

WHITE LEAD IN OIL - SCHEDULES
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SOUTHERN TERRITORY

KERO SIZE	LIST	INDUSTRIALS	RAILROADS STEAMSHIPS	RETAIL
100	31.40	25.25	24.75	23.75
50	32.10	25.75	25.25	24.25
25	32.55	26.10	25.60	24.60
5	35.40	28.25	27.75	26.75
1	38.05	30.25	29.75	28.75

Prices for deliveries outside of established territories should be quoted at the F.O.B. Scranton base price, plus actual freight charges to destination. Prices should be quoted to competing customers located in different territories at the lower of the prices applicable to either.