FILE NAME: WR Grace (WRG)

DATE: May 13, 1971

DOC#: WRG061

DOCUMENT DESCRIPTION: 1971 Memo to plant superintendents from SJ Lord regarding Mono-Kote product description.

7175041

ZONOLITE

CONSTRUCTION PRODUCTS DIVISION

TO Plant Superintendents
Sales Personnel
Southern and Florida Regions

DATE May 13, 1971

FROM S. J. Lord

SUBJECT Product Description
Mono-Kote

Effective immediately do not list the bag weight on either the bill of lading or the invoice on M-K-4.

Due to a slight change in the formula the bag weight is now forty-five rather than fifty pounds, although there is no change in the coverage of the material.

It is best that no weight be placed on the bill or delivery ticket except total weight if shipped by rail or common carrier.

Unless otherwise notified do not make an announcement to our customers that there has been any change in the formula of Mono-Kote.

If there are any further questions regarding this matter check with your local management.

S. J. Lord

SJL:fw

PLAINTIFF'S EXHIBIT 310
ALL-STATE LEGAL SUPPLY CO.