

SALES SUMMARY

ORGANIC #2	#1 SALESMEN'S SALES BY CUSTOMER	#2 PRODUCT SALES BY CUSTOMER	#3 DISTRICT PRODUCT SALES BY CUSTOMER	#4 CUSTOMER SALES BY PRODUCTS	MONTH		YEAR		PAGE NO.	
					DEC.		1968			625
10 6758 and Adrenal AC					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR	
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS
15 30 G 750191		UNION OIL COMPANY OF				113	41			
19 32 J 750195		UNION OIL LOVELADY TX				226	82	170		62
19 32 J 750199		UNION OIL MIDLAND TX						610		208
19 36 A 750200		UNION OIL LOS ANGELES	54	1,830	672	33,397	11,923	28,429		9,886
19 32 A 750201		UNION OIL CO OF DENVER				170	64	396		144
19 36 G 750201		UNION OIL CO OF DENVER			339	128	339	128		
06 23 G 751357					610	216	610	216		
15 30 A 752431		UNITED FUEL GAS CO	2	113	43	836	292	1,900		653
15 30 G 752431		UNITED FUEL GAS CO				226	82			
19 32 J 752580		UNITED GAS PIPE LINE				962	349	1,301		472
15 30 A 754057		WRIGHT PATTERSON AFB				610	208			
19 36 756847		U S STEEL CORP PITTSBURG	10							
15 31 A 756866		U S STEEL LORAIN OHIO	3	610	216	3,660	1,256	2,440		817
15 51 G 756871		U S STEEL HOMESTEAD PA				3,050	1,053			
15 31 A 756882		UNITED STATES STEEL CORP				7,320	2,496	2,440		810
19 32 J 757780		UNIVERSAL MATCH FERGUSON		113	43	339	126	171		63
19 32 J 758235		CHARLES E UNSWORTH				57	21			
19 32 J 762707		VAN WATERS & ALBUQUERQUE						170		62
13 33 J 763740		VELSICOL CHEM CHICAGO						610		208
13 33 A 763741		VELSICOL CHE CHATT TENN	1			610	216			
19 32 J 777741		WARREN PET TULSA OKLA	5			610	208	2,169		737
19 32 J 777743		WARREN PET KENEDY TEXAS				1,830	624	113		41
19 32 J 785556		WELL COMPLETIONS DENVER				1,130	410	565		205
19 32 A 786770		WES KEM CORP BORGER TEX				610	208	3,050		1,030
15 31 G 788350		WEST PENN POWER GREENSB	2	610	216	3,660	1,264	2,440		817
15 31 A 788650		WEST VIRG PULP & PAPER		224	85	394	136	171		63
19 32 J 790254		WESTERN ELEC LEES SUMMIT						610		208
19 32 J 791650		WESTERN TEXTILE						57		21
15 31 G 792184		WESTINGHOUSE AIR BR PA	8	1,220	432	5,490	1,896	7,320		2,452
15 31 J 795512		R E WHITE LUMBER CO						610		202
19 36 G 802845		WILMINGTON SUPPLY & SALE				57	21			
06 21 J 828596		CLAIM ACCOUNT						-		26
06 21 J 829128		CLAIM ACCOUNT					177	-		
06 21 J 829999				11		2,160				
19 36 998020		BOEING AIRCRAFT AUBURN	5					1,060		
19 36 998027		NORTHWEST GLASS CO	5							