Monsanto

DICTATE IN SEQUENCE:
1. HEADING INFORMATION
2. NAMES OF ADDRESSEES
3. NAMES OF CARBONEES
4. IMMEDIATE ACTION NEEDED
5. REPORT ON CALL

REPORT CAPTIONS:
1. OBJECTIVE
2. PERSONS CONTACTED
3. RESULTS
4. ACTION REQUIRED

CUSTOMER NAME		DATE OF CALL
W.R. GRACE CONSTRUCTION PRODUCTS DIV.		8/19/71
CITY AND STATE	DATE RECEIVED	DATE TYPED
CAMBRIDGE, MASSACHUSETTS	8/25/71	8/26/71

CUSTOMER MAILING LIST CHANGES – SERVICE CENTER USE ONLY

NAME AND TITLE	PUT ON	TAKE OFF	MP	MAG.	CATEGORY CODES

REGION	SERVICE CENTER	SALESMAN
NORTHEAST	Everett	J.H. Gannon/ims

TO MR. N. S. CLARK
ST. LOUIS

CC LEN BERLIK-CHICAGO
J. BEIGHTOL-NEW YORK
W. MORLOCK-HOUSTON

CONTACTED: Mr. Emil Petrasek, Development Director for Polysulfide Caulks and Sealants.- Joe Schachter, P.A. for Construction Products Division.

PURPOSE OF CALL:

1. Investigate complaint on viscosity differences of S-335.
2. Discuss status of S-335 replacing Aroclor 1254

S-335 VISCOSITY DIFFERENCES - Petrasek reported that the drum of S-335 shipped to the Construction Products plant in Chicago had lower viscosity than the previous 5 gallon sample of S-335 made up at our Queeny plant. This caused formulation problems which they had to adjust by lowering the level of plasticize He is fearful that viscosity variations from batch to batch could cause serious production problems. I presented Petrasek with a new one gallon sample of S-335 and asked him to document viscosity differences if he wanted help from Monsanto.

2. Status of Conversion from Aroclor 1254 to S-335 - Schachter reported that the plant in Chicago and in North Bergen, New Jersey have sufficient Aroclor 1254 inventory to carry them through the balance of 1971. Apparently they have experienced a slowdown in demand for these types of polysulfide caulks and sealants. Petrasek indicated that they have begun new activity evaluating a lower cost plasticizer other than S-335 which may be able to replace A-1254. Petrasek indicated that he regards the 27.2¢ price on S-335 to be prohibitive for his applications and that he is evaluating other plasticizers including Chlorinated Paraffin and imported Biphenyls from Japan. Petrasek also reported that S-335 does not impart as good tackifying properties as did Aroclor 1254. He requested samples of Montar 5 for evaluation in a non critical application where they are seeking to extend the polysulfide resin with very low cost modifier.

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