



**United
States
Steel
Corporation**

600 GRANT STREET
PITTSBURGH, PENNSYLVANIA 15230

PLAINTIFF'S EXHIBIT

PMP-13

H. C. HAASE
VICE PRESIDENT—PURCHASING

G. B. KEAGLE
DIRECTOR—PURCHASING
MATERIALS AND ENERGY

October 30, 1984

Pittsburgh Metals Purifying
P.O. Box 260
Saxonburg, Pennsylvania 16056

Attention: Jack Doyle

Gentlemen:

Insulating Hot Topping Material
Lorain Works

Your formal proposal is solicited on an estimated quantity of 60,000 3 x 2 insulating 34 x 34 hot top sideboards required at Lorain Works. Present source of supply is Ferro Engineering Shape No. FB-648. Prices quoted should be F.O.B. delivered, firm for 1985. Should design criteria not be sufficient, please contact Mr. A. Freda, Steel Producing - Mold Yard, for further particulars.

To be considered, your proposal must be in our possession by November 12, 1984. Thank you for your prompt response.

Very truly yours,

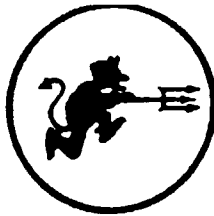
R. E. Keib
Senior Purchasing Agent

REK/jmk

cc: A. Freda
Bob Skapin

**Pittsburgh
Metals
Purifying
Company**

P.O. BOX 260 · SAXONBURG, PA., 16056 · PHONE 412-352-1551



QUOTATION

TO: UNITED STATES STEEL CORPORATION
600 Grant Street
P. O. Box 26
Pittsburgh, PA.
ATTN: Mr. R. E. Keib, Senior Purchasing
Agent

DATE: November 12, 1984
TERMS: 1/2% 10 days, net 30
F.O.B.: Lorain Works
SUBJECT: 34" x 34" 3-2 Insulat
Soffelex Sideboard System for
(LORAIN WORKS)

QUOTATION REQUESTED BY: _____

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

34" x 34" 3 - 2 Insulating Soffelex Sideboard System	\$ 17.21/set
Four Soffelex Wedges	3.97
TOTAL SYSTEM -	\$ 21.18

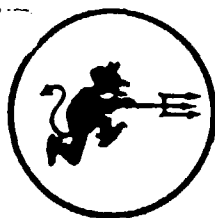
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PER

J. H. Doyle
J. H. Doyle,
Vice President-Sales & S

CONDITIONS: ALL QUOTATIONS ARE SUBJECT TO PROMPT ACCEPTANCE AND CHANGE WITHOUT NOTICE. ALL CONTRACTS ARE SUBJECT TO DELAYS OR INTERFERENCE CAUSED BY CONDITIONS BEYOND OUR CONTROL. ANY ORDERS PLACED UNDER THIS QUOTATION MUST BE APPROVED AND ACCEPTED BY PITTSBURGH METALS PURIFYING COMPANY.

**Pittsburgh
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P. O. Box 26
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Agent

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F.O.B.: Lorain Works
SUBJECT: 34" x 34" 3-2 Insulating
Soffelex Sideboard System for your
(LORAIN WORKS)

QUOTATION REQUESTED BY: _____

WE ARE PLEASED TO QUOTE ON FOLLOWING:

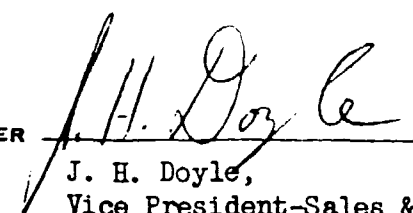
MATERIAL

PRICE

34" x 34" 3 - 2 Insulating Soffelex Sideboard System	\$ 17.21/set
Four Soffelex Wedges	3.97
TOTAL SYSTEM -	\$ 21.18

JHD:grb

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Vice President-Sales & Service

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QUOTATION

TO: UNITED STATES STEEL CORPORATION
600 Grant Street
P. O. Box 26
Pittsburgh, PA.
ATTN: Mr. R. E. Keib, Senior Purchasing
Agent
QUOTATION REQUESTED BY: _____

DATE: October 1, 1984
TERMS: 1/2% 10 days, net 30
F.O.B.: Hammond, Indiana
SUBJECT: 34" x 34" Exothermic
Sideboard Systems

(LORAIN WORKS)

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

34" x 34"	2 - 2	Exothermic Soffelex Sideboard System	\$ 41.80/set
34" x 34"	3 - 2	Exothermic Soffelex Sideboard System	39.40/set
34" x 34"	4 - 2	Exothermic Soffelex Sideboard System	44.20/set
	Four (4)	Exothermic Wedges	8.65/set

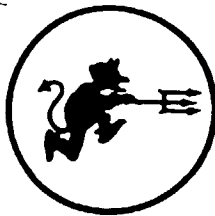
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QUOTATION

TO: UNITED STATES STEEL CORPORATION
600 Grant Street
P. O. Box 26
Pittsburgh, PA.
ATTN: Mr. R. E. Keib, Senior Purchasing
Agent
QUOTATION REQUESTED BY: _____

DATE: September 17, 1984
TERMS: 1/2% 10 days, net 30
F.O.B.: Hammond, Indiana
SUBJECT: 34" x 34" Exothermic
Sideboard Systems

(LORAIN WORKS)

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

34" x 34"	2 - 2	Exothermic Soffelex Sideboard System	\$ 41.80/set
34" x 34"	3 - 2	Exothermic Soffelex Sideboard System	39.40/set
34" x 34"	4 - 2	Exothermic Soffelex Sideboard System	44.20/set

Add - Wedge

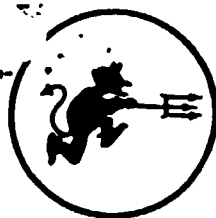
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J. H. Doyle
Vice President-Sales & Service

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**Pittsburgh
Metals
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P.O. BOX 260 • SAXONBURG, PA., 16056 • PHONE 412-352-1551

QUOTATION

TO: UNITED STATES STEEL CORPORATION
600 Grant Street
P. O. Box 26
Pittsburgh, PA.
ATTN: Mr. R. E. Keib, Senior Purchasing
Agent
QUOTATION REQUESTED BY: _____

DATE: September 17, 1984
TERMS: 1/2% 10 days, net 30
F.O.B.: Hammond, Indiana
SUBJECT: RING & LINER for your
32" x 32" Superimposed Casting System
(LORAIN WORKS)

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

32" x 32" Soffelex Ring	\$ 8.79
32" x 32" Soffelex Insulating Liner	<u>14.05</u>
TOTAL SYSTEM -	\$ 22.84

JHD:grb

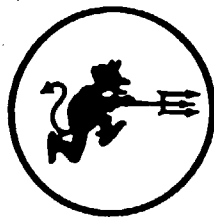
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Vice President-Sales & Service

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Pittsburgh Metals Purifying Company



P.O. BOX 260 • SAXONBURG, PA., 16056 • PHONE 412-352-1551

QUOTATION

TO: UNITED STATES STEEL CORPORATION
600 Grant Street
P. O. Box 26
Pittsburgh, PA.
ATTN: Mr. Frank Giordano, Buyer

DATE: March 11, 1981

TERMS: 1/2% 10 days, net 30

F.O.B.: Your Plant

SUBJECT: RING & LINER for your

QUOTATION REQUESTED BY: _____

32" x 32" Superimposed Casting System

(LORAIN WORKS)

(Re-quotation)

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

32" x 32" Soffelex Ring

\$ 5.45

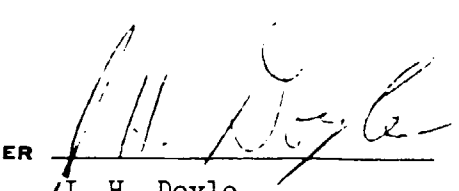
32" x 32" Soffelex Refractory Liner

11.20

JHD:grb

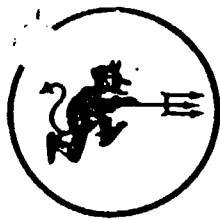
cc: Mark Miller, Supt.
Joe Knezetic

PER


J. H. Doyle,
Vice President-Sales & Service

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Pittsburgh Metals Purifying Company



P.O. BOX 260 • SAXONBURG, PA., 16056 • PHONE 412-352-1551

QUOTATION

TO: UNITED STATES STEEL CORPORATION

DATE: September 22, 1980

600 Grant Street

TERMS: 1/2% 10 days, net 30

P. O. Box 26

F.O.B.: Saxonburg, Pa.

Pittsburgh, Penna.

SUBJECT: RING & LINER for your

ATTN: Mr. Frank Giordano, Buyer

32"x32" Superimposed Casting System.

QUOTATION REQUESTED BY:

LORAIN WORKS

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

BA QUOTA

32" x 32" Soffelex Ring

\$ 5.45

5.45

32" x 32" Soffelex Refractory Liner

\$12.16

11.20

cc: Mark Miller, Supt.
Joe Knezetic

JHD:rp

PER

J. H. Doyle
J. H. Doyle,

Vice President-Sales & Service

CONDITIONS: ALL QUOTATIONS ARE SUBJECT TO PROMPT ACCEPTANCE AND CHANGE WITHOUT NOTICE. ALL CONTRACTS ARE SUBJECT TO DELAYS OR INTERFERENCE CAUSED BY CONDITIONS BEYOND OUR CONTROL. ANY ORDERS PLACED UNDER THIS QUOTATION MUST BE APPROVED AND ACCEPTED BY PITTSBURGH METALS PURIFYING COMPANY.

Pittsburgh Metals Purifying Company

P.O. BOX 337 • SAXONBURG, PA., 16056 • PHONE 412-352-1551



QUOTATION

TO: U. S. STEEL CORPORATION
525 William Penn Place
Pittsburgh 30, Penna.

ATTN: Mr. D. A. Hetzler, Buyer

DATE: January 15th, 1970
TERMS: 1/2% 10 days, net 30
F.O.B.: New Castle, Penna.
SUBJECT: PRICE CHANGE
(Lorain Works)

QUOTATION REQUESTED BY: _____

WE ARE PLEASED TO QUOTE ON FOLLOWING:

MATERIAL

PRICE

		<u>Old Price</u>	<u>New Price</u>
32x32	Sand Ring - Ring Wiper Seal	\$ 3.05/ea.	\$ 3.17/ea.
33x36	Sand Ring - Foil Seal	3.37	3.50

JDD:kr

CONDITIONS: ALL QUOTATIONS ARE SUBJECT TO PROMPT ACCEPTANCE AND CHANGE WITHOUT NOTICE. ALL CONTRACTS ARE SUBJECT TO DELAYS OR INTERFERENCE CAUSED BY CONDITIONS BEYOND OUR CONTROL. ANY ORDERS PLACED UNDER THIS QUOTATION MUST BE APPROVED AND ACCEPTED BY PITTSBURGH METALS PURIFYING COMPANY.

PER

J. D. Dugan
J. D. Dugan



INGOT AID COMPANY, INC.

701 WEST GRANT STREET

NEW CASTLE, PA.

AREA CODE 412
658-4746

April 18, 1968

United States Steel Corporation
Purchasing Department
525 William Penn Place
Pittsburgh, Pennsylvania

Attention: Mr. Donald Hetzler

Gentlemen:

We are submitting a re-quotation of our 32"x32"
Hottop Ring for your Lorain Works.

The Operations Dept. at Lorain has instructed
us to convert our foil covered ring to the regular steel
wiper strip type ring which necessitates this re-quote.

Yours very truly,

N. C. Mitchell
Ass't Vice President - Sales

NCM:grb
In trip.

QUOTATION

INGOT AID COMPANY, INC.

701 WEST GRANT STREET
NEW CASTLE, PENNSYLVANIATO: United States Steel Corporation
Lorain Works
Lorain, Ohio

DATE: April 18, 1968

WE HEREBY QUOTE YOU AS FOLLOWS ON INGOT AID MATERIALS

FOR YOUR 32" x 32" MOLDS AT YOUR Lorain Works

MATERIAL	REQ'D PER SET OR PER INGOT	APPROX. QUANT.	PRICE	F. O. B.
I.A. Hottop Ring R - 3232 -LO (Steel Wiper Strip Attached)	1	T/L	\$2934.00/M	New Castle, Pa.

TERMS: NET - 30

INGOT AID COMPANY, INC.

DELIVERY: AS REQUESTED

BY Asst. Vice President - Sales

Soffel's



**PITTSBURGH
METALS PURIFYING
COMPANY, INC.**

P. O. BOX 337 • SAXONBURG, PA. • FLANDERS 2-1881



TO: UNITED STATES STEEL CORPORATION

525 William Penn Place

Pittsburgh 30, Pennsylvania

ATTN: Mr. D. A. Hetzler, Buyer

DATE: February 12, 1968

TERMS: 1/2% 10 days, net 30

F. O. B. Saxonburg, Penna.

SUBJECT: SOFFELIDS

(Lorain Works)

QUOTATION REQUESTED BY: _____

WE ARE PLEASED TO QUOTE ON THE MATERIAL LISTED BELOW:

SOFFELIDS (Hottop Covers) for your

32" x 32" B.E.U. Mold..... \$.90 each

CONDITIONS: All quotations are subject to prompt acceptance and change without notice. All contracts are subject to delays or interference caused by fire, strikes, floods, plant capacity, manufacturing schedules, error in manufacturing processes, and other conditions beyond our control. Any orders placed under this quotation must be approved and accepted by Pittsburgh Metals Purifying Company.

Yours very truly,

J. D. Dagenhard
Vice President - Sales

JDD:grb
In trip.

QUOTATION

INGOT AID COMPANY, INC.

701 WEST GRANT STREET
NEW CASTLE, PENNSYLVANIA

DATE: February 10, 1967

TO: United States Steel Corporation
Lorain Works
Lorain, Ohio

WE HEREBY QUOTE YOU AS FOLLOWS ON INGOT AID MATERIALS

FOR YOUR 32" x 32" B.E.U. MOLDS AT YOUR Lorain Works

MATERIAL	REQ'D PER SET OR PER INGOT	APPROX. QUANT.	PRICE	F. O. B.
I. A. Sure Seal Rings R-3232-10 (U.S.S. STEEL FOIL SHIELDED)	One	T/L	\$2748.60/M	New Castle, Pa.

TERMS: NET - 30

INGOT AID COMPANY, INC.

DELIVERY: AS REQUESTED

BY _____

PRICES SHOWN APPLY FOR IMMEDIATE SHIPMENT. DELAYED DELIVERIES WILL BE INVOICED AT PREVAILING PRICES AT TIME OF SHIPMENT.

XERO
COPYXERO
COPYXERO
COPY

QUOTATION

INGOT AID COMPANY, INC.

701 WEST GRANT STREET
NEW CASTLE, PENNSYLVANIA

United States Steel Corporation
TO: Lorain Works
Lorain, Ohio

DATE: February 10, 1967

WE HEREBY QUOTE YOU AS FOLLOWS ON INGOT AID MATERIALS

FOR YOUR 32" x 32" B.E.U. MOLDS AT YOUR Lorain Works

MATERIAL	REQ'D PER SET OR PER INGOT	APPROX. QUANT.	PRICE	F. O. B.
Wire Spring Clips UC-502	Various	2,000	\$14.55/M	New Castle, Pa.
Wire Block Clips UC-3	Various	2,500	\$ 5.00/M	New Castle, Pa.

TERMS: NET - 30

INGOT AID COMPANY, INC.

DELIVERY: AS REQUESTED

BY _____

PRICES SHOWN APPLY FOR IMMEDIATE SHIPMENT. DELAYED DELIVERIES WILL BE INVOICED AT PREVAILING PRICES AT TIME OF SHIPMENT.

XERO
COPYXERO
COPYXERO
COPY

QUOTATION

INGOT AID COMPANY, INC.

701 WEST GRANT STREET
NEW CASTLE, PENNSYLVANIA

DATE: September 9, 1966

TO: United States Steel Corporation
Lorain Works
Lorain, Ohio

Attention: Mr. Ken Nickison

WE HEREBY QUOTE YOU AS FOLLOWS ON INGOT AID MATERIALS

FOR YOUR 32"x32" B.E.U. MOLDS AT YOUR Lorain Works

MATERIAL -	REQ'D PER SET OR PER INGOT	APPROX. BOX QUANT.	PRICE	F. O. B.
Wire Spring Clips UC-300	Various	2,000	\$11.40/M	New Castle, Pa.

TERMS: NET 30

INGOT AID COMPANY, INC.

DELIVERY: AS REQUESTED

BY

PRICES SHOWN APPLY FOR IMMEDIATE SHIPMENT. DELAYED DELIVERIES WILL BE INVOICED AT PREVAILING PRICES AT TIME OF SHIPMENT.

XERO
COPYXERO
COPYXERO
COPY

QUOTATION

INGOT AID COMPANY, INC.

701 WEST GRANT STREET
NEW CASTLE, PENNSYLVANIA

DATE: September 9, 1966

United States Steel Corporation
TO: Lorain Works
Lorain, Ohio

Attention: Mr. Ken Nickison

WE HEREBY QUOTE YOU AS FOLLOWS ON INGOT AID MATERIALS

FOR YOUR Various Ingot MOLDS AT YOUR Lorain Works

MATERIAL	REQ'D PER SET OR PER INGOT	APPROX. T/L QUANT.	PRICE	F. O. B.
I. A. Mix Compound (Palletized) 80# Bags		560 Bags or 44,800#	\$27.00/N.T.	New Castle, Pa.

TERMS: NET 30

INGOT AID COMPANY, INC.

DELIVERY: AS REQUESTED

BY _____

PRICES SHOWN APPLY FOR IMMEDIATE SHIPMENT. DELAYED DELIVERIES WILL BE INVOICED AT PREVAILING PRICES AT TIME OF SHIPMENT.

XERO
COPYXERO
COPYXERO
COPY