FORM S-910

[redacted]

DIRECT#2

#1 SALESMEN'S SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#2 PRODUCT SALES BY CUSTOMER — A. TOTAL ORGANIC SALES B. RUBBER ACCOUNTS ONLY

#3 DISTRICT PRODUCT SALES BY CUSTOMER — A. GENERAL DISTRICT B. RUBBER ACCOUNTS

#4 CUSTOMER SALES BY PRODUCTS — A. ALL ORGANIC ACCOUNTS B. RUBBER ACCOUNTS ONLY

MONTH: DEC | YEAR: 1962 | PAGE NO.: 621

DIST.	SALES-MAN	PROD. GRP.	NAME OF CUSTOMER OR PRODUCT	LAST YEAR SALES	SALES FORECAST FOR CURRENT YEAR	SALES CURRENT YEAR TO DATE	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.
4105	E	792265	WESTINGHOUSE ELEC PTL OREG	6	4													
4105	E	792266	WESTINGHOUSE ELEC SEATTLE	2		6			6									
4405	E	792267	WESTINGHOUSE ELEC PHOENIX	3														
0809	G	792270	WESTINGHOUSE BATON ROUGE			3											3	
4405	E	792272	WESTINGHOUSE COMPTON CAL	1	1													
0809	G	792273	WESTINGHOUSE ELEC FT WORTH			7							7					
1005	A	792274	WESTINGHOUSE ELEC HILLSIDE	9	8	1					1			1				
2709	E	792275	WESTINGHOUSE ELEC CINCINN	10		9			1	4	4							
2806	E	792277	WESTINGHOUSE ELEC CLEVELND															
2709	E	792278	WESTINGHOUSE ELEC INDIANAP	1		2			1								1	
1005	G	792279	WSTNHSE ELEC WLKS BARRE PA			1						1						
0704	G	792281	WESTINGHOUSE ELEC BOSTON															
0705	E	792281	WESTINGHOUSE ELEC BOSTON	1		13				4	8							
1005	E	792282	WESTINGHOUSE HARTFORD CONN	1														
1102	A	792283	WESTINGHOUSE ELEC BALDWIN	34	20	13	9	2			2							
1102	A	792284	WESTINGHOUSE ELEC ATLANTA	1														
0905	A	792287	WESTINGHOUSE BUFFALO N Y	3	3													
0809	E	792288	WESTINGHOUSE ELEC N ORLEAN															
0905	A	792290	WESTINGHOUSE EL C BUFFALO	47		4									4			
2309	E	792291	WESTINGHOUSE ELEC KANSAS			10										10		
0306	A	792292	WESTINGHOUSE ELEC CHI	2		5		1				4						
1005	G	792293	WESTINGHOUSE ELEC NEW YORK			2								1	1			
2709	E	792294	WESTINGHOUSE ELEC HUNTNGTN	1														
0705	E	792295	WESTINGHOUSE SPRINGFIELD		1	1												1
1505	A	792298	WESTINGHOUSE ELEC PHILA	17	25	6								4				2
2309	E	792299	WESTINGHOUSE ELECT ST LOUI			4	4											
1606	A	792300	WESTINGHOUSE ELEC PITTS	3		5				2				2				
1005	G	792301	WESTINGHOUSE BLOOMFIELD NJ			1				1								
1606	A	792303	WESTINGHOUSE ELE SHARON PA	2810	3150	2667	311	287	206	230	199	307		209	308	303	205	102
1505	E	792305	WESTINGHOUSE ELEC WASH D C	1		1											1	
4305	A	792307	WESTINGHOUSE ELEC SUNYVALE	449	500	406	89			140			87	91				
1101	E	792309	WESTINGHOUSE CHAR N C	1		1									1			
0704	G	792310	WESTINGHOUSE ELEC S BOSTON			8			8									
0705	E	792311	WESTINGHOUSE ELEC PROV R I	2	1													
1606	E	792312	WESTINGHOUSE ELEC GLASSPT	4		1						1						
0809	A	792313	WESTINGHOUSE ELEC HOUSTON	17	11	14		3		1	1			8				1
1505	A	792314	WESTINGHOUSE ELE BALTIMORE			6		1			2	3						
1102	E	792316	WESTINGHOUSE ELEC BIRMINGH			9							6		1		2	
4405	G	792319	WSTNHSE ELEC SAN FRAN			4											4	

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