



UNION CARBIDE CORPORATION
PERFORMANCE CHEMICALS AND POLYMERS DIVISION
270 PARK AVENUE, NEW YORK, N. Y. 10017

PLAINTIFF'S EXHIBIT

UC-3710

April 29, 1978

Dresser Industries, Inc.
P. O. Box 1407
Houston, Texas. 77001

Subject: Silane Treated Calidria Asbestos (SSX)

Gentlemen:

It is understood that you wish to evaluate our experimental Silane Treated Calidria Asbestos (SSX). We are willing to send you experimental quantities of this material and to work with you in developing an oil field market application on the following terms and conditions:

- (1) You will use the material for evaluation purposes only and will promptly inform us in writing of the results of your evaluation.
- (2) You will maintain the results of your evaluation secret and confidential for a period of two (2) years from our receipt of such experimental information except, (i) when after and to the extent such information was previously known to you as evidenced by your prior written records, (ii) is or becomes generally available to the public, or (iii) is disclosed to you on a non-confidential basis by a third party.
- (3) Union Carbide will provide a 50 pound sample of this material during June 1978. Within six months from this first delivery date, you will evaluate this material in your laboratory. If your evaluation confirms the value of the material, you will purchase a minimum of 10,000 lbs. for field evaluations during this 6 month period.
- (4) If after the six month evaluation period, you wish to test this material further, Union Carbide agrees not to offer this material to others for drilling application for the period of one year, provided that Dresser Industries agrees to purchase a minimum of 200,000 pounds of this material during this one year period. After this one year period, Union Carbide will offer to sell this material to all customers equally.

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- (5) If during the time periods of this agreement, any OSHA or EPA regulations should detrimentally affect Dresser's ability to carry out the minimum purchase terms of this agreement, paragraphs 3 and 4 of this agreement will be suspended.

If you are in agreement with the foregoing, kindly sign and return the duplicate copy of this letter.

Very truly yours,

UNION CARBIDE CORPORATION

Agreed to this 8 day
of June 1978.

DRESSER INDUSTRIES, INC.

By James H. McCarroll
Title VP- R&E.

By T. T. Szabo
T. T. Szabo
Vice President and
General Manager

Performance Chemicals &
Polymers Division