

1 BY MR. MCGOWAN:

2 Q If you put danger or warning on a box of
3 Kaylo, you agree that one of the results of that would
4 have been you would have sold less Kaylo?

5 A We had people who were label people. They
6 all took a good look at this and decided what they
7 could come up with.

8 BY MR. SMITH:

9 Q If Owens-Corning had had the word danger on
10 its Kaylo products and had other asbestos
11 manufacturers not had that on their products, you
12 agree, that would have put Owens-Corning on a
13 competitive disadvantage?

14 A You would have a little harder selling job.

15 Q Let me show you a document dated October 27,
16 1966 that, at the top, has, in handwriting, copies to
17 J.H. Thomas.

18 Do you see that?

19 A Yes.

20 Q It says copies to J.H. Thomas.

21 A Who wrote that?