DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME					DATE OF CALL
PRODUCTS RESEARCH					7/9/70
CITY AND STATE			DATE RECEIVED		DATE TYPED
BURBANK, CALIFORNIA			7/10/70		7/13/70
CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY					
NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES
REGION	SERVICE CENTER		SALESMAN		
ST LOUIS	LOS ANGELES		ROB LAMKIN/aw		

TO WILL CLARK
ST LOUIS

CC R N BRELL/E MCCABE -WLM

CONTACTED
Mel Young – Group Leader - DEM
T C Li – Chemist
Irv Seegman – Senior V.P.

AROCLORS
Reviewed new viscosity data with Young and Li. Prime purpose of call was to discern emotional climate generated by our ppsition on warehousing/ extended payment privileges. We are not the "fair haird boys" this week but according to Young this will not prejudice their evaluations against our suggestions. One product line that is going to be looked at quite closely during the evaluations is Pennsylvania Chemicals Picolastics series. Also, some Dow and Penn Chemical Products based on an Alpha Methyl Styrene.

A-6062 was of interest to Young and samples to be sent.

A-1268 REPLACEMENT
Li having problem with replacement. He is looking at A-5460, TPPate, Phoscheck P30 and will review Phosgard C-22-R

0456600

S-331 (REV. 12/68)

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