Monsanto

FROM (NAME & LOCATION) B2SH Cumming Paton

DATE November 7, 1971

SUBJECT Dielectric Fluid Aroclors

REFERENCE

cc B2SJ N. T. Johnson
B2SL T. L. Gossage
B2SH P. G. Benignus
B2NG D. F. Smith
B3NE W. S. Clark
B2SG C. L. Bradford

TO 1070 H. R. FORD
1800 D. R. HANSEN
1010 R. A. GARCIA
1650 P. L. SLAYTON

The following accounts are listed in M.I.P. under Capacitor Fluids. It is very doubtful that these companies do in fact make capacitors. Gwin Engineering, High Strength Plastics, Essex Chemical and American Cyanamid certainly don't. Several of these people use Aroclor as a plasticizer in coatings, gaskets, etc. for electrical applications. However, this is not an approved use. We have no guarantee they won't use the Aroclors in other coatings or get them contaminated. We have replacement products for Aroclor 1242 and 1254 in coatings, gaskets, seals, etc. These replacements are Aroclor 1221B and 6000 series.

Aroclor 1242	Lbs. 1970	Lbs. 1971 YTD	Salesman's Code
Anderson Electric	0	1200	19-32
Essex Chemical	0	12,000	12-37
Fiber Resin Corp.	55	0	11-53
High Strength Plastics	600	1200	11-34
Dexter Corp.	112	0	11-31
Martin Marietta	110	0	18-66
Humble Oil Refining	0	55	18-66
United Electric Container	1200	0	12-37
Westvaco	0	600	12-37
Aroclor 1254			
American Cyanamid	660	0	12-37
Aviation Fluids	180	0	11-33
Brunswick Corp.	0	60	11-33
Carolina Rubber Hose	2400	0	19-32
Edwards High Vacuum	2400	600	12-37
Gwin Engineering	1800	600	19-32
High Strength Plastics	0	1200	11-34
Fenwal Electronics	60	0	12-37
Mandrels Inc.	720	0	11-38
McDonnell Douglas	4800	0	11-33
Quinn Eng.	0	600	19-32
R. F. Electronics	1800	0	12-37
Space Corp.	60	0	19-74

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Aroclor 1254
Continued

	Lbs. 1970	Lbs. 1971 YTD	Salesman's Code
State Chemical Co.	120	0	19-68
Vacuum Equipment	60	0	12-37
Walcon Ind.	60	0	11-53
Williams Res.	600	0	11-53

It also looks as if Martin Marietta, Humble Oil Refining, Westvaco, Aviation Fluids, Edwards High Vacuum, McDonnell Douglas and Vacuum Equipment might be trying to buy some of Larry Bradford's products on the cheap. Please confirm what the applications are at these accounts. Dielectric orders will only be honored for bona fide capacitor manufacture or for testing of capacitor paper. Other accounts should be turned over to Industrial Fluids or Plasticizers as the case may be.

This may seem a lot of work for small volume but it is liable to be the small, neglected use that causes the most headaches.

Attention Dale Smith: These accounts should be regarded as Unapproved for Dielectric Fluids until the position can be clarified.

Cumming Paton

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