PLAINTIFF'S EXHIBIT
GP-221

THE MASON COMPANY

June 27, 1974

MANUFACTURERS' REPRESENTATIVES

201-273-5975

PACKAGING SPECIALISTS

June 25, 1974

Mr. Edward L. Aasen
Mr. Lee Mason
The Mason Company
Post Office Box 765
Summit, New Jersey 07901

Dear Lee:
Dear Ed:

This is to acknowledge receipt of your letter of June 25 accompanied by a black and white proof of the caution label we now require for our five-gallon pails.

I would like to have you contact Cleveland Steel to reduce the quantity of decorated plate from 150,000 to 100,000. This is for two reasons--first, our business is at low levels at the present time, and second, there is a possibility we will be able to eliminate the use of asbestos in our formulas, and we would not like to have this caution label with us for too long a period if it were not necessary.

Thank you very much.

Sincerely,

Very truly yours,
THE MASON COMPANY

Edward L. Aasen
Lee MaPurchasing Manager
PresidGypsum Division

ELA:nh
Encl
Enclosure
CC: David E. White

PACKAGING SPECIALIST
P.O. BOX 765
SUMMIT, NEW JERSEY 07901
201-273-5995
CLEVELAND STEEL CONTAINER CORP.

CHANGE ORDER

NO. EP-674A

DATE 6-25-74

PURCHASER'S ORDER NO. will advise

TO Georgia-Pacific Corp.

SS 900 S. W. 5th Avenue

Portland STATE Oregon ZIP 97204

RKS

SHIP TO

ADDRESS

CITY STATE ZIP

TERMS

AAN LM	SHIP VIA	DATE REQUIRED	F.O.B.

QUANTITY	STOCK NUMBER/DESCRIPTION	PRICE	PER	AMOUNT
	Attached herewith approved B & W of recent change to this customer's "Ready Mix Joint Compound" design.			
	Please complete the engraving change and press plates and advise Lee Mason earliest possible date you will be prepared to manufacture pails of this new design for customer's Chicago, Akron, Marietta and Milford plants. I would suggest bringing in approximately 150,000 for the months of July, August and September.			

JYER

TOTAL

"SNAP-A-WAY" FORM 44-841 4 PARTS

WILSON JONES COMPANY © 1961 PRINTED IN U.S.A.

CUSTOMER'S COPY

LATEMAKERS/INCORPORATED

3507 3RD AVENUE SOUTH • BIRMINGHAM, ALABAMA 35202 • P. O. BOX 10705 • 205/324-8629

12 July 1974

A complete negative- and plate making service to the lithographic trade

Mr. Edward L. Aasin
Purchasing Mgr.
Gypsum Division
900 S. W. 5th Avenue
Portland, Oregon 97204

Dear Mr. Aasin:

Enclosed you will find 2 B/W proofs of each of the Georgia-Pacific Redi-Mix Joint Compound:

1 - 1 gal. Round (with ears)
Standard Cont. EO 1147-2

2 - 5 gal. Pail
Standard Cont. EO 1145-2

Please sign the approval form attached to the back of one of each of these and send to Mr. Robert Spinney, Standard Container Company, P. O. Box 336, Homerville, Georgia 31634.

With best wishes, I am

Sincerely yours,

ALABAMA ENGRAVING/PLATEMAKERS, INC.

Charles W. Wheeler, Jr.

CWW/bc
C. C. Mr. Robert Spinney

THE MASON COMPANY
P. O. BOX 765
SUMMIT, N. J. 07901
201-273-5995

MANUFACTURERS' REPRESENTATIVES

PACKAGING SPECIALISTS

July 2,1974

Mr. Edward L. Aasen
Georgia-Pacific Corporation
900 S.W. 5th. Avenue
Portland, Oregon 97204

Dear Ed:

Cleveland has advised today that the new "Caution Clause" decorated plate will be available at the plant for manufacture the week of July 22nd.

With this in mind, please advise soon now what will be needed for Akron, Marietta, Chicago and Milford plants for the next two or three months' schedule. Both the plate and the decorating supply are tight now, Ed, and I need your help in setting up some kind of production plans for Cleveland to follow if they are to keep all plants going properly.

Also, since Acme plant is still going to use the reular design without the "Caution Clause", I'll have to have some estimate from you of their needs of that plate for the next several months. Right at the moment, Cleveland has only enough plate for 3,300 pails for Acme so they are awaiting my instructions.

Please get to this and get the necessary information to me as quickly as possible, Ed, so that we don't fall down on our service to your plants. Awaiting your word,

Sincerely,

Lee Mason
President.

LM/mj
Cy: Mr. David E. White
Cleveland Steel Container Corp.

MANUFACTURERS REPRESENTATIVES
PACKAGING SPECIALISTS
P.O. BOX 765
SUMMIT, NEW JERSEY 07901
201-273-5995

CLEVELAND STEEL CONTAINER CORP.

NO. EP-674

DATE 6-12-74

PURCHASER'S ORDER NO. will advise

Ed Aasen Thanks, Ed

SOLD TO Georgia-Pacific Corp.

ADDRESS 900 S. W. 5th Avenue

CITY Portland STATE Oregon ZIP 97204

REMARKS 3 Black & White proofs to Lee Mason
RUSH RUSH

SHIP TO

ADDRESS

CITY STATE ZIP

TERMS

SALESMAN	SHIP VIA	DATE REQUIRED	F.O.B.
LM			

QUANTITY	STOCK NUMBER/DESCRIPTION	PRICE	PER	AMOUNT
	Make the following change in customer's "Ready Mix			
	Joint Compound" design:			
	On both left and right panels, insert "caution"			
	panel outlined with solid black line as per enclosed			
	B & W proof. This in same green color print as rest			
	of design. *	Invoice customer at cost		
	NOTE: This design will be used for all pails shipped to			
	Chicago, Akron, Marietta and Milford plants.			
	Acme plant product does not contain asbestos			
	so they will continue to use present design.			
	* Lee Mason will get estimated useage of both			
	designs from Ed Aasen of Georgia-Pacific's			
	Portland office.			

Ed Please advise S.A.P.!! Your balance [illegible] Thanks. Lee

BUYER Lee [illegible]

TOTAL

"SNAP-A-WAY" FORM 44-841 5-PARTS
WILSON JONES COMPANY © 1961 PRINTED IN U.S.A.

July 23, 1974

Mr. C. W. Wheeler, Jr.
Platemakers Inc.
Post Office Box 10705
Birmingham, Alabama 35202

Dear Mr. Wheeler:

We are returning an approved copy of the five-gallon pail art work which incorporates an asbestos warning clause.

We are not signing and returning the art work on the one-gallon pail as it is an obsolete design and completely wrong for our use. I suggest that you contact Standard Container to see if you cannot locate the current pail design and modify the art to incorporate the warning in the appropriate place on this smaller pail.

Thank you very much.

Very truly yours,

Edward L. Aasen
Purchasing Manager
Gypsum Division

ELA:nh

Enclosure

cc: Mr. Robert Spinney