FILE NAME: National Gypsum (NG)

DATE: 1981 Jan 16

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DOCUMENT DESCRIPTION: Memo RE Abestos Sales - Final Region Report for 1980

Exhibit #1486

NOT protected

JAN 19 1981

Interoffice Correspondence

to REGION MANAGERS

cc: F. R. Griffin, V/P
J. C. Quinly, V/P
C. D. Harless, V/P - LGB
R. Beitz, Marketing
W. Withrock, Sales Administration

date January 16, 1981

from Commercial Sales

subject ASBESTOS SALES

This is your final Region report for 1980. We sold over 12 million dollars in Asbestos products during 1980. This includes direct sales and top-loaded sales.

As of this date, the New Orleans Plant is still a Gold Bond facility. We are still in the business of making and selling Asbestos products. Please continue to emphasize this point with your sales people.

The sales dollars are good as long as they last!

JACK E. JONES

/rgt

RECEIVED

JUL 12 1986

DANIEL A. SPEIGHTS

Gold Bond Building Products

A National Gypsum Division

PLAINTIFF'S EXHIBIT 1836

12 MONTHS

SOUTHERN REGION

ASBESTOS SALES
DOLLARS

DISTRICT	1979	1980	DIFFERENCE
ATLANTA	484,222	434,347*	
BIRMINGHAM	523,504	372,803*	
CAPITAL	177,856	190,313	
CHARLOTTE	543,863	441,124*	
JACKSONVILLE	339,356	309,109*	
RICHMOND	257,084	144,873*	
TAMPA	1,030,238	832,083*	
		*Behind last year.	
GION TOTAL	3,356,123	2,724,652	

KK # 707749

12 Months

CENTRAL REGION

ASBESTOS SALES
DOLLARS

DISTRICT	1979	1980	DIFFERENCE
DALLAS	807,875	611,459*	
HOUSTON	1,420,309	936,231*	
KAN CTY	1,133,987	544,745*	
MEMPHIS	251,410	238,385*	
NEW ORL	1,167,920	769,300*	
OMAHA	302,724	228,259*	
ST. LOUIS	930,162	876,558*	
EGION TOTAL	6,014,387	4,204,937	

*Behind last year.

MK # 707751