

FILE NAME: Thane (THAN)

DATE: 1980 May 28

DOC#: THAN043

DOCUMENT DESCRIPTION: Letter to Carey Canadian RE Discontinuing Being a Third Party Distributor of Asbestos Products

Thompson-Hayward Chemical Company .

May 28, 1980

bcc: Ray Fitzgerald
Ralph Ripley
Carl Segraves
Carter Marberry - Memphis Reg
Chuck Jensen - Memphis

Don Reardon - N C Reg
Larry Stimpson - Minneapolis
Dan Lilly - MW Reg
Bill Moore - Denver
Joe Ragusa - New Orleans
Bob Williford - Mobile

Mr. Joseph A. Munder
Midwest Regional Manager
Carey Canadian Mines, Ltd.
24 Woodland Drive
Plano, Illinois 60545

Dear Joe:

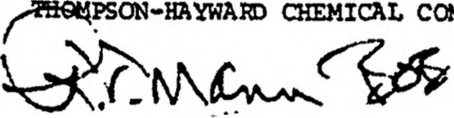
This will confirm our recent telephone conversation that we have elected to discontinue being a third party only distributor on your asbestos products at the four remaining locations for which you continued to extend that privilege; Memphis, Minneapolis, Denver and Mobile.

As we agreed this would be effective June 1, 1980 and we will let our customers decide whether they want to cancel any blanket orders and place them directly with your company or complete them as already ordered. Should any branch place an order after June 1 please do not accept.

We will send you a list of customers who have purchased on a third party basis from these locations during 1979 and be happy to make any assistance in turnovers on accounts in these locations as you see fit.

Joe, there is certainly nothing personal on this decision as we certainly value your relationship and all you have done to promote your product line. We thank you for many years of dedication and support and wish you continued success.

Cordially,
THOMPSON-HAYWARD CHEMICAL COMPANY


Robert V. Mann
Vice President-General Manager
Industrial Chemical Division

RVM/cs

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