J. H. Davidson B2S J

January 7, 1972

NC ESTER REQUIREMENTS

E. M. POTTER B2N K

G. F. Taylor B2N K

C. L. Bradford B2S G
L. R. Stark/P. D. Fowlkes W4A
J. F. Herber T3G
J. R. Savage B2S L
E. D. Malone 1760
R. L. Wagner 1760
J. L. Solari 1760
R. M. Kounts F4W A
D. H. Bolliger F4WC

At the Pydraul reformulation meeting I agreed to forward what we feel will be the maximum amount of NC phosphate and N_2C phosphate that might be required between now and June 30. Our best estimate is 2.4 M pounds of the straight esters (NCP + N_2CP). This is based on losing no business in the transition and having several General Motors plants drain their present fluid and refill with new fluid. As I recall, with plans proceeding as they now stand, we could produce approximately 1.6 M pounds of straight ester before June 30 and this will meet (barely) our projected sales forecast (total of 40% loss of business). If we are going to operate with more than zero inventory and if we are going to be prepared for the possibility of keeping more business than projected in the forecast, action will have to be taken to get a second reactor line on stream in EE Building. We can discuss this at the next scheduled meeting (1/25) or sooner if you or copyees feel we should.

Concerning initial blending of the Pydraul E series fluids, the following quantities should be made up by Central Blending as soon as possible. We will have a number of customers requiring a few drums for testing purposes with the heaviest and earliest demand for Pydraul 50 E and Pydraul 65 E.

Pydraul 30 E	10 drums
Pydraul 50 E	100 drums
Pydraul 65 E	100 drums
Pydraul 90 E	10 drums
Pydraul 135 E	10 drums (on hand)

J. H. Davidson

lb

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TOWOLDMON0056186