

BERRY CONTRACTING, INC.

Industrial Constructors

P. O. BOX 4858 • 1414 CORN PRODUCTS ROAD
CORPUS CHRISTI, TEXAS 78408 • AC 512 884-0273

October 31, 1972

Coastal States Petrochemical Company
P. O. Drawer 521
Corpus Christi, Texas 78403

Attention: Mr. R. J. Adams

Gentlemen:

Due to increases for Pipefitters since May 14, 1971, we wish to advise an increase in your cost for force account work done by Berry Fabricators in our shop. The following rates are now in effect for pipework:

For pipe work by pipefitters \$11.50/M.H.
For overtime @time and one-half, add \$3.75/M.H.
For overtime @double time, add \$7.50/M.H.

The above rates are your total cost for each manhour worked, and include all costs for equipment, building and facilities, utilities, tools, taxes and insurance, oxygen and acetylene, carbon steel weld rod, overhead and profit. Your total cost for shop work performed would simply be the actual applicable manhours worked times the rates quoted above.

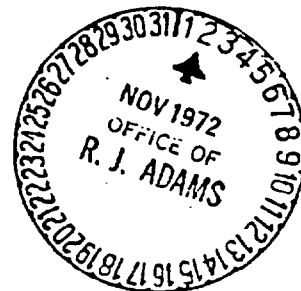
We trust the above proposal is attractive to you, and look forward to working with you on any shop fabrication needs.

Yours very truly,

BERRY CONTRACTING, INC.

R. W. Black
R. W. Black

RWB/jh



CED0006205

copy to BWD

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