

Cleveland

Comptroller's

Los Angeles

Nov. 10, 1928

A. V. Higgins

Sales Training Course

11/8

AVH

TEXT NO. 4

Thanks very much for your suggestion regarding more information on Inside Varnish, China Gloss and S & P Flat White. The points you raise are perfectly sound and will be included in this text when it is revised for a new printing.

TEXT NO. 5

Copy of this text is going forward under separate cover. ✓

Yours very truly,

Comptroller.

HJD.B

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