PLAINTIFF'S EXHIBIT
RSE-7

JOHNS-MANVILLE
SALES CORPORATION
BUILDING PRODUCTS DIVISION
22 E. 40th STREET • NEW YORK 16, N. Y. • TELEPHONE: LEXINGTON 2-7600 • AREA CODE 212

February 2, 1968

Mr. S. J. Stryffeler
Red Seal Electric Company
3835 West 150th Street
Cleveland, Ohio 44111

Dear Mr. Stryffeler:

This will acknowledge your letter of January 30th and will confirm the fact that we would like to encourage you to go into the laboratory furniture field and to broaden your fabricated products to include Colorlith and the full Asbestos Cement Line.

I am requesting Mr. James Magee to take whatever steps are necessary to modify our existing franchise in the Cleveland Area to make this an operational franchise change to include you. We will be sending these through to you.

Thank you very much for your time and courtesy when I was at your office. We appreciate the fine job you are doing for Johns-Manville.

Very truly yours,

JOHNS-MANVILLE SALES CORPORATION

W. A. DEAL
Product Marketing Manager
Industrial Asbestos Cement Products

WAD:mp

RS-10015