

LIA08519

WHITE LEAD PROMOTION PROGRAM

LEAD INDUSTRIES ASSOCIATION

Graybar Building, 420 Lexington Avenue
New York, N. Y.

December 21, 1940

Bulletin No. 30

Subject: Survey of White-
Lead Industries in
Various Counties and
States.

To Members Supporting the White
Lead Promotion Program:

Enclosed please find a summary of the visits our
field representative, Mr. Selden S. Brown, has made in his inter-
views with city, county and state officials on point since those
reported in Bulletin No. 25 dated October 11, 1940.

Very truly yours,

J. W. Warner

Secretary.



N2882

LIAC8520

LEAD INDUSTRIES ASSOCIATION
420 LEXINGTON AVENUE
NEW YORK, N. Y.

Report of Belden S. Brown

SURVEY OF PAINTING PRACTICES OF
MUNICIPALITIES, COUNTIES AND STATES

CONNECTICUT

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Merwalk</u> Edward, Business Mgr., Merwalk High School November 12, 1920	So	WL	MP	-	White lead has always been favored here for exterior work but not for interiors because its qualities were not known. Very interested in the facts and fig- ures about this type of white lead paint.

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Report of Holden B. Brown

KENTUCKY

Place, Date and Person Interviewed	Day on Interviewed	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Ashland</u>					
C. G. Kelly Purchasing Agent City Hall July 30, 1940	No	-	-	-	Very little painting other than traffic paint. The City Hall, only large job, has just been completed. Asked for white lead specifications for files.
A. D. Williams Asst. Supt. Ashland Senior High School, July 30, 1940	No	-	-	-	Mr. Williams is new at his job and wants all available literature on paints. Seemed greatly impressed with the story on the advantages of white lead and I believe is sold on its future use when the schools have enough money to paint.
<u>Lexington</u>					
W. Y. Dunn Supt. of County Schools County Court House July 29, 1940	No	MP	MP	-	Janitors do all painting with mixed paints. Mr. Dunn not interested in any information on white lead. Says that it doesn't fit into their program, and isn't willing to be shown.
Coall C. Hays, Count. Engineer, County Court House, July 29, 1940	Yes	WL	WL	-	Use an all white lead specification. Appreciated call and answers to several painting problems at hand.
Tom B. Herr, Business Manager, Board of Edu- cation, 110 Walton Ave. July 29, 1940	No	MP	MP	-	Has been using mixed paints because thought it was easier and did not believe that the handyman painter could mix up white lead. After explanation of ease of mixing and other virtues of white lead Mr. Herr agreed to try it on the next paint job. Wanted all further information we could supply.
Mr. James Wilder, Pur- chasing Agent, City Hall, July 29, 1940	Yes	WL MP	WL MP	-	Although the city has used some white lead, the Purchasing Agent knew very little about it and was glad to have our information and story about it -- especially the cost figures. Said it looked as if white lead would do away with the troubles experienced with Federal specified mixed paints used on WPA projects.
<u>Louisville (Jefferson County)</u>					
George W. Adams, Business Director, Board of Education, 618 Jefferson St., July 28, 1940	-	WL MP	WL MP	-	Have used both mixed paints and white lead in the past and are now of the opinion that white lead is superior and less expensive. Particularly interested in our cost figures.

Report of Belden B. Brown

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KENTUCKY
(Continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Louisville</u>					
L. Wetmore, Supt. of Maintenance, Board of Education, Adminis- tration Bldg., 8th and Mill Sts., July 26, 1940	Bo	WL MP	WL MP	-	Strong for white lead but forced by pressure to use local made mixed paint for about 60% of work. Have had failures with mixed paint; none with white lead. Say white lead is only washable paint and only paint that will stand large range of temperatures experienced in the schools in winter. Very interested in our cost figures and other in- formation.
J. J. Wilson, City Engineer, City Hall July 28, 1940	Bo	-	-	-	All City buildings in Louisville were painted several years ago according to Mr. Wilson, and therefore will not require re- painting for some time yet. Requested information on an in- hibitive paint for the inside of a water tank primed with red lead; also a suitable paint for an in- sulator.

Report of Belden S. Brown

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MAINE

Place, Date and Person Interviewed	Buy On Spec.	Paint How Used			Remarks
		Lat.	Lon.	Steel	
<u>Portland</u>					
J. C. Thompson, Purchasing Agent, City Hall November 18, 1940	No	WL MP	WL MP	WL MP	Each City Department specifies its own paint. Particular in- terest was shown here in the possible spread in cost between white lead and a mixed paint.

Report of Selden B. Brown

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MARYLAND

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
Charles L. Kopp Supt. of Allegany County Schools, Allegany County Court House, Cumberland July 31, 1940	No	MP	MP	-	Mr. Kopp has been told by nine paint salesmen for years that white lead was hard to mix and almost impossible to tint. After hearing our story he has an entire- ly new slant on paint and will probably seriously consider switch- ing to a white lead specification.

Report of Belden B. Brown

MASSACHUSETTS

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Mass. (State)</u>					
J. L. Fitzpatrick, (Buyer) Purchasing Bureau, Rm. 315, State House, Boston, Mass. November 18, 1940	No	WL MP	WL MP	-	No centralized control of paint specifications. Each department requisitions individually. Mr. Fitzpatrick is sold on white lead and influences Departments to specify it whenever possible. He was appreciative of literature we could supply to help in this missionary work.
<u>Mass. (State)</u>					
Leo V. Sullivan (Buyer) Public Works Dept., State Capitol, Boston, Mass. Nov. 18, 1940	Yes	MP	MP	MP	This Department only does the purchasing, paint specifications are written by Mr. R. Fitcher of the Public Works Laboratory.
<u>Mass. (State)</u>					
R. Fitcher, Public Works Laboratory, 100 Washn. St., Boston, Mass. November 18, 1940	Yes	MP	-	RL MP	Mr. Hagelston is in charge of paint specification writing for the Department of Public Works whose standard structural green specification shows a considerable increase in white lead over previous specifications.
<u>Boston</u>					
T. F. Kimmett, Pur- chasing Agent, School Supply Dept., 28 Nor- man St., Boston, Mass. November 18, 1940	Yes	MP	MP	-	Majority of paint bought and applied by the WPA. Paint used is mixed paint to Federal Specifications. School Dept. has no central WPA purchases.
<u>Boston</u>					
C. M. Norton Supply Dept., City Hall, Boston, Mass. November 18, 1940	No	WL MP	WL MP	RL	Each Department specifies own desired paint and gets it if price is right. No centralized specification although Mr. Norton has tried to get the City to standardize on white lead for years.
<u>New Bedford</u>					
John Egan School Committee Bldg., 164 William St., November 18, 1940	No	MP	MP	-	Majority of paint bought and applied by the WPA.
E. R. Ripley, Dept. of Bldgs., City Hall November 18 and M. Greeley, Painting Supervisor, Building Dept., City Hall November 18, 1940	No	MP	MP	-	Mainly WPA paint and painters. Painters are of lower grade and not able to mix white lead according to Mr. Greeley. Both men interested in our literature, particularly the simplified volume formulations for white lead.

Report of Belden S. Brown

NEW JERSEY

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Elizabeth</u>					
John W. Brown, Business Mgr., Board of Education, City Hall October 31, 1940	No	WL	MP	-	Mixed paint used on interiors because the Board must spread some business around among local dealers and manufacturers.
Thomas E. Collins, City Engineer, City Hall November 7, 1940	No	WL MP	WL MP	-	Mr. Collins was too busy for a lengthy interview but asked me to leave the Brochure and cost figures for later study.
<u>Lincoln</u>					
Paul A. Brown, Supt., Board of Education November 1, 1940	-	-	-	-	All specifications for school painting are drawn up by the school architect, L.M. Dennis.
M. Powers, Purchasing Clerk, City Garage, Nov. 1, 1940	No	-	-	-	No paint or paint specification goes through the City Engineer's office -- paint buying is done by Mr. Powers who says that only street marking paint has been bought so far. Interested in our Specifications and literature.
<u>Stewart</u>					
J.J. Hopkins, Bureau of Central Purchase, October 28, 1940	-	-	-	-	This office is still in state of turmoil while undergoing redecoration. Both Mr. Hopkins and Mr. Montague of the Department are sold on white lead and have requested our help in convincing other City Departments as soon as their office is settled.
<u>Plainfield</u>					
H.R. Deardorff, Purchasing Agent, City Hall November 7, 1940	Yes	WL	WL MP	-	White lead used on large jobs done by contract; mixed paint on smaller jobs because of ease of preparation. Ease of mixing white lead was explained. Mr. Deardorff was particularly interested in the washability feature of interior white lead.
<u>Salway</u>					
J.E. Howard, Business Mgr. and Sec'y. Board of Education, Senior High School November 1, 1940	No	MP	MP	-	Particularly interested in the low cost and washability of interior white lead. An explanation of the ease of mixing white lead cleared up his strongest argument against it.

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Report of Belden S. Brown

NEW YORK

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Baldwin</u>					
Sam Strickland, Supt. of Bldgs., Baldwin High School September 10, 1940	No	WL	WL MP	-	Use white lead and Barreled Sun- lig. for interiors; white lead ex- clusively for exteriors. Only com- plaint about white lead is that he has to pay too much for it. Says that the local stores ought to give him a bigger discount.
<u>Freeport</u>					
Walter C. Hawkins, Supt. of Bldgs., Freeport High School September 10, 1940	No	WL	WL MP	-	After much experimentation have found that white lead is equal to but not better than mixed paints for interiors. However, Mr. Haw- kins was interested in points about its superior washability and also comparative costs. White lead is standard on exteriors.
<u>Glen Cove</u>					
C. T. Long, Deputy Commissioner, Dept. of Public Works, City Hall September 12, 1940	Yes	WL	WL	-	All painting is done by contract with white lead specified for ex- terior and interior.
Raymond Wiggins, Glen Cove High School September 12, 1940	No	MP	MP	-	All work except touch-up is done by contract with various mixed paints (patronizing local dealers) specified by the Board of Educa- tion who don't want to go into the paint question until spring.
<u>Islip</u>					
Judge J. T. Kube Town Hall September 9, 1940	Yes	WL	WL	-	White lead specified for interior and exterior work.
E. B. Robinson, Principal, Islip High School September 9, 1940	No	-	-	-	All work done by contract with no paint specified and reliance placed in the reputation of local painters who do the work. Not interested in changing this plan as long as they have such good results.
<u>Hempstead</u>					
C. A. Latimer, Vil- lage Engineer, Vil- lage Hall, Nov. 2, 1940	No	WL MP	WL MP	WL MP	Mainly mixed paint used last year on repainting of interior of city hall. Blue lead used to prime structural steel on new city garage. Volume of painting small.
A. E. Tuttle, Asst. Supt. of Schools, Hemp- stead Junior High School November 2, 1940	Yes	WL	WL	-	Large jobs by contract, white lead specified. Smaller work has been mainly mixed paint. After an ex- planation to him of the ease of mixing white lead and its low cost he showed considerable interest in the possibility of using white lead on the smaller work.

Report of Selden B. Brown

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NEW YORK
(Continued)

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Portchester</u>					
Belwin Schupp, Purchasing Agent City Hall November 8, 1940	No	MP	MP	-	Very small quantities of paint are used here. Only one or two gallons of mixed paint are bought at a time. He feels it would be too much trouble to mix the white lead for such small requirements.
Valter Scott, Supervisor of Bldgs. & Grounds, Senior High School, Nov. 6, 1940	No	MP	MP	-	Their tests show that mixed paint of the lead-sins type is better for exteriors than pure white lead. They don't plan to change. Mr. Scott was particularly interested in the Lead Mixing or Reducing Oil type of white lead paint for interiors with which he was not familiar. Promised to try it out in the room against their present mixed paint.
<u>Valley Stream</u>					
Harry Bernsford, Supt. of Bldgs., Valley Stream High School, Sept. 11, 1940	No	MP	MP	-	The selection of paint used on school buildings is controlled by the Board of Education, who buy various mixed paints, good or bad, to patronize the local dealers.
<u>Yonkers</u>					
A. G. Corbin, Deputy Supt. of Bldgs & Grounds, Yonkers Board of Education Clinton Street November 7, 1940	Yes	WL	WL	-	All white lead bought to Federal Specification is used here for exterior and interior, excepting a few ceilings done with enamel. Decided on the use of white lead after a test of 26 interior paints showed white lead to be best.

Report of Belden B. Brown

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RHODE ISLAND

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Rhode Island (State)</u>					
John M. Cochran Purchasing Dept., State Capitol, Providence November 13, 1940	Yes	-	-	-	No centralized specification of material. The capital buildings falling under the Department of Public Buildings are painted mainly with white lead, exterior and interior. Other institutions of the State specify individually for paint.
<u>Providence</u>					
Mr. McCarthy Supervisor of Public Property for the Public Schools, City Hall November 13, 1940	-	-	-	-	Mr. McCarthy has no say over what kind of paint will be used on schools. He requisitions just "paint" from the Department of Public Buildings. This Department furnishes the brand or type of paint they think is suitable.
Mr. Nolan, City Engineer, City Hall and Mr. R. L. Hamill, Deputy Commissioner, Dept. of Public Buildings, City Hall, November 14, 1940	-	-	-	-	All paint except bridge paint is specified and bought through the Department of Public Buildings. There is a change of administration taking place in this Department on the first of the year, so they are not interested in discussing paint which will not be needed during the present administration.

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Report of Belden B. Brown

WEST VIRGINIA

Place, Date and Person Interviewed	Buy on Spec.	Paint Now Used			Remarks
		Ext.	Int.	Steel	
<u>Calwell County (Schools)</u>					
C. M. Pannin Supt. of Maintenance Kelderby School 620 - 20th St. Burlington, W. Va. July 30, 1940	He	MP	MP	-	Uses all mixed paints because be- lieved it easier and allows better control over the painters who are janitors and hand/men of the schools. He couldn't spare the time for discussion at this time but said that if we could show him how his men could use white lead and how it would reduce costs, he would be very interested.
<u>Clarksburg</u>					
George A. Brooks, City Engineer City Hall July 18, 1940	He	MP Main- ly	MP	-	Interested in possibilities of white lead on interiors as City Hall is to be painted soon. Used blue lead previously on bridges with good success -- requested our specifications for this material.
<u>Burlington</u>					
John S. Gillespie City Engineer City Hall July 30, 1940	He	-	-	-	Only bridge paints are specified through this Department. Have been using red lead but have heard of blue lead and are interested in its possibilities.