Monsanto

CALL REPORT - ORGANIC

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
Benson Chemical Corporation		2/19/71
CITY AND STATE	DATE RECEIVED	DATE TYPED
Seattle, Washington	2/23/71	2/23/71

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
St. Louis	Seattle	A. W. Hempelmann/fs

TO Roger F. Sellew
St. Louis

CC F. Nemits/C. R. Groninger - St. Louis

Interviewed W. Ronald Benson. Called with Roger Sellew.

TRICRESYL PHOSPHATE: Benson informs us Lubrizol have submitted a sample of their product LB-725 which is supposed to be a cheaper seal swelling agent than TCP. It was remarked that they originally had used TCP, then Monsanto convinced them Aroclor 1232 was the better and more economical product and now we are trying to get them to go back to TCP. Lubrizol have offered this lower cost, supposedly more effective, additive.

ATTENTION ROGER SELLEW: Have we been able to determine what Lubrizol 725 is chemically?

TCP - CONT'D.: Ron Benson still feels there might be some chance for us to work together for the Seattle Plant and possibly for the Boston Plant but if the Lubrizol 725 is adopted at St. Louis or Boston first, it will eventually be adopted at Seattle as well.

S-331 (REV. 12/68)

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