

FILE NAME: National Safety Council (NSC)

DATE: 1934 June 26

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DOCUMENT DESCRIPTION: Letter RE Licensing Agreements for Flexible Boiler Jackets

June 26, 1934

Mr. Donald Tulloch, Jr.,
16th Floor, Inquirer Bldg.,
Philadelphia, Pa.

My dear Tulloch:

We had a conversation some time ago with reference to your handling the License Agreements in connection with our flexible boiler jacket. We now hold such Agreement with Carey and J-M, and, while none of them are very profitable and we are not expecting them to be, we believe that by such cooperation far better results can be obtained.

We are anticipating the signing of such an Agreement by K & M, Rubberoid, and National. Ball Mountain have also signed an Agreement and while this has not been in operation a sufficient length of time for them to pay any royalty we expect they will have returns within the next month or two.

To arrive at some cost, would you give me your idea of your cost of handling this matter? We feel that it would be a benefit to all of us to have it handled through you.

Very truly yours,

President

AKB:5

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AKB. Exhibit 19
Obtained 6-27-40
No 1-12-407 Atty. J. O. B.
Federal Trade Commission