FRAZER PAINT COMPANY
2475 Hubbard Avenue
Detroit, Michigan

SCHEDULE I

TRADE NAME: Cincrete
CATEGORY: Cement, Brick & Stucco Paint
COLOR: White
QUALITY: First

	Lbs.	Yield in Gallons	Unit Cost	Total Cost	
Pigment: 66%					
Cryptone M.S.	676	Weight	.06	40.56	
Leaded Zinc	400	per	.07	28.00	
Lithopone	165	gallon	.045	7.43	75.99
		finished product. Laboratory record	Storage & handling cost through loss - 1%		.76
Vehicle: 34%					
Raw Linseed Oil	379	15.6 lbs.	.13	49.27	
Varnish	100		.18	18.00	
Drier	25		.07	1.75	
Anti-Skin Solution	4		.05	.20	
Turpentine	54		.10	5.40	
Mineral Spirits	82		.015	1.23	75.85
			Storage & handling cost through loss - 3%		2.28
Calculated Yield	1885	120.8			154.88
Manufacturing Loss - 2½%		3.			
Actual Yield		117.8			

Cost Analysis:

Material cost per gallon	1.31
Direct labor cost per gallon	.12
Factory overhead per gallon	.05
Bulk cost per gallon	1.48
Complete package cost per gallon, including filling charge	.19
Factory cost in package per gallon	1.67

PRICES

(a) To a company owned or controlled outlet	None
(b) To an independent wholesaler	None
(c) By company owned or controlled outlet to retail customer	3.25
(d) To an independent retailer (Dealer)	2.44
(e) To other (Industrial)	2.76
(Contractor)	2.55

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