

AMERICAN BRAKEBLOK DIVISION

A-B-K Sales to Principal Customers

<u>Customer</u>	<u>1948</u> <u>Net Sales</u>	<u>% of</u> <u>Total</u>	<u>1947</u> <u>Net Sales</u>	<u>% of</u> <u>Total</u>
1 Republic Steel Corp.	\$ 73,079.07	17.37%	\$ 72,557.61	16.85%
2 Carnegie-Illinois	49,679.46	11.81	89,864.50	20.88
3 Rapids-Standard Co.	47,422.79	11.27	35,620.21	8.27
4 Bethlehem Steel Co.	27,259.55	6.48	20,330.90	4.72
5 U. S. Navy	26,614.00	6.32	19,231.05	4.47
6 Superior Sheet Steel	21,778.29	5.18	6,223.40	1.45
7 Briggs Mfg. Co.	18,140.14	4.31	13,959.02	3.24
8 National Tube Co.	16,355.64	3.89	16,241.27	3.77
9 Youngstown Sheet-Tube	10,787.31	2.56	10,094.27	2.34
10 Amer. Steel & Wire	9,006.55	2.14	8,439.22	1.96
11 Sharon Steel Co.	8,914.88	2.12	3,717.17	.86
12 Int'l. Harvester	7,681.74	1.83	9,080.67	2.11
13 Granite City Steel Co.	7,648.00	1.82	3,084.54	.72
14 Acme Steel Corp.	7,259.83	1.73	7,445.34	1.73
15 Niles Rolling Mill Co.	6,546.55	1.56	5,949.62	1.38
16 Copperweld Steel Co.	6,271.00	1.49	8,074.26	1.88
17 Weirton Steel Co.	5,396.60	1.28	4,030.72	.94
18 Chrysler Corp.	5,388.36	1.28	2,098.95	.49
19 Jones & Laughlin Steel	5,369.76	1.28	9,033.08	2.10
20 Tennessee Coal, Iron, RR	5,270.56	1.25	1,496.28	.35
21 Mahoning Valley Steel	4,937.50	1.17	3,790.06	.88
22 Great Lakes Steel	4,090.26	.97	7,628.04	1.77
23 Buffalo Steel	3,904.56	.93	2,466.91	.57
24 Fruehauf Trailer-Calif.	3,854.48	.91	15,291.00	3.55
25 Laclede Steel Co.	3,161.22	.74	3,564.52	.83
Other	34,994.87	8.31	51,206.47	11.89
· Total	<u>\$ 420,812.97</u>	<u>100.00%</u>	<u>\$ 430,519.08</u>	<u>100.00%</u>