Area Code 216
941-3900

PLAINTIFF'S EXHIBIT
RSE-8

# RED SEAL ELECTRIC CO.

3835 WEST 150th STREET CLEVELAND, OHIO 44111

January 30, 1968

Mr. W. A. Deal, Sales Manager
Asbestos Cement Dept.
Johns-Manville Corp.
22 East 40th Street
New York, New York 10016

Dear Mr. Deal:

It was a pleasure for us to have you and Mr. Lars Ekwurzel visit us last week. We have always been enthusiastic concerning the laboratory top field and, as you observed, are equipped to fabricate for and to service the customers in this area.

We would appreciate receiving a letter from you stating that we are authorized by your company to handle the Colorlith, Colorceran and Chemstone Products. Such a letter will enable us to proceed with our sales program.

Thank you so much for your co-operation in this matter.

Very truly yours,

RED SEAL ELECTRIC CO.

S. J. Stryffeler

SJS/eel

cc: Mr. Lars Ekwurzel

January 30, 1968

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RED SEAL ELECTRIC CO.

S. J. Stryffeler

SJS/eel

cc: Mr. Lars Ekwurzel

RS-10017

January 30, 1968

Mr. W. A. Deal, Sales Manager
Asbestos Cement Dept.
Johns-Manville Corp.
22 East 40th Street
New York, New York 10016

Dear Mr. Deal:

It was a pleasure for us to have you and Mr. Lars Ekwurzel visit us last week. We have always been enthusiastic concerning the laboratory top field and, as you observed, are equipped to fabricate for and to service the customers in this area.

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RED SEAL ELECTRIC CO.

S. J. Stryffeler

SJS/eel

cc: Mr. Lars Ekwurzel

RS-10018