

The RUBEROID Co.

NEW YORK, N. Y. 10017

For Attention

Mr. F. K. Sweeney

Date

August 5, 1965

Copy to

Messrs. Mathews, Sell, Laskoski, Limerick,
Dent

Reference

Subject

ASBESTOS FIBRE REPORT - JULY 1965

July, 1965 Asbestos Fibre Sales totalled 2,217 tons -
dollar value \$178,221.65.

Comparison with July, 1964, and year to date is as follows:

	<u>July, 1964</u>	<u>July, 1965</u>
Tons	1,124	2,217
Dollar Value	\$109,397.71	\$178,221.65

	<u>Jan. - July, 1964</u>	<u>Jan. - July, 1965</u>
Tons	9,307	12,258
Dollar Value	\$732,110.14	\$1,089,244.60

The backlog of "Export" orders on Group 3, 4, and 5 fibres are as follows:

Grade 3T	125 Tons
3Z	95
4K	700
5R	<u>408</u>

TOTAL 1,328 Tons

Hooker Fibre sales continue to equal mine yield, thus, orders of record for 3T and 3Z fibre cannot be shipped at this time.

Our Group 4 supply (versus resale orders) should allow interplant shipments of 200 tons (minimum) Grade 4T per month, effective August, 1965.

Group 5 stocks are now readily available and all interplant requirements should be supplied by Vermont, prior to the purchase of fibre from Canada.

Group 6 fibre, in an "over supply" position, has been reduced, due to heavy interplant usage, plus shipment of 400 tons to domestic consumers during July, 1965. Inventory has been reduced to 1,050 tons, and sales will continue to explore all potential outlets for sale of this "Surplus" stock.

PLAINTIFF'S
EXHIBIT

GF-2461

Negotiations with Philip Carey for sale of Vermont 6D and purchase of Carey 7R (Floortile grade) were completed July 30, 1965. This should eliminate the "oversupply" of 6D stocks, and avoid our using Vermont fibre for floortile. (Results of sample 7TS (#764-2A) still not conclusive. Carey expect to purchase an average of 300 tons 6D per month, August 1965 forward.

Group 7 fibre, excluding 7M, are in balance. The 7M stock pile has been reduced to 680 tons and we continue to explore all channels of sale for this product. The results of tests of 7TS (764-2A) shipped to Newburgh, are not complete as of this date, thus, relief of "shorts" supply for floortile products is not an accepted outlet at this time. -

No new developments of availability of an improved Float (7TF) at this time. We are awaiting installation of Bauer equipment as approved on latest I.A. and will report progress in sales potential of new Float, if and when samples are available (our report of June/65 still stands).

Estimated Sales, August, 1965 - 1,500 Tons - \$141,000.

New Accounts, July, 1965 - Five (5)

New Accounts, year to date - Eleven (11)

W. G. Neel

WGN/nb

Vermont Asbestos Shipments

Tons

July, 1965

From Vermont	<u>July</u> <u>1965</u>	<u>July</u> <u>1964</u>	<u>Year to August 1st</u> <u>1965</u>	<u>1964</u>
To our Plants	1553.10	1655.00	8258.75	17,022.10
To Customers	<u>2077.80</u>	<u>926.60</u>	<u>11222.45</u>	<u>8,291.20</u>
	3597.90	2581.60	19,781.20	22,313.30
From Canada				
To Customers (Jm)		—	50.00	50.00
Specialties				
Harker #1	82.40	7465	407.65	593.80
"2	89.30	122.85	524.35	522.35
"3	<u>—</u>	<u>—</u>	<u>57.50</u>	<u>50.00</u>
	171.70	197.50	986.50	1166.15
Totals				
To our Plants	1553.10	1655.00	8,258.75	17,022.10
To Customers	<u>2216.50</u>	<u>1124.10</u>	<u>12,108.95</u>	<u>9307.35</u>
	3769.60	2779.10	20,467.70	23,329.45

Percentages

Vermont Mine Shipments

To our Plants	41.2	59.6	40.7	60.2
To Customers	58.8	40.4	59.6	39.8

From Vermont
To Our Customers
By Grades

3T	88.50
3Z	5.05
4A	2.25
4K	1310.15
4T	240.45
5D	530.20
5K	566.75
5R	761.45
6D	1148.20
7D	200.60
7F	460.00
7H	598.50
7K	1.25
7m	1986.98
7R	69.75
7T	108.00
7TS	981.10
7RF	2161.18
8J	1.05
8T	.05
	11222.45

VERMONT ASBESTOS SHIPMENTS

T-433
RECEIVED N. H.

JULY - 1965
2 31 1965

66042 Y3

	July 1965	July 1964	Year To August 1st	
From Vermont	1965	1964	1965	1964
To Our Plants	1551.10	1655.00	8258.75	14,022.10
To Customers	2216.50	926.60	11,221.45	8,291.20
	<u>3767.60</u>	<u>2581.60</u>	<u>19,480.20</u>	<u>22,313.30</u>
From Canada	05.00			
To Customers (JM)	00.00	-	50.00	50.00
Specialties	02.80			
Hooker #1	74.65	74.65	404.65	393.60
#2	122.85	122.85	524.35	522.35
#3	57.50	57.50	57.50	50.00
	<u>197.00</u>	<u>197.00</u>	<u>986.50</u>	<u>966.15</u>
Totals	<u>3964.60</u>	<u>2778.60</u>	<u>20,466.70</u>	<u>23,319.45</u>
To Our Plants	1551.10	1655.00	8,258.75	14,022.10
To Customers	2216.50	1124.10	12,208.95	9,297.35
	<u>3767.60</u>	<u>2779.10</u>	<u>20,467.70</u>	<u>23,319.45</u>

Percentages

Vermont Mine Shipments

To Our Plants	41.2	59.6	40.4	60.2
To Customers	58.8	40.4	59.6	39.8