

The RUBEROID Co.

EC to: Messrs. Bettoli - Davis - O'Leary - Sweeney

March 10, 1964

Mr. Frank P. Kelly
604 Fort Worth Club
Fort Worth, Texas 76102

Dear Mr. Kelly:

Your letter of March 2 addressed to Mr. E. J. O'Leary, President of this Company, has been referred to the undersigned. I, in turn, am referring it to our Research Department for their consideration and comments.

This is merely an acknowledgment of the receipt of your letter and you will hear further from us after the information has been developed.

We appreciate having you submit your idea to us.

Very truly yours,
The RUBEROID Co.

G. T. Limerick
Vice President - Manufacturing
Building Products Division

CTL:AMP

MICH08593

604 Fort Worth Club
Fort Worth, Texas 76102
March 2, 1964

Mr. E. S. O'Leary, President
Ruberoid Company
733 Third Avenue
New York City, New York 10017

Dear Mr. O'Leary:

I would appreciate your help in an experiment I am undertaking which is the possibility of using an insulated smoker for use inside of the home.

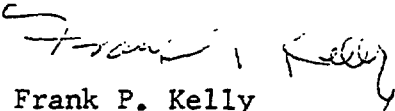
Enclosed is a diagram of what I have in mind, and if it would be possible for you to have one made-up in your experimental department using materials that are fire-proof, lightweight, and have insulating qualities, it would be greatly appreciated.

Currently, all smokers are made of metal and their radiation of heat prohibits their use in the average airconditioned home. I believe, there is a limited market for the unit that could be used in the home, and if I can find the proper materials to develop a smoker, your company would benefit through the sale of raw materials to me.

It is my intention to use a controlled heat source that would have a maximum temperature of 700 degrees. The enclosed diagram envisions a smoker that is able to handle a turkey of approximately 20 pounds.

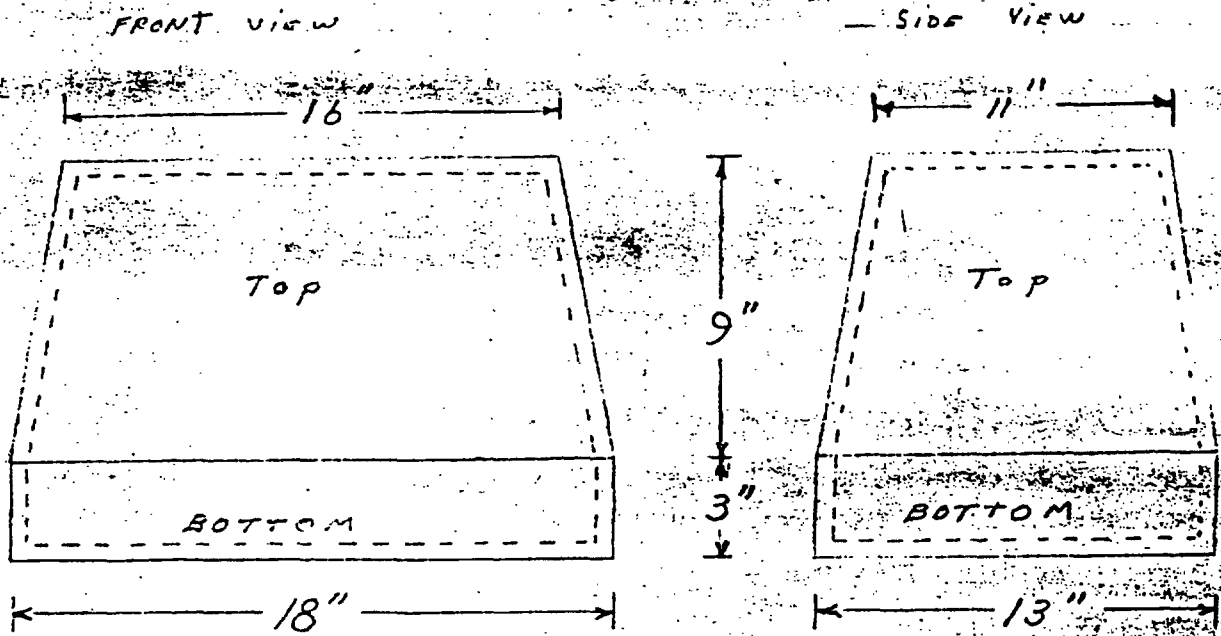
Your kind help and consideration in this matter be a stepping stone in my future.

Very respect-


Frank P. Kelly

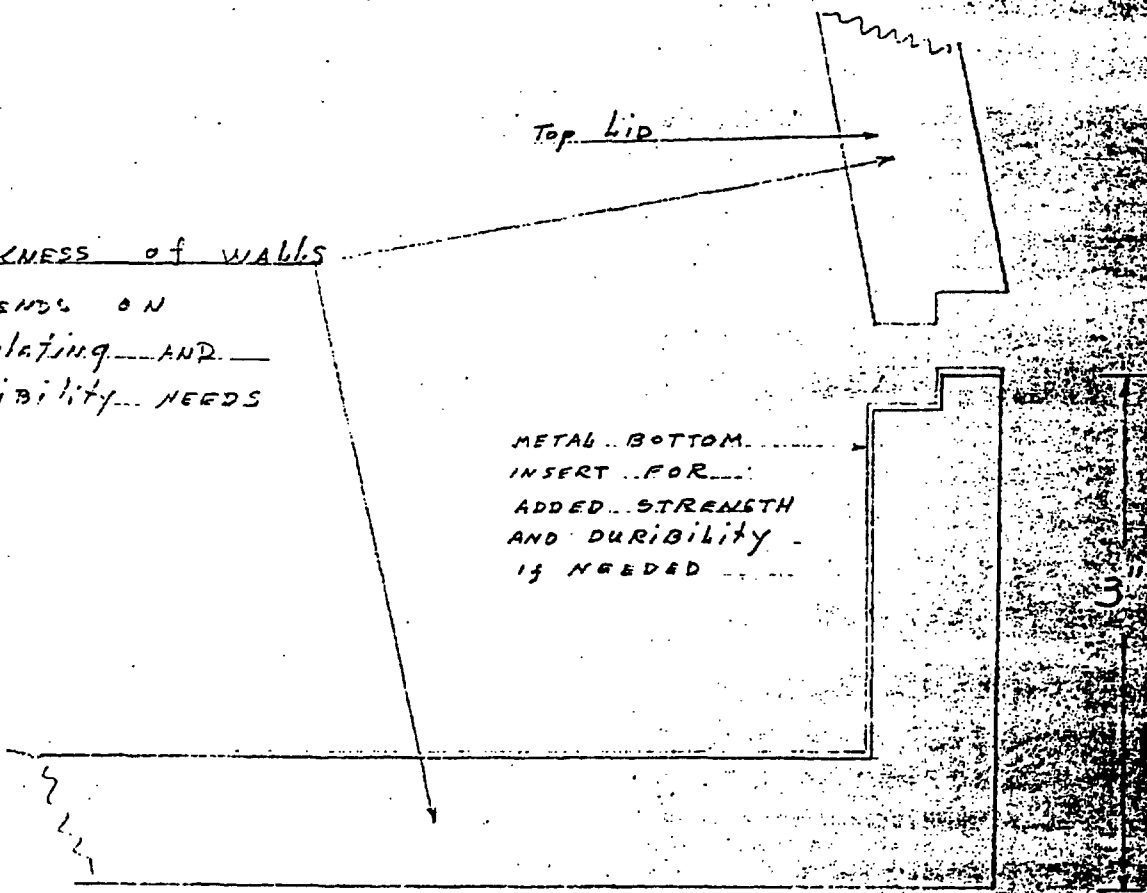
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THICKNESS of WALLS
DEPENDS ON
INSULATING AND
DURABILITY NEEDS

METAL BOTTOM
INSERT FOR
ADDED STRENGTH
AND DURABILITY
IF NEEDED



MICH08592

The RUBEROID CO.

Messrs. Katula & Zancie & McIntyre
Messrs. Eatten, Faneuf, Felton, Petersen,
MacDonald, Bernady, Kugler

August 29, 1960

file folder

LOW PRESSURE PIPE COVERING (KIND MANUFACTURED P/C & BLOCKS)

Since discontinuing the manufacture of pipe covering and blocks at Erie, we have made arrangements with Empire Asbestos Products Company of Missouri, Inc. and Smith & Kansler Corp. of Linden, New Jersey to take care of our orders for these products. Therefore, you are to place purchase orders with Smith & Kansler for shipments into Maine, New Hampshire, Vermont, Massachusetts, Connecticut, Rhode Island, New York, New Jersey, Pennsylvania, Delaware, Maryland, D.C., Virginia and West Virginia. We will be billed at the following prices:

3 Ply Air Cell Pipe Covering	60 & 20
4 Ply	55 & 20
1/2" Woolfelt Pipe Covering	52 & 20
1/4" Woolfelt Pipe Covering	50 & 20
Double Layer Woolfelt Pipe Covering	45 & 20
1/2" Anti-Sweat	35 & 20
1/4" Anti-Sweat	32 & 20
1/8" Anti-Sweat	28 & 20
1/16" Anti-Sweat	22 & 20

These costs are F.O.B. Linden with freight allowed to all cities on the Atlantic Seaboard. On shipments to West Virginia, Western New York and Western Pennsylvania, we will be charged the difference between the earload freight rate and the actual rate charged for the shipment.

Terms of Payment: 1% 10th prox., Net 30th prox.

All purchase orders are to be sent directly to Smith & Kansler Corp., East Linden Avenue, Linden, New Jersey, marked for the attention of Mr. Leonard Diener. A copy of the purchase order is to be sent to Mr. J. P. Epstein, Empire Asbestos Products of Missouri, Inc., 298 Madison Avenue, New York 17, N.Y.

All purchase orders for shipments into the other states of the country are to be sent to Empire Asbestos Products of Missouri, 4032 Park Avenue, St. Louis 10, Missouri.

Terms of Payment: 1% 10th prox., Net 30th prox.

These will be billed in accordance with the attached published prices of Empire for Zones 2, 3 and 4 with full freight allowed. We will be given a 20% discount from the earload prices on earload shipments and a 15% discount from the earload prices on LCL shipments. For Sponge Felt we will be charged \$ / 90 on earloads and \$ / 80 on less than earload shipments.

The RUBEROID Co.

Messrs. Katula & Samois & McIntyre

August 29, 1960

LOW PRESSURE PIPE COVERING (WHICH MANUFACTURED P/C & BLOCKS)

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All orders to these suppliers are to indicate that shipments must be made in plain cartons using Ruberoid labels; also state that Bill of Lading and all papers are to show Ruberoid as the shipper.

Empire's packing schedule is shown on their price list. Smith & Kansler's schedule will be sent to you separately.

At the end of each month we would like to have a report of the dollar volume purchased from these two accounts.

You are requested to handle all questions concerning prices, delivery, etc. with this office. There should be at a minimum since there is a clear understanding between these suppliers and the writer on the prices and they are both in a position to make shipments in one week or less after an order is received.

F. J. Walters

TJW:hk

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