

<u>SUPPLIER</u>	<u>ITEM</u>	<u>PRICE*</u>	<u>F.O.B. POINT</u>	<u>MONTHLY ORDER QUANTITY</u>	<u>TOTAL 1963 PURCHASES</u>
E. I. duPont Co.	Neoprene KNR	\$.7625#	Trenton, N.J.	2000#	32,000#
	Neoprene WHV	.3325#	Trenton, N.J.	2000#	6,000#
	Neoprene GNA	.4225#	Trenton, N.J.	3000#	33,000#
	Neoprene W	.4025#	Trenton, N.J.	6000#	254,000#
	Neoprene AC	.5625#	Trenton, N.J.	6000#	226,000#
	Neoprene FB	.6625#	Trenton, N.J.	300#	2,000#
	Neoprene WRT	.4625#	Trenton, N.J.	2000#	33,000#
	Neoprene GRT	.4325#	Trenton, N.J.	1000#	9,000#
	Neoprene WB	.4225#	Trenton, N.J.	2000#	28,000#
	Hypalon 20	.5025#	Trenton, N.J.	1000#	9,000#
	Hypalon 30	.5725#	Trenton, N.J.	1000#	7,000#
	Hypalon 40	.5225#	Trenton, N.J.	2000#	14,000#
	Titanium R-110	.285#	Gates	1000#	37,000#
	Titanium R-610	.285#	Gates	2000#	8,000#
Enjay Company Plainfield, N.J.	Vistanex L-100	.37#	Elizabeth N.J.	1000#	10,000#
Esso Standard Oil Wilmington, Del.	Xylene	.25 Gal.	Baltimore Md.	4500 Gal.	22,000 Gal.
	Toluene	.21 Gal.	Baltimore Md.	500 Gal.	2,000 Gal.
C. P. Hall Co. Newark, N.J.	Sulphur	5.50 cwt.	Newark, N.J.	2000#	10,000#

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Jones-Dabney Co. Newark, New Jersey	Epi-Rez 509	\$.685#	Gates	500#	1,500#
	Epi-Rez 510	.685#	Gates	1000#	6,000#
Spencer-Kellog & Sons Philadelphia, Pa.	F-78-50X	.325#	Gates	800#	5,600#
Marbon Chemical Co. Washington, W. Va.	TiFly UP	6.75 Gal.	Wash. W. Va.	50 Gals.	250 Ga
	TiFly RC	5.00 Gal.	Wash. W. Va.	50 Gals.	300 Ga.
National Lead Company Philadelphia, Pa.	Red Lead RB-97% Dry	.1645#	Phila. Pa.	6000#	48,500#
	Basic Silicate Chromate M-50	.20#	Gates	1000#	4,000#
	Litharge YBF	.1475#	Phila. Pa.	3000#	12,000#
	Lectro 78	.45#	Phila. Pa.	1000#	7,000#
	Bentone 38	.79#	St. Louis	300#	1,200#
	Dyphos	.58#	Phila., Pa.	300#	1,200#
Naugatuck Chemical Co. New Brunswick, N. J.	GRS #1016	.27#	Gates	500#	1,500#
	GRS #1018	.249#	Gates	1000#	5,000#
Pittsburg Plate Glass Co. Philadelphia, Pa.	HISil 233	.0975#	Phila. Pa.	1000#	9,000#
	Silene EF	.09#	Phila. Pa.	500#	2,500#
S. J. Pike Company New York City, N.Y.	#1 Smoked Sheet	.26#	N.Y.C. N.Y.	10,000#	66,000#
Pioneer Products Co. Perth Amboy, N. J.	Asphalt PA-4070	.0375#	Perth Amboy	2000#	12,000#

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Phoenix Steel Container New Market, New Jersey	5 Gal. Pails	\$.84 ea.	Gates	2000	24,000
	55 Gal. 18 Ga. Drums Lined	6.50 ea.	Gates	50	500
	55 Gal. 18 Ga. O.I. Drums	6.50 ea.	Gates	50	1400
Ponnam Industrial Chem. Chester, Pa.	Picco 10	.145#	Chester, Pa.	1600#	19,200#
Goo. A. Rowley & Co. Philadelphia, Pa.	Supersil 325 Mesh	49.00 ton	Phila. Pa.	3000#	6,000#
	Araldite 471-X-75% (CIBA)	.485#	Gates	1425#	5,700#
Shell Chemical Co. Newark, New Jersey	NEK	.125#	Gates	4000 Gal.	40,000 Gal
	M.I.B.K.	.12#	Gates	1500 Gal.	9,500 Gal
Sherwin-Williams Co. New York City, N.Y.	1 Gal. D.T. Lined Cans	.1953	Gates	4000	33,000
	1 Qt. D.T. Lined Cans	.0345	Gates	4000	42,000
	1 Pt. D.T. Lined Cans	.0644	Gates	4000	42,000
Sun Oil Company Philadelphia, Pa.	Commercial Fuel #5	.035 Gal.	Marcus Hook	4500 Gal.	76,500 Gal
	Xylol	.25 Gal.	Marcus Hook	4500 Gal.	18,000 Gal
Titanium Pigments Corp. Philadelphia, Pa.	Titanox RA-MC	.285#	Gates	3000#	20,000#
United Shoe Machinery Cambridge, Mass.	Bostik 1007	4.41 Gal.	Cambridge Mass.	100 Gal.	400 Gal
Union Carbide Chem. Moorestown, N.J.	N-Butanol	.175#	Gates	740#	8,880#
	Cellosolve Acetate U.G.	.21#	Gates	880#	7,480#
A. T. Vanderbilt New York City, N.Y.	Thermax	.05#	Sterlington La.	30000#	146,000#
	P-33 Black	.1025#	Trenton, N.J.	1000#	3,000#

<u>SUPPLIER</u>	<u>ITEM</u>	<u>PRICE*</u>	<u>F.O.B. POINT</u>	<u>NOMINAL ORDER QUANTITY</u>	<u>TOTAL 1953 PURCHASES</u>
R. T. Vanderbilt New York City, N.Y.	Thermax H.S.	\$.095#	Bridgeport Conn.	4000#	20,000#
Van Horn & Metz, Inc. Conshohocken, Pa.	ASP-400	.0297#	Phila., Pa.	2000#	16,000#
	ASP-200	.04#	Phila., Pa.	2000#	10,000#
	VYHN Resin	.355#	Gates	500#	6,000#
	VIGH Resin	.445#	Gates	2000#	11,000#
	VYLE Resin	.425#	Gates	500#	2,000#
	Satintono #1	.0459#	Phila., Pa.	4000#	32,000#
	Aluminum Powder 422	1.11#	Gates	600#	6,000#
	St. Joseph Zinc Oxide	.1425#	Gates	1000#	6,000#
	Asbestos 7K-4	.025#	Blacklake Canada	1000#	2,000#
Visking Corporation Terre Haute, Indiana	Polyethylene Film .003"	.38#	Gates	1000#	8,000#
Virginia Barrel Co. Chester, Pa.	Sheetstock Containers	3.20 ca.	Gates	200	1,400
C. K. Williams Co. Clifton, New Jersey	Red Iron Oxide #2900	.145#	Easton, Pa.	2000#	13,000#
Witco Chemical Company New York City, N.Y.	FEF Black	.07#	Sherrin Texas	12000#	40,000#
	SRF-NS Black	.0575#	Sherrin Texas	20000#	56,000#

*Price is current price based on present quantities ordered.

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cc: ~~G. S. Forbes~~
T. R. McCarroll

March 25, 1964

Mr. R. C. Disney
Gates Engineering Company
Division of The Glidden Company
100 South West Street
Wilmington 99, Delaware

G. S. FORBES

MAR 26 1964

Dear Mr. Disney:

I am enclosing a copy of the Glidden Specification Manual for your use. This Manual outlines the Glidden formula numbers for approximately 200 military and federal paint specifications. After you have reviewed this Manual, you may desire to secure more copies for use at your company. If so, kindly advise me how many more you will require.

Because there are continual amendments, revisions and new specifications constantly being issued, revisions to the Specification Manual are made approximately three times a year. You will be placed on the list to receive revisions. If more manuals are required, we would appreciate receiving the names to whom they will be issued so that future revisions will be directed correctly.

Our research laboratory at Reading does all the formulating for specification finishes. Reading is the Glidden plant that would supply most all specification coatings for your use. With few exceptions, these items are not retained in stock and depending on the material desired minimum orders of up to 500 gallons may be required. It would therefore be advisable to check through this office in order to get a cost and the minimum order requirement before making any commitments to customers desiring specification finishes. If I can assist you in any way on government paint specifications, please feel free to contact me.

Very sincerely,



Lou Rich, Jr.
Manager, Government Sales

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