AROCLORS

1972 PRODUCT GROUP OBJECTIVES

COSTS:

1. Achieve the following total product costs per cwt:

Aroclors	(811.00):	$ _____
Aroclor 1016	(811.04):	$ _____
MCS-1109	(811.12):	$ _____
Pyranols	(810.90):	$ _____

These unit costs are based on the 1972 cost standards, budgeted variances, other costs known as of 2/1/72, and the budgeted sales. This "base data" is included on the work plan.

QUANTITY:

2. Meet demand of current market area.

3. Encourage the business group to utilize WGK capacity.

QUALITY:

4. Maintain present bulk quality and improve quality of drummed products.

ENVIRONMENTAL CONTROL:

5. Maintain PCB losses to the sewer from Dept. 246/259 at 0.5 lbs./day or less.

6. Cooperate in any WGK effort to reduce estimated cost of secondary waste treatment plant.

SAFETY AND HOUSEKEEPING:

7. No serious or disabling injuries.

8. A minor injury index of 2.5. (This is equivalent to 0.5 minor injuries per man per year, or 12 minor injuries in Dept. 246).

The index applies to both Production and Maintenance.

9. AA+ average in housekeeping.