

FILE NAME: National Safety Council (NSC)

DATE: 1938 Dec 29

DOC#: NSC399

DOCUMENT DESCRIPTION: Letter from Donald Tulloch, Jr. to Acme Asbestos Covering and Flooring Co.

DONALD TULLOCH, JR.,
16th Floor, Inquirer Building
Philadelphia, Penna.

December 29, 1938

Mr. P. C. Collopy
Acme Asbestos Covg. & Fl. Co.
Chicago, Ill.

Dear Mr. Collopy:

For some reason your letter of December 17th arrived here on the 27th.

If it is simply the spread of profit to the jobber which is objectionable I can help that situation but if it is a lower price to the jobber, and you feel that is the only way it can be remedied I will give prompt consideration to it.

For example do you require a 20% spread between LCL Jobber cost and LCL Consumer cost and do you want to reach that by dropping the jobber cost to that line.

Please advise.

Very truly yours,

Donald Tulloch Jr.

Donald Tulloch, Jr.

n/

115

Acme

Exhibit

92

Obtained 6-18-40
No. 12407 - Atty
Federal Trade Commission
Letter Interview