

SCHEDULE 1
GRADE SPECIFICATIONS
COST AND SELLING PRICES AS OF MARCH 31, 1942
CON FERRO PAINT & VARNISH CO.

TRADE NAME: Buyer
CATEGORY: Trim and Trellis Paints
COLOR: Shutter Green
NUMBER: 3142
QUALITY: Third

PIGMENT: 54%	LB.	GALLONS	UNIT COST	TOT.
25% Med. Chrome Green	110	3.52	8.59 P H LB	
Moss Green Deep	20	.40	7.25	
Asbestine	100	4.21	1.00	
C. C. O. Whiting	235	10.46	.762	
VEHICLE: 46%				
Mix 746 Mixing	216	28.00	44.04 P H GAL	12
Falk O Var "K"	24	3.00	55.12	1.
Heavy Naphtha	65	10.00	8.07	.
Solution	83.30	10.00	2.00	.
Cut Cobalt	5.25	.75	79.18	.
Nuodex Lead 24%	3.50	.37	135.52	.
Shkg., Rec. & Hdlg.				.4
Calculated Yield	862.05	70.71		30.1
Manufacturing Loss 2%		1.41		
Actual Yield		69.30		

N 4686

COST ANALYSIS:

Material Cost Per Gallon or Pound (Total Cost Divided by Actual Yield).....	.44
Manufacturing Expense.....	.04
Bulk Cost Per Gallon, or Pound.....	.48
Complete Package Cost Per Gallon, or Pound (Container Plus Filling Expense)...	.16
Factory Cost in Package Per Gallon, or Pound.....	.64

PRICES

Show the Highest Net Unit Price which was charged or which would have been charged in March 1942, to each of the following types of buyers or transferees:

- (A) To a Company owned or controlled outlet
(B) To an Independent Wholesaler
(C) By Company owned or controlled outlet to Retail Customer
(D) To an Independent Retailer (Dealer)
(E) To Other (Specify)

\$1.00

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