt
Stern Can Co. (C)	183 Orleans St., East Boston, Mass.	Albert E. Cole
Titanium Pigment Corp. (B)	20 Providence St.	David Stern
United Color & Pigment Co. (B)	175 Albany St., Cambridge, Mass.	Earl W. Diener
U. S. Gutta Percha Paint Co. (A)	12 Dudley St., Providence, Rhode Island	William A. Jackson
U. S. Industrial Chemicals, Inc. (B)	131 Beverly St.	Wilbur L. Rice
Valentine & Co. (A)	17 Clarendon St.	R. E. Alexander
Vanderbilt Co., R. T. (C)	33 Winfield St., East Norwalk, Connecticut	Tom Sawyer
Varick Co., John B. (C)	809 Elm St., Manchester, New Hampshire	Charles B. Stetson
Wadsworth, Howland & Co., Inc. (A)	141 Federal St.	George E. McClintock
Warwick Chemical Co. (C)	100 Pulaski St., West Warwick, Rhode Island	J. P. Riemer
Waterproof Paint & Varnish Co. (A)	446 Arsenal St., Watertown, Mass.	Charles E. Fisher
Watson-Standard Co., The (A)	80 Boylston St.	E. G. Smith
Waller Chemical Co. (C)	141 Milk St.	Charles R. Hoppen
Wesco Waterpaints, Inc. (A)	2 Lexington St., East Boston, Mass.	Walter C. Waller
West Paint & Varnish Co. (A)	1760 Parkway, Everett, Mass.	William W. Barnard
Wetherill & Co., Inc., of Mass., Geo. D. (A)	58 Portland St.	James S. Ward
Wheeler Co., Asabel (A)	12-14 Columbia St.	Fred S. Skeen
Whittemore Inc., L. G. (C)	131 Beverly St.	Wm. R. Ewing
Wilson & Sons, Inc., N. S. (C)	150 Causeway St.	Leon G. Whittemore
Witco Chemical Co. (B)	295 Madison Ave., New York, New York	Malcolm C. Wilson
Woburn Chemical Corp. (N.J.)	555 77th St., Brooklyn, N. Y.	C. A. Damen
		Charles E. Schott

NEW ORLEANS PAINT, VARNISH AND LACQUER ASSOCIATION
New Orleans, Louisiana

President	L. A. LARSON
(700 Baronne St.)	
Vice-President	R. E. PELLETIER
(Dixie Bldg. Materials Co.)	
Secretary-Treasurer	PAUL F. LOUP
(Devos & Reynolds Co.)	

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	815 American Bank Bldg.,	R. A. Learnard
American Can Co. (B)	602 North Cortes St.	J. T. DeGrange
American Paint Works (A)	428 Josephine St.	W. G. Smart

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Continental Can Co., Inc. (B)	P. O. Box 1360, 521 North Scott St.	H. F. Campbell
Devos & Reynolds Co., Inc. (A)	924 Canal St.	Karl Schneidau
duPont de Nemours & Co., E. I. (A)	845 Carondelet St.	C. R. Brown
Eagle-Picher Sales Co. (B)	411 South Peters St.	H. P. Lanphier
Hercules Powder Co. (B)	4232 Fontainebleau Drive, Hubert H. St. Mard	Richard S. Turner
Inland Steel Container Co. (B)	325 North Cortez St.	Edgar J. Haas
Lowe Bros. Paint Co. (A)	524 Camp St.	D. J. Devlin
Marine Paint & Varnish Co., Inc. (A)	P. O. Box 192, 8301 Fig St.	J. E. Lastrapes
Monsanto Chemical Co. (B)	206 Tchoupitoulas St.	R. C. Metcalf
Moore Paint Co., Benjamin (A)	441 Baronne St.	E. Bernaisant
Mound City Paint & Color Co. (A)	1021 North Claiborne Ave., J. E. Kelley	David Bernhardt
National Lead Co. (B)	516 Tchoupitoulas St.	Roger Pelletier
New Orleans Paint & Color Co., Inc. (A)	700 Baronne St.	Edward Koeniger
O'Brien Varnish Co. (A)	4605 Washington Ave.	L. P. Schultz
Patterson-Sargent Co., The (A)	451 Howard Ave.	A. E. Egdorf
Peaslee-Gaulbert Paint & Varnish Co. (A)	716 Baronne St.	W. D. Snyder
Phelan-Faust Paint Co. (A)	832 Tchoupitoulas St.	L. B. Griffith
Pittsburgh Plate Glass Co. (A)	1500 Poydras St.	E. L. Wyatt
Reichard-Coulston, Inc. (B)	P. O. Box 976	R. C. Allen
Sherwin-Williams Co. (A)	509 North Carrollton Ave.	J. Louis Rivet
Thompson-Hayward Chemical Co. (C)	3111 Lowerline St.	Waldo B. Utley
U. S. Industrial Alcohol Co. (B)	Broadway & Coliseum Sts., James Dyson	
Utley Paint Co., Inc. (A)	1120 Gravier St.	
Wesco Waterpaints, Inc. (A)	Good Hope, Louisiana	

NEW YORK PAINT, VARNISH AND LACQUER ASSOCIATION
New York, N. Y.

President	RENSHAW SMITH, JR. (Devos & Reynolds Co., Inc.)
Vice-President	A. R. DEVOS (Breinig Brothers, Inc.)
Secretary	HARRY C. SOFFER (Paragon Paint & Varnish Co.)
Treasurer	H. E. HENDRICKSON (S. Winterbourne & Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Adephi Paint & Color Works (A)	86-00 Dumont Ave., Ozone Park, N. Y.	I. Einhorn
Advance Solvents & Chemical Corp. (B)	245 Fifth Ave.	W. W. Kienzel
Air Pilot Oil Co. (C)	Foot of Front St., Secaucus, N. J.	J. Brenner
Allied Asphalt & Mineral Corp. (B)	217 Broadway	G. J. O'Sullivan
Aluminum Co. of America (B)	230 Park Ave.	E. J. Nelson
American Can Co. (B)	230 Park Ave.	T. E. Alwyn
American Cyanamid & Chemical Corp. (B)	30 Rockefeller Plaza, W. F. Whitescarver	
American Mineral Spirits Co. (C)	155 East 44th St.	E. M. Toby, Jr.
American Oil & Supply Co. (B)	238 Wilson Ave., Newark, N. J., E. F. Hoffmann	
American Paint Journal Co. (C)	110 East 42nd St., Suite 1404, M. E. Herring	
American Zinc Sales Co., Inc. (B)	420 Lexington Ave.	John Sellon

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Anaconda Sales Co., Pigment Division (B)	420 Lexington Ave.	L. H. Donaldson
Anders Chemical Co. (A)	26 Poplar St., East Rutherford, N. J.	Alex Olze
Ansbacher-Siegle Corp. (B)	92 Chestnut Ave., Rosebank, Staten Island, N. Y.	S. S. Theil
Archer-Daniels-Midland Co. (B)	233 Broadway	Harry A. Pope
Arnesto Paint Co., Inc. (A)	550 West 46th St.	Moritz Arnstein
Atlantic Calsomine Co. (A)	21 Belvidere St., Brooklyn, N. Y.	Henry Monasch
Atlas Powder Co., Zapon & Zapon- Brevolite Divisions (A)	Stamford, Connecticut	Ed. H. Bucy
Ault & Wiborg Division, Inter- Chemical Corp. (A)	350 Fifth Ave.	W. W. Wright
Baer Brothers (A)	438 West 37th St.	Abraham Baer
Baker Castor Oil Co., The (B)	120 Broadway	R. D. Eno
Barrett Division, The, Allied Chemical & Dye Corp. (B)	40 Rector St.	Leon W. Miller
Beckwith-Chandler Co. (A)	Delancey & Rutherford Sts., Newark, N. J.	Clarence W. Slocum
Berry Brothers, Inc. (A)	629 Grove St., Jersey City, N. J.	G. H. Wadham
Better Finishes & Coatings, Inc. (A)	100 Cornell Blvd., Somerville, N. J.	A. R. Forgie
Binney & Smith Co. (B)	41 East 42nd St.	J. T. Kealy
Blisbee Linseed Co., Inc. (B)	270 Broadway	E. G. Reuther
Bloomfield Chemical Co. (A)	South 3rd & Somerset Sts., N. J.	Harrison, E. R. Bennett
Brady Palmer Printing Co. (B)	226 North Sixth St., Brooklyn, N. Y.	Neil A. Brady
Bramley Machinery Corp. (B)	15 Park Row	Benjamin M. Halpern
Brasil Otticea, Inc. (B)	80 Broad St.	D. Bregman
Breinig Brothers, Inc. (A)	95 Harrison St., Hoboken, N. J.	A. R. De Vos
Brooklyn Varnish Manufacturing Co., Inc. (A)	35 Nostrand Ave., Brooklyn, N. Y.	Dean C. Anderson
Brown Linseed Corp. (C)	2581 Richmond Terrace, Staten Island, N. Y.	A. J. Wittenberg
Bushwick Can Co., Inc. (C)	723 Henry St., Brooklyn, N. Y.	George W. Evans
Calo Co., John H. (C)	19 Rector St.	J. H. Calo
Cellofilm Corp. (C)	Union Ave., Wood Ridge, N. J.	Henry Eysmann
Central Paint & Varnish Works, Inc. (A)	63-69 Prospect St., Brooklyn, N. Y.	L. Francis Case
Chemical Solvents, C. P., Inc., The (C)	60 Park Place, Newark, N. J.	Rolland H. French
Chilton Paint Co. (A)	109-09 Fifteenth St., College Point, N. Y.	W. C. Martens, Jr.
Clover Leaf Paint & Varnish Corp. (A)	43-43 Vernon Blvd., Long Island City, N. Y.	James H. Abraham
Colledge, E. W. (C)	52 Vandervilt Ave.	J. J. McIntyre
Colonial Works, Inc. (A)	223-231 Norman Ave., Brooklyn, N. Y.	C. W. Griffin
Commercial Solvents Corp. (B)	17 East 42nd St.	R. L. Hutchins
Consolidated Products Co., Inc. (C)	15 Park Row	M. I. Cowen
Continental Can Co., Inc. (B)	100 East 42nd St.	O. G. Jakob
Cook & Dunn Paint Corp. (A)	109-115 St. Francis St., Newark, N. J.	Adam G. Dunn
Crown Can Co. (B)	60 East 42nd St.	D. O. Merrill

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Crown Cork Specialty Corp. (B)	60 East 42nd St.	William R. Fox
Debevoise Co., The (A)	968-978 Grand St., Brooklyn, N. Y.	H. L. Wilkinson
Devoe & Reynolds Co., Inc. (A)	1st Ave. & 44th St.	W. H. Mathews
Dicalite Co., The (B)	120 Wall St.	A. G. Frankenhoff
Dings & Schuster (C)	17 John St.	A. E. Jacobs
Dixon Crucible Co., Joseph (A)	Wayne & Monmouth Sts., Jersey City, N. J.	R. H. Horner
Doggett, Inc., Stanley (C)	75 Varick St.	Stanley H. Doggett
Dunham, Inc., Thomas C. (A)	805 43rd Ave., Long Island City, N. Y.	M. MacDonald
duPont de Nemours & Co., E. I. (A)	87 35th St., Brooklyn, N. Y.	J. P. Surtoc
duPont de Nemours & Co., E. I. Pigment Dept. (B)	256 Vanderpool St., Newark, N. J.	J. E. Hughes
Duralac Chemical Corp. (A)	84 Lister Ave., Newark, N. J.	B. Leister
Eagle Paint & Varnish Works, Inc. (A)	49-20 Fifth St., Long Island City, N. Y.	H. R. Hillman
Eagle-Picher Sales Co., The (B)	420 Lexington Ave.	W. F. Bergner
Eakins, Inc., J. S. & W. R. (B)	55 Berry St., Brooklyn, N. Y.	J. B. Eakins
Eastern Paint & Varnish Works (A)	Fifth Ave., Hawthorne, N. J.	W. H. Parr
Egan & Hausman Co., Inc. (A)	43rd Road & Ninth St., Long Island City, N. Y.	Frederick Fromholz
Egyptian Lacquer Mfg. Co., The (A)	Rockefeller Center, 1270 Sixth Ave.	Olav J. S. de Brun
Evans Lead Corp. (B)	52 Vanderbilt Ave.	Robert I. Webber
Fein Tin Can Co., Inc. (C)	50th St. & First Ave., Brooklyn, N. Y.	Irving Fein
Fezand'e & Sperrle, Inc. (B)	205 Fulton St.	Oscar E. Sperrle
Flood & Conklin Mfg., Co. (A)	132 Chestnut St., Newark, N. J.	H. P. Schaeffer
France, Campbell & Darling, Inc. (C)	Michigan Ave., Kenilworth, N. J.	Ivan L. Darling
Franks Chemical Products Co., Inc. (B)	55 33rd St., Brooklyn, N. Y.	J. M. Franks
Frisch & Co., Inc. (A)	565 Barry St., Bronx, N. Y.	A. M. Frisch
General Dyestuff Corp. (B)	435 Hudson St.	Carl Henlein
General Electric Co. (B)	570 Lexington Ave.	F. M. Hastings
General Industrial Finishes Div., General Printing Ink Corp. (A)	100 Sixth Ave.	W. A. McKim
Gillespie-Rogers-Pyatt Co., Inc. (A)	80 John St.	Louis Gillespie
Gillespie Varnish Co. (A)	Dey & Howell Sts., Jersey City, N. J.	W. H. DeCamp, Jr.
Globe Paint Co., Inc. (A)	604 Rockaway Ave., Brooklyn,	Louis Feinberg
Grace & Co., Inc. W. R. (C)	7 Hanover Square	M. F. Austin
Gray & Co., Wm. S. (C)	342 Madison Ave.	F. R. Gates
Greeff & Co., Inc. R. W. (C)	10 Rockefeller Plaza	J. M. Selden
Guignon & Green, Inc. (C)	75 West St.	C. F. Guignon
Gypsy Paint & Varnish Co., Inc. (A)	529 Columbia St., Brooklyn, N. Y.	Irving I. Berg
Hamilton, Page N. (C)	205 East 42nd St.	Page N. Hamilton
Hammill & Gillespie, Inc. (B)	225 Broadway	Edward Letzler

Firm	Address	Representative
Hanlon & Goodman Co. (C)	6 Riverside Ave., Belleville, N. J.	W. A. Robertson
Hardy Co., Paul W. (B)	271 Madison Ave.	Paul W. Hardy
Harmon Color Works, Inc. (B)	550 Belmont Ave., Paterson, N. J.	W. R. McAdow
Harshaw Chemical Co. of New York, Inc., The (B)	420 Lexington Ave.	J. E. Spencer
Hastings & Co., Bronze Powder Division (C)	708 Van Duzer St., Stapleton, Staten Island, N. Y.	A. B. Thomas
Hercules Powder Co. (B)	500 Fifth Ave.	George C. O'Brien
Heyden Chemical Corp. (B)	Garfield, N. J.	Harry Burrell
Highland Chemical Co. (C)	401 Broadway	J. P. Fleming
Hilo Varnish Corp. (A)	42-80 Stewart Ave., Brooklyn, N. Y.	A. G. Schumann
Hinde & Dauch Paper Co., The (C)	550 Ninth St., Hoboken, N. J.	J. B. Wyatt
Hoboken White Lead & Color Works, Inc. (A)	1501 Adams St., Hoboken, N. J.	Louis J. Meyer
Holley Chemical Co. (C)	122 East 25th St.	Arthur F. Adams
Hoover, C. E. (B)	1250 Sixth Ave.	R. E. Tigner
Horn Co., A. C. (A)	43-42 Tenth St., Long Island City, N. Y.	A. E. Horn
Hotopp Varnish Co., The (A)	110-112 Marshall St., Hoboken, N. J.	F. E. McCourt
Hub Paint & Varnish Co. (A)	47-38 Fifth St., Long Island City, N. Y.	J. S. Chusid
Imperial Paper & Color Corp. (B)	515 Madison Ave.	Harold A. Wakefield
Inland Steel Container Co. (B)	353 Danforth Ave., Jersey City, N. J.	John T. Gossett
Innes Corp., O. G. (C)	82 Wall St.	O. G. Innes
Irrington Varnish & Insulator Co. (A)	6 Argyle Terrace, Irvington, N. J.	A. E. Jones
Jey Arr Lead Co. (A)	515 Bryant Ave.	Bernard Rubenstein
Johns-Manville, Inc. (B)	22 East 40th St.	C. J. O'Neil
Kellogg & Sons, Inc., Spencer (B)	420 Lexington Ave.	D. J. Healy
Kent Machine Works, Inc. (B)	39 Gold St., Brooklyn, N. Y.	Elmer P. Peters
Kentucky Color & Chemical Co., Inc. (B)	23 Flatbush Ave., Brooklyn, N. Y.	J. Hugh Holton
Keystone Varnish Co. (A)	71 Otsego St., Brooklyn, N. Y.	D. C. Arnold
Kohnstamm & Co., Inc. H. (B)	537-555 Columbia St., Brooklyn, N. Y.	Charles D. Allen
Krumbhaar Chemicals, Inc. (B)	24-30 Jacobus Ave., South Kearny, N. J.	Dr. William Krumbhaar
Lehman Brothers Corp., (A)	22 Halladay St., Jersey City, N. J.	Alvin Lehman
Litter Co., Inc., D. H. (C)	242 West 55th St.	David H. Litter
Lunco, Inc. (C)	29-28 41st Ave., Long Island City, N. Y.	J. A. Lundy
McCabe Paint & Varnish Co. (A)	16 Melville Place, Irvington, N. J.	J. J. McCabe, Jr.
Maas & Waldstein Co. (A)	438 Riverside Ave., Newark, N. J.	Dr. Gustave Klinckenstein
Mac-Lac Co., Inc., The (A)	127 Maiden Lane	Philip H. Harris
Mantrose Corp., The (A)	136 41st St., Brooklyn, N. Y.	M. A. Rosen
Manufacturers Varnish Co., Inc. (A)	74-80 Lorraine St., Brooklyn, N. Y.	Everitt J. Cole

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Martin Co., The L. (B)	41 East 42nd St.	George A. Lewis
Merkin Paint Co., Inc., M. J. (A)	1441 Broadway	M. J. Merkin
Milton Can Co., Inc., George A. (C)	131-151 North 14th St., Brooklyn, N. Y.	George A. Milton
Minwax Co., Inc. (A)	11 West 42nd St.	A. S. Harrison
Monocrete Corp. (C)	607 West 45th St.	Herbert Michel
Moore & Co., Benjamin (A)	511 Canal St.	Leo Silverstein
Muralo Co., Inc., The (A)	570 Richmond Terrace, New Brighton, Staten Island, N. Y.	Walter M. Clark
Murphy Varnish Co. (A)	224 McWhorter St., Newark, N. J.	Charles J. Roh
Murray Oil Products Co., Inc. (B)	21 West St.	J. E. Falkingham
National Can Corporation (B)	110 East 42nd St.	E. D. Murphy
National Chemical & Mfg. Co. (A)	25 Forrest St., Brooklyn, N. Y.	Dudley D. Sherman
National Lead Co. (B)	111 Broadway	J. G. C. McNair
New Jersey Zinc Co., The (B)	160 Front St.	Ralph M. Neumann
Newport Industries, Inc. (B)	230 Park Ave.	Richard J. Spitz
New York Woodfinishers' Supply Co. (A)	109 Imlay St., Brooklyn, N. Y.	Ralph Engel
North American Clay Co. (B)	230 Park Ave.	E. W. Boughton
Nuodex Products, Inc. (B)	830 Magnolia Ave., Elizabeth, N. J.	H. M. Johnson
Osborn Co., C. J. (C)	132 Nassau St.	Michael Flaumenhaft
Paragon Paint & Varnish Corp. (A)	5-49 46th Ave., Long Island City,	Harry C. Soffer
Paramet Corporation (B)	44th Ave. & 10th St., Long Island City, N. Y.	C. Homer Flynn
Patterson & Co., G. W. S. (C)	155 John St.	W. A. Patterson
Payson Paint & Varnish Corp. (A)	804 East 141st St.	L. J. Downes
Peerless Paint & Varnish Corp. (A)	70 John St., Brooklyn, N. Y.	Harry Minkoff
Pittsburgh Plate Glass Co. (A)	Jay & Water Sts., Brooklyn, N. Y.	J. J. Tanyan
Pratt & Lambert, Inc. (A)	3301-3319 38th Ave., Long Island City, N. Y.	Cornelius W. Brown
Prescott Paint Co., Inc. (A)	445 West 31st St.	Dr. Carl Iddings
Prior Chemical Corp. (C)	420 Lexington Ave.	Herbert R. Prior
R-B-H Dispersions, Inc. (B)	L-5 Factory Lane, Bound Brook, N. J.	P. H. Ingham
Randolph Finishing Products Co. (A)	Carlstadt, N. J.	W. G. Randolph
Reichard-Coulston, Inc. (B)	15 East 26th St.	J. W. Boesert
Reichhold Chemicals, Inc. (B)	726 Rockefeller St., Elizabeth, N. J.	Dr. Stefan Baum
Reynolds Metals Co. (B)	155 East 44th St.	Louis V. Sheain
Rheem Mfg. Co. (C)	570 Lexington Ave.	J. A. Decker
Ronan Co., Inc., T. J. (A)	749 East 135th St.	Arthur T. Ronan
Ross & Son Co., Charles (B)	148-156 Classon Ave., Brooklyn, N. Y.	C. L. Ross
Roxalin Flexible Finishes, Inc. (A)	800 Magnolia Ave., Elizabeth, N. J.	Leo Roon
St. Joseph Lead Co. (B)	250 Park Ave.	Dwight Marshall
Sander Corp., Monroe (A)	10-18 46th Ave., Long Island City, N. Y.	E. J. Rotheim
Sapolin Co., Inc. (A)	229 East 42nd St.	Frank R. Stamer
Scheel, Inc., William H. (C)	38 Franklin St., Brooklyn, N. Y.	Michael Fried
Schnell Publishing Co., Inc. (C)	59 John St.	W. S. Auchincloss

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Shell Oil Co., Inc. (B)	50 West 50th St.	F. Preu
Sherwin-Williams Co. (A)	295 Madison Ave.	B. M. Van Cleave
Smith & Co., J. Lee (C)	19 Jacob St.	Clarence S. Smith
Smith Chemical & Color Co. (C)	55 John St., foot of Jay St., Brooklyn, N. Y.	Casper Smith
Socony Paint Products, Division of Socony-Vacuum Oil Co. (A)	26 Broadway	C. F. Beatty
Sonneborn Sons, Inc., L. (A)	88 Lexington Ave.	L. D. Eldot
Standard Ultramarine Co., The (B)	60 East 42nd St.	M. J. Simonson
Standard Varnish Works (A)	2600 Richmond Terrace, Staten Island, N. Y.	J. S. Wolf
Stoney-Mueller, Inc. (C)	Page & Newark Aves., Lyndhurst, N. J.	Richard W. Stoney
Subox, Inc. (A)	348 River Road, North Arlington, N. J.	E. T. Eberhardt
Sutcliffe Co., Inc., W. J. (A)	Currie Ave., East Rutherford, N. J.	W. J. Sutcliffe
Sun Chemical & Color Co., Div. General Printing Ink Corp. (C)	309-311 Sussex St., Harrison, N. J.	A. L. Siedman
Texon Industrial Corp. (A)	5-49 49th Ave., Long Island City, N. Y.	H. L. Eulencamp
Thibaut & Walker Co., The (A)	5-48 48th Road, Long Island City, N. Y.	Randall O. Walker
Thompson, Weinman & Company, Inc. (B)	52 Vanderbilt Ave.	Holland W. Smith, Jr.
Timeproof Paint Products, Inc. (A)	40 Richards St., Brooklyn, N. Y.	Marks Neidle
Titanine, Inc. (A)	Morris & Elmwood Aves., Union, Union County, N. J.	E. G. Davis
Titanium Pigment Corp. (B)	111 Broadway	C. F. Garesche
Uhlich & Co., Inc., Paul (C)	90 West St.	Edward E. Griffith
United Carbon Co., Inc. (B)	350 Fifth Ave.	William W. Higgins
United Color & Pigment Dept., Calco Chemical Division (B)	McClellan St., Newark, N. J.	Leo Sklarz
United Lacquer Mfg. Co. (A)	1001 W. Elizabeth Ave., Linden, N. J.	Harry Cantor
United States Bronze Powder Works, Inc. (B)	220 West 42nd St.	T. J. Mullen
U. S. Industrial Chemicals, Inc. (B)	60 East 42nd St.	Walter J. Fried
Valentine & Co., Inc. (A)	11 East 36th St.	Thurlow J. Campbell
Vits Var Corporation (A)	48 Albert Ave., Newark, N. J.	Austin O. Allen
Wah Chang Trading Corp. (C)	233 Broadway	T. F. Moran
Walker Co., H. V. (A)	714 Division St., Elizabeth, N. J.	G. W. Lonergan
Wanderman & Co., Inc., E. M. (A)	750 Humboldt St., Brooklyn,	E. M. Wanderman
Wharry & Co., G. A. (C)	95 Broad St.	G. A. Wharry
Whittaker, Clark & Daniels, Inc. (C)	260 West Broadway	Robert G. Smith
Wiley Co., C. A. (A)	10-29 44th Road, Long Island City, N. Y.	Page C. Valentine
Williams & Co., C. K. (B)	88 Kent Ave., Brooklyn, N. Y.	Emil Hoeft
Wilson-Imperial Co. (A)	115 Chestnut St., Newark, N. J.	Joseph Kempf
Winsor & Newton, Inc.	31 Union Square, West	James S. Dyson

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Winterbourne & Co., S. (C)	164 Water St.	Hendrick E. Hendrickson
Witco Chemical Co. (B)	295 Madison Ave.	Thomas J. Starkie
Woburn Chemical Corp., (B)	1200 Harrison Ave., Harrison, N. J.	James S. Brownson
G. S. Ziegler & Co. (C)	233 Broadway	G. S. Ziegler
Zinsser & Co., Inc., William (B)	516 West 59th St.	Edward Hicks

PHILADELPHIA PAINT, VARNISH AND LACQUER ASSOCIATION
Philadelphia, Pennsylvania

President	H. B. ALMOND (McCloskey Varnish Company)
Vice-President	ROBT. W. MATLACK (Geo. D. Wetherill & Co.)
2nd Vice-President	J. W. GARDINER, JR. (John T. Lewis & Bros., Co.)
Secretary	WILBUR E. RANK (1200 Bankers Securities Bldg.)
Treasurer	S. FRENCH REEVES (John T. Lewis & Bros., Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	123 South Broad St.	Carl E. Dodds
American Can Co. (B)	Allen & Palmer Sta.	C. S. Stephens
American Lacquer Solvents Co. (A)	Perkiomen Junction, Phoenixville, Pa.	Harry E. Stone
American Mineral Spirits Co. (C)	3701 North Broad St.	Louis C. Harvey
American Zinc Sales Co., Inc. (B)	420 Lexington Ave., New York, N. Y.	W. S. Woodward
Anaconda Sales Co. (B)	365 Cheswold Rd., Drexel Hill,	W. J. Murray
Archer-Daniels-Midland Co. (B)	12 South Twelfth St.	Walter F. Platt, Jr.
Baker & Gaffney (C)	12 South Twelfth St.	Harry W. Gaffney
Bihn & Wolf Co. (B)	Ash & Almond Sta., Bridesburg	Miss I. M. Hoffman
Binney & Smith Co. (B)	676 Drexel Bldg.	C. P. Morris
Bisbee Linseed Co. (B)	2100 Lincoln-Liberty Bldg.	E. C. Bisbee
Bruder & Sons, M. A. (A)	52nd & Grays Ave.	T. A. Bruder
Caibar Paint & Varnish Co. (A)	2620 North Martha St.	V. E. Dewees
Carroll, Inc., R. E. (C)	231 Broad Street Bank Bldg., Trenton, N. J.	James H. Carroll
Clement "Coverall" Co. (A)	611 Van Hook St., Camden, N. J.	W. S. Clement
Commercial Solvents Corp. (B)	1600 Arch St., Room 223	H. S. Riker
Continental Can Co. (B)	1500 Walnut St.	O. V. Speddin
Crown Can Co. (B)	Erie Ave. & H St.	Curtis L. Barnes
Devoc & Reynolds Co., Inc. (A)	1023 1/2 Arch St.	G. P. Hall
Dicalite Co., The (B)	1528 Walnut St.	L. I. Crouse
Dowdy Brothers (C)	N. E. Cor. 23rd & Arch Sta.	H. R. Dowdy
duPont de Nemours & Co., E. I. (A)	1616 Walnut St.	J. H. Stutt
duPont de Nemours & Co., E. I., Pigment Division (B)	35th & Grays Ferry Rd.	R. S. Burr
Eagle-Picher Lead Co., The (B)	Delaware Ave. & Lombard St.	Wm. B. Wallace
Elder & Jenks (B)	415 Vine St.	H. B. Maxwell
Felton, Sibley & Co., Inc. (A)	136 North Fourth St.	J. Sibley Felton
Finnaren & Haley, Inc. (A)	1300 North 60th St.	Joseph Finnaren
Foster Co., Benjamin (A)	1411 Walnut St.	Benjamin Foster, Jr.
Franklin Paint & Varnish Co., Benjamin (A)	4820 Langdon St.	G. T. Elser

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Franklin Research Corp. (B)	5134 Lancaster Ave.	C. E. LaRoche
French Paint Co. Samuel H. (A)	400 Callowhill St.	Frank L. Johnson
Harshaw Chemical Co. (B)	12 South 12th St.	Walter E. Wright
Hastings & Co. (C)	819 Filbert St.	John V. Hastings, Jr.
Hercules Powder Co., Inc., Synthetic Dept. (B)	Delaware Trust Bldg., Delaware	Wilmington, Wm. W. Trowell
Hock Paint & Chemical Works (A)	Phoenixville, Pa.	H. W. Hock
Imperial Paper & Color Corp., Pigment Color Division (B)	12 South Twelfth St.,	Harold M. Van Horn
Impervious Paint & Varnish Co. (A)	161-167 East Allen St.	S. L. Garfinkle
Kellogg & Sons Sales Corp., Spencer (B)	1616 Walnut St.	Joseph A. Morris
Kentucky Color & Chemical Co. (B)	Room 912, Morris Bldg., Seiden G. Hait, Sr.	
Keystone Albumen Paint Co. (A)	1346 North Marston St., Rocco A. Di Dio	
Keystone Refining Co. (A)	4821 Garden St.	F. E. Detrick
Lewis & Bros. Co., John T. (B)	910 Widener Bldg.	S. French Reeves
Litter & Co., D. H. (C)	Penna. R. R. Station Bldg., Edgar C. Wood	
Loewenstein, H. H. (C)	2300 North Broad St.	H. H. Loewenstein
Loos & Dilworth (C)	724 Swanson St.	J. R. Tompkins
Lucas & Co., Inc., John (A)	322 Race St.	L. F. Collister
Magnetic Pigment Co. (B)	601 Cass St., Trenton, N. J., Kenneth E. Burgess	
L. Martin Co., The (B)	7435 Milnor St.	G. A. Lewis
McCloskey Varnish Co., Inc. (A)	7600 State Road, Holmesburg Junction, Pa.	Wm. H. Jarden, Jr.
Meyer & Sons, J. (B)	4321 North 4th St.	Fred L. Meyer
Monroe, Lederer & Taussig (A)	606 North American St.	S. Lederer
Murray Oil Products Co. (B)	Margaret, Pearce & Bermuda Sts., F. E. Loud	
National Can Corp. (B)	811 South Wolfe St., Baltimore, Md.	L. M. Jones
New Jersey Zinc, The (B)	160 Front St., New York, N. Y., R. J. Peters	
Newport Industries, Inc. (B)	1602 Fox Bldg.	G. L. Olson
Paint Industry Magazine (C)	Weightman Bldg., 1524 Chestnut St., G. B. Heckel, Jr.	
Paramount Paint & Varnish Co. (A)	141 League St.	David Ramsay
Pecora Paint Co. (A)	3501 North Fourth St.	S. B. Bowen, Jr.
Pittsburgh Plate Glass Co. (A)	16th St. & Indiana Ave.	H. R. Kluth
Publicker Commercial Alcohol Co. (B)	1429 Walnut St.	W. E. Rank
Reichhold Chemicals, Inc. (B)	1700 Walnut St.	G. A. Olson
Resinous Products & Chemical Co., Inc. (B)	222 West Washington Square, N. J. Timmons	
Reynolds Metals Co. (B)	1600 Arch St.	A. P. Fleming
Rowley Co., Geo. A. (C)	937 N. Front St.	E. J. Rowley
Schrack & Co., C. (A)	152 North Fourth St.	J. R. Stulb
Senn, George (C)	Westmoreland & Trenton Aves., George Senn	
Sherwin-Williams Co. (A)	401 North Broad St.	C. P. Jarden
Southwark Mfg. Co. (B)	Winslow St., Camden, N. J., G. W. Griffiths	
Spruance Co., The Gilbert (A)	Richmond & Tioga Sts., A. R. Chapman	

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Standard Ultramarine Co. (B)	121 North Broad St.	Thomas Rudolph
Sun Oil Co. (C)	1608 Walnut St.	E. L. Rogers
Thomson-Parcelite Paint Co. (A)	829 North Third St.	Isidore Binswanger
Titanium Pigment Corp. (B)	910 Widener Bldg.	Wyatt Schoonmaker
U. S. Industrial Chemicals, Inc. (B)	3200 North 17th St.	W. H. Cochrane
Vanderbilt Co., Inc., R. T. (C)	1428 Hillside Road, Wynnewood, Pa.	Jas. E. Heckel
Waterall & Co., Inc. William (A)	118 North Front St.	Wm. L. Forsythe
Wetherill & Co., Inc., Geo. D. (A)	113 Arch St.	R. W. Matlack
Williams & Co., C. K. (B)	Easton, Pa.	S. E. Richards
Woodhouse, Samuel F. (A)	Unity & Franklin Sts., Frankford, Pa.	E. F. Woodhouse
Yarnall Paint Co. (A)	Grays Ave. at 54th St.	William MacKnight

PITTSBURGH PAINT, VARNISH AND LACQUER ASSOCIATION
Pittsburgh, Pennsylvania

President	(Pittsburgh Plate Glass Co.)	WALTER H. KIRCH
Vice-President	(Sherwin-Williams Co.)	E. B. HARRISON
Secretary	(W. W. Lawrence Co.)	JAS. K. WHITE
Treasurer	(Penn Paint Co.)	LORING S. JONES

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	1814 Oliver Bldg.	H. A. Tallon
American Can Co. (B)	330 Grant St.	E. Mansfield
Burts, H. D. (C)	Grant Bldg.	H. D. Butts
DeVilbiss Mfg., Co. (B)	501 Plaza Bldg.	E. A. Lightfoot
duPont de Nemours & Co., E. I. (A)	5124 Liberty Ave.	H. J. Strang
duPont de Nemours & Co., E. I., Pigment Dept. (B)	35th & Grays Ferry Ave.	W. J. Beasten
Eagle-Picher Lead Co. (B)	601 East Robinson St.	J. S. Nordyke
Falk & Co. (B)	P. O. Box 1075	Louis J. Reisenstein
Harshaw Chemical Co. (B)	Seventh & Carson Sts.	R. O. Hummel
Hommel Co., The O. (C)	209 Fourth Ave.	H. R. Urbach
Imperial Oil & Gas Products Co. (B)	Grant Bldg.	R. J. Hartman
Imperial Paper & Color Corp., Pigment Color Division (B)	535 Bulkley Bldg., Cleveland, Ohio	A. T. Nanovic
Impervious Varnish Co. (A)	P. O. Box 146, Rochester, Pa.	Albert H. Braun
Industrial Paint Co. (A)	Haysville, Pa.	Wm. Wettach
Lastik Products Co., Inc. (A)	American Bank Bldg.	D. S. Steinfirt
Lawrence & Co., W. W. (A)	1124-32 West Carson St.	J. K. White
McCann-Shields Paint Co. (A)	27 Alexander St.	J. E. Shields
Michel Co., C. A. (E)	840 Smithfield St.	Geo. J. Michel
National Lead & Oil Co. of Pa. (B)	1376 River Ave.	J. H. Gaertner
Neville Co. (B)	Neville Island	L. V. Dauler
New Jersey Zinc Sales Co. (B)	604 Guardian Bldg., Cleveland, Ohio	Clyde Berger
Owens-Illinois Can Co. (B)	Chambers St., McKees Rocks, Pa.	C. H. Armstrong
Penn Paint Co. (C)	5821 Penn Ave.	Loring S. Jones
Pennsylvania Industrial Chemical Corp. (B)	120 State St., Clairton, Pa.	R. W. Ostermayer
Pittsburgh Paint Supply, Inc. (E)	55 Water St.	J. W. Johnston

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Pittsburgh Plate Glass Co. (A)	632 Duquesne Way	H. J. Cassady
Sherwin-Williams Co. (A)	636 Smithfield St.	E. B. Harrison
Sipe & Co., James B. (A)	Box 87, South Hills Branch	
Standard Can Co. (B)	855 California Ave.	M. Moss
Suydam Co., M. B. (A)	Island and Preble Ave.	L. C. Morehouse
Thompson & Co. (A)	1085 Allegheny Ave., Oakmont, Pa.	D. D. Munroe
Union Paint & Varnish Co. (A)	1225 Short Ave., N. S.	Herman T. Blank
Watson-Standard Co. (A)	225 Galveston Ave.	J. D. Watson
Zimmerman Co., E. E. (A)	Fulton Bldg.	E. E. Zimmerman

PORTLAND PAINT, VARNISH AND LACQUER ASSOCIATION
Portland, Oregon

President	(Pittsburgh Plate Glass Co.)	T. A. PAULSEN
Vice-President	(General Paint Co.)	E. J. RUSSELL
Secretary-Treasurer	(Van Waters & Rogers, Inc.)	F. E. ALSOP

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Can Co. (B)	2127 N. W. 26th Ave.	D. C. Lawson
Butcher Co., L. H. (C)	1504 N. W. Johnson St.	C. T. Anderson
Duncan Paint Co. (A)	4246 S. E. Belmont	K. R. Duncan
Ferguson, D. W. (C)	1501 N. W. Kearney St.,	D. W. Ferguson
Fisher-Thorsen & Co., Inc. (A)	2100 N. W. 22nd Ave.,	Warren M. Thorsen
Fuller & Co., W. P. (A)	P. O. Box 4170	C. B. Van Houten
General Paint Corp., Rasmussen & Co. Division (A)	838 S. W. Second Ave.,	S. C. Rasmussen
Hercules Powder Co. (B)	3366 N. W. Yeon St.	D. L. Anderson
Miller Paint & Wallpaper Co. (A)	317 S. E. Grand Ave.	Herbert Miller
Miller & Zehrung (C)	1301 N. W. Twelfth Ave.	C. V. Zehrung
Muralo Co., Inc., The (A)	907 N. W. Irving St.	Millard Murray
National Lead Co., Pacific Coast Branch (B)	1211 N. W. Glisan St.	D. D. Roberts
Pacific Laboratories, Inc. (C)	Route 7, Box 1094	G. Harry Miller
Paraffine Companies, Inc., The (A)	140 N. E. Broadway	Harry R. Dinger
Pittsburgh Plate Glass Co. (A)	1235 N. W. 15th Ave.	W. W. Boons
Sherwin-Williams Co. (A)	P. O. Box 3538	D. A. Aronson
Standard Oil Co. of Calif. (C)	P. O. Box 950	Bert King
Union Oil Co. of Calif. (C)	Yeon Bldg.	Jack Craven
Van Waters & Rogers, Inc. (C)	2133 N. W. York St.	F. E. Alsop
Wesco Waterpaints, Inc. (A)	1225 N. W. Everett St.	Geo. J. Nanetti
Wood Co., Paul W. (C)	Weatherly Bldg.	Lea Taylor

PUGET SOUND PAINT, VARNISH AND LACQUER ASSOCIATION
Seattle, Washington

President	(Schorn Paint Co.)	RICHARD C. UELMAN
Vice-President	(Cowman-Campbell Paint Co.)	E. ARTHUR COWMAN
Secretary-Treasurer	(Preservative Paint Co.)	E. B. MACKENZIE
Executive-Secretary	(9th Floor, Ins. Bldg.)	HARRY HENKE, JR.

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Aluminum Co. of America (B)	White Henry Stuart Bldg.,	Charles Boyle
American Can Co. (B)	Elliot & Vine	G. E. Paulson
American Cyanamid & Chemical Corp. (B)	2203 First Ave., South	J. E. Garrison

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Butcher Co., L. H. (C)	1703 Sixth Ave., South	E. F. Clark
Boysen Co., Walter N. (A)	3218 Western Ave.	D. R. Benedict
Cowman-Campbell Paint Co. (A)	514 Virginia	E. A. Cowman
duPont de Nemours & Co., E. I. (A)	525 Boren Ave., North	Glen Privat
Fuller & Co., W. P. (A)	Fairview No. & Roy	Geo. W. Feldmann
General Paint Corp. (A)	1400 Dearborn St.	W. W. Marsh
Laucks, Inc., I. F. (A)	Maritime Bldg.	H. F. Rippey
Miller Paint Co. (A)	1936 Seventh Ave.	Wayne Leever
National Lead Co. (B)	973 John St.	Ray C. Krueger
Paraffine Companies, Inc., The (A)	2226 Third Ave.	A. S. Herzig
Pittsburgh Plate Glass Co. (A)	228 Dexter	F. R. French
Preservative Paint Co. (A)	5410 Airport Way	E. B. Mackenzie
Rudd Paint & Varnish Co. (A)	1608 Fifteenth Ave., West	H. M. Rudd
Schorn Paint Co. (A)	1128 West Spokane St.	R. C. Uhlmann
Sherwin-Williams Co. (A)	959 Harrison St.	
Solastic Products Co. (A)	5232 Shilshole Ave.	R. E. Van Horn
Van Waters & Rogers, Inc. (C)	4000 First Ave., South	Nat Rogers
Wesco Waterpaints, Inc. (A)	1401 Dexter Ave.	Herman Leander

RICHMOND PAINT, VARNISH AND LACQUER ASSOCIATION
Richmond, Virginia

President	(Richmond Glass Shop)	FRANK BIALKOWSKI
Vice-President	(Pittsburgh Plate Glass Co.)	WILLIAM DUNNING
Secretary	(Atlantic Varnish & Paint Co.)	STANLEY A. LEVY
Treasurer	(Bullington Paint Co., Inc.)	C. H. SNEAD

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Alcatraz Co., Inc., The (A)	Ellen Ave. & North Blvd.	James Armitage
Atlantic Varnish & Paint Co., Inc. (A)	2829 Lester St.	Jas. A. Saunders
Bailey Paint Co., Hudson (A)	609 North 17th St.	Hudson Bailey
Bullington Paint Co., Inc. (A)	400 East Broad St.	H. S. Goode
Devoc & Reynolds Co., Inc. (A)	323 West Broad St.	Ramon Warren
Harwood Brothers, Inc. (E)	1009 East Canal St.	H. B. Weatherford
Kellogg & Miller Sales Co. (B)	Hermitage Road	A. C. Young
Kellogg & Sons, Inc., Spencer (B)	902 North 17th St.	G. W. Christian
Lewis & Bros. Co., John T. (B)	14th & Cary Sts.	Angus P. Gunn
Nicholas-Gray Paint Corp. (E)	325 West Broad St.	Cary A. Nicholas
Pittsburgh Plate Glass Co. (A)	7th & Byrd Sts.	W. S. Dunning
Richmond Glass Shop (C)	814 West Broad St.	A. G. Bialkowski
Sampson Paint & Color Co., Inc. (A)	1415 East Main St.	F. J. Sampson
Sanders Bros. Co., Inc. (E)	1318 West Broad St.	W. B. Elwang
Sherwin-Williams Co. (A)	1017 East Main St.	I. A. Steger
Southern Varnish Corp. (A)	Box 1004, Roanoke, Va.	N. W. Kelly

ST. LOUIS PAINT, VARNISH AND LACQUER ASSOCIATION
St. Louis, Missouri

President	(Benjamin Moore & Co.)	W. C. LARUE
Vice-President	(Spencer Kellogg & Sons, Inc.)	E. W. WEAVER
Secretary	(Continental Can Company)	T. H. MAYES
Treasurer	(American Zinc Sales Corp.)	C. P. WOOD

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Absorene Mfg. Co. (C)	1609 North 14th St.	H. R. Henderson
Aluminum Co. of America (B)	3615 Olive St.	D. P. Murray
American Can Co. (B)	41 Branch St.	Edw. Lanz

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
American Cyanamid & Chemical Corp. (B)	Shell Bldg.	W. H. Andrews
American Paint Journal Co., Inc. (C)	3713 Washington Blvd.	A. F. Voss
American Zinc Sales Co. (B)	Paul Brown Bldg.	Fred W. Knoke
Bakelite Co. (B)	4228 Forest Park Blvd.	Geo. A. Wells
Banner Supply Co. (A)	1804 South Jefferson St.	J. C. Hoffmeister
Baumstark & Co., H. A. (C)	4030 Chouteau Ave.	H. A. Baumstark
Berry Brothers, Inc. (A)	3721 Washington Blvd.	J. B. Moxley
Biddle Company, The (A)	612 South Main St.	Oliver J. Biddle
Brown Co., R. J. (B)	1418 Wittenberg St.	T. M. Scherer
Campbell Paint & Varnish Co. (A)	106 Gratiot St.	H. L. Slaughter
Chemical & Pigment Co. (B)	Collinsville, Ill.	H. R. Williams
Commercial Solvents Corp. (B)	Paul Brown Bldg.	E. I. Beckenholdt
H. D. Condie (Honorary)	314 No. 4th St.	
Con-Ferro Paint & Varnish Co. (A)	3228 North Broadway	Sam Koplar
Continental Can Co. (B)	5221 Natural Bridge Ave.	T. H. Mayes
Cook Paint & Varnish Co. (A)	4465 Manchester Ave.	W. M. Aronson
Davis Co., Don V. (A)	1535 North Eighth St.	Don V. Davis
DeLore Division, National Lead Co. (B)	P. O. Box 2808, Carondelet,	
		C. P. DeLore
DeMert & Dougherty, Inc. (C)	1600 Clark Ave.	Frank M. Bauer
DeVilbiss Co., The (B)	2737 Washington Blvd.	L. C. LeResche
Devoc & Reynolds Co. (A)	4151 Delmar St.	J. A. Smith
Dill-Hough Co. (C)	608 South Main St.	M. L. Coleman
du Pont de Nemours & Co., E. I. (Pigment Dept.) (B)	2101 Canalport Ave., Chicago, Ill.	H. E. Schreiber
Eagle-Picher Sales Co. (B)	305 St. Clair Ave., East St. Louis, Ill.	Lester Brown
George Co., P. D. (A)	5200 N. Second St.	J. E. George
Hamberg, H. R. (C)	7242 Pershing Ave.	H. R. Hamberg
Hercules Powder Co. (B)	Railway Exchange Bldg.	F. W. Hoyt
Imperial Paper & Color Corp. (B)	3713 Washington Blvd.	W. T. Thumser
Independent Oil Co. (B)	3930 Chouteau	Jos. A. Cullen
Inter-Coastal Paint Corp. (A)	1248 Walnut St., East St. Louis, Ill.	Geo. Dunford
Kellogg & Sons, Inc., Spencer (B)	108 Mullanphy St.	E. W. Weaver
Knapp, Harry G. (C)	Railway Exchange Bldg.	Harry G. Knapp
Made-Rite Products, Inc. (A)	2719 S. 2nd St.	John H. Meyer
Mar-Kay Mfg. Co. (A)	2719 South Second St.	Chas. F. McKay
Mepharm Corp., Geo. S. (B)	20th & Lynch St., East St. Louis, Ill.	W. B. Nichols
Missouri Paint & Varnish Co. (A)	5125 North Second St.	J. P. Frank
Mitchell-Mayer Co., Inc. (A)	3506 Market St.	Leo. Mitchell
Monsanto Chemical Co. (B)	1700 South Second St.	W. J. Berkley
Moore & Co., Benj. (A)	1630 South Second St.	Richard Moore, Jr.
Mound City Paint & Color Co. (A)	202 S. 9th St.	S. R. Casey
Muralo Co. (A)	542 Oak Court	E. J. Murphy
National Lead Co. (B)	722 Chestnut St.	R. J. Ferree
New Jersey Zinc Sales Co. (B)	221 North LaSalle St., Chicago, Ill.	C. H. Petterson
Niehaus & Co., J. E. (C)	3713 Washington Blvd.	J. E. Niehaus
Owens-Illinois Can Co. (B)	3615 Olive St.	H. C. Spiegelberg
Phelan-Faust Paint Mfg. Co. (A)	932 Loughborough Ave.	W. J. Phelan
Pittsburgh Plate Glass Co. (A)	1106 Central Ind. Court	J. M. Phillips
Pockels Drug, Glass & Paint Co. (A)	2340 Gravois Ave.	Sidney Pockels
Point Milling & Mfg. Co. (B)	20th & Lynch St., East St. Louis, Ill.	L. K. Ayres

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Price Varnish Co. (A)	Third & St. Louis, Valley Park, Mo.	Thompson Price, Jr.
Reardon Co., The (A)	2208 North Second St.	J. V. Reardon
Robbins Varnish Co., A. (A)	1535 North 8th St.	Clarence Robbins
Robins & Co., G. S. (B)	126 Chouteau Ave.	H. L. Dahm
St. Louis Surfacers & Paint Co. (A)	4200 Arlington Ave.	H. C. Avis
Schulte Pt. & Lacq. Mfg. Co. (A)	639 E. Holly Ave.	Frank Schulte
Seidlitz Paint & Varnish Co. (A)	562 Garden Ave., Webster Groves, Mo.	Max McClure
Shell Oil Co., Inc. (B)	Shell Bldg.	W. E. Espy
Sherwin-Williams Co. (A)	515 Spruce St.	C. R. Bivins
Steelcote Mfg. Co. (A)	3418 Gratiot St.	Geo. Niedt
Sullivan Sales Co., Phil A. (C)	330 Newstead, South	Phil A. Sullivan
Thompson-Hayward Chemical Co. (C)	1101 North Wharf St.	Morton Meyer
Titanium Pigment Corp. (B)	Carondelet Sta.	George Argent
United Color & Pigment Co., Inc. (B)	828 Gratiot St.	Peter Koval
U. S. Industrial Chemicals, Inc. (B)	1600 Clark	J. E. Montgomery
U. S. Lacquer & Chemical Co.	2115 Singleton St.	J. M. Dilschneider
Utah Gilsonite Co. (C)	Wainwright Bldg.	O. M. Barron
Vane-Calvert Paint Co. (A)	1601 North Broadway	A. S. Fischer
Von Hoffmann Press (B)	106 South Ninth St.	George Boesch
Wurdack, Inc., Walter (A)	4927 Connecticut	Walter Wurdack

TOLEDO PAINT, VARNISH AND LACQUER ASSOCIATION
Toledo, Ohio

President	H. W. PARKE (The M. I. Wilcox Co.)
Vice-President	J. C. FRALICH (Acme White Lead & Color Works)
Secretary-Treasurer	W. B. STEVENS (Sherwin-Williams Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme White Lead & Color Works, Inc. (A)	146 Summit St.	J. C. Fralich
American Can Co. (B)	City Park Ave. & Hamilton St.	D. C. Felbinger
Archer-Daniels-Midland Co. (B)	Hanson Ave. & Industrial,	H. H. Faulring
Buckeye Paint & Varnish Co. (A)	715 South 15th St.	P. F. Whalen, Jr.
DeVilbiss Co., The (B)	300 Phillips Ave.	W. J. Pitt
Dolphin Paint & Varnish Co. (A)	922 Locust St.	Julius Blum
duPont de Nemours & Co., E. I. (A)	721 Adams St.	E. B. Crannell
Glidden Co., The (A)	201 Summitt St.	C. M. Myers
Heating Trades Supplies, Inc. (C)	1714 North 12th St.	K. E. Kirk
Lake Shore Paint Co. (A)	218 Huron St.	T. F. Coulter
Lindsey Wall Paper Co. (C)	335 Erie St.	John Dooley
National Lead Co. (B)	123 University Blvd.	J. G. Ludey
Owens-Illinois Can Co., The (B)	Ohio Bank Bldg.	
Pittsburgh Plate Glass Co. (A)	2410 Albion St.	C. A. Schaefer
Sherwin-Williams Co. (A)	704 Madison Ave.	W. B. Stevens
Superior Paint Co. (C)	508 Monroe St.	R. J. Ahrendt
Wilcox Co., The M. I. (E)	210 Water St.	Harry W. Parke

UTAH PAINT, VARNISH AND LACQUER ASSOCIATION
Salt Lake City, Utah

President SAM HUGHES
(Salt Lake Glass & Paint Co.)
Vice-President A. N. ENGBERG
(Armstrong-Engberg Wallpaper Co.)
Secretary-Treasurer G. C. LUESBLY
(Perschon Paint & Wallpaper Co.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Acme Quality Paint Store (A).....	37 East First South St.,	Howard A. Hanks
American Can Co. (B).....	2425 Blake St., Denver, Colo.,	W. A. Landgraf
Armstrong-Engberg Co. (C).....	19 West First South St.	A. N. Engberg
Bennett Glass & Paint Co. (A).....	61 West First South St.	A. Robinson
Fuller & Co., W. P. (A).....	404 West Fourth South St.,	B. W. Butler
General Paint Corp. (A).....	45 East Fourth South St.,	Kelly Carpenter
National Lead Co. (B).....	2161 Berkeley St.	D. C. Higley
Perschon Paint & Wallpaper Co. (C).....	339 South State St.,	William F. Perschon
Salt Lake Glass & Paint Co. (E).....	33 East First South St.	Sam Hughes
Salt Lake Hardware Co. (E).....	105 North Third West St.,	Harold J. Martin
Sherwin-Williams Co. (A).....	227 South State St.	Wendell Gilbert

WASHINGTON PAINT CLUB
Washington, D. C.

President R. S. FLINT
(Watkins-Whitney Company)
Vice-President C. I. SMITH
(C. I. Smith Company)
Treasurer T. A. FLYNN
(Butler-Flynn Paint Co.)
Secretary EDWARD R. DRAKE
(1500 Rhode Island Ave., N. W.)

<i>Firm</i>	<i>Address</i>	<i>Representative</i>
Butler-Flynn Paint Co. (E).....	609 C Street, N. W.	T. A. Flynn
Capital Wall Paper & Paint Co. (E).....	1200 Eye St., N. W.	J. M. Buckley
Dyer Brothers, Inc. (E).....	734 Thirteenth St., N. W.,	Manning Dyer
Felton, Sibley & Co. (A).....	5309 Georgia Ave., N. W.	W. I. White
Fries, Beall & Sharp Co. (E).....	734 Tenth St., N. W.	R. E. Kenyon
Glidden Co., The (A).....	1013 Twelfth St., N. W.	
Lawrence Co., W. W. (A).....	714 Twelfth St., N. W.	R. N. Youmans
McDougall-Butler Co., Inc. (A).....	421 Tenth St., N. W.	John A. Aakew
Muth & Co., Inc., Geo. F. (E).....	710 Thirteenth St., N. W.	H. F. McCall
Pittsburgh Plate Glass Co. (A).....	1545 New York Ave., N. E.,	A. Lee Amoss
Rally Co., Hugh (E).....	1334 New York Ave., N. W.,	Hugh Rally, Jr.
Smith Co., C. I. (E).....	2437 18th St., N. W.	C. I. Smith
Watkins-Whitney Co. of Maryland, Inc., The (E).....	1432 P St., N. W.	Ralph Flint
Watson-Standard Co. (A).....	916 Seventh St., N. W.	E. D. Jones
Winslow Co., W. R. (E).....	922 New York Ave., N. W.	W. R. Winslow

