Monsanto

FROM (NAME & LOCATION): W. A. Kuhn

DATE: January 29, 1969

cc: D. A. Olson DOLSO
P. G. Benignus PBENI
[redacted]

SUBJECT: AROCLOR - DRUMMED
ELECTRICAL QUALITY

REFERENCE:

TO : J. C. Landwehr -- ANNISTON
Hill Williams -- ANNISTON

Attached is a letter by Paul Benignus which I think pretty much summarizes the Aroclor quality situation.

I think the plant needs to generate two kinds of information:

- A specification for higher electrical quality epoxide stabilizers which can be reviewed with Shell. Although this assignment was previously given to Marketing, I think it more logically falls in the plant baliwick because this is where most of the technical know-how exists. Having achieved the new spec, will ask Central Purchasing to negotiate with Shell.

- In reviewing some of Jim Bryant's work on drum flushing (TSD job number 370-501, report No. 1), I ran across the fact that the double-coated pigment Dalbon liner actually upgrades the quality of Aroclor after the initial slump which seems to occur regardless of the type of container or liner. Apparently the USA customers are happy with what they are receiving. Where we meet foreign competition, however, we think we lose an occasional sale. It seems to me that we might meet this situation by using a single or double coated Dalbon drum without flushing. I would like you to think about filling some of these drums on a test basis, but let's discuss this before you take any action. If you think this is a poor idea, please say so. If we set up a 20-30 drum static test with Dalbon drums, we may also want to do this with our current epoxy phenolic lined drums. Please let me know what you think.

Let's don't "hand-wash" any drums until we have discussed the suggestion above.

W. A. Kuhn

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