

SALES SUMMARY

2 A	#1 SALESMEN'S SALES BY CUSTOMER		#2 PRODUCT SALES BY CUSTOMER		#3 DISTRICT PRODUCT SALES BY CUSTOMER		#4 CUSTOMER SALES BY PRODUCTS		MONTH	YEAR	PAGE NO.
	A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICT	C. RUBBER ACCOUNTS D. PLASTICS DIVISION	A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY		A. GENERAL DISTRICT B. AGRICULTURAL CHEMICAL DISTRICTS	C. RUBBER ACCOUNTS D. PLASTICS DIVISION	A. ALL ORGANIC ACCOUNTS B. AGRICULTURAL CHEMICAL ACCOUNTS ONLY C. RUBBER ACCOUNTS ONLY		DEC	59	172
D4 1040 290 Aroclor Dist 1260					SALES THIS MONTH		SALES THIS YEAR TO DATE		TOTAL SALES LAST YEAR		
					POUNDS	DOLLARS	POUNDS	DOLLARS	POUNDS	DOLLARS	
	243138	28 01	EUCLID CHEMICAL CO							400	97
C	249550	15 04	FARBOIL PAINT COMPAN				3,600	799	21,000	4,617	
C	258150	03 07	F G FINDLEY CO MILW WISC						10	4	
	262214	10 10	FLEXCRAFT INDUSTRIES	150	42	650		205	150	51	
	274681	09 02	H B FULLER CO BUFFALO N Y			50		12			
E	284623	41 01	GENERAL PLASTICS MFG			600		144			
E	289280	10 18	GILES VARNISH CO						1,200	268	
A	292300	28 01	GLIDDEN CO CLEVELAND OHIO			50		15	50	12	
C	325656	15 04	HASKELL CHEMICAL CO			15,000	3,269	12,000	2,499		
E	350630	29 05	HUGHES GLUE COMPANY			100		24			
	356344	03 03	IDEAL ROLLER & MFG CHIC I			3,600	694	21,000	4,127		
	356345	10 18	IDEAL ROLLER LONG ISLAND			600		136	600	134	
	356346	11 02	IDEAL ROLLER CHAMBLEE GA	600	123	600		123	600	116	
E	362483	10 10	INDUSTRIAL LATEX CO						1,800-	393-	
E	362824	44 12	INDUSTRIAL RUBBER CEMENT			150		45	50	14	
	364121	27 04	INTERCHEM FIN DIV CIN OHIO			100		27	50	12	
	364126	44 11	INTERCHEM FIN DIV L A CAL			500		116	500	116	
	364928	15 02	INTL INDUSTRIAL SALES CO						50	12	
	377275	10 16	JOHNS MANVILLE CORP MAN NJ						2,400	535	
	377285	10 16	JOHNS MANVILLE MANVILLE NJ	3,000	671	6,000	1,249	4,200	930		
	386795	09 02	KEE LOX MANUFACTURI G CO			450		150	50	17	
E	387720	11 02	KELLERMANN PAINT						600	116	
C	396530	10 19	KIRKER CHEMICAL COMP			200		65			
A	400798	10 10	KOLKER CHEMICALCORP			10,800-	1,822-	22,200	4,052		
	422038	44 11	LEWIS RESEARCH LAB			50		14			
	436714	07 02	LUDLOW PAPER INC WARE MASS						200	48	
	436716	10 16	LUDLOW PAPERS NETCONG N J			100		33			
A	478260	10 14	MIDDLETOWN RUBBER CO	600	144	650		164			
D	482918	03 07	J G MILLIGAN MILWAUKEE			6,365	1,183	250	57		
C	500110	43 02	MORWEAR PAINT OAKLAND CAL			1,200		280			
	504937	28 02	MURRAY PROD DIV FANNER MF						600	116	
	512779	15 02	NATL LEAD CO PERTH AMBOY						3,600	806	
	512796	15 02	NATL LEAD CO CHICAGO ILL						2,619	536	
A	514921	10 10	NATL STARCH & CHEM NY NY			50		20			
C	514921	43 02	NATL STARCH & CHEM NY NY						50	14	
E	521504	44 11	NELSON TECHNICAL			500		114		1	
	556642	44 11	PAPER PRODUCTS INC						50	14	
	573300	27 05	PERRY & DERRICK CINCINNATI			3,600		695			
C	573301	27 05	PERRY & DERRICK DAYTON KEN						1,800	348	
	586863	28 02	PLASTIC COATINGS CRESTON						50	12	
E	593045	41 01	PRESERVATIVE PAINT CO			1,200		288			
	593170	23 02	PRESSTITE KEYSTONE ENG			4,800		924	1,200	232	