FORM S-910

SALES SUMMARY — POUNDS BY MONTH (THOUSANDS)

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

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DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
10	10	G	127788 CAT CHEM CORPORATION			3			4						1-			
10	18	G	137834 CHEM PROCESS STAMFORD CONN															
10	16	G	166549 COLLOID CHEM LAB															
09	02	A	175617 CONSOL VACUUM ROCH NY	37	40	46		6			6	7		8	6	8		5
03	01	E	176435 CONTINENTAL CAN CO CHICAGO															
27	04	E	176473 CONTINENTAL CAN VANWERT OH															
15	02	E	176501 CONTINENTAL CAN READING PA	1														
23	46	A	177100 CONTINENTAL OIL PONCA CITY	3	2	1						1						
15	04	A	183449 CRAWFORD MFG CO INC	5		10				2			7					
09	01	E	188353 **CRUCIBLE STEEL SYRACUSE NY**			2	1								1			1
23	08	E	191350 CURTIS MANUFACTURING	2		1			1			1						
27	06	A	195058 DAP OF CALIFORNIA															
27	05	E	**198297 J H DAY CINN OHIO**															
23	02	E	207560 DIATEMP INC	1														
44	05	A	215844 DOUGLAS AIRCRAFT LONGBEACH			7		1	1			1	1	4				
09	02	G	222200 E I DU PONT DE NEMOURS															
15	01	A	222200 E I DU PONT DE NEMOURS			18										18		
28	02	G	230998 ECONOMY MANUFACTURING CO			1	1											
10	05	E	234416 ELECTROFORCE INC															
10	10	E	239408 ENGELHARDT INDUSTRIES INC															
10	45	E	242625 ESSO RESEARCH & ENG CO															
10	10	A	247890 FAIRMOUNT CHEMICAL C	1		1			1	1								
03	43	A	257914 FILMITE OIL CORP	1	1													
09	02	E	259371 THE FIREWEL CO INC	1														
10	12	A	262200 FLEUROMA INC L I N Y	1														
03	05	A	262234 FLEXO GLASS MFG COMP			1						1						
29	04	A	265323 FORD MOTOR DEARBORN MICH	1		4	1		1		1		1					
29	05	G	273519 FRITO LAY INC DALLAS TEX			13					1	12						
29	05	A	273521 FRITO NICOLAY DANCEY CO		4													
23	08	A	273811 FRONTIER CHEM OF KANSAS	6														
44	05	A	274426 FUEL ENGINEERING CO	8														
10	05	G	276497 G F CHEMICALS CORP			43								2	11	9	4	18
41	01	E	283033 G E CO RICHLAND WASH	1														
27	06	A	284130 GENL MOTORS MUNCIE IND	7	5	1	1											
29	05	A	284168 G M CENTRAL-FOUNDRY DIV			3						1					1	
10	10	G	284641 GENL PRECISION CLIFTON NJ															
28	85	A	297400 GOODYEAR T & R AKRON			1	1											
27	04	A	297416 GDYR TR RUB PT PLSNT W VA	30		33									33			
44	11	G	299228 W R GRACE BELL GRDENS			1											1	

11 1040 260 Aroclor Dist 1248

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