

01/14/71

	TOTAL MONTH SALES POUNDS DOLLARS	Y-T-D POUNDS	SALES DOLLARS	TOTAL LAST YEAR SALES POUNDS DOLLARS	TOTAL YEAR GOAL LBS	CUST ID MAJR-GRD-GP
BOEING CO SO SEATTLE WASH						00045802
BOEING CO KENT WASHINGTON					AR 086738	00157171
1136 PYDRAUL A 200				3,870 1,134		4595-200-11
TOTAL CUSTOMER		563	224	3,870 1,134		00157171
BOEING CO RENTON WA					AR 086738	00111767
1136 PYDRAUL A 200				9,030 3,424		4595-200-11
BOEING CO SO SEATTLE WASH					AR	00045802
1136 PYDRAUL AC WINTER GRADE				1,170 448		6759-000-11
1136 PYDRAUL 150				2,545 1,161		4591-150-11
1136 PYDRAUL A 200				8,385 2,495		4595-200-11
1136 PYDRAUL 312					75,000	6760-312-11
1136 SANTOVAC 5				16 426		6776-000-11
TOTAL CUSTOMER				12,116 4,530	75,000	00045802
BOEING AIRPLANE WICHITA KANS					AR 086740	10010233
1132 SANTOVAC 5				1 40		6776-000-11
TOT PAR BOEING CO SO SEATTLE WASH		2,602	1,239	27,056 10,137	75,003	00045802
BOHN ALUMINUM ADRIAN MICHIGAN					AR 087275	00161586
1153 PYDRAUL 312		1,000	292	3,500 945	4,500	6760-312-11
BORDAHL LAB NORWOOD MA					AR 057298	00111015
1130 AROCLOR 1232		10,450	2,012	26,400 4,987		1040-230-11
1130 PYDRAUL A 200				2,580 745		4595-200-11
TOTAL CUSTOMER		10,450	2,012	28,980 5,732		00111015
BORDEN COLUMBUS OHIO						10010586
*BORDEN ILLIOPOLIS ILL					AR 089000	10010624
1134 PYDRAUL AC				226 85	300	6758-000-11
BORG WARNER CHICAGO ILL						00045829
BORG WARNER MUNCIE IND					AR 089511	10010853
1153 TCP /MCS 389/		2,650	977	4,770 1,758	5,000	8530-200-11
BORG WARNER CORP YORK PA					AR 089512	00212687
1130 PYDRAUL F-9				1,180 440		4590-009-11
CALUMET STEEL CHIC HTS IL					AR 115030	10013194
1134 PYDRAUL F-9				4,130 1,508		4590-009-11
1134 PYDRAUL 135	2,690	729	36,584 9,797	27,438 7,328	22,000	4592-135-11
1134 PYDRAUL 230			22,575 6,139	72,975 19,914	75,000	4597-230-11
TOTAL CUSTOMER	2,690	729	59,159 15,936	104,543 28,750	97,000	10013194
TOT PAR BORG WARNER CHICAGO ILL	2,690	729	61,809 16,913	110,493 30,948	102,000	00045829