FILE NAME: Union Carbide (UC)

DATE: 1969 Mar 25

DOC#: UC349

DOCUMENT DESCRIPTION: Letter to Montello, Inc. from Calidria Asbestos RE Caution Label

UNION CARBIDE THE DISCOVERY COMPANY

Calidria ASBESTOS

PLAINTIFF'S EXHIBIT
DMA-1057

020293

March 25, 1969

Mr. Kenneth N. Campbell
Montello, Incorporated
P. O. Box 1046
Sand Springs, Oklahoma

Dear Ken:

I appreciate your recent letters on the labeling on our bags and the sales activity with Super Visbestos.

With respect to the first item I discussed this with Harry in your absence and, frankly, our purpose in including this label was to remind our customers that the presence of air borne dust could be a problem and adequate precautions should be taken. Our Medical and Legal Departments also advised us to include such a notice not only for our own protection, but also for the sake of the customer. I agree that we should have advised you sooner on this, and I apologize for not doing so. Actually, the wording on this label is the most innocuous that we could devise and in essence it merely reminds people to follow good practices which, for the most part, they are following anyway. In respect to how to respond to your customers it would be my suggestion that you follow the same approach we have taken. That being that this is a reminder to take proper precautions to minimize dusty environments, particularly with the increasing concern (and possible legislation) over air pollution and dust control.

I do not know whether any of the other asbestos producers will mark their bags in a similar manner, but our position with respect to this is that we feel we should take a leadership role here and if they care to follow, fine. I realize that your use situation is quite a bit different than most in that the material is used out in a drilling rig in the open air miles from nowhere, but, again, I believe a precautionary notice is worthwhile. We do not feel we should eliminate the label from the bags.

With regard to the Super Visbestos sales, again Harry and I discussed this briefly. Our whole intent was to bring this condition to your attention. I am sure that you are just as anxious to promote this product as we are and if we can help in any way we want to do so.

I am enclosing a copy of the Directory of Marine Drilling Rigs by Ocean Industries which may be of interest to you and Harry.

It has been some time since we got together and probably we are due for another session in a month or so. I will look forward to a visit to Tulsa to review our plans and programs.

Sincerely,

Walter S. Young, Jr.
Market Manager
Calidria Asbestos

WSY/ds
Enc...

cc: Mr. Harry Wyatt