

INTER-OFFICE LETTER

FROM ClevelandOFFICE Auxiliaries

DEPT.

FOR Coffeyville #30

OFFICE

DATE September 15, 1958MR G. F. WymanSUBJECT The New Jersey Zinc Co. - Personal

ANSWERING LETTER OF

DICTATED BY

I am attaching hereto copy of letter I received today from George Stutz, together with copy of their order attached. His letter covers all phases of this shipment which I discussed with you on the phone today. As far as the date codes are concerned which you brought up, I will discuss this with him in Pittsburgh and wire you from there.

Regarding the material for test samples which he mentions in the attached, I am going to suggest to him that in view of the fact that you have already forwarded four 50-lb. bags for this purpose that this will suffice until the first car is shipped which should go to Palmerton and will take care of any further samples they might need at that time.



S.B. Coolidge, Jr.:mek

(ESTABLISHED 1848)

"JERSEZINC"

NEW YORK 38, N.Y.

SEP 15 1958



Personal

Dear Sol:

I have your letters of September 9th, and note that you will arrive in Pittsburgh at 7:07 P.M. Wednesday evening. I also note that you will have arrived without dinner. My plans are to come in from Milwaukee on Northwest Flight No. 538 at 7:45 P.M. I, too, will not have had dinner. I hope you will be able to curb your appetite until I get in so that we may have dinner together and I will contact your room immediately upon arrival.

I am attaching a list showing the tonnages of Lehigh No. 112 and Lehigh No. 118 that we would like to have shipped to four warehouses and two plants. The list shows a suggested routing given by our Traffic Department. In every case we would like to have this material shipped unit loaded. You may, therefore, find it convenient to adjust the tonnage up or down to give best conditions for packing the unit loads, so please consider these tonnages approximate and adjust them to give best carloading.

We will work on the basis that you will start shipping this material in late September for receipt during the period of approximately October 1st to October 15th.

To enable us to have some material on hand that we can use as sales samples, we would like to ask you to ship 250 lbs. of each grade to the Testing Department, The New Jersey Zinc Company (of Pa.), Palmerton, Pa., attention of R. G. Mercer. This should be average quality material rather than minimum standard material since we wish to use it to demonstrate it to prospective customers as the average quality of the shipment they may expect.

There are some minor details on handling of reports and payments that I will cover with you next Wednesday evening.

Best regards.

Very truly yours,

G. F. A. Stutz
Manager
Pigment Division

GFAS:M

P.S. In my absence Mr. G.W. Ashman in my office in N.Y. is prepared to discuss any details requiring immediate attention. G.F.A.S.

Date code?
 - use 2 ins,
 wire to Fryman
 Frazier
 H. P. P.
 discuss any
 and

N 25407.01

7 SUP

253916

Lehigh No. 112 - Lehigh No. 118
Shipments Requested for Delivery October 1-October 15

Destination	Lehigh #112		Lehigh #118		Routing
	Bags	Tons	Bags	Tons	
Palmerton, Pa. (East Plant Aquashicola, Pa.) The New Jersey Zinc Co.(of Pa.)	1200	60000	2800	140000	Unit Load AT&SF NYC&STL LV 1&ME CHR
Depue, Ill. Mineral Point Zinc Div., The New Jersey Zinc Co.	2000	100000	4400	220000	Unit Load AT&SF CRIL&P
Philadelphia, Pa. Terminal Warehouse Co. Delaware Ave. & Spring Garden St.	1200	60000	2000	100000	Unit Load AT&SF PHR
Brooklyn, N.Y. Gardner Brooklyn Warehouse Inc. 300 Furman Street	1200	60000	2800	140000	Unit Load AT&SF WABASH LV NY DOCK
Cleveland, Ohio National Terminals Corp. Whse. #78, 1069 West 11th St.	200	10000	600	30000	Unit Load AT&SF NYC
Chicago, Illinois Crooks Terminal Warehouse 433 West Harrison St.	800	40000	800	40000	Unit Load AT&SF KANSAS CITY CH&Q
		165		335	