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cc: P. STODEUR
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RE ESTERS AS ELECTRICAL FLUIDS

WE LEARN McGRAW-EDISON CENTRAL RESEARCH STill EVALUATING ESTERS AS PCB DIELECTRIC REPLACEMENTS. THEY TELL US RHONE-POULENC ARE TRYING TO MARKET EUROPEAN PATENTED BENZYL ESTER IN THE U.S. AS THE LARGEST BENZYL CHLORIDE MANUFACTURER WORLDWIDE MIC NEEDS TO DETERMINE HOW BEST TO CAPITALIZE ON THIS OPPORTUNITY. HAS MESA SEEN THE PATENTS. WHAT CAN YOU TELL US ABOUT EVALUATIONS AT LARGEST EUROPEAN CAPACITOR AND TRANSFORMER MANUFACTURERS FOR PCB REPLACEMENT. MIC WORLDWIDE APPEARS IN A MUCH STRONGER RAW MATERIAL POSITION THAN RHONE-POULENC. IF PRODUCT HAS REAL POTENTIAL ON COST/PERFORMANCE BASIS MAYBE WE SHOULD CONSIDER A CONDITIONAL OPTION TO LICENSE COMPOSITION OF MATTER PATENTS. FIRST WE NEED YOUR INPUT ON RHONE-POULENC'S ACTIVITIES.

C. PATON
St. Louis

cc: G.R. Beck
D. Wood
M.W. Farrar
~~N.W.~~ Touchette
W.T. Vreeland
Dielectrics File

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