PLAINTIFF'S
EXHIBIT
GF-1133

Mr. F. K. Sweeney — January 6, 1967

ASBESTOS FIBRE SALES - DECEMBER, 1966 PERFORMANCE - YEAR 1966

Grade Fibre	Projected Use 1966	Actual Use 1966
Group 5	1,200 Tons	2,282 Tons
Group 6	7,000 Tons	7,031 Tons
Grade 7B	1,200 Tons	1,150 Tons
Grade 7M	1,200 Tons	114 Tons
Total	13,000 Tons	11,513 Tons

Recap:

Rocals	24,300 Tons	27,683 Tons
Interplant	13,000 Tons	11,513 Tons
Total	37,300 Tons	39,196 Tons

This Division has acquired reliable distribution in Germany and Japan to allow accurate estimates of sale of export tonnage. The A.I.B. tonnage is considered "marginal", and is accepted on the basis of availability at time of contract only.

The adjustment of domestic tonnage to include the steady flow of Grade 6S, 7F and 7M fibre has stabilized our Mine milling cycle, and all concerned are receptive to the type of business that has been developed during 1966, and that will continue during the calendar year, 1967.

All stocks are in balance, and our working stock inventory at the year end, should allow an orderly mining and milling schedule to exist throughout the "lean" winter months, 1967.

During the year, Mining, Manufacturing and Sales personnel have continued to coordinate the use of Vermont fibre, and/or purchase the Canadian equivalent grades, working towards an efficient and economic level of supply and demand. We are confident that all concerned now have sufficient knowledge of characteristics of all fibres, to allow the maximum flexibility in the use of Vermont and/or Canadian fibres, by grade, to return the maximum profits to Ruberoid, during the coming year, 1967.

Faced with a leaner ore body, thus, lower yield of fibre - 1967: the above planning and scheduling experience gained during the past year cannot help but develop efficient and profitable returns for Ruberoid during 1967.

Mr. F. K. Sweeney January 6, 1967

ASBESTOS FIBRE SALES - DECEMBER, 1966 PERFORMANCE - YEAR 1966

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We, in Sales, have been extremely pleased with the complete cooperation and service received from Vermont Mining personnel, Asbestos Product Manufacturing Group, Central Research Division, and General Purchasing, in working out a closely coordinated Resale and Interplant schedule, and/or supplying the Technical assistance required during the past year.

These factors all contributed to the highest sales volume in the history of the Mine, and from all reports, the most profitable year, for this segment of our business since acquiring these properties.

Firm contracts of record for 1967 are listed as follows:

Export	9,205 Tons
Domestic	12,050 Tons
Total	21,255 Tons

This flexibility in distribution, Domestic vs. Export, should strengthen our field of sale, as it is inconceivable, at this time, to expect a drop in world-wide demand in all markets. Any decrease in our Domestic sales level can be offset by an increasing sale in export, or vice-versa.

Based on contracts of record, we can anticipate another successful and profitable operation for 1967, from this segment of our business.

Estimates for January, 1967 are as follows:

Domestic	$135,000	1,450 Tons
Export	33,000	450 Tons
Total	$168,000	1,900 Tons

New Accounts - December, 1966 - one (1)

Total New Accounts - Year, 1966 - Twenty-One (21)

W. G. NEEL

WGN:mm

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VERMONT ASBESTOS SHIPMENTS

TONS

DECEMBER - 1966

	DECEMBER 1965	DECEMBER 1966	YEAR TO DEC 31 1965	YEAR TO DEC 31 1966
FROM VERMONT				
TO OUR PLANTS	720.00	966.00	14,975.05	11,513.10
TO CUSTOMERS	2,365.78	1,996.90	22,740.77	25,905.45
	3,085.78	2,962.90	37,715.82	37,418.55
FROM CANADA				
TO CUSTOMERS (JM)	50.00	-	100.00	50.00
SPECIALTIES				
HOOKER #1	49.65	58.175	675.43	701.125
HOOKER #2	65.40	11.90	916.65	932.00
HOOKER #3	30.00	50.00	107.50	100.00
HOOKER #6	3.00	-	3.00	45.00
	148.05	120.075	1,702.58	1,778.125
TOTALS				
TO OUR PLANTS	720.00	966.00	14,975.05	11,513.10
TO CUSTOMERS	2,563.83	2,136.975	24,543.35	27,733.575
	3,283.83	3,102.975	39,518.40	39,246.675
PERCENTAGES VERMONT MINE SHIPMENTS				
TO OUR PLANTS	22.3	31.1	38.0	29.4
TO CUSTOMERS	77.7	68.9	62.0	70.6

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FROM VERMONT

TO OUR CUSTOMERS

BY GRADE

YEAR 1966

GRADE		
[illegible]		62.00
[illegible]		193.05
[illegible]		4.10
[illegible]		.35
[illegible]		919.80
[illegible]		1,177.90
[illegible]		1,525.20
[illegible]		1,188.30
[illegible]		1,860.95
[illegible]		7,315.80
[illegible]		525.60
[illegible]		1,285.15
[illegible]		1,571.60
[illegible]		7.20
[illegible]		4,953.40
[illegible]		256.65
[illegible]		34.20
[illegible]		1,190.00
[illegible]		1,582.65
[illegible]		1.50
TOTAL		25,905.45 Tons

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